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151 Southhall Lane, Ste 450 Maitland, FL 32751 P.O. Drawer 200 Winter Park, FL 32790-0200 www.inteserra.com

August 5, 2019 Via Overnight Delivery

Ms. Darlene K. Standley, Asst. Chief - Telecommunications Tennessee Public Utility Commission 502 Deaderick Street 4th Floor Nashville, TN 37243

19-00069

RE: Missouri Network Alliance, LLC

Application of Missouri Network Alliance, LLC To Provide Competing Local and Interexchange Telecommunications Services on A Facilities and Resold Basis

Dear Ms. Standley:

Enclosed for filing please find the original and thirteen (13) copies of the Application of Missouri Network Alliance, LLC To Provide Competing Local and Interexchange Telecommunications Services on A Facilities and Resold Basis filed on behalf of Missouri Network, LLC.

Included with this transmittal letter Missouri Network Alliance, LLC is providing both a redacted (public) and a confidential (non-public) version of its financial statements. The Company is requesting confidential treatment of its financial documents required to be submitted as part of this Application. Missouri Network Alliance, LLC is a privately held company and regards its financial statements as highly confidential and proprietary. It would be detrimental to Missouri Network Alliance if this information would be available to its competitors or to the general public as it would result in material harm to the Company's competitive and financial position.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3002 or via email to cwightman@inteserra.com. Thank you for your assistance in this matter.

Sincerely,

Connie Wightman

cc:tms: TNx1902 Enclosures

CW/rs

BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION

IN THE MATTER OF)
MISSOURI NETWORK ALLIANCE, LLC)
FOR A CERTIFICATE TO PROVIDE COMPETING)
LOCAL AND INTEREXCHANGE)
TELECOMMUNICATIONS SERVICES ON A) Docket No. 19-00069
FACILITIES AND RESOLD BASIS THROUGHOUT)
THE STATE OF TENNESSEE)

APPLICATION OF MISSOURI NETWORK ALLIANCE, LLC TO PROVIDE COMPETING LOCAL AND INTEREXCHANGE TELECOMMUNICATIONS SERVICES ON A FACILITIES AND RESOLD BASIS

Pursuant to applicable Tennessee Statues and the Rules and Regulations of the Tennessee Public Utility Commission and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), Missouri Network Alliance, LLC ("Missouri Network Alliance") respectfully requests that the Tennessee Public Utility Commission ("TPUC") grant it authority to provide Competing facilities-based local and Interexchange telecommunications services, including dedicated high speed circuits offered to enterprise and