

460 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243-0505

H. LYNN GREER, JR., CHAIRMAN SARA KYLE, DIRECTOR MELVIN J. MALONE, DIRECTOR



DAVID WADDELL, EXECUTIVE SECRETARY

Company ID: 00124990 McLeod Telemanagement, Inc. 221 Third Ave. S.E. Town Centre, Ste. 500 Cedar Rapids, IA 52401

BEFORE THE TENNESSEE REGULATORY AUTHORITY
Nashville, Tennessee March 25, 1997

IN RE: CASE NUMBER: 96-01632

Application for Authority to Provide Operator Services and/or Resell Telecommunications Services in Tennessee Pursuant to Rule 1220-4-2-.57.

--ORDER--

This matter is before the Tennessee Regulatory Authority upon the application of the above-mentioned company for certification as a reseller of tele-communications / operator service provider in Tennessee. The TRA considered this application at a Conference held on March 18, 1997 and concluded that the applicant has met all the requirements for certification and should be authorized to provide operator services and/or resell telecommunications services on an intrastate basis.

IT IS THEREFORE ORDERED:

- 1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an operator service provider and/or reseller of telecommunications services for state-wide service in Tennessee as specified in its application on file with the Authority.
- 2. That said company shall comply with all applicable state laws and TRA rules and regulations.
- 3. That this order shall be retained as proof of certification with this Authority, and may be used to obtain appropriately tariffed service and billing arrangements from Authority authorized telecommunications service providers.

ATTEST:

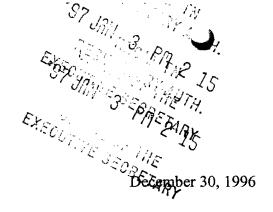
Executive Secretary

Chairman

Directo

Di





Mr. Paul Allen, Executive Director Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37219

Re: Pending Application for Long Distance Certification filed on or about November 26,

1996

Dear Mr. Allen:

Please be advised that McLeod Telemanagement, Inc., which has applied to the Tennessee Public Service Commission for a certificate to provide long distance telecommunications services in Tennessee, has filed the necessary documentation with the Iowa Secretary of State to effect a change in its corporate name to **McLeodUSA Telecommunications Services**, Inc. ("McLeodUSA") effective January 1, 1997. The change effective January 1, 1997 is strictly a change in the corporation's name. McLeodUSA will continue to be a wholly owned subsidiary of McLeod, Inc. Other corporate related information, such as corporate address, officers and directors, are unchanged.

After the name change becomes effective, McLeodUSA will file the necessary documentation with Secretary of State's office to amend the name on its certificate to conduct business in Tennessee. After the amended certificate has been issued by the Secretary of State, McLeodUSA will submit the necessary filings with your agency to effectuate the name change. If a particular format is required to effectuate a corporate name change, or if your agency requires additional information, please contact David Conn or William Haas at (319) 298-7065.

Sincerely,

Casey D. Mahon

Senior Vice President and General Counsel

cc: Vincent Williams, Consumer Advocate Division Grace Chiu



No. 00080351 Date: 10/25/1996

SECRETARY OF STATE

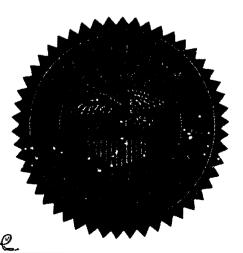
490 DP-000168002 MCLEOD TELEMANAGEMENT, INC. ATTN:BETH 221 3RD AVE SE CEDAR RAPIDS, IA 52401

CERTIFICATE OF EXISTENCE

Name: MCLEOD TELEMANAGEMENT, INC.

Begin date: 19930726 Expiration: PERPETUAL

I, PAUL D. PATE, secretary of state of the state of Iowa, custodian of the records of incorporations, certify that the corporation named on this certificate is in existence and was duly incorporated under the laws of Iowa on the date printed above, that all fees required by the Iowa business corporation act have been paid by the corporation, that the most recent annual corporate report has been filed by the secretary of state, and that articles of dissolution have not been filed.



Sant D. Sate

SECRETARY OF STATE





ORIGINAL

November 25, 1996

VIA OVERNIGHT DELIVERY

Paul Allen, Executive Director Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37219

Re: Application of McLeod Telemanagement, Inc.

Dear Mr. Allen:

Enclosed for filing on behalf of McLeod Telemanagement, Inc. ("McLeod") are an original and eight (8) copies of McLeod's Application for a Certificate to Resell Interexchange Telecommunications Services in the State of Tennessee. Also enclosed is a check in the amount \$50.00 in payment of the requisite filing fee.

Please date stamp the enclosed extra copy of this filing and return it in the self-addressed, postage prepaid envelope provided.

Should any questions arise concerning this filing, please do not hesitate to contact us.

Respectfully submitted,

Jean L. Kiddoo

Grace R. Chiu

Counsel for McLeod Telemanagement, Inc.

cc: William A. Haas, Esq.

175403.1

TENNESSEE REGULATORY AUTHORITY

460 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243-0505

KEITH BISSELL, CHAIRMAN STEVE HEWLETT, COMMISSIONER SARA KYLE, COMMISSIONER

PAUL ALLEN, EXECUTIVE DIRECTOR

APPLICATION FOR CERTIFICATE TO PROVIDE OPERATOR SERVICES AND/OR RESELL INTEREXCHANGE TELECOMMUNICATION SERVICES IN TENNESSEE [RULE 1220-4-2-57]

		SECTION	4			
Part 1	: General Information					
A.	Name of Applicant McLeod Telemanagement, Inc.					
		<u>'own Centre, Suite 500</u>				
	State Cedar Rapids	Zip Code <u>52401</u>	Phone No. <u>(319)</u>	<u>298</u> - <u>7000</u>		
В.	Owner, Partners, or Corporate Officer					
	NAME ADDRESS	<u>CITY</u>	<u>STATE</u>	ZIP CODE		
	Clark E. McLeod, Chief Executive Officer Stephen C. Gray, President and Chief Operating Officer Casey D. Mahon, Secretary and General Counsel Blake O. Fisher, Treasurer and Chief Financial Officer James L. Cram, Chief Accounting Officer					
	The above-listed corporate officers may be reached at the address given in Part 1.A.					
C.	Name and telephone number of Tennessee contact person authorized to respond to Commission inquiries Monday through Friday.					
	McLeod will conduct its Tennessee operations from its headquarters in Cedar Rapids, Iowa. The contact person is:					
	Ms. Casey D. Mahon		319) 298 - 7000	(319) 298 - 7008		
	Name	Te	nnessee Phone No.			
D.	List a toll-free telephone number that consumers can call to report service problems and/or requestrefunds or adjustments. (800) 593-1177					
E.	Check the type of telecommunications services you plan to provide in Tennessee. X Resell Interexchange long distance services Operator Services Other (describe below)					
			Company ID Numl	96-1632 (To be filled out by PSC) ber 124990		
	Date Approved					
			Evalua			

Mail the completed application and a check for \$50.00 to: Tennessee Regulatory Authority, P.O. Box 3412, Nashville, TN 37219-0412. Should you have any questions, call (615)741-3939.

	carriers you serve in Tennessee. Provide the above information on Appendix I.			
G.	List the state(s) you are authorized to operate in at this time.			
	McLeod is authorized to provide resold interexchange telecommunications services, by virtue of certification or registration or on an unregulated basis, in twenty states, including: Arizona, California, Colorado, Idaho, Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, North Dakota, Ohio, South Dakota, Texas, Utah, Wisconsin, and Wyoming. In addition to its interexchange resale authority, McLeod is authorized to provide resold local exchange service in Illinois, Iowa, Minnesota, North Dakota, South Dakota, and Wisconsin.			
Н.	List any states that you have been denied authority to provide service.			
	None.			
I.	Areas in Tennessee to be served.			
	Applicant intends to provide service to and from all points in the State of Tennessee.			
J.	What type of customers will the company serve? a. Business X b. Residential X c. Aggregators (e.g. Hotels, Payphones) d. Other (specify)			
K.	Do you allow a property imposed fee (PIF) to be added to the price of intrastate telephone calls over your network? If yes, specify amount.			
	No.			
L.	Are your prices for intrastate services plus any PIF equal to or less than the dominant carriers price for similar services? YesX No			
M.	Describe the type of services and price that the applicant will be offering in Tennessee on the Informational Tariff Form found in Appendix II. ^{1/}			
N.	What is the applicant's 10XXX or 800 access code?			
	Applicant will use WilTel, Inc. as its underlying carrier for interexchange services. WilTel's PIC code is 10-555.			
O.	Does the applicant now have or plan to have any telecommunication's facilities (e.g. switches, fiber lines) in Tennessee? No.			
P.	What facility-based network will the applicant be reselling? WilTel, Inc.			

If providing operator services, list company name, address and contact person for all reseller

F.

Applicant is required to fill out an Informational Tariff form. Failure to fill out this form will cause the applicant's request to be rejected.

Q.	Will the applicant be utilizing the local telephone company's billing system or billing custo direct? ²			
	$\label{lem:mcloss} \begin{tabular}{lllllllllllllllllllllllllllllllllll$			
R.	Describe briefly how the applicant plans to market their services in Tennessee? If an independent telemarketer is going to be used, state company name and address.			
	McLeod will market its telecommunications services using the \pm McLeodUSA service mark. In Tennessee, McLeod will market its services primarily to "multiple-location customers" that have locations served by McLeod in its primary markets of the upper-Midwest and Rocky Mountain states. McLeod may engage in a limited amount of direct telemarketing to interexchange customers located in Tennessee. To the extent that McLeod conducts telemarketing in Tennessee, it will comply with the Federal Communications Commission's rules governing PIC change orders generated by telemarketing.			
S.	Describe the procedures the applicant will use to switch a consumer's preferred interexchange service.			
	After the customer requests service from McLeod, McLeod's implementation department sends a PIC request change to WilTel via Electronic Data Entry (EDE). WilTel submits a PIC change order to the customer's local exchange company requesting a PIC change to 10-555, WilTel's PIC code. After notification to McLeod that the PIC change order has been submitted, McLeod instructs the customer to call the PIC verification number ((700)-555-4141). McLeod contacts the customer to verify the correct PIC code is provided to the customer.			
T.	Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company. Yes X No			
U.	Applicant gives permission to the local telephone company to provide the Commission a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates. Yes X No			
Part II:	Organization Structure			
A.	Type of Organization			
*****	Individual X Corporation			
	PartnershipOther (Explain on separate sheet)			
В.	If partnership and/or Non-resident (1) Attach a copy of Articles of Incorporation and current by-laws.			
	See Exhibit B.			
	(2) Attach a copy of Certification of Authority issued by Tennessee Secretary of State showing corporation's authority to engage in business in Tennessee.			
	See Exhibit C.			

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A copy of a bill is required if the applicant is going to bill the customer direct.

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Part III: Financial Information

A. Attach a current financial statement showing in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.

See Exhibit D.

Part IV: Display Card

Attach a copy of the display card to be placed on the aggregators telephone which shows what operator services are to be provided. The card must contain all required information listed in the attached Rule (1220-4-2-57,B)^{3/}, which includes a toll-free number consumers can call for service problems and refunds.

Not applicable. Applicant will not be providing operator services to call aggregators.

Part V: Rule Compliance Agreement

- The Interexchange Reseller or Operator Service Provider applicant, hereby, affirms the following: Α.
- Has received, read, and understands the Tennessee Regulatory Authority's (TRA) Interexchange Reseller Rules and Regulations, (Appendix III).
- Understands the penalties for non-compliance, and all associated fees to provide such service.
- Will comply with the TRA Interexchange Reseller Rules and all other applicable T.R.A. Rules and state laws, including T.C.A. Section 65-5-206 (Appendix IV).
- That all information provided in the attached registration document is true to the best of my knowledge.

McLeod Telemanagement, Inc. Company Name

David R. Conn. Assistant Secretary

Subscribed and swop before me this

My Commission Expires

seal

It is the responsibility of the reseller or operator service provider to assure that the appropriate display card is affixed to the ¥ aggregates telephones.

Secretary of State
Corporations Section

James K. Polk Building, Suite 1800
Nashville, Tennessee 37243-0306

DATE: 01/17/97 REQUEST NUMBER: 3264-3121 TELEPHONE CONTACT: (615) 741-0537 FILE DATE/TIME: 01/17/97 1119 EFFECTIVE DATE/TIME: 01/17/97 1119 CONTROL NUMBER: 0320856

TO: CAPITAL FILING SERVICE INC. NO. 333 7051 HWY 70 SOUTH NASHVILLE, TN 37221

MCLEODUSA TELECOMMUNICATIONS SERVICES, INC. APPLICATION FOR AMENDED CERTIFICATE OF AUTHORITY - PROFIT

THIS WILL ACKNOWLEDGE THE FILING OF THE ATTACHED DOCUMENT WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR AMENDED CERTIFICATE OF AUTHORITY - PROFIT

ON DATE: 01/17/97

FROM: C T CORPORATION SYSTEM (CHICAGO, IL.) 208 S LASALLE ST RECEIVED: FEES \$10.00

\$10.00

TOTAL PAYMENT RECEIVED:

\$20.00

RECEIPT NUMBER: 00002054699 ACCOUNT NUMBER: 00000592

ACO TO THE PARTY OF THE PARTY O

CHICAGO, IL 50604-0000

بروث

RILEY C. DARNELL SECRETARY OF STATE Secretary of State
Corporations Section

James K. Polk Building, Suite 1800
Nashville, Tennessee 37243-0306

DATE: 11/18/96 REQUEST NUMBER: 3242-2632 TELEPHONE CONTACT: (615) 741-0537 FILE DATE/TIME: 11/18/96 1027 EFFECTIVE DATE/TIME: 11/18/96 1027 CONTROL NUMBER: 0320856

TO:
MCLEOD TELEMANAGEMENT ORGANIZATION
TOWN CENTRE, S500
221 THIRD AVE., SE
CEDAR RAPIDS, 1A 52401

RE:
MCLEOD TELEMANAGEMENT, INC.
APPLICATION FOR CERTIFICATE OF
AUTHORITY - FOR PROFIT

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS CFFICE WITH WRITTEN NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY - FOR PROFIT

ON DATE: 11/18/96

FROM: MCLEOD TELEMANAGEMENT ORGANIZATION TOWN CENTRE, S500 221 THIRD AVE, SE CEDAR RAPIDS, IA 52401-0000 DEED TO THE TOTAL

\$300.00

\$300.00

TOTAL PAYMENT RECEIVED:

RECEIVED:

\$600.00

RECEIPT NUMBER: 00002032808 ACCOUNT NUMBER: 00248868

A ...



RILEY C. DARNELL SECRETARY OF STATE

APPLICATION FOR CERTIFICATE CAUTHORITY FOR

McLeod Telem	management, Inc.
o the Section of State of the State of Tennessee:	
oration hereby applies for a certificate of authority to ose sets forth:	the Tennessee Business Corporation Act, the undersigned cor- transact business in the State of Tennessee, and for that pur-
The name of the corporation is McLeod Teleman	nagement, Inc.
different, the name under which the certificate of au	thority is to be obtained is
ion for profit if its name does not comply with the req	essee may not issue a certificate of authority to a foreign corpora- uirements of Section 48-14-101 of the Tennessee Business Cor- under an assumed corporate name, an application must be filed
. The state or country under whose law it is incorpora	ated is Iowa
. The date of its incorporation is July 26, 1993 f duration, if other than perpetual, is	(must be month, day, and year), and the period
. The complete street address (including zip code) of	its principal office is
221 Third Ave SE, Suite 500, Ced	dar Rapids, IA 52401
treet City	State/Country Zip Code
. The complete street address (including the county a	and the zip code) of its registered office in this state is
	reet, Knoxville, Tennessee, County of Knox
treet City/State	County Zip Code
The name of its registered agent at that office is	,
T Corporation System	
i. The names and complete business addresses (including fnecessary.) See Attached Sheet	zip code) of its current officers are: (Attach separate sheet
. The names and complete business addresses (include	ding zip code) of its current board of directors are: (Attach
eparate sheet if necessary.) See Attached Sheet	anng zip code) or its current obaid of directors are. (Attach
The corporation is a corporation for profit.	
•	ng by the Secretary of State, the delayed effective date/time is
	(date),(time). he 90th day after the date this document is filed by the Secretary
f State.]	, so sould talk this talk this described is the openious.
uthenticated by the Secretary of State or other offi	a certificate of existence (or a document of similar import) du icial having custody of corporate records in the state or count all not hear a date of more than two (2) months prior to the date
ne application is filed in this state.]	
	McLeod Telemanagement, Inc.
lignature Date	Name of Corporation
President	Stall KITA
igner's Capacity	Signoluro
	Stephen C. Gray
	Name (typed or printed)