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November 13, 2020

Tennessee Public Utility Commission 502 Deaderick Street, 4<sup>th</sup> Floor Nashville, TN 37243

Chairman Kenneth C. Hill,

Pursuant to the Commission's order pertaining to Docket 20-00047 during the August 10, 2020 monthly conference, I am providing a monthly update for **November** regarding Chattanooga Gas's (CGC) response to the novel coronavirus (COVID-19). This updated letter is intended to give TPUC an overview of our plans to support necessary public safety actions while meeting our ongoing obligation to serve our customers and communities. It includes customer information related to past due bills, payment arrangements, and shutoffs for nonpayment.

### **Operational and Business Changes**

Chattanooga Gas continues to operate under revised ongoing work procedures to address social distancing recommendations from the Centers for Disease Control and Prevention (CDC). We continue to be prepared, through our business continuity planning, to prioritize essential and emergency services as COVID-19 impacts our workforce and the communities we serve. Additionally, our call center is supporting customers and field employees with the implementation of a screening procedure to help identify customers' health status before assigning work. We are utilizing Keep Me Informed (KMI) to check-in with customers ahead of service calls to make sure we are prepared to help them as best we can, regardless of their health status.

In recognition that the evolving landscape surrounding COVID-19 may cause financial hardship for customers impacted by employment changes or business slowdown, Chattanooga Gas suspended service disconnections (shut-offs) for nonpayment (SONPs) for both residential and commercial customers beginning 3/12/20. Pursuant to TPUC's 8/10/20 order, CGC then ended its suspension of SONPs on 8/29/20, with a 30-day notice & grace period. Chattanooga Gas began a phased process of making formal notifications to disconnect customers for nonpayment on or after 9/28/20. These disconnects are being scheduled according to their billing cycle and prioritized for length of time past due and the amount of past due bill, in accordance with Chattanooga Gas's tariff.

The following tables present customer account data that are required by the Commission's 9/16/20 order to "include for the reporting period the aggregate number of customers disconnected for nonpayment of service by customer class; the aggregate number of customers who have entered a payment arrangement by customer class; the aggregate number and amount of delinquent customer accounts by customer class; and the aggregate number and amount of customer accounts written off to bad debt expense, or allowance for bad debt, by customer class."

## **Residential Customer Accounts:**

Table 1

|        | Num       | ber of Resid       | lential Custo      | mers with Pa        | st Due Balanc         | es (A)                        |
|--------|-----------|--------------------|--------------------|---------------------|-----------------------|-------------------------------|
|        | 1-30 Days | 31-60<br>Days Past | 61-90<br>Days Past | 91-120<br>Days Past | Over 120<br>Days Past | Total Past<br>Due<br>Customer |
| Month  | Past Due  | Due                | Due                | Due                 | Due                   | Count                         |
| May-20 | 2,284     | 1,262              | 800                | 642                 | 953                   | 5,941                         |
| Jun-20 | 2,242     | 1,044              | 855                | 678                 | 1,423                 | 6,242                         |
| Jul-20 | 2,114     | 987                | 513                | 674                 | 1,870                 | 6,158                         |
| Apr-20 | 1,958     | 824                | 555                | 354                 | 2,164                 | 5,855                         |
| Sep-20 | 2,165     | 675                | 345                | 239                 | 1,420                 | 4,844                         |
| Oct-20 | 2,570     | 837                | 381                | 218                 | 1,007                 | 5,013                         |

Table 2

|        |      | Residential Past Due Balances |    |                  |    |          |          |           |          |             |        |             |  |
|--------|------|-------------------------------|----|------------------|----|----------|----------|-----------|----------|-------------|--------|-------------|--|
|        |      |                               |    |                  |    |          |          |           |          |             |        |             |  |
|        |      |                               |    |                  |    |          |          |           |          |             |        |             |  |
|        | 1-30 | Days Past                     | 31 | 60 Days          | 61 | -90 Days | 91       | -120 Days | Ove      | er 120 Days | Tota   | al Past Due |  |
| Month  |      | Due                           | F  | Past Due Past Du |    | ast Due  | Past Due |           | Past Due |             | Amount |             |  |
| May-20 | \$   | 231,781                       | \$ | 209,585          | \$ | 126,815  | \$       | 74,042    | \$       | 55,156      | \$     | 697,379     |  |
| Jun-20 | \$   | 189,101                       | \$ | 158,580          | \$ | 164,529  | \$       | 110,708   | \$       | 110,924     | \$     | 733,842     |  |
| Jul-20 | \$   | 164,577                       | \$ | 130,107          | \$ | 104,138  | \$       | 142,595   | \$       | 200,633     | \$     | 742,050     |  |
| Apr-20 | \$   | 134,194                       | \$ | 108,297          | \$ | 100,255  | \$       | 82,472    | \$       | 291,221     | \$     | 716,439     |  |
| Sep-20 | \$   | 110,815                       | \$ | 58,383           | \$ | 51,824   | \$       | 49,584    | \$       | 210,630     | \$     | 481,236     |  |
| Oct-20 | \$   | 100,133                       | \$ | 55,848           | \$ | 32,216   | \$       | 27,324    | \$       | 145,771     | \$     | 361,292     |  |

<sup>(</sup>A) Counts for January - June are adjusted from what was previously reported to remove customers counted more than once. (B) Weighted Average Past Due days are from the date the bill was due. Numbers previously reported for January - June were Average Days from Bill Date.

Table 3

|        | F     | Residenti |              | Residentia         | al La       | ate Pay B | rea     | kout       |         |
|--------|-------|-----------|--------------|--------------------|-------------|-----------|---------|------------|---------|
|        |       | Weighted  |              | Past Due<br>Amount |             | Past Due  |         | Total Past |         |
|        | Avera | age Past  | Average Days | exc                | luding Late | Late Pay  |         | Due        |         |
| Month  | Due / | Amount    | Past Due (A) | Pay Charges        |             | C         | harges  | Amount     |         |
| May-20 | \$    | 117       | 59.30        | \$                 | 626,415     | \$        | 70,964  | \$         | 697,379 |
| Jun-20 | \$    | 118       | 75.87        | \$                 | 642,957     | \$        | 90,885  | \$         | 733,842 |
| Jul-20 | \$    | 121       | 93.78        | \$                 | 629,036     | \$        | 113,014 | \$         | 742,050 |
| Apr-20 | \$    | 122       | 110.63       | \$                 | 587,600     | \$        | 128,839 | \$         | 716,439 |
| Sep-20 | \$    | 99        | 115.98       | \$                 | 383,967     | \$        | 97,269  | \$         | 481,236 |
| Oct-20 | \$    | 72        | 114.86       | \$                 | 285,444     | \$        | 75,848  | \$         | 361,292 |

For Residential customer accounts, the number of accounts with past due balances increased for the month of September compared to the previous month. This is due to new smaller past-due amounts for accounts that have not signed up for the APP. However, the past due balance amount and the weighted average days past-due continue to decrease each month. In particular, the total past due amount, shown in Table 3, decreased (improved) **25%** from September.

#### **Non-Residential Customer Accounts:**

Table 4

|                 | Numbe           | r of Non-Re        | sidential Cus      | stomers with        | Past Due Bala         | inces (A)               |
|-----------------|-----------------|--------------------|--------------------|---------------------|-----------------------|-------------------------|
| Month           | 1-30 Days       | 31-60<br>Days Past | 61-90<br>Days Past | 91-120<br>Days Past | Over 120<br>Days Past | Total Past Due Customer |
| Month<br>May-20 | Past Due<br>305 | Due<br>189         | Due<br>91          | Due<br>77           | Due<br>54             | Count<br>716            |
| Jun-20          | 227             | 113                | 121                | 75                  | 108                   | 644                     |
| Jul-20          | 295             | 89                 | 55                 | 81                  | 166                   | 686                     |
| Aug-20          | 201             | 82                 | 54                 | 42                  | 215                   | 594                     |
| Sep-20          | 272             | 64                 | 37                 | 24                  | 192                   | 589                     |
| Oct-20          | 260             | 82                 | 34                 | 19                  | 141                   | 536                     |

<sup>(</sup>A) Counts for January - June are adjusted from what was previously reported to remove customers counted more than once. (B) Weighted Average Past Due days are from the date the bill was due. Numbers previously reported for January - June were Average Days from Bill Date.

Table 5

|        | Non-Residential Past Due Balances |             |    |             |    |          |          |           |          |             |        |             |
|--------|-----------------------------------|-------------|----|-------------|----|----------|----------|-----------|----------|-------------|--------|-------------|
|        | 1 20                              | ) Dovo Doot | 24 | CO Davis    | C1 | 00 Davis | 01       | 120 Davis | 0        | 120 Davis   | T-4    | al Dast Due |
|        | 1-30                              | Days Past   | 31 | -60 Days    | 61 | -90 Days | 91.      | -120 Days | Ove      | er 120 Days | ΙΟτ    | ai Past Due |
| Month  |                                   | Due         | P  | Past Due Pa |    | ast Due  | Past Due |           | Past Due |             | Amount |             |
| May-20 | \$                                | 111,121     | \$ | 80,514      | \$ | 27,696   | \$       | 12,777    | \$       | 7,273       | \$     | 239,381     |
| Jun-20 | \$                                | 73,995      | \$ | 55,192      | \$ | 61,949   | \$       | 24,892    | \$       | 17,714      | \$     | 233,742     |
| Jul-20 | \$                                | 99,591      | \$ | 34,053      | \$ | 30,679   | \$       | 40,155    | \$       | 42,333      | \$     | 246,811     |
| Aug-20 | \$                                | 69,452      | \$ | 44,532      | \$ | 28,319   | \$       | 24,672    | \$       | 72,638      | \$     | 239,613     |
| Sep-20 | \$                                | 62,091      | \$ | 22,146      | \$ | 24,961   | \$       | 16,441    | \$       | 70,380      | \$     | 196,019     |
| Oct-20 | \$                                | 47,592      | \$ | 23,606      | \$ | 9,904    | \$       | 9,581     | \$       | 39,633      | \$     | 130,316     |

Table 6

|        | Non-Residential Average |          |              |  |             | Non-Residential Late Pay Breakout |          |         |        |           |  |  |
|--------|-------------------------|----------|--------------|--|-------------|-----------------------------------|----------|---------|--------|-----------|--|--|
|        |                         |          | Weighted     |  |             | Past Due<br>Amount                | Pá       | ast Due | To     | otal Past |  |  |
|        | Avera                   | age Past | Average Days |  | exc         | luding Late                       | Late Pay |         | Due    |           |  |  |
| Month  | Due /                   | Amount   | Past Due (A) |  | Pay Charges |                                   | Charges  |         | Amount |           |  |  |
| May-20 | \$                      | 334      | 42.88        |  | \$          | 221,923                           | \$       | 17,458  | \$     | 239,381   |  |  |
| Jun-20 | \$                      | 363      | 61.93        |  | \$          | 210,720                           | \$       | 23,022  | \$     | 233,742   |  |  |
| Jul-20 | \$                      | 360      | 71.73        |  | \$          | 216,350                           | \$       | 30,461  | \$     | 246,811   |  |  |
| Aug-20 | \$                      | 403      | 90.07        |  | \$          | 205,658                           | \$       | 33,955  | \$     | 239,613   |  |  |
| Sep-20 | \$                      | 333      | 97.43        |  | \$          | 162,957                           | \$       | 33,062  | \$     | 196,019   |  |  |
| Oct-20 | \$                      | 243      | 90.90        |  | \$          | 104,412                           | \$       | 25,904  | \$     | 130,316   |  |  |

For Non-Residential customer accounts, the number of accounts with past due balances, the past due balance amount, and the weighted average days past due all continue to decrease each month. In particular, the total past due amount, shown in Table 6, decreased (improved) **34%** from September.

<sup>(</sup>A) Counts for January - June are adjusted from what was previously reported to remove customers counted more than once. (B) Weighted Average Past Due days are from the date the bill was due. Numbers previously reported for January - June were Average Days from Bill Date.

# **All Customer Account Types:**

Table 7

| Amounts Charged to Bad Debt |    |                            |    |               |    |       |  |  |  |  |  |  |
|-----------------------------|----|----------------------------|----|---------------|----|-------|--|--|--|--|--|--|
| May - October 2020          |    |                            |    |               |    |       |  |  |  |  |  |  |
|                             | _  | tal Amount<br>arged to Bad |    |               |    |       |  |  |  |  |  |  |
| Month                       | Re | sidential                  | No | n-Residential |    | Debt  |  |  |  |  |  |  |
| May-20                      | \$ | 3,600                      | \$ | 1,259         | \$ | 4,859 |  |  |  |  |  |  |
| Jun-20                      | \$ | 7,154                      | \$ | 2,015         | \$ | 9,169 |  |  |  |  |  |  |
| Jul-20                      | \$ | 1,923                      | \$ | 8             | \$ | 1,931 |  |  |  |  |  |  |
| Aug-20                      | \$ | 2,394                      | \$ | 4,322         | \$ | 6,716 |  |  |  |  |  |  |
| Sep-20                      | \$ | 1,811                      | \$ | 3,570         | \$ | 5,381 |  |  |  |  |  |  |
| Oct-20                      | \$ | 5,581                      | \$ | 1,190         | \$ | 6,771 |  |  |  |  |  |  |

## **Shut-Offs for Non-Payment (SONPs) for All Account Types**

September: 88

October: 624

The amount charged to bad debt for the month of October significantly increased from the previous month for Residential accounts, while Non-Residential accounts bad debt decreased. The SONP count of 624 occurred during the dates of 10/1/20 - 10/31/20.

#### **Alternative Payment Plan**

As mentioned previously in this letter and included in all referenced notices, CGC specifically created a generous Alternative Payment Plan (APP) in response to the extraordinary economic hardships customers may be experiencing as a result of this pandemic. The APP is available for enrollment until December 31, 2020 for all customers who request it and it includes any charges incurred during the eligibility period from 3/12/20 until 12/31/20. The plan automatically eliminates any down payment requirements, waives any late fees incurred during the eligibility period or while on the plan, and provides a repayment duration of 12 months to catch up on a past due bill. Any customers who may have entered into a deferred payment arrangement with CGC after 3/12/20, but did not sign up for the specific APP, may renegotiate with CGC to enter into the APP by 12/31/20. Any customer who defaults on the APP (and does not make arrangements otherwise with CGC) will be subject to CGC's normal policies and procedures for past due balances and shutoffs for non-payment. The data shown in the tables above for past-due balances do not include customers who sign up for the APP, unless they default on their plan.

# **Customers Signed Up for the Alternative Payment Plan**

Month of October: 253

July 12, 2020 - October 31, 2020: 1,045

Table 8

| Late Pay Charges Reversed based on APP Enrollment |    |           |    |            |    |              |  |  |  |  |  |
|---|----|-----------|----|------------|----|--------------|--|--|--|--|--|
|   |    |           |    |            | То | tal Late Pay |  |  |  |  |  |
|   |    |           |    | Non-       |    | Charges      |  |  |  |  |  |
| Month   | Re | sidential | Re | esidential |    | Reversed     |  |  |  |  |  |
| May-20  | \$ | -         | \$ | -          | \$ | -            |  |  |  |  |  |
| Jun-20  | \$ | -         | \$ | -          | \$ | -            |  |  |  |  |  |
| Jul-20  | \$ | -         | \$ | -          | \$ | -            |  |  |  |  |  |
| Aug-20  | \$ | -         | \$ | -          | \$ | -            |  |  |  |  |  |
| Sep-20  | \$ | 33,751    | \$ | 3,075      | \$ | 36,826       |  |  |  |  |  |
| Oct-20  | \$ | 22,415    | \$ | 5,561      | \$ | 27,976       |  |  |  |  |  |
|   |    |           |    |            |    |              |  |  |  |  |  |
| Total   | \$ | 56,166    | \$ | 8,636      | \$ | 64,802       |  |  |  |  |  |

Customers are being informed through our website, email, press releases, and other outlets that other energy assistance options are available to support those impacted by the COVID-19 emergency.

## Recovery

While it is still very early in the process, and we are working hard to get all customers with past due balances to catch up on their bill and to sign up on the APP, at the appropriate time in an appropriate proceeding we will address the recovery of any expenses and lost revenues that have resulted from this pandemic.

Chattanooga Gas welcomes the opportunity to work with you and your staff so that citizens and customers are protected and can continue to receive safe and reliable natural gas service. Thank you for your ongoing efforts.

Sincerely,

Paul Teague

Director, External Affairs

Chattanooga Gas Company