## WEST TENNESSEE GAS PIPELINE, LLC

**DOCKET NO.** 22-00138

**DIRECT TESTIMONY** 

**OF** 

**ANDREW THERRELL** 

ON

EXPEDITED PETITION OF WEST TENNESSEE GAS PIPELINE, LLC FOR THE ISSUANCE OF A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

- 1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 2 A. My name is Andrew Therrell and my business address is 4200 E. Skelly Drive, Suite 1025,
- 3 Tulsa, OK 74135.
- 4 Q. CAN YOU EXPLAIN YOUR ROLE OR INVOLVEMENT WITH WEST
- 5 TENNESSEE GAS PIPELINE?
- 6 A. I am the Chief Financial Officer of West Tennessee Gas Pipeline, LLC ("West Tennessee
- Gas" or "WTGP"). Additionally, I have an indirect equity ownership interest in WTGP
- 8 through my ownership interest in WTGP member JT Energy, LLC.
- 9 Q. HAVE YOU PREVIOUSLY FILED TESTIMONY BEFORE THIS OR ANY
- 10 OTHER UTILITY COMMISSION?
- 11 A. No.
- 12 Q. PLEASE STATE YOUR EDUCATIONAL AND PROFESSIONAL
- 13 **BACKGROUND.**
- 14 A. I am a graduate of Baylor University with both a Bachelor's Degree in Accounting and a
- Master's Degree in Taxation. In 2011, I started my career in public accounting with Grant
- Thornton where I worked for two and a half years. After Grant Thornton, I worked for
- three and a half years at two middle market accounting firms, Whitley Penn in Dallas, TX,
- and Hogan Taylor LLP in Tulsa, OK. In 2018, I left public accounting and moved into the
- oil and gas industry, where I served as Controller for Sanguine Gas Exploration, LLC
- 20 ("Sanguine") for almost three years. Sanguine is a privately held exploration company that
- owns and operates wells in Oklahoma and Texas. In October of 2020, I had the opportunity
- 22 to become the Chief Financial Officer of Southwest Energy, LP, which is a position I still
- currently hold. I also serve as the VP of Finance for Otter Creek Midstream, LLC, which

- owns and operates approximately 285 miles of oil and gas pipelines with three (3)
- 2 compressor stations. I am a Certified Public Accountant with active licenses in both
- 3 Oklahoma and Texas.

## 4 Q. WHAT ARE YOUR DUTIES AS CHEF FINANCIAL OFFICER OF WTGP?

- 5 A. My duties include overseeing all financial aspects of WTGP, including proper financial
- 6 reporting and compliance with both local, state, and federal taxing authorities. Included in
- financial reporting will be ensuring that any affiliate companies that are involved in the
- 8 construction and operation of the pipeline are paid via an arms-length price.

## 9 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

- 10 A. The purpose of my testimony is to support the Expedited Petition submitted by
- West Tennessee Gas to the Tennessee Public Utility Commission ("TPUC" or
- 12 "Commission") seeking the granting of a Certificate of Convenience and
- Necessity("CCN"), with its accompanying privilege and franchise, to WTGP to construct,
- own and operate a gas pipeline in West Tennessee serving Ford Motor Company's
- BlueOval City Project, including Brownsville Energy Authority ("BEA"). A map of the
- proposed gas pipeline is attached to the Petition as **EXHIBIT D**.

## 17 Q. ARE YOU SPONSORING ANY EXHIBITS?

- 18 A. Yes. I am sponsoring the following exhibits attached to the Petition: Petition
- 19 COLLECTIVE EXHIBIT C and Petition CONFIDENTIAL AND PROPRIETARY
- 20 **EXHIBIT H**, submitted **UNDER SEAL**. I may also discuss other Petition exhibits
- sponsored by WTGP Witnesses Robert Mitchell and Mark Johnson.
- 22 Q. WERE THE EXHIBITS THAT YOU ARE SPONSORING PREPARED BY YOU
- OR UNDER YOUR SUPERVISION?

1	A.	Yes.
2	Q.	WHAT WERE THE SOURCES OF DATA USED TO PREPARE THE
3		PETITIONER'S EXHIBITS THAT YOU ARE SPONSORING?
4	A.	The data used to prepare the exhibits was acquired from the records of WTGP and its
5		members, as well as public records, that I examined in the course of my work related to
6		this testimony and the Petition.
7	Q.	DO YOU CONSIDER THE DATA TO BE RELIABLE AND OF A TYPE THAT IS
8		NORMALLY USED AND RELIED ON IN YOUR BUSINESS FOR SUCH
9		PURPOSES?
10	A.	Yes.
11	Q.	ARE YOU FAMILIAR WITH WTGP'S PRO FORMAS ATTACHED TO THE
12		PETITION AS CONFIDENTIAL AND PROPRIETARY EXHIBIT H?
13	A.	Yes.
14	Q.	PLEASE EXPLAIN THE METHODOLOGY USED TO PREPARE THE PRO
15		FORMAS, ALONG WITH ANY ASSUMPTIONS EMPLOYED?
16	A.	The pro formas were compiled in conjunction with Robert Mitchell and Mark Johnson.
17		Together, we used existing expertise gained over decades in the energy industry to evaluate
18		costs and vendor bids to ensure WTGP was getting the best possible pricing available to
19		construct the pipeline. Any services provided by any affiliate companies have been

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allocated on an arms-length basis.

