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December 16, 2020

### Via Email and U.S. Mail

Executive Director Earl Taylor c/o Ectory Lawless Tennessee Public Utility Commission 502 Deaderick Street, Fourth Floor Nashville, Tennessee 37243

Re: Piedmont Natural Gas Company, Inc. Petition for an Adjustment of Rates, Charges, and Tariffs Applicable to Service in Tennessee; Docket No.: 20-00086

Dear Mr. Taylor:

Enclosed please find for filing the original and four copies of the following documents:

Rebuttal testimony and exhibits of:

- a. Pia Powers
- b. Kally Couzens
- c. Quynh Bowman
- d. Dylan D'Ascendis
- e. Paul Normand

This material is also being filed today by way of email to the Tennessee Public Utility Commission docket manager, Ectory Lawless. Please file the original and provide a "filed" stamped copy of the same via email to my assistant, at denise.guye@wallerlaw.com.

Please do not hesitate to call me if you have any questions.

Very truly yours,

Paul S. Davidson

PSD:cdg Enclosures

cc: Daniel Whitaker

Bruce Barkley Pia Powers James Jeffries

# Before the Tennessee Public Utility Commission

**Docket No. 20-00086** 

Piedmont Natural Gas Company, Inc. Petition for an Adjustment of Rates, Charges, and Tariffs Applicable to Service in Tennessee

## Rebuttal Testimony of Kally A. Couzens

On Behalf of Piedmont Natural Gas Company, Inc.



1	Q.	Please state your name and business address.
2	A.	My name is Kally Couzens. My business address is 4720 Piedmont Row
3		Drive, Charlotte, North Carolina.
4	Q.	By whom and in what capacity are you employed?
5	A.	I am employed by Piedmont Natural Gas Company, Inc., ("Piedmont" or "the
6		Company") as the Manager of Rates & Regulatory Strategy.
7	Q.	Have you previously testified in this proceeding?
8	A.	Yes. I filed Direct Testimony in this proceeding on July 2, 2020.
9	Q.	What is the purpose of your Rebuttal Testimony in this proceeding?
10	A.	The purpose of my Rebuttal Testimony is to respond to the matters raised in the
11		Direct Testimony of Consumer Advocate witness Novak filed in this
12		proceeding on November 30, 2020.
13	Q.	What matters raised in witness Novak's testimony would you like to
14		respond to?
15	A.	Specifically, I would like to respond to the concerns and recommendations
16		related to the following topics raised by witness Novak in his testimony:
17		(1) Piedmont's Computation and Level of its Attrition Period Sales and
18		Transportation Revenues;
19		(2) Piedmont's Computation and Level of its Attrition Period Other Revenues
20		and;
21		(3) Piedmont's revised rate design for Cost of Gas ("COG") demand rates.

O. Are there any adjustments suggested by Consumer Advocate witness 1 2 Novak related to Piedmont's computation and level of Attrition Period 3 Sales and Transportation Revenues that you agree with? 4 A. Yes. Piedmont agrees with the witness Novak's calculation of the 30-year 5 average Normal Heating Degree Days ("NHDD") of 3,407 (Novak Direct Testimony, Attachment WHN-4, Schedule 5). This calculation is slightly 6 7 different than Piedmont's corresponding calculation of 3,424 utilized in its 8 application – due primarily to differences in how leap years were included in 9 the calculation, the utilization by witness Novak of 30-year daily averages 10 ending March 31, 2020 (which aligns precisely with the Test Period in this 11 proceeding), and rounding differences. Piedmont accepts witness Novak's 12 calculation of average weather for purposes of this proceeding. 13 Q. Are there any other adjustments suggested by Consumer Advocate witness 14 Novak related to Piedmont's computation and level of its Attrition Period 15 Sales and Transportation Revenues that you agree with? 16 A. Yes. Piedmont agrees with witness Novak's recommendation to remove from 17 consideration in this proceeding the Attrition Period revenues and Attrition 18 Period tax expense credits associated with Piedmont's existing, and ongoing, 19 Unprotected Excess ADIT Rider which was put in place previously in Docket 20 No. 18-00040 for the purpose of returning to customers over-collected

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Unprotected Excess ADIT.

In its initial filing in this docket, Piedmont intended to include in its Attrition Period both the refunds and the offsetting tax expense credits associated with those refunds on an income neutral basis. Piedmont also intended that the existing Unprotected Excess ADIT Rider continue in effect going forward. After reviewing witness Novak's testimony (Novak Direct Testimony, Page 15, Lines 12-19 and Page 16 Lines 1-12), Piedmont realized that its intent that the Unprotected Excess ADIT Rider would continue to operate was not as clear as it would have liked and also realized that the manner in which it had calculated customer refunds and the corresponding tax expense credit entries for purposes of calculating Attrition Period revenues was not entirely revenue neutral. This latter point was a mistake in the Company's original filing, which I acknowledge. The combination of these two factors appears to have confused the issue of Piedmont's intent regarding the ratemaking treatment of these refunds.

As I mentioned above, our intent is and always has been that the accounting for Excess ADIT refunds and the corresponding tax expense credits be neutral for ratemaking and Attrition Period revenue purposes. While we could recalculate Attrition Period revenues including the correct numbers, we are satisfied with witness Novak's recommended solution to simply exclude this amount from Attrition Period revenues (Novak Direct Testimony, Page 8,

1 Table 2). Piedmont regrets the initial error in its calculations that caused the 2 confusion over this issue. 3 Q. Are there any adjustments suggested by Consumer Advocate witness 4 Novak related to Piedmont's revised rate design for Cost of Gas ("COG") 5 demand rates that you agree with? 6 Yes. Piedmont does not oppose witness Novak's recommendation to entirely A. 7 remove from consideration in this proceeding Piedmont's proposed 8 adjustments to its Cost of Gas ("COG") demand rates (Novak Direct 9 Testimony, Page 20, Lines 6-16 and Page 21, Lines 1-2). Historically, in other 10 jurisdictions, Piedmont has routinely modified its demand rates in the context 11 of general rate case proceedings simply as a matter of convenience, even 12 though the demand rates relate to the recovery of gas costs and not to recovery 13 of the Company's margin. Having said that, Piedmont has no objection to removing its proposed adjustment to its COG demand rates from consideration 14 15 in this proceeding. Accordingly, Piedmont agrees to withdraw its request to change its COG demand rates in this proceeding and, on a going forward basis, 16 17 will propose any such adjustments to its COG rates through the Purchased Gas 18 Adjustment ("PGA") Rider mechanism. 19 Q. Do you agree with the Consumer Advocate's recommendation that 20 Piedmont eliminate the Integrity Management Rider ("IMR") surcharge

and file a final true-up filing to reconcile the difference between IMR costs

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and collections? (Novak Direct Testimony, Page 14, Lines 8-20 and Page

15, Lines 1-10)

A. Not precisely, but perhaps in effect.

### Q. Please explain.

A. To the extent witness Novak is suggesting that the ongoing revenue requirement associated with previous IMR eligible plant investments should be included in the base rate calculations in this docket (which would effectively "roll-in" all prior IMR eligible plant into Piedmont's rate base), we agree. To the extent that witness Novak is suggesting that the IMR tariff itself, as reflected in Piedmont's Service Schedule No. 317, should be withdrawn and the IMR mechanism should be eliminated on a going forward basis, we strongly disagree.

