S. Morris Hadden
William C. Bovender
William C. Argabrite
Jimmie Carpenter Miller
Mark S. Dessauer
Gregory K. Haden
Michael L. Forrester
Stephen M. Darden
Edward J. Webb, Jr.
James N. L. Humphreys¹
Suzanne Sweet Cook¹
Michael S. Lattier^{5,6}
Scott T. Powers

Respond to:

Kingsport Office William C. Bovender 423-378-8858, 423-534-7897 (mobile) bovender@hsdlaw.com HUNTER SMITH DAVIS

Kingsport Office

1212 North Eastman Road P.O. Box 3740 Kingsport, TN 37664 Phone (423) 378-8800 Fax (423) 378-8801 Johnson City Office

100 Med Tech Parkway Suite 110 Johnson City, TN 37604 Phone (423) 283-6300 Fax (423) 283-6301

All Attorneys Licensed in Tennessee Unless Noted

Additional Bar Memberships: VA¹, NC², KY³, GA⁴, FL⁵, MT⁶, CA only⁷

June 9, 2022

Leslie Tentler Ridings
Christopher D. Owens^{1,3}
Jason A. Creech
Meredith Bates Humbert
Joseph B. Harvey⁴
Caroline Ross Williams¹
Marcy E. Walker²
Sarah Blessing Valk
Sydney B. Gilbert
Joseph A. Matherly
Will A. Ellis
Jordan T. Richardson

Of Counsel:
Jeannette Smith Tysinger
John B. Buda⁷

www.hsdlaw.com

KPOW-10311

VIA EMAIL (tpuc.docketroom@tn.gov) & FEDEX

Dr. Kenneth C. Hill, Chairman c/o Ectory Lawless, Dockets & Records Manager Tennessee Public Utility Commission 502 Deaderick Street, 4th Floor Nashville, TN 37243 Electronically Filed in TPUC Docket Room on June 9, 2022 at 12:44 p.m.

Re:

IN RE: PETITION OF KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER

FOR A GENERAL RATE CASE

DOCKET NO.: 21-00107

Dear Chairman Hill:

On behalf of Kingsport Power Company d/b/a AEP Appalachian Power, we transmit herewith Motion for Leave to Allow David M. Roush to Present the Direct/Rebuttal Testimony of Witness Katharine I. Walsh.

The original and four copies are being sent by overnight delivery.

Should you have any questions, please do not hesitate to contact the undersigned.

Very sincerely yours,

HUNTER, SMITH & DAVIS, LLP

William C. Bovender

Enclosure: As stated

cc: David Foster (w/enc.) Via US Mail and Email: david.foster@tn.gov

Monica L. Smith-Ashford, Esq. (w/enc.) Via US Mail and Email: monica.smith-ashford@tn.gov

Michael J. Quinan, Esq. (w/enc.) Vance L. Broemel (w/enc.) Karen H. Stachowski (w/enc.) James R. Bacha, Esq. (w/enc.) Noelle J. Coates, Esq. (w/enc.) Joseph B. Harvey, Esq. (w/enc.) Via US Mail and Email: mquinan@t-mlaw.com Via US Mail and Email: vance.broemel@ag.tn.gov Via US Mail and Email: Karen.Stachowski@ag.tn.gov

Via Email: jrbacha@aep.com Via Email: njcoates@aep.com Via Email: jharvey@hsdlaw.com BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION

NASHVILLE, TENNESSEE

IN RE:

DOCKET NO.: 21-00107

PETITION OF KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER GENERAL RATE CASE

MOTION FOR LEAVE TO ALLOW DAVID M. ROUSH TO PRESENT THE DIRECT/REBUTTAL TESTIMONY OF WITNESS KATHARINE I. WALSH ON BEHALF OF KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER

Comes Petitioner, Kingsport Power Company d/b/a AEP Appalachian Power ("KgPCo"), and respectfully requests that David M. Roush, Managing Director, Regulatory Pricing and Analysis of American Electric Power Service Corporation, be permitted to present the pre-filed direct and rebuttal testimony of Katharine I. Walsh. Ms. Walsh has developed a conflict which prevents her from presenting her testimony in person or by telephone.

Ms. Walsh is Manager, Regulatory Pricing & Analysis for AEPSC. Mr. Roush and Ms. Walsh are in the same business organization and Ms. Walsh reports up to Mr. Roush in that organization. Mr. Roush is thoroughly familiar with Ms. Walsh's testimony and the subject matter discussed therein. He is equally qualified to be cross-examined by the other parties to the Docket. Mr. Roush will be present at the hearing in Nashville, Tennessee.

Attached as EXHIBIT 1 supporting this Motion is information concerning Mr. Roush. Attached as EXHIBIT 2 is the direct and rebuttal testimony of Ms. Walsh which Mr. Roush will sponsor and present.

PREMISES CONSIDERED, Kingsport Power Company d/b/a AEP Appalachian Power requests the Commission allow Mr. Roush to present the direct and rebuttal testimony of Ms. Walsh at the hearing on this Docket on June 20, 2022. FOR GOOD CAUSE SHOWN.

Respectfully submitted,

KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER

BY:

William C. Bovender, Esq. (BPR #000751) Joseph B. Harvey, Esq. (BPR #028891)

Hunter, Smith & Davis, LLP

P.O. Box 3740

Kingsport, TN 37655

Tel: 423.378.8858

Email: <u>bovender@hsdlaw.com</u> Email: <u>jharvey@hsdlaw.com</u>

CERTIFICATE OF SERVICE

The undersigned hereby certifies that the foregoing MOTION FOR LEAVE TO ALLOW DAVID M. ROUSH TO PRESENT THE DIRECT/REBUTTAL TESTIMONY OF WITNESS KATHARINE I. WALSH ON BEHALF OF KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER has been served upon the following by emailing a copy of same as follows, on this the 9th day of June, 2022.

VANCE L. BROEMEL (BPR #011421) Senior Assistant Attorney General KAREN H. STACHOWSKI (BPR #019607) Assistant Attorney General Office of the Tennessee Attorney General Financial Division, Consumer Advocate Unit P.O. Box 20207 Nashville, Tennessee 37202-0207

Email: <u>vance.broemel@ag.tn.gov</u>
Email: <u>karen.stachowski@ag.tn.gov</u>

MICHAEL J. QUINAN Thompson*McMullan*, P.C. 100 Shockoe Slip, Third Floor Richmond, VA 23219 Tel.: (804) 799-4127

Email: mquinan@t-mlaw.com

HUNTER, SMITH & DAVIS, LLP

William C. Bovender

BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION

NASHVILLE, TENNESSEE

IN RE:

PETITION OF KINGSPORT POWER COMPANY d/b/a AEP APPALACHIAN POWER GENERAL RATE CASE

DOCKET NO.: 21-00107

1	I.	PERSONAL DATA

- 2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 3 A. My name is David M. Roush, and my business address is 1 Riverside Plaza, Columbus,
- 4 Ohio 43215.
- 5 Q. BY WHOM ARE YOU EMPLOYED AND WHAT IS YOUR POSITION?
- 6 A. I am employed by American Electric Power Service Corporation (AEPSC) as Managing
- 7 Director Regulated Pricing and Analysis. AEPSC supplies engineering, financing,
- 8 accounting, planning, advisory, and other services to the subsidiaries of the American
- 9 Electric Power (AEP) system, one of which is Ohio Power Company (AEP Ohio or the
- 10 Company).
- 11 Q. WOULD YOU PLEASE DESCRIBE YOUR EDUCATIONAL AND
- 12 **PROFESSIONAL BACKGROUND?**
- 13 A. I graduated from The Ohio State University (OSU) in 1989 with a Bachelor of Science
- degree in mathematics and a computer and information science minor. In 1999, I earned a
- Master of Business Administration degree from The University of Dayton. I have
- 16 completed both the EEI Electric Rate Fundamentals and Advanced Courses. In 2003, I
- 17 completed the AEP/OSU Strategic Leadership Program. In 1989, I joined AEPSC as a



1		Rate Assistant. Since that time, I have progressed through various positions and was
2		promoted to my current position of Managing Director - Regulated Pricing and Analysis
3		in April 2019.
4	Q.	WHAT ARE YOUR RESPONSIBILITIES AS MANAGING DIRECTOR -
5		REGULATED PRICING AND ANALYSIS?
6	A.	My responsibilities include the oversight of the preparation of cost of service and rate
7		design analysis for the AEP System operating companies and oversight of the preparation
8		of special customer contracts and pricing.
9	Q.	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY IN ANY REGULATORY
10		PROCEEDINGS?
11	A.	Yes. I have testified in several rate cases and other proceedings before the Public Utilities
12		Commission of Ohio (Commission), the Indiana Utility Regulatory Commission, the
13		Public Service Commission of Kentucky, the Michigan Public Service Commission, and
14		the Public Service Commission of West Virginia. Before the Commission, I have testified

in a number of cases, including Case Nos. 11-351-EL-AIR and 11-352-EL-AIR.

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KgPCo Exhibit No. Witness: KIW

DIRECT TESTIMONY OF KATHARINE I. WALSH ON BEHALF OF KINGSPORT POWER COMPANY D/B/A AEP APPALACHIAN POWER BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION DOCKET NO. 21-00107

1	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.
2	A.	My name is Katharine I. Walsh. My business address is 1 Riverside Plaza,
3		Columbus, Ohio 43215. I am employed by the AEPSC as Manager, Regulatory
4		Pricing & Analysis, in the Regulatory Services Department. AEPSC supplies
5		engineering, financing, accounting, and planning and advisory services to the
6		subsidiaries of the AEP System, one of which is KgPCo.
7	Q.	WHAT ARE YOUR PRINCIPAL AREAS OF RESPONSIBILITY AS
8		MANAGER REGULATORY PRICING & ANALYSIS?
9	A.	I am responsible for assisting AEP electric utility operating companies in the
10		preparation of their regulatory filings before this and other Commissions under
11		whose jurisdiction these companies provide electric service.
12	Q.	PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND
13		EMPLOYMENT HISTORY.
14	A.	I graduated from Xavier University in 2008 with a Bachelor of Science degree in
15		· Economics. Upon graduating, I joined AEPSC as an Energy Analyst in the
16		Commercial Operations Group. This role included various positions in
17		Commercial Operations. In 2010, I transferred to Regulatory Services as a
18		Regulatory Analyst. In 2019, I was promoted to my current position.



KgPCo Exhibit No.
Witness: KIW
Page 2 of 14

1 Q. HAVE YOU PREVIOUSLY TESTIFIED IN REGULATORY 2 PROCEEDINGS? 3 · Yes. I have testified and/or submitted testimony before the Virginia State 4 Corporation Commission on behalf of APCo, before the Public Service 5 Commission of West Virginia on behalf of APCo and Wheeling Power Company, and before the Kentucky Public Service Commission on behalf of Kentucky 6 7 Power Company. These companies, like KgPCo, are electric operating 8 subsidiaries of AEP. 9 I. **PURPOSE OF YOUR TESTIMONY** 10 WHAT IS THE PURPOSE OF YOUR TESTIMONY? O. 11 A. The purpose of my testimony in this proceeding is as follows: 12 To explain how certain revenue and expense adjustments relating to 13 weather-normalized sales levels, year-end customer sales levels, rate 14 annualization, book to billed sales levels, and the removal of rider revenue 15 and expense were calculated. These adjustments are designated as OR-1 16 through OR-7, OM-14 and OT-33. 17 To sponsor the modifications to KgPCo's Tariffs and to sponsor the rate 18 design underlying the charges included in those tariffs. Also included in 19 the rate design are new offerings for Outdoor Lighting (OL) and Street 20 Lighting (SL) LED lamps. Company witness Keeton sponsors the modifications to KgPCo's Terms and Conditions of Service. 21 22 To sponsor certain draft minimum filing requirements (MFRs) that are 23 being provided concurrently with the Company's petition. 24 Q. WHAT EXHIBITS ARE YOU SPONSORING? 25 Α. I am sponsoring the following exhibits: 26 KgPCo Exhibit No. 1 (KIW), Revenue Proof

KgPCo Exhibit No. 2 (KIW), Current and Proposed Rates

27

KgPCo Exhibit No.
Witness: KIW
Page 3 of 14

1		KgPCo Exhibit	No. 3 (KIW), Typical Bills
2	Q.	. WERE THE E	XHIBITS THAT YOU ARE SPONSORING PREPARED OR
3		ASSEMBLED	BY YOU OR UNDER YOUR DIRECTION?
4	A.	Yes.	
5	Q.	ARE YOU SPO	ONSORING ANY MFRs?
6	A.	Yes. I am spons	soring the follow MFRs: 12a-d, 13, 14a-d, 15, 16, 17, 18, 19, 21,
7		22, and 82.	
8	II.	ADJUSTMEN'	<u>TS</u>
9	Q.	LIST THE AD	JUSTMENTS YOU ARE SPONSORING.
10	A.	I am sponsoring	the following operating revenue (OR) adjustments:
11 12		OR-1	Weather Normalization Adjustment: Increase base revenues to reflect normal weather.
13 14		OR-2	Year-End Customer Adjustment: Reduce base revenues to reflect the year-end number of customers and usage levels.
15 16		OR-3	Book to Bill Adjustment: Decrease base revenues to reflect a billed rather than booked basis.
17 18		OR-4	Remove Franchise Fee Revenue: Remove revenue associated with the franchise fee local privilege tax.
19 20		OR-5	Rate Annualization Adjustment - FTRAR: Increase revenue to reflect the annualized FTRAR rate.
21 22		OR-6	Remove FPPAR Rider Revenue: Remove billed revenue associated with the FPPAR
23 24		OR-7	Remove TRP & MS Rider Revenue: Remove billed revenue associated with the TRP&MS Rider
25		I am also sponso	oring the following O&M expense and OT adjustments:
26 27		OM-14	Remove FPPAR Expense: Remove expense associated with the FPPAR

2		O1-33 Remove Franchise Fee Tax Expense: Remove expense associated with the franchise fee local privilege tax
3	Q.	PLEASE DESCRIBE ADJUSTMENT OR-1: WEATHER
4		NORMALIZATION.
5	A.	Adjustment OR-1 removes the impact of abnormal weather on the test year level
6		of base revenues for the RS class. The test year impact of abnormal weather for
7		these classes was provided by AEPSC's Economic Forecasting department.
8		These impacts were then used to adjust the class billing determinants. The
9		difference between the revenue generated by applying base rates to the
10		differences between weather-normalized billing determinants and the actual test
11		year billing determinants resulted in an increase in base revenue of \$19,838.
12	Q.	PLEASE DESCRIBE ADJUSTMENT OR-2: YEAR-END CUSTOMER.
13	A.	Adjustment OR-2 decreases base revenues by \$170,354 to develop test year
14		revenues that KgPCo would have received based upon the actual number of
15		customers, by tariff, at the end of the test year, which was 12 months-ended June
16		2021. These are the number of customers expected during the rate year, which
17		will begin when the approved rates become effective.
18	Q.	DID THE OPERATIONS OF A LARGE INDUSTRIAL CUSTOMER
19		IMPACT ADJUSTMENT OR-2?
20	A.	Yes. A large industrial customer, taking service on tariff Industrial Power (IP),
21		ceased operating at their historic level of production prior to the test year.
22		However, their test year billing determinants, and resulting base revenue, still
23		required an adjustment. In accordance with the IP tariff, this customer was billed

1		using their high previous demand (HPD) for 9 out of 12 months of the test year.
2		The HPD utilized for billing in months July 2020 through March 2021 was
3		significantly higher than their actual on-peak billing demand. Since this customer
4		anticipates operating at their current level of production, and does not intend to
5		increase load, adjustments to their billing determinants and related revenue are
6		necessary to ensure the rate year reflects the appropriate customer load.
7	Q.	PLEASE DESCRIBE ADJUSTMENT OR-3: BOOK TO BILL.
8	A.	Adjustment OR-3 is necessary to reconcile the revenue difference between billed
9		and accrued revenue as recorded on the Company's books and the revenue
10		generated by applying the test year billing determinants to test year rates. This
11		resulted in a decrease in revenues of \$128,916.
12	Q.	PLEASE DESCRIBE ADJUSTMENT OR-4: REMOVE FRANCHISE FEE
13		REVENUE.
14	A.	Adjustment OR-4 removes the franchise fee revenue collected from customers
15		who live within the city limits of Kingsport. The franchise fee is paid to the City
16		of Kingsport. An offsetting adjustment, Adjustment OT-33, removes the
17		. franchise fee tax expense. Adjustment OR-4 resulted in a decrease of \$4,026,094
18	Q.	PLEASE DESCRIBE ADJUSTMENT OR-5: RATE ANNUALIZATION
19		FTRAR.
20	A.	Adjustment OR-5 increases test year base rate revenues by \$22,329. The purpose
21		of this adjustment is to appropriately reflect the revenues that KgPCo would have
22		received if each customer had been billed for the entire 12 months of the test year
23		at the FTRAR rates in effect at the end of the test year. The FTRAR credits

1		customer bills for changes due to tax reform. This rider will be included in base
2		rates going forward; therefore, the mid-year rate change should be annualized and
3		included in the going-level cost-of-service.
4	Q.	PLEASE DESCRIBE ADJUSTMENT OR-6: REMOVE FPPAR RIDER
5		REVENUE.
6	A.	Adjustment OR-6 removes the amount of FPPAR revenue collected from
7		customers during the test year. The revenue and expense associated with the
8		FPPAR are separate from base distribution rates and need to be removed for the
9		purposes of setting base rates. This adjustment removes \$118,380,068 of billed
10		FPPAR revenue. Adjustment OM-14 removes FPPAR expense.
11	Q.	PLEASE DESCRIBE ADJUSTMENT OR-7: REMOVE TRP & MS RIDER
12		REVENUE.
13	A.	Adjustment OR-7 removes the amount of TRP&MS Rider revenue collected from
14		customers during the test year. This adjustment removes \$6,018,227 of TRP&MS
15		Rider revenue. Company witness Allen supports adjustment OM-10 to remove
16		the test year over/under recovery of TRP&MS Rider expense. The test year
17		TRP&MS revenue, as well as the over/under recovery expense in OM-10, reflect
18		prior period revenue and expense. These were removed in order to account for
19		the fact that the test year level of expense and capital investment would be
20		included in base rates once new rates go into effect. As described by Company
21		witness Castle, the current TRP&MS Rider revenue will reset to zero concurrent
22		with the requested base rate change.

1	Q.	PLEASE DESCRIBE ADJUSTMENT OM-14: REMOVE FPPAR
2		EXPENSE.
3	A.	Adjustment OM-14 decreases FPPAR expense by \$117,746,450. This adjustment
4		removes all FPPAR expense since it is recovered in the rider and not base rates.
5	Q.	PLEASE DESCRIBE ADJUSTMENT OT-33: REMOVE FRANCHISE FEE
6		TAX EXPENSE.
7	A.	Adjustment OT-33 decreases other tax expense by \$4,026,094 to remove the
8		Kingsport franchise fee tax expense which is an offset to adjustment OR-4.
9	III.	RATE DESIGN
10	Q.	PLEASE DESCRIBE THE COMPANY'S GENERAL APPROACH TO
11		RATE DESIGN.
12	A.	In general, the Company's approach is to design rates and rate components which
13		reflect the underlying costs of the Company. This includes collecting service-
14		related costs through service charges and recognizing the differences in the costs
15		to serve customers at different service delivery voltages. As with the allocation of
16		the revenue increases to the customer classes discussed in Company witness
17		Castles' testimony, the concept of gradualism must be considered in the
18		movement toward full cost-based rate components to avoid undue impacts on
19		customers.

1 Q. PLEASE SUMMARIZE THE TARIFF MODIFICATIONS PROPOSED BY

2	THE	COMPAN	IV
4	1111	COMILAR	. ı .

3 A. The modifications proposed by the Company are as follows:

3	A.	The modifications proposed by the	
4		<u>Tariff</u>	Tariff Modification
5		All Tariffs	a) Move rate components toward full costs.
6 7		RS-STOU	a) Introduce RS-STOU $-$ a dynamic smart time of use tariff offering
8 9		O.L.	a) Introduce LED offerings and conversion charges
10 11 12		S.L.	a) Include the Street Lighting class in the retail tariff and introduce base lamp and rider rates
13 14			b) Introduce LED offerings and conversion charges
15	Q.	WHAT IS THE IMPACT OF TH	E COMPANY'S PROPOSAL ON THE
16		BASE RATE MONTHLY SERVI	CE CHARGE APPLICABLE TO THE
17		. DECIDENTIAL AND CMALL CI	ENERAL SERVICE TARIFFS AS A
		RESIDEN HAL AND SMALL G	ENERAL SERVICE TARIFFS AS A
18			TRP&MS RIDER WITH BASE RATES?
18 19	A.	RESULT OF COMBINING THE	
	A.	RESULT OF COMBINING THE The Company's proposal retains the	TRP&MS RIDER WITH BASE RATES?
19	A.	RESULT OF COMBINING THE The Company's proposal retains the and adds the service charge currentle	TRP&MS RIDER WITH BASE RATES? service charge approved in Docket 16-0001
19 20	A.	RESULT OF COMBINING THE The Company's proposal retains the and adds the service charge currentl TRP&MS Rider revenue will be res	TRP&MS RIDER WITH BASE RATES? service charge approved in Docket 16-0001 y included in the TRP&MS Rider. Since the
19 20 21	A.	RESULT OF COMBINING THE The Company's proposal retains the and adds the service charge currentl TRP&MS Rider revenue will be res into effect, and going-level TRP&M	TRP&MS RIDER WITH BASE RATES? service charge approved in Docket 16-0001 y included in the TRP&MS Rider. Since the let to \$0 concurrent with new base rates going
19 20 21 22	Α.	RESULT OF COMBINING THE The Company's proposal retains the and adds the service charge currentl TRP&MS Rider revenue will be res into effect, and going-level TRP&M new base rates were designed to refle	TRP&MS RIDER WITH BASE RATES? service charge approved in Docket 16-0001 y included in the TRP&MS Rider. Since the et to \$0 concurrent with new base rates going IS costs will be recovered in base rates, the
1920212223	A.	RESULT OF COMBINING THE The Company's proposal retains the and adds the service charge currentl TRP&MS Rider revenue will be res into effect, and going-level TRP&M new base rates were designed to refl approved under base and TRP&MS.	TRP&MS RIDER WITH BASE RATES? service charge approved in Docket 16-0001 y included in the TRP&MS Rider. Since the et to \$0 concurrent with new base rates going IS costs will be recovered in base rates, the ect the same levels of rates as previously

A. The RS-TOD tariff is an optional schedule with time varying rates for residential customers. It is meant to incentivize customers to conserve on-peak usage, and instead, shift usage to off-peak hours. A review of the five customers currently taking service on RS-TOD showed that only one was benefitting from the rate

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A.

Q.

WHY IS THE COMPANY PROPOSING TO CLOSE TARIFF RS-TOD?

structure¹. As an alternative, the Company is introducing a new optional tariff –

7 RS-STOU. 8 Q. PLEASE DESCRIBE THE OPTIONAL RESIDENTIAL SMART TIME OF

USE RATE SCHEDULE THE COMPANY IS PROPOSING.

Schedule RS-STOU utilizes a rate structure with a monthly service charge, onpeak and off-peak kWh energy charges, and a critical on-peak kWh charge. The
critical on-peak period, is limited to 7:00 AM – 10:00 AM in the months of
December through February and 4:00 PM – 7:00 PM in the months of June
through September, Monday through Friday. The critical on-peak periods
coincide with the Company's winter heating peak hours and summer cooling peak
hours. The goal of this optional rate structure is to send targeted price signals that
will reward customers for shifting usage away from the peak time periods that
cause the Company to incur higher costs. Additionally, it is possible that some
electric heating customers could benefit under this rate structure due to their
potentially higher load factor usage characteristics and potentially through
undertaking pre-heating and smart thermostat strategies. The regular on-peak

¹ The Company has contacted the affected customers and moved 3 of the 5 customers to the RS standard rate schedule.

1		period is $6:00 \text{ AM} - 9:00 \text{ PM}$ for all weekdays, Monday through Friday that are
2		not defined as critical on-peak hours. The off-peak period consists of all
3		remaining hours not considered critical or on-peak. The use of a shorter,
4		"critical" period will make it more practical for customers to shift usage away
5		from the period, and thus more likely they can save money.
6	Q.	PLEASE EXPLAIN HOW THE RS-STOU PRICING WILL BE
7		IMPLEMENTED.
8	A.	KgPCo customers pay for distribution service through their base rates. As
9		distribution service is a fixed cost, meaning it does not vary with a customer's
10		day-to-day usage, the dynamic RS-STOU pricing will not be realized in base
11		rates. Rather the price differential will be realized in the FPPAR rate.
12	Q.	PLEASE EXPLAIN HOW THE COMPANY DESIGNED THE
13		RESIDENTIAL SMART TIME OF USE RATES.
14	A.	Base rates for RS-STOU were set equal to the proposed RS Standard tariff
15		offering. As previously described, the dynamic pricing will be reflected in the
16		FPPAR. I began with the total RS revenue requirement from the most recently
17		filed and accepted FPPAR update: Docket No. 16-00001 filed September 29,
18		· 2021. I estimated approximately 462 hours would occur in the critical on-peak
19		period; therefore, these hours were backed out of the regular on-peak period.
20		These hours were priced at 17.5 cents per kWh in order to encourage customers to
21		reduce usage during these time periods. The remaining revenue targets were
22		divided between the remaining hours to calculate the on-peak rate of 9.895 cents
23		per on-peak kWh and 6.394 cents per off-peak kWh.

KgPCo Exhibit No.
Witness: KIW
Page 11 of 14

1	Q.	PLEASE EXPLAIN THE CURRENT STREET LIGHTING SITUATION.
2	A.	An SL tariff schedule is currently not included as part of the retail tariff; rather,
3		the Company has entered into separate contracts with those customers who take
4		service for SL lamps.
5	Q.	WHAT IS THE COMPANY PROPOSING IN THIS PROCEEDING IN
6		REGARDS TO SL?
7	A.	The Company is proposing to include SL in the retail tariff going forward. In the
8		prior case (Docket 16-0001), the revenue apportionment approved by the
9		Commission included revenues assigned to the Street Lighting class, but the
10		Company did not have an avenue to adjust SL rates due to the contracts in place.
11		Including this class within the retail tariff will ensure fair and equitable treatment
12		of all KgPCo customers in this Petition and future base rate and rider proceedings
13	Q.	PLEASE DESCRIBE ANY ADMINISTRATIVE CHANGES AS A RESULT
14		OF THE PROPOSED SL CHANGES.
15	A.	SL customers have historically paid a single lamp rate for their entire cost-of-
16		service. I have designed separate base, FPPAR, and TRP&MS (\$0) Rider rates
17		going forward.
18	Q.	HOW WERE SL RIDER RATES DETERMINED?
19	A.	FPPAR and TRP&MS Rider revenues were imputed when billing out total test
20		year SL revenue. The imputed rider revenue was removed at going-level in the
21		same manner that OL rider revenue was calculated and then removed by various
22		adjustments. The remaining revenue was considered base revenue and included in
23		the going-level base distribution cost-of-service.

Q. WHY IS THE COMPANY PROPOSING TO ADD LED LIGHTING

2 OPTIONS TO SCHEDULES OL AND SL?

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3 A. The Company has received numerous inquiries from customers as LED 4 technology has become more prevalent. Due to these customer inquiries, KgPCo 5 recently issued a request for proposals to determine what the costs would be to provide this technology to customers. The Department of Energy has noted that 6 7 LEDs are longer-lasting, more durable and offer comparable to better quality of 8 light than traditional lighting included in the Company's current offerings, all at a fraction of the energy usage.² The traditional lighting technologies, such as High 9 10 Pressure Sodium or High Intensity Discharge, are becoming increasingly difficult to source a sufficient volume at a reasonable cost. Converting to these LED 11 12 products will provide customers with a better quality light, more attractive color 13 temperature options, and reduced monthly energy consumption and cost. 14 Additionally, LED technology will be much more compatible with future 15 technology enhancements to the system, such as dimming and smart street light 16 technology.

Q. WILL CUSTOMERS HAVE THE OPTION TO REPLACE CURRENT LIGHTING WITH LED LIGHTS?

19 A. Yes, customers will be able to replace current lighting with LED technology.

20 KgPCo is proposing a conversion charge for any customer that has a functioning

21 non-LED luminaire. This conversion charge would not apply to a customer if the

² LED Lighting, Department of Energy, https://www.energy.gov/energysaver/save-electricity-andfuel/lighting-choices-save-you-money/led-lighting (March 10, 2020).

1		ballast or housing of the existing luminaire fails, or if their existing luminaire is
2		out of stock. In these cases, the Company would replace such luminaire with an
3		LED luminaire of similar lumen output and lighting distribution, if the customer
4		requests that luminaire as the replacement.
5	Q.	PLEASE FURTHER EXPLAIN THE CONVERSION CHARGE.
6	A.	In the event a customer wishes to replace a non-LED luminaire with a new LED
7		option, the Company designed a fee, or "conversion charge," to recover the
8		average remaining book value of the non-LED luminaire.
9	IV.	REVENUE PROOF & BILL IMPACTS
10	Q.	HAS THE COMPANY PREPARED A SUMMARY THAT REFLECTS
11		CURRENT AND PROPOSED RATES FOR EACH CUSTOMER CLASS?
12	A.	Yes. Current and proposed rates are shown in KgPCo Exhibit No. 2 (KIW).
13	Q.	HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S
14		PROPOSED RATE INCREASE?
15	A.	Yes. KgPCo Exhibit No. 1 (KIW) shows the base rate increase and the rate
16		increase by tariff class. The base rate proposed increase is \$14,375,626.
17		However, as a result of setting the TRP&MS Rider rates to \$0 concurrent with the
18		base rate increase, the net increase to customers is approximately \$6,886,565. The
19		net increase results in an approximate 4.7% increase over test year going-level
20		revenue. Customer impacts by class will vary in accordance with the proposed
21		revenue allocation as discussed by Company witnesses Castle and Ward.

KgPCo Exhibit No.
Witness: KIW

Page 14 of 14

1 Q. WHAT IMPACT WILL THE PROPOSED RATES HAVE ON

2 **CUSTOMER BILLS?**

- 3 A. Upon implementation, residential customers using 1,500 kWh of electricity per
- 4 month would see a monthly rate increase of \$10.21, or 7.0%. KgPCo Exhibit No.
- 5 3 (KIW) shows the percentage increase at various "typical" usage levels for
- 6 KgPCo's major tariff schedules.

7 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

8 A. Yes it does.

Exhibit No. 1 (KIW)

KINGSPORT POWER BILLING ANALYSIS TEST YEAR ENDED JUNE 30, 2021 PROFORMA SUMMARY

TROTORMA SOM MARK				Excluding Prompt Pay Discount	including Prompt Pay Discount	Including Prompt Pay Discount	Excluding Prompt Pay Discount	
	Per Books	Adjusted Going Level	Adjusted Going Level	Proposed	Proposed	Proposed	Proposed	Proposed
Iariff	Total Revenue (1)	Total . Revenue (2)	Base Revenue (3)	Base Revenue (4)	Base . Revenue (5)	Total Revenue (6)	. Total Revenue	Prompt Pay Revenue (8)
RS Total (011, 015)	\$64,471,713	\$64,505.415	\$7,091.978	\$15,123,341	\$14,063,997	\$69,563,590	\$70,622.934	(\$1,059,344)
RS EMP (018, 051)	\$121,878	\$121,394	\$8,313	\$22,685	\$20,700	\$130,381	\$132 367	(\$1,985)
RSTOD Total (030)	\$25,736	\$25,490	\$2.975	23,587	\$3,199	\$25,469	\$25.857	(\$388)
SGS Fixed Total (231)	\$2,802,976	\$2 810 785	\$1,146,564	\$1,553,699	\$1,508,555	\$2,964 464	\$3,009,608	(\$45 144)
SGS-Meas (232)	\$214.713	\$214,556	\$79,180	\$105,368	\$101 943	\$224,934	\$228 360	(\$3,425)
SGS NM Total (233)	\$31,282	\$31,257	\$14,599	\$20 524	\$20,018	\$33,272	\$33,779	(\$507)
MGS Sec Total (235)	\$11,830,441	\$11 883.585	\$3,435,478	\$5,134.674	\$4,943,772	\$12,535,923	\$12,726,826	(\$190 902)
MGSTOD (229)	\$26,778	\$28 336	\$8,475	\$10 735	\$10,285	\$29,547	\$29,996	(\$450)
MGS Pn Total (237)	\$4,581	\$2,579	(\$39)	0\$	0\$	\$2,323	\$2,358	(\$32)
LGS Sec Total (240, 242)	\$18,096,900	\$18 211,155	\$4 853,118	\$7,432,507	\$7 139 514	\$19,239,854	\$19,532 846	(\$292, 993)
LGS Pri Total (244)	\$3,033,051	\$3 150,660	\$1,009,620	\$1,413,449	\$1,363,093	\$3,306,729	\$3 357,085	(\$50.356)
IP Pn (322)	\$3,711,360	\$3,711,732	\$343,054	\$633 958	\$575,110	\$3,864,358	\$3,923,207	(\$58,848)
IP Tran (324)	\$33,919,535	\$33 448,332	\$1,556,741	\$3,351 630	\$2,834,770	\$33,940,453	\$34,457,313	(\$516 860)
EHG (208, 209)	\$2,972,729	\$2 975 823	\$758,770	\$1,255 602	\$1,207,599	\$3,152,202	\$3 200 205	(\$48 003)
CS (221)	\$1,019,181	\$1 027 576	\$306,442	\$450 814	\$434,303	\$1,084,177	\$1,100,688	(\$16,518)
PS (640)	\$655,414	\$655 538	\$109,108	\$216 238	\$205,408	\$711,118	\$721 947	(\$10,829)
PS (641)	\$72.944	\$72.950	\$5 188	\$17.861	\$16.653	\$79,365	\$80 573	(\$1,209)
PS (642)	\$1,688,505	\$1.691,193	\$71.936	\$377 646	\$349,500	\$1,848,280	\$1 876 426	(\$28,146)
CL (093 - 126)	\$877,120	\$878,662	\$656,872	\$816.926	\$802.321	\$959,063	\$973 668	(\$14,605)
SL (523)	\$1,556,281	\$1,557,915	\$1,148,264	\$1,407,340	\$1,381,951	\$1,667,218	\$1,692,607	(\$25, 389)
Total	\$147,133,119	\$147,004,931	22,606,637	39,348,584	36,982,689	155,362,722	157,728,651	(2,365,930)

(1-8) Excludes franchise fee revenue

			ž	Kevenue Proof			
	Ĕ	Increase Detail		Amount	Difference		Notes
Proposed							per rate design.
Increase -							see CCOS
COS	s	14,375,626	•	14,376,017	36	391	reconciliation tab
Less: Current							
TRP & MS							
Rider	s	(7,489,061)					
Net increase	49	6,886,565					
% Increase		4.7%	veral	Increase at Curr	1.7% Overall Increase at Current TRP & MS Rider Revenue	de R	Nentie
					200		2017

This sheet contains data from the rate design process. It is designed to identify revenue differences between Class Cost of Service Study and the application of new rates to the test year billing determinants

	Calculated	Rate Design				
Tariff Sheet	Base Revs	Difference	Subtotal	CCOS Revenue	Variance .	
RS RS EMP	\$15,123,341 \$22,685					
RS TOD	\$3,587					
Total Residential	\$15,149,613	-\$3,905	\$15,145,708	\$15,145,708		\$0
SGS Fixed Total (231)	\$1,553,699					
SGS-Meas (232)	\$105,368					
SGS NM	\$20,524					
Total SGS	\$1,679,591	06\$	\$1,679,681	\$1,679,680		\$1
MGS SEC	\$5.134.674					
GS TOD	\$10,735					
MGS PRI	0\$					
MGS	\$5,145,410	-\$81	\$5,145,329	\$5,145,329		\$0
LGS SEC	\$7.432.507					
LGS PRI	\$1,413,449					
LGS	\$8,845,956	69\$-	\$8,845,887	\$8,845,887		\$0
ΑΥ. Ε.Ν. Ε.Ν.	\$633,958 \$3.351,630					
	\$3.985.587	\$4 091	\$3 989 678	\$3 989 678		Ç
	())	- - - -		0 0 0))
EHG (208, 209)	\$1,255,602	66\$	\$1,255,701	\$1,255,701		\$0
CS (221)	\$450,814	-\$10	\$450,804	\$450,804		\$0
PS (640)	\$216 238					
PS (641)	\$17,861					
PS (642)	\$377,646					
PS Total	\$611,745	-\$101	\$611,644	\$611,645		-81
OL	\$816,926	-\$676	\$816,250	\$816,256	•	-\$6
S	\$1 407 340	\$172	\$1 407 512	\$1.407.512		Ç
						?
Total	\$39,348,584	-\$390	\$39,348,194	\$39,348,200	•	9\$-

KINGSPORT POWER BILLING ANALYSIS TEST YEAR EWDED JUNE 30, 2021 GOING LEVEL SUMMARY

GOING LEVEL SUMMARY									Going Level							
	Per Books (Income	Book to	Per Books Billing	FTRAR		Weather	Weather	Year-End Customer Co	(Year-End Customer & Weather				Annualized			
Tariff	Statement) Revenue	Billed Adjustment (2)=(3)+(1)	Analysis Revenue	Annualization Adjustment (4)=(5)+(3)	Annualized Revenue	Adjustment to Revenue (6 = (7 + (5)	Adjusted <u>Revenue</u> (7)	Adjus tment to Revenue (8)=(9)+(7)	Adjusted) Revenue	Difference	% Difference (11)=(12)(3)	Number of Customers*	Number of Customers (13)	FPPARTest Year Revenue TRP & MS Test Year Revenue COS Goling Level Revenue (16) (14) (15)	MS Test Year Revenue COS	S Golng Level Revenue (16) = (9)-(14)-(15)
										•				•		
RS Total (011, 015)	\$64 634 138	(\$162,425)	\$64,471,713	\$7,308	\$64,479,022	\$19,824	\$64,498,846	\$6,569	\$64 505 415	\$33,701	96500	42,233	42 270	\$55 499,593	\$1 913 844	\$7,091,978
RS EMP (018 051)	\$122313	(435)	\$121,878	\$10	\$121,888	\$0	\$121,888	(\$493)	\$121 394	(\$483)	-0.40%	75	71	\$109,681	\$3,400	\$8.313
RSTOD Total (030)	\$25,919	(\$183)	\$25,736	\$3	\$25,739	\$15	\$25,753	(\$263)	\$25,490	(\$246)	-0.9 6 %	œ	rb.	\$22,270	\$245	\$2.975
SGS Fired Total (231)	\$2,812,692	(\$9.716)	\$2,802,976	\$1 082	\$2 804,058	\$0	\$2,804,058	\$6 727	\$2,810,785	\$7,809	0.28%	3 633	3 656	\$1,455,910	\$208.311	\$1 146,564
SGS-Meas (232)	\$215.374	(\$661)	\$214 713	\$75	\$214,788	\$0	\$214,788	(\$232)	\$214,556	(\$157)	-0.07%	216	215	\$122,992	\$12,383	\$79 180
SGS NM Total (233)	\$31,971	(\$689)	\$31.282	\$14	\$31,296	0\$	\$31,296	(\$40)	\$31.257	(\$26)	-0.08%	59	69	\$13,255	\$3.403	\$14 599
MGS Sec Total (235)	\$11,839,380	(\$8 838)	\$11,830,441	\$3,258	\$11 833,700	0\$	\$11,833,700	\$49,885	\$11 883,585	\$53,143	0.45%	1,258	1 276	\$7,592,151	\$855,956	\$3,435,478
MGSTOD (229)	\$27 040	(\$262)	\$26778	\$6	\$26,784	0\$	\$26,784	\$1,552	\$28,336	\$1,559	5.82%	4	LC.	\$19,261	\$601	\$8,475
MGS Pn Total (237)	\$4,305	\$275	\$4,581	\$4	\$4,585	0\$	\$4,585	(\$2,006)	\$2.579	(\$2,002)	43.70%	~	0	\$2,358	\$260	(\$33)
LGS Sec Total (240 242)	\$18,116,620	(\$19.720)	\$18,095,900	\$4 752	\$18,101,662	0\$	\$18,101,662	\$109,493	\$18,211,154,96	\$114,255	0.63%	183	187	\$12,100,339	\$1 257 697	\$4,853 118
LGS Pn Total (244)	\$3,003.039	\$30,012	\$3,033,051	\$843	\$3,033 894	0\$	\$3,033,894	\$116,766	\$3 150 659.54	\$117,609	3.88%	15	17	\$1,943,636	\$197.403	\$1,009.620
IP Pn (322)	\$3,708,700	\$2 660	\$3 711,360	\$372	\$3711732	90	\$3,711,732	0.5	\$3711732	\$372	0.01%	2	2	\$3,289,249	\$79,429	\$343,054
IP Yran (324)	\$33 893.141	\$26 394	\$33,919,535	\$2 746	\$33 922,280	\$0	\$33,922,280	(\$473 948)	\$33,448,332	(\$471,203)	-1.39%	4	4	\$31,105,684	\$785.908	\$1,556 741
EHG (208, 209)	\$2,950 190	\$22,540	\$2,972,729	\$720	\$2,973,449	20	\$2,973,449	\$2,374	\$2 975 823	\$3,094	0.10%	616	8119	\$1,944,603	\$272 450	\$758,770
CS (221)	\$1,020,767	(\$1.585)	\$1,019,181	\$288	\$1 019 469	90	\$1,019,469	\$8 107	\$1027576	\$8,395	0.82%	188	193	\$649,874	\$71.260	\$306,442
PS (640)	\$656 028	(\$614)	\$655,414	\$112	\$655 526	\$0	\$655,526	\$12	\$655 538	\$124	0.02%	4	14	\$505,710	\$40,720	\$109.108
PS (641)	\$73,080	(\$137)	\$72,944	\$6	\$72,950	\$0	\$72,950	0\$	\$72,950	98	0,01%	-	-	\$62,712	\$5 049	\$5188
PS (642)	\$1,691 305	(\$2,800)	\$1,688,505	\$87	\$1 688 593	90	\$1,688,593	\$2,600	\$1 691 193	\$2,687	0.16%	15	100	\$1,498,780	\$120 477	\$71,936
OL (093 - 126)	\$879594	(\$2.474)	\$877 120	\$634	877,753,58	\$0	\$877,754	\$300	\$878 662	\$1,542	0.18%	3,687	3 687	\$156,743	\$65.047	\$656,872
SL (523)	\$1,556,437	(\$156)	\$1,556 281	\$0	\$1,556,281	\$0	1,556,281	1,634	\$1,557,915	\$1,634	0.10%	4	4	\$285,267	\$124.383	\$1,148 264
Total	\$147,262,035	(\$128,916) OR-3	(\$128,916) \$147,133,119 OR-3	\$22,329 OR-5	\$22,329 \$147,155,447 OR-5	\$19,838 OR-1	\$147,175,286	(\$170,354) OR-2	\$147,004,931	(\$128,187)	%60°0-	48,527	48,613	118,380,068 OR-6	6,018,227 OR-7	22,506,537
check (1) Less franchise fee Excludes number of Ot Jamps	(\$0)	0\$	\$0	20	80									80	\$0	0\$

