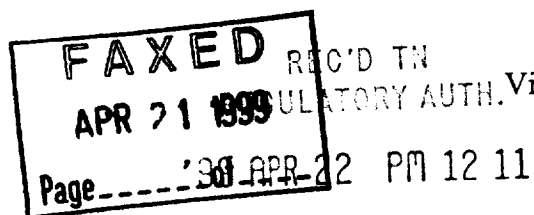




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32789

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OFFICE OF THE
EXECUTIVE SECRETARY

April 21, 1999

Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

RE: TRA Docket 99-00183; Global NAPs Gulf, Inc.
Application for Certificate to Provide Competing Local Telecommunications
Services

Dear Sir or Madame:

Enclosed for filing are the original and ten (10) copies of responses to the additional data requests of Scott Trout in the above-referenced application of Global NAPs Gulf, Inc. for authority to provide competing local telecommunications services in Tennessee.

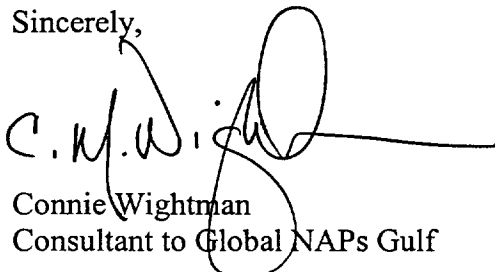
Specifically, the following information is provided:

1. Capital Construction Plan - see attached
2. Proforma Financial Statements - see attached
3. No. of Access Lines in Services - nationwide, approximately 25,000

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

If any questions arise regarding this filing, please do not hesitate to call me at (407) 740-8575. Thank you for your assistance.

Sincerely,


Connie Wightman
Consultant to Global NAPs Gulf

cc: John Postl
File GNGI - TN
TNL9900b

**Application of Global NAPS, Inc.
for a Certificate of Public Convenience and Necessity**

Capital Construction Plan

Global NAPS will lease transmission capacity to connect its point of presence in Tennessee to a switch located in a nearby state. Based on this scenario, Global NAPS' construction plan will consist of lease hold improvements at a site suitable for a point of presence and installation/lease expense associated with the SONET connections to its switch. Although the construction plan is not finalized, experience from other jurisdictions give weight to the following predictions:

12-Month Construction Plan:

Leasehold improvements, build-out	\$150,000.00
Equipment for interconnection	\$100,000.00
Total Fixed Expenditures	\$250,000.00

GNAPs_Proforma Income Statement, Year One

Boston Only

Revenues Held Constant After Month 10

Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Revenue:													
NYNEX:	Oct-97	Nov-97	Dec-97	Jan-98	Feb-98	Mar-98	Apr-98	May-98	Jun-98	Jul-98	Aug-98	Sep-98	
T1/PRI	22,800	261,000	478,000	600,000	750,000	825,000	850,000	900,000	925,000	1,000,000	1,000,000	1,000,000	8,328,000
Setup Fee		80,000	40,000	40,000	40,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	270,000
Rent		40,000	60,000	80,000	100,000	105,000	110,000	115,000	120,000	125,000	130,000	135,000	1,120,000
Rack Space Rental		22,500	22,500	45,000	45,000	67,500	67,500	90,000	90,000	90,000	90,000	90,000	720,000
Total Income		403,500	600,500	765,000	935,000	1,007,500	1,037,500	1,115,000	1,145,000	1,225,000	1,230,000	1,235,000	10,699,000
Expenses													
Staff:													
President	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000
VP Technology	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	100,000
VP Finance/Admin	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	150,000
Reception	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	25,000
Switch Technician	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	50,000
Clerical/Cust. Serv.	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	25,000
Fringe (30%)	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	165,000
Other:	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
Premises Rent	4,500	4,500	4,500	9,000	9,000	9,000	13,500	13,500	13,500	13,500	13,500	13,500	121,500
Advertising	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Automotive	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
Electricity	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
Heat	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Legal	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Liability Insurance	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
General Insurance	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
Switch Maintenance	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	100,000
Interest Switch	20,833	20,833	19,583	19,583	17,500	15,417	13,333	11,250	9,167	7,083	5,000	-	159,583
Depreciation (orig. switch)	13,889	13,889	13,889	13,889	13,889	13,889	13,889	13,889	13,889	13,889	13,889	13,889	166,667
Depreciation: Upgrades													15,556
Contingency	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Total Expenses	141,839	141,839	140,589	145,089	143,006	143,144	145,561	143,478	141,394	139,311	137,228	132,228	1,694,706
Profit/Loss	(141,839)	261,661	459,911	619,911	791,994	864,356	891,939	971,522	1,003,606	1,085,689	1,092,772	1,102,772	9,004,294
Cum Profit/Loss	(141,839)	119,822	579,733	1,199,644	1,991,639	2,855,994	3,747,933	4,719,456	5,723,061	6,808,750	7,901,522	9,004,294	9,004,294

GNAFs
Cash Flow Analysis: Year One

Month	Start Up	1	2	3	4	5	6	7	8	9	10	11	12
Beginning Balance	-	-	(127,950)	(33,649)	148,901	503,535	1,030,252	1,539,052	2,182,936	2,806,403	3,561,953	4,310,837	5,166,804
Loan: Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity Invested	-	-	-	-	-	-	-	-	-	-	-	-	-
Working Cap Loan	-	-	-	-	-	-	-	-	-	-	-	-	-
Cash Receipts	-	-	372,250	559,250	733,750	903,750	983,750	1,021,250	1,098,750	1,128,750	1,220,000	1,225,000	1,230,000
Total Cash Availab	-	-	244,300	525,601	882,651	1,407,285	2,014,002	2,560,302	3,281,686	3,935,153	4,781,953	5,535,837	6,396,804
Disbursements													
Salaries													
President		16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667
VP Technology		8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333
VP Finance/Admin		12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500
Reception		2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083
Switch Technician		4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167
Clerical/Cust Serv.		2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083
Fringe (30%)		13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750
Other		10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Rent		4,500	4,500	4,500	9,000	9,000	9,000	13,500	13,500	13,500	13,500	13,500	13,500
Advertising		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Automotive		1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200
Electricity		4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Heat		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Legal		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Liability Insurance		2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
General Insurance		1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
Switch maintenance		8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333
Interest		20,833	20,833	19,583	17,500	15,417	13,333	11,250	9,167	7,083	5,000	2,917	-
Principal		150,000	150,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	100,000
Contingency		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Switch Upgrade		-	-	-	-	-	-	-	-	-	-	-	-
Total Disbursed		127,950	277,950	376,700	379,116	377,033	474,950	377,366	475,283	373,200	471,116	389,033	316,116
Cash Flow		(127,950)	(33,649)	148,901	503,535	1,030,252	1,539,052	2,182,936	2,806,403	3,561,953	4,310,837	5,166,804	6,080,687