### Q. Could you elaborate on the distinction you just made?

A. Yes. The IMR was always intended to operate on an intra-rate case basis and to provide an opportunity for Piedmont to reduce regulatory lag associated with federally mandated transmission and distribution integrity projects by allowing Piedmont to begin recovery, on an interim basis and subject to true-up, of the revenue requirement associated with such investments. Given this intent, it makes perfect sense that the mechanism would effectively be reset to zero in a general rate case such as this one. This is accomplished by including all IMR plant (and projected plant investment through the end of the Attrition Period) in

the Company's rate base. Our understanding is that witness Novak is proposing this treatment and, if we are correct in that understanding, we agree with that approach. We do not agree that this "reset" of the IMR means that the mechanism should be eliminated on a going forward basis because the same factors that prompted its initial adoption - the ongoing investment of significant capital in federally mandated integrity activities and the resulting impairment of the Company's reasonable ability to earn its allowed return – will continue past this rate case. Does this mean that the IMR will pick right back up recording new

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- 0. integrity investment after the effective date of rates in this case?
- No. Because Tennessee utilizes an Attrition Period approach to setting rates, A. Piedmont's proposed revenue requirement includes all projected investment (including IMR investment) through the end of the Attrition Period. Therefore, no additional capital will be added to the IMR until we reach the end of the Attrition Period. This means that the IMR surcharge will remain at \$0 through the end of the IMR annual period (December 31) next year. This is explained in the annual IMR report and accompanying testimony filed on November 30, 2020 in Docket No. 20-00130 in which Piedmont includes a reset of the IMR Revenue Requirement to zero.

In addition, if Piedmont files for and the Commission approves Piedmont's anticipated request to implement an Annual Review Mechanism

1 ("ARM") in 2021 – then Piedmont will withdraw the IMR tariff in its entirety 2 as it would no longer be needed to mitigate regulatory lag associated with 3 federal integrity management compliance investment. If the ARM were not 4 approved for some reason, then the need for the IMR would still exist after the 5 end of the Attrition Period. 6 What about the existing balance in the IMR deferred account? Q. 7 A. As reported in the annual IMR Report filing, as of October 31, 2020, that 8 balance was (\$6.9) million owed to customers. Piedmont's proposal in the 9 IMR filing is to follow normal IMR procedures and refund that to Customers 10 through a decrement to rates during the current IMR period. This will 11 commence on January 2, 2021 as ordered by the TPUC on December 14, 2020 12 at its monthly agenda conference. 13 Q. What is the quantitative impact of the treatment Piedmont is proposing for 14 the existing IMR surcharge and deferred account balance? 15 The net impact is to reduce the current IMR rates paid by customers by \$28.8 A. 16 million as shown on Page 7 of the testimony of Piedmont witness Pia Powers 17 as filed in Docket No. 20-00130 on November 30, 2020. 18 Q. Are there any issues raised by witness Novak related to the computation 19 and level of Attrition Period Sales and Transportation Revenues that 20 Piedmont disagrees with?

Yes. We believe that witness Novak's methodology for growing customer bills during the Attrition Period is flawed because 1) it is based entirely on historical customer bills within each rate schedule without consideration of other relevant factors, and 2) it ignores the significant impacts of customer reclassifications that occur regularly between the Small, Medium, and Large General Service rate classes.

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Witness Novak's projected customer bill growth for Residential, Small, and Medium General Service was developed from the Test Period and the prior 12-month period actual number of billed customers under each rate schedule (Novak Direct Testimony, Page 13, Lines 4-9 and WHN Revenue Workpapers, R-10-1.05, R-15-1.05 and R-20-1.05). Such a historic view, which is inherently backward looking, fails to recognize that there are underlying factors influencing future growth (e.g. local and regional economic development, policy changes, customer preferences, builder choice and incentives) within each of Piedmont's customer classes/rate schedules, and that historic trends are not always indicative of the future. Piedmont routinely evaluates the separate factors identified above when estimating customer growth in each of the jurisdictions in which it operates and believes that an estimation methodology which ignores these factors in favor of sole reliance on historical activity, does not provide a comprehensive evaluation of anticipated future growth.

Witness Novak's development of projected customer bills is also flawed because it does not recognize that general service customers are reclassified annually in June based on usage and the provisions of Piedmont's applicable service schedules between Small, Medium and Large General In June 2019, during the Test Period, there was a large net reclassification of approximately 100 existing general service customers into Medium General Service. In June 2018, approximately 5 existing general service customers were reclassified out of Medium General Service, and approximately 80 customers were reclassed out of Medium General Service in 10 2017. In reviewing six years of actual data, witness Novak selects two-year average historical growth in customer bills as the most representative growth to be used for developing the Attrition Period determinants for Residential, Small 12 13 and Medium General Service. Witness Novak's selected methodology most 14 notably distorts the expectations of customer additions in the Medium General 15 Service rate class. The impact of rate reclassifications within rate classes can 16 vary significantly from one year to the next. In one year, a rate class could 17 reflect an increase in customers as a result of the Annual Review Process and 18 then the next year experience a decrease in customers from the Annual Review 19 Process. Witness Novak's methodology assumes that the Medium General 20 Service rate class will continuously increase year-over-year at a substantial rate. Absent a rate reclassification, Piedmont is not likely to add more than 10 new

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1 customers per year for Medium General Service. Witness Novak's 2 methodology adds 37 customers per year for Medium General Service, which is 3 extremely unlikely, and is compounded when computed using the 21 months 4 from the end of the Test Period to the end of the Attrition Period. While the 5 most notable impact to customer bills is reflected in Medium General Service, 6 there is also some offsetting impact to customer bills in the Small General 7 Service rate class. Since the majority of customers that were reclassified to 8 Medium General Service in June 2019 came from Small General Service, 9 witness Novak's methodology of taking a two-year historical average for Small 10 General Service does incorporate the decline in customer bills from that rate 11 class due to the Annual Review Process. However, this offset in customer bills 12 between the rate classes does not result in equally offsetting volumes. This is 13 because normalized usage, derived from Test Period regression analysis, is 14 applied to the projected customer bills. The normalized usage computed by 15 witness Novak for a Medium General Service customer bill is 3,279 therms 16 compared to the normalized usage for a Small General Service bill of 280 17 therms. The application of normalized usage to the excessive number of 18 Attrition Period bills in the Medium General Service rate class is only slightly 19 offset by the decrease in customer bills in the Small General Service rate class 20 resulting in overstated volumes used for the computation of Attrition Period 21 revenues.

Piedmont's methodology of computing Attrition Period bills for the Small and Medium General Service rate classes avoids unknown future rate reclassifications. The number of Attrition Period bills were developed by using actual monthly Test Period bills and applying a projected net customer growth rate for new customer additions.

Witness Novak is also in error with regard to how he applies his growth in customer bills to calculate the ultimate number of projected bills to be rendered in each rate schedule during the Attrition Period (WHN Revenue Workpapers, R-10-1.04, R-15-1.04 and R-20-1.04). Witness Novak projects the number of customer bills in each rate schedule as of December 2021 – the last month of the Attrition Period. He then uses his December 2021 projected customer count in each rate schedule and claims it to be the proxy number of customer bills in each rate schedule during each month throughout the entire Attrition Period (i.e. from Jan 2021-Dec 2021). It is not reasonable to project that Piedmont's customer count in any of its rate schedules in January 2021 will be the same as Piedmont's calculated customer count in the same rate schedule 11 months later. That is not how growth occurs on Piedmont's system and by calculating customer growth in this way, witness Novak has significantly overstated Attrition Period revenues.

Piedmont believes that witness Novak's Attrition Period customer usage is overstated because normalized usage per bill developed through his

1 regression analysis is applied to the over-stated number of customer bills by 2 rate schedule each month during the Attrition Period. 3 Q. What problem is created by over-stating Attrition Period customer usage? 4 A. The problem created is that projected usage is the denominator in allocating the 5 per customer class revenue requirement and by overstating usage, as witness Novak does, the effect is to create "phantom revenues" that will never be 6 7 collected and guarantee under-recovery of the Commission-approved revenue 8 requirement. This is why it is very important to correctly estimate customer 9 usage and to rely on all relevant evidence probative of customer growth. 10 Does the Company agree with witness Novak's calculation of Attrition Q. 11 Period base margin revenues for each of Piedmont's customer classes? No. The overstatement of Attrition Period customer growth and customer class 12 A. 13 projected billing determinants described above flows through directly into the 14 calculation of customer class Attrition Period base margin revenues. This is 15 most evident in the Medium General Service projected base margin revenues, which are significantly overstated because of witness Novak's flawed 16 17 projection of customer bills under that service schedule. It is also present in 18 witness Novak's calculation of base margin revenues for each of Piedmont's 19 other service schedules as well. 20 Q. Does witness Novak's over-estimated billing determinants impact any other aspect of the Company Attrition Period revenues? 21

1 Yes. The over-estimated customer usage directly impacts (and overstates) 2 Attrition Period revenues associated with fixed and commodity gas costs and 3 will result in materially under-recovered gas costs during the Attrition Period. 4 Q. Does the Company agree with normalizing Attrition Period billing 5 determinants for Large General Customers for weather as proposed by 6 witness Novak (Novak Direct Testimony, Page 10, Lines 15-22, Page 11, 7 **Lines 1-17 and Page 12 Lines 1-7)?** 8 We do not. We know from long experience in multiple jurisdictions that our A. 9 largest customer class uses natural gas primarily for process purposes, not space 10 heating. As such, variations in their usage patterns are not driven primarily by 11 weather but instead are based upon the requirements of their business processes 12 and demand for their products. 13 I utilized witness Novak's own large volume regression statistics 14 (WHN Revenue Workpapers, R-42-3.06, R-43-3.06 and R-45-3.06), to derive 15 the portion of volumes for tariff large general service that is baseload usage 16 versus heat sensitive usage. Of the normalized volumes computed by witness 17 Novak, 79% were baseload usage compared to 21% heat sensitive usage. This 18 is a stark contrast to the pattern of usage reflected in the weather normalized 19 rate classes for Residential, Small General and Medium General Service. 20 Overall, Piedmont's normalized volumes for these rate classes is 27% baseload

usage compared to 73% heat sensitive usage. Based upon this large percentage

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of base load usage that does not vary based upon weather, it is inappropriate to adjust large general service volumes for weather.

I would also note that if witness Novak truly believed that large general customer rates should be normalized for weather, then he would have also suggested that the Weather Normalization Adjustment mechanism be applied to their rates. That adjustment does not cover large general customers currently, precisely because of the common understanding their usage is not weather dependent to a significant degree.

- Q. Are there any issues raised by witness Novak related to the computation and level of Piedmont's Attrition Period forfeited discounts with which the Company disagrees (Novak Direct Testimony, Page 17, Line 9-17 and Page 18, Line 1-6)?
- A. Yes. In this case, Piedmont has proposed to extend the period in which customers may pay bills without forfeiting discounts an additional 13 days. This is clearly a significant benefit to customers. Witness Novak accepts this proposed change but then ignores the predictable results of such a change by arguing that the level of Attrition Period forfeited discounts should not be adjusted for this change. Piedmont believes that this position is unreasonable and logically unsupportable.

Under a 12-day payment regimen like Piedmont is currently operating under, a meaningful percentage of its customers will not be able to make

payment during the discount period and will incur higher charges as a result. These higher charges equate to revenue to Piedmont. Witness Novak is agreeable to more than doubling the discount period for customers in this rate case but somehow believes that Piedmont should expect the same level of tardy payments and, therefore, the same level of forfeited discount revenues during the Attrition Period.

Piedmont should experience fewer late payments with a 25-day discount period than was the case with a 12-day discount period and, therefore, Piedmont should include a lower amount of forfeited discount revenues during the Attrition Period. Witness Novak rejects the notion that Piedmont will experience reduced forfeited discount revenues as a result of its extended discount period and asserts essentially that Piedmont's customers will simply automatically add 13 days to their payment schedules and that Piedmont will experience the same levels of late payments as they did in the test year. This position is unsupported by evidence and contrary to common sense.

Piedmont currently records late payment revenue associated with a customer's failure to remit payment of bills within the first 12 days after the bill is rendered. With more than a doubling of the period of time for customers to pay their bills before the late payment charge is assessed, it is reasonable for the Company to project that its late payment revenues will decrease by roughly half.

Q. Does the Company agree with witness Novak's adjustment to include revenues associated with the HomeServe Warranty program in Attrition Period Other Revenues (Novak Direct Testimony, Page 14, Lines 4-6)?

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No. The HomeServe Warranty program is a service that is not regulated by the TPUC. In fact, in none of Piedmont's prior proceedings before the TPUC was it found appropriate to include these unregulated revenues for ratemaking purposes. The nature of the service provided by HomeServe does not implicate this Commission's jurisdiction and cannot be reasonably used to set rates for jurisdictional service. Accordingly, in this proceeding Piedmont's Test Period does not reflect any expenses or revenues related to program. As stated by witness Dittemore in his Direct Testimony, Piedmont has committed no violations associated with providing customer names to HomeServe (Dittemore Direct Testimony, Page 18, Line 3 and Page 28, Line 19). As no cost has been charged to customers in either the Test Period or Attrition Period associated with this activity, no revenue is appropriately due to customers as recommended by witness Dittemore. While we believe the appropriate revenue credit is \$0 as proposed in our filing, I also point out that the \$2,617,065 included by witness Novak in his revenue computations (Novak Table 2, Page 8 of his Direct Testimony) is reflective of Piedmont's total company Test Period unregulated revenues associated with HomeServe, not an amount that received in its Tennessee service territory.