	SOURCE: 12 MONTHS BILLED AND ACCRUED TARIFF SUMMARY - June 2021		Current Revenues	Book to Billed Revenue Adjustment	
TARIFF	BILLED AND ACCRUED PER BOOKS REVENUE	FRANCHISE FEE REVENUE	BILLING ANALYSIS REVENUES	DIFFERENCE	PERCENT
RS Total (011, 015)	66,384,134	1,749,996	\$64,471,713	(\$162,425)	-0.24° ₀
RS EMP (018, 051)	125,538	3,225	\$121,878	(\$435)	-0.35%
Residential - Total	66,536,594	1,754,224	64,619,327	(163,043)	-0.25%
CS (221)	1.053,167	32,401	181'610'1	(\$1,585)	-0.1500
SGS Fixed Total (231)	2.896.529	83,837	2.802.976	(912/6\$)	-0.34%
SGS-Meas (232)	222.985	7,611	214.713	(1998)	-0.30%
SGS NM Total (233)	32,779	808	31.282	(\$893)	-2.10%
SGS - Total	3.152,293	92,256	3,048,971	(11,066)	-0.35%
MGS Sec Total (235)	12.347.567	508,187	11,830,441	(\$8,939)	-0.07%
MGS - Total Secondary	718 475 C1	508 308	11 857 219	(9707)	0.90-0
MGS Pri Total (237)	4,505	965' 9 05	4,581	(%,200)	6.09%
LGS Sec (240, 242)	18,951,682	835,061	18,096,900	(\$19,720)	-0.10%
LGS Pri Total (244)	3.143,877	140,839	3,033,051	\$30,012	0.95%
IP Pri (322)	3,791,749	83,050	3,711,360	\$2,660	0.020
IP Tran (324)	34 179,321	286,180	33,919,535	F6E'358	0.080.0
EHG (208, 209)	3.067,598	117,408	2,972,729	\$22,540	0.73%
PS (640)	675,114	19,085	655,414	(\$614)	°0.00.0~
PS (641)	76,626	3,546	72,944	(\$137)	-0.18%
PS (642)	2.498.951	25,905	1,688,505	(32,800)	-0 16%
OL (093 - 126)	901,527	21,932	877,120	(\$2.474)	-0.27%
SL (523)	1,632,047	75,610	1,556,281	(\$156)	-0.01°°
Total Retail	151,288,129	4,026,094 OR-4	147,133,119	(128,916) OR-3	-0.09%
, OC- 21 F1- F	151,288,129	147,262,035		(128,916)	
i otal kgP.Co check (sb 0) =				0 check	×

KINGSPORT POWER BILLING ANALYSIS TEST YEAR ENDED JUNE 30, 2021 RIDER SUMMARY

	Test Year FTRAR Test Year Prompt Pay Going Level	8) (\$466.368) (\$982,316)	8) (\$618) (\$1,849)	(\$388) (\$209)	0) (\$68.539) (\$42.804)	5) (\$4,792) (\$3,267)	2) (3876) (3476)	7) (\$206.665) (\$180.968)	5) (\$425) (\$432)	5) (\$120) (\$39)	(\$291.084) (\$2977,327)	(\$47,980)	3) (\$23.166) (\$56.524)	(\$167.916) (\$509.365)	D) (\$46,450) (\$45,317)	9) (\$18,192) (\$15,648)	(\$6,905) (\$6,905)	(\$1,111) (\$3.65)	(\$25.754)	2) (\$38.815) (\$13,381)	0 0) (\$1,398,897) (\$2,214,929)
	FTRAR Annualized	(\$458,948)	(\$608)	(\$206)	(\$67,440)	(\$4,715)	(\$862)	(\$203,357)	(\$418)	(\$116)	(\$286,249)	(\$51,029)	(\$22,788)	(\$165,129)	(\$45,720)	(17,899)	(\$6,791)	(\$323)	(\$5,421)	(\$38,172)		(\$1,376,229)
	Current	\$2,433,344	\$4,116	\$283	\$266,366	\$15,695	\$4,319	\$1,104,186	\$924	0\$	\$1,629,713	\$284,099	\$100,672	\$781,994	\$347,792	\$92,929	\$51.722	\$6,413	\$157,066	83,045.65	124.383	\$7,489,061
	Test Year Test Year FPPAR Test Year TRP & MS Test Year	\$1,913,844	\$3,400	\$245	\$208,311	\$12,383	\$3,403	\$855,956	\$601	\$260	\$1,257,697	\$197,403	\$79,429	\$785,908	\$272,450	\$71,260	\$40,720	\$5,049	\$120,477	\$65,047	\$124,383	\$6,018,227
	Test Year FPPAR Test Year	\$55,499,593	\$109,681	\$22.270	\$1,455,910	\$122,992	\$13,255	\$7,592,151	\$19,261	\$2,358	\$12,100,339	\$1,943,636	\$3,289,249	\$31,105,684	\$1,944,603	\$649,874	\$505,710	\$62,712	\$1,498,780	\$156,743	\$285,267	\$118,380,068
	Annualized Revenue (5)	\$64,479,022	\$121,888	\$25,739	\$2,804,058	\$214,788	\$31.296	\$11,833,700	\$26,784	\$4,585	\$18,101,662	\$3,033,894	\$3,711,732	\$33,922,280	\$2,973,449	\$1,019,469	\$655,526	\$72,950	\$1,688,593	877,753,58	\$1,556,281	\$147,155,447
	Annualization Adjustment (4)=(5)-(3)	\$7,308	\$10	\$3	\$1,082	\$75	\$14	\$3,258	86	\$4	\$4,762	\$843	\$372	\$2,746	\$720	\$288	\$112	86	\$87	\$634	9:0	\$22,329
Billing	Analysis Revenue (3)	\$64,471,713	\$121,878	\$25,736	\$2,802,976	\$214,713	\$31,282	\$11,830,441	\$26,778	\$4,581	\$18,096,900	\$3,033,051	\$3,711,360	\$33,919,535	\$2,972,729	\$1.019,181	\$655,414	\$72,944	\$1,688,505	\$877,120	\$1,556,281	(\$128,916) \$147,133,119
Book to	Billed <u>Adjustment</u> (2)	(162,425)	(435)	(\$183)	(\$9,716)	(\$661)	(\$89\$)	(\$8,939)	(\$262)	\$275	(\$19,720)	\$30,012	\$2,660	\$26,394	\$22,540	(\$1,585)	(\$614)	(\$137)	(\$2,800)	(\$2,474)	(\$156)	(\$128,916)
Per Books (Income	Statement) Revenue (1)	\$64,634,138	\$122,313	\$25,919	\$2,812,692	\$215,374	\$31,971	\$11,839,380	\$27,040	\$4,306	\$18,116,620	\$3,003,039	\$3,708,700	\$33,893,141	\$2,950,190	\$1,020,767	\$656,028	\$73,080	\$1,691,306	\$879,594	\$1,556,437	\$147,262,035
	Tariff	RS Total (011, 015)	RS EMP (018, 051)	RSTOD Total (030)	SGS Fixed Total (231)	SGS-Meas (232)	SGS NM Total (233)	MGS Sec Total (235)	MGSTOD (229)	MGS Pri Total (237)	LGS Sec Total (240, 242)	LGS Pri Total (244)	IP Pri (322)	IP Tran (324)	EHG (208, 209)	CS (221)	PS (640)	PS (641)	PS (642)	OL (093 - 126)	SL (523)	Total

																2000
KWASHORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30 2021													Going	Proposed Rates		Proposed Revenue
RESIDENTIAL SERVICE (011-015)			Oursent					Weather Adjustment to	Weather		storrer	Year-End Customer and Weather Adjusted	Year-End Customer and Weather			
:	Jul - Dec	ml-net	Salling Sallin	Ourtent Eate	Current Revenue (3)≖(1)*(2)	Annualized Bate (4)	Annuaized <u>Revenue</u> (5)=(1)*(4)	Billing (8)	Billing Inter (7)=(1)+(6)	Adjusted Bevenue (8)=(4)*(7)	Balting (5)	Mints Units (10)=(7)=(9)	Adusted Revenue (11)=(4)*(10)			
All Mohn	331 477,432,40	331,477,432,40 • 333,793,776,55	665,271,209	- \$0,00325	\$2,162,131	\$0,00325	\$2,162 131	6,545,705	571,816,914	\$2,183,405	475,431	672,292,344	\$2,184,950	\$6,00943		\$6 339 717
Storage Water Heating	33,732.60	35,469,45	89.202	\$0.00000	8	\$0.00000	8	869.60	70,072	05	4.337	74,409	05	\$0.00618	818	\$460
Metered KVM			665,340,411		\$2,162,131		\$2,162,131	6,546 574	571 886,985	\$2,183,405	479.768	672 366 753	\$2,184,950		\$	56,340 177
Service Charge	251,157,58	3 251,163,57	502,321	\$12,63	\$6 344 316	\$12,63	\$6,344 316	•	502,321	\$6,344,315	436	502,757	\$6.349,820	21 5	17.47 \$8	\$6 783 164
Number of Oustomers	253 274,00	253,521,00	506,795					,	506,795		440	507 235				
Sum					\$8,506,448		\$8,506,448			\$8,527,721			\$8,534,770		\$15	\$15,123,341
All WMh Fuel Purchased Puver Adj. Rate Jab-Ct All WMh Fuel Purchased Puver Adj. Rater Nov-Lun Water Heating Fael Purchased Puver Adj. Pader Jah-Cit Water Heating Fael Purchased Power Adj. Rater Nov-Jun	201,395,940.21 21,197,79	463,875,268.74 9 48,004.26	201,395,940 463,875,269 21 198 48,004	\$0.08044 \$0.08471 \$0.06174	\$16.200,289 \$39,294,874 \$1,309 \$3,121		\$16,200,289 \$39,294,874 \$1,308 \$3,121			\$16,200,289 \$39,294 874 \$1,309 \$3,121			\$16,200,289 \$39,294,874 \$1,309 \$3,121		\$18 \$39	\$18,200,289 \$39,294 874 \$1,309 \$3,121
TRP & IAS Rider - per customer	251,157.58	3 251,163,57	502,321	\$3 B1	\$1 913.844		\$1,913 844			\$1,913,844			\$1.913.644			0
Sub Total					\$65.919,884		\$65,919,884			\$65,941,158			\$65,948,207		\$70	\$70,522,934
Foderal Tax Rate Adjustment Rider Juli -Oec Federal Tax Rate Adjustment Rider Jan -Jun	4 249 421,91	4,257,025,63		.5 4%	(\$236,689) (\$229,679)	-5.4%	(\$458 948)		\$8.527,721	(460,096.14)		\$8 534,770	(460 476,47)			o
Sub Total					\$65,453,516		\$65,460,936			\$66,481,061			\$65,487,731		\$70	\$70,622,934
Pompt Payment Discount				-15%	(\$981,803)	-1.5%	(\$981 914)			(\$982,216)			(\$982,316)		.8	(\$1,059.344)
Total	THE PROPERTY AND ADDRESS OF	THE RESIDENCE IN	THE PERSON NAMED IN		\$64,471,713		\$64,479,022		OR OTHER PROPERTY.	\$64,498,946	CONTRACTOR STATE	THE REAL PROPERTY.	\$64,505,415	THE RESIDENCE OF THE PARTY NAMED IN	869	\$69,563,590

\$7,828 \$14,857 \$132,367 \$132,367 \$0,00618 \$0.00618 \$34.762 \$74.725 \$63 \$131 (579.51) \$123,243 \$3,400 \$123,822 \$121,394 \$10,741 1,263,604 1,266,681 (64.072) (64.072) \$11.271 \$11,271 \$34,762 \$74,725 \$63 \$131 \$3,400 \$124,352 (608.08) \$123,744 \$121,888 We ather Adjusted Billing Units (7)≈(1)∗(6) 1.327 676 892 \$11.271 Weather Adjustment to Billing Units (6) \$11,271 \$3,400 (\$1,856) \$123,744 \$0.00000 \$12.63 -1.5% \$0,00000 \$11,271 \$123,734 \$11,271 \$34,762 \$74,725 \$63 \$131 \$3,400 \$121,878 \$0.00000 \$0,00000 \$12.63 \$0,08044 \$0,08471 \$0,06174 \$0,06501 -1.5% Current Billing Units (1) 1,314,276 1,317,316 892 638,155 882,130 5,457.00 432 1,406 432 Jul - Dec Jan - Jun 676,121 1 022 1,634 461 460 All WAh Fuel Purchased Power Adj, Rider Jul-Oct All WAh Fuel Purchased Power Adj, Rider Nov-Lun ch Water Heating Tuel Purchased Power Adj, Rider Jul-Ct Water Heating Fuel Purchased Power Adj, Rider Jul-Ct Water Heating Fuel Purchased Power Adj, Rider Nov-Lun RESIDENTIAL SERVICE - EMPLOYEE (018 051) Federal TaxRata Adjustment Rider Jul-Dec Federal TaxRata Adjustment Rider Jan -Jun KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30, 2021 TRP & MS Rider - per customer Prompt Payment Discount Storage Water Heating Sub Total Number of Customers Billing kWh. Service Charge Metered kWh Sub Total

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KANSSPORT POMER BLLING ANALYSIS PER BOOKS REMENUE TEST YEAR BURED JUNE 30, 2021													Going Level Revenue	Proposed Rates	Proposed	· .
RESIDENTIAL TIME-OF-DAY SERVICE (030)			Qurent	2022		ne channe		Weather Adjustment to Billing	Weather Adjusted Beno		tomer	Year-End Customer and Weather Adjusted Billing	rear-End Customer and Weather Adgusted			
July - Dec	ህጻብ - ጎዜስ		1	(5) Big	Reverse (3)=(1)*(2)	Rate (4)	Bryense 5)=(1)*(4)	(9)	7)=(11+46)	Revenue (#)=(4)*(7)	(6)	(10)平(7)+(9)	Revenue (11)=(4)*(10)			
Biling KWh Chryseik KWh Off-peak KWh	34,569	77,611	112 180	\$0.01876		\$6.01876	\$2.105	1,613	113,011	\$2.120	(14,841)	106 389 165,818	\$1,996	\$0.00943 \$0.00943	\$1,003	64
Metered KWh			291,227		\$2,105		\$2,105	2,443	293,670	\$2 120	(21,463)	272.207	\$1,996		\$2.567	191
Service Charge	Ж	28	2	\$26.70	\$1,718	\$26.70	\$1.718		25	\$1 718	φ	95	\$1,559	\$17.47000	020'1\$ 0	120
Murrher of Oustamers	%	R	98						99		ģ	8				
Sum					\$3,822		\$3,822			\$3,838			\$3,565		\$3,587	787
Orpeak With Fast Purchases Rover Ad, Edier Jah-Oct Orpeak With Fast Purchased Power Ad, Edder Nov-Jun Off-pask With Fast Fast Say Dever Ad, Edge Jud-Cit Off-pask With Fast Purchased Power Ad, Edge Jud-Lin	23,320.03	98 860,16 137,335.84	23,320 88,860 41,711 137,336	\$0.09210 \$0.09696 \$0.06174 \$0.06501	\$2 148 \$8.619 \$2.575 \$8.928		\$2,148 \$8,619 \$2,575 \$8,928			\$2 148 \$8 619 \$2.575 \$8 928			\$2,148 \$8 619 \$2,575 \$8,928		\$2,148 \$8,619 \$2,575 \$8,928	148 519 575 328
TRP & MS Rider - per customer	98	28	28	\$3.81	\$245		\$245			\$245			\$245			D
Sub Total					\$26,337		\$26,337			\$26,353			\$26,070		\$25,857	157
Federal Tax Rate Adjustrrent Rider Jul -Doc Federal Tax Rate Adjustrrent Rider Jan -Jun	1 609.72	2,212.48		-5.6%	(\$90)	-5.4%	(\$206)		\$3 838	(207.06)		\$3,555	(191.81)			
Sub Total					\$26,128		\$26,131			\$28,146			\$25,878		\$25,857	257
Rompt Payment Decount				-1.5%	(\$392)	-1.5%	(\$382)			(\$382)			(8368)		(\$3	(\$388)
	THE RESIDENCE OF THE PARTY OF T	SHOW CONTRACTOR SHOWS SHOW	STOCK STOCKS	STATE	\$25.736		\$25,739	DOM: NOT		\$25,753	STATEMENT OF THE		\$25,490	ACCORDANGED TO THE	\$25,469	699

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\$3,009,608 \$932,282 \$1,553,689 \$456.907 \$999.003 \$3,009,608 Proposed Proposed Rates Revenue \$0,03364 \$ 21.35 \$396,361 \$194,924 \$591,282 \$665,916 Year-End Customer and Weather Adjusted Revenue (11)*(4)*(10) \$208,311 \$2,853,589 (\$42,804) \$2,921,418 (67,829,59) 12,290,259 9,389,260 21,679,519 43,667 69.211 42,950-588,158 269 270 Viviather Adusted Revenue (B)=(4)*(7) \$394,129 \$194,029 \$586,156 \$208,311 \$2,846,759 \$1,249,979 \$456,907 \$**** 003 (67,440 11) \$42,701) \$1,249,979 Whitather Adjustment to Billing Units (6) Annualized Revenue (5)=(1)'(4) \$394,129 \$184,028 \$588,158 (\$67,440) \$1,249,979 \$456,907 \$999,003 \$208,311 \$2,914,199 (\$42,701) \$2,846,759 \$0.03225 Annuelized Rate (4) \$15,25 \$394,129 \$194 029 \$546 158 \$1,248,979 \$456,907 \$999,003 \$208,311 Ourrent Revenue (3)=(1)*(2) \$2,914,189 (\$35,045) -1.5% (\$42,685) \$2,845,661 -5.6% 24.80 Ourrent Rate (2) \$0.0325 \$15,25 \$0.06517 \$0.06863 Ourent Billing Units | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 101 | 1 7.010.996 14.556.362 43,398 5 947,841 21,724 14 556,362 620,794 Jan - Jun 6,273,207 21.674 21 674 7.010,996 629,184 Jul - Dec All KVM Fuel Purchased Power Adi, Rider Jul-Oct All KVM Fuel Purchased Power Adi, Rider Nov-Jun Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun SMALL GENERAL SERVICE - FIXED (231) KINGSRORT POMER BLLING ANALYSIS PER BOOKS REVENUE TEST YEAR BIOED JUNE 30, 2021 TRP & MS Rider - per customer Pompt Payment Discount Number of Customers Sub Total Sub Total Service Charge Metered KWh

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KANGSPORT POMER BILLING ANALY SIS FER BOOKS REVENIE TEST YEAR BUIED JUNE 30 2021														Going Level Revenue	ā.	Proposed Rates	Proposed
SMALL GREBAL SERVICE - MEASINED (232)	M- Dec	יויל - חפל		Ourent Billing Units (1)	Current Rate (2)	Current Revenue (3)=(1)*(2)	Annualized Rate (4)	Annusized Revenus (5)=(1)*(4)	Weather Adjustment to Berny Units (5)	Weather Adusted Billing Scrits (7)=(1)+(5)	Veather Adjusted Revenue (3)=(4)*(7)	Adustment Adustment to Billing Linds (9)	Year-End Oustomer and Weather Adjusted Bling (10)=(7)+(9)	Year-End Castomer and Weather Adjusted Revenue (11)=(4)*(10)			
Black 1 Black 2 Black 2	,	451,484.30 . 454,395.70	440.040.26 475,469.74	929,865	\$0.03225 \$0.02076	\$28,752 \$19,304	\$0.03225	\$28,752 \$19.304		891,525 929,865	\$78,752	(1,836)	889.689 925.854	\$28.692	•	\$0.03364	\$29 929 \$20 508
Metered kVAn				1.821,390		\$48,056		\$48,056		1.821,390	\$48,055	(5,848)	1,815,542	\$47,913			\$50 437
Service Charge		1,295.14	1,284,75	2,580	\$15.25	\$39,343	\$15.25	\$39.343	,	2,580	\$39,343	(7)	2.573	\$39,237	•	21.35	\$54 931
Mumber of Customers		1,299.00	1,286.00	2.587						2,587		9	2 580				
Sum						\$87,399		\$87,399			\$87,399			\$87,150			\$105,368
Fuel Purchased Pawer Adj. Rider Jul-Oct Fuel Purchased Power Adj. Rider Oct-Jun		580 959.00	1,240,431.00	580 959	\$0,06517	\$37,861 \$85,131		\$37.861			\$37,861 \$85,131			\$37.861			\$37.861
TRP & MS Rider - per customer		1 295	1,285	2.580	\$4.80000	\$12.383		\$12 383			\$12,383			\$12 383			0
Sub Total						\$222,714		\$222,774			\$222,774			\$225,522			\$228,360
Federal Tax Rate Adjustment Roter Jul -Dec Federal Tax Rate Adjustment Roter Jan -Jun		43,744.54	43,654.50		-5.6%	(\$2.437)	-5,4%	(\$4 715)		\$87,399	(4,715.44)		\$87.150	(4,701.99)			
Sub Total						\$217,983		\$278,059			\$218,059			\$217,823			\$228,360
Prompt Payment Discount					-1.5%	(\$3,270)	-1,5%	(\$3.271)			(\$3,271)			(\$3.267)			(\$3 425)
Total	STANSON STANSON	The state of the s	STATE OF STREET	Strongeric	STATE OF THE PARTY.	\$214,713	Section 1	\$214,788		The State of the S	\$214,788		William September	\$214,556		SALES OF	\$224,834

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\$20,524 \$3,989 \$9,256 Proposed Proposed Rates Revenue \$0.03364 . 21.35 \$15,934 \$3,989 \$9,256 \$3,592 (859.70) Going
Level
Revenue
Year-End Customer
and
Westler
Adjusted
Revenue
(11)=(4)*(10) \$15,934 Year-End Oustomer Adjustment 10 Billing Units (9) \$2,103 \$5,163 \$5,165 \$31,773 Weather Adjusted Refused Refused Refused Refused Refused (77) 411-461. 444.639. 101,291. 196,229. 709. 709 \$15,977 Weather Adjustment to Billing Units (6) Arrotalized Revenue (5)=(1)(4)

\$3.052
\$2.103
\$5.165
\$10.312 (\$862) \$31,773 (\$477) -1.5% (\$476) \$3,062 \$2,103 \$5,165 \$10,812 Ourrent
Rate
(2)
\$0.03225
\$0.02076 -5.6% \$15,25 \$0.06517 \$0.06863 \$4.80000 -1.5% Ourrent Balling | Inter (1) 94,938 101,291 196,229 51,368 134,861 709 354.00 44,903 134,861 7.872 Jan - Jun 355.00 50,035 61,368 33 8,105 SMALL GENERAL SERVICE - NON METERED (233) Federal Tax Rate Adjustment Rider Jul-Dec Federal Tax Rate Adjustment Rider Jan -Jun KOKOSPORT POWER BILLING ANALY SIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30, 2021 Fuel Purchased Power Adj. Rider Jut-Oct Fuel Purchased Power Adj. Rider Oct-Jun TRP & MS Rider - per custamer Sub Total Rompt Payment Discount Total Sub Total

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																Page	Page 12 of 25	
KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30, 2021														Going Level	ě.	Proposed Rates	Proposed Revenue	
MEDIUM GENERAL SERVICE - SECONDARY (235)													Year-End Customer	Revenue	1			
	JAI- Dec	טוקי - טפון		Ourent Billing Units	Duren Rate	Current	Annualzed Rate	Annualized Bevenue	Weather Adjustment to Billing	Weather Adjusted Billing	Weather Adjusted Revenue	Year-End Customer Adjustment to to Baling		Year-End Customer and Weather Adjusted Revenue				
Billico KWM Black 1 Black 2 Meter of Voltage Adjustment Meter of Voltage Adjustment		- 33,557,798 19,411,480	32.805,591 16.697.337	(1) 66,363,389 36,108,796 991 102,473,176	(2) \$0.03438 \$0.00000	\$2.281,573 \$2,281,573 \$0 \$2,281,573	(4) \$0.03438 \$0.00000	(5)=(1)*(4) \$2 281.573 \$0 \$2,281.573	(g) 0	(7)=(1)+(6) 66,363,389 36,108,796 991 102,473,176	(B)=(4)*(7) \$2,281.573 \$0 \$2,281.573	945 402 945 402 577,090 1 522,606	(10)≠(7)+(9) • 67,308,791 36,685,886 1,105 103,995,782	\$2,314,076 \$2,314,076 \$0		\$0,03588	\$2,415,039 • \$0	100
Billing KNy Standard		191 489	190,634	382,123	\$2.20	840,670.88	\$2.20	840,670.88		382,123	840,670,88	5,311	387,434	\$852,354	uș	5.05	\$1.956,540	
Service Charge		7,431	7,613	15,045	\$43.00	\$646,915	\$43.00	\$646,915		15,044,526	\$646,915	217	15,262	\$656,262	49	90.00	\$763,095	
Number of Customers		7,457	7 634	15 091					Ę	15,091		218	15,309					
Sum						\$3,769,159		\$3,789,159			\$3,769,159			\$3,622,692			\$5,134,674	
Block 1Fael Purchased Power Adj. Rader Jul-Oct Block 1 Fael Purchased Power Adj. Roder Wo-Jun Block 2 Fael Purchased Power Adj. Roder Jul-Oct Block 2 Fael Purchased Power Adj. Roder Nov-Jun		22,314,783.63 13,721,739,22	44 048 605.25	22,314,784 44,048 605 13,721,739 22,387,057	\$0.07253 \$0.07638 \$0.06996 \$0.07367	\$1,618,491 \$3,364,432 \$959,973 \$1 649,254		\$1,618,491 \$3,364,432 \$959,973 \$1,649,254			\$1,618,491 \$3,364,432 \$959,973 \$1,649,254			\$1.618,491 \$3,364,432 \$959,973 \$1,649,254			\$1,618,491 \$3,364,432 \$36,873 \$1,649,254	
TRP & MS Rider - all billing kM		191,489	190 634	382,123	\$2.24000	\$855,956		\$855,956			\$855,956			\$855,956			0	
Sub Total						\$12,217,266		\$12,217,286			\$12,217,266			\$12,270,798			\$12,726,826	
Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun		1,894,536,49	1 874 622.30		-5.6%	(\$105,524)	.5. %	(\$203.357)		\$3,769 159	(203 357.42)		\$3,822,692	(206.245.70)				
Sub Total						\$12,010,600		\$12,013,908			\$12,013,908			\$12,064,553			\$12,726,826	
Frompt Payment Discount					-1.5%	(\$180,159)	-1.5%	(\$180,209)			(\$180,209)			(\$180,968)			(\$190,902)	
Total	Security Security Security	CHICAGO STORY BOOK STORY OF	CONT. CONT. SPECIAL PROPERTY.	The second second	CONTRACTOR OF	\$11 830 441	Section and Persons Section 2	\$11 P31 700	Contraction of the last	Sagnessian and St.	644 841 700	THE STREET STREET, STR	No Apparent participation of	444 003 046	The same of the sa		*********	

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KINGSPORT POWER BILLING A NALYSIS																
PER BOOKS REVENUE TEST YEAR BIVED JUNE 30, 2021													Going Level	Proposed Rates	d Proposed Revenue	sed
GENERAL SERVICE THAT-CF-DAY (229)	net - met		Our ent Billing	Current Fale	Current	Arvustzed <u>Rate</u>	4 revuelzed Sevenue	Weather Adjustment to Billing	Weather Adusted Billing	Weather Adjusted Revenue	Year Adjustment to Beng Units	Year-End Qustomer and Weather Adjusted Beeng	Revenue			
Billing Myh O'n-praik Myh O'f-praik Myh	57.179 81.123	61,132 . 74,912	(1) 118,311 156,035	8 12		(4) \$0.04422 \$0.00000		(9)	(7)=(11+(6) 118,311 156,035		(9) 26,360 31,713	(10) =(7)+(9) 144 670 187 749	(11)=(4)*(10) \$6,397 \$0	\$0.02322		53,359
Meterad KVM:			274,346		\$5,232		\$5,232	0	274,346	\$5,232	58.073	332,419	\$6.397		u	617,73
Customer Charge	24	26	S	\$50.00	\$2,517	\$50.00	\$2.517		50.333	\$2,517	01	99	\$3,017	95	50.00	\$3,017.
Number of Customers	24	58	99					•	90		10	8				
Sum					\$7,748		\$7,748			\$7.748			\$8,414		25	\$10,735
On-peak With Foul Purchased Plower Auth Riber Jud-Oct On-peak With Find Perchased Flower Air Rober Mov-Jun Off-peak With Find Purchased Power Air Rober Jud-Oct Off-peak With Find Purchased Power Air, Rader Jud-Oct	13,920	75,079	43 232 75 079 39 920 116 115	\$0.07754 \$0.08177 \$0.06021 \$0.06340	\$3,357 \$6,139 \$2,404 \$7,362		\$3.357 \$6,139 \$2,404 \$7,362			\$3.357 \$6.139 \$7.362			\$3.357 \$6,139 \$2,404 \$7,362		4446	\$3.357 \$6.139 \$2,404 \$7.362
TRP & MS Rider - all billing kVAn	138,302	136,044	274,346	\$0.00219	\$601		\$601			\$601			\$601			0
Sub Total					\$27,610		\$27,610			\$27,610			\$29,276		S	966'624
Federal Tax Rate Adjustment Roter Jul -Dec Federal Tax Rate Adjustment Roter Jan - Jun	3 728	4,020		-5.6%	(\$208)	-5.4%	<u>x</u>		57,748	(418,05)		\$9 414	(507.91)			
Sub Total					\$27,186		\$27,192			\$27,192			\$28,768		23	986'62
Pompt Payment Decount				-1.5%	(\$408)	-1.5%	(\$408)			(\$408)			(\$432)			(\$450)
The state of the s	SECTION OF SECTION SEC				-		****		-						-	-

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\$2,358 (\$35) Proposed Proposed Rates Revenue 190.00 Year-End Customer and Weather Adyusted Revenue (11)=(4)*(10) Year-End Customer and Weather Adjusted Billing (10)=(7)+(9) Year-End Oustomer
Adjustment
to
Balling
(Mage
(9) \$1.270 \$0 \$1,088 \$0 \$0 \$1,654 Weather Adjusted Billing (Jalike (7)=(1)+(6) 15,502 16,567 34,099 Weather Adjustment to Billing (Inits) (5) \$2,152 \$1,270 \$1,088 \$0 \$26 (\$116) Annualized Rate (4) \$0.02927 \$0.00000 Current Rate (2) \$40,02927 \$0.00000 17,502 0 16,567 0 Ournant Siling Chills 17,502 16,567 121 2,152 Jul - Dec Black 1 Fluel Parchased Power Adj. Rater Jul-Oct Black 1 Fluel Parchased Power Adj. Rater Nov-Jun Black 2 Fluel Parchased Power Adj. Rater Jul-Oct Black 2 Fluel Parchased Power Adj. Rater Nov-Jun MEDIUM GENERAL SERVICE - PRIMARY (237) Federal Tax Rate Adjustment Roder Juli-Dec Federal Tax Rate Adjustment Rider Jan Jun KNOSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDEDJUNE 30: 2021 TRP & MS Rider - all billing kW Prampt Payment Discount Jackst Sub Total Sub Total

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\$5.534,675 0 \$19,532,846 (\$292,993) \$19,239,854 \$0,00801 \$1,499,893 \$7,432,507 \$7,432,507 \$3 394 361 \$6 135,402 \$892,298 \$1 678 278 \$19,532,846 Proposed Proposed Rates Revenue 156.00 Year-End Oustomer
and
Weather
Adjusted
<u>Revenue</u>
(11)=(4)*(10) \$1,473,678 \$3,555 738 \$349 338 \$44,280 \$5,423,034 \$5,135,402 \$892,298 \$1,678,278 \$1,257,697 \$18,781,071 (292,588.97) \$18,488,482 (\$277.327) Year-End Customer and Weather Advusted Bang (10)=(7)+(9) 187,252,605 187,252,605 13,192 187,265,797 4,034,798 4,034,798 1,252 4,036,049 \$3,478,077 \$341,253 \$44,280 \$5,305,534 \$3,394,361 \$6,135,402 \$892,298 \$1,678,278 (286,249.48) (\$275,660) \$18,377,321 \$3,441,924 \$18,563,571 517,571 2 187.518 Weather Adjusted Billing Linits (7)=(1)+(6) 183,217,807 183,217,807 11,941 183,225,748 2 192 Weather Adjustment to Buling Units (8) \$341.253 Annualized <u>Revenue</u> (5)=(1)*(4) \$1,441,924 \$44.280 \$5,305,534 \$3,394,361 \$6,135,402 \$892,298 \$1,678.278 (\$286 249) \$18,377,321 -1,5% (\$275,660) \$18,663,571 \$6.72 \$1,441.924 (\$154.210) (\$136.874) \$341,253 \$3,394,361 \$6,135,402 \$892,298 \$1,678,278 \$1,257,697 \$18,663,571 \$18,372,487 -1.5% (\$275,587) \$3,478,077 \$6.72 Current 23 Outrest Billing Units (1) 183,217,807 11,941 183,229,748 67,455,505 115,762,302 185,895 331,676 517,571 517,571 331,675,52 247,927 1,087 115,762,302.08 2,536,904.65 Jan - Jun 1,101 96,920,577 185,895.46 9,000 67 455 505.10 269,643 768,629,40 3rd - Dec LARGE GENERAL SERVICE - SECONDARY (240, 242) All With Fuel Purchased Power Adj. Fider Jud-Oct All With Fuel Purchased Power Adj. Rider Nov-Jun KVa Fuel Purchased Power Adj. Rider Jul-Oct KVa Fuel Purchased Power Adj. Rider Nov-Jun Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR BNOED JUNE 30 2021 Billing kVa (Dem Chg per KVA) TRP & MS Rider - all billing KVA , Bailing MWh COS KWh (MWA Adjusted) Metered Voltage Adj. Metered KWh Prompt Payment Discount Sub Total Oustomer Charge Sub Total

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Weather Accenter Adjustment Adjusted Birds	Neather Weather Annualized Annualized Annualized Annualized Billing Billing Adjustment Rate Billing Adjustment Rate Billing Communication (c) (5) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (5) (4) (4) (4) (5) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	Neather Neat	Colored Colo	Cointy C
Meaning	Machine Mach	Machines	Machine Acentral Acettral	New June New June
We what we will we win the will we win	Adealted Ade	New Horse New Horse New Horse New Horse Outside	New Holing	Perspectation Perspectatio
2 C C C C C C C C C C C C C C C C C C C	Whether Admined Revenue (I) with 17 (I) 9281.246 (I) 9281.246 (I) 9281.246 (I) 9281.246 (I) 9285.749 (I) 9385.749 (I) 9385	Year-End Outloner Year-End Outloner Year-End Outloner Weather Adjustment	Columbia	Control Cont
	φ' ο σ ο ο ο ο ο ο ο ο σ σ σ σ σ σ σ σ σ	Vest-End Coutoner Yeast-End Coutoner Adjustment Adjustment Adjustment Blanco Bl	Advanced Continues Year-End Cont	Control Cont

SISC LATER ON THE CONTROL OF THE CASE OF T																Page	Page 17 of 25
PER BOOKS REVENUE TEST Y EAR ENDED JUNE 30, 2021														Going Level	ā	Proposed P Rates i	Proposed Revenue
NOUSTRAL POWER - PRIMARY (222)							Annulized		Weather Adjustment to Bana	Weather		Year-End Customer Adjustment to	Year-End Customer and Y Weather Adjusted Rillian	Revenue Year-End Customer and Weather Advented			
-100	Jul - Dec	Jan - Jun		(1)	Rake (2)	Revenue (3)=(1)*(2)		Revense. (5)=(1)*(4)		(7)=(1)+(6)	Bevertue (8) ≈(4j*(7)	11(6)	<u>Units</u> (10)≈(7)+(9)	Revenue (11)=(4)*(10)			
Baling kV/h Metered Voltage Adj.	28.4	28.478,265	26,930,978	55,409,243	\$0.00000	8	80.0000	S		55,409,243	3		55,409,243	8		00000 os	oş.
Metered KVh				55,409,243					0	56,409,243			56,409,243				
Billing MV		220 74	400.004	e e	;												
Off-Peak Excess		30	50.05	33	24.6	\$40/305	2 2 2 4	\$407,305		92,359	\$407,305		92,359	\$407,305	v > c	6.70	\$618,808
Reactive Demand (Kvar)		2,241	2,251	4,492	\$0.75	\$3.369	\$0.75	\$3,369		4,492	\$3.369		4.492	\$3,369	9 49	0.75	\$3,369
Customer Charge		12	12	24	\$480.00	\$11.520	\$480.00	\$11,520	٠	24	\$11 520	1	24	\$11,520		\$480,00	\$11,520
Number of Customers		12	12	24					,	24		٠	24				
Sum						\$422,386		\$422,366			\$422,366			\$422,366			\$633,958
kNM Ruel Purchased Power Adj. Rider Jul-Oct	19.9	19.974,151		19,974,151		\$804,958		\$804 958			\$804.958			\$804.958			\$804.958
KWh Fuel Purchased Power Adj. Rider Nov-Jun KW Fuel Purchased Power Adj. Rider Na-Oct		33.297	35,435.092	35,435,092	\$0.04244	\$1,503,865		\$1,503,865			\$1,503,865			\$1,503,865			\$1,503,865
kW Fuel Purchased Power Adj. Rider Nov-Ann			59 063	59.063		\$638,468		\$638,468			\$638,468			\$638,468			\$541,956 \$638.468
TRP & MS Rider - all baling kW		47.355	45 004	92,359	\$0.86	\$79 429		\$79,429			\$79 429			\$79 429			0
Sub Total						\$3,791,044		\$3,781,044			\$3,791,044			\$23,791,044			13,923,207
Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun	2	216,363	206 002		-5.6%	(\$12,051)	-5.4%	(\$22,786)		\$422,366	(22,787,89)		\$422,366	(22,787.89)			
Sub Total					Bearing St.	\$78,787,878		\$3,768,256			\$3,768,256			\$3,768,256			\$3,923,207
Prompt Payment Discount					-1.5%	(\$56.518)	-1.5%	(\$56.524)			\$56 524			(\$56,524)			(\$58,845)
Total	STATE OF THE PERSON NAMED IN	The State of the S	STATISTICS NO.	THE RESIDENCE OF	•	\$3,711,360		\$3,711,732	Charles of the last	A STATE OF THE PARTY OF	\$3,711,732	Manage Street	CONCERNITION OF	\$3,711,732	MARKET SAGE	STATE OF STREET	\$3.864.358

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KNOSPORT POWER BILLNS ANALYSIS PER BOOKS REVENUE TEST YEAR BUDED JUNE 30, 2021														Going Level	Proposed Rates	Proposed	
NOJSTIŘAL POMRA - TRANSIMESON (224)	- Ni - Dec	ny - naf		Current Billing Links	Ourent Bate (2)	Owent Human (3)-(1)(2)	Arrusized Bate (4)	Annualized Revenue (5)m(1)*(4)	Weather Adjustment to to Billing Units (5)	Weather Adjusted Biling Unit (7) = (11+(6)	v Weather Adjusted <u>Revenue</u> (8) 441°(7)	Year-End Customer Adjustment to Earng Lines (9)	Year-End Customer and Weather Adjusted Billing Lines (10) #(7) #(8)	Revenue Year-End Customer and Weather Adjusted Revenue Revenue (11) res 4) 7(10)			l
Billing KWh. Meter ed Voltage Adj. Meter ed Kwh.		234,006 371	243,162,104	477,168,475 0 477,168,475	\$0.00000	2	\$0.00000	S		477,168,475	0\$	(4.135,027)	473,033,448	S	80.0000	oğ.	c.
Billing KW Ch-Peak Off-Peak Bicens Reactive Demand (Kvar)		518 677 13,778 84,097	451,580 27,996 88,545	970,257 41,774 172,642	\$2.41 \$1.42 \$0.75	\$2,338,319 \$59,319 \$129,482	\$2.41 \$1.42 \$0.75	\$2,338.319 \$59.319 \$129.482		970.257 41 774 172.642	\$2,338,319 \$59,318 \$129,482	(211,040)	759,217 41,774 172,642	\$1,829,713 \$59,319 \$129,482	4,000 8 0,75	53,036.868 50 5129.482	800
Customer Charge		24	24	84	\$3 860.00	\$185,280	\$3,860 00	\$185,280		₩	\$185.280	•	84	\$185,280	\$ 3,860,00	\$185,260	c
Number of Customers Sum		24	Z.	84		\$2,712,400		\$2,712,400		84	\$2,712,400	Procedura Comment	84	\$2,203,794		\$351,630	
Backup Reservation Charge Jul - Oct Level A Level B Level C Backup Reservation Charge Nav - Jun		84,000 40,000 32,000		84 000 40 000 32.000	\$0.43 \$0.86 \$1.30	\$36,120 \$34,400 \$41,600		\$36,120 \$34,400 \$41,600			\$36,120 \$34,400 \$41,600			\$36.170 \$34.400 \$41.600		\$36,120 \$34,400 \$41,600	9.00
Level A Level C Level C			168,000 80,000 64,000	168 000 80 000 54 000	\$0.45 \$0.91 \$1.37	\$75,600 \$72,800 \$87,680		\$75,600 \$72,800 \$87,680			\$75,600 \$72,800 \$87,680			\$75.600 \$72.800 \$87,680		\$75.600 \$72.800 \$87.680	
Sum Back-up						\$348,200		\$348,200			\$348,200			\$348,200		\$348,200	-
All WM Fuel Purchased Power Adj. Rider Jul-Oct All WM Fuel Purchased Power Adj. Rider Nov-Am All KW Fuel Purchased Power Adj. Rider Jul-Oct All KW Fuel Purchased Power Adj. Rider Nov-Am		158,288,649 344,388	318,899.826 625.869	158,288,649 318,899,825 344,388 625,869	\$0.03967 \$0.04177 \$11.12000 \$11.71000	\$6,278,517 \$13,320,446 \$3,829,595 \$7,328,926		\$6.278.517 \$13,320,446 \$3,829,595 \$7,328,926			\$6,278,517 \$13,320,446 \$3,829,595 \$7,328,926			\$6.278.517 \$13.320.446 \$3.829.595 \$7,328.926		\$6,278,517 \$13,320,446 \$3,829,595 \$7,328,926	P 10 10 10
TRP & MS Rober - all billing kW Sub Total		518,677	451.580	970 257	\$0.81	\$785,906		\$785 908			\$785,908			\$785,908		\$34,457,313	۰ "
Federal Tax Rate Adjustment Rider Jud - Dec Federal Tax Rate Adjustment Rider Jan - Jun		1,596.429	1,464 171		-5.6% -5.4%	(\$78,920)	-5.4%	(\$165,129)		\$3 060,600	(165 128.56)		42.551.994	(137,687.72)			0
Sub Total Rompt Payment Discount					-1.5%	\$34,436,076	-1.5%	\$34,438,863			\$34,438,863			\$33,957,898 (\$509,365)		\$34,457,313	• 6

