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September 16, 1999

210 N. Park Ave. SEP 1 7 1999

TN REGULATORY AUTHORITY

P.O. Drawer 200 Winter Park, FL 32790-0200

Winter Park, FL

32789

Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37219-0412 (615) 741-3939

99-00694

Tel: 407-740-8575 Fax: 407-740-0613 tmi@tminc.com RE: The Other Phone Company, Inc., d/b/a Access One Communications

Application for Certificate to Provide Facilities Based Competing Local

Telecommunications Services

clec

#### Dear Sir or Madame:

Enclosed for filing are the original and thirteen (13) copies of the above-referenced application of The Other Phone Company, Inc., d/b/a Access One Communications. for authority to provide facilities based competing local telecommunications services in Tennessee.

Also enclosed is our check in the amount of \$50.00 for the application filing fee.

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

If any questions arise regarding this filing, please do not hesitate to call me at (407) 740-8575. Thank you for your assistance.

Sincerely,

Aaron Kurdle

Consultant to Access One

cc:

Kevin Griffo

File

Access One - TN- Local

TNL9901



#### BEFORE THE TENNESSEE REGULATORY AUTHORITY

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# APPLICATION FOR AMENDED AUTHORITY TO PROVIDE FACILITIES BASED LOCAL TELECOMMUNICATIONS SERVICES

Pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), The Other Phone Company, Inc., d/b/a Access One Communications ("Access One ") respectfully requests that the Tennessee Regulatory Authority ("TRA") grant to Access One amended authority to provide facilities based local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. Access One was previously granted authority to provide resold local exchange services on November 03, 1998, in Docket Number 98-00351. Access One is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of facilities based competing local telecommunications services.

#### In support of its Application, Access One submits the following:

#### 1. The full name and address of the Applicant is:

The Other Phone Company, Inc., d/b/a Access One Communications 4205 Vineland Road, Suite L15 Orlando, Florida 32811

Telephone: (407) 648-5230 Facsimile: (407) 648-5340

#### Questions regarding this application should be directed to:

Aaron Kurdle
Technologies Management, Inc.
210 Park Avenue North
Winter Park, FL 32789
Telephone: (407) 740-8575

Telephone: (407) 740-8575 Facsimile: (407) 740-0613 Contact name and address at the Company is:

Kevin Griffo, Director, President, COO

The Other Phone Company, Inc.,

d/b/a Access One Communications

4205 Vineland Road, Suite L15

Orlando, Florida 32811

Telephone: (407) 648-5230

Facsimile: (407) 648-5340

2. Names and addresses of all officers in Tennessee.

The names and addresses of the Applicant's principal corporate officers and other senior managers

responsible for Tennessee local operations are listed in Attachment A of this application. At least initially,

none of Access One's corporate officers will be located in Tennessee.

3. Corporate Information.

The Other Phone Company, Inc., d/b/a Access One Communications was incorporated in the State

of Florida on April 19, 1996. A copy of Access One 's Articles of Incorporation and amendments are

provided in Attachment B, and a copy of Access One 's Authority to transact business in the State of

Tennessee is provided in Attachment C.

4. Repair and Maintenance Information.

Access One understands the importance of effective customer service for local service consumers.

Access One has made arrangements for its customers to call the company at its toll-free customer service

number. The correct toll-free number will be printed on the customers' monthly billing statements. In

addition, customers may contact the company in writing at the headquarters address.

5. Status of Access One in other states.

See Attachment D.

6. Financial, Managerial and Technical Qualifications.

Access One possesses the managerial, technical and financial ability to provide local

telecommunications service in the State of Tennessee as demonstrated below.

6.A. Financial Qualifications

In support of its financial qualifications, The Other Phone Company, Inc., d/b/a Access One

Communications highlights the following information:

The Other Phone Company, Inc. ("Access One") has sufficient financial capability to provide the

requested telecommunication services in Tennessee, the financial capability to maintain these

services, and the financial capability to meet its lease and ownership obligations. Attached are the

following financial documents to support Access One's financial capability:

1. Audited financial statements of CLEC Holding Corp. and Subsidiaries - CLEC

Holding Corp. and Subsidiaries is the holding company for Access One. Access

One makes up approximately 99% of CLEC Holding Corp.

2. Unaudited Balance Sheet of Access One as of January 31, 1998.

3. Unaudited Income Statement of Access One for three months ended January 31,

1998.

Access One has incurred normal start-up costs of entering the local exchange telecommunications

market. As with most ventures, Access One expects profitability to be achieved within 12-18 months

on entering a new market. Access One has the financial strength to absorb start-up losses. Some of

Access One's highlights are:

\* Current asset ratio of 1.39.%

\* Cash & cash equivalents of \$1,640,242. The short term investment of \$1,500,000 was sold

in February 1998.

Property, plant & equipment balance of \$117,884 which consists of the Company's

investment in infrastructure to commence operations.

Tennessee Competing Local Telecommunications Service
Application of The Other Phone Company, Inc.,
d/b/a Access One Communications

- \* Debt financing 47%. Equity financing 53%.
- \* Long term debt and lines of credit balance of \$1,623,498 with the ability to access additional sources of debt financing.
- \* Positive equity balance of \$2,153,375.
- \* Cash infusion by shareholders of \$2,254,651.
- \* Only 43% of the authorized shares have been issued. Thus, significant additional equity cash infusions will be made from the issuance of stock in the future.
- \* Net Income (Loss) Before Income Tax of (\$224,556) for the three months ended January 31, 1998. This loss consists of entering new markets. Access One is in the process of analyzing and streamlining its sales approach to the market and its underlying costs of providing service. A direct result of the streamlining will be a more effective way to provide comprehensive customer service and a reduction of the costs to provide the service.

The Company has established a strong team to support its venture into the telecommunications market. The Company has and will outsource business functions to obtain expertise and provide a financial and technical competitive advantage in the industry.

#### **Summary**

As noted in the analysis documented above, the Company has prepared prudently for its venture into the resold local exchange services market. The Company is positioning itself to add large amounts of revenue growth while keeping expenses under control. The Company has sufficient financial capability to provide the requested telecommunication services, sufficient financial capability to meet all lease and ownership obligations, and sufficient financial capability to maintain a large Customer base.

6.B. Managerial Qualifications

As shown in Attachment F to this Application, Access One has the managerial experience to

successfully operate a telecommunications enterprise in Tennessee. Access One's managers have

been able to implement a number of innovative measures to meet consumer needs. The backgrounds

of these key executives, combined with the telecommunications history of the Access One family,

is clear evidence that Access One possesses the managerial qualifications required to provide local

service.

6.C. Technical Qualifications

Access One's services will satisfy the minimum standards established by the TRA. The Company

will file and maintain tariffs in the same manner and form as required of incumbent local exchange

telecommunications companies with which Access One seeks to compete. Access One will meet the

minimum basis local standards, including quality of service and billing standards required of all

LECs regulated by the TRA. Access One will comply with TRA rules, including Chapter 1220-4-8.

The Other Phone Company, Inc., d/b/a Access One Communications has provided quality

telecommunications services to over 10,000 customers throughout Florida. The company has a

proven track record for providing high quality services and responsive customer service. The Other

Phone Company, Inc., d/b/a Access One Communications possesses all the necessary capabilities

to operate as a provider of local services.

Access One has a great deal of knowledge on how the capabilities of an ILEC can be used by a

CLEC and will be able to take full advantage of the resources, expertise and technical capabilities

of its underlying carriers, the incumbent local exchange carriers. Consequently, the quality of service

that Access One's local exchange customers receive will be at least equivalent to that provided by

these LECs.

As the foregoing illustrates, Access One possesses considerable telecommunications expertise,

acquired by providing service to consumers. Thus, Access One is certainly technically qualified to

provide local exchange service in Tennessee.

Tennessee Competing Local Telecommunications Service Application of The Other Phone Company, Inc., d/b/a Access One Communications

#### 7. Proposed Service Area.

The applicant proposes to offer its services throughout the State of Tennessee in areas currently served by BellSouth and Sprint/United which are designated open to competition. Marketing efforts will be concentrated on major metropolitan areas.

#### 8. Types of Local Exchange Service to be provided.

Access One expects to offer a broad variety of facilities based and resold local exchange services, primarily to business customers in Tennessee. Access One's initial line of local services will be comparable to that currently offered by the incumbent LECs. Initially, Access One plans to offer basic access line service, PBX and DID Services, Optional Calling Features, Directory Assistance, Directory Services, and Operator Services, as well as all services required under Chapter 1220-4-8-.04 (3)(b) and (c), as indicated in the tariff currently on file with the TRA.

#### 10. Statement of Compliance.

Access One agrees to abide by all applicable statutes and all applicable Orders, rules and regulations entered and adopted by the Tennessee Regulatory Authority. Wherefore, The Other Phone Company, Inc., d/b/a Access One Communications, asks the Tennessee Regulatory Authority to amend its current resale authority by granting authority to provide facilities based local telecommunications service. Coincident with the grant of this authority, the applicant will relinquish its resale authority.

Respectfully submitted this 17 day of September, 1999.

Respectfully submitted, The Other Phone Company, Inc., d/b/a Access One Communications

Kevin Griffo, Director President, COO
The Other Phone Company, Inc.,

d/b/a Access One Communications 4205 Vineland Road, Suite L15

Orlando, Florida 32811

Telephone: (407) 648-5230 Facsimile: (407) 648-5340

Dated: 10/8/99

#### **Table of Attachments**

Attachment A Names and Addresses of Access One Officers

Attachment B Certificate of Incorporation

Attachment C Certificate of Authority to Transact Business in the State of Tennessee

Attachment D Status of Access One in other States

Attachment E Financial Statements

Attachment F Biographies of Senior Executive Team

Attachment G- Small and Minority Owned Telecommunications Business Participation

Plan

Attachment H Dialing Parity Plan

Attachment I Pre-Filed Testimony

Attachment A

Names and Addresses of Access One Officers

#### **OFFICERS/DIRECTORS**

The following individuals serve as officers and directors of Access One and may be reached through the company's corporate office at 4205 Vineland Road, Suite L-15, Orlando, FL 32811.

#### **DIRECTORS**

Kenneth G. Baritz Chairman Kevin D. Griffo Director

#### **OFFICERS**

Kenneth G. Baritz Chief Executive Officer

Kevin D. Griffo Chief Operating Officer and President

Elizabeth Stallings Vice President - Finance and Administration

Attachment B

Certificate of Incorporation

#### ARTICLES OF INCORPORATION

**OF** 

#### THE OTHER PHONE COMPANY, INC.

The undersigned, for the purpose of forming a corporation under the Florida General Corporation Act, adopts the following Articles of Incorporation.

#### ARTICLE I

#### NAME OF CORPORATION

The name of the Corporation is THE OTHER PHONE COMPANY, INC. and its address is 6436 N.W. 53 ST. Lauderhill, Fl 33319, or such other place of business as shall be designated by the Board of Directors.

#### ARTICLE II

#### **PURPOSE**

The general nature of the business and the objects and purposes proposed to be transacted and carried on are any and all activities or businesses permitted under the laws of the State of Florida or under the laws of the United States, and to engage in any other trade or business which can, in the opinion of the Board of Directors of the corporation, be advantageously carried on in connection with or auxiliary to the foregoing business or necessary or desirable in order to accomplish the foregoing.

#### ARTICLE III

#### **AUTHORIZED SHARES**

The aggregate number of shares which the Corporation, is authorized to issue is 500. Such shares shall be of a single class and shall have a par value of One Dollar per share.

these articles of incorporation have been prepared by Anna Mae Walsh Burke, P.A. 2601 East Oakland Park Blvd # 500 Fort Lauderdale, Fl 33306

#### ARTICLE IV

#### **DIRECTORS**

The number of directors constituting the board of directors of the Corporation will be no more than two (2). The method of electing said directors is provided by the By-laws. The number of directors constituting the initial Board of Directors is one (1). The name and address of the person who is to serve as the initial Board of Directors is as follows:

John Murray, III 6436 N.W. 53 St Lauderhill, Fl 33319

#### ARTICLE V

#### INDEMNIFICATION

The Corporation shall indemnify each director, officer, and shareholder of the Corporation against any and all liability and expenses incurred by him in connection with or arising out of any action, suit, or proceeding in which he may be involved, by reason of his being or having been an officer, director, or shareholder of the Corporation to the full extent permitted by the laws of the State of Florida.

#### ARTICLE VI

#### REGISTERED AGENT

In pursuance of Chapter 607.34 Florida Statutes, the following is submitted, in compliance with said act:

First, that THE OTHER PHONE COMPANY, INC. desiring to organize as a corporation under the laws of the State of Florida with its principle office, as indicated herewith in the articles of incorporation at 6436 N.W. 53 St, Lauderhill, Fl 33319. has named Anna Mae Walsh Burke, Esq., as its agent to accept service of process within this state.

The address of the Corporation's initial registered office is suite 500, ADAMS BUILDING. 2601 E. Oakland Park Blvd. Fort Lauderdale, Fl 33306.

#### ARTICLE VII

The Corporation shall have perpetual existence.

ARTICLE VIII

The name and address of the Incorporator is as follows: Anna Mae Walsh Burke, Esq. #500, 2601 E. Oakland Park Blvd, Fort Lauderdale, Fl 33306..

Executed by the undersigned on 4/2/1/5, 1995

Anna Mae Walsh Burke

STATE OF FLORIDA COUNTY OF BROWARD

BEFORE ME, personally appeared Anna Mae Walsh Burke, to me well known to be the person described in and who subscribed the above Articles of Incorporation, and she freely and voluntarily acknowledged before me according to law that she made and subscribed the same for the uses and purposes therein mentioned and set forth.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal this

19th day of April, 1996.

96. Personally Known.

Notary Public, State of Florida

My Commission Expires:

JEANNIE F. SHIPP

Notary Public, State of Florida

Commission No. CC 290367

My Commission Expires 7/7/97

ACKNOWLEDGEMENT OF APPOINT MEDITION REGISTERED AGENT

Having been named the registered agent of THE OTHER PHONE COMPANY, INC.. at the place designated in the foregoing Articles of Incorporation, I hereby accept the same and agree to act in this capacity, and agree to comply with the provisions of Florida law relative to keeping the registered office open.

ANNA MAE WALSH BURKE

#### CORPORATE BYLAWS

#### ARTICLE I. MEETINGS OF SHAREHOLDERS

Section 2. Special Meetings. Special meetings of the shareholders will be held when directed by the President, Board of Directors, or the holders of not less than 10 percent of all the shares entitled to be cast on any issue proposed to be considered at the proposed special meeting; provided that said persons sign, date and deliver to the above named corporation one or more written demands for the meeting describing the purposes(s) for which it is to be held. A meeting requested by shareholders of the above named corporation will be called for a date not less than 10 nor more than 60 days after the request is made, unless the shareholders requesting the meeting designate a later date. The call for the meeting will be issued by Secretary, unless the President, Board of Directors or shareholders requesting the meeting designate another person to do so.

<u>Section 3. Place</u>. Meetings of shareholders will be held at the principal place of business of the above named corporation or at such other place as is designated by the Board of Directors.

Section 4. Record Date and List of Shareholders. The Board of Directors of the above named corporation shall fix the record date; however, in no event may a record date fixed by the Board of Directors be a date prior to the date on which the resolution fixing the record date is adopted.

After fixing a record date for a meeting, the Secretary shall prepare an alphabetical list of the names of all the above named corporation's shareholders who are entitled to notice of a shareholders' meeting, arranged by voting group with the address of and the number and class and series, if any, of shares held by each. Said list shall be available for inspection in accordance with Florida Law.

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Section 5. Notice. Written notice stating the place, day and hour of the meeting, and the purpose(s) for which said special meeting is called, will be delivered not less than 10 nor more than 60 days before the meeting, either personally or by first class mail, by or at the direction of the President, the Secretary or the officer or persons calling the meeting to each shareholder of record entitled to vote at such meeting. If mailed, such notice will be deemed to be effective when deposited in the United States mail and addressed to the shareholder at the shareholder's address as it appears on the stock transfer books of the above named corporation, with postage thereon prepaid.

The above named corporation shall notify each shareholder, entitled to a vote at the meeting, of the date, time and place of each annual and special shareholders' meeting no fewer than 10 or more than 60 days before the meeting date. Notice of a special meeting shall describe the purpose(s) for which the meeting is called. A shareholder may waive any notice required hereunder either before or after the date and time stated in the notice; however, the waiver must be in writing, signed by the shareholder entitled to the notice and be delivered to the above named corporation for inclusion in the minutes or filing in the corporate records.

Section 6. Notice of Adjourned Meeting. When a meeting is adjourned to another time or place, it will not be necessary to give any notice of the adjourned meeting provided that the time and place to which the meeting is adjourned are announced at the meeting at which the adjournment is taken. At such an adjourned meeting, any business may be transacted that might have been transacted on the original date of the meeting. If, however, a new record date for the adjourned meeting is made or is required, then, a notice of the adjourned meeting will be given on the new record date as provided in this Article to each shareholder of record entitled to notice of such meeting.

Section 7. Shareholder Quorum and Voting. A majority of the shares entitled to vote, represented in person or by proxy, will constitute a quorum at a meeting of shareholders.

If a quorum, as herein defined, is present, the affirmative vote of a majority of the shares represented at the meeting and entitled to vote on the subject matter thereof will be the act of the

shareholders unless otherwise provided by law.

<u>Section 8. Voting of Shares</u>. Each outstanding share will be entitled to one vote on each matter submitted to a vote at a meeting of shareholders.

Section 9. Proxies. A shareholder may vote either in person or by proxy provided that any and all proxies are executed in writing by the shareholder or his duly authorized attorney-in-fact. No proxy will be valid after the duration of 11 months from the date thereof unless otherwise provided in the proxy.

Section 10. Action by Shareholders Without a Meeting. action required or permitted by law, these bylaws, or the Articles of Incorporation of the above named corporation to be taken at any annual or special meeting of shareholders may be taken without a meeting, without prior notice and without a vote, provided that the action is taken by the holders of outstanding stock of each voting group entitled to vote thereon having not less than the minimum number of votes with respect to each voting group that would be necessary to authorize or take such action at a meeting at which all voting groups and shares entitled to vote thereon were present and voted, provided by law. The foregoing actions(s) shall be evidenced by written consents describing the action taken, dated and signed by approving shareholders having the requisite number of votes of each voting group entitled to vote thereon and delivered to the above named corporation in accordance with Florida Law. Within 10 days after obtaining such authorization by written consent, notice shall be given to those shareholders who have not consented in writing or who are not entitled to vote. Said notice shall fairly summarize the material features of the authorized action and if the action requires the providing of dissenters' rights, said notice will comply with the disclosure requirements pertaining to dissenters' rights of Florida Law.

#### ARTICLE II. DIRECTORS

<u>Section 1. Function</u>. All corporate powers, business, and affairs will be exercised, managed and directed under the authority of the Board of Directors.

Section 2. Qualification. Directors must be natural persons of 18 years of age or older but need not be residents of this state and need not be shareholders of the above named corporation.

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<u>Section 3. Compensation</u>. The Board of Directors will have authority to fix the compensation for directors of the above named corporation.

Section 4. Presumption of Assent. A director of the above named corporation who is present at a meeting of the Board of Directors at which action on any corporate matter is taken will be presumed to have assented to the action taken unless such director votes against such action or abstains from voting in respect thereto because of an asserted conflict of interest.

Section 5. Number. The above named corporation will have \_\_\_\_\_
director(s).

Section 6. Election and Term. Each person named in the Articles of Incorporation as a member of the initial Board of Directors will hold office until said directors will have been qualified and elected at the first annual meeting of shareholders, or until said directors earlier resignation, removal from office or death.

At the first annual meeting of shareholders and at each annual meeting thereafter, the shareholders will elect directors to hold office until the next annual meeting. Each director will hold office for a term for which said director is elected until said director's successor will have been qualified and elected, said director's prior resignation, said director's removal from office or said director's death.

Section 7. Vacancies. Any vacancy occurring in the Board of Directors will be filled by the affirmative vote of a majority of the shareholders or of the remaining directors even though less than a quorum of the Board of Directors. A director elected to fill a vacancy will hold office only until the next election of directors by the shareholders.

Section 8. Removal and Resignation of Directors. At a meeting of shareholders called expressly for that purpose, any director or the entire Board of Directors may be removed, with or without cause, by a vote of the holders of a majority of the shares then entitled to vote at an election of directors.

A director may resign at any time by delivering written notice to the Board of Directors or its chairman or to the above named corporation by and through one of its officers. Such a resignation is effective when the notice is delivered unless a later effective

date is specified in said notice.

Section 9. Quorum and Voting. A majority of the number of directors fixed by these Bylaws shall constitute a quorum for the transaction of business. The act of a majority of the directors present at a meeting at which a quorum is present will be the act of the Board of Directors.

Section 10. Executive and Other Committees. A resolution, adopted by a majority of the full Board of Directors, may designate from among its members an executive committee and/or other committee(s) which will have and may exercise all the authority of the Board of Directors to the extent provided in such resolution, except as is provided by law. Each committee must have two or more members who serve at the pleasure of the Board of Directors. The board may, by resolution adopted by a majority of the full Board of Directors, designate one or more directors as alternate members of any such committee who may act in the place and instead of any absent member or members at any meeting of such committee.

Section 11. Place of Meeting. Special or regular meetings of the Board of Directors will be held within or without the State of Florida.

Section 12. Notice, Time and Call of Meetings. Regular meetings of the Board of Directors will be held without notice on such dates as are designated by the Board of Directors. Written notice of the time and place of special meetings of the Board of Directors will be given to each director by either personal delivery, telegram or cablegram at least two (2) days before the meeting or by notice mailed to the director at least five (5) days before the meeting.

Notice of a meeting of the Board of Directors need not be given to any director who signs a waiver of notice either before or after the meeting. Attendance of a director at a meeting will constitute a waiver of notice of such meeting and waiver of any and all objections to the place of the meeting, the time of the meeting, or the manner in which it has been called or convened, except when a director states, at the beginning of the meeting, any objection to the transaction of business because the meeting is not lawfully called or convened.

Neither the business to be transacted nor the purpose of, regular or special meetings of the Board of Directors need be specified in the

notice or waiver of notice of such meeting.

A majority of the directors present, whether or not a quorum exists, may adjourn any meeting of the Board of Directors to another time and place. Notice of any such adjourned meeting will be given to the directors who were not present at the time of the adjournment.

Meetings of the Board of Directors may be called by the Chairman of the Board, the President of the above named corporation or any two directors.

Members of the Board of Directors may participate in a meeting of such board by means of a conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

Section 13. Action Without a Meeting. Any action required to be taken at a meeting of the Board of Directors, or any action which may be taken at a meeting of the Board of Directors or a committee thereof, may be taken without a meeting if a consent in writing, setting forth the action to be so taken, signed by all the directors, or all the members of the committee, as the case may be, is filed in the minutes of the proceedings of the board or of the committee. Such consent will have the same effect as a unanimous vote.

#### ARTICLE III. OFFICERS

Section 1. Officers. The officers of the above named corporation will consist of a president, a vice president, a secretary and a treasurer, each of whom will be elected by the Board of Directors. Such other officers and assistant officers and agents as may be deemed necessary may be elected or appointed by the Board of Directors from time to time. Any two or more offices may be held by the same person.

Section 2. Duties. The officers of the above named corporation will have the following duties:

The President will be the chief executive officer of the above named corporation, who generally and actively manages the business and affairs of the above named corporation subject to the directions of the Board of Directors. Said officer will preside at all meetings of the shareholders and Board of Directors.

The Vice President will, in the event of the absence or inability of the President to exercise his office, become acting president of

the organization with all the rights, privileges and powers as if said person had been duly elected president.

The Secretary will have custody of, and maintain all of the corporate records except the financial records. Furthermore, said person will record the minutes of all meetings of the shareholders and Board of Directors, send all notices of meetings and perform such other duties as may be prescribed by the Board of Directors or the President. Furthermore, said officer shall be responsible for authenticating records of the above named corporation.

The Treasurer shall retain custody of all corporate funds and financial records, maintain full and accurate accounts of receipts and disbursements and render accounts thereof at the annual meetings of shareholders and whenever else required by the Board of Directors or the President, and perform such other duties as may be prescribed by the Board of Directors or the President.

Section 3. Removal and Resignation of Officers. An officer or agent elected or appointed by the Board of Directors may be removed by the Board of Directors whenever in the Board's judgment the best interests of the above named corporation will be served thereby.

Any officer may resign at any time by delivering notice to the above named corporation. Said resignation is effective upon delivery unless the notice specifies a later effective date.

Any vacancy in any office may be filled by the Board of Directors.

#### ARTICLE IV. STOCK CERTIFICATES

Section 1. Issuance. Every holder of share(s) in the above named corporation will be entitled to have a certificate representing all share(s) to which he is holder. No certificate representing share(s) will be issued until such share(s) is/are fully paid.

Section 2. Form. Certificates representing share(s) in the above named corporation will be signed by the President or Vice President and the Secretary or an Assistant Secretary and will be sealed with the seal of the above named corporation.

<u>Section 3. Transfer of Stock</u>. The above named corporation will register a stock certificate presented for transfer if the certificate is properly endorsed by the holder of record or by his duly authorized agent.

Section 4. Lost, Stolen, or Destroyed Certificates. If a

shareholder claims that a stock certificate representing shares issued and recorded by the above named corporation has been lost or destroyed, a new certificate will be issued to said shareholder, provided that said shareholder presents an affidavit claiming the certificate of stock to be lost, stolen or destroyed. At the discretion of the Board of Directors, said shareholder may be required to deposit a bond or other indemnity in such amount and with such sureties, if any, as the board may require.

#### ARTICLE V. BOOKS AND RECORDS

Section 1. Books and Records. The above named corporation shall keep as permanent records minutes of all meetings of its shareholders and Board of Directors, a record of all actions taken by the shareholders or Board of Directors without a meeting, and a record of all actions taken by a committee of the Board of Directors in place of the Board of Directors on behalf of the above named corporation. Furthermore, the above named corporation shall maintain accurate accounting records. Furthermore, the above named corporation shall maintain the following:

- (i) a record of its shareholders in a form that permits preparation of a list of the names and addresses of all shareholders in alphabetical order by class of shares showing the number and series of shares held by each;
- (ii) The above named corporation's Articles or Restated Articles of Incorporation and all amendments thereto currently in effect;
- (iii) The above named corporation's Bylaws or Restated Bylaws and all... amendments thereto currently in effect;
- (iv) Resolutions adopted by the Board of Directors creating one or more classes or series of shares and fixing their relative rights, preferences and limitations if shares issued pursuant to those resolutions are outstanding;
- (v) The minutes of all shareholders' meetings and records of all actions taken by shareholders without a meeting for the past 3 years; (vi) Written communications to all shareholders generally or all shareholders of a class or series within the past 3 years including the financial statements furnished for the past 3 years to shareholders as may be required under Florida Law;
- (vii) A list of the names and business street addresses of the above named corporation's current directors and officers; and

(Viii) A copy of the above named corporation's most recent annual report delivered to the Department of State.

Any books, records and minutes may be in written form or in any other form capable of being converted into written form.

Section 2. Shareholder's Inspection Rights. A shareholder of the above named corporation (including a beneficial owner whose shares are held in a voting trust or a nominee on behalf of a beneficial owner) may inspect and copy, during regular business hours at the above named corporation's principal office, any of the corporate records required to be kept pursuant to Section 1, of this Article of these Bylaws, if said shareholder gives the above named corporation written notice of such demand at least 5 business days before the date on which the shareholder wishes to inspect and copy. right of inspection is subject however to such other restrictions as are applicable under Florida Law, including, but not limited to, the inspection of certain records being permitted only if the demand for inspection is made in good faith and for a proper purpose (as well as the shareholder describing with reasonable particularity the purpose and records desired to be inspected and such records are directly connected with the purpose).

Section 3. Financial Information. Unless modified by resolution of the shareholders within 120 days of the close of each fiscal year, the above named corporation shall furnish the shareholders annual financial statements which may be consolidated or combined statements of the above named corporation and one or more of its subsidiaries as appropriate, that include a balance sheet as of the end of the fiscal year, an income statement for that year, and a statement of cash flow for that year. If financial statements are prepared on the basis of generally accepted accounting principles, the annual financial statements must also be prepared on that basis. If the annual financial statements are reported on by a public accountant, said accountant's report shall accompany said statements. If said annual financial statements are not reported on by a public accountant, then the statements shall be accompanied by a statement of the president or the person responsible for the above named corporation's accounting records (a) stating his reasonable belief whether the statements were prepared on the basis of generally accepted accounting principles and if not, describing the basis of preparation; and (b) describing any

respects in which the statements were not prepared on a basis of accounting consistent with the statements prepared for the preceding year. The annual financial statements shall be mailed to each shareholder of the above named corporation within 120 days after the close of each fiscal year or within such additional time as is reasonably necessary to enable the above named corporation to prepare same, if, for reasons beyond the above named corporation's control, said annual financial statement cannot be prepared within the prescribed period.

Section 4. Other Reports to Shareholders. The above named corporation shall report any indemnification or advanced expenses to any director, officer, employee, or agent (for indemnification relating to litigation or threatened litigation) in writing to the shareholders with or before the notice of the next shareholders' meeting, or prior to such meeting if the indemnification or advance occurs after the giving of such notice but prior to the time such meeting is held, which report shall include a statement specifying the persons paid, the amounts paid, and the nature and status, at the time of such payment, of the litigation or threatened litigation.

Additionally, if the corportion issues or authorizes the issuance of shares for promises to render services in the future, the above named corporation shall report in writing to the shareholders the number of shares authorized or issued and the consideration received by the above named corporation, with or before the notice of the next shareholders' meeting.

#### ARTICLE VI. DIVIDENDS

The Board of Directors of the above named corporation may, from time to time declare dividends on its shares in cash, property or its own shares, except when the above named corporation is insolvent or when the payment thereof would render the above named corporation insolvent, subject to Florida Law.

#### ARTICLE VII. CORPORATE SEAL

The Board of Directors will provide a corporate seal which will be in circular form embossing in nature and stating "Corporate Seal", "Florida", year of above pamed incorporation and name of said above named corporation.

#### ARTICLE VIII. AMENDMENT

These Bylaws may be altered, amended or repealed, and altered,

amended or new Bylaws may be adopted by a majority vote of the full Board of Directors.

#### ARTICLE IX. CORPORATE INDEMNIFICATION PLAN

The above named corporation shall indemnify any person:

- (1) Who was or is a party, or is threatened to be made a party, to any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative, or investigative (other than an action by, or in the right of, the above named corporation) by reason of the fact that he is or was a director, officer, employee, or agent of the above named corporation or is or was serving at the request of the above named corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise against such costs and expenses, and to the extent and in the manner provided under Florida Law.
- (2) Who was or is a party, or is threatened to be made a party, to any threatened, pending, or completed action or suit by or in the right of the above named corporation to procure a judgment in its favor by reason of the fact that he is or was a director, officer, employee, or agent of the above named corporation or is or was serving at the request of the above named corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise against such costs and expenses, and to the extent and in the manner provided under Florida Law.

The extent, amount, and eligibility for the indemnification provided herein will be made by the Board of Directors. Said determinations will be made by a majority vote to a quorum consisting of directors who were not parties to such action, suit, or proceeding or by the shareholders by a majority vote of a quorum consisting of shareholders who were not parties to such action, suit, or proceeding.

The above named corporation will have the power to make further indemnification as provided under Florida Law except to indemnify any person against gross negligence or willful misconduct.

The above named corporation is further authorized to purchase and maintain insurance for indemnification of any person as provided herein and to the extent provided under Florida Law.

11 Of 11 FLPR

#### Attachment C

Certificate of Authority to Transact Business in the State of Tennessee

## EILED

## APPLICATION FOR CERTIFIE TE OF AUTHORITY FOR

The Other Phone Company, Inc.

2 17/11		•	J	
To the Secretary of Su	ite of the State of Tennessee:			
مراجع في المراجع المرا	outsians of Coming 49 26 102 of s	L. T		
poration hereby applie pose sets forth:	ovisions of Section 48-25-103 of the state of authority to authority to the state of authority to the state of authority t	transact business in the	Corporation Act, State of Tenness	the undersigned ee, and for that
-	poration is The Other I	Phone Comne	w Ta	
1. The name of the cor	poración is	110/12	J. 1100.	
If different, the name t	under which the certificate of author	ority is to be obtained		
tion for profit if its nar	of State of the State of Tennessee ne does not comply with the requi ing a certificate of authority under 14-101(d).)	rements of Section 48-	14-101 of the Tenr	essee Business
2. The state or country	under whose law it is incorporate	dis Florida		
3. The date of its incor of duration, if other tha	poration is Apri (22, 19 in perpetual, is	196 (must be	month, day, and y	rear), and the pe
4. The complete street	address (including zip code) of its	principal office is	427 NW :	55 th 57
- 	Ft. Lauderdale	Florida		3330
Street	City	State/Cour	try	Zip Code
5. The complete street	address (including the country and	i zip code) of its regist	ered office in this	Itale is
500 Tallan Building, T		hattanooga, TN	Hamilton	37402-257
Street	<u> </u>	City/State	County	Zip Code
Corporation Service Co	stered agent at that office is mpany			
6. The names and com	mpany plete business addresses (including	-	-	•
6. The names and com	mpany plete business addresses (including	-	-	•
6. The names and com	mpany plete business addresses (including	-	-	•
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6. The names and comif necessary.)  Kenneth Beritz,  Kenn Goffo, Pre Liz Stallings, If  7. The names and conseparate sheet if necess	mpany  plete business addresses (including  CEO - 3427 NW SSTM St,  25 - Same address  - Same address  mplete business addresses (including  ary.)	, Ft. Landerdal	e, fl 3 33 c	rectors are: (A
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DKETEKØRAKTIV

Secretary of State
Corporations Section
mes K. Polk Building, Suite 1800
Nashville, Tennessee 37243-0306

DATE: 04/06/98
REQUEST NUMBER: 3488-0746
TELEPHONE CONTACT: (615) 741-0537
FILE DATE/TIME: 04/02/98 1100
EFFECTIVE DATE/TIME: 04/02/98 1100
CONTROL NUMBER: 0348830

TO: SC ATTN: JJW FO BOX 5828 TALLAHASSEE, FL 32314-5828

THE OTHER PHONE COMPANY INC.
APPLICATION FOR CERTIFICATE OF AUTHORITY FOR PROFIT

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS OFFICE WITH WRITTEN NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY - FOR PROFIT

ON DATE: 04/06/98

FROM: CSC/USC (1201 HAYS ST) 1201 HAYS STREET RECEIVED: \$300.00

\$300.00

TALL AHASSEE, FL 32301-0000

TOTAL PAYMENT RECEIVED: 9600.00

RECEIPT NUMBER: 00002284703 ACCOUNT NUMBER: 00254020

FEE8



RILEY C. DARNELL SECRETARY OF STATE

Secretary of State Corporations Section ames K. Polk Building, Suite 1800 Nashville, Tennessee 37243-0306

DATE: 06/25/98
REQUEST NUMBER: 3525-1131
TELEPHONE CONTACT: (615) 741-0537
FILE DATE/TIME: 06/25/98 1010
EFFECTIVE DATE/TIME:
CONTROL NUMBER: 0348830

THE OTHER PHONE COMPANY, INC. 3427 NW 55TH STREET

FT LAUDERDALE, FL 33309

RE: Access one confunications
Application for registration of assumed corporate

THIS WILL ACKNOWLEDGE THE FILING OF THE ATTACHED ASSUMED NAME REGISTRATION FOR A FIVE YEAR PERIOD BEGINNING WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

THE CORPORATION MAY RENEW THE RIGHT TO USE THIS NAME WITHIN TWO
(2) MONTHS PRECEDING THE EXPIRATION OF SUCH RIGHT, FOR A PERIOD OF FIVE (5)
YEARS, BY FILING AN APPLICATION WITH THE SECRETARY OF STATE.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR REGISTRATION OF ASSUMED CORPORATE ON DATE: 06/25/98

NAME

FROM:

TSIO (BOX 120598) P. O. BOX 120598

MASHVILLE, IN 37212-0000

FEES RECEIVED.

\$20.00

\$0.00

TOTAL PAYMENT RECEIVED:

S20.00

RECEIPT NUMBER: 00002330506 ACCOUNT NUMBER: 00000499



RILEY C. DARNELL SECRETARY OF STATE

#### Attachment D

Status of Access One in other States

The Other Phone Company, Inc., d/b/a Access One Communications is authorized to provide local service on a facilities based and/or resale basis in the States of Florida, Georgia, Mississippi, Louisiana, South Carolina, North Carolina, Tennessee, and Kentucky. No application has been denied.

Attachment E

**Financial Statements** 

#### Statement of Financial Capability

The purpose of this document is to highlight the financial strengths of the Company and serve as the Company's Statement of Financial Capability.

The Other Phone Company, Inc, d/b/a Access One Communications ("Access One") has sufficient financial capability to provide the requested telecommunication services in Tennessee, the financial capability to maintain these services, and the financial capability to meet its lease and ownership obligations. Attached are the following financial documents to support Access One's financial capability:

- 1. Audited financial statements of CLEC Holding Corp. and Subsidiaries CLEC Holding Corp. and Subsidiaries is the holding company for Access One. Access One makes up approximately 99% of CLEC Holding Corp.
- 2. Unaudited Balance Sheet of Access One as of January 31, 1998.
- 3. Unaudited Income Statement of Access One for three months ended January 31, 1998.

Access One has incurred normal start-up costs of entering the local exchange telecommunications market. As with most ventures, Access One expects profitability to be achieved within 12-18 months on entering a new market. Access One has the financial strength to absorb start-up losses. Some of Access One's highlights are:

- \* Current asset ratio of 1.39.%
- \* Cash & cash equivalents of \$1,640,242. The short term investment of \$1,500,000 was sold in February 1998.
- \* Property, plant & equipment balance of \$117,884 which consists of the Company's investment in infrastructure to commence operations.
- \* Debt financing 47%. Equity financing 53%.
- \* Long term debt and lines of credit balance of \$1,623,498 with the ability to access additional sources of debt financing.
- \* Positive equity balance of \$2,153,375.
- \* Cash infusion by shareholders of \$2,254,651.
- \* Only 43% of the authorized shares have been issued. Thus, significant additional equity cash infusions will be made from the issuance of stock in the future.
- Net Income (Loss) Before Income Tax of (\$224,556) for the three months ended January 31, 1998. This loss consists of entering new markets. Access One is in the process of analyzing and streamlining its sales approach to the market and its underlying costs of providing service. A direct result of the streamlining will be a more effective way to provide comprehensive customer service and a reduction of the costs to provide the service.

The Company has established a strong team to support its venture into the telecommunications market. The Company has and will outsource business functions to obtain expertise and provide a financial and technical competitive advantage in the industry.

#### **Summary**

As noted in the analysis documented above, Access One has prepared prudently for its venture into the resold local exchange services market. The Company is positioning itself to add large amounts of revenue growth while keeping expenses under control. The Company has sufficient financial capability to provide the requested telecommunication services, sufficient financial capability to meet all lease and ownership obligations, and sufficient financial capability to maintain a large Customer base.

# THE OTHER PHONE COMPANY, INC. BALANCE SHEET January 31, 1998

### **ASSETS**

#### **CURRENT ASSETS**

Checking Account	_	\$	35,540.67		
BLOCKED ACCOUNT (RFC)			14,325.41		
PETTY CASH			252.00		
Prepaid Insurance			7,647.07		
Prepaid Billing Fees			(303.99)	)	
Prepaid Commissions			6,391.71		
Prepaid Finance Cost			30,273.00		
Deferred Marketing Expenses			229,972.07		
Undeposited Cash			(1,419.17)	)	
Cash Transfers			100.00		
Accounts Receivable			938,497.60		
A/R - Equipment Lease - CHS			17,080.15		
Allowance for Bad Debt			(27,040.50)	)	
Allowance for Discounts			(55,541.43)		
		_			
TOTAL CURRENT ASSETS				\$	1,195,774.59
PROPERTY AND EQUIPMENT					
Furniture & Fixtures		\$	61,518.00		
Computer Equip.			97,213.33		
Office Equipment			15,642.44		
Payphones			32,296.53		
Accumulated Depreciation			(49,862.00)		
-					
TOTAL PROPERTY AND EQUIPMENT				\$	156,808.30
OTHER ASSETS					
Billing Software	:	\$	20,175.00		
Accum Amort.		•	(2,208.06)		
Refundable Security Deposits			3,673.94		
•		_			
TOTAL OTHER ASSETS	•			\$	21,640.88
TOTAL ASSETS					
TOTAL ASSETS				\$	1,374,223.77
					=======================================

#### THE OTHER PHONE COMPANY, INC. BALANCE SHEET January 31, 1998

#### LIABILITIES AND EQUITY

## CURRENT LIABILITIES

Accounts Payable	\$	615,256.04	
Accrued Expenses		6,250.00	
Interest Payable		1,458.00	
Interco Payable - CLEC		139,191.34	
Payroll Payable		9,872.88	
Employee Health Ins Payable		472.50	
Customer Security Deposits		493.64	
Taxes payable on sales		80,243.59	
PAYROLL TAXES PAYABLE		3,221.54	
	-	·	
TOTAL CURRENT LIABILITIES			\$ 856,459.53
NON-CURRENT LIABILITIES			
N/P NATIONS BANK - L.O.C.	S	0.01	
N/P Receivables Funding	J		
TWT Receivables Fulluling	_	684,235.15	
TOTAL NON-CURRENT LIABILITIES			\$ 684,235.16
EQUITY			
Common Stock	\$	500.00	
Paid-In-Capital	•	22,164.92	
Retained Earnings		143,813.38	
NET INCOME (LOSS)		(332,949.22)	
(2000)		(332,777,22)	
TOTAL EQUITY			\$ (166,470.92)
TOTAL LIABILITIES AND EQUITY			\$ 1,374,223.77
			=======================================

CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

YEAR ENDED OCTOBER 31, 1997

Year Ended October 31, 1997

## CONTENTS

	Reference	Page
Independent Auditor's Report		1
Consolidated Balance Sheet	Exhibit A	2
Consolidated Statement of Operations	Exhibit B	3
Consolidated Statement of Stockholders' Equity	Exhibit C	4
Consolidated Statement of Cash Flows	Exhibit D	5
Notes to Consolidated Financial Statements		6-15



Demined Public Accountants | Consumnity to Builder

### INDEPENDENT AUDITOR'S REPORT

Board of Directors and Stockholders CLEC Holding Corp. and Subsidiaries Roseland. New Jersey

We have audited the accompanying consolidated balance sheet of CLEC HOLDING CORP. AND SUBSIDIARIES as of October 31, 1997, and the related consolidated statements of operations and stockholders' equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CLEC HOLDING CORP, AND SUBSIDIARIES as of October 31, 1997, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Blackman Kallick Bartelstein, Lip

Chicago, Illinois February 18, 1998



CONSOLIDATED BALANCE SHEET FOLLOWS

## Consolidated Balance Sheet

October 31, 1997

## **ASSETS**

Current Assets	
Cash	\$ 140,242
Investment securities (Note 3)	1.500,000
Receivables	3,333,333
Customers (Net of allowance for doubtful accounts	
of \$29.361)	387,152
Other	16,041
Prepaid expenses and other	39,470
Deferred line installation costs, net (Note 5)	94,334
Total Current Assets	2.177.239
Equipment (Net of accumulated depreciation and amortization) (Note 4)	117.884
Other Assets - Goodwill (Net of accumulated amortization of \$18,135)	1.953,623

\$ 4.248,746

The accompanying notes are an integral part of the consolidated financial statements.

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities	
Short-term borrowings	
Bank (Note 6)	\$ 250,000
Related parties (Note 7)	749,521
Long-term debt due within one year (Note 8)	213,748
Accounts payable	304,109
Accrued expenses	
Accided expenses	54,318
Total Current Liabilities	1.571.696
Long Tony Dake (Not of names malesded in account Victimes)	
Long-Term Debt (Net of portion included in current liabilities) (Note 8)	410.330
()	410,229
Total Liabilities	1,981.925
Minority Interest	113,446
Stockholders' Equity (Deficit)	
Common stock - S 001 par value authorized - 25,000,000 shares:	
issued and outstanding - 10.715.000 shares (Notes 3 and 13)	10.715
Additional paid-in capital	
	2.243.936
Accumulated deficit	(101,276)
Total Stockholders Equity	2.153.375
	<u>\$ 4.248,746</u>

## Consolidated Statement of Operations

## Year Ended October 31, 1997

~	
Revenue	\$ 479.516
Cost of Service	<u>347,683</u>
Gross Profit	131,833
Operating Expenses Selling Administrative	33.163 <u>184.716</u>
Total Operating Expenses	217,879
Loss from Operations	(86,046)
Other Expense (Income) Interest expense Other income	16.471 (99)
Total Other Expense. Net	16,372
Loss before Minority Interest in Loss of Consolidated Subsidiary	(102.418)
Minority Interest in Loss of Consolidated Subsidiary	1,142
Net Loss	<u>\$ (101,276)</u>
Average Shares Outstanding	3.229.460
Loss Per Share	<u>\$(.031</u> )

Consolidated Statement of Stockholders' Equity

Year Ended October 31, 1997

	Date of	Commo \$.001 Pa (25,000.0 Autho	ar Value 00 Shares
	Transaction	Shares	Amount
Balance, November 1, 1996		10,000,000	S -
Reverse Stock Split (Note 13)	8/97	(7,500,000)	•
Reclassification of Par Value (Note 1)	8/97	-	2,500
Cash Contribution	8/97	-	-
Stock Issued to Reimburse Stockholder for Expenses (\$.047 per share)	8/97	750.000	750
Stock Sold for Cash - Rule 504 Offering (S1.00 per share)	Various	165.000	165
Stock Sold for Cash (Note 1)	9/97	4.000.000	4,000
Stock Sold for Cash (S.50 per share)	10′97	300,000	300
Stock Issued in Exchange for 425.000 Shares of Sirco Common Stock (Note 3)	10/97	3.000.000	3.000
Stock Issuance Costs	Various		-
Net Loss for Year			
Balance, October 31, 1997		10,715,000	\$ 10,715

Additional Paid-in Capital	Accumu- lated Deficit	Total
S -	s -	\$ -
-	-	-
(2.500)	•	
100	•	100
34.250	-	35,000
164.835		165.000
429,251		433,251
149.700	-	150,000
1.497,000	•	1.500,000
(28,700)	-	(28,700)
-	(101.276)	(101,276)
<u>\$ 2.243.936</u>	<u>\$ (101.276)</u>	<u>\$ 2,153,375</u>

## Consolidated Statement of Cash Flows

Year Ended October 31, 1997

Cash Flows from Operating Activities  Net loss  Adjustments to reconcile net loss to net cash used in	\$ (101,276)
operating activities  Depreciation and amortization  Amortization of deferred line installation costs  Provision for losses on receivables - Customers  Minority interest in loss of consolidated subsidiary	22.595 30.281 16.590 (1.142)
Expenses reumbursed through issuance of common stock Increase in Accounts receivable	35,000 (194,840) (54,504)
Prepaid expenses and other Increase in Accounts payable Accrued expenses	159,901 21,627
Total Adjustments	35,508
Net Cash Used in Operating Activities	(65,768)
Cash Flows from Investing Activities  Purchase of equipment Acquisition of OPC	(17,969) (1,000,000)
Net Cash Used in Investing Activities	(1,017,969)
Cash Flows from Financing Activities  Principal payments under long-term debt Proceeds from issuance of long-term debt Net payments of capital lease obligations Proceeds from issuance of common stock and contribution to capital	(59.631) 502.442 (191) 719.651
Net Cash Provided by Financing Activities	1.162,271
Net Increase in Cash	78,534
Cash. Beginning of Year	61,708
Cash. End of Year	<u>\$ 140,242</u>

The accompanying notes are an integral part of the consolidated financial statements.

## Notes to Consolidated Financial Statements

Year Ended October 31, 1997

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization and Acquisitions

CLEC Holding Corp. (CLEC), formerly PRS SUB II, was incorporated under the laws of the State of New Jersey on October 22, 1991. On that date, 1,000 shares of common stock were issued to PRS for no cash consideration. PRS subsequently went bankrupt, and on May 1, 1996, CLEC was authorized to issue shares of stock in accordance with the Bankruptcy Court Order. One million shares were issued to the creditors of CLEC: 500,000 shares were issued to the stockholders of PRS, and 8,500,000 shares were issued to a new stockholder or his assigns. In August 1997, CLEC increased the number of authorized shares of its common stock from 1,000 to 100,000,000 and a value of \$.001 was determined to be par value. An amount equal to \$2,500 par value of issued shares has been reclassified from additional paid-in capital to common stock related to the setting of a par value. On August 22, 1997, a 1 for 4 reverse stock split of the company's common stock was effectuated. In August 1997, \$100 was contributed to CLEC. Also in August 1997, the Board of Directors approved the issuance of 750,000 shares of common stock to reimburse a stockholder for \$35,000 of expenses incurred on behalf of the company. This issuance was authorized at a time before the Board of Directors knew if the Rule 504 Offering and future acquisition would be successful. On August 25, 1997, a Rule 504 Offering was made. One hundred sixty-five thousand shares of common stock were issued for \$165,000 related to this On September 30, 1997, 4,000,000 shares of stock were issued to acquire OPC Acquisition Corp. (Acquisition). In October 1997, the company issued 300,000 shares of common stock to unrelated parties for \$165,000. On October 22, 1997, CLEC issued 3,000,000 shares of common stock for 425,000 shares of Sirco International Corp. (Sirco) common stock. See Note 3.

On September 9, 1997. Acquisition acquired 95% of the common stock of OPC for \$2,177,178. This transaction was accounted for as a purchase. In conjunction with the purchase. \$1,000,000 of the investment was paid in cash. The following portions of the investment were acquired through debt: promissory note to seller of \$247,079, note to seller of \$680,099; and the assumption of the NationsBank debt of \$250,000. See Notes 6, 7 and 8. Acquired assets and liabilities were recorded at their estimated fair value at the date of acquisition. The excess of the cost of the acquisition over the net assets acquired has been ascribed to goodwill. The consolidated financial statements include the results of operations of OPC since September 9, 1997. OPC did not commence operations until after January 1, 1997.

On September 30, 1997, CLEC exchanged 4,000,000 shares of CLEC common stock for all outstanding shares of Acquisition. Because the entities were under common control, the transfer was accounted for at historical cost in a manner similar to that in pooling-of-interests accounting. The consolidated financial statements include the results of operations of Acquisition from its inception. Acquisition was incorporated under the laws of the State of Florida on August 29, 1997.

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Acquisitions (Continued)

OPC is the only operating company included in the preceding transactions. Its operations were included in these consolidated financial statements from September 9, 1997 through October 31, 1997. In addition, although it is an operating company. OPC is still in its early stages of growth As OPC continues to grow, certain expenses are incurred to get the internal structure of the company in place. Management expected the loss shown in these consolidated financial statements. However, management also expects the company to continue to grow and obtain new lines. Once the internal structure of the company is in place and the number of lines has increased to a greater level, management expects many more business opportunities to become available to the company which should result in profitable operations for the company in the future.

#### Principles of Consolidation

The consolidated financial statements include the accounts of CLEC Holding Corp and its subsidiaries (the company) after eliminating material intercompany balances and transactions

#### Investment Securities

Marketable equity securities have been categorized as available for sale and as a result are stated at fair value. Marketable equity securities available for current operations are classified in the balance sheet as current assets while securities held for noncurrent uses are classified as long-term assets. Unrealized holding gains and losses are included as a component of stockholders' equity until realized.

#### Equipment

The company's policy is to depreciate or amortize the cost of equipment over the estimated useful lives of the assets as indicated in the following tabulation by use of the straight-line and accelerated methods

	<u>Years</u>	Method
Furniture and Fixtures Office Equipment Computer Equipment Billing Software	7 5-7 5 3	Declining balance Declining balance Declining balance Straight-line
=		_

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Loss per Share

Loss per share is based upon the weighted average number of shares outstanding during the period. Common stock equivalents relating to stock options are excluded from the computation, as their effect is anti-dilutive.

#### Goodwill

The excess of the cost of subsidiaries over the equity in underlying net assets at the dates of acquisition (goodwill) is being amortized over 15 years.

#### Deferred Charges

Deferred line installation costs include commissions and line charges incurred in the establishment of local access lines for customers and are being amortized on the straight-line method over the one-year life of the verbal contract with the new customer. Customers are given a coupon for one month of free local service after their sixth month of service. Deferred line installation costs also include the amounts related to the coupon allowance. These amounts are being amortized over one year.

#### Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of allowance for doubtful accounts, allowance for coupons and deferred line installation costs for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred taxes also are recognized for operating losses that are available to offset future taxable income.

#### Management Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Revenue Recognition

The company recognizes service revenues in the period in which telephone services are provided. Where the company operates as a commission agent only, revenues are recorded at the net commission remitted or to be remitted by the provider.

#### Fair Value of Financial Instruments

Non-derivative financial instruments included in the consolidated balance sheet are cash, investment securities and notes payable. These instruments were carried at amounts approximating fair value as of October 31, 1997.

## Effects of Recent Accounting Pronouncements

In February 1997, the FASB issued SFAS 128 "Earnings per Share." This Statement establishes and simplifies standards for computing and presenting earnings per share. SFAS 128 will be effective for the company's first quarter of fiscal 1998 and requires restatement of all previously reported earnings per share data that are presented. Early adoption of this Statement is not permitted. SFAS 128 replaces primary and fully diluted earnings per share with basic and diluted earnings per share. The amount reported as net loss per common share for the year ended October 31, 1997, would not be materially different than that which would have been reported for basic earnings per share in accordance with SFAS 128.

#### NOTE 2 - NATURE OF OPERATIONS

The company provides local and iong-distance telecommunications services to business and residential customers in Florida. The company's business is highly competitive and is subject to various federal, state and local regulations.

#### NOTE 3 - INVESTMENT SECURITIES

The state of the s

On October 22, 1997, the company exchanged 3,000,000 shares of common stock for 425,000 shares of Sirco common stock. Sirco stock was thinly traded during the time frame of this transaction (varying between \$6 and \$7 in the week surrounding October 22, 1997) and therefore its trading prices were not used to determine the fair value of the stock exchange. As the company has issued the majority of its common stock at \$.50 per share, this value was used for the Sirco investment. Because the stock continued to be thinly traded as of October 31, 1997, the company

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

#### NOTE 3 - INVESTMENT SECURITIES (Continued)

determined the valuation of \$1,500,000 to be appropriate. This investment is classified as available for sale with a cost of \$1,500,000. See Note 14 for disclosure of the sale of these securities subsequent to October 31, 1997

## NOTE 4 - EQUIPMENT

Furniture and fixtures	\$ 28.921
Office equipment	19.184
Computer equipment	71.169
Billing software	<u> 19,295</u>
	138.569
Accumulated depreciation	
and amortization	(20.685)

<u>\$117.884</u>

5 94,334

#### NOTE 5 - DEFERRED LINE INSTALLATION COSTS

Deferred line installation costs consist of the following

Commissions on new lines	S 125,100
New line connection charges	48.221
Discount coupons	31.482
	204.803
Accumulated amortization	<u>(80,257)</u>
	124.546
Allowance for discounts	(30.212)

#### NOTE 6 - SHORT-TERM BORROWINGS - BANK

As of October 31, 1997, the company was obligated under a line of credit with NationsBank for \$250,000. Borrowings under this line of credit bear interest at 7.00% and are secured by a \$250,000 certificate of deposit held by the 5% stockholder of OPC. As of October 31, 1997, there are no maximum additional available borrowings on this line of credit. The agreement expired on December 5, 1997. See Note 14.

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

## NOTE 7 - SHORT-TERM BORROWINGS - RELATED PARTIES

As of October 31, 1997, the company was obligated under several notes with related parties. All hold common stock in the company.

Short-term borrowings - related parties consists of the following:

Note payable to John Murray, payable in one payment of \$250,000 on November 10, 1997; interest is imputed at 7.00%; secured by all assets of OPC as of September 9, 1997 and the 475 shares of OPC common stock purchased

\$ 249,521

Note payable to Ken Baritz, payable in one payment of \$250,000 on December 9, 1997 or on demand, interest at 12,00% =

250,000

Note payable to Joel Dupre, payable in one payment of \$150,000 on December 9, 1997 or on demand, interest at 12,00%\*

150,000

Note payable to Universal Claims Administrators. Inc., payable in one payment of \$100,000 on December 9, 1997 or on demand, interest at 12.00%

100,000

\$ 749.521

"These notes are secured by a second position behind John Murray in 475 shares of the common stock of OPC

Interest expense was \$10,990 for the year ended October 31, 1997

#### NOTE 8 - LONG-TERM DEBT

Long-term debt consists of the following

Note payable to John Murray, payable in quarterly installments of \$62,500 which includes imputed interest at 7.00%, due July 1, 2000; secured by 475 shares of OPC common stock purchased Other

\$ 620.468 \_\_\_\_3.509

Total long-term debt

623,977 (213,748)

\$ 410.229

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

#### NOTE 8 - LONG-TERM DEBT (Continued)

Interest expense was \$3,465 for the year ended October 31, 1997. Interest expense for amounts payable to a related party was \$2,869

Maturities on long-term debt are as follows as of October 31, 1997:

Year Ending October 31

\$410,229

#### NOTE 9 - INCOME TAXES

The company incurred net losses of \$102.418. Accordingly, no provision for current federal or state income taxes has been made to the financial statements.

The net deferred tax asset in the accompanying balance sheet includes the following components:

Deferred tax habilities	S (12.783)
Deferred tax assets	42.511
Valuation allowance	(29,728)

Net deferred tax asset S

Because of the uncertainty associated with future realization of the deferred tax assets, the deferred tax asset has been offset in total by a valuation allowance

The company has loss carryforwards totaling \$216,065 that may be offset against future taxable income. If not used, the carryforwards will expire in the year 2012

#### NOTE 10 - OPERATING LEASES

The company has entered into leases for its office facilities. Total rental expense was \$ 6,733 for the year ended October 31, 1997.

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

#### NOTE 10 - OPERATING LEASES (Continued)

The following is a schedule by year of future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year, as of October 31, 1997.

Year	Ending	October	31:

1998	\$ 39.839
1999	39.867
2000	3,335

Total Minimum Payments Required

<u>\$ 83,041</u>

#### NOTE 11 - COMMITMENTS AND CONTINGENCIES

The company has an employment agreement with the former president of OPC. The agreement is for one year expiring September 9, 1998. The agreement provides for a \$100,000 base salary with quarterly bonuses based on specific targets regarding new lines. This agreement also includes a noncompete restriction for a two-year period following termination from OPC. The company is currently in negotiations with John Murray, the minority stockholder, regarding terms for cancellation and settlement of said agreement.

On April 29, 1997, the company entered into an agreement with an independent telecommunications company (Bellsouth) to allow the company to resell the Bellsouth local telephone service in Florida. The agreement is for a two-year period with two one-year renewal options.

On April 29, 1997, the company entered into an agreement with an independent telecommunications company (AMNEX) to allow the company to resell the AMNEX long-distance service in Florida. The agreement is for a one-year period. AMNEX prepares billing and provides collection services. All amounts received from AMNEX are recorded net. See Note 1

#### NOTE 12 - STOCK OPTIONS

On September 8, 1997, the company granted options to purchase 500,000 shares of common stock to two individuals and one company that provided loans to the company. See Note 7. The exercise price is \$1.20 for a period of three years. None of these options were exercised during the year ended October 31, 1997.

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

#### NOTE 12 - STOCK OPTIONS (Continued)

On October 22, 1997, the company, pursuant to the Sirco Stock Purchase Agreement, granted options to purchase up to 100,000 shares of common stock for up to three years at an exercise price of \$1.00 per share. These options were granted to Sirco's nominee to the Board of Directors. No options were exercised during the year ended October 31, 1997.

#### NOTE 13 - COMMON STOCK REVERSE SPLIT

In August 1997, the Board of Directors authorized a one-for-four reverse stock split of common shares. All share and earnings per common share amounts included in these financial statements have been adjusted for the reverse stock split.

#### NOTE 14 - SUBSEQUENT EVENTS

#### Loan Conversion to Common Stock

On November 10, 1997, the Board of Directors authorized the conversion of Joel Dupre's bridge loan of \$150,000 (Note 7) plus accrued interest of \$3,000 into 306,000 shares of CLEC common stock.

#### Stock Issued

On December 1, 1997, pursuant to an employment agreement, the company issued 200,000 shares of unregistered common stock to the new president of OPC

#### Amendment to Office Facilities Lease

On December 10, 1997, the company signed an amendment to the office facilities lease (Note 10) which extended the original lease for a 23-month period. The lease for the original office space will now expire on November 30, 1999. Commencing January 1, 1998, the monthly rent payment will be \$972.

#### New Financing

On December 1, 1997, CLEC effectuated a \$35,000 loan from Essex Insurance Company, a party related through common ownership to a stockholder in the company, for general business purposes, at an interest rate of 8%. This note was due in 60 days and was secured by 25,000 shares of Sirco common stock.

#### Notes to Consolidated Financial Statements

Year Ended October 31, 1997

#### NOTE 14 - SUBSEQUENT EVENTS

#### New Financing (Continued)

On December 26, 1997, the company entered into a receivables sale agreement with Receivables Funding Corporation. This agreement expires on December 26, 1999. All eligible receivables of the company will be purchased by Receivable Funding Corporation. Eligible receivables are those created by the provision or sale of telecommunication services or equipment and are less than 90 days old.

In January 1998, CLEC effectuated a \$250,000 loan from Essex Insurance Company for the purpose of repaying a bridge note to Universal Claims Administrators. Inc. (Note 7) in the amount of \$100,000 plus \$3,000 accrued interest, \$35,000 in satisfaction of the December 1, 1997 Essex Insurance Company note and the balance for general business purposes. This loan will bear interest at a rate of 8%. This loan expires in 120 days and was secured by 150,000 shares of Sirco common stock. The company received a temporary release of collateral. It is management's intention to enter into a second stock purchase agreement with Sirco. Once acquired, 150,000 shares of Sirco stock will be put up as collateral on the Essex loan.

The Sirco shares were sold in January and February 1998. See below.

#### Sale of Investment Securities

On January 29, 1998 and February 12, 1998, the company sold all 425,000 shares of Sirco stock held by it at October 31, 1997. The value at October 31, 1997 was \$1,500,000. The sales price for these shares was \$687,500. A loss of \$812,500 was incurred

#### Stock Options

On December 1, 1997, the company, pursuant to an employment agreement, granted options to purchase 800,000 shares of common stock at an exercise price of \$.50 per share. These options were issued to the new president of OPC. These options will expire in five years.

In December 1997, January 1998 and February 1998, the company, pursuant to employment agreements, granted options to purchase 200,000 shares of common stock at an exercise price of \$1.00 per share. These options were issued to four officers of OPC. Options to purchase 50% of the shares of the common stock will vest at the one-year anniversary of grant, 25% at the two-year anniversary of grant and the balance of 25% at the three-year anniversary of grant. These options will expire in five years

The Other Phone Company, Inc., d/b/a Access One Communications

Attachment F

Biographies of Senior Executive Team

# The Other Phone Company, Inc., d/b/a Access One Communications

#### **Biographies of Senior Executive Team**

Attached is a brief overview of the managerial experience of Access One. The Company has managerial ability with a wealth of knowledge and day to day experience in the telecommunications industry that will allow it to be a successful competitive local exchange and toll provider. Access One is authorized to provide resold local service in Florida and is in the process of filing applications in the other states in the BellSouth Region. No application has been denied.

Access One has been providing quality telecommunications services to over 6000 customers throughout the State of Florida since 1996. The Company has a proven track record for providing high quality services and responsive customer service. Access One possesses all the necessary capabilities to operate as a provider of resold services and unbundled elements.

The Company intends to provide local exchange service in Tennessee as a reseller of the incumbent local exchange company's facilities and as a facilities based carrier recombining UNE-P. Its toll services will also be provided on a resale basis. The Company will use only reputable underlying carriers and technicians to ensure that high quality service is provided to customers. As a result of its operations in Florida, Access One has a great deal of knowledge on how the capabilities of an ILEC can be used by a CLEC and will be able to take full advantage of the resources, expertise and technical capabilities of its underlying carriers, the incumbent local exchange carriers. Consequently, the quality of service that Access One's local exchange customers receive will be at least equivalent to that provided by these LECs.

Access One's services will satisfy the minimum standards established by the Commission. The Company will file and maintain tariffs in the manner prescribed by the Commission and will meet the minimum basis local standards, including quality of service and billing standards required of all LECs regulated by the Commission.

As the foregoing illustrates, Access One possesses considerable telecommunications expertise and is well-qualified to provide local exchange and long distance service in Tennessee.

## The Other Phone Company, Inc. Biographies of Senior Executive Team

# **KENNETH G. BARITZ Chairman and CEO**

Kenneth G. Baritz is Chairman and Chief Executive Officer of Access One. Prior to joining Access One in August 1997, Mr. Baritz served as Chairman and CEO of AMNEX, Inc. a \$150 million publicly traded telecommunications company. During the course of his five year tenure at AMNEX, the company grew from \$30 million in revenue to over \$150 million and its market value grew from \$7 million to over \$100 million.

Prior to joining AMNEX Mr Baritz served from 1989 through 1993 as a Vice President of Bear Stearns & Co., Inc., an investment banking concern. Mr. Baritz currently sits on the Boards of Directors of a number of privately held companies.

# KEVIN D. GRIFFO President and COO

Kevin D. Griffo is President and Chief Operating Officer of Access One. In this position, he is responsible for the day-to-day operation of the company. Prior to joining Access One in January 1998 and since 1995, Mr. Griffo held a number of executive positions at AMNEX, Inc., including Corporate COO and President of AMNEX's Telecommunications Division. Under Mr. Griffo, the Telecommunications Division grew to over \$100 million revenues.

Prior to joining AMNEX, Mr. Griffo served as Regional Vice President for LDDS WORLDCOM.

Access One - Executive Biographies, cont'd.

**KEVIN RYAN** 

Vice President-Sales

Kevin Ryan is Vice President-Sales of Access One. Prior to joining the Company in 1997, Mr. Ryan was Director of Mexico Operations for Capital Network System, Inc. From 1993 through 1996, Mr. Ryan was employed at LDDS WORLDCOM, last holding the position of Director of Sales.

**ELIZABETH STALLINGS** 

Vice President - Finance and Administration

Ms. Stallings is Vice President - Finance and Administration of Access One. Prior to joining the company, Ms Stallings was employed by AMNEX, Inc., where she rose from the position of Staff Accountant to Division Controller. Prior to joining AMNEX, Ms. Stallings was employed by Harris Corporation as a junior accountant.

JACK ALLEN

**Director-MIS** 

Mr. Allen is currently Director-MIS. Mr. Allen joined the company from Distributed Processing, Technology, Inc., where he was Project Manager for Database Development. During the last decade, Mr. Allen has worked as independent MIS consultant with primary emphasis on telecommunications billing solutions.

The Other Phone Company, Inc., d/b/a Access One Communications

#### Attachment G

Small and Minority Owned Telecommunications
Business Participation Plan

## The Other Phone Company, Inc., d/b/a Access One Communications

# SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

#### TABLE OF CONTENTS

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# SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

#### **PURPOSE**

- 1.1 This small and minority-owned telecommunications business participation plan ("Plan") is submitted by The Other Phone Company, Inc., d/b/a Access One Communications ("Access One ") as required by T.C.A. §65-5-212.
  - 1.2. The administration of this Plan is the responsibility of The Other Phone Company, Inc., d/b/a Access One Communications.

#### 2. DEFINITIONS

- 2.1 The Other Phone Company, Inc., d/b/a Access One Communications is a corporation which will provide telecommunication services of in the state of Tennessee. It is based in Orlando, Florida and has no employees, property, or equipment in Tennessee at this time.
- 2.2. As a competitive vendor of telecommunications service, Access One is non-dominant in its industry. The nature of Access One's business limits their opportunity to support the use of Small and Minority Business in Tennessee. However, let the submission of this Plan evidence their desire to participate as practically possible.
- 2.3. Small and Minority Business For the purpose of this Plan, "minority business" means a business that is solely owned, or at least fifty-one (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls the daily operations of such business and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000) per T.C.A. §65-5-212.

# ACCESS ONE'S RESPONSIBILITY FOR SMALL AND MINORITY-OWNED TELECOMMUNICATION BUSINESS PARTICIPATION PLAN AND POLICY STATEMENT

- 3.1 Access One intends to afford Small and Minority-Owned Telecommunications Businesses the maximum practicable opportunity to participate in the performance of contracts in accordance with T.C.A. §65-5-212.
- 3.2 Access One is a telecommunications service provider whose business operations include:

Sale and Marketing of Telecommunications Services

**Customer Care** 

Access One uses vendors and suppliers to support their reseller business in the following areas:

Telecommunications Service Providers
Sales Agents of Telecommunications Services
Telecommunications Equipment

3.3 Kevin D. Griffo, COO - will coordinate Small and Minority-Owned Telecommunications

Business referrals.

3.4. Initial Small and Minority-Owned Telecommunications Business contacts for Access One

would be made through their Coordinator who will seek to identify and include firms in

Tennessee through the Department of Economic and Community Development's office of

Minority Business Enterprise and Small Business office.

4. SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS

PARTICIPATION PLAN PERIOD OF EFFECTIVENESS

4.1 Access One will maintain a pro active and continuous approach toward inclusion of such

firms in their supplier in their supplier base. Consequently, their Plan and the associated

duties and activities would not have a fixed time period for effective, but rather represent

Access One's ongoing policies and procedures. Access One has no physical presence in

Tennessee. When and if their business condition changes in Tennessee, the effectiveness of

this Plan would be enhanced.

5. PLAN ADMINISTRATION

> 5.1 Access One's Plan Administrator is:

> > Kevin D. Griffo, COO

The Other Phone Company, Inc.,

d/b/a Access One Communications

4205 Vineland Road, Suite L15

Orlando, Florida 32811

Telephone:

(407) 648-5230

Facsimile:

(407) 648-5340

- 5.2. The Administrator manages the Plan, as described below in the Administrator's duties. The Administrator has direct interface with procurement personnel, contract administrators, and program and project personnel to ensure compliance with the provisions of the Plan.
- 5.3 The Administrator's specific job duties, as they relate to this Plan and Access One's business operations in the state of Tennessee, are as follows:

Developing and maintaining the Access One's Supplier Master List which would include a listing of Small and Minority-Owned Telecommunications Businesses in Tennessee who are deemed eligible to be suppliers for Access One.

