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July 14, 2023

VIA ELECTRONIC MAIL

David Jones, Chairman c/o Ectory Lawless Tennessee Public Utility Commission 502 Deaderick Street, Fourth Floor Nashville, Tennessee 37243

Re: Petition of Piedmont Natural Gas Company, Inc. For Approval of its 2023 Annual Review of Rates Mechanism Pursuant to Tenn. Code Ann. § 65-5-103(d)(6)
Docket No. 23-00035

Dear Chairman Jones:

Pursuant to the Joint Proposed Procedural Schedule and Hearing Officer, Monica Smith-Ashford's, May 31, 2023, email regarding docket procedures, enclosed for filing please find an original and four (4) copies of Piedmont Natural Gas Company, Inc.'s ("Piedmont") response to the Consumer Advocate Division's informal discovery request, which was provided to the Consumer Advocate Division via email on July 10, 2023.

This material is also being filed today by way of email to the Tennessee Public Utility Commission docket manager, Ectory Lawless. Please file the original and provide a "filed" stamped copy of the same via email.

If you have any questions regarding this response, you may reach me at the number shown above.

Sincerely yours,

HOLLAND & KNIGHT LLP

Paul S. Davidson Equity Partner

PSD:jv

David Jones, Chairman July 14, 2023 Page 2

Enclosures

cc: Pia Powers

Brian Heslin

James H. Jeffries IV

Brian Franklin

Kelly Cashman-Grams

Michelle Mairs David Foster Karen Stachowski Victoria Glover

PIEDMONT NATURAL GAS COMPANY, INC. DOCKET NO. 23-00035 2023 ARM FILING THIRD INFORMAL DATA REQUEST

Issued: July 10, 2023

Request from David Dittemore:

1. I want to go over a mechanical issue with the ARM to understand if we are in agreement. For sake of discussion, let's assume Piedmont is granted a \$30 million rate increase in the current case and such new rates are effective 9/1/23 and an additional \$10 million in revenue is generated from the new rate increase in 2023. The HBP results will reflect the actual results for 2023, inclusive of recognizing the partial year's \$30 million rate increase. I would expect in the next ARM filing that the Company would reflect a \$20 million proforma increase in operating revenue for purposes of computing the Annual Base Rate Reset results. This would be an appropriate annualization adjustment similar to the annualization of depreciation expense in the Adjusted Base Period.

Does Piedmont agree with this position?

Response: The pro forma adjustment of rates under the Annual Base Rate Reset in the Company's 2024 Annual ARM Filing (next year's ARM filing) would capture the full impact of the adjustment to Base Rates approved in this year's ARM Filing.

For support, I point you to the two references to "present Base Rates" shown in numbered paragraph 1 on Original Page 10 of 18 of Piedmont's ARM Tariff, which is included on the following page for ease of reference. In next year's ARM Filing, for the Annual Base Rate Reset, normalized per customer usage (therms) from the HBP would be priced out based on present Base Rates in effect at the time of the Company's 2024 Annual ARM Filing (meaning, priced out at Base Rates in effect at May 2024).

Per your example, a \$30M annual Base Rate increase in this proceeding, which would take effect in October 2023, means that the present Base Rates in effect at the time of Piedmont's 2024 Annual ARM Filing would embed that \$30M annual revenue requirement increase. Accordingly, by design of the pro forma revenue annualization process described in this section of the ARM Tariff, the annualized pro forma revenues utilized in the Company's 2024 Annual ARM Filing would functionally include the incremental \$30M of operating revenue (not \$20M).

[Continued on following page.]

PIEDMONT NATURAL GAS COMPANY, INC. DOCKET NO. 23-00035 2023 ARM FILING THIRD INFORMAL DATA REQUEST

Issued: July 10, 2023

Excerpt from ARM Tariff, Original Page 10 of 18:

(decreased), the Commission shall order such increase (decrease) in the Base Rates be based upon the proposals of the parties or such other revenue allocation and rate design decision as it may find to be in the public interest.

Operating Revenues

- 1) Gas Sales and Transportation Revenues shall be computed, as follows:
 - a. For service rendered under Rate Schedules 301 (Residential), 302 (Small General) and 352 (Medium General) respectively, the actual usage during the 12-month period comprising the HBP shall be normalized for weather. For this purpose, Normal Heating Degree Days (NHDD) shall be the average of the actual daily heating degree days experienced in the 30-year period ending December 31 of each HBP. A simple linear regression analysis² using actual heating degree days for each month of the HBP, actual usage by rate schedule for each month of the HBP, and the monthly NHDD will be performed to derive the normalized base load usage and heat- sensitive usage per customer for each rate schedule. Such normalized base load usage and heat-sensitive usage per customer for each rate schedule shall then be aligned with the monthly NHDD and actual number of bills rendered each month of the HBP to establish the total normalized customer usage by month by rate schedule. Normalized revenues shall then be computed by applying the present Base Rates (clean rates, which are the rate components shown in columns <1>, <2> and <3> on the Company's Tariff Sheet No. 1, and excluding ARM Rider Rates and all other non-base rates) to the derived normalized monthly customer usage and associated monthly customer count for each rate schedule.
 - b. For service rendered under Rate Schedules 303 (Large General Sales Firm), 304 (Large General Sales Interruptible), 310 (Resale Service), 313 (Large General Transportation Firm), 314 (Large General Transportation Interruptible) and 343 (Motor Vehicle Fuel Service), revenues shall be computed by applying the present Base Rates (clean rates, which are the rate components shown in columns <1>, <2> and <3> on the Company's Tariff Sheet No. 1, and excluding ARM Rider Rates and all other non-base rates to the actual monthly customer usage and customer count for each rate schedule during the HBP.

Name and title of responsible person: Pia Powers, Managing Director, Gas Rates & Regulatory Affairs

Name and title of preparer: Pia Powers, Managing Director, Gas Rates & Regulatory Affairs

Response provided by Piedmont Natural Gas Company, Inc. on July 10, 2023.

² The methodology for computing and updating base load and heat sensitivity factors shall be the simple linear regression analysis methodology ordered by the Commission for Atmos Energy Corporation in Docket No. 14-00146 and Chattanooga Gas Company in Docket No. 18-00017. The updated base load and heat sensitivity factors shall be