IN THE TENNESSEE PUBLIC UTILITY COMMISSION AT NASHVILLE, TENNESSEE

IN RE:)	
)	
Petition of Tennessee Water Service, Inc.)	
Along with Corix Infrastructure (US) Inc.,)	DOCKET NO. 22- <u>00114</u>
for Approval of Authority to Transfer)	
Control)	

DIRECT TESTIMONY OF TIFFANY VAN HORN

ON BEHALF OF TENNESSEE WATER SERVICE, INC.

November 9, 2022

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WITNESS INTRODUCTION AND BACKGROUND

- 1 Q. PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS.
- 2 A. My name is Tiffany Van Horn. I am the President of Tennessee Water Service, Inc.
- 3 ("TWS" or "Company"), a subsidiary of Corix Infrastructure (US) Inc. ("Corix US"). My
- 4 business address is #2 N. Wolfscratch Drive, Jasper, GA 30143.
- 5 Q. PLEASE DESCRIBE YOUR DUTIES IN YOUR CURRENT POSITION.
- 6 A. As President, I am responsible for all aspects of the Company's business, culminating in
- 7 the ongoing provision of safe drinking water to all of our customers.
- 8 Q. PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL
- 9 **BACKGROUND.**
- 10 A. I received my undergraduate degree in Business Administration with a Major in
- 11 Accounting from Gonzaga University in Spokane. In 2007, I began working as the Support
- Services Manager in Alaska for what is now a wholly owned, indirect subsidiary of Corix
- US, and have held Management, Director, and Vice President roles prior to serving in my
- current role as President. Before 2007, I worked within the oil refining industry and public
- accounting industry.
- 16 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE ANY PUBLIC UTILITY
- 17 COMMISSIONS?
- 18 A. Yes. I have provided testimony before the Alabama Public Service Commission.
- 19 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?
- 20 A. My testimony will provide background on the history and structure of TWS; a brief
- summary of the business combination; anticipated impacts on TWS; and other
- 22 commitments.

23 <u>BACKGROUND OF TWS</u>

24 Q. PLEASE DESCRIBE THE HISTORY OF TENNESSEE WATER SERVICE INC.

TWS is a Tennessee corporation and a direct, wholly owned subsidiary of Corix Regulated Utilities (US) Inc. ("CRU US"). CRU US is a corporation created and existing under the laws of the State of Illinois that owns water and sewer utilities, operating in 17 states. CRU US has been involved in the water and sewer industry for over 60 years and has approximately 300,000 customers. CRU US continues to provide TWS with necessary funding, as well as seasoned management through Water Service Corporation ("WSC"). TWS is a public utility organized under the laws of Tennessee, operating in Tennessee, engaged in the provision of water utility service to the public for compensation. The Company's business address is #2 N. Wolfscratch Drive, Jasper, GA 30143. TWS provides water service pursuant to a Certificate of Public Convenience and Necessity granted in January 1984 in Docket. No. U-83-7240. TWS provides water service in the Chalet Village Subdivision located in Sevier County, Tennessee just outside of Gatlinburg. In 2016, a wildfire in the general area of Gatlinburg resulted in the destruction of, or severe damage to, the majority of homes connected to TWS's water system. Prior to the wildfire, TWS provided water service to approximately 580 connections. After the wildfire, only 57 connections remained. Now, TWS presently serves approximately 385 water customers in the Chalet Village Subdivision.

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COMPANY'S MISSION AND VALUES

44 Q. WHAT ARE THE COMPANY'S MISSION AND VALUES?

45	A.	TWS's vision is to be the preferred utility delivering solutions our customers want. The
46		Company's values include: safety, integrity, connection, and excellence. Our values enable
47		our customers and stakeholders to enjoy a better life by improving utility infrastructure and
48		operations while ensuring strong environmental stewardship in each community served.
49	Q.	HOW DOES TWS PLAN TO ACHIEVE THIS MISSION?
50	A.	We plan to achieve our mission by accomplishing the following strategic goals:
51		Operational and Service Excellence – developing our people, strengthening our
52		processes, and investing in our technology to support a high-performance
53		organization and a culture of continuous improvement.
54		• Collaboration and Engagement – communicating and engaging with our team
55		members, customers, and communities with relevant and timely billing, service,
56		and operational information to improve stakeholder awareness and collaboration.
57		• Strong Financial Performance – managing and planning business costs, pursuing
58		growth, and prudently mitigating enterprise risks to engender trust and confidence
59		in our financial responsibility and ensure access to needed capital.
60		• World Class Talent – attracting and retaining top talent to deliver dependable,
61		timely, courteous, and quality service.
62		SUMMARY OF THE PROPOSED TRANSACTION
63	Q.	PLEASE SUMMARIZE YOUR UNDERSTANDING OF THE PROPOSED
64		TRANSACTION.
65	A.	On August 26, 2022, Corix Infrastructure Inc. ("CII"), Corix US, IIF Subway Investment
66		LP ("IIF Subway"), SW Merger Acquisition Corp. ("SWMAC") and SouthWest Water

Company ("SouthWest") entered into a transaction agreement (the "Transaction

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Agreement"). Upon consummation of the transaction ("Proposed Transaction"): (a) CII and an affiliate or affiliates of CII will own 50% of Corix US's stock; and (b) SWMAC Holdco, an entity to be formed by SWMAC's shareholders, will own the remaining 50% of Corix US's stock. Corix US will own all of the stock of a new holding company, Intermediate Newco, and Intermediate Newco will indirectly own TWS.

IMPACT ON TWS

74 Q. HOW WILL TWS OPERATE AFTER THE PROPOSED TRANSACTION?

A.