Backup Jan - Jun S 171 140 00 S

177 060 00

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(\$48,003) \$3,152,202 \$127.295 \$1,255,602 \$603,015 \$1,341,588 \$3,200,205 53,200,205 Proposed Revenue \$0.02908 Proposed Rates \$408,627 \$370,954 \$849,944 \$603,015 \$1,341,588 \$272,450 \$3,066,997 (\$45,317) Year-End Customer and Weather Adjusted Revenue (11)=(4)*(10) (45,857,04) \$3,021,140 \$2,975,823 Going Level Revenue 7,392 26 043.784 7,411 \$849,944 26 043,784 Year-End Customer
Adjustment
to
Bulling
Units
(9) 16 16 16 \$847,396 \$603.015 \$1,341,588 (\$45,281) \$370.153 \$272,450 (45,719.58) \$3,018,730 \$70.467 \$3,064,450 \$406 776 \$2,973,449 \$847,396 20,076 25,925,840 25,925,840 Weather
Adjusted
Billing
Units
(7)=(1)+(6) Weather Adjustment to Belling Units (6) (\$45,281) \$3,064,450 (\$45,720) \$3,018,730 \$370,153 \$272,450 Annualized

<u>Revenue</u>
(5)=(1)*(4) \$70.467 \$847,396 \$603.015 \$1,341,588 \$2,973,449 -5 4% \$0 01569 Annualized Rate (4) (\$23,306) \$3,017,999 (\$45,270) \$3,064,450 \$70,467 \$272,450 \$2,972,729 \$847,396 \$603,015 \$1,341,588 \$406,776 \$0.07240 \$0.07624 \$3.51 5.4% -1.5% 50.01569 Rate (2) Current Bulling Units (1) 25,925 840 20.076 8 328 932 17 596,908 122.175 25.925.840 3.695 3.707 63,389 12,934,110 428 969 17,596,908 Jan - Jun 12,991,730 418,428 8.503 3.682 3.688 8,328,932 58,786 Jul-Dec All kWh Fuel Purchased Power Adj. Rider Jul-Oct All kWh Fuel Purchased Power Adj. Rider Nov-Jun Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30 2021 ELECTRIC HEATING GENERAL (208-209) TRP & MS Rider - all billing kW Billing kW Standard - in excess of 30kW Prompt Payment Discount Number of Customers Sub Total Sub Total Customer Charge Billing KWh Metered kWh

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(\$16,510) \$372 196 \$203 233 \$446,641 \$1,084,177 \$78.618 \$450,814 \$1,100,688 \$1,100,688 Proposed Re venue \$0.04280 34,00 Proposed Rates (\$18,369) (\$15,648) \$1,027,576 \$78,618 \$340,459 \$203.233 \$446,641 \$71,260 \$1,043,225 Year-End Customer and Weather Adjusted Revenue (11)=(4)*(10) \$261.842 \$1,061,593 Going Level Revenue Year-End Customer and weather Adjusted Billing Units (10)=(7)+(9) 2 312 8,696,165 \$340.459 8,696,165 Year-End Customer Adjustment to Balling Units (9) 226,935 226,935 55 55 \$203,233 \$446,641 \$71,260 (\$17,899) \$1,034,994 (\$15,525) \$255,009 \$76,751 \$331,759 \$1,052,893 \$1,019,469 Weather Adjusted Revenue (8)=(4)*(7) 8,469,230 8,469,230 2.257.375 2,261 Weather Adjusted Billing Units (7)=(1)+(6) \$331 759 Weather
Adjustment
to
Billing
Units
(6) \$331,759 \$203,233 \$446,641 \$71,260 (17,899.41) \$1,034,994 -1.5% (\$15,525) \$255,009 \$76,751 \$1,052,893 Annualized
Revenue
(5)=(1)*(4) \$1,019,469 -5.4% \$34.00 Annualized
Rate
(4) (\$15,521) \$331,759 \$203.233 \$71,260 (\$9,321) (\$8,870) \$255,009 \$76,751 \$1,052,893 \$1,034,702 \$1,019,181 Current Revenue (3)=(1)*(2) 965 \$0.07407 -5.6% \$0.03011 \$34.00 \$0.00841 Current Rate (2) Current Bulling Units (1) 8,469,230 2,743,798 5,725,432 2 257 8,469,230 8,469,230 1,129 164,406 5,725,432 4,283,461 4,185,769 4,185,769 Jan-Jun 167,354 1,129 2,743,798 4,283,461 Jul-Dec KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30, 2021 Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun Fuel Purchased Power Adj. Rider Jul-Oct Fuel Purchased Power Adj. Rider NowJun TRP & MS Rider all billing kWh CHURCH SERVICE (221) Prompt Payment Discount Number of Customers Sub Total Sum Sub Total Customer Charge Total Metered kWh Billing KWh

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(\$10,829) \$711.118 \$216,238 \$170731 \$334 979 \$721,947 \$206,578 \$721,947 Proposed Revenue \$0,03434 Proposed Rates \$ 57.50 (6.791.74) (\$9.983) \$125,882 \$170 731 \$334,979 \$40 720 \$672,312 \$665,520 \$655,538 \$116,222 Year-End Custamer weather Adjusted Revenue (11)=(4)*(10) 6 015 657 \$125,882 6.015,657 168 168 651 651 (\$9,983) \$116,210 \$9,660 \$125,870 \$170,731 \$40,720 \$672,300 (6,791.06) \$665,508 \$655,526 6,015,006 6,015,006 168 Weather Adjusted Billing Units (7)≈(1)•(6) \$125 870 Weather
Adjustment to to Billing Units \$125,870 \$170,731 \$334,979 (\$9,983) \$116,210 \$9,660 \$40.720 \$672,300 (\$6.791) Annualized Revenue (5)=(1)*(4) \$65,508 \$0.01932 -5.4% -1.5% Annualized Rate (4) \$116,210 \$170,731 \$334 979 \$40.720 \$672,300 (\$9,981) Current Revenue (3)=(1)*(2) \$57,50 \$0.00677 -1.5% \$0.08127 \$0.08558 Rate (2) 3.914,224 6,015,006 6,015,006 168 168 Current Billing Units 3,914,224 8 8 2 898 454 60,828 2,898,454 Jan - Jun 3116,552 90 & 4 4 3116552 65,042 2,100,782 Aul-Dec Federal TaxRate Adjustment Rider Jul -Dec Federal TaxRate Adjustment Rider Jan -Jun KINGSPORT POWER BILLING ANALYSIS PER BOOKS REVENUE TEST YEAR ENDED JUNE 30, 2021 Fuel Purchased Power Adj. Rider Jul-Oct Fuel Purchased Power Adj. Rider Nov-Jun TRP & MS Rider - all briling kWh Billing kWh Block 1 kWh Standard Block 2 kWh Electric Heating PUBLIC SCHOOLS (640) Prompt Payment Discount Sub Total Number of Custamers Customer Charge Metered KWh Sum Sub Total

KONSSPORT POWER BILLING ANALYSIS FER BOOKS REVIDINE TEST YEAR BICED JUNE 30, 2021														Going Level Revenue	Proposed Rates	Proposed Revenue
PUBLIC SCHOOLS (641)	Jul - Dec	Jan - Am		Ourrent Balling Units (1)	Current Rate (2)	Current Reyenue (3)=(1)*(2)	Annualized <u>Rate</u> (4)	AnnualZed Revenue (5)=(1)*(4)	Weather Adjustment to to Billing Units (6)	Weather Adjusted Billing Units (7)≖(1)+(6)	Weather Advised <u>Revenue</u> (8)=(4)*(7)	Year-End Quatomer Adjustment to to Billing Units (9)	Year-End Customer and Weather Adjusted Billing (10)=(7)+(9)	Year-End Oustomer and Weather Adjusted Bevenue (11)=(4)*(10)		
Balling KVM. Sandard Block 1 kVM. Sandard Block 2 kVM Bethic Healing		81,39 9 314,789	72 92 2 276 722	154,321 591,521	\$0.01932 \$0.00505	\$2,981 \$2,987	\$0.01932	\$2,981	•	154,321 591,521	\$2,981 \$2,987		154,321 591,521	\$2,981 \$2,987	\$0.03434 \$0.02007	\$5,299 \$11,872
Metered KVh				745,842					0	745,842			745,842			
Customer Charge		9	9	12	\$57.50	\$690	\$57.50	069\$	П	12	069\$		12	069\$	\$ 57.50	069\$
Number of Oustomers		G	9	12						12			12			
Sum						\$6,650		\$6,650			\$8,669			86,659		\$17,861
Fuel Purchased Power Adj. Rider Jul-Oct Fuel Rurchased Power Adj. Rider Oct-Jun		259 173	486 569	259,173 486,689	\$0.08127 \$0.08558	\$21,063		\$21 063 \$41,649			\$21 063 \$41,649			\$21,063 \$41,649		\$21063 \$41,649
TRP & MS Rider - all billing MVh		396,198	349 644	745,842	\$0.00677	\$5.049		\$5 049			\$5,049			\$5,049		0
Sub Total						\$74,420		\$74,420			\$74,420			\$74,420		\$40,573
Federal Tax Rate Adjustment Röder Jul-Dec Federal Tax Rate Adjustment Röder Jan Jun		3,507	3.151		-5.6%	(\$195)	-5.4%	(\$359)		\$6.659	(359.25)		\$6,659	(359.25)		
Sub Total						\$74,055		\$74,061			\$74,061			\$74,061		\$80,573
Prompt Payment Discount					-1,5%	(\$1,111)	-1.5%	(\$1.111)			(\$1,111)			(\$1,111)		(\$1,209)
Total	SECURITY SECTIONS	CONTRACTOR OF THE PROPERTY OF	OR CONTROLLER	September 1		\$77,944	NOSTROPIES.	\$72,956	SAN SAN SAN	PERTABLES	\$72,950	STATE STATE STATE	STREET, STREET	\$72,950	(事件などこのでは事件)	\$73,368

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KINGSPORT POWER BILLING ANALYSIS PER BOCKS REVENUE													į	ć	ě	07 70
TEST Y EAR ENDED JUNE 30, 2021													Level	Rates		Revenue
POBLC SCHOOLS (942).	unr-unr		Ourrent Belling Units	Current Bate (2)	Current Revenue (3nd(1)*(2)	Annunized <u>Rate</u> (4)	Annualzed Revenue (5)=(1)*(4)	Weather Adjustment to Baling Livits (6)	Weather Adjusted Balling Units (7)=(1)+(6)	Y Weather Adjusted <u>Revenue</u> (8)=(4)*(7)	Y aar-End Customer Adjustment to Billing Malits (9)	Year-End Customer and Weather Adjusted Billing Units (10)=(7)+(9)	Year-End Customer and Vesether Adjusted Beverus (11)=44/10)			
Barry Mrh. Candard Boot 1 Mrh. Canter Pealing Boot 2 Mrh. Earth Pealing Helenet 2 Mrh. Earth Pealing Helenet 1 Mrh. Barry	. 6.013,884	8.782,573	0 17,796.457 91,413 17,887.870	\$0.00505 \$0.00505	\$66,872	\$0,01932 \$0,00505	\$0 \$0.872	0	91,413 17,887,870	\$0 278,882	471,489 2,211 473,700	18,267,946 93,624 18,361,570	\$05.253	80.03 80.01	\$0.03434	\$366.638
Customer Charge	22	88	184	\$57.50	\$10,599	\$57.50	\$10,599		184	\$10,599	7	191	\$11,009	49	57.50	\$11,009
Number of Qustomers	8	8	185						185		-	192				
Sum					\$100,471		\$100,471			\$100,471			\$103,262		•	\$377,646
Fuel Purchased Power Adj, Rider Jul-Oct Fuel Purchased Power Adj, Rider Oct-Jun	5,624,362	12 172 095	5 624,362	\$0.08127	\$457,092		\$457 092			\$457,092			\$457,092 \$1,041,688		\$ 15	\$457.092 \$1,041,688
TRP & MS Rider - all billing AVA	9 013 884	8.782.573	17,796,457	4/900'0\$	\$120,477		\$120,477			\$120,477			\$120,477			0
Sub Total					\$1,719,728		\$1,719,728			\$1,719,728			\$1,722,518		5	\$1,876,426
Federal Tax Rate Adjustment Rider Jul -Dec Federal Tax Rate Adjustment Rider Jan -Jun	50,863	49,808		-5.6% -5.4%	(\$2,822)	-5.4%	(\$5,421)		\$100,471	(5 420.73)		\$103,262	(5.571,29)			
Sub Total					\$1,714,219		\$1,714,307			\$1,714,307			\$1,716,947		5	\$1,876,426
Prompt Payment Discount				-1.5%	(\$25,713)	-1.5%	(\$25,715)			(\$25,715)			(\$25,754)		J	(\$28,146)
Total	CPL SCHOOL SALES STREET, STREE	NAMES AND ADDRESS OF STREET	THE PROPERTY.	TOPOGRADIES	\$1,688,505	THE STATE OF THE PARTY OF	\$1,588,593		THE PROPERTY OF THE PERSON NAMED IN	\$1,688,593		2.3. 1.	\$1 501 183	100	Z,	\$1 MAR 280

NATIONAL THAKES BLING JAMAY 781-1 FOR TOOKS SERVING TO 2002 TO 100 TO 10	33 107 108 110 E	11 15 116 125	2 124 126									ŝ	Coleg Level Revenue		Propressor Rains	Proposed	7:	6.	FOR AR TIME THE	ž.			
	Across 1500	M. Dec	Jan-Am Stander of St	Arruel Number of	Cures	Current Ar	Arrunfure) An	Mande Aboutment to the street	Marie Vactoria Adustral Billing	Achiebal	Yete-End Customer Adustreed to Belling	Charles Adults Riber	Yass-End Cuddmer and Visible Adusted				ı						
	Customer	S.	ă.		#1:	Nowach a	#j-	Filteria Sec. 17.1	all services	Remarks	<u> </u>	Mark Sept.	Reserve						Name of Street	North A	Mer. And PERSON AND PE	NAW STATE	Sales Ann
Contradiction Service House the man is before the man (94) 500 with \$200 Lateres (97)	1 Jan 198	17.847	3,900	33 865	Story MC18	07.88 01.88	25 TH 25	82.46.730 886.541	326	07.04.02 30.00.70 0.734 \$20.00.00	81	M 178	SC-46, R33 SM-629	1 350 aug	9E 19	5.47 538.180 CH 1012 70.21	980	Overhead Lygiting Service High President Colours 150 with 4-500 Lumman (244, 200 with 25 000 Lumman (247)	11.970	25 80 80 80 80 80 80 80 80 80 80 80 80 80	\$ 125 \$ 132	S 14903 S	23 DBD 15 986
Flood Lighter Re act Histories State Common Histories USC with 2000 States with 200 with 20 000 Larrens with any with 50 000 Larrens 1009	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2687	2003 696 696	25.45	\$8407 \$1102 \$14.27	\$12.477 951.842 \$16.406	\$ 50.00 \$10.00 \$14.00	810.477 961.642 818.405	£82	4734 \$50.477 4734 \$51.642 1200 \$18.40b	. 664	1 1011	510.428 881.900 \$16.236	44.132 990.861 213.513	107 109 10A	11.25 \$12 12.56 \$58 14.66 \$21	212 212 200 804 121 346	Flood Lambra Service Production 1980 and 2000 Lambra 1851 and 2000 Lambra 1851 and 2000 Lambra 1851 and 2000 Lambra 1851 and 2000 Lambra 1951 and 2000 Lambr	8 8 8	7 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	. 122 2.182 2.183 2.183 2.183	352	90.00
High Promuse Sodium - Broatga 400 wate. 50 000 Lumens (123)	26.082	£	78	197	\$17.61	\$2.781	\$17.61	15.25	-	157 \$2 781		151	\$2.781	29 082	69	20.00	10.22	40 of the female Soldary Streeting	*	707	**	304	16
Material 144 (24 - 17 - 17 - 17 - 17 - 17 - 17 - 17 - 1	100436	15 25	4.240	1006	\$12.73	\$12 MIL 312 MIL	\$1.27	312.802 51-7 abs	01.00	1005 \$12.822 5891 \$127.434	g p	187	\$12,004 \$128.537	N2 421	10 to	11.00	075 514 8190 338	Ment 148-59- Nanders 250-485- 17 00 Lavers 115- 400 vetts 28 800 Lavers 116-	38	5.65 5.675		en en	22.2
Manter-Value 175 with 7 200 Laters - 000. 400 with 2 20 000 Laters 1264.	8 ii 8 ii	202.	28	25.52	28 an	25 CE	2 M 2 M 2 M 3 M 3 M 3 M 3 M 3 M 3 M 3 M	il is	a de	250 E	12 ,	5.00	222 au 200 227	15. 26.919	10 00	15 15 15 15 15 15 15 15 15 15 15 15 15 1	25 m	Memory Victor Limeter (III).	38	36	\$ 526 \$ 255	\$ 2,117 \$	4907
The Top Lightno Service The American Conference of The Conference	176.840	3	ž	380	\$12.36	ER 733	\$12.36	200	38	546.233			\$44519	67 59			PM ES	Post for Lathers Service Fully Pressure Lasture PT (2) with # 3.00 Linears 111.	E.	252	\$ 125 \$ 132	Ē	338
150 webs. 15 000 Larvens (12) 250 webs. 27 500 Larvens (10) 400 webs. 50 000 Larvens (10)	5 0373	2 xc	121	¥8	80.00 E0.00	# S	20°23 20°23 20.00	59-64.7 89-968 08		254 2617 2617 2617 2617 2617 2617 2617 2617	- S	28	\$5.50 6 \$1.908	14 837 5 EEQ	il vi vi	100 E	\$11.147 \$2.367	150 walls (6.00) Lumens (12) 250 walls (6.00) Lumens (12) 400 walls 51,000 Lumens (12)	8-	ī s	49 90	w w	138
Finod Luthins Serace - PT Host Peters & Southers - Brodits ZOVANS, ZOO Luthers - 1721 AO wells, St 000 Luthers + 1721 AO wells, St 000 Luthers + 1721	9036	, xq	, fi	, 3	232	12 025	5 S II	34 521123	, ,	90 SZD SZ	24	, 4	15	. 000 8	**	1148	13. <u>3</u> . 23.	Floot Lebton Service - PT Hearh Pressure Stotum - Flandson 200 with 22 000 Lumens (123 400 with 30 000 Lumens (124	, =	ē	\$ 281 \$ 256 \$ 556 \$ 58	, 3 	. 15
Model Halitae - P.T. 400 wells 36,000 Lumens + 125 j.																		Metal Habos - PT ACO watto 36:000 Lumons (125)					
Moter Hishon - Recollent - FT 400 wets 35 000 Lumens The	17.323	36	14	¢	3	\$1078	50.13	SOC3		52 52 52	ď.	E)	\$20.03	11306		11 12	\$ 577	Mess Hulide - Roadsutt - PT 400 weets 36,000 Laments 1250	3	ş	\$ 5.27 \$ 5.06	s Si	E
Mercuri Vacor - PT 175 with 1 200 Limites 196				ļ										,				Meson Vaco - PT 175 sets 7 000 juners (259)					
Humber of Customers	40.00 HS even	domers		2003/20		1		1048 284		i i	3	D	3640,238	4648 MS concludation	dwa	SE 7 198	296	Total	in the second	28.2		5 53,154 5 100	103.588
Facilities Character Pass Characters as Laters as		33.00 35.00 25.00	3403 877- 1746	P = %	8 3 8 6 5 5	20 20 20 20 20 20 20 20 20 20 20 20 20 2	# 3 0 5 5 5	25 25 25 25 25 25 25 25 25 25 25 25 25 2	8.725 3.741 3.456	25 25 25 25 25 25 25 25 25 25 25 25 25 2	No. or and	5.725 1741 3.486	25.23.22.23.24.72.23.24.72.23.24.72.23.24.72.23.24.25.25.24.25.25.25.25.25.25.25.25.25.25.25.25.25.			20 20 20 20 20 20 20 20 20 20 20 20 20 2	25222						
Pardiased Power Adi. Rube: Navioral Pardiased Power Adi. Rube: Novillac		Z3 379	55 83	23.375	10.10	213	80 VI	33 E		\$ 50 PM	7.0		200			\$ 123.50	2.5						
TRP & MS Ruber - per lignic		24 136	31560	96.375	\$0.9600	£15 976		138		8 46 GAT	1		5 96 DH7				0						
Subsected						3829.282		30300		382 836	2		3800 367			8973 688	2						
Folder of Tan Ride Adjustment Rides Int - Dec Folder of Tan Ride Adjustment Rides Int - Jun		386 307	339 136		45	(\$12.515)	.54%	571 182	\$207.50	.538.17.		798.47	334.254				٥						
Suppose						225000		\$861,725		5001120	C		\$100,000			2673.698	š						
Payment Discount					15%	1813.3671	N 9 4.	\$13.36	451·	5x 1511367	-	-1 5%	(\$13.361)			\$14.9061	.906.						
Total						28.7 t20		287.758		467.754	•		2878.66Z			SPER 093	ş						