1	Q.	CAN YOU GENERALLY EXPLAIN OR OUTLINE THE SUBSTANCE OF THE
2		PRO FORMAS, THAT IS WHAT THE PRO FORMAS ARE INTENDED TO
3		SHOW OR DEMONSTRATE?
4	A.	Certainly. The pro formas are intended to illustrate the overall economics of the pipeline
5		on a stand-alone basis. Included in the pro formas are the anticipated capital costs of the
6		project (and associated annual depreciation), anticipated annual income from the tariff and
7		anticipated annual operating costs of the pipeline.
8	Q.	DOES CONFIDENTIAL EXHIBIT H TO THE PETITION ACCOUNT FOR ANY
9		CAPITAL INVESTMENTS BY THE MEMBERS OF WEST TENNESSEE GAS?
10		PLEASE EXPLAIN.
11	A.	Yes. The capital investments are reflected on the balance sheet. These capital investments
12		are also reflected in Petition EXHIBIT A. All members are aware of cost estimates and
13		are committed to funding WTGP without the use of debt financing. All members are known
14		to Robert, Mark, and me, and possess the wherewithal to fund the project without the use
15		of debt financing.
16	Q.	CAN YOU ELABORATE ON THE FINANCIAL COMMITMENT OF THE
17		MEMBERS OF WEST TENNESSEE GAS TO THE LONG-TERM SUCCESS AND
18		SUSTAINABILITY OF THE PROPOSED GAS PIPELINE?
19	A.	As demonstrated in the Pre-filed Direct Testimony of WTGP Witnesses Robert Mitchell
20		and Mark Johnson, the members of WTGP are all sophisticated and competent investors
21		with investments in various industries. All members are heavily involved in the energy
22		industry with decades of experience in various segments of the energy industry. The
23		members are committed both financially and professionally to ensuring that WTGP is not

1	only built timely and to the specifications required but are also committed to operating the
2	pipeline with a high standard of care that the members employ in their other businesses.

- 3 O. DOES THE GATE STATION AGREEMENT BETWEEN FORD MOTOR
- 4 COMPANY AND WTGP EVIDENCE ADDITIONAL FINANCIAL CAPITAL TO
- 5 CONSTRUCT AND OPERATE THE PROPOSED GAS PIPELINE?

economics on a stand-alone basis.

- Yes, it does. Nonetheless, the additional financial support via the Gate Station Agreement is not included in the pro formas. The pro formas are meant to illustrate the pipeline
- 9 Q. DOES WTGP HAVE THE FINANCIAL CAPACITY AND EXPERTISE TO
  10 CONSTRUCT, OWN, OPERATE AND MANAGE THE PROPOSED GAS
  11 PIPELINE? IF SO, PLEASE EXPLAIN.
  - Yes. As demonstrated by the Petition and supporting documentation, including the prefiled direct testimony, the financial projections, the Gate Station Agreement, WTGP has
    the necessary financial capacity and ability. Further, and as for the expertise, which is also
    evidenced by the Petition and supporting documentation, including the pre-filed direct
    testimony, all members of WTGP are in the energy industry and possess knowledge in
    various segments of the energy industry. Robert Mitchell, through his role at Carrera, has
    overseen the design, construction, and operation of various pipelines and processing
    facilities. Mark Johnson, along with other members of WTGP, possess the expertise
    relating to the movement of gas throughout the United States and are proficient in
    supplying gas to various end users including industrial users and utility companies. Robert,
    Mark and myself have worked on previous projects together and have developed a

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- relationship that has been proven as complimentary to each other's skill set and successful
- 2 in its endeavors.
- 3 Q. WILL WTGP MAINTAIN ITS BOOKS OF ACCOUNT AND SUPPORTING
- 4 DOCUMENTATION IN A MANNER CONSISTENT AND FULLY COMPLIANT
- 5 WITH THE NATIONAL ASSOCIATION OF REGULATORY UTILITY
- 6 COMMISSIONERS ("NARUC") UNIFORM SYSTEM OF ACCOUNTS FOR GAS
- 7 **PIPELINES?**
- 8 A. Yes. Further, WTGP will comply with all applicable state and federal laws, regulations,
- 9 rules, and orders, including those of the Commission.
- 10 Q. IS THE PROPOSED GAS PIPELINE IN THE PUBLIC'S INTEREST?
- 11 A. Yes. For the same reasons set forth in the Pre-filed Direct Testimony of WTGP Witness
- Robert Mitchell, I believe the proposed gas pipeline serves the public interest.
- 13 Q. WHAT DO YOU RECOMMEND WITH REGARD TO THIS PETITION?
- 14 A. I recommend that the Petition be approved on an expedited basis.
- 15 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
- 16 A. Yes.

STATE OF	OKlahona	_ )
COUNTY O	F Tulsa	) )

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Andrew Therrell, being by me first duly sworn deposed and said that:

He is appearing as a witness on behalf of West Tennessee Gas Pipeline, LLC before the Tennessee Public Utility Commission, and if present before the Commission and duly sworn, his testimony would be as set forth in his pre-filed testimony in this matter.

Andrew Therrell

Sworn to and subscribed before me

this 19 day of December, 202?

Notary Public

My Commission Expires:  $\frac{7/25/2023}{}$ 

DESIREE DAVIS
Notary Public, State of Oklahoma
Commission # 19007427
My Commission Expires 07-25-2023