

Company ID: 128161

The Other Phone Company, Inc.
4205 Vineland Road, Suite L15
Orlando, FL 32811

BEFORE THE TENNESSEE REGULATORY AUTHORITY
Nashville, TN November 3, 1998

IN RE: CASE NUMBER: 98-00351


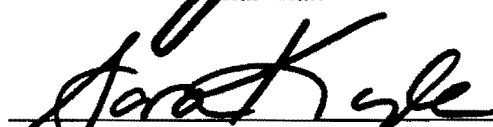
Application for Authority to Provide Operator Services and/or Resell Telecommunications Services in Tennessee Pursuant to Rule 1220-4-2-.57.

---ORDER---

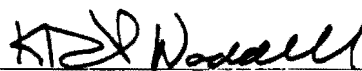
This matter is before the Tennessee Regulatory Authority upon the application of the above-mentioned company for certification as a reseller or telecommunication operator service provider in Tennessee. The TRA considered this application at a Conference held on November 3, 1998 and concluded that the applicant has met all the requirements for certification and should be authorized to provide operator services and/or resell telecommunications services on an intrastate basis.

IT IS THEREFORE ORDERED:

1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an operator service provider and/or reseller of telecommunications services for state-wide service in Tennessee as specified in its application on file with the Authority.
2. That said company shall comply with all applicable state laws and TRA rules and regulations.
3. That this order shall be retained as proof of certification with this Authority, and may be used to obtain appropriately tariffed service and billing arrangements from Authority authorized telecommunications service providers.


Chairman

Director

ATTEST:


Executive Secretary


Director



VOUCHER NO. 777-728476
CC 191042 **SRC.** 28103
AMT. REC. 50.00
DEPOSIT DATE 5-13-98

May 7, 1998

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Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575

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Transmittal: TNL9800
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

RE: Local Telecommunications Resale Application of The Other Phone Company, Inc.

Dear Sir or Madame:

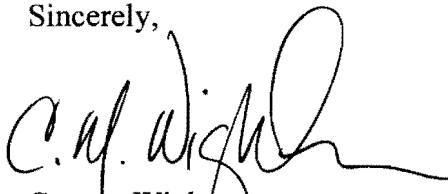
Enclosed for filing are the original and ten (10) copies of the above-referenced application of The Other Phone Company, Inc. for authority to resell local and long distance service in Tennessee.

Also enclosed is our check in the amount of \$50.00 for the application filing fee.

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

If any questions arise regarding this filing, please do not hesitate to call me at (407) 740-8575. Thank you for your assistance.

Sincerely,


Connie Wightman
Consultant to OPC

128161

98-00351

cc: Kevin Griffo
File OPC - TN Local

TENNESSEE REGULATORY AUTHORITY

460 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37243-0505

Lynn Greer, Chairman
Sara Kyle, Director
Melvin Malone, Director

**APPLICATION FOR CERTIFICATE
TO PROVIDE OPERATOR SERVICES
AND/OR RESELL LOCAL or
RESELL INTEREXCHANGE
TELECOMMUNICATION SERVICES IN TENNESSEE
[RULE 1220-4-2-.57]**

SECTION A

Part 1: General Information

A. The Other Phone Company, Inc.
4205 Vineland Road
Suite L15
Orlando, FL 32811
Telephone: (407) 648-5230
Facsimile: (407) 648-5340

B. Owner, Partners, or Corporate Officers:

The following individuals serve as officers and directors of FTI and may be reached through the company's corporate headquarters at 4205 Vineland Road, Suite L-15, Orlando, Florida 32811.

<u>Name</u>	<u>Title</u>
Kenneth G. Baritz	Chairman and CEO
Kevin D. Griffo	Director, President, COO
Elizabeth Stallings	VP - Administration/Finance

C. Name and telephone number of contact person authorized to respond to Authority inquiries Monday through Friday.

Kevin D. Griffo, (407) 648-5230
or
Connie Wightman, Technologies Management, Inc.
(407) 740-8575

128161

(To be filled out by TRA)
Company ID Number 98-60351
Date Approved _____
Evaluator _____

- D. List a toll-free telephone number that consumers can call to report service problems and/or request refunds or adjustments.

OPC understands the importance of effective customer service for local service consumers. OPC has made arrangements for its customers to call the company at its toll-free customer service number: 1-800-547-7101. The toll-free number will be printed on the customers' monthly billing statements.

- E. Check the type of telecommunication services you plan to provide in Tennessee.

☒ Resell Interexchange long distance services
☒ Resell Local Exchange services
☒ Operator Services
☐ Other (describe below)

- F. If providing operator services, list company name, address and contact person for all reseller carriers you serve in Tennessee. Provide the above information on Appendix I.

Not applicable.

- G. List the state(s) you are authorized to operate in at this time.

The Other Phone Company, Inc. is authorized to provide resold local service and long distance service in Florida. OPC is in the process of preparing application for filing throughout BellSouth's operating territories. No application has been denied.

- H. List any states that you have been denied authority to provide service.

None

- I. Areas in Tennessee to be served.

Entire State

J. What type of Customers will the company serve?

- a. Business X
- b. Residential X
- c. Aggregators _____
(e.g. Hotels, Payphones)
- d. Other (specify) _____

K. Do you allow a property imposed fee (PIF) to be added to the price of intrastate telephone calls over your network? If yes, specify amount.

No.

L. Are your prices for intrastate services plus any PIF equal to or less than the dominant carriers price for similar services?

Yes

M. Describe the type of services and price that the applicant will be offering in Tennessee on the Informational Tariff Form found in Appendix II¹

The Other Phone Company, Inc. proposes to offer basic local exchange service to business and residential Customers. See illustrative tariff at Attachment E.

N. What is the applicant's 10XXX or 800 access code?

Not applicable for Competitive Local Exchange Service. The toll codes have not yet been established.

O. Does the applicant now have or plan to have any telecommunications facilities (e.g. switches, fiber lines) in Tennessee?

None presently and none are planned at this point.

¹Applicant is required to fill out an Informational Tariff form. Failure to fill out this form will cause the applicant's request to be rejected.

- P. What facility-based network will the applicant be reselling?

Initially, the Company will be reselling the Incumbent Local Exchange Company's network.

- Q. Will the applicant be utilizing the local telephone company's billing system or billing Customers direct²?

The Company proposes to bill its Customers for local exchange service through its own billing systems.

- R. Describe briefly how the applicant plans to market their services in Tennessee. If an independent telemarketer is going to be used, state company name and address.

The Other Phone Company, Inc. intends to market its local exchange service and long distance offerings in Tennessee through direct sales, telemarketing and other media.

- S. Describe the procedures the applicant will use to switch a consumer's preferred interexchange service.

OPC obtains a written LOA or telemarketing are confirmed by an independent third party company. Verification is taped and cataloged. Upon receipt of the tape, the Company places a third call to the customer prior to switching to insure the customer intended to make the switch.

- T. Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company.

Yes

- U. Applicant gives permission to the local telephone company to provide the Commission a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates.

Yes.

²A copy of a bill is required if the applicant is going to bill the Customer direct.

PART II: Organization Structure

A. Type of Organization

_____ Individual X Corporation
_____ Partnership _____ Other (Explain on separate sheet)

B. If partnership and/or Non-resident

- (1) Attach a copy of Articles of Incorporation and current by-laws.
- (2) Attach a copy of Certification of Authority issued by Tennessee Secretary of State showing corporation's authority to engage in business in Tennessee.

See Attachments A and B.

PART III: Financial Information

Attach a current financial statement showing in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.

See Attachments C

PART IV: Display Card

Attach a copy of the display card to be placed on the aggregators telephone which shows what operator services are to be provided. The card must contain all required information listed in the attached Rule (1220-4-2-.57,B)³, which includes a toll-free number consumers can call for service problems and refunds.

Not applicable.

³It is the responsibility of the reseller or operator service provider to assure that the appropriate display card is affixed to the aggregates telephones.

Appendix II
Informational Tariff Sheet

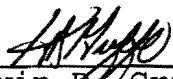
The rates in the tariff will be competitive with the Dominate Carrier's (South Central Bell) rates.

See Attachment D.

PART V: Rule Compliance Agreement

- A. The Interexchange Reseller or Operator Service Provider applicant, hereby, affirms the following:
- Has received, read, and understands the Tennessee Public Service Commission's (TPSC) interexchange Reseller Rules and Regulations, (Appendix III)
 - Understands the penalties for non-compliance, and all associated fees to provide such service.
 - Will comply with the TPSC Interexchange Reseller Rules and all other applicable Commission Rules and state laws, including T.C.A. Section 65-5-206 (Appendix IV),
 - That all information provided in the attached registration document is true to the best of my knowledge.

The Other Phone Company, Inc.



Kevin D. Griffo
President

Date: April 10, 1998

Subscribed and sworn

before me this 10th day of April, 1998



Notary Public



IRIS D GONZALEZ
My Commission CC443684
Expires Mar. 08, 1999
Bonded by HAI
800-422-1555