Q.	Have you calculated the impacts on the Company's projected Attrition
	Period revenues that result from Piedmont's acceptance of several of the
	adjustments proposed by witness Novak and discussed at the beginning of
	your Rebuttal Testimony?
A.	Yes. I have calculated the adjustments to our Attrition Period revenues that
	result from our agreements with witness Novak's proposed adjustments. These
	are reflected in the following exhibits included with my Rebuttal Testimony:
	Rebuttal Exhibit_(KAC-1) Attrition Period Revenue Summary
	Rebuttal Exhibit_(KAC-2) Pro Forma Revenues for the Sale and
	Transportation of Gas
	Rebuttal Exhibit_(KAC-3) Components of Pro Forma Revenues
Q.	Has Piedmont prepared the Company's proposed billing rates based on
	the adjustments reflected in your Rebuttal Testimony and that of
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	Piedmont witness Quynh Bowman?
A.	
A.	Piedmont witness Quynh Bowman?
A.	Piedmont witness Quynh Bowman?  Yes. The Company's proposed billing rates and the Weather Normalization
A.	Piedmont witness Quynh Bowman?  Yes. The Company's proposed billing rates and the Weather Normalization  Adjustment ("WNA") billing factors are reflected in following exhibits
A.	Piedmont witness Quynh Bowman?  Yes. The Company's proposed billing rates and the Weather Normalization  Adjustment ("WNA") billing factors are reflected in following exhibits included with my Rebuttal Testimony:
A.	Piedmont witness Quynh Bowman?  Yes. The Company's proposed billing rates and the Weather Normalization  Adjustment ("WNA") billing factors are reflected in following exhibits included with my Rebuttal Testimony:  Rebuttal Exhibit_(KAC-4) Proposed Billing Rates
	Piedmont witness Quynh Bowman?  Yes. The Company's proposed billing rates and the Weather Normalization  Adjustment ("WNA") billing factors are reflected in following exhibits included with my Rebuttal Testimony:  Rebuttal Exhibit_(KAC-4) Proposed Billing Rates  Rebuttal Exhibit_(KAC-5) Proposed Factors for WNA

## Rebuttal Exhibit\_(KAC-1)

### Piedmont Natural Gas Company, Inc. Tennessee Operations Test Period: 12-months ending 3/31/2020

#### Test Period: 12-months ending 3/31/2020 Attrition Period: 12-months ended 12/31/2021

	Attri	tion Period Revenue Summ	nary	
Line No.	Revenue Category	Direct Testimony Consumer Advocate	Direct Testimony Piedmont Natural Gas	Rebuttal Testimony Piedmont Natural Gas
1	Sales & Transportation Base Rate Margin:			
2	301 - Residential	\$68,157,846	\$68,020,492	\$67,883,267
3	302 - Small General	27,936,438	27,918,496	27,865,410
4	352 - Medium General	9,172,391	8,499,034	8,478,174
5	303 - Large General Sales	1,958,724	1,870,648	1,870,648
6	304 - Interruptible General Sales	43,682	42,011	42,011
7	313 - Firm Transportation	3,966,693	3,996,638	3,996,638
8	314 - Interruptible Transportation	4,384,195	4,306,604	4,306,604
9	310 - Resale Service	17,105	16,734	16,734
10	Special Contract	266,705	259,159	259,159
11	Total Base Rate Margin	\$115,903,779	\$114,929,817	\$114,718,645
12	Integrity Management Rider	35,853,030	35,853,030	35,853,030
13	Cost of Gas	62,349,477	61,472,261	61,273,479
14	Unprotected Excess ADIT Give-back	-	(9,333,186)	-
15	Sales & Transportation Sub-Total	\$214,106,286	\$202,921,922	\$211,845,155
16	Other Revenue:			
17	Other Revenue - Forfeited Discounts	1,747,193	816,982	816,982
18	Other Revenue - Miscellaneous	305,309	303,294	303,294
19	Warranty Revenues	2,617,065	-	-
20	Other Revenue Sub-Total	\$4,669,567	\$1,120,276	\$1,120,276
21	Total Revenue	\$218,775,853	\$204,042,198	\$212,965,431

## Rebuttal Exhibit\_(KAC-2)

### Page 1 of 3

# Piedmont Natural Gas Company, Inc. Tennessee Operations Sales and Transportation Pro Forma Revenue Calculation Test Period = 12-months ending 3/31/2020 Attrition Period = 12-months ended 12/31/2021

Р	ro forma Revenues for the Sale and Transportation of Gas	1						Attrition Period
Line No.	Rate Schedule	Test Period Actual Billing Determinants (A)	Normalized Adjustment (B)	Normalized Dekatherms (C)	Growth Adj Thru Attrition Period (D)	Attrition Period Billing Determinants (E)	"Clean" Total Rate (F)	Revenues Before Unprotected Excess ADIT Refund (G)
1	301 - Residential Service							
2	Bills - Winter	859,496			20,229	879,725	\$17.45	\$15,351,201
3	Bills - Summer	1,184,228			40,446	1,224,674	\$13.45	
4	DTs - Winter	8,666,725	1,137,992	9,804,717	216,078	10,020,795	\$5.6303	\$56,420,084
5	DTs - Summer	2,554,752	260,859	2,815,611	96,162	2,911,773	\$5.1303	
6	Integrity Management Rider Revenues	2,004,702	200,039	2,013,011	90,102	2,911,773	ψ5.1303	\$21,384,181
7	301 / 343 - Residential Service							
8	Motor Vehicle Fuel							
9	Bills - Winter	-			-	_	\$17.45	\$0
10	Bills - Summer	-			-	-	\$13.45	
11	DTs - Winter	-	-	-	-	-	\$5.6303	\$0
12	DTs - Summer	-	-	-	-	-	\$5.1303	
13	TOTAL RESIDENTIAL SERVICE							
14	Bills - Annual	2,043,724			60,675	2,104,399		
15	DTs - Winter	8,666,725	1,137,992	9,804,717	216,078	10,020,795		
16	DTs - Summer	2,554,752	260,859	2,815,611	96,162	2,911,773		
17	DTs - Annual	11,221,477	1,398,851	12,620,328	312,240	12,932,568		
18	Revenues							\$124,565,600
19	302 - Small General Service							
20	Bills - Annual	210,508			2,297	212,805	\$44.00	
21	DTs - Winter	3,629,276	399,386	4,028,662	40,156	4,068,817	\$6.0081	\$24,445,861
22	DTs - Summer	1,786,045	79,807	1,865,852	18,823	1,884,675	\$5.4681	\$10,305,591
23	Integrity Management Rider Revenues							\$8,970,428
24	302 / 343 - Small General Service							
25	Motor Vehicle Fuel						4	
26	Bills - Annual	-			-	-	\$44.00	-
27	DTs - Winter	-	-	-	-	-	\$6.0081	-
28	DTs - Summer	-	-	-	-	-	\$5.4681	-
29	352 - Medium General Service	0.570					<b>#205.00</b>	<b>*</b> 4 <b>5</b> 04 000
30	Bills - Annual	6,579	450.007	4 544 740	229	6,808	\$225.00	\$1,531,800
31	DTs - Winter	1,388,403	153,337	1,541,740	9,999	1,551,739	\$6.0081	\$9,323,001
32 33	DTs - Summer Integrity Management Rider Revenues	582,753	34,415	617,168	57,965	675,133	\$5.4681	\$3,691,694 \$2,215,717
34	352 / 343 - Medium General Service							
35	Motor Vehicle Fuel							
36	Bills - Annual	12			_	12	\$225.00	\$2,700
37	DTs - Winter	268	_	268	_	268	\$6.0081	\$1,612
38	DTs - Summer	2,236	-	2,236	-	2,236	\$5.4681	\$12,224
39	TOTAL SMALL & MEDIUM GENERAL SERVICE							
40	Bills - Annual	217,099			2,526	219,625		
41	DTs - Winter	5,017,947	552,723	5,570,669	50,155	5,620,824		
42	DTs - Summer	2,371,033	114,223	2,485,255	76,788	2,562,043		
43	DTs - Annual	7,388,979	666,945	8,055,924	126,943	8,182,867		
44	Revenues							\$69,864,048

### Page 2 of 3

# Piedmont Natural Gas Company, Inc. Tennessee Operations Sales and Transportation Pro Forma Revenue Calculation Test Period = 12-months ending 3/31/2020 Attrition Period = 12-months ended 12/31/2021

Pr	o forma Revenues for the Sale and Transportation of Gas							Attrition Period
Line	Olomia Revenues for the sale and Transportation of Sus	Test Period Actual Billing Determinants	Normalized Adjustment	Normalized Dekatherms	Growth Adj Thru Attrition Period	Attrition Period Billing Determinants	"Clean" Total Rate	Revenues Before Unprotected Excess ADIT Refund
No.	Rate Schedule	(A)	(B)	(C)	(D)	(E)	(F)	(G)
45	303 - Large General Sales Service	(7.1)	(5)	(0)	(5)	(=)	(, )	(0)
46	Bills - Annual	607			-	607	\$800.00	\$485,600
47	DTs - Demand	79,641		79,641	598	80,238	\$16.2829	\$1,306,509
48	DTs - First 1,500	548,791	_	548,791	8,928	557,719	\$2.8912	\$1,612,478
49	DTs - Next 2,500	192,787	_	192,787	24,938	217,725	\$2.8183	\$613,613
50	DTs - Next 5,000	5,263	-	5,263	3,500	8,763	\$2.5680	\$22,504
51	DTs - Over 9,000	-	-	-	-	-	\$2.1994	\$0
52	Integrity Management Rider Revenues							\$478,997
53	Minimum Margin Agreement Revenues							\$13,505
54	303 / 343 - Large General Sales Service							
55	Motor Vehicle Fuel							
56	Bills - Annual	12		4.440	(700)	12	\$800.00	\$9,600
57	DTs - Demand	1,448		1,448	(728)	720	\$16.2829	\$11,724
58	DTs - First 1,500	18,000	-	18,000	(5,054)	12,946	\$2.8912	\$37,430
59 60	DTs - Next 5,000	20,878	-	20,878	(20,878)	0	\$2.8183 \$2.5680	\$0 \$0
61	DTs - Next 5,000 DTs - Over 9,000	-	-	-	-	-	\$2.5660 \$2.1994	\$0 \$0
61	D15 - Over 9,000	-	-	-	-	-	<b>φ2.1994</b>	Φ0
62	304 - Interruptible General Sales Service							
63	Bills - Annual	24			-	24	\$800.00	\$19,200
64	DTs - First 1,500	18,010	-	18,010	-	18,010	\$2.8912	
65	DTs - Next 2,500	7,384	-	7,384	-	7,384	\$2.8183	\$20,811
66	DTs - Next 5,000	=	-	-	-	-	\$2.5680	\$0
67	DTs - Over 9,000	-	-	-	-	-	\$2.1994	\$0
68	Integrity Management Rider Revenues							\$4,661
69 70	304 / 343 - Interruptible General Sales Service Motor Vehicle Fuel							
70	Bills - Annual	_					\$800.00	\$0
71	DTs - First 1,500	-	_	_	-		\$2.8912	\$0 \$0
73	DTs - Next 2,500	_	_	_	_	_	\$2.8183	\$0 \$0
74	DTs - Next 5,000	_	_	-	-	-	\$2.5680	\$0
75	DTs - Over 9,000	-	_	_	-	_	\$2.1994	\$0
	,						Ψ2.1.00 1	40
76	313 - Firm Transportation Service							
77	Bills - Annual	892		450 547	-	892	\$800.00	\$713,600
78	DTs - Demand	150,547		150,547	-	150,547	\$16.2829	\$2,451,347
79	DTs - First 1,500	1,021,090	-	1,021,090	-	1,021,090	\$0.9195	\$938,892
80	DTs - Next 2,500	603,062	-	603,062	-	603,062	\$0.8466	\$510,552
81 82	DTs - Next 5,000 DTs - Over 9,000	245,047 26,964	-	245,047 26,964	-	245,047 26,964	\$0.5963 \$0.2277	\$146,121 \$6,140
83	Integrity Management Rider Revenues	20,904	-	20,904	-	20,904	φυ.2211	\$1,284,614
84	Minimum Margin Agreement Revenues							238,800
85	313 / 343 - Firm Transportation Service							
86	Motor Vehicle Fuel							
87	Bills - Annual	24			12	36	\$800.00	\$28,800
88	DTs - Demand	8,915		8,915	819	9,734	\$16.2829	\$158,498
89	DTs - First 1,500	27,944	-	27,944	26,056	54,000	\$0.9195	\$49,653
90	DTs - Next 2,500	30,000	-	30,000	10,200	40,200	\$0.8466	\$34,033
91	DTs - Next 5,000	60,000	-	60,000	´-	60,000	\$0.5963	\$35,778
92	DTs - Over 9,000	52,780	-	52,780	-	52,780	\$0.2277	\$12,018

### Page 3 of 3

### Piedmont Natural Gas Company, Inc. Tennessee Operations ion

Sales and Transportation Pro Forma Revenue Calculation
Test Period = 12-months ending 3/31/2020
Attrition Period = 12-months ended 12/31/2021

	- 588 - 828,004 - 1,092,995 5,405 1,182,198.0 4,577 6,344,226	4 \$0.9195 5 \$0.8466 \$0.5963	\$470,400 \$761,349 \$925,330 \$704,945 \$1,444,580 \$1,504,393
94 Bills - Annual 588 95 DTs - First 1,500 828,004 - 828,004 96 DTs - Next 2,500 1,092,995 - 1,092,995 97 DTs - Next 5,000 1,156,793 - 1,156,793 2: 98 DTs - Over 9,000 6,239,649 - 6,239,649 10: 99 Integrity Management Rider Revenues  100 314 / 343 - Interruptible Transportation Service 101 Motor Vehicle Fuel	- 828,004 - 1,092,995 5,405 1,182,198.0	\$0.9195 5 \$0.8466 \$0.5963	\$761,349 \$925,330 \$704,945 \$1,444,580
95 DTs - First 1,500 828,004 - 828,004 96 DTs - Next 2,500 1,092,995 - 1,092,995 97 DTs - Next 5,000 1,156,793 - 1,156,793 2 98 DTs - Over 9,000 6,239,649 - 6,239,649 10 99 Integrity Management Rider Revenues  100 314/343 - Interruptible Transportation Service 101 Motor Vehicle Fuel	- 828,004 - 1,092,995 5,405 1,182,198.0	\$0.9195 5 \$0.8466 \$0.5963	\$761,349 \$925,330 \$704,945 \$1,444,580
96 DTs - Next 2,500 1,092,995 - 1,092,995 97 DTs - Next 5,000 1,156,793 - 1,156,793 2 98 DTs - Over 9,000 6,239,649 - 6,239,649 10 99 Integrity Management Rider Revenues  100 314/343 - Interruptible Transportation Service 101 Motor Vehicle Fuel	- 1,092,995 5,405 1,182,198.0	\$0.8466 \$0.5963	\$925,330 \$704,945 \$1,444,580
97 DTs - Next 5,000 1,156,793 - 1,156,793 2 98 DTs - Over 9,000 6,239,649 - 6,239,649 10 99 Integrity Management Rider Revenues  100 314 / 343 - Interruptible Transportation Service 101 Motor Vehicle Fuel	5,405 1,182,198.0	\$0.5963	\$704,945 \$1,444,580
98 DTs - Over 9,000 6,239,649 - 6,239,649 10 99 Integrity Management Rider Revenues  100 314 / 343 - Interruptible Transportation Service 101 Motor Vehicle Fuel		\$0.2277	
99 Integrity Management Rider Revenues  100 314 / 343 - Interruptible Transportation Service 101 Motor Vehicle Fuel			\$1,504,393
101 Motor Vehicle Fuel			
	_		
		\$800.00	\$0
103 DTs - First 1,500	-	\$0.9195	\$0
104 DTs - Next 2,500	-	\$0.8466	\$0
105 DTs - Next 5,000	_	\$0.5963	\$0
106 DTs - Over 9,000	-	\$0.2277	\$0
107 310 - Resale Service			
108 Bills - Annual 24	24		
109 DTs - Demand 1,800 - 1,800	- 1,800		\$29,309
110 DTs - Annual 3,105 - 3,105	- 3,105	\$2.7235	\$8,456
111 Integrity Management Rider Revenues			\$ 10,039
112 310 / 343- Resale Service			
113 Motor Vehicle Fuel			
114 Bills - Annual 115 DTs - Demand	-	\$16.2829	\$0
116 DTs - Annual		\$2.7235	\$0 \$0
117 TOTAL TARIFF LARGE VOLUME			
118 Bills - Annual <b>2,171</b>	12 2,183		
119 DTs - Demand 242,351 - 242,351	689 243,039		
120 DTs - Annual 12,198,543 - 12,198,543 17	7,673 12,376,216		
121 Revenues			\$17,156,348
122 Special Contracts			
123 Bills - Annual 12	12		
124 DTs - Annual 603,311 - 603,311	- 603,311		\$259,159
125 GRAND TOTAL - ALL TARIFF & SPECIAL CONTRACT			
	3,213 2,326,219		
127 DTs - Demand 242,351 0 242,351 128 DTs - Annual 31,412,310 2,065,796 33,478,107 610	689 243,039 6,856 34,094,962		
128 DTs - Annual 31,412,310 2,065,796 33,478,107 61	6,856 34,094,962		\$211,845,155
			<b>V</b> _1, 1, 0, 10, 100
130 SALES AND TRANSPORTATION Dts Dts Dts Dts	Dts		
	0,618 21,941,088		199,166,152
	6,238 12,153,875		12,679,002
	6,856 34,094,962		\$211,845,155

## Rebuttal Exhibit\_(KAC-3)

### Page 1 of 3

## Piedmont Natural Gas Company, Inc. Tennessee Operations Sales and Transportation Pro Forma Revenue Calculation Test Period = 12-months ending 3/31/2020

Test Period = 12-months ending 3/31/2020
Attrition Period = 12-months ended 12/31/2021

	Components of Pro forma Revenues							
Line No.	Rate Schedule	Attrition Period Billing Determinants (A)	Current Base Margin Rate Component (B)	Attrition Period Margin Revenues (C)	Current COG Demand Rate Component (D)	Attrition Period COG Demand Revenues (E)	Current COG Commodity Rate Component (F)	Attrition Period COG Commodity Revenues (G)
1	301 - Residential Service							
2	Bills - Winter	879,725	\$17.45	\$15,351,201				
3	Bills - Summer	1,224,674	\$17.45 \$13.45	\$16,471,865				
4	DTs - Winter	10,020,795	\$2.9009	\$29,069,325	\$0.7577	\$7,592,757	\$1.9717	\$19,758,002
5	DTs - Summer	2,911,773	\$2.4009	\$6,990,875	\$0.7577	\$2,206,250	\$1.9717	\$5,741,142
6	Integrity Management Rider Revenues	2,311,773	ψ2.4003	\$21,384,181	ψο./3//	Ψ2,200,200	Ψ1.5717	ψ5,7 41,142
7	301 / 343 - Residential Service							
8	Motor Vehicle Fuel							
9	Bills - Winter	-	\$17.45	\$0				
10	Bills - Summer	-	\$13.45	\$0				
11	DTs - Winter	-	\$2.9009	\$0	\$0.7577	\$0	\$1.9717	\$0
12	DTs - Summer	-	\$2.4009	\$0	\$0.7577	\$0	\$1.9717	\$0
13	TOTAL RESIDENTIAL SERVICE							
14	Bills - Annual	2,104,399						
15	DTs - Winter	10,020,795						
16	DTs - Summer	2,911,773						
17	DTs - Annual	12,932,568						
18	Revenues			\$89,267,448		\$9,799,007		\$25,499,145
19	302 - Small General Service							
20	Bills - Annual	212,805	\$44.00	\$9,363,420				
21	DTs - Winter	4,068,817	\$3.2787	\$13,340,431	\$0.7577	\$3,082,943	\$1.9717	\$8,022,487
22	DTs - Summer	1,884,675	\$2.7387	\$5,161,559	\$0.7577	\$1,428,018	\$1.9717	\$3,716,014
23	Integrity Management Rider Revenues			\$8,970,428				
24	302 / 343 - Small General Service							
25	Motor Vehicle Fuel							
26	Bills - Annual	-	\$44.00	-			<b>.</b>	
27	DTs - Winter	-	\$3.2787	-	\$0.7577	-	\$1.9717	-
28	DTs - Summer	-	\$2.7387	-	\$0.7577	-	\$1.9717	-
29	352 - Medium General Service							
30	Bills - Annual	6,808	\$225.00	\$1,531,800		<b>4</b>		
31	DTs - Winter	1,551,739	\$3.2787	\$5,087,685	\$0.7577	\$1,175,752	\$1.9717	\$3,059,563
32 33	DTs - Summer Integrity Management Rider Revenues	675,133	\$2.7387	\$1,848,986 \$2,215,717	\$0.7577	\$511,548	\$1.9717	\$1,331,160
34	352 / 343 - Medium General Service							
	Motor Vehicle Fuel							
35 36	Bills - Annual	12	\$225.00	\$2,700				
36 37	DTs - Winter	268	\$225.00 \$3.2787	\$2,700 \$880	\$0.7577	\$203	\$1.9717	\$529
38	DTs - Willer DTs - Summer	2,236	\$2.7387	\$6,122	\$0.7577	\$1,694	\$1.9717	\$4,408
39	TOTAL SMALL & MEDIUM GENERAL SERVICE							
40	Bills - Annual	219,625						
41	DTs - Winter	5,620,824						
42	DTs - Summer	2,562,043						
43	DTs - Annual	8,182,867						
44	Revenues			\$47,529,729		\$6,200,159		\$16,134,160

### Page 2 of 3

# Piedmont Natural Gas Company, Inc. Tennessee Operations Sales and Transportation Pro Forma Revenue Calculation Test Period = 12-months ending 3/31/2020 Attrition Period = 12-months ended 12/31/2021