Reviewing Access One policies and procedures in to ensure that Small and Minority-Owned Telecommunications Businesses in Tennessee have an equitable opportunity to be awarded contracts when possible.

Allowing for inclusion of Small and Minority-Owned Telecommunications Businesses in those solicitations for products or service which they are capable of providing.

Coordinating activities during the conduct of any compliance review by Tennessee state agencies.

Preparing and submitting periodic contracting reports as required.

#### 6. PLAN TO ASSURE EQUITABLE OPPORTUNITY

6.1. The Administrator shall ensure that appropriate source listings and services are properly utilized in support of the Plan. Sources/listings include but are not limited to the following:

The Access One approved Master Supplier List.

Sourcing information received from the Department of Economic and Community Development's Office of Minority Business Enterprise and Small Business Office in Nashville.

#### 6.2. Outreach efforts will be made as follows:

The Administrator shall cultivate and maintain a relationship with the Community Development's Office of Minority Business Enterprise and Small Business Office in an effort to locate and qualify capable Small and Minority-Owned Telecommunications Businesses for participation in contracting opportunities.

The Administrator shall ensure that Access One provides adequate and timely consideration of the potentialities of Small and Minority-Owned Telecommunications Businesses in "make-or-buy" decisions.

The Administrator shall ensure that Access One counsels and discusses contracting opportunities with representatives of Small and Minority-Owned Telecommunications Businesses.

The Administrator shall ensure that Access One offers assistance to Small and Minority-Owned Telecommunications Businesses to explain: requests for quotations, progress payments, technical and quality assurance programs, advice on types of business typically being contracted, and the mechanics of procurement requirements and quality expectations.

#### 7. PLAN REPORTING

- 7.1 Access One will submit such periodic reports and cooperate in those studies or surveys as may be required to determine the extent of compliance with this Plan.
- 7.2 Access One Supplier Master List will identify Small and Minority-Owned Telecommunications Businesses in Tennessee. The Supplier Master List shall be utilized in identifying potential contractors.

Kevin D. Griffo, CC

The Other Phone Company, Inc.,

d/b/a Access One Communications

Dated: 98 99

The Other Phone Company, Inc., d/b/a Access One Communications

Attachment H

Dialing Parity Plan

## Access One Communications, Inc Intra-Lata Toll Dialing Parity Plan

#### For Tennessee

#### 1. Purpose

The intent of this Plan is to provide a proposal that, upon implementation, would provide customers the ability to select the telecommunications carrier of their choice for routing their intra-lata toll calls.

Access One Communications is a re-seller of the BellSouth network and will be following their established guidelines and procedures for implementation of Intra-Lata Parity of toll calls.

#### 2. Implementation Date and Areas of Availability

We are currently offering 2-PIC service in all BellSouth states including Tennessee. This has been available since we began operating in Tennessee on April 16,1999.

Availability in each exchange is dependent on BellSouth. We will mirror the list of exchanges that BellSouth has filed under their Plan.

#### 3. Method of Selection Process and costs

Access One will follow the 2-PIC strategy established by BellSouth. With the 2-PIC methodology, customers will be able to presubscribe to one telecommunications carrier for inter-lata toll calls and presubscribe to the same or different carrier, including their existing local exchange company, for all intralata toll calls.

#### Existing Customers

Access One employees are trained to explain the process to customers for making PIC changes for intra-lata toll calls. They will be prepared to make changes in customer records based upon request from customers or carriers and direct customers to their chosen intra-lata carrier. Customers will remain with their current intra-lata carrier until they affirmatively choose an intra-lata toll carrier.

#### New Customers

Processes will be in place to provide new customers with an opportunity to choose their intra-lata toll carrier from a list of available carriers. Customers who do not choose a carrier for intra-lata toll calls will be identified as a "No-PIC" and will not be automatically defaulted to a carrier. Fees for PIC changes will be passed on to the customer at current pricing of \$1.49 for residential and business customers. No waiver will apply but customers will be able to change both inter-lata and intra-lata PICs in the same transaction for no extra charge.

#### 4. Customer Notifications

Customers will receive a bill message advising them of the opportunity to choose an intra-lata toll carrier separate from their inter-lata carrier. They will also be advised that they may choose a carrier other than their local exchange carrier and that a list of available intra-lata toll carriers is available upon request from customer service. This billing message will be available on bills for the next billing cycle after the approval of this plan. Access One also believes that promotional material by other carriers will make customers aware of the choices available to them.

#### Cost Recovery

Access One does not anticipate any charges from BellSouth to implement their Parity Plan and therefor will not be assessing the customer any additional charges.

#### Miscellaneous Items

Slamming - Access One will be subject to rules relating to slamming as indicated in Tennessee Regulatory Authority Rule 1220-4-2-. 56, Sections (2) – (19) and 1220-4-2.58, Sections (1)-(16).

Nondiscriminatory Access – Access One will follow the guidelines established by BellSouth for re-sell customers as they relate to access of telephone numbers; operator assistance; directory assistance; and directory listings.

Rules – Access One will fully comply with all rules and regulations set forth by the FCC and the TRA. Access One has no applicable rules.

#### LATA Associations

Area	LATA	Prefix
Tennessee	Memphis	468
	Nashville	470
	Chattanooga	472
	Knoxville	474

#### Exchange Coverage

```
423-207 423-336 423-480 423-584 423-717 423-886 615-219 615-313 615-395 615-599
423-208 423-337 423-481 423-585 423-718 423-892 615-220 615-314 615-399 615-604
423-209 423-338 423-482 423-586 423-719 423-893 615-221 615-315 615-401 615-612
423-212 423-339 423-483 423-587 423-733 423-894 615-222 615-316 615-402 615-631
423-213 423-344 423-485 423-588 423-744 423-899 615-223 615-317 615-406 615-643
423-215 423-345 423-487 423-590 423-745 423-902 615-226 615-319 615-407 615-646
423-217 423-351 423-488 423-594 423-746 423-903 615-227 615-320 615-412 615-650
423-219 423-354 423-490 423-595 423-751 423-904 615-228 615-321 615-415 615-654
423-220 423-358 423-493 423-599 423-752 423-905 615-230 615-322 615-416 615-660
423-221 423-359 423-494 423-602 423-755 423-906 615-231 615-323 615-417 615-661
423-222 423-365 423-495 423-603 423-756 423-907 615-232 615-325 615-418 615-662
423-226 423-373 423-496 423-605 423-757 423-908 615-234 615-327 615-419 615-664
423-227 423-374 423-499 423-608 423-763 423-909 615-235 615-329 615-421 615-665
423-228 423-376 423-501 423-609 423-766 423-916 615-237 615-330 615-426 615-672
423-231 423-379 423-504 423-613 423-769 423-918 615-239 615-331 615-428 615-673
423-235 423-380 423-507 423-614 423-774 423-919 615-240 615-332 615-430 615-696
423-237 423-382 423-509 423-616 423-775 423-920 615-241 615-333 615-432 615-702
423-240 423-386 423-510 423-617 423-778 423-921 615-242 615-335 615-441 615-708
423-248 423-387 423-513 423-618 423-780 423-923 615-244 615-336 615-443 615-714
423-250 423-389 423-514 423-619 423-784 423-924 615-248 615-337 615-444 615-717
423-255 423-395 423-515 423-622 423-785 423-927 615-251 615-340 615-445 615-720
423-258 423-397 423-516 423-623 423-802 423-932 615-252 615-341 615-446 615-726
423-263 423-403 423-517 423-624 423-804 423-933 615-253 615-342 615-449 615-731
423-265 423-408 423-521 423-625 423-805 423-942 615-254 615-343 615-451 615-733
423-266 423-413 423-522 423-629 423-806 423-954 615-255 615-344 615-452 615-734
423-267 423-414 423-523 423-631 423-809 423-961 615-256 615-347 615-453 615-735
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423-268 423-417 423-524 423-632 423-810 423-970 615-257 615-350 615-457 615-736
423-269 423-420 423-525 423-633 423-814 423-971 615-258 615-351 615-458 615-737
423-272 423-425 423-527 423-634 423-818 423-974 615-259 615-352 615-459 615-740
423-275 423-426 423-531 423-637 423-819 423-977 615-262 615-353 615-460 615-741
423-280 423-428 423-539 423-642 423-821 423-980 615-264 615-354 615-463 615-742
423-281 423-429 423-540 423-645 423-822 423-981 615-269 615-355 615-476 615-743
423-284 423-430 423-541 423-656 423-825 423-982 615-271 615-356 615-477 615-744
423-285 423-435 423-544 423-658 423-827 423-983 615-272 615-360 615-478 615-746
423-289 423-436 423-545 423-661 423-837 423-984 615-274 615-361 615-481 615-747
423-290 423-442 423-546 423-667 423-842 423-985 615-275 615-365 615-482 615-748
423-296 423-448 423-549 423-670 423-843 423-986 615-279 615-366 615-483 615-749
423-301 423-450 423-550 423-673 423-846 423-987 615-282 615-367 615-494 615-763
423-304 423-451 423-558 423-674 423-847 423-988 615-284 615-370 615-504 615-770
423-309 423-452 423-559 423-681 423-850 423-991 615-291 615-371 615-505 615-771
423-310 423-453 423-562 423-686 423-855 423-992 615-292 615-372 615-508 615-778
423-312 423-457 423-563 423-687 423-856 423-993 615-295 615-373 615-512 615-780
423-315 423-458 423-564 423-688 423-867 423-995 615-297 615-374 615-513 615-781
423-317 423-463 423-565 423-689 423-869 423-996 615-298 615-376 615-516 615-782
423-318 423-470 423-566 423-690 423-870 615-201 615-299 615-377 615-518 615-783
423-321 423-471 423-567 423-691 423-873 615-202 615-302 615-382 615-519 615-789
423-326 423-472 423-570 423-692 423-874 615-206 615-303 615-383 615-524 615-790
423-327 423-473 423-573 423-693 423-875 615-207 615-304 615-384 615-531 615-791
423-329 423-475 423-577 423-694 423-876 615-210 615-305 615-385 615-532 615-792
423-330 423-476 423-579 423-697 423-877 615-214 615-307 615-386 615-542 615-794
423-332 423-478 423-581 423-698 423-882 615-217 615-308 615-390 615-591 615-797
423-334 423-479 423-583 423-701 423-883 615-218 615-309 615-391 615-595 615-799
615 - 804 \ \ 615 - 929 \ \ 901 - 278 \ \ 901 - 380 \ \ 901 - 494 \ \ 901 - 605 \ \ 901 - 738 \ \ 901 - 831 \ \ 931 - 358 \ \ 931 - 638
615-806 \ 615-930 \ 901-279 \ 901-381 \ 901-495 \ 901-606 \ 901-743 \ 901-832 \ 931-359 \ 931-639
615\text{-}812 \ 615\text{-}936 \ 901\text{-}282 \ 901\text{-}382 \ 901\text{-}496 \ 901\text{-}607 \ 901\text{-}744 \ 901\text{-}833 \ 931\text{-}362 \ 931\text{-}645
615\text{-}816 \ 615\text{-}944 \ 901\text{-}286 \ 901\text{-}384 \ 901\text{-}521 \ 901\text{-}609 \ 901\text{-}746 \ 901\text{-}836 \ 931\text{-}379 \ 931\text{-}648
615-817 615-948 901-287 901-385 901-522 901-610 901-747 901-850 931-380 931-659
615\text{-}821 \ 615\text{-}951 \ 901\text{-}288 \ 901\text{-}386 \ 901\text{-}523 \ 901\text{-}612 \ 901\text{-}748 \ 901\text{-}853 \ 931\text{-}381 \ 931\text{-}670
615-822 615-952 901-301 901-387 901-524 901-613 901-749 901-854 931-387 931-680
615 - 824 \ 615 - 957 \ 901 - 307 \ 901 - 388 \ 901 - 525 \ 901 - 614 \ 901 - 751 \ 901 - 855 \ 931 - 388 \ 931 - 682
615-826 615-960 901-309 901-391 901-526 901-616 901-752 901-861 931-389 931-684
615-830 \ 615-963 \ 901-320 \ 901-392 \ 901-527 \ 901-617 \ 901-753 \ 901-867 \ 931-393 \ 931-685
615-831 \ 615-969 \ 901-321 \ 901-395 \ 901-528 \ 901-618 \ 901-754 \ 901-877 \ 931-413 \ 931-703
615-832 \ 615-972 \ 901-323 \ 901-396 \ 901-529 \ 901-624 \ 901-755 \ 901-878 \ 931-424 \ 931-723
615-833 615-973 901-324 901-397 901-531 901-627 901-756 901-884 931-425 931-728
615\text{-}834 \ \ 615\text{-}974 \ \ 901\text{-}325 \ \ 901\text{-}398 \ \ 901\text{-}532 \ \ 901\text{-}635 \ \ 901\text{-}757 \ \ 901\text{-}885 \ \ 931\text{-}433 \ \ 931\text{-}729
615-835 615-975 901-327 901-399 901-533 901-637 901-758 901-886 931-438 931-759
615-837 615-978 901-329 901-412 901-534 901-638 901-759 901-887 931-454 931-762
615-838 901-209 901-330 901-413 901-535 901-639 901-761 901-922 931-455 931-764
615\text{-}847 \ \ 901\text{-}213 \ \ 901\text{-}332 \ \ 901\text{-}418 \ \ 901\text{-}536 \ \ 901\text{-}640 \ \ 901\text{-}762 \ \ 901\text{-}925 \ \ 931\text{-}461 \ \ 931\text{-}766
615-848 901-216 901-335 901-421 901-537 901-641 901-763 901-926 931-465 931-796
615-849 901-220 901-336 901-422 901-538 901-642 901-764 901-934 931-468 931-801
615\text{-}851 \ \ 901\text{-}221 \ \ 901\text{-}337 \ \ 901\text{-}423 \ \ 901\text{-}539 \ \ 901\text{-}644 \ \ 901\text{-}765 \ \ 901\text{-}935 \ \ 931\text{-}469 \ \ 931\text{-}808
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615-855 901-222 901-340 901-424 901-541 901-645 901-766 901-937 931-486 931-827
615-859 901-223 901-344 901-425 901-542 901-646 901-767 901-942 931-487 931-840
615-860 901-224 901-345 901-426 901-543 901-648 901-769 901-946 931-489 931-857
615-862 901-226 901-346 901-427 901-544 901-658 901-771 901-947 931-490 931-905
615-865 901-227 901-348 901-433 901-545 901-659 901-772 901-948 931-503 931-906
615\text{-}868 \ \ 901\text{-}231 \ \ 901\text{-}353 \ \ 901\text{-}441 \ \ 901\text{-}547 \ \ 901\text{-}661 \ \ 901\text{-}774 \ \ 901\text{-}967 \ \ 931\text{-}540 \ \ 931\text{-}937
615-870 901-233 901-354 901-442 901-550 901-663 901-775 901-968 931-551 931-962
615-871 901-235 901-355 901-444 901-552 901-664 901-777 901-976 931-552 931-964
615-872 901-237 901-356 901-447 901-561 901-668 901-779 901-983 931-553 931-967
615-874 901-241 901-357 901-448 901-565 901-678 901-783 901-986 931-560 931-968
615-876 901-242 901-358 901-452 901-566 901-680 901-784 901-987 931-561 931-980
615-880 901-244 901-360 901-454 901-568 901-681 901-785 901-988 931-572 931-987
615-882 901-245 901-362 901-458 901-569 901-682 901-786 901-989 931-580
615-883 901-246 901-363 901-465 901-570 901-683 901-787 931-206 931-582
615-884 901-253 901-365 901-466 901-572 901-684 901-788 931-212 931-583
615-885 901-254 901-366 901-475 901-573 901-685 901-789 931-215 931-598
615-886 901-256 901-367 901-476 901-574 901-686 901-790 931-216 931-607
615-889 901-258 901-368 901-481 901-575 901-692 901-794 931-220 931-619
615-890 901-262 901-369 901-482 901-576 901-703 901-795 931-221 931-622
615-893 901-263 901-370 901-483 901-577 901-721 901-797 931-224 931-623
615-895 901-264 901-371 901-484 901-578 901-722 901-803 931-232 931-624
615-896 901-265 901-372 901-485 901-579 901-723 901-818 931-235 931-625
615-898 901-266 901-373 901-486 901-580 901-724 901-820 931-270 931-626
615-902 901-267 901-374 901-487 901-581 901-725 901-821 931-281 931-627
615-904 901-268 901-375 901-488 901-583 901-726 901-824 931-285 931-628
615-907 901-269 901-376 901-489 901-584 901-728 901-825 931-290 931-629
615-912 901-272 901-377 901-490 901-593 901-729 901-826 931-296 931-632
615-918 901-274 901-378 901-491 901-603 901-734 901-827 931-318 931-636
615-923 901-276 901-379 901-493 901-604 901-737 901-828 931-326 931-637
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The Other Phone Company, Inc., d/b/a Access One Communications

Attachment I

Pre-Filed Testimony

#### **BEFORE THE**

## TENNESSEE

## TRANSPORTATION AND REGULATORY AUTHORITY

Application of	)		
The Other Phone Company, Inc.,	)	TRA Docket No. 99	
d/b/a Access One Communications	)		
Amended Authority to provide	)		
Facilities Based Local	)		
Telecommunications Service	)		

TESTIMONY OF KEVIN D. GRIFFO
Chief Operating Officer

1 Q. Will you please state your name and business address. 2 A. My name is Kevin D. Griffo. My business address is 4205 Vineland Road, Suite L15, Orlando, 3 Florida 32811. My telephone number is (407) 648-5230 and facsimile number is (407) 648-5340. 4 5 Q. By whom are you employed and in what capacity? 6 A. As the Chief Operating Officer, I am responsible for all facets of the Company's operation, 7 including regulatory and external affairs and issues, for The Other Phone Company, Inc., d/b/a Access 8 One Communications ("Access One"). 9 10 Q. Please give a brief description of your background and experience. 11 A. I have held several senior executive positions in the telecommunications industry. These 12 positions include: Regional Vice President for LDDS WorldCom; Chief Operating Officer and

President of AMNEX; and, since 1998, Chief Operating Officer of Access One.

13

1	Q.	what is the purpose of your testimony:
2	A.	The purpose of my testimony is to present evidence on the financial, technical and managerial
3	abiliti	es of The Other Phone Company, Inc., d/b/a Access One Communications ("Access One ") to
4	provid	le local telecommunications services in Tennessee; and to describe the services Access One
5	propo	ses to offer.
6		
7	Q.	Has Access One registered to do business in Tennessee?
8	A.	Yes. Access One is Florida Corporation. Registration to conduct business in Tennessee is
9	provid	led in Attachment C of the application package.
10		
11	Q.	Has Access One previously obtained authority in Tennessee?
12	A.	Yes. Access One has authority to operate in Tennessee as a reseller of Local Exchange Services
13		(LEC) and is in good standing with the TRA. Access One's authority to commence operations
14		in Tennessee as a reseller of LEC services was granted on November 03, 1998, in Docket
15		Number 98-00351.

- 1 Q. Please describe the services Access One proposes to offer.
- A. Access One proposes to offer local dial tone services to its customers which will be comparable
- 3 to and competitive with services offered by the incumbent local exchange carriers. Additionally,
- 4 Access One already has an approved tariff on file with the TRA for LEC services the Company provides
- on a resold basis. At a future date, Access One may revise its tariff to broaden its service offerings.
- 7 Q. How will Access One bill for its services?

6

10

- 8 A. Access One's local services are billed directly by the company on a monthly basis. Fixed
- 9 monthly charges is billed monthly in advance, usage-sensitive charges will be billed in arrears.
  - Q. How are trouble reports, billing errors and complaints handled?
- 12 A. Billing disputes will be reported by the customer via the toll free number, printed on the
- Customer's monthly bill, Customer service disputes will be reported via the same 800 number. In
- addition, Customers may contact the Company in writing at the headquarters address. The toll-free
- number will be printed on the customers' monthly billing statements. Access One understands the
- importance of effective customer service for local service consumers.

- 1 Q. Describe the proposed Access One Tennessee tariff.
- A. Access One has a TRA approved tariff in Tennessee. Once our request for amended authority is
- granted, Access One will negociate its interconnection agreement with the ILEC. Our services will be
- designed for business customers. Service will be offered twenty-four hours per day, seven days per
- 5 week.

6

7

- Q. Where is Access One currently certificated?
- 8 A. The Other Phone Company, Inc., d/b/a Access One Communications ("Access One"). is
- 9 authorized to provide local service throughout the territory served by Bell South. No application has
- been denied.

11

- 12 Q. Describe Access One's financial ability to operate as a local service provider.
- A. Access One has ample resources for the successful provision of its telecommunications
- services. We have provided financial information with our application which clearly demonstrate that
- Access One has ample cash flow and capital to expand into the facilities based CLEC market in
- Tennessee.

1 Q. Does Access One have the managerial and technical qualifications to provide local service 2 in Tennessee? 3 Yes. Access One has a very strong and experienced management team. In CLEC operations A. 4 alone, the Company operates over 10,000 access lines in the State of Florida. 5 6 Q. Where in Tennessee does Access One intend to offer its services? 7 Access One intends to initially offer services in areas of the state served by BellSouth, but seeks A. 8 statewide authority for future applications. 9 10 How will Tennessee consumers benefit from Access One's services? Q. Certification of Access One will increase the level of competition in Tennessee. Access One 11 A. intends to offer quality service at competitive prices. In addition, Access One's marketing plan will 12 expand subscriber awareness of options and services available to them, thus encouraging the growth and 13 14 success of competitive services.

1	Q.	Why is Access One seeking facilities-based authority in Tennessee? Will Access One use
2	any pi	ablic rights-of-way?
3	A.	Initially, Access One plans to purchase unbundled network elements (UNE) from the ILEC.
4	The IL	EC will recombine UNEs with an arrangement known as UNE-P (Unbundled Network Element-
5	Platfor	rm). Since Access One has no immediate plans to deploy cable or switching equipment, it does
6	not for	resee using public rights-of-way in the next two quarters. However, Access One does want the
7	Comm	ission's consent to use public rights-of-way pursuant to applicable laws for possible future
8	installa	ntions.
9		
10	Q.	How will Access One insure it is Y2K compliant?
11	A.	Access One will insure that the UNEs it purchases are Y2K compliant by working closely with
12	the Inc	numbent LEC. Additionally, Access One is taking steps to insure that all of its equipment,
13	includ	ing office equipment is Y2K compliant.
14		
15	Q.	Does this conclude your testimony?
16	A.	Yes.

#### **VERIFICATION**

I, Kevin D. Griffo, first being duly sworn upon oath, depose and say that I am the Chief Operating Officer of The Other Phone Company, Inc., d/b/a Access One Communications ("Access One ")., a Florida Corporation; that I have read the above and foregoing prefiled testimony by me subscribed and know the contents thereof; that said contents are true in substance and in fact, except to those matters stated upon information and belief, and as to those, I believe same to be true.

Kevin D. Griffo, CO

The Other Phone Company, Inc., d/b/a Access

One Communications ("Access One ") .

State of FLORIDA County of Orange

Subscribed and sworn to before me

this io day of September, 1999

Dolonah & Mullan Notary Public

My Commission expires:

