

TENNESSEE REGULATORY AUTHORITY

460 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37243-0505

H. LYNN GREER, JR., CHAIRMAN
SARA KYLE, DIRECTOR
MELVIN J. MALONE, DIRECTOR



DAVID WADDELL, EXECUTIVE SECRETARY

Company ID: 00125558
Highland Communications Corporation
950 Main Street
Suite D
Wartburg, TN 37887

BEFORE THE TENNESSEE REGULATORY AUTHORITY
Nashville, Tennessee March 25, 1997

IN RE: CASE NUMBER: 97-00230

Application for Authority to Provide Operator Services and/or Resell
Telecommunications Services in Tennessee Pursuant to Rule 1220-4-2-.57.

--ORDER--

This matter is before the Tennessee Regulatory Authority upon the application of the above-mentioned company for certification as a reseller of telecommunications / operator service provider in Tennessee. The TRA considered this application at a Conference held on March 18, 1997 and concluded that the applicant has met all the requirements for certification and should be authorized to provide operator services and/or resell telecommunications services on an intrastate basis.


IT IS THEREFORE ORDERED:

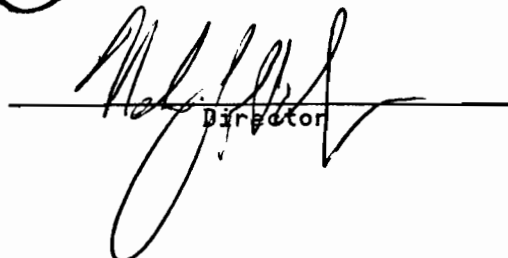
1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an operator service provider and/or reseller of telecommunications services for state-wide service in Tennessee as specified in its application on file with the Authority.
2. That said company shall comply with all applicable state laws and TRA rules and regulations.
3. That this order shall be retained as proof of certification with this Authority, and may be used to obtain appropriately tariffed service and billing arrangements from Authority authorized telecommunications service providers.


Chairman


Director

ATTEST:


Executive Secretary


Director



'97 FEB 19 AM 9 49

G.M. Patterson
Manager

OFFICE OF THE
EXECUTIVE SECRETARY

February 14, 1997

Paul T. Coleman
Attorney

Directors
F. L. Terry
President

J. H. Hamby
Vice-President

Sandra Harness
Secretary-Treasurer

Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243-0505
Attn: David Waddell
Executive Secretary's Office

12558
97-00230

RE: Highland Communications Corporation
Application for Certificate to
Provide Operator Services and
Resell Telecommunications
Services in Tennessee

Mr. Waddell:

Highland Communications Corporation is filing the enclosed application and will begin reselling long distance communications services starting on March 15, 1997. Highland Communications Corporation is a non-dominant telecommunications carrier and files this application pursuant to, and in accordance with, 1220-4-2-57 Rules and Regulations for Resellers of Telecommunication Services.

If you have any questions, please call me at (423) 346-4000.

Sincerely,

Mark Patterson
General Manager

TENNESSEE REGULATORY AUTHORITY

Lynn Greer, Chairman
Sara Kyle, Director
Melvin Malone, Director



460 James Robertson Parkway
Nashville, Tennessee 37243-0505

APPLICATION FOR CERTIFICATE TO PROVIDE OPERATOR SERVICES AND/OR RESELL TELECOMMUNICATION SERVICES IN TENNESSEE [RULE 1220-4-2-57]

SECTION A

Part 1: General Information

A. Name of Applicant Highland Communications Corporation
Address 950 Main Street Suite D. Warburg
State TN Zip Code 37887 Phone No. (423) 346-4000

B. Owner, Partners, or Corporate Officer See Attachment A

NAME	ADDRESS	CITY	STATE	ZIP CODE

C. Name and telephone number of contact person authorized to respond to Authority inquiries Monday through Friday.
Mark Patterson (423) 346-4000 (423) 346-4010
Name Phone No. Fax No.

D. List a toll-free telephone number that consumers can call to report service problems and/or request refunds or adjustments. (423) 346-4000

E. Check the type of telecommunication services you plan to provide in Tennessee.

☒ Resell Interexchange long distance services

☐ Resell Local Exchange services

☒ Operator Services

☐ Other (describe below) _____

F. If providing operator services, list company name, address and contact person for all reseller carriers you serve in Tennessee. Provide the above information on Appendix I.

G. List the state(s) you are authorized to operate in at this time. Tennessee &
Kentucky

(To be filled out by TRA)

Company ID Number _____

Date Approved _____

Evaluator _____

H. List any states that you have been denied authority to provide service.

N/A

I. Areas in Tennessee to be served.

Scott, Morgan, Anderson & Campbell Counties

J. What type of customers will the company serve?

a. Business x

b. Residential x

c. Aggregators _____
(e.g. Hotels, Payphones)

d. Other (specify) _____

K. Do you allow a property imposed fee (PIF) to be added to the price of intrastate telephone calls over your network? If yes, specify amount. N/A

L. Are your prices for intrastate services plus any PIF equal to or less than the dominant carriers price for similar services? Yes X No _____

M. Describe the type of services and price that the applicant will be offering in Tennessee on the Informational Tariff Form found in Appendix II¹.

N. What is the applicant's 10XXX or 800 access code? 5426

O. Does the applicant now have or plan to have any telecommunication's facilities (e.g. switches, fiber lines) in Tennessee? No

P. What facility-based network will the applicant be reselling? MCI

Q. Will the applicant be utilizing the local telephone company's billing system or billing customers direct²? The local telephone company's billing system

R. Describe briefly how the applicant plans to market their services in Tennessee? If an independent telemarketer is going to be used, state company name and address.

See Attachment B

S. Describe the procedures the applicant will use to switch a consumer's preferred interexchange service. See Attachment C

T. Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company. Yes x No _____

¹ Applicant is required to fill out an Informational Tariff form. Failure to fill out this form will cause the applicant's request to be rejected.

T. Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company. Yes X No _____

U. Applicant gives permission to the local telephone company to provide the Authority a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates. Yes X No _____

Part II: Organization Structure

A. Type of Organization

_____ Individual _____ Corporation

_____ Partnership X Other (Explain on separate sheet) See Attachment D

B. If partnership and/or Non-resident

(1) Attach a copy of Articles of Incorporation and current by-laws.

(2) Attach a copy of Certification of Authority issued by Tennessee Secretary of State showing corporation's authority to engage in business in Tennessee.

Part III: Financial Information See Attachment E

A. Attach a current financial statement showing in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.

Part IV: Display Card

Attach a copy of the display card to be placed on the aggregators telephone which shows what operator services are to be provided. The card must contain all required information listed in the attached Rule (1220-4-2-.57, B)³, which includes a toll-free number consumers can call for service problems and refunds.

N/A

³It is the responsibility of the reseller or operator service provider to assure that the appropriate display card is

Part V: Rule Compliance Agreement

A. The Interexchange Reseller or Operator Service Provider applicant, hereby, affirms the following:

- Has received, read, and understands the Tennessee Regulatory Authority (TRA; formerly TPSC) Interexchange Reseller Rules and Regulations, (Appendix III)
- Understands the penalties for non-compliance, and all associated fees to provide such service.
- Will comply with the TRA Interexchange Reseller Rules and all other applicable Authority Rules and state laws, including T.C.A. Section 65-5-206 (Appendix IV),
- That all information provided in the attached registration document is true to the best of my knowledge.

Highland Communication Corp. 2-14-97
Company Name Date

L.M. Patterson Manager
Company Official Title

Subscribed and sworn
before me this 14th day
of Feb, 1997

Marilyn Hough
Notary Public

My Comm. Exp 3/17/97

seal

Secretary of State**Corporations Section****James K. Polk Building, Suite 1800****Nashville, Tennessee 37243-0306****ISSUANCE DATE: 11/04/1996**
REQUEST NUMBER: 96309029
TELEPHONE CONTACT: (615) 741-6488**CHARTER/QUALIFICATION DATE: 05/09/1996**
STATUS: ACTIVE
CORPORATE EXPIRATION DATE: PERPETUAL
CONTROL NUMBER: 0311849
JURISDICTION: TENNESSEE**TO:**
BAKER DONELSON BEARMAN & CALDWELL
AT: RUTH CARUTHERS
511 UNION STREET
NASHVILLE, TN 37219**REQUESTED BY:**
BAKER DONELSON BEARMAN & CALDWELL
AT: RUTH CARUTHERS
511 UNION STREET
NASHVILLE, TN 37219**CERTIFICATE OF EXISTENCE****I, RILEY C DARNELL, SECRETARY OF STATE OF THE STATE OF TENNESSEE DO HEREBY CERTIFY THAT****"HIGHLAND COMMUNICATIONS CORPORATION"****IS A CORPORATION DULY INCORPORATED UNDER THE LAW OF THIS STATE WITH DATE OF**
INCORPORATION AND DURATION AS GIVEN ABOVE;
THAT ALL FEES, TAXES, AND PENALTIES OWED TO THIS STATE WHICH AFFECT THE
EXISTENCE OF THE CORPORATION HAVE BEEN PAID;
THAT ARTICLES OF DISSOLUTION HAVE NOT BEEN FILED; AND
THAT ARTICLES OF TERMINATION OF CORPORATE EXISTENCE HAVE NOT BEEN FILED**FOR: REQUEST FOR CERTIFICATE****ON DATE: 11/04/96****FROM:**
BAKER DONELSON BEARMAN ETC (NASHVILLE)
511 UNION ST
SUITE 1700
NASHVILLE, TN 37219-0000

	FEES	
RECEIVED:	\$10.00	\$10.00
TOTAL PAYMENT RECEIVED:		\$20.00

RECEIPT NUMBER: 00002028120
ACCOUNT NUMBER: 00208389*Riley C Darnell***RILEY C. DARNELL**
SECRETARY OF STATE