	Components of Pro forma Revenues	1						
		Attrition Period Billing	Current Base Margin	Attrition Period Margin	Current COG Demand	Attrition Period COG Demand	Current COG Commodity	Attrition Period COG Commodity
Line No.	Rate Schedule	Determinants	Rate Component (B)	Revenues	Rate Component	Revenues	Rate Component	Revenues (G)
		(A)	(D)	(C)	(D)	(E)	(F)	(G)
45 46	303 - Large General Sales Service Bills - Annual	607	\$800.00	\$485,600				
47	DTs - Demand	80,238	\$8.0000	\$641,905	8.28290	\$664,604		
48	DTs - First 1,500	557,719	\$0.9195	\$512,823	0.20290	Ψ004,004	\$1.9717	\$1,099,655
49	DTs - Next 2,500	217,725	\$0.8466	\$184,326			\$1.9717	\$429,288
50	DTs - Next 5,000	8,763	\$0.5963	\$5,226			\$1.9717	\$17,279
51	DTs - Over 9,000	-	\$0.2277	\$0			\$1.9717	\$0
52	Integrity Management Rider Revenues		• •	\$478,997			* -	• •
53	Minimum Margin Agreement Revenues			\$13,505				
54	303 / 343 - Large General Sales Service							
55	Motor Vehicle Fuel							
56	Bills - Annual	12	\$800.00	\$9,600				
57	DTs - Demand	720	\$8.0000	\$5,760	8.28290	\$5,964		
58	DTs - First 1,500	12,946	\$0.9195	\$11,904			\$1.9717	\$25,526
59	DTs - Next 2,500	0	\$0.8466	\$0			\$1.9717	\$0
60	DTs - Next 5,000	-	\$0.5963	\$0			\$1.9717	\$0
61	DTs - Over 9,000	-	\$0.2277	\$0			\$1.9717	\$0
62	304 - Interruptible General Sales Service							
63	Bills - Annual	24	\$800.00	\$19,200				
64	DTs - First 1,500	18,010	\$0.9195	\$16,560			\$1.9717	\$35,509
65	DTs - Next 2,500	7,384	\$0.8466	\$6,251			\$1.9717	\$14,559
66	DTs - Next 5,000	-	\$0.5963	\$0			\$1.9717	\$0
67	DTs - Over 9,000	-	\$0.2277	\$0			\$1.9717	\$0
68	Integrity Management Rider Revenues			\$4,661				
69 70	304 / 343 - Interruptible General Sales Service Motor Vehicle Fuel							
71	Bills - Annual	_	\$800.00	\$0				
72	DTs - First 1,500		\$0.9195	\$0			\$1.9717	\$0
73	DTs - Next 2,500	_	\$0.8466	\$0			\$1.9717	\$0
74	DTs - Next 5,000	_	\$0.5963	\$0			\$1.9717	\$0
75	DTs - Over 9,000	-	\$0.2277	\$0			\$1.9717	\$0
76	313 - Firm Transportation Service							
70 77	Bills - Annual	892	\$800.00	\$713,600				
77 78	DTs - Demand	150,547	\$8.0000	\$1,204,378	8.28290	\$1,246,968		
79	DTs - First 1.500	1,021,090	\$0.9195	\$938,892	0.20200	ψ1,240,300	_	\$0
80	DTs - Next 2,500	603,062	\$0.8466	\$510,552			_	\$0
81	DTs - Next 5,000	245,047	\$0.5963	\$146,121			_	\$0
82	DTs - Over 9,000	26,964	\$0.2277	\$6,140			-	\$0
83	Integrity Management Rider Revenues	,	*******	\$1,284,614				**
84	Minimum Margin Agreement Revenues			\$238,800				
85	313 / 343 - Firm Transportation Service							
86	Motor Vehicle Fuel							
87	Bills - Annual	36	\$800.00	\$28,800				
88	DTs - Demand	9,734	\$8.0000	\$77,872	8.28290	\$80,626		
89	DTs - First 1,500	54,000	\$0.9195	\$49,653			-	\$0
90	DTs - Next 2,500	40,200	\$0.8466	\$34,033			-	\$0
91	DTs - Next 5,000	60,000	\$0.5963	\$35,778			-	\$0 \$0
92	DTs - Over 9,000	52,780	\$0.2277	\$12,018			-	\$0

### Page 3 of 3

# Piedmont Natural Gas Company, Inc. Tennessee Operations Sales and Transportation Pro Forma Revenue Calculation Test Period = 12-months ending 3/31/2020 Attrition Period = 12-months ended 12/31/2021

	Components of Pro forma Revenues	٦						
Line No.	Rate Schedule	Attrition Period Billing Determinants (A)	Current Base Margin Rate Component (B)	Attrition Period Margin Revenues (C)	Current COG Demand Rate Component (D)	Attrition Period COG Demand Revenues (E)	Current COG Commodity Rate Component (F)	Attrition Period COG Commodity Revenues (G)
140.	Nate defication	(11)	(b)	(0)	(b)	(L)	(1 )	(0)
93	314 - Interruptible Transportation Service							
94	Bills - Annual	588	\$800.00	\$470,400				
95	DTs - First 1,500	828,004	\$0.9195	\$761,349			-	\$0
96	DTs - Next 2,500	1,092,995	\$0.8466	\$925,330			-	\$0
97	DTs - Next 5,000	1,182,198.0	\$0.5963	\$704,945			-	\$0
98	DTs - Over 9,000	6,344,226	\$0.2277	\$1,444,580			-	\$0
99	Integrity Management Rider Revenues			\$1,504,393				
100 101	314 / 343 - Interruptible Transportation Service Motor Vehicle Fuel							
102	Bills - Annual	_	\$800.00	\$0				
103	DTs - First 1,500	_	\$0.9195	\$0			-	\$0
104	DTs - Next 2,500	_	\$0.8466	\$0			-	\$0
105	DTs - Next 5,000	-	\$0.5963	\$0			-	\$0
106	DTs - Over 9,000	-	\$0.2277	\$0			-	\$0
107	310 - Resale Service							
108	Bills - Annual	24						
109	DTs - Demand	1,800	8.0000	\$14,400	8.2829	\$14,909		
110	DTs - Annual	3,105	0.7518	\$2,334			1.97170	\$6,122
111	Integrity Management Rider Revenues			\$ 10,039				
112	310 / 343- Resale Service							
113	Motor Vehicle Fuel							
114	Bills - Annual	-						
115	DTs - Demand	-	8.0000	\$0	8.2829	\$0		
116	DTs - Annual	-	0.7518	\$0			1.97170	\$0
117	TOTAL TARIFF LARGE VOLUME							
118	Bills - Annual	2,183						
119	DTs - Demand	243,039						
120	DTs - Annual	12,376,216						
121	Revenues			\$13,515,339		\$2,013,071		\$1,627,938
122	Special Contracts							
123	Bills - Annual	12						
124	DTs - Annual	603,311		\$259,159		0		0
125	GRAND TOTAL - ALL TARIFF & SPECIAL CONTRACT							
126	Bills - Annual	2,326,219						
127	DTs - Demand	243,039						
128	DTs - Annual	34,094,962						
129	Revenues	_		\$150,571,675		\$18,012,237		\$43,261,242
		•						
130	SALES AND TRANSPORTATION	Dts						
131	Total Sales	21,941,088	ſ	139,220,267	Г	16,684,643		43,261,242
132	Total Transportation	12,153,875		11,351,408		1,327,594		
133	Total Annual	34,094,962		\$150,571,675		\$18,012,237		\$43,261,242
					-			

### Rebuttal Exhibit\_(KAC-4)

Sixty-Ninth Revised Sheet No. 1

PIEDMONT NATURAL GAS COMPANY, INC.

