Company ID: 128247

PaeTecCommunications, Inc.

290 Woodcluff Drive Fairport, NY 14450

#### BEFORE THE TENNESSEE REGULATORY AUTHORITY

Nashville, TN

December 1, 1998

IN RE: CASE NUMBER: 98-00691

Application for Authority to Provide Operator Services and/or Resell Telecommunications Services in Tennessee Pursuant to Rule 1220-4-2-.57.

#### ---ORDER---

This matter is before the Tennessee Regulatory Authority upon the application of the above-mentioned company for certification as a reseller or telecommunication operator service provider in Tennessee. The TRA considered this application at a Conference held on December 1, 1998 and concluded that the applicant has met all the requirements for certification and should be authorized to provide operator services and/or resell telecommunications services on an intrastate basis.

#### IT IS THEREFORE ORDERED:

- 1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an operator service provider and/or reseller of telecommunications services for state-wide service in Tennessee as specified in its application on file with the Authority.
- 2. That said company shall comply with all applicable state laws and TRA rules and regulations.
- 3. That this order shall be retained as proof of certification with this Authority, and may be used to obtain appropriately tariffed service and billing arrangements from Authority authorized telecommunications service providers.

Director

ATTEST:

Executive Secretary

### SWIDLER BERLIN SHEREFF FRIEDMAN, LLP COPY

WASHINGTON OFFICE 3000 K STREET, NW, SUITE 300 WASHINGTON, DC 20007-5116 TELEPHONE (202) 424-7500 FACSIMILE (202) 424-7647

September 29, 1998

NEW YORK OFFICE 919 THIRD AVENUE NEW YORK, NY 10022-9998 TELEPHONE (212) 758-9500 FACSIMILE (212) 758-9526

#### VIA OVERNIGHT DELIVERY

K. David Waddell, Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243

RECEIVED ADMINISTRATIVE

OCT 0 7 1998

Re: Application of PaeTec Communications, Inc.

TN REGULATIONY AUTHORITY

Dear Mr. Waddell:

Enclosed for filing on behalf of PaeTec Communications, Inc. ("PaeTec"), are an original and one (1) copy of PaeTec's Application for a Certificate to Resell Interexchange Telecommunications Services in Tennessee. Also enclosed is a check in the amount \$50 in payment of the requisite filing fee.

Please date-stamp the enclosed extra copy of this filing and return it in the self-addressed, postage-paid envelope provided.

Should any questions arise concerning this filing, please do not hesitate to contact us.

Respectfully submitted,

Dana Frix Grace R. Chiu

Counsel for PaeTec Communications, Inc.

Richard E. Ottalagana (w/o encl.)

J. T. Ambrosi

Anandashankar Mazumdar

voucher no. 227-106401 cd 0101234nc. 281.03 amt. rec. 2000 percent page 10/8/98

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cc:

### SWIDLER BERLIN SHEREFF FRIEDMAN, LLP ORIGINAL

WASHINGTON OFFICE 3000 K STREET, NW, SUITE 300 WASHINGTON, DC 20007-5116 TELEPHONE (202) 424-7500 FACSIMILE (202) 424-7647

September 29, 1998

New York Office 919 Third Avenue New York, NY 10022-9998 Telephone (212) 758-9500 Facsimile (212) 758-9526

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K. David Waddell, Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243 RECEIVED

OCT 0 2 1998

TN REGULATORY AUTHORITY TELECOMMUNICATIONS DIVISION

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Grace R. Chiu

Counsel for PaeTec Communications, Inc.

Richard E. Ottalagana (w/o encl.)