GGGGS prony FMPAR mero unite

Prepowel Revenue	2000 2000 2000 2000 2000 2000 2000 200	\$17.598 \$2.356	2002 244 27 200 27 200 27 200 26 24 26 24 26 25 26 2	\$363	2 5 5 2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	23.56	\$26.900 \$26.900 \$26.400	19 35 19 35 10 35	## ## ## ## ## ## ## ## ## ## ## ## ##	38 38 38 38 38 38 38 38 38 38 38 38 38 3	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	25 25 25 25 25 25 25 25 25 25 25 25 25 2	\$14.90C	Fall 68		\$1 907 340	5	31.407.340	51 95			ST SECTION AND ADDRESS OF THE PERSON ADDRESS OF THE PERSON AND ADDRESS OF THE PERSON ADDRESS OF THE PERSON AND ADDRESS OF THE PERSON ADDRE
Piepowed Refer	200 mm m	7. 18	在作品 報告 報告	2 4 5	# # H # 3	16.36	8 8 2	36 6 36 6	2000 2000 2000 2000 2000 2000 2000 200	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	12	NAME OF	2000年	20.5								-0.375
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	4																					
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Appendix Contrave	g - 5,0		* "		* * * * 1				Az., * ,	ę,,,,				ec. Ξ								
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Appeared Belong ATIS (7) or Unificial																						
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Arruckized Scouring Scouring [hip (3)	## 11/2 ## 17/2 ##	510.00 51.00	\$333 \$446 516 \$164 516 \$10 22 \$10 22 \$10 22 \$10 22 \$10 22	95 GE	\$2.00.4 \$27.72 \$27.00.00 \$7.00.00 \$7.00.00	\$2,996	2815 260 704	\$12570 57 12	51.52 55.53 54.63 54.53	\$1.00 kg 85.00 kg 85.	\$6 H3	200 1218 200 1218 200 1218	522 252 36 98	\$1,556,281		\$1,556,281	S 8	\$1,006,281	10	\$1.2P1 CM	1146641	-
R 6.5																					и	
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Curest Billie 121	的	\$7.5 \$11.86	88 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	\$12%	\$15.75 \$13.57 \$10.47 \$22.87	82.2	54.77 15.000 10.000	45 CZS 77 SCS	200 8 200 8	97.55 97.55 97.55	12 62	51854 548.5 500.8	2,862	125.81			***		\$ G-1000	8.0	. ss #	
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Amakon														,			DOES NOT APPLY TO S.					
POT SOURCE REALITY ANALYSIS TEST (EAST EXCEL) ANE TO 2001 STREET NATURAL (200) Advot 1998 Nature	The second secon	lumen. Lumens	d Poles Limens Limens Limens Limens Limens Limens	Lumens	Poles Limers Limers Limers Clarens	Using	inum Poles Lumens - Post T as Lumens	slam Poles Lumans Lumans	Poles and Clamarks. Larranss. Larranss. Larranss. Larranss.	de Poles de Coles de de Coles de de Coles de de de Coles de de Coles de de de Coles de de Coles de de de de Coles de de de de de de coles de de	Poles Limena Limens	A Million in Allian in All	shee Poles Lateran	or Rheaplass Poles Latient Ataman of Fiber gloss - Popt I	š		-			eventure leave FPPAR	avenue loss FPPAR & TRP & MS	
NOV SECURE POWER BE PER BOOKS REVENUE TEST TERRETIONS JAN STREET INSPIRITAL 15232 BROOK 1995 RAIN	Face and Translay Debase Page Pressure State III and SCOLLANN SCOL	Marconty Vispor 175 valls, 70001 400 vetts, 201000	Service on W and Poles. Nago Press & Seatum. 100 web; § 500 Lamber. 100 web; § 100 Lamber. 100 web; § 100 Lamber. 100 web; 1100 Lamber. 100 web; 100 Lambers. 100 web; 100 Lambers. 100 web; 100 Lambers.	Mercury Vapor 17% wats. 7 cold Lumens 400 wets. 20 300 Lumens	Service on Steel Poles 120 wells, 2 500 mens 250 wells, 22 005 Lumers 250 wells, 23 00 Lumers 450 wells, 23 00 Lumers 1700 wells, 23 00 Lumers	Mercury Vapor 400 wells 20 000 Lumers	Service on Aluminum Poles. 100 setts: 9 500 Lumens - Post 250 setts: 30 000 Lumens 400 setts: 50 000 Lumens.	Service on Fiberglass Peles 150 am 15 000 Lumens 200 sets 12 000 Lumens	After 1966 Rades Service on Existing Dobe 1980 Press, Existent Editions, ESOI Larves, Editions, ESOI Larves 20 amil 2000 Larves 20 amil 2000 Larves April 109 100 Larves 100 Lar	Service on Wood Poles high Pressure mitten 120 wills, 4500 Limers 000 wills, 9000 Limers	Sarvice on Steel Poles 250 water, 20 300 Lanvard, 400 water, 50 200 Lanvard	Service on Aluminum Poles 250 vells, 25.000 Lumins 400 vells, 30.000 Lumins	Service on Filtersphase Poles 250 meth. 25.000 Lamens 400 meth. 59.000 Lamens	Service on Metal or Fiber 750 wats 23 000 Langua. Tids Lamps	Meter of NVs Painting of Tustomer	Subses	Prompt Pay Dystaum		Impured FPPAR	Test Year Base Revo	Tent Year Base Ray	a analysis

Exhibit No. 2 (KIW)

KINGSPORT POWER COMPANY Comparison of Current and Proposed Rates* Test Year Ended June 38, 2021

		CURREN	TRATES				Reat leve		OPOSED RATES			
TARIFF .	Demand \$AsV	SAVAR	Energy c/e/th	Easterner Seed	Earning Earli	Change Change	K-AR	1 Chates (3md = 2)	Enemy 1900	\$ EMANOR	Time	12mtes
#8 (P11 215)	-		8 315 8 900	1, 65					0.445	1210	10.40	4 84
Load Management Vistor Healing TRP & MS Riber			0.000	4.945					8.018	8 618	0.000	4 84
RS-EMP (811 151) All Mote			2 360 0 Les	1.40					# d18 8 d18	0 618 0 518	1.7	184
b pad Mana gement Water file abilig TRP & MS Rider			0.000	1 (4)					8418	6.018	9 880	-4 B#
#1-DD #34) D-P-sk ITF-Sk MS Prider			876	26 19					8 943 8 942	40 931 40 843	11.01	9 4 1
				4.841							8 909 17 47	4.84
PER									0 143 0 143 0 143	0 943 0 943 0.943	0.000	4.08
EDE Plantification of Manual Advantage (1231 223)				18.5							21 35	610
East the man Over 100 MVh TRP & MS Rider			3 425 2 67d	610					3.364 2.215	8 139 8 139	8 00	419
Max	2 2 0			42 50	5.05	2 85					50 88	100
Secondaty (175) With ensuring 250 (water Kund in) belong dem With ensuring of 250 beautiful dem belong dem Tall a M. R. der	191		3.428	45 (0)	* 04	2 85			3 550 0 000	8 1 5 0 8 888		
	2 15			189.96	4 91	: 16					190.09	0.00
Ennancial: Not equal to JUL books Kwalless bring dam With excess of 200 brook Wy J me belong dem TRP \$ US Ridge	د '5		2 927 9 000		0.00	2 79			2 #21 8 868	E 000 6 000		
MOSE-TOD (228) (MEW GS-TOD)				50 00							50 00	0.00
TRP 4 MS Page			9 444 9 600 9 276						2 322 - 342 0 008	199 272 8278		
tos												
Secundary and	6 °2 3 86		E .0.	159 80	15.40	3 74			E 801	0.014	156 80	9.00
Exmittenchia TRP & MC Roder	5 86 2 38		9 851	136 66	9.63 9.30	. 67			0179	4 614	130-00	0.00
Subtraction and 34 to Tokamic polymorphisms continues:	3.31 2.34		9 835	832 00	184	±53 -234			0.153	4.076	832-09	0.00
Secondary to purintiate; On Pack 8-ling Contact ON Pack Sycaes Soling Demand	8 FB 5 7B	0.76		389 86	13 18	7 48	0.75				388 98	
All MANN TRE & INS Refer	112		8 900		9 04	+ 12			8 990	4 100		
Promatou 324: OH-Peak Billing Demand OH-Peak Excess Billing Demand	441	m Y S		490 00	678	2.09	0.75	0.00			498 98	0.00
CMPesh Excess Billing Demand All with TRP & MS Rider	100		9 988		8.00	1 00			8 900	0 90v		
Subtranseessan, ACS, on restaurary On-Peak Survey Comment OS-Peak Survey Comment As in vice TRP & MS Roder	241	9.75		3886 90	2 06 8 66	159	8.75	4.00			1 890 80	0.10
AR NYMI TRP & MS Rider	183		9 p00		0.00	1 63			5.000	,0 000		
Iranamesan, Juli On-Peak Billing Demand ON-Peak Excess Billing Demand	241	0.75		1 900 00	4.50	150	8.4	4.00			3 990 90	2.99
ANIMAN TRP & MS Rider	163		0 200		8 65	1.03			1 000	0.000		
EHG (288 208) As N. Yh			1500	59.18					2 500	1323	59.19	9 00
Blanded each MV in exchan of 16 MV. TRP & MS Ridge	351				6 35 6 88	2 84						
C0 (771)				34 00							34 08	5 86
AR Mah TRP & MS Rider			3 011 1 940						# 28 # 999	1 010		
PX (646, 841, 842)			1932	678					3 434 2 067 0 000	1 582 1 502 -0 100	57 58	5 00
Elemen Meseng TRP & MC Poder			0 596 0 508						6 960	-0 100		
CL Deschard Lighton Server Noth Program Sadom												
Cortical Listinos Serece, high Priesums fladoum 180 week il Salo Lumeney (804) 200 walks 22 800 Lumens (831)				*16 perlamp/min 16:24 perlamp/min							8 47 12 87	147
Flood Lighting Service High Pressure I advant - Floodight 188 width 9 500 Luminos + 116 - 200 width 22 000 Luminos 1 (8" - 400 width 50 000 Luminos 1 (80 -				2.3° perlamp min 11.0) perlamp min 18.2° perlamp min							11.08	158
											12 86	1 84 2 3 d
Figh Pressure Smith Charbox 480 were 50 000 Lamens (128) Metal Hande Film ght				1781 perlangumm							20 45	z #4
Metal Hands - Floor get 250 mm - 17 000 Lumans - 1101 410 webs - 28 600 Lumans - 110				14 13 persamp meh 14 dd parlamp meh							14 86 6* 11	145
Mercury (April 175 weeks 7000 Lumans (88): 400 weeks 2000 Lumans (88):				14 BU pertamp min. 14 BU pertamp min							10.57	151
Cust Tax control Service Fight Processor Codem - PT 100 MeSts V 500 Lumbers 1119												
188 webs 16 908 Lumens 121/ 158 webs 16 908 Lumens 122/ 258 webs 2* 308 Lumens 1951				1) 16 pertamp mile 1° 65 pertamp mile 39 73 per lamp mile							14.62 44.11 46.37	2 96 6 32 6 64
				19:3 per lang / milk							463"	0.54
Flood Lighting Levens - PT High Pressets Indoor Floodight 198 wells 22 III London - (23- 400 wells 30 000 London - (24-				16.54 perlamp mith 41.10 perlamp/mith							45 10	5 9.4 7 06
New Hallde Floods #1 PT 488 we'ts 34 000 Lubests 320:												
Alli wells 36 000 Library 120:				4213 pertamp men							49.17	1.04
Pole Zpan				141 per pole (mth 14) per span (mth 140 per lateral / mb							1 95 1 40 1 60	6 D0 6 D0 C D0
OL TRP & MS Rider SL**				125								1.25
FTPAR IN application of these builts: Thickeds prepared changes to base rates. TRP s. In Plays in the RepPost Embel No. 1 of KINA Revenue Pr	UKS Riesermo	m and FTRAI	nu-	5 195%							1.000%	9 386 %
"Playse see RyPCo Embel No 1 :KIV-Revenue Pe	bef for detail	ed St. coment	end propos	ed rates								

Exhibit No. 3 (KIW)

KINGSPORT POWER COMPANY TYPICAL ELECTRIC BILL COMPARISON

Line <u>No.</u>	Current <u>Tariff</u> (1)	Proposed <u>Tariff</u> (2)	Billing Demand Peak (3)	Metered <u>Energy</u> (4)	Current <u>Bill</u> (5)	Current Bill w Prompt Pay (6)	Proposed <u>Bill</u> (7)	Proposed Bill w Prompt Pay (8)	Bill <u>Increase</u> (9)=(7)-(5)	% <u>Change</u> (10)=(9)/(5)
	RS	RS	**	250	38.38	37.80	40.66	40.05	2 28	5.9%
1 2	къ	KG .	**	500	59.99	59.09	63.85	62.89	3.86	6 4%
3	•			1,000	103.18	101.63	110.22	108.57	7.04	6 8%
4				1,500	146 39	144 19	156 60	154.25	10.21	7 0%
5			**	2.000	189 58	186 74	202 97	199 93	13.39	7 1%
6			-	4,000	362.37	356 93	388 47	382 64	26 10	7 2%
7	RS EMP	RS EMP		250	37.62	37 06	39 85	39 25	2.23	5 9%
8				500	58.45	57.57	62.22	61 29	3.77	6 4%
9				1,000	100,11	98.61	106.97	105.37	6 86 9.95	6.9% 7.0%
10				1,500 2,000	141.77 183.43	139.64 180.68	151.72 196.47	149.44 193.52	13 04	7.1%
11 12				4,000	350 07	344.82	375.47	369.84	25.40	7.3%
	, Be top	RS-TOD		1,000	117.65	115.89	105.94	104.35	-11.71	-10.0%
13 14	RS-TOD On-Peak %	48%		1,500	161 43	159.01	150.17	147.92	-11.26	-7.0%
15	Off-Peak %	52%		2,000	205.21	202.13	194.40	191.48	-10.81	-5.3%
16				4,000	380.32	374.62	371.33	365.76	-8.99	-2.4%
17				5,000	467.87	460.85	459.80		-8.07	-1.7%
18				10,000	905.65	892 07	902 13	888.60	-3.52	-0.4%
19	SGS	sgs		250	45.03	44 35	46 64	45.94	1 61	3 6%
20				350	54 83	54 01	56.75	55.90 60 88	1.92 2.08	3.5% 3.5%
21				400 500	59.73 69.54	58.83 68.50	61.81 71.92		2 38	3 4%
22 23	•			1,000	114 19	112 48	117.89		3.70	3 2%
24				2,500	244.90	241 23	252 37	248 58	7.47	3 1%
25			=#	4,000	375.61	369.98	386 84	381.04	11.23	3 0%
26	MGS-SEC	MGS-SEC	10	2,190	319.05	314.27	336.27	331.23	17.22	5.4%
27	Load Factor	30%	25	5,475	736.60	725.55	765.66		29.06	3 9%
28	2004 1 2000		50	10,950	1,432.53	1,411.04	1,481,33		48.80	3 4%
29			100	21,900	2,824.37	2,782.01	2,912.66	2,868.97	88.29	3.1%
30	MGS-SEC	MGS-SEC	10	2,920	371.93	366.35	389.15	383.31	17.22	4.6%
31	Load Factor	40%	25	7,300	868.83	855.80	897.89	884.42	29.06	3.3%
32	14		50	14,600	1,696.97	1,671.51	1,745.77		48.80	2.9%
33			100	29,200	3,353.25	3,302.95	3,441.54	3,389.92	88.29	2.6%
34	MGS-PRI	MGS-PRI	10	2,190	446.16	439.47	460.83	453.92	14.67	3 3%
35	Load Factor	30%	25	5,475	845.77	833.09	867.07		21.30	2.5%
36			50	10,950	1,511.80	1,489.12	1,544.14		32.34	2 1%
37			100	21,900	2,843.84	2,801.19	2,898 28	2,854.81	54.44	1.9%
38	MGS-PRI	MGS-PRI	10	2,920	495.83	488 39	510 50	502.84	14.67	3 0%
39	Load Factor	40%	25	7,300	969.94	955.39	991 24		21 30	2.2%
40			50	14,600	1,760 14	1.733 73	1.792 48		32 34	1 8%
41			100	29,200	3,340.53	3,290.43	3,394.97	3,344.05	54.44	1 6%
42	MGS-TOD	GS-TOD		2,000	233.89	230 38	238.14		4.25	1.8%
43 44	On-Peak % Off-Peak %	47% 53%		3,000 5,000	327.18 513.76	322 27 506.05	332.20 520.34		5.02 6.58	1.5% 1.3%
45	OII-FEAR 70	3370	_	10,000	980.21	965.51	990 68		10.47	1.1%
46	LGS-SEC	LGS-SEC	100	29,200	3,455.94	3,404.10	3,593.24	3,539.34	137.30	4.0%
47	Load Factor	40%	250	73,000	8,415.30		8,743.87		328.57	3.9%
48	godd i delei		500	146,000	16,676.65		17,321.28		644.63	3.9%
49			750	219,000	24,944.37	24,570.20	25,909.15		964.78	3 9%
50			1,000 1,087	292,000	33,212.08	32,713 90	34 497 02	33,979.56	1,284.94	3.9%
51	LGS-SEC	LGS-SEC	100	36,500	3,890.77	3,832.41	4,032.19	3,971.71	141.42	3 6%
52	Load Factor	50%	250	91,250	9,502.37		9,841 24	9,693 62	338.87	3 6%
53			500	182,500	18,850.79		19,516 03		665 24	3 5%
54			750	273.750	28,205 57	27,782.49	29,201 27		995 70	3 5%
55			1,000	365,000	37,560 35	36,996 95	38,886.51	38.303.21	1,326 16	3.5%
56	LGS-SEC	LGS-SEC	100	43,800	4,325 60		4,471 14		145 54	3.4%
57	Load Factor	60%	250	109,500	10,589,44		10,938.62		349.18	3.3%
58			500	219,000	21,024 93		21,710.77		685 84	3.3%
59 60			750 1,000	328,500 438,000	31,466.78 41,908.63		32,493.39 43,276.00		1,026.61 1,367.37	3.3% 3.3%
		100.000		·				1000		2 404
61	LGS-SEC	LGS-SEC	100 250	51,100 127,750	4,760.43 11,676.50		4,910.09 12,035.99		149.66 359.49	3.1% 3.1%
62 63	Load Factor	70%	500	255,500	23,199.07		23,905.52		706.45	
64			750	383,250	34,727.98	34,207.06	35,785.50	35,248.72	1,057.52	3.0%
65			1,000	511,000	46,256.90		47,665.49	46,950.51	1,408.59	3.0%