Tennessee Service Territory

Billing Rates Effective:

January 2, 2021

									Temporary Decrements Approved in Docket No.18-00040		Total	
Rate		Tariff Base Rate	Cumulativ	/e PGA	Currer	it ACA	Current	Current	Deferred Base Revenue	Unprotected Excess ADIT	Adj. Factor (Sum Col.2	Billing Rate <sup>1</sup>
Schedule	Description	Docket No. 20-00086	Demand	Commodity	Demand	Commodity	IPA	IM Adjustment	Refund	Refund	thru Col.8)	(Col.1+Col.
		<1>	<2>	<3>	<4a>	<4b>	<5>	<6>	<7>	<8>	<9>	<10>
	Monthly Charge-NovMar.	\$17.45										\$17.
Residential	Monthly Charge-AprOct.	\$13.45										\$13
301	Nov Mar. per TH	0.60883	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03699)	(0.01958)	(0.04211)	0.16031	0.769
301	Apr Oct. per TH	0.50389	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03699)	(0.01958)	(0.04211)	0.16031	0.664
Small General	Monthly Charge	\$44.00										\$44
302	Nov Mar. per TH	0.55836	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03231)	(0.01710)	(0.03678)	0.17280	0.73
302	Apr Oct. per TH	0.46640	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03231)	(0.01710)	(0.03678)	0.17280	0.63
Medium General	Monthly Charge	\$300.00										\$300
352	Nov Mar. per TH	0.49431	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03231)	(0.01710)	(0.03678)	0.17280	0.66
352	Apr Oct. per TH	0.41290	0.07577	0.19717	(0.01181)	(0.01044)	0.00830	(0.03231)	(0.01710)	(0.03678)	0.17280	0.58
Motor Vehicle Fuel	Monthly Charge	varies by customer per	their correspond	ding rate schedu	le							
343	Nov Mar. per TH	varies by customer per	their correspond	ding rate schedu	le							
343	Apr Oct. per TH	varies by customer per	their correspond	ding rate schedu	le							
303	Monthly Charge	\$800.00										\$80
Firm	Demand Charge per TH	1.00000	0.82829		(0.18957)						0.63872	1.63
General Sales	First 15,000 TH/TH	0.17045		0.19717		(0.01044)	0.00830	(0.01435)	(0.00319)	(0.00685)	0.17064	0.34
	Next 25,000 TH/TH	0.15694		0.19717		(0.01044)	0.00830	(0.01435)	(0.00319)	(0.00685)	0.17064	0.32
	Next 50,000 TH/TH	0.11054		0.19717		(0.01044)	0.00830	(0.01435)	(0.00319)	(0.00685)	0.17064	0.28
	Over 90,000 TH/TH	0.04221		0.19717		(0.01044)	0.00830	(0.01435)	(0.00319)	(0.00685)	0.17064	0.21
304	Monthly Charge	\$800.00										\$80
Interruptible	First 15,000 TH/TH	0.14320		0.19717		(0.01044)	0.00830	(0.00359)	(0.00319)	(0.00685)	0.18140	0.32
General Sales	Next 25,000 TH/TH	0.13185		0.19717		(0.01044)	0.00830	(0.00359)	(0.00319)	(0.00685)	0.18140	0.31
	Next 50,000 TH/TH	0.09287		0.19717		(0.01044)	0.00830	(0.00359)	(0.00319)	(0.00685)	0.18140	0.27
	Over 90,000 TH/TH	0.03546		0.19717		(0.01044)	0.00830	(0.00359)	(0.00319)	(0.00685)	0.18140	0.21
313	Monthly Charge	\$800.00										\$80
Firm	Demand Charge per TH	1.00000	0.82829		(0.18957)						0.63872	1.63
Transportation	First 15,000 TH/TH	0.17045						(0.01435)	(0.00319)	(0.00685)	(0.02439)	0.14
	Next 25,000 TH/TH	0.15694						(0.01435)	(0.00319)	(0.00685)	(0.02439)	0.13
	Next 50,000 TH/TH	0.11054						(0.01435)	(0.00319)	(0.00685)	(0.02439)	0.08
	Over 90,000 TH/TH	0.04221						(0.01435)	(0.00319)	(0.00685)	(0.02439)	0.01
314	Monthly Charge	\$800.00										\$80
Interruptible	First 15,000 TH/TH	0.14320						(0.00359)	(0.00319)	(0.00685)	(0.01363)	0.12
Transportation	Next 25,000 TH/TH	0.13185						(0.00359)	(0.00319)	(0.00685)	(0.01363)	0.11
	Next 50,000 TH/TH	0.09287						(0.00359)	(0.00319)	(0.00685)	(0.01363)	0.07
	Over 90,000 TH/TH	0.03546						(0.00359)	(0.00319)	(0.00685)	(0.01363)	0.02
310	Demand Charge per TH	0.96000	0.82829		(0.18957)						0.63872	1.59
Resale Service	Commodity Charge	0.45255		0.19717		(0.01044)	0.00830	(0.01435)	(0.00970)	(0.02086)	0.15012	0.60

#### NOTES:

<sup>1/</sup> In accordance with the Tennessee Public Service Commission order in Docket U-7074 customers metered inside Davidson County are required to pay an additional 6.25% for collection of the Metro Franchise Fee. Customers served by the Ashlar City, Fairview, Franklin, Greenbrier, Hartsville, Mt. Juliet and White House systems are required to pay 5.0%. Customers served by the Nolensville system are required to pay 3%.

### Rebuttal Exhibit\_(KAC-5)

## Piedmont Natural Gas Company, Inc. Tennessee Operations Test Period: 12-months ending 3/31/2020 Attrition Period: 12-months ended 12/31/2021

### FACTORS FOR WEATHER NORMALIZATION ADJUSTMENT (WNA)

Line No.	Rate Schedule	(A) November thru March "R" Value (\$ / therm)	(B) October & April "R" Value (\$ / therm)	(C) Heat Sensitive Factor (HSF) (therms / HDD)	(D) Base Load Factor (BL) (therms / mth)
1	301 - Residential Service	0.60883	0.50389	0.17420	11.85981
2	302 - Small General Service	0.55836	0.46640	0.58534	112.36283
3	352 - Medium General Service	0.49431	0.41290	7.18985	1,214.27255
4	Normal Heating Degree Days	<u> 15 - 15</u>			
5	January	749			
6	February	780			
7	March	510			
8	April	302			
9	May	99			
10	June	14			
11	July	0			
12	August	0			
13	September October	1			
14 15	November	60 322			
16	December	570			
10	December	370			
17	Winter	2,930			
18	Summer	477			
19	Annual	3,407			