

460 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243-0505

KEITH BISSELL, CHAIRMAN STEVE HEWLETT, COMMISSIONER SARA KYLE, COMMISSIONER



PAUL ALLEN, EXECUTIVE DIRECTOR

Company ID: 00112298 Tel-Save, Inc. 22 Village Square, Ste. 22 New Hope, PA 18938

BEFORE THE TENNESSEE PUBLIC SERVICE COMMISSION Nashville, Tennessee September 12, 1995

IN RE: CASE NUMBER: 95-02758

Application for Authority for Operator Services and/or Resell Interexchange (Long Distance) Telecommunications Service and/or Telecommunications Operator Services in Tennessee Pursuant to Rule 1220-4-2-.57.
---ORDER---

This matter is before the Tennessee Public Service Commission upon the application of the above-mentioned company for certification as a long distance/interexchange reseller or telecommunication operator service provider in Tennessee. The Commission considered this application at its regularly scheduled Commission Conference held on September 7, 1995 and concluded that the applicant has met all the requirements for certification and should be authorized to provide the resell of interexchange telecommunications service and/or an operator service on an intrastate basis.

IT IS THEREFORE ORDERED:

- 1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an interexchange telecommuications reseller and/or an operator service provider for state-wide service in Tennessee as specified in its application on file with the Commission.
- 2. That said company shall complly with all applicable Commission rules and regulations.
- 3. That this order shall be retained as proof of certification with this Commission, and may be used to obtain appropriately tariffed access service and billing arrangements from Commission authorized telecommuications service providers.
- 4. That any party aggrieved with the Commission's decision in this matter may file a Petition for Reconsideration with the Commission within ten (10) days from and after the date of this Order.

5. That any Party aggrieved with the Commission's decision in this matter has the right of judicial review by filing a petition with the Tennessee Court of Appeals, Middle Section within sixty (60) days from and after the date of this Order.

Chairma

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Executive Director



210 N. Park Ave.

August 22, 1995

Overnight

P.O. Drawer 200

Transmittal No. TN95000a

Winter Park, FL 32790-0200

Tel: 407-740-8575

Fax: 407-740-0613

Commission Secretary ATTENTION: PAT DODSON

Tennessee Public Service Commission

460 James Robertson Parkway

P.O. Box 3412

Nashville, Tennessee 37219-0412

Reference: Application of Tel-Save, Inc. d/b/a Network

Services of New Hope

Dear Ms. Dodson:

Pursuant to your request, please find enclosed the additional information required to process the application of Tel-Save, Inc. d/b/a Network Services of New Hope ("Tel-Save") for a Certificate to Provide Resell Interexchange Telecommunications Services in the state of Tennessee. Included is the requested sample Tennessee bill and a revised Attachment II.

Please acknowledge receipt of these items by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided.

Please contact me at (407) 740-8575 should you have any questions. Thank you for your assistance in this matter.

Sincerely,

Consultant to Tel-Save, Inc.

RECEIVED
CONSUMER SERVICES DIV.

AUG 2 3 1995

cc: T. Schaefer, Tel-Save
 Tel-Save - TN

TN PUBLIC SERVICE COMM.



RECEIVED CONSUMER SERVICES DIV.

JUL 1 9 1995

210 N. Park Ave. P.O. Drawer 200 July 18, 1995 Overnight Transmittal No. TN95000

TN PUBLIC SERVICE COMM.

Winter Park, FL 32790-0200

Tel: 407-740-8575

Fax: 407-740-0613

Commission Secretary Tennessee Public Service Commission 460 James Robertson Parkway P.O. Box 3412 Nashville, Tennessee 37219-0412

Application of Tel-Save, Inc. d/b/a Network Reference:

Services of New Hope

Dear Secretary:

Enclosed for filing is the application of Tel-Save, Inc. d/b/a Network Services of New Hope ("Tel-Save") for a Certificate to Provide Resell Interexchange Telecommunications Services in the state of Tennessee. Also enclosed is a check for the amount of \$50.00 to cover the filing fee.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided.

Please contact me at (407) 740-8575 should you have any Thank you for your assistance in this matter. questions.

Sincerely,

Consultant to Tel-Save, Inc.

T. Schaefer, Tel-Save to file: TLSV-TN

TENNESSEE PUBLIC SERVICE COMMISSION

460 JAMES ROBERTSON PARKWAY NASHVILLE, TENNESSEE 37243-0505

KEITH BISSELL, CHAIRMAN STEVE HEWLETT, COMMISSIONER SARA KYLE, COMMISSIONER

APPLICATION FOR CERTIFICATE
TO PROVIDE OPERATOR SERVICES AND/OR
RESELL INTEREXCHANGE
TELECOMMUNICATION SERVICES IN TENNESSEE
[RULE 1220-4-2-.57]

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Part 1: General Information

A. Name of Applicant: Tel-Save, Inc. d/b/a Network Services of New Hope

Address: 22 Village Square, Suite 22, New Hope

State: Pennsylvania Zip Code: 18938 Phone No. (215)862-1500

B. Owner, Partners, or Corporate Officers

NAME	ADDRESS	CITY	STATE	ZIP
Daniel M. Borislow, President and CEO	22 Village Square, Suite 22	New Hope	PA	18938
Emanuel J. DeMaio, Vice President and Chief Operations Officer	Same as above			
Gary W. McCulla, Vice President and Director of Marketing	Same as above			
Joseph M. Morena, Vice President and Chief Financial Officer and Treasurer	Same as above			
Peter K. Morrison, Director of Information Services	Same as above			

C. Name and telephone number of Tennessee contact person authorized to respond to Commission inquiries Monday through Friday.