J. T. Ambrosi

Anandashankar Mazumdar

128247 98-80691

252400.1

cc:

460 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243-0505

KEITH BISSELL, CHAIRMAN STEVE HEWLETT, COMMISSIONER SARA KYLE, COMMISSIONER

PAUL ALLEN, EXECUTIVE DIRECTOR

# APPLICATION FOR CERTIFICATE TO PROVIDE OPERATOR SERVICES AND/OR RESELL INTEREXCHANGE TELECOMMUNICATION SERVICES IN TENNESSEE [RULE 1220-4-2-57]

#### SECTION A

#### Part I: General Information

A.	Name of Applicant PaeTec Communications, Inc.				
	Address <u>290 Woodcliff Drive, Fairport</u>				
	State New York Zip Code	14450 Phone No. 716/340-2500			
B.	Owner, Partners, or Corporate Officer				
	<u>NAME</u>	ADDRESS CITY STATE ZIP CODE			
	Arunas A. Chesonis  Chairman of Board of Directors,  President, and Chief Executive Officer	290 Woodcliff Drive, Fairport, New York 14450			
	Joseph D. Ambersley  Director and President - PaeTec South	same as above			
	John Baron  Director and President - PaeTec North	same as above			
	Bradford M. Bono Director and President - PaeTec East	same as above			
	Edward J. Butler, Jr. <i>Director and President -</i> <i>Wholesale Markets</i>	same as above			
	Richard E. Ottalagana  Director, Executive Vice President, and Treasurer	same as above			
	Richard J. Padulo  Executive Vice President -  Engineering and Operations	same as above			
	Daniel J. Venuti  Executive Vice President, Secretary, and General Counsel	same as above			
	Timothy J. Bancroft	same as above			

		128247
Company ID Number	(To be filled out by PSC)	98.00691
Date Approved_ Evaluator_		

C.	Name and telephone number of Tennessee contact person authorized to respond to Commission inquiries Monday through Friday.			
	PaeTec will conduct its Tennessee operations from its headquarters in Fairport, New York. The contact person is:			
	Mr. J. T. Ambrosi	716/340-2500	716/340-2563	
	Name	Phone No.	Fax No.	
D.	List a toll-free telephone number request refunds or adjustments		•	
E.	Check the type of telecommunica  X Resell Interexchange lo Operator Services X Other (describe below)	ong distance services	rovide in Tennessee.	
(	PaeTec proposes to provide resol including direct-dialed ("1+") me operator services (to presubscrib	essage telecommunications	services, 800/877 services,	
F.	If providing operator services, list carriers you serve in Tennessee.		*	
	PaeTec will provide operator serv	vices only to presubscribed	customers.	
G.	List the state(s) you are authorize	d to operate in at this time.		
require telecor interex require New Je author New Yo to pro	PaeTec was formed to provide all xchange and interexchange serviced, throughout the United States mmunications services. PaeTeckchange telecommunications servements, or on an unregulated basis ersey, Ohio, Rhode Island, Texastity in Alabama, Connecticut, Delavork, Pennsylvania, South Carolina, sovide competitive local exchange rsey. PaeTec has pending applications services in California, Connecticuta.	tes. PaeTec is in the process to provide competitive rese currently is authorized to vices, by virtue of certific , in California, Massachusett s, and Virginia. PaeTec ha ware, Florida, Georgia, Illino and Vermont. In addition, Pae telecommunications serv ions to provide competitive le	s of seeking authority, where old intrastate interexchange o provide resold intrastate ration, registration or tariff its, Michigan, New Hampshire, as pending applications for its, Maine, Maryland, Nevada, aeTec is currently authorized rices in Massachusetts and ocal exchange telecommuni-	
H.	List any states that you have been	denied authority to provide	service.	
	None.			
I.	Areas in Tennessee to be served.			
	Applicant intends to provide serv	vice to and from all points in	n the State of Tennessee.	

•

J.	What type of customers will the company serve?  a. Business X  b. Residential X  c. Aggregators (e.g., Hotels, Payphones)  d. Other (specify)
K.	Do you allow a property imposed fee (PIF) to be added to the price of intrastate telephone calls over your network? No. If yes, specify amount:
L.	Are your prices for intrastate services plus any PIF equal to or less than the dominant carrier's price for similar services? Yes X No
M.	Describe the type of services and price that the applicant will be offering in Tennessee on the Informational Tariff Form found in Appendix II. <sup>1</sup>
N.	What is the applicant's 10XXX or 800 access code? 6340
O.	Does the applicant now have or plan to have any telecommunication's facilities (e.g. switches, fiber lines) in Tennessee? No.
P.	What facility-based network will the applicant be reselling? Frontier Communications
Q.	Will the applicant be utilizing the local telephone company's billing system or billing customers directly? <sup>2</sup>
	PaeTec will bill its customers directly, using industry-accepted methods of billing and collection. PaeTec expects to have concluded contract negotiations with Daleen Technologies in October of this year and expects to have a sample bill available after such negotiations are concluded. PaeTec will forward a copy of a sample bill to the TRA at that time.
R.	Describe briefly how the applicant plans to market their services in Tennessee? If an independent telemarketer is going to be used, state company name and address.
	PaeTec will employ direct mail and direct (in-person) solicitation to market its services. PaeTec does not plan to employ telemarketing.
S.	Describe the procedures the applicant will use to switch a consumer's preferred inter- exchange service.
	PaeTec will require a signed letter of agency ("LOA") from the customer or independent third-party verification. Under no circumstance will PaeTec change a primary interexchange carrier ("PIC") without these controls.

Applicant is required to fill out an Informational Tariff form. Failure to fill out this form will cause the applicant's request to be rejected.

A copy of a bill is required if the applicant is going to bill the customer direct.

. (		
	T.	Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company. Yes X No
	U.	Applicant gives permission to the local telephone company to provide the Commission a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates. YesX_ No
	Part II	: Organization Structure
	A.	Type of Organization
		Individual X Corporation
		Partnership Other (Explain on separate sheet)
	B.	If partnership and/or Non-resident (1) Attach a copy of Articles of Incorporation and current by-laws.
		See Exhibit A.
		(2) Attach a copy of Certification of Authority issued by Tennessee Secretary of State showing corporation's authority to engage in business in Tennessee.
		See Exhibit B.
	Part III	: Financial Information
	Α.	Attach a current financial statement showing in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.
		See Exhibit C.

#### Part IV: Display Card

Attach a copy of the display card to be placed on the aggregators telephone which shows what operator services are to be provided. The card must contain all required information listed in the attached Rule (1220-4-2-57,B)<sup>3</sup>, which includes a toll-free number consumers can call for service problems and refunds.

Not applicable. Applicant will provide operator services only to presubscribed customers.

#### Part V: Rule Compliance Agreement

- A. The Interexchange Reseller or Operator Service Provider applicant, hereby, affirms the following:
- Has received, read, and understands the Tennessee Regulatory Authority's (TRA) Interexchange Reseller Rules and Regulations, (Appendix III).
- Understands the penalties for non-compliance, and all associated fees to provide such service.
- Will comply with the TRA Interexchange Reseller Rules and all other applicable T.R.A. Rules and state laws, including T.C.A. Section 65-5-206 (Appendix IV).
- That all information provided in the attached registration document is true to the best of my knowledge.

PaeTec Communications, Inc. 9-15-58

Company Name

Richard E. Ottalagana, Executive Vice President

Subscribed and sworn before me this 15th day of September, 1998

Notary Public

My Commission Expires: 11/30

KAREN F. FERRINI
Notary Public, State of New York
No. 4765553
Qualified in Monroe County 48
Commission Expires Nov. 30,

seal

It is the responsibility of the reseller or operator service provider to assure that the appropriate display card is affixed to the aggregates telephones.

#### Appendix I

Reseller Name	Address	Contact Persor

Not applicable. Applicant will provide operator services only to presubscribed customers.

## Appendix II Informational Tariff Sheet of

PaeTec Communications, Inc.

Description of Service	Applicant's proposed price charge to consumer	Dominant Carrier's price for similar service
Commercial Switched Outbound (1+)	Billing Minimum: Six Seconds Billing Increments: Six Seconds Rate: \$ 0.159	\$0.06-0.24 per minute
Commercial Switched Inbound	Billing Minimum: Thirty Seconds Billing Increments: Six Seconds Rate: \$ 0.159	\$0.211 per minute
Commercial Dedicated Outbound	Billing Minimum: Six Seconds Billing Increments: Six Seconds Rate: \$ 0.091	\$0.06-0.24 per minute
Commercial Dedicated 800/888/877 Inbound	Billing Minimum: Thirty Seconds Billing Increments: Six Seconds Rate: \$ 0.086	\$0.211 per minute
Residential Switched Outbound (1+)	Billing Minimum: One Minute Billing Increments: One Minute Rate: \$ 0.185	\$0.06-0.24 per minute
Residential Switched 800/888/877 Inbound	Billing Minimum: One Minute Billing Increments: One Minute Rate: \$ 0.195	\$0.211 per minute
Commercial 800/888/877 Travel Card Service	Billing Minimum: Thirty Seconds Billing Increments: Six Seconds Rate: \$ 0.20	\$0.211 per minute
Residential 800/888/877 Travel Card Service	Billing Minimum: One Minute Billing Increments: One Minute Rate: \$ 0.20	\$0.211 per minute
Directory Assistance	Per Request: \$0.75	\$0.50-2.00
Public Pay Telephone Surcharge	Per Call Charge: \$ 0.35	

## State of Delaware Office of the Secretary of State PAGE 1

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "PAETEC COMMUNICATIONS, INC.", FILED IN THIS OFFICE ON THE TWENTY-EIGHTH DAY OF MAY, A.D. 1998, AT 3:05 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.

Lituard J. Freel. Secretary of State

AUTRENICATION. 9107400

DATE: 05-28-98

2901942 8100 981205214

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#### Secretary of Sta Corporations Section James K. Polk Building, Suite 1800 Nashville, Tennessee 37243-0306

DATE: 06/24/98
REQUEST NUMBER: 3525-0867
TELEPHONE CONTACT: (615) 741-0537
FILE DATE/TIME: 06/24/98 1037
EFFECTIVE DATE/TIME: 06/24/98 1037 CONTROL NUMBER: 0353109

TO: HIO CORPORATE SERVICES 816 B CHARLES ST. BALTIMORE, MD 21201-5052

PAETEC COMMUNICATIONS, INC. APPLICATION FOR CERTIFICATE OF AUTHORITY -FOR PROFIT

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS OFFICE WITH WRITTEN NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY -

ON DATE: 06/24/98

FOR PROFIT

RECEIVED: HIO CORPORATE SERVICES 516 N CHARLES ST SUITE 501

FEES \$600.00 \$0.00

TOTAL PAYMENT RECEIVED:

\$600.00

RECEIPT NUMBER: 00002329914 ACCOUNT NUMBER: 00137567



BALTIMORE, MD 21201-0000

RILEY C. DARNELL SECRETARY OF STATE

#### PAETEC COMMUNICATIONS, INC.

To the Secretary of State of	the State of Tennessee:			
Pursuant to the provision corporation hereby applies for purpose sets forth:	ons of Section 48-25-103 of the section a certificate of authority to tra	Tennessee Business C nsact business in the	orporation A State of Ten	ect, the undersigned nessee, and for that
1. The name of the corporat	ion is PAETEC COMMUNICA	TIONS, INC.		
If different, the name under v	which the certificate of authority	is to be obtained is		-
corporation for profit if its i	State of the State of Tennessee name does not comply with the obtaining a certificate of authoration 48-14-101(d).]	requirements of Secti	on 48-14-10	I of the Tennessee
2. The state or country unde	er whose law it is incorporated is	DELAWARE		
3. The date of its incorpora period of duration, if other th		(must be	month, day,	and year), and the
4. The complete street addre	ess (including zip code) of its pr	incipal office is		
290 WOODCLIFF DRIVE	FAIRPORT	NY, USA	14450	
Street	City	State/Country		Zip Code
•	ess (including the county and the	•		n this state is
1912 HAYES STREET	NASHVILLE TN	USA	37203	
Street	City/State	County		Zip Code
The name of its registered	l agent at that office is			
HIQ CORPORATE SERVI	CES, INC.			
6. The names and complete sheet if necessary.)  SEE ATTACHED	business addresses (including a	zip code) of its currer	nt officers ar	e: (Attach separate
7. The names and complete separate sheet if necessary.) SEE ATTACHED	business addresses (including z	ip code) of its current	board of di	rectors are: (Attach
8. The corporation is a corp	oration for profit.			
9. If the document is not to	be effective upon filing by the	Secretary of State, th	ne delayed et	fective date/time is

, 19 (date), (time).

INOTE: A delayed effective date shall not be later than the 90th day after the date this document is filed by the