KINGSPORT POWER COMPANY TYPICAL ELECTRIC BILL COMPARISON

Line <u>No.</u>	Current Tariff (1)	Proposed <u>Tariff</u> (2)	Billing Demand Peak (3)	Metered Energy (4)	Current <u>Bill</u> (5)	Current Bill w Prompt Pay (6)	Proposed Bill (7)	Proposed Bill w Prompt Pay (8)	Bill <u>Increase</u> (9)=(7)-(5)	% <u>Change</u> (10)=(9)/(5)
66 67 68 69 70	LGS-PRI Load Factor	LGS-PRI 40%	100 250 500 750 1,000	29,200 73,000 146,000 219,000 292,000	3,316 96 7,821,29 15,324.75 22,833 84 30,342,94	3,267.21 7,703.97 15,094.88 22,491.34 29,887.80	3,392 71 7,982.44 15,626.25 23,278.69 30,931.13	3,341 82 7,862.70 15,391.86 22,929 51 30,467.16	75.75 161 15 301 50 444 85 588 19	2 3% 2 1% 2 0% 1 9%
71 72 73 74 75	LGS-PRI Load Factor	LGS-PRI 50%	100 250 500 750 1,000	36,500 91,250 182,500 273,750 365,000	3,714.24 8,814.47 17,311.11 25,813.38 34,315.66	3,658 52 8,682.26 17,051.45 25,426.18 33,800.93	3,787,78 8,970,13 17,601,63 26,241,76 34,881,89	3,730.96 8,835.58 17,337.61 25,848.13 34,358.66	73 54 155 66 290 52 428 38 566 23	2.0% 1.8% 1.7% 1.7%
76 77 78 79 80	LGS-PRI Load Factor	LGS-PRI 60%	100 250 500 750 1,000	43,800 109,500 219,000 328,500 438,000	4,111,51 9,807.66 19,297.47 28,792.93 38,288.39	4,049 84 9,660.54 19,008.01 28,361 04 37,714.06	4,182.86 9,957.83 19.577.01 29.204.83 38,832.65	4,120.12 9.808.46 19,283.35 28,766.76 38,250.16	71.35 150.17 279.54 411.90 544.26	1 7% 1 5% 1.4% 1 4% 1.4%
81 82 83 84 85	LGS-PRI Load Factor	LGS-PRI 70%	100 250 500 750 1,000	51,100 127,750 255,500 383,250 511,000	4,508.78 10,800.83 21,283.84 31,772.47 42,261.11	4,441,15 10,638.82 20,964.58 31,295.89 41,627.19	4,577.93 10,945.51 21,552.39 32,167.91 42,783.41	4,509.26 10,781.33 21,229.10 31,685.39 42,141.66	69 15 144 68 268.55 395.44 522.30	1.5% 1.3% 1.3% 1.2%
86 87 88 89	IP-PRI Load Factor	IP-PRI 85%	1,000 5,000 10,000 15,000 20,000	620,500 3,102,500 6,205,000 9,307,500 12,410,000	42,245.84 209,412.79 418,371.48 627,330.16 836,288.85	41,612.15 206,271.60 412,095.90 617,920.21 823,744.52	44,799,67 222,078,35 443,676,70 665,275,05 886,873,40	44,127,67 218,747,17 437,021,55 655,295,92 873,570,30	2,553,83 12,665,56 25,305,22 37,944,89 50,584,55	6.0% 6.0% 6.0% 6.0%
91 92 93 94 95	IP-PRI Load Factor	IP-PRI 90%	1,000 5,000 10,000 15,000 20,000	657,000 3,285,000 6,570,000 9,855,000 13,140,000	43,769.35 217,030.34 433,606.58 650,182.81 866,759 05	43,112.81 213,774.88 427,102.48 640,430.07 853,757.66	45,233.18 224,245.90 448,011.80 671,777.70 895,543.60	44,554.68 220,882.21 441,291.62 661,701.03 882,110.45	1,463.83 7,215.56 14,405.22 21,594.89 28,784.55	3.3% 3.3% 3.3% 3.3% 3.3%
96 97 98 99 100	IP-TRAN Load Factor	IP-SUB/TRAN 65%	1,000 5,000 10,000 15,000 20,000	474,500 2,372,500 4,745,000 7,117,500 9,490,000	37,964 17 175,213,91 346,776,07 518,338 24 689,900 41	37,394.71 172,585.70 341,574,43 510,563.17 679,551.90	38,862.46 178,872.30 353,884.60 528,896 90 703,909 20	38,279.52 176,189.22 348,576.33 520,963.45 693,350.56	898,29 3,658,39 7,108,53 10,558,66 14,008,79	2.4% 2.1% 2.0% 2.0% 2.0%
101 102 103 104 105	IP-TRAN Load Factor	IP-SUB/TRAN 75%	1,000 5,000 10,000 15,000 20,000	547,500 2,737,500 5,475,000 8,212,500 10,950,000	40,963.01 190,208.11 376,764.47 563,320.84 749,877.21	40,348.57 187,354.99 371,113.01 554,871.03 738,629.05	41,861.30 193,866.50 383,873,00 573,879.50 763,886.00	41,233,38 190,958,50 378,114,91 565,271,31 752,427,71	898 29 3,658 39 7,108 53 10,558.66 14,008.79	2.2% 1.9% 1.9% 1.9% 1.9%
106 107 108 109 110	IP-TRAN Load Factor	IP-SUB/TRAN 85%	1,000 5,000 10,000 15,000 20,000	620,500 3,102,500 6,205,000 9,307,500 12,410,000	43,961.85 205,202.31 406,752.87 608,303.44 809,854.01	43,302.43 202,124.27 400,651.58 599,178.89 797,706.20	44,860.14 208,860.70 413,861.40 618,862.10 823,862.80	44,187,24 205,727,79 407,653,48 609,579,17 811,504,86	898.29 3.658.39 7.108.53 10,558.66 14,008.79	2.0% 1 8% 1 7% 1.7%
111 112 113 114	IP-TRAN Load Factor	IP-SUB/TRAN 95%	5,000 10,000 15,000 20,000	3,467,500 6,935,000 10,402,500 13,870,000	220,196.51 436,741.27 653,286.04 869,830.81	216,893.56 430,190.16 643,486.75 856,783.34	223,854.90 443,849.80 663,844.70 883,839.60	220,497.08 437,192.05 653,887 03 870,582.01	3,658.39 7,108.53 10,558.66 14,008.79	1.7% 1.6% 1.6% 1.6%

KINGSPORT POWER COMPANY TYPICAL ELECTRIC BILL COMPARISON

Line No	Current <u>Tanff</u> (1)	Proposed Tariff (2)	Billing Demand Peak (3)	Metered Energy (4)	Current <u>Bill</u> (5)	Current Bill w Prompt Pay (6)	Proposed Bill (7)	Proposed Bill w Prompt Pay (8)	Bill <u>Increase</u> (9)=(7)-(5)	% <u>Change</u> (10)=(9)/(5)
115 116 117 118	EHG	EHG	10 20 30 50	2,500 5,000 8,000 13,000	300.44 553.39 851.26 1,423.59	295.93 545.09 838.49 1,402.24	310.33 570.48 882.66 1,529.96	305.68 561.92 869.42 1,507.01	9.89 17.09 31.40 106.37	3.3% 3.1% 3.7% 7.5%
119 120 121 122 123 124	. cs	cs		500 1,000 2,000 3,000 4,000 5,000	90 12 148 06 263 95 379 84 495 73 611 62	88.77 145.84 259.99 374.14 488.29 602.45	93.76 153.52 273.04 392.56 512.08 631.60	92.35 151.22 268.94 386.67 504.40 622.13	3.64 5.46 9.09 12.72 16.35 19.98	4.0% 3.7% 3.4% 3.3% 3.3% 3.3%
125 126 127 128 129	PS	PS	 	5,000 10,000 20,000 30,000 40,000	609 63 1,164.85 2,275.31 3,385.76 4,496.22	600 49 1,147 38 2,241.18 3,334.97 4,428.78	650.05 1,242.60 2,427.70 3,612.80 4,797.90	640 30 1,223.96 2,391.28 3,558.61 4,725.93	40 42 77 75 152 39 227 04 301.68	6 6% 6 7% 6 7% 6 7% 6.7%
130 131 132 133	PS (Over 500 kWh Electric)	PS	 	50,000 75,000 100,000 125,000	4,938.42 7,377.06 9,815.70 12,254.33	4,864.34 7,266.40 9,668.46 12,070.52	5,276.64 7,882.64 10,488.64 13,094.64	5,197.49 7,764.40 10,331.31 12,898.22	338.22 505.58 672.94 840.31	6.8% 6.9% 6.9% 6.9%
134 135 136 137	PS (All Electric)	PS	-	50,000 75,000 100,000 125,000	4,931.67 7,370.31 9,808.94 12,247.58	4,857.69 7,259.76 9,661.81 12,063.87	5,269.50 7,875.50 10,481.50 13,087.50	5,190.46 7,757.37 10,324.28 12,891.19	337.83 505.19 672.56 839.92	6.9% 6.9% 6.9% 6.9%

REBUTTAL TESTIMONY OF KATHARINE WALSH ON BEHALF OF KINGSPORT POWER COMPANY D/B/A AEP APPALACHIAN POWER BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION DOCKET NO. 21-00107

1	Q.	PLEASE STATE YOUR NAME.
2	A.	My name is Katharine Walsh.
3	Q.	ARE YOU THE SAME KATHARINE WALSH WHO SUBMITTED DIRECT
4		TESTIMONY IN THIS PROCEEDING?
5	A.	Yes.
6	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?
7	A.	I respond to the direct testimony of Consumer Advocate Unit (CA) witness Novak's
8		development of billing determinants, attrition year revenue calculation, gross revenue
9		conversion factor (GRCF) calculation, and concerns regarding the prompt pay discount. I
10		also address his Street Lighting rate design and recommend certain changes to the filed
11		lighting proposals.
12	Q.	ARE YOU SPONSORING ANY REBUTTAL EXHIBITS?
13	A.	Yes, I am sponsoring the following exhibit:
14		KgPCo Rebuttal Exhibit No. 1 (KIW) Proposed Lighting Revisions to Tariff
15	Q.	DO YOU AGREE WITH THE BILLING UNITS WITNESS NOVAK
16		DEVELOPED?
17	A.	No. Witness Novak used a regression model which utilizes historic averages to develop
18		attrition year billing units. While his model differs from the Company's preferred
19		approach as filed in this proceeding, it results in similar billing units with the exception of
20		three tariffs: 324 Industrial Power Transmission (IP Tran), 208 Electric Heating General

1	(EHG), and 229 General Service Time-of-Day (GS-TOD). In all three instances, witness
2	Novak's erroneous calculations result in higher billing units.

Q. PLEASE DESCRIBE THE PROBLEM WITH WITNESS NOVAK'S IP TRAN BILLING DEMAND.

A.

Witness Novak has overstated IP Tran billing demand by applying a specific customer adjustment to an overstated level of attrition year billing demand. The Commission should rely on the going-level kW demand I calculated for 324 IP Tran, based on current and known operations of the customers, of 759,217 kW which results in \$181,521 lower attrition year revenue than computed by witness Novak. The Company's four largest customers are served on the IP Tran tariff. One customer in particular ceased its normal level of operations and plans to continue operating at a much lower load than it has historically. Witness Novak calculated an adjustment to decrease that customer's billing demand by 210,630 kW. I do not disagree with the adjustment amount, as I have developed a similar adjustment, but have determined that witness Novak applied his adjustment to an historic average usage which significantly overstates the IP Tran attrition year level of demand.

While the Commission should adopt the IP Tran billing demand as filed, at minimum, the Commission should correct witness Novak's calculations. Witness Novak shows attrition year billing demand for the four IP Tran customers in his support R-91-1.00, R-91-2.00, R-91-3.00 and R-91-5.00. The sum of attrition year billing demand from his workpaper, WHN Analysis of KPC 25 Largest Customers -2022, is 793,298 kW, which is 41,239 kW lower than the overstated calculation of 834,537 shown in WHN IP

1		Revenue Calculation. Rectifying this error using witness Novak's own calculation results
2		in \$99,386 less attrition year revenue than proposed by the CA.
3	Q.	PLEASE DESCRIBE THE PROBLEM WITH WITNESS NOVAK'S EHG
4		BILLING DEMAND.
5	A.	Tariff code 208 EHG applies a demand charge for each kW of monthly billing demand in
6		excess of 30 kW. Therefore the first 30 kW used in each month is not assessed any base
7		demand charge. When witness Novak developed attrition year revenue, he applied the
8		base demand charge to all monthly demand instead of only demand in excess of 30 kW.
9		In doing so, he has overstated EHG billing demand by 85,146 kW compared to my
10		calculation. Rectifying this error, using the filed tariff code 208 base billing demand, as
11		provided in KgPCo Exhibit No. 1 (KIW) Revenue Proof, results in \$298,863 less attrition
12		year revenue than proposed by the CA.
13	Q.	PLEASE DESCRIBE THE PROBLEM WITH WITNESS NOVAK'S GS-TOD
14		ENERGY.
15	A.	Tariff 229 GS-TOD applies energy charges for on and off peak billing periods. When
16		witness Novak developed on and off peak energy, he used total metered energy as if it
17		were on-peak energy. This effectively doubled their usage. In doing so, he has overstated
18		GS-TOD on-peak energy by 129,378 kWh. Rectifying this error, using the filed tariff
19		code 229 on-peak energy as provided in KgPCo Exhibit No. 1 (KIW) Revenue Proof,
20		results in \$5,721 less attrition year revenue than proposed by the CA.

1	Q.	DO YOU HAVE ANY OTHER CONCERNS ABOUT WITNESS NOVAK'S
2		ATTRITION YEAR REVENUE?
3	A.	Yes, witness Novak has overstated the Company's Street Lighting attrition year revenue
4		by applying a 113% gross-up to that revenue, resulting in an additional \$213,581 of
5		fictitious revenue.
6	Q.	WHAT IS THE BASIS FOR THIS GROSS-UP?
7	A.	Witness Novak asserts that the Commission ordered an approximate \$215,000 increase to
8		the Street Lighting class in Docket No. 16-00001. While the Settlement and Order did
9		impute a revenue increase to the Street Lighting class, it also recognized that the
10		Company was obligated to continue charging Street Lighting customers their contracted
11		rates. Effectively the result was that all other retail customers would not pay \$215,000
12		that was identified as related to Street Lighting.
13	Q.	WHAT IS THE EFFECT OF WITNESS NOVAK'S REVENUE GROSS-UP?
14	A.	Witness Novak has imputed additional revenue to the Company by falsely increasing
15		Street Light lamp rates to reach higher attrition year revenue. In order to reach the
16		proposed level of revenue for the Street Lighting class recommended by Mr. Novak, the
17		communities with Street Lighting would receive an almost 30% increase under CA's
18		proposal instead of the 13.18% increase shown in witness Novak's exhibit CA Exhibits
19		for Revenue Requirement in KPC Rate Case 21-00107.
20	Q.	IS THE STREETLIGHTING CLASS ALREADY EARNING OVER THE
21		JURISDICTIONAL RATE OF RETURN?
22	A.	Yes, as discussed by Company witness Ward, the Street Lighting class earned a 2.6%
23		ROR which is higher than the jurisdictional average of -0.83%. Under their current

ı		contract rates, they are already paying higher than the jurisdictional average when
2		considering the costs to serve them. It would be totally inappropriate to impose an
3		increase of almost 30% on these customers when the cost of service does not warrant
4		doing so.
5	Q.	WHAT LEVEL OF BASE ATTRITION YEAR REVENUE HAS THE COMPANY
6		PROPOSED?
7	A.	As shown in KgPCo Exhibit No. 1 (KIW) Revenue Proof, the Commission should rely or
8		my attrition year SL revenue of \$1,148,264. Accepting my number, results in \$307,039
9		less attrition year revenue than proposed by the CA.
10	Q.	WITNESS NOVAK HAS ASKED THE COMMISSION TO QUESTION THE
11		PROMPT PAYMENT DISCOUNT CUSTOMERS RECEIVE FOR PAYING
12		THEIR BILL ON TIME. DO YOU AGREE THE PROMPT PAYMENT
13		DISCOUNT POSES A PROBLEM?
14	A.	No, I do not. Kingsport customers have long enjoyed a 1.5% prompt payment discount
15		which motivates customers to pay their bill and stay current on their account. Witness
16		Novak is correct that the full prompt payment gross-up is included in base rates while the
17		credit is assessed on the entire bill. However, I disagree that the Commission need open a
18		separate docket to address the prompt pay discount. It would be an unnecessary use of
19		resources and not to customers' benefit. Rather, there are two effectively equivalent
20		options to address witness Novak's concern:
21		1. Retain the full prompt pay gross-up in base rates the way it has been
22		calculated for decades. This will also ensure that there continues to be matching of the
23		full prompt pay gross-up in base rates along with any forfeited discounts in base rates.

1		2. Gross-up the individual rate components (base and riders) for the prompt
2		pay discount. This would require changes to the current FPPAR and TRP&MS rates in
3		order to capture the total prompt pay discount across base and rider rates.
4	Q.	WITNESS NOVAK HAS CALCULATED A LOWER GRCF THAN THE
5		COMPANY. DO YOU AGREE WITH HIS GRCF?
6	A.	No, I do not. There are a number of differences between the Company's calculation and
7		CA's calculation. Company witness Criss addresses witness Novak's inappropriate
8		removal of the TN PUC Inspection Fee component from the gross-up. Additionally, I
9		find fault with his calculation of the forfeited discount ratio applied to the gross-up.
10	Q.	PLEASE EXPLAIN THE FORFEITED DISCOUNT DIFFERENCE.
11	A.	It is proper to first gross-up operating revenue by a representative level of forfeited
12		discounts otherwise known as the forfeited discount ratio. The forfeited discount ratio
13		includes a test year level of forfeited discounts divided by total test year revenue to reach
14		a forfeited discount ratio. Witness Novak used a similar level of forfeited discount
15		revenue but divided by base revenue instead of total revenue. This results in a much
16		higher forfeited discount ratio in his GRCF calculation. As previously discussed,
17		forfeited discounts are reflective of total bills and it is incorrect to calculate the forfeited
18		discount ratio using only base revenue as the denominator.
19	Q.	IS HIS APPROACH CONSISTENT WITH HIS CALCULATION OF THE
20		UNCOLLECTIBLE RATIO?
21	A.	No. While he used only base revenue in the forfeited discount ratio, he used total revenue
22		to compute the uncollectible ratio. This inconsistency should be corrected and both ratios
23		should utilize total revenue as the denominator.

1	Q.	DO YOU AGREE WITH WITNESS NOVAK'S RECOMMENDATION TO
2		APPLY THE ENTIRE REVENUE INCREASE TO ONLY THE FIXED
3		PORTIONS OF CUSTOMER RATES?
4	A.	Yes, I do. The base rates reflect the distribution cost-of-service and ought to be recovered
5		in fixed charges. Therefore, I agree that customer and demand charges, not energy
6		charges, ought to be increased to collect the increase granted by the TPUC in this case.
7	Q.	DO YOU HAVE ANY OTHER GENERAL CONCERNS WITH THE RATE
8		DESIGN PROPOSED BY WITNESS NOVAK.
9	A.	Yes, I believe one minor rate design issue should be considered regarding Street Lighting
10		lamp rates. Witness Novak simply spread the increase to all existing street light lamp
11		rates. In contrast, the Company has proposed to first consolidate the lamp rates by
12		wattage, similar to the current Outdoor Lighting rates, then apply the revenue increase.
13		This consolidation reduces the number of Street Light lamp rates by 39, significantly
14		simplifies Street Light customer bills and tariff administration, and should be approved.
15	Q.	DO YOU HAVE ANY FURTHER COMMENTS REGARDING THE LIGHTING
16		PROPOSALS IN THIS PROCEEDING?
17	A.	Yes. Through the course of discovery and additional review, the Company has
18		determined there are some necessary changes to the proposed lighting tariffs.
19		Additionally, Witness Novak is expected to offer supplemental testimony regarding the
20		new LED lighting proposals and the Company would like to respond accordingly at that
21		time if necessary.

ı	Q.	WHAT CHANGES TO THE FILED LIGHTING PROPOSALS HAVE YOU
2		IDENTIFIED?
3	A.	I have included revisions to the Company's proposed tariff in red-line format for OL, SL
4		and the lighting section of the FPPAR relative to those originally filed in
5		MFR_5b_Attachment_1. This is provided as KgPCo Rebuttal Exhibit No. 1 (KIW)
6		Proposed Lighting Revisions to Tariff. These revisions have no dollar effect on the
7		Company's original filing or customer bills. The revisions are summarized below:
8	1	1. Correct OL conversion charge from \$31 to \$30.
9		2. Revise SL FPPAR rate to a single per kWh rate instead of separate per lamp
10		charges. It was determined the Company's billing system cannot charge separate rider
11		lamp rates for a single Street Light Tariff code, 523. Since the lamp rates were originally
12		designed based on a uniform per kWh rate, this has no impact.
13		3. Correct name of Tariff code OL 173 from UG to OH
14		4. Remove OL lamps that are no longer offered or used: Tariff codes 99, 104, 121
15		and 125
16		5. Include a rate for 200 watt HPS SL UG lamps. It was determined that some of
17		the 200 watt HPS SL lamps are fed via underground circuit; therefore a separate rate
18		should be shown for them.
19		6. Add a new OL and SL LED option for 480 watt Flood lamp.
20	Q.	DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?
21	A.	Yes.

Original Sheet Number 2-15 T.P.U.C. Tariff Number 3

FUEL AND PURCHASED POWER ADJUSTMENT RIDER

Kingsport Power is authorized under the terms of this rider to apply a charge to all customer bills rendered by the Company to recover the total cost of fuel and purchased power from the Company's wholesale power supplier under the Federal Energy Regulatory Commission implemented rate schedules, including, but not limited to, all demand charges, energy charges and fuel charges which are paid by the Company to its wholesale power supplier in connection with the electric service provided to the Company.

1. <u>Updates to Fuel and Purchased Power Expense</u>

Fuel and Purchased Power Adjustment Rider rates shall remain in effect until such time as new Rider rates are approved by the Tennessee Public Utility Commission. At least annually, the Company will file information regarding actual fuel and purchased power expenses and revenues collected under this Rider as well as any proposed adjustment to the Rider rates. The Fuel and Purchased Power Adjustment Rider rates will be designed to collect the approved level of fuel and purchased power expense including any prior period over/under recovery balance and any refunds from the Company's wholesale power supplier. Prior period over/under recovery balances result from differences between the Company's actual total costs from its wholesale supplier and actual billing under the Rider.

2. <u>Determination of Adjustments to Surcharges by Tariff</u>

Adjustments to the level of recovery under the Fuel and Purchased Power Adjustment Rider shall be applied proportionally to all Fuel and Purchased Power Adjustment Rider rate components for all tariffs and special contracts.

3. Notification of Change in Charge by the Company

The Company will provide no less than a 30-day notice of the proposed effective date in any change in the purchased power charge to its customers. The Company will also provide the calculations and other information supporting the proposed purchased power charges to the Staff of the Tennessee Public Utility Commission 30 days prior to the effective date of such charge.

4. Charge

Pursuant to the provisions of this Rider, a Fuel and Purchased Power Adjustment Rider charge will be applied to each kilowatthour, kilowatt or lamp as billed under the Company's filed tariffs.

The Fuel and Purchased Power Adjustment Rider charge applicable to each tariff is set below:

<u>Tariff</u>	Energy Rate	Demand Rate	Lamp Rate
	(¢) / kWh	(\$) / KW	(\$) / Lamp
Residential			3.7
All kWh	8.332	 	
Storage Water Heating	6.394		
Residential Employee			
All kWh	8.332	 	
Storage Water Heating	6.394		
Residential Smart Time-of-Use			
Critical On-peak kWh	17.500		
On-peak kWh	9.895		
Off-peak kWh	6.394		

FUEL AND PURCHASED POWER ADJUSTMENT RIDER

Lamp Rate	Demand Rate	Energy Rate	<u>Tariff</u>
(\$) / Lamp	(\$)/KW	(¢) / kWh	
1			Residential Time-of-Day
		9.539	On-peak kWh
		6.394	Off-peak kWh
			Small General Service (SGS)
		6.750	First 600 kWh
		6.750	Over 600 kWh
			Medium General Service (MGS) Secondary
		7.512	First 200 kWh per kW
		7.245	Over 200 kWh per kW
			General Service Time-of-Day (GS-TOD)
		8.042	On-peak kWh
		6.236	Off-peak kWh
			Medium General Service (MGS) Primary
		7.513	First 200 kWh per kW
		6.804	Over 200 kWh per kW
			Large General Service (LGS) Secondary
	\$4.98		Demand - kVA
	1	5.212	All kWh
			Large General Service (LGS) Primary
	\$4.98		Demand - kVA
		4.637	All kWh
			LGS Subtransmission/Transmission
	\$ 4.88		Demand - kVA
		4.550	All kWh
			Industrial Power (IP) Secondary
	\$10.95		Demand - On-Peak kW
		4.310	All kWh
	\$ 10.63		
		4.174	All kWh
			Industrial Power (IP) Subtransmission/
	\$11.51		Demand - On-Peak kW
	1 (.110	4 108	
	\$ 10.63 \$11.51	4.174	Industrial Power (IP) Primary Demand - On-Peak kW All kWh Industrial Power (IP) Subtransmission/ Transmission Demand - On-Peak kW All kWh

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FUEL AND PURCHASED POWER ADJUSTMENT RIDER

<u>Tariff</u>	Energy Rate	Demand Rate	Lamp Rate
	(¢)/kWh	(\$) / KW	(\$) / Lamp
Church Service			(4)
All kWh	7.672		
Public Schools (PS)			
Block 1 kWh Standard	8.417		
Block 2 kWh Electric Heating	8.417		
Electric Heating General (EHG)			
All kWh	7.498		
Outdoor Lighting (OL)			
Overhead Lighting Service			
High Pressure Sodium			
100 watts, 9,500 Lumens (094)			\$1.30
200 watts, 22,000 Lumens (097)			\$2.91
Flood Lighting Service			
High Pressure Sodium - Floodlight			
100 watts, 9,500 Lumens (115)			\$1.30
200 watts, 22,000 Lumens (107)			\$2.91
400 watts, 50,000 Lumens (109)			\$5.75
High Pressure Sodium - Shoebox			35.75
400 watts, 50,000 Lumens (120)			\$5.75
Metal Halide - Floodlight			95.75
250 watts, 17,000 Lumens (110)			\$3.46
400 watts, 28,800 Lumens (116)			\$5.47
Mercury Vapor			\$3.47
175 watts, 7,000 Lumens (093)			\$2.49
400 watts, 20,000 Lumens (095)			\$5.47
Post Top Lighting Service			\$3,47
High Pressure Sodium - PT			
100 watts, 9,500 Lumens (111)			\$1.30
70 watts, 6,300 Lumens (121)			\$0.98
150 watts, 16,000 Lumens (122)			\$2.02
250 watts, 27,500 Lumens (103)			\$3.56
-400 watts, 50,000 Lumens (104))			\$5.75
Flood Lighting Service – PT			90.10
High Pressure Sodium - Floodlight			
200 watts, 22,000 Lumens (123)			\$2.91
400 watts, 50,000 Lumens (124)			\$5.75
Metal-Halide PT			
-400 watts, 36,000 Lumens (125)			\$5,47
Metal Halide - Floodlight - PT			
400 watts, 36,000 Lumens (126)			\$5.47
Mercury Vapor PT			
-175 watts, 7,000 Lumens (099)			\$2.49

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Outdoor Lighting (OL) - cont'd		
LED Overhead Lighting Service		
50 watts, 5,000 Lumens OH (163)		\$0.56
100 watts, 9,800 Lumens OH (152)		\$1.11
200 watts, 23,000 Lumens OH (165)		\$2,22
150 watts, 20,400 Lumens Flood OH (167)		\$1.67
300 watts, 38,700 Lumens Flood OH (172)		\$3.35
480 watts, 73,000 Lumens Flood OH (174)		\$5.34
LED Underground Lighting Service		
50 watts, 5,000 Lumens UG (164)		\$0.56
100 watts, 9,800 Lumens UG (153)		\$1.11
115 watts, 15,700 Lumens Shoebox UG (169)		\$1.28
200 watts, 23,000 Lumens UG (166)		\$2.22
40 watts, 4,300 Lumens Postop UG (171)		\$0.44
65 watts, 6,300 Lumens Postop UG (158)		\$0.72
150 watts, 20,400 Lumens Flood UG (168)		\$1.67
300 watts, 38,700 Lumens Flood UG (173)		\$3.35
480 watts, 73,000 Lumens Flood UG (175)		\$5.34
Street Lighting (SL) tariff code (523)		
All kWh	3.379	

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FUEL AND PURCHASED POWER ADJUSTMENT RIDER

<u>Tariff</u>	Energy Rate	Demand Rate	Lamp Rate
	(¢) / kWh	(\$) / KW	(\$) / Lamp
Backup Service			
Service Reliability Level A			
Secondary		\$ 0.47	
Primary		\$ 0.46	
Sub/Transmission		\$ 0.44	
Service Reliability Level B			
Secondary		\$ 0.93	
Primary		\$ 0.91	
Sub/Transmission		\$ 0.89	
Service Reliability Level C			
Secondary		\$ 1.42	
Primary		\$ 1.39	
Sub/Transmission		\$ 1.35	
Service Reliability Level D			
Secondary		\$ 1.88	
Primary		\$ 1.83	
Sub/Transmission		\$ 1.80	
Service Reliability Level E			
Secondary		\$ 2.36	
Primary		\$ 2.30	
Sub/Transmission		\$ 2.25	
Service Reliability Level F			
Secondary		\$ 2.82	
Primary		\$ 2.74	
Sub/Transmission		\$ 2.69	
Maintenance Service			
Secondary	4.537		
Primary	4.397		
Sub/Transmission	4.326		

P P P

TARIFF O. L. (Outdoor Lighting)

AVAILABILITY OF SERVICE

Available for outdoor lighting distribution service to individual customers, provided the lighting location designated by the customer is reasonably accessible to the Company's service vehicles without causing damage to the customer's or other's property. No light shall be installed on streets covered by municipal street lighting systems or at a location which might interfere with such system. LED Equivalent options will be utilized for all new installations. Mercury vapor lamps will no longer be available for new installations or for repair or replacement of existing units.

MONTHLY RATE

OVERHEAD LIGHTING SERVICE

A. For each of the following, the Company will provide lamp, photo-electric relay control equipment, luminaire and an upsweep arm not over 6 feet in length, an shall mount same on an existing wood distribution pole which is connected to secondary facilities of the Company:

Tariff Code	Size of Lamp In Lumens (Approximate)	Nominal Lamp Wattage (Approximate)	Lamp Type	Rate Per Lamp Per Month
094	9,500	100	High Pressure Sodium	\$8.47
097	22,000	200	High Pressure Sodium	\$12.07
115	9,500	100	High Pressure Sodium Floodlight	\$11.05
107	22,000	200	High Pressure Sodium Floodlight	\$12.86
109	50,000	400	High Pressure Sodium Floodlight	\$16.65
120	50,000	400	High Pressure Sodium Shoebox Fixture	\$20.55
110	17,000	250	Metal Halide Floodlight	\$14.86
116	28,000	400	Metal Halide Floodlight	\$17.11
163	5,000	50	LED OH	\$4.90
152	9,800	100	LED OH	\$5.48
165	23,000	200	LED OH	\$7.99
167	20,400	150	LED Flood OH	\$7.99
172	38,700	300	LED Flood OH	\$10.23
174	73,000	480	LED Flood OH	\$30.08

Each kilowatt-hour of energy consumed is subject to all applicable riders and surcharges.

When other additional overhead facilities are to be installed by the Company, the customer will, in addition to the above monthly charge, pay a CIAC in advance representing the installation cost of such additional overhead facilities extending from the nearest or most suitable pole of the Company to the point designated by the customer for the installation of said fixture, provided the location designated by the customer is reasonably accessible to the Company's service vehicles without causing damage to the customer's or other's property. In lieu of paying in advance for the installation of additional facilities, the customer may, for the following facilities only, pay the following:

For each additional pole and overhead wire span not over 150 feet: Wood Pole \$ 7.95 per month (35 foot/5)

When service cannot be supplied from an existing pole of the Company carrying a secondary circuit, the Company will install one pole and one span of secondary circuit of not over 150 feet for an additional charge of \$7.95 per month or one span of secondary circuit only of not over 150 feet for an additional charge of \$1.40 per month.

B. After January 1, 1983 Mercury Vapor outdoor lighting service will be available only to customers then being served at the rates set out herein and at the present service location.

Tariff Code	Size of Lamp in Lumens	Nominal Lamp Wattage	Lamp Type	Rate Per Lamp Per Month
093	7,000	175	Mercury Vapor	\$10.57
095	20,000	400	Mercury Vapor	\$17.38

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Original Sheet Number 16-2 T.P.U.C. Tariff Number 3

TARIFF O. L. (Outdoor Lighting)

UNDERGROUND LIGHTING SERVICE

A. For each of the following, the Company will provide lamp, photo-electric relay control, post-top luminaire, post, and installation. (the type and height of which will be consistent with the Company's construction standards) including underground wiring, for a distance of 30 feet from the Company's existing secondary facilities.

Tariff Code	Size of Lamp In Lumens (Approximate)	Nominal Lamp Wattage (Approximate)	Lamp Type	Rate Per Lamp Per Month
121	6.300	70	High Pressure Sodium	\$13.54
111	9,500	100	High Pressure Sodium	\$14.42
122	16,000	150	High Pressure Sodium	\$44.17
103	27,500	250	High Pressure Sodium	\$46.37
104	50,000	400	High Pressure Sodium	\$49.54
123	22,000	200	High Pressure Sodium Floodlight	\$41.48
124	50.000	400	High Pressure Sodium Floodlight	\$48.90
125	· 36,000	400	Metal-Halide	\$49.66
126	36.000	400	Metal Halide Floodlight	\$49.17
164	5,000	50	LED UG	\$13,33
153	9,800	100	LED UG	\$13.91
169	15,700	115	LED SHOEBOX UG	\$16.99
166	23,000	200	LED UG	\$16,41
171	4,300	40	LED Postop UG	\$14.45
158	6,300	65	LED Postop UG	\$14.63
168	20,400	150	LED Flood UG	\$16.75
173	38,700	300	LED Flood UGOH	\$18.99
175	73.000	480	LED Flood UG	\$38.84

B. After January 1, 1983 Mercury Vapor outdoor lighting service will be available only to customers then being served at the rates set out herein and at the present service location.

Tariff Code	Size of Lamp in-Lumens	Nominal Lamp Wattage	Lamp Typ e	Rate-Fer Lamp Per Month	
099	-7.000	175	Mercury Vapor	\$16.16	,

- C. When a customer requires an underground circuit longer than 30 feet from existing secondary facilities for underground lighting service, the customer will pay to the Company, in advance, a charge for the additional length of underground circuit.
- (1) Pay to the Company in advance a charge of \$5.62 per foot for the length of underground circuit in excess of 30 feet; or

Pay a monthly facilities charge of \$1.00 for each 25 feet (or fraction thereof) of underground circuit in excess of 30 feet.

In addition, the customer shall reimburse the Company for all state and federal income taxes associated with such charges.

Fixtures and poles will be standard utility grade secured from the Company's normal suppliers. The Company will be the sole judge of the suitability of the types of fixtures and poles used.

RIDERS

Monthly charges computed under this tariff shall be adjusted in accordance with the applicable Commission-approved riders as contained herein.

PROMPT PAYMENT DISCOUNT

A discount of 1.5 percent will be allowed if account is paid in full within 15 days of date of bill.

TERM OF CONTRACT

Contracts under this tariff will be for not less than 1 year for residential or farm customers, not less than 3 years for commercial or industrial customers, or not less than 5 years for other customers. The Company reserves the right to include in the contract such other provisions as it may deem necessary to insure payment of bills throughout the term of the contract.

HOURS OF LIGHTING

All lamps shall burn from one-half hour after sunset until one-half hour before sunrise, every night and all night, or approximately 4,000

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hours per annum.

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Original Sheet Number 16-3 T.P.U.C. Tariff Number 3

TARIFF O. L. (Outdoor Lighting)

OWNERSHIP OF FACILITIES

All facilities necessary for service including fixtures, controls, poles, transformers, secondaries, lamps and other appurtenances shall be owned and maintained by the Company. All service and necessary maintenance will be performed only during the regular scheduled working hours of the Company. Burned out lamps will normally be replaced within 48 hours after notification by the customer.

TERM

The minimum billing term for new residential outdoor lighting installations will be 12 months. At the Company's option, a written agreement may be required pursuant to the Extension of Service provision of the Company's Terms and Conditions of Standard Service. The minimum billing term for new commercial, industrial and other non-residential outdoor lighting installations will be 36 months. At the Company's option, a written agreement may be required pursuant to the Extension of Service provision of the Company's Terms and Conditions of Standard Service.

SPECIAL TERMS AND CONDITIONS

This tariff is subject to the Company's Terms and Conditions of Service.

In cases where the Company is requested to replace an existing mercury vapor lamp with a high pressure sodium or metal halide lamp, the right is reserved to charge the customer an amount commensurate with the cost involved.

All new lighting installations must be requested by property owner.

CONVERSION CHARGE

Upon Customer request, the Company will convert an existing non-LED luminaire, currently billed in accordance with the Company's Schedule O.L., to an available LED luminaire upon payment, in advance, by the Customer to the Company of the applicable Conversion Charge.

The Conversion Charge for replacing an existing non-LED luminaire to a LED luminaire will be \$304.00.

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By: Christian T Beam, President

Original Sheet Number 17-1 T.P.U.C. Tariff Number 3

TARIFF S. L. (Street Lighting)

AVAILABILITY OF SERVICE

Available for street lighting distribution service to individual customers, provided the lighting location designated by the customer is reasonably accessible to the Company's service vehicles without causing damage to the customer's or other's property. LED Equivalent options will be utilized for all new installations.

MONTHLY RATE (Tariff Code 523)

OVERHEAD LIGHTING SERVICE

A. For each of the following, the Company will provide lamp, photo-electric relay control equipment, luminaire and upsweep arm not over 6 feet in length, and shall mount same on an existing wood distribution pole which is connected to secondary facilities of the Company:

Size of Lamp In Lumens (Approximate)	Nominal Lamp Wattage (Approximate)	Lamp Type	Rate Per Lamp Per Month	Cost of Facilities Included in Rates (\$)1
9,500	100	High Pressure Sodium	\$7.45	
16,000	150	High Pressure Sodium	\$8.62	
22,000	200	High Pressure Sodium	\$9.09	
28,000	250	High Pressure Sodium	\$22.26	
50,000	400	High Pressure Sodium	\$27.16	
5,000	50	LED OH	\$4.90	\$342.48
9,800	100	LED OH	\$5.48	\$379.70
23,000	200	LED OH	\$7.99	\$541.38
73,000	480	LED Flood OH	30.08	\$1,958.64

When facilities other than those specified above are to be installed by the Company, the customer will, in addition to above monthly charge or charges, pay in advance the installation cost for the new overhead facilities extending from nearest or most suitable pole of the Company to the point designated by the customer for the installation of said lamp

B. After January 1, 1983 Mercury Vapor outdoor lighting service will be available only to customers then being served at the rates set out herein and at the present service location.

Size of Lamp in Lumens (Approximate)	Nominal Lamp Wattage (Approximate)	Lamp Type	Rate Per Lamp Per Month
7,000	175	Mercury Vapor	\$7.74
20,000	400	Mercury Vapor	\$16.36

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By: Christian T Beam, President

Original Sheet Number 17-2 T.P.U.C. Tariff Number 3

TARIFF S. L. (Street Lighting) (Continued)

UNDERGROUND LIGHTING SERVICE

B. The Company will provide lamp, photo-electric relay control, post-top luminaire, post, and installation, including underground wiring, for a distance of 30 feet from the Company's existing secondary circuits.

Size of Lamp In Lumens (Approximate).	Nominal Lamp Wattage (Approximate)	Lamp Type	Rate Per Lamp Per Month	Cost of Facilities Included in Rates (S) ¹
9,500	100	High Pressure Sodium	\$5.08	(4)
16,000	150	High Pressure Sodium	\$12.21	
22.000	200	High Pressure Sodium	\$9.09	
28,000	250	High Pressure Sodium	\$23,32	
50,000	400	High Pressure Sodium	\$27.16	
140,000	1,000	High Pressure Sodium	\$82.92	***************************************
5,000 .	50	LED UG	\$13.33	\$1.085.89
9,800	100	LED UG	\$13,91	\$1,123.11
15,700	115	LED SHOEBOX UG	\$16.99	\$1,322.02
23,000	200	LED UG	\$16.41	\$1,284.80
4.300	40	LED Postop UG	\$14.45	\$1,122.87
6,300	65	LED Postop UG	\$16.11	\$1,265.02
8,900	60	LED Decorative Postop UG	\$21.88	\$1,637.24
7,800	90	LED Decorative Postop UG	\$28.01	\$2,032.73
73.000	480	LED Flood UG	\$38.84	\$2,731.81
140,000	1,000	High Pressure Sodium-Energy only	\$22.10	22112/1101
22,000	200	High Pressure Sodium-Energy only	\$5.77	

Fixtures and poles will be standard utility grade secured from the Company's normal suppliers. The Company will be the sole judge of the suitability of the types of fixtures and poles used.

The rates in Overhead lighting and Underground lighting are based on the Company's investment in standard facilities. For LED lights, the Company's investment in standard facilities is the amount as shown adjacent to the rate¹. When the investment in new standard facilities, including costs for service from underground, exceeds the predescribed amount, the difference will be paid to the Company by the Customer as a Contribution in Aid of Construction (CIAC). The customer shall also reimburse the Company for all state and federal income taxes associated with the CIAC.

RIDERS

Monthly charges computed under this tariff shall be adjusted in accordance with the applicable Commission-approved riders as contained herein.

PROMPT PAYMENT DISCOUNT

A discount of 1.5 percent will be allowed if account is paid in full within 15 days of date of bill.

TERM OF CONTRACT

Contracts under this tariff will be for not less than 1 year for residential or farm customers, not less than 3 years for commercial or industrial customers, or not less than 5 years for other customers. The Company reserves the right to include in the contract such other provisions as it may deem necessary to insure payment of bills throughout the term of the contract.

HOURS OF LIGHTING

All lamps shall burn from one-half hour after sunset until one-half hour before sunrise, every night and all night, or approximately 4,000 hours per annum.

Issued:

By: Christian T Beam, President

Original Sheet Number 17-3 T.P.U.C. Tariff Number 3

TARIFF S. L. (Street Lighting) (Continued)

OWNERSHIP OF FACILITIES

All facilities necessary for service including fixtures, controls, poles, transformers, secondaries, lamps and other appurtenances shall be owned and maintained by the Company. All service and necessary maintenance will be performed only during the regular scheduled working hours of the Company. Burned out lamps will normally be replaced within 48 hours after notification by the customer.

SPECIAL TERMS AND CONDITIONS

This tariff is subject to the Company's Terms and Conditions of Service.

CONVERSION CHARGE

Upon Customer request, the Company will convert an existing non-LED luminaire, currently billed in accordance with the Company's Schedule O.L., to an available LED luminaire upon payment, in advance, by the Customer to the Company of the applicable Conversion Charge.

The Conversion Charge for replacing an existing non-LED luminaire to a LED luminaire will be \$165.00.

In cases where the Company is requested to replace an existing mercury vapor lamp with a high pressure sodium or metal halide lamp, the right is reserved to charge the customer an amount commensurate with the cost involved.

SMART LIGHTING SERVICES

The light post and power together means other Smart Lighting devices could be attached to the light post at the same time as the upgrade to LED luminaires. Other devices could include environmental sensors, cameras, Wi-Fi network devices, smart parking and smart trash removal devices, speakers, signs etc. The installation of these devices at the same time as the street light upgrade may be more cost effective than adding these devices to the light post at a later date. If a customer desires to receive Smart Lighting services, the Company may provide a proposal to address individual customer needs. The customer agrees to execute a Service Agreement to contract with the Company for the pricing and terms of such Smart Lighting services.