Name <u>Tina Schaefer</u> Tennessee Phone No. (215) 862-1500

Fax No. (215) 862-1515

D. List a toll-free telephone number that consumers can call to report service problems and/or request refunds or adjustments.

(800) 728-3288

To be filled out Company ID Number Date Approved	by people 15-278
Evaluator	

Mail the completed application and a check for \$50.00 to: Tennessee Public Service Commission, P.O. Box 3412, Nashville, TN 37219-0412. Should you have any questions, call (615) 741-3939.

E.	Check the type of telecommunication services you plan to provide in Tennessee.
	<pre>XResell Interexchange long distance servicesOperator ServicesOther (describe below)</pre>
F.	If providing operator services, list company name, address and contact person for all reseller carriers you serve in Tennessee. Provide the above information on Appendix I.
	N/A Tel-Save, Inc. does not provide operator services.
G.	List the state(s) you are authorized to operate in at this time.
	Tel-Save is currently authorized to operate in all states except Indiana, Connecticut, Maryland, Oklahoma, Rhode Island, Wyoming, Vermont. Authority is pending in California and authorization is not required in Colorado, Montana, Michigan, Utah or Virginia.
н.	List any states that you have been denied authority to provide service.
	None
I.	Areas in Tennessee to be served.
	Entire State
J.	What type of customers will the company serve? a. Business X b. Residential X c. Aggregators (e.g. Hotels, Payphones) d. Other (specify) Other Resellers
к.	Do you allow a property imposed fee (PIF) to be added to the price of intrastate telephone calls over your network? If yes, specify amount.
	No. Tel-Save, Inc. does not currently offer services to aggregators at this time.
L.	Are your prices for intrastate services plus any PIF equal to or less than the dominant carriers price for similar services?
	YesX No
	Please see Tel-Save's response to Question K. regarding PIFs.

C

- M. Describe the type of services and price that the applicant will be offering in Tennessee on the Informational Tariff Form found in Appendix ${\bf II}^1$
- N. What is the applicant's 10XXX or 800 access code?

 Not applicable.
- O. Does the applicant now have or plan to have any telecommunications facilities (e.g. switches, fiber lines) in Tennessee?

Tel-Save, Inc. does not have any telecommunications facilities in Tennessee nor does the company have any plans to install such facilities.

- P. What facility-based network will the applicant be reselling?

 <u>Currently, Tel-Save uses AT&T for its underlying transmission facilities.</u>
- Q. Will the applicant be utilizing the local telephone company's billing system or billing customers direct²?

Tel-Save is not billing through the LEC, but will be utalizing the billing services of another company.

- R. Describe briefly how the applicant plans to market their services in Tennessee. If an independent telemarketer is going to be used, state company name and address.
 - Tel-Save plans to market its services via other resellers. Tel-Save is not represented by any independent telemarketers.
- S. Describe the procedures the applicant will use to switch a consumer's preferred interexchange service.

All changes are submitted to AT&T who will follow its internal procedures.

¹Applicant is required to fill out an Informational Tariff form. Failure to fill out this form will cause the applicant's request to be rejected.

 $^{^2\}mathbf{A}$ copy of a bill is required if the applicant is going to bill the customer direct.

Applicant has the ability and agrees to honor the form of call blocking that the consumer has subscribed to with their local telephone company. Yes X No
Applicant gives permission to the local telephone company to provide the Commission a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates. Yes X No
resx no
II: Organization Structure
Type of Organization
Individual X Corporation
Partnership Other (Explain on separate sheet)
<pre>If partnership and/or Non-resident (1) Attach a copy of Articles of Incorporation and current by- laws. (2) Attach a copy of Certification of Authority issued by Tennessee Secretary of State showing corporation's authority</pre>

Part III: Financial Information

A. Attach a current financial statement showing in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.

Part IV: Display Card

Attach a copy of the display card to be placed on the aggregators telephone which shows what operator services are to be provided. The card must contain all required information listed in the attached Rule (1220-4-2-.57,B)³, which includes a toll-free number consumers can call for service problems and refunds.

³It is the responsibility of the reseller or operator service provider to assure that the appropriate display card is affixed to the aggregates telephones.

Part V: Rule Compliance Agreement

- A. The Interexchange Reseller or Operator Service Provider applicant, hereby, affirms the following:
- Has received, read, and understand the Tennessee Public Service Commission's (TPSC) interexchange Reseller Rules and Regulations.
- Understands the penalties for non-compliance, and all associated fees to provide such service.
- Will comply with the TPSC Interexchange Reseller Rules and all other applicable Commission Rules and state laws, including T.C.A. Section 65-5-206.
- That all information provided in the attached registration document is true to the best of my knowledge.

Tel-Save, Inc.
d/b/a Network Services of New Hope

July 17, 1995

Daniel M. Borislow

President and Chief Executive Officer

Subscribed and sworn before me this 17th day of 1995.

Notary Public

NOTARIAL SEAL KRISTINA M. SCHAEFER, Notary Public New Hope Boro, Bucks County, PA My Commission Expires May 10, 1999 seal

COMMONWEALTH OF PENNSYLVANIA



April 10, 1992

Department of State

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY, That from an examination of the indices and corporate records of this department, it appears that on May 17, 1989 Articles of Incorporation were filed by a Pennsylvania corporation entitled

"TEL-SAVE, INC."

I DO FURTHER CERTIFY, That no proceedings in dissolution adversely affecting the corporate existence of the foregoing have subsequently been filed.

WHEREFORE, it appears that this corporation remains a presently subsisting corporation as of the date hereof.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

Secretary of the Commonwealth

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Commonwealth of Pennsylvania

Department of State

CERTIFICATE OF INCORPORATION

OFFICE OF THE SECRETARY OF THE COMMONWEALTH
TO ALL TO WHOM THESE PRESENTS SHALL COME, GREETING:

WHEREAS, UNDER THE PROVISIONS OF THE LAWS OF THE COMMONWEALTH, THE SECRETARY OF THE COMMONWEALTH IS AUTHORIZED AND REQUIRED TO ISSUE A "CERTIFICATE OF INCORPORATION" EVIDENCING THE INCORPORATION OF AN ENTITY.

WHEREAS, THE STIPULATIONS AND CONDITIONS OF THE LAW HAVE BEEN FULLY COMPLIED WITH BY TEL-SAVE, INC. (A CLOSE CORPORATION)

THEREFORE, KNOW YE, THAT SUBJECT TO THE CONSTITUTION OF THIS COMMONWEALTH, AND UNDER THE AUTHORITY OF THE LAWS THEREOF, I DO BY THESE PRESENTS, WHICH I HAVE CAUSED TO BE SEALED WITH THE GREAT SEAL OF THE COMMONWEALTH, DECLARE AND CERTIFY THE CREATION, ERECTION AND INCORPORATION OF THE ABOVE IN DEED AND IN LAW BY THE NAME CHOSEN HEREINBEFORE SPECIFIED.

SUCH CORPORATION SHALL HAVE AND ENJOY AND SHALL BE SUBJECT TO ALL THE POWERS, DUTIES, REQUIREMENTS, AND RESTRICTIONS, SPECIFIED AND ENJOINED IN AND BY THE APPLICABLE LAWS OF THIS COMMONWEALTH.



GIVEN UNDER HY HAND AND THE GREAT SEAL
OF THE COMMONWEALTH, AT THE CITY
OF HARRISBURG, THIS 17TH DAY OF
HAY IN THE YEAR OF OUR LORD
ONE THOUSAND NINE HUNDRED AND
EIGHTY-NINE AND OF THE
COMMONWEALTH THE TWO HUNDRED
THIRTEENTH.

RATE MURPHY D'ANIELLO & FARRELL ATTN: RICHARD B MORELL AS EAST MARSHALL ST NORRISTOWN PA 19401-0000

1507863 08937 0698-0700

Secretary of State Corporations Section James K. Polk Building, Suite 1800 Nashville, Tennessee 37243-0306

DATE: 04/28/95
REQUEST NUMBER: 3004-2102
TELEPHONE CONTACT: (615) 741-0537
FILE DATE/TIME: 04/27/95 1003
EFFECTIVE DATE/TIME:
CONTROL NUMBER: 0253969

TO: CT CORPORATION SYSTEM 7 PENN CENTER 1635 MARKET ST PHILADELPHIA, PA 19103

RE:
NETWORK SERVICES OF NEW HOPE
ASSUMED NAME REGISTRATION

THIS WILL ACKNOWLEDGE THE FILING OF THE ATTACHED ASSUMED NAME REGISTRATION FOR A FIVE YEAR PERIOD BEGINNING WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

THE CORPORATION MAY RENEW THE RIGHT TO USE THIS NAME WITHIN TWO (2) MONTHS PRECEDING THE EXPIRATION OF SUCH RIGHT, FOR A PERIOD OF FIVE (5) YEARS, BY FILING AN APPLICATION WITH THE SECRETARY OF STATE.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: ASSUMED NAME REGISTRATION

FROM: C T CORPORATION SYSTEM (PHILADELPHIA, PA 1635 MARKET STREET SEVEN PENN CENTER PA 19103-0000 ON DATE: 04/28/95

FEES

RECEIVED:

\$10.00

\$10.00

TOTAL PAYMENT RECEIVED:

\$20.00

RECEIPT NUMBER: 00001801458 ACCOUNT NUMBER: 00000020

AGRICULTURE RILEY C.

RILEY C. DARNELL SECRETARY OF STATE