As Messrs. Lubertozzi and Bahr explain, being locally led and locally operated are important to both CII and SouthWest. TWS will continue to operate under its existing name and brand. TWS will continue to provide safe and reliable water utility service to its customers and support the delivery of water service through its full-time contractor. TWS will maintain facilities in Tennessee consistent with its obligation to serve its customers.

IMPACT ON THE COMMUNITIES TWS SERVES

81 Q. PLEASE DESCRIBE TWS'S COMMUNITY ENGAGEMENT ACTIVITIES.

A. Our local team prides itself in providing the best possible customer service. The operations team responds promptly to customer requests on service concerns, metering, and new service applications. The team is actively engaged with the local Chalet Village Property Owner's Association (POA) management and the POA board members by responding to frequent information requests and by attending meetings in person.

87 Q. PLEASE DESCRIBE HOW TWS SUPPORTS ITS COMMUNITIES.

A. The Gatlinburg wildfires in 2016 left many of our customers without homes. Our local team quickly assessed the damages to the water infrastructure with the goal of restoring water service to customers as soon as possible. In short order, we invested approximately

91		\$1 million in wells, a water tank, booster stations, SCADA equipment, meters, and services
92		lines. This rapid restoration of the water infrastructure facilitated faster recovery that
93		allowed for customers to rebuild homes and rebuild the community.
94	Q.	WILL TWS CONTINUE ITS COMMUNITY SUPPORT AND COMMUNITY
95		ENGAGEMENT ACTIVITIES?
96	A.	Absolutely. Both CII and SouthWest are dedicated to engaging with our customers and
97		supporting our communities. The combined company will maintain its shared commitment
98		to our communities and high customer service levels. Because community is part of our
99		shared values, TWS's community engagement and support will continue.
100		OPERATIONAL BENEFITS
101	Q.	WHAT OPERATIONAL BENEFITS DO YOU BELIEVE THIS BUSINESS
102		COMBINATION WILL PRODUCE?
103	A.	SouthWest and CII share common values centered on safety, environmental stewardship,
104		integrity, employee empowerment, and excellence in serving our customers and delivering
105		on our commitments to stakeholders. These shared values provide an opportunity for
106		operational improvement that follows from sharing prudent practices and resources.
107	Q.	PLEASE EXPLAIN WHAT YOU MEAN BY SHARING OF BEST PRACTICES.
108	A.	Sharing prudent practices is part of continuous improvement, which we strive for at TWS.
109		Sharing these practices involves identifying optimal ways of efficiently performing certain
110		tasks and operations and then implementing those practices deemed prudent.
111	Q.	HOW CAN SHARING OF PRUDENT PRACTICES BETWEEN CII AND
112		SOUTHWEST IMPROVE THEIR UTILITY SUBSIDIARIES' PERFORMANCE -
113		- INCLUDING TWS?

114	A.	Sharing of prudent practices will bring benefits to both companies and, specifically, to
115		TWS. The sharing of prudent practices increases a company's knowledge base and enables
116		improved decision-making through enhanced efficiency and competence. Examples of
117		prudent practices that may be shared between companies include methods of addressing
118		customer service complaints, compliance with environmental regulations, safety
119		initiatives, data security programs, and operational techniques. In short, sharing of prudent
120		practices promotes continuous improvement, which ultimately leads to benefits for
121		customers.

122 Q. WILL THE PROPOSED TRANSACTION PROVIDE TWS ACCESS TO A 123 BROADER NETWORK FOR SHARING OF PRUDENT PRACTICES AND 124 MUTUAL ASSISTANCE?

A. Yes. Each water and wastewater utility within the combined company will have access to a broader network of knowledge and mutual assistance. Some examples include knowledge transfer, advanced technology, and greater efficiency. Likewise, if a natural or man-made disaster (e.g., a wildfire or cyber breach) were to disrupt TWS's operations, TWS would be able to draw from a larger pool of employees familiar with TWS's processes, and these employees would be ready, willing, and able to assist our operations.

Q. DOES RESOURCE SHARING REDUCE OPERATIONAL RISK?

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A. Resource sharing can reduce operational risk by connecting to a broader group of vendors, providing for optionality in day-to-day operations and emergencies. Similarly, being part of a larger organization results in more resources, such as equipment, tools, inventory, and other assets that can be shared or leveraged in response to emergencies and natural disasters.

137		COMMITMENTS FROM THE PETITIONERS
138	Q.	THE PETITION LISTS 10 CUSTOMER PROTECTION COMMITMENTS.
139		WOULD YOU PLEASE COMMENT ON THE 10 COMMITMENTS?
140	A.	I agree with all of the commitments included in the Petition. We will continue to focus on
141		providing high-quality water utility services to TWS's customers while maintaining a
142		strong local presence in Tennessee. TWS also reiterates its commitment to refrain from
143		any involuntary reduction in force related to the combination for the first 12 months after
144		the Proposed Transaction closes, and to comply with Commission regulations related to
145		affiliate interest agreements.
146	Q.	DOES THIS CONCLUDE YOUR PREPARED DIRECT TESTIMONY?
147	A.	Yes. It does.

STATE OF <u>Georgia</u>
COUNTY OF <u>Parkling</u>

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Tiffany Van Horn, being by me first duly sworn deposed and said that:

She is appearing as a witness on behalf of Tennessee Water Service, Inc. before the Tennessee Public Utility Commission, and if present before the Commission and duly sworn, her testimony would be as set forth in her pre-filed testimony in this matter.

Tiffany Van Horr

Sworn to and subscribed before me

this 7^{μ} day of Nov., 2022.

Notary Public

My Commission Expires: 10-14-2025