Henry Walker

hwalker@bradley.com 615.252.2363 direct 615.252.6363 fax



August 24, 2021

VIA ELECTRONIC FILING & U.S. MAIL

The Honorable Earl Taylor Executive Director Tennessee Public Utility Commission c/o Tory Lawless 502 Deaderick Street, Fourth Floor Nashville, Tennessee 37243

In re: Application of Cathect Communications, Inc. for a Certificate of Convenience and Necessity to Provide Competing Telecommunication Service. Docket No. 20-00138.

Dear Tory,

This letter is filed in response to the Staff's questions in the above-captioned application.

- 1. Notice of the application was mailed to the incumbent carriers listed in Exhibit G on December 15, 2020. See attached certificate of service.
- 2. Subsequent to the approval of the application, the applicant will file any necessary tariffs prior to providing the proposed service. See Section 12 of the application.
- 3. Cathect has filed the requested bond. A bond rider has also been filed. The original of the rider is being sent directly to Lisa Foust by first class mail.
- 4. Faraz Mobeen, formerly with Cathect Communications, is no longer with the company. Ms. Ishrat Jahan is now the CEO of the company and will adopt the pre-filed testimony of Mr. Mobeen. A copy of Ms. Jahan's resumé is attached.
- 5. At the hearing, Ms. Ishrat Jahan, the CEO of Cathect Communications, will testify under oath that Cathect will adhere to all applicable state, federal and Commission rules.

Sincerely,

BRADLEY ARANT BOULT CUMMINGS, LLP

By:

Henry Walker

CERTIFICATE OF SERVICE

I hereby certify that on December 15, 2020, true and correct copies of the *Application of Cathect Communications, Inc. for a Certificate of Convenience and Necessity to Provide Competing Telecommunication Service* were mailed to local carries shown in Exhibit G of the Application for Docket No. 20-00138.

Henry Walker

Cell: 678-698-7475

Email: ishrat@cathectc.com

<u>Ishr</u>at <u>Jaha</u>n

Objective and Expertise

To secure a challenging career within the Company, emphasizing increasing responsibility, personal growth and professional achievement where I may utilize my skills as business development, marketing management. I have solid reputation as a strategic visionary, and problem solver. I have strong ability to develop and motivate teams. Performance oriented with experience in profit and loss management. I have skilled in presentations, vendor relationship, and strategic partnerships. I am a friendly, loyal and dedicated individual who has an ambition to succeed in any given environment. Have extensive experience but love to learn and always up to a challenge whatever the situation. I get along well with others, while also working efficiently on my own. I am seeking a position where I can develop and excel while giving my best to an employer.

Qualifications

- ❖ Organized, efficient with excellent communication skills
- Customer service professional
- ❖ Ability to successfully interface with all levels of Management
- Skilled in completing time critical projects/jobs

Professional Experience

CEO, Cathect Communications Inc. April 2020- Present

Founded a telecommunication company that has been in business for more than five years and continued showed growth year after year. Consultant to several telecommunication, software development and professional services companies on content and product support strategies, vertical market development, business partnership deal structures and customer acquisition. Conceived, developed and brought telecom services to market such as calling card, GPS tracking devices for cars and trucks. Cellular phones etc. Designed and executed advertising, direct mail and telemarketing campaigns for different companies.

Operations Manager, May, 2014 - January 2020 Intralink Communications, Inc, GA

Founded a telecommunication company that has been in business for more than five years and continued showed growth year after year. Consultant to several telecommunication, software development and professional services companies on content and product support strategies, vertical market development, business partnership deal structures and customer acquisition. Conceived, developed and brought telecom services to market such as calling card, GPS tracking devices for cars and trucks. Cellular phones etc. Designed and executed advertising, direct mail and telemarketing campaigns for different companies.

Director Sales and Marketing, Jan, 2005 – 2014

T-Mobile and Metro PCS (Authorized dealer)

Managing, Growing and expanding the business by preparing and delivering sales presentations, Developed and implemented company's annual and quarterly goals and forecasting future needs. Managing sales and products and develop strategic marketing techniques to increase sales volume on monthly basis.

Reviewing latest trends and technologies and ensured its application in systems. Improved sales activities and performed close out for all sales. Responsible for assisting various departments in increasing volume of sales and achieving targets. Marinating knowledge on all telecommunication products of organization. Responsible of monitoring competitor's product, its market share and new products introduced in market. Drove the entire sales cycle from initial client engagement to closed sales. Grow 197% sales of all stores from the monthly target. Engaged and maintained contact with social media prospects to drive traffic to the business.

Manager Administration, Mar, 1992 - April, 2002 Pakistan Services Limited

Worked with Pakistan Services Limited (owners and operators of Pearl Continental and Marriott Hotels) as Manager Administration. Personable, detail-oriented, and self-motivated administrative lease with 10 years of experience in office management. Highly regarded leadership abilities with team-player mentality. Apply innate interpersonal skills to establish and maintain positive relationships and improve workplace morale. Calm and productive under extreme stress. Expert in managing budgets, preparing expense reports, and purchasing hardware/software to meet the need of dynamic office environments. Oversee the company's office operations; direct a high performing staff of administrative professionals. Accurately manage job-site financials, accounts receivable and payable, and purchasing, generate weekly budget and gross margin reports. Compile budget and expense data and produce Excel spread sheets to document activity.

EDUCATION & COMPUTER SKILLS

Al Khair University, Rawalpindi,

Pakistan Master in Business Administration, 1974

Relevant course work in office administration and business, Proficient in Microsoft office, Microsoft Excel. Outlook, Access, Power Point and Adobe Reader. Additional training in leadership,

References available upon request



POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That HUDSON INSURANCE COMPANY, a corporation of the State of Delaware, with cffices at 100 William Street, New York, New York, 10038, has made, constituted and appointed, and by these presents, does make, constitute and a/point Jo Ann Smith

of the State of OH its true and lawful Attorney(s)-in-Fact, at New York, New York, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety, bonds and undertakings given for any and all purposes, also to execute and deliver on its behalf as aforesaid renewals, extensions, agreements, waivers, consents or stipulations relating to such bonds or undertakings provided, however, that no single bond or undertaking shall obligate said Company for any portion of the penal sum thereof in excess of the sum of Twenty Thousand Dollars (\$20.000.00) Such bonds and undertakings when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to the same extent as if signed by the President of said Company under its corporate seal attested by its Secretary. In Witness Whereof, HUDSON INSURANCE COMPANY has caused these presents to be of its Senior Vice President thereunto duly on this 6th day of February , 20 20 at New York, New York. SEAL **HUDSON INSURANCE COMPANY** Cotaque Attest Michael P. Cifone Dina Daskalakis Senior Vice President Corporate Secretary STATE OF NEW YORK COUNTY OF NEW YORK. SS. , 20 20 before me personally came Michael P. Cifone to me known, who being by me duly sworn did day of February depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the corporation described herein and which executed the above instrument, that he knows the seal of said Corporation, that he seal affixed to said instrument is such corporate seal, that it was so affixed by order of the Board of Directors of said Corporation, and that he signed his name thereto by the order.

(Notarial Seal)

CAMERON GOURLAY

Notary Public, State of New York

No. 01GO6372305

Qualified in New York County

Commission Expires June 4, 2022

CERTIFICATION

The undersigned Dina Daskalakis hereby certifies: depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the corporation described herein and which executed the above instrument, The undersigned Dina Daskalakis hereby certifies: That the original resolution, of which the following is a true and correct copy, was duly adopted by unanimous written consent of the Board of Directors of Hudson Insurance Company dated July 27th, 2007, and has not since been revoked, amended or modified: "RESOLVED, that the President, the Executive Vice Presidents, the Senior Vice Presidents and the Vice Presidents shall have the authority and discretion, to appoint such agent or agents, or attorney or attorneys-in-fact, for the purpose of carrying on this Company's surety business, and to empower such agent or agents, or attorney or attorneys in-fact, to execute and deliver, under this Company's seal or otherwise, bonds obligations, and recognizances, whether made by this Company as surety thereon or otherwise, indemnity contracts, contracts and certificates, and any and all other contracts and undertakings made in the course of this Company's surety business, and renewals, extensions, agreements, waivers, consents or stipulations regarding undertakings so made; and FURTHER RESOVLED, that the signature of any such Officer of the Company and the Company's seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seal when so used whether heretofore or hereafter, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed." THAT the above and foregoing is a full, true and correct copy of Power of Attorney issued by said Company, and of the whole of the original and that the

said Power of Attorney is still in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Attemey is now in force.

iness the hand of the undersigned and the seal of said Corporation this 21st Dina Daskalakis, Corporate Secretary

day of

Hudson Insurance Company 1035 Greenwood Blvd, Suite 265 Lake Mary, FL 32746 Telephone (888) 400-5505

Jo Ann Smith, Attorney-in-Fact

Bond Rider

To be attached to and form part of:
Bond Number10120415 issued to Cathect Communications,Inc in favor of described asTelephone Service Provider
Effective date of Rider: June 21, 2021
It is understood and agreed that the bond is changed or revised as described below:
Address changed to: Name changed to: Bond term changed to: Other change:
Internal
Said bond shall be subject to all its terms, conditions and limitations, except as herein expressly modified.
In witness whereof,Hudson Insurance Company has caused its corporate seal to be hereunto affixed this21stday of 20_21
Hudson Insurance Company
By: