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August 30, 2019

## Via Hand Delivery and Email

Robin Morrison, Chairman c/o Tory Lawless Tennessee Public Utility Commission 502 Deaderick Street, Fourth Floor Nashville, Tennessee 37243

19-00080

Re: Piedmont Natural Gas Company, Inc., Performance Incentive Plan Report for the period July 1, 2018 - June 30,

Dear Chairman Morrison:

In accordance with the reporting provisions of Service Schedule No. 316, Performance Incentive Plan, ("Plan"), Piedmont Natural Gas Company, Inc. ("Company"), submits the accompanying annual report of shared gas cost savings for the period July 1, 2018 through June 30, 2019.

As the enclosed Gain/Loss Summary page indicates, the annual accumulated total gains and savings under the Plan total \$6,506,638. Under the Plan's sharing formula, \$4,906,638 of these gains and savings is allocated to the Company's Tennessee ratepayers. The remaining \$1,600,000 is reflected as the Company's share. Detailed calculations supporting the amounts shown on the Gain/Loss Summary page are provided in this filing. Please note that all enclosures provided in this filing, with the exception of the Gain/Loss Summary page itself, contain CONFIDENTIAL INFORMATION and are being submitted UNDER SEAL.

Thank you for your assistance with this matter. If you have any questions regarding this filing, you may reach me at the number shown above.

Very truly yours,

Paul S. Davidson

PSD/ss Enclosures

cc: Michelle Mairs

Pia Powers Bruce Barkley Dan Ray Piedmont Natural Gas Company, Inc. Gain / Loss Summary Report on Performance Incentive Plan July 2018 - June 2019

		Gas Procurement			25%		75%		Capacity	25%			75%			25%			75%	
		Incentive			Company GPI		TN Ratepayer GPI		Management Incentive		Company CMI		TN Ratepayer CMI				Total		Total	
		Mechanism		Sharing			Sharing		Mechanism		Sharing		Sharing		Total		Company		TN Ratepayer	
Month	Year	Gain/(Loss) 1/		Gain/(Loss) 2/			Gain/(Loss)		Gain/(Loss)		Gain/(Loss)		Gain/(Loss)		Gain/(Loss)		Gain/(Loss) 3/		Gain/(Loss) 3/	
July	2018	\$	14,320	\$	3,580	\$	10,740	\$	375,833	\$	93,958	\$	281,875	\$	390,154	\$	97,538	\$	292,615	
August	2018	\$	44,028	\$	11,007	\$	33,021	\$	375,833	\$	93,958	\$	281,875	\$	419,861	\$	104,965	\$	314,896	
September	2018	\$	25,732	\$	6,433	\$	19,299	\$	378,613	\$	94,653	\$	283,960	\$	404,345	\$	101,086	\$	303,259	
October	2018	\$	34,885	\$	8,721	\$	26,164	\$	375,833	\$	93,958	\$	281,875	\$	410,719	\$	102,680	\$	308,039	
November	2018	\$	87,577	\$	21,894	\$	65,683	\$	525,000	\$	131,250	\$	393,750	\$	612,577	\$	153,144	\$	459,433	
December	2018	\$	75,211	\$	18,803	\$	56,408	\$	525,000	\$	131,250	\$	393,750	\$	600,211	\$	150,053	\$	450,158	
January	2019	\$	194,827	\$	48,707	\$	146,120	\$	525,000	\$	131,250	\$	393,750	\$	719,827	\$	179,957	\$	539,870	
February	2019	\$	87,018	\$	21,754	\$	65,263	\$	525,000	\$	131,250	\$	393,750	\$	612,018	\$	153,004	\$	459,013	
March	2019	\$	93,711	\$	23,428	\$	70,283	\$	525,000	\$	131,250	\$	393,750	\$	618,711	\$	154,678	\$	464,033	
April	2019	\$	55,979	\$	13,995	\$	41,984	\$	525,000	\$	131,250	\$	393,750	\$	580,979	\$	145,245	\$	435,734	
May	2019	\$	43,312	\$	10,828	\$	32,484	\$	526,115	\$	131,529	\$	394,586	\$	569,427	\$	142,357	\$	427,070	
June	2019	S	42,809	S	10,702	\$	32,107	\$	525,000	\$	131,250	\$	393,750	\$	567,809	\$	115,293	\$	452,516	
		\$	799,409	\$	199,852	\$	599,557	\$	5,707,228	\$	1,426,807	\$	4.280,421	\$	6,506,638	\$	1,600,000	\$	4,906,638	

<sup>1/</sup> The monthly gain or loss set forth in this column reflects total gains or losses calculated under the gas procurement mechanism.

<sup>2/</sup> Company GPI sharing reflects 25% of gains or losses calculated under the gas procurement mechanism.

<sup>3/</sup> The Company is subject to a cap on overall gains or losses of \$1.6 million annually. Any gains above this cap will be reflected in the Total TN Ratepayer Gain/(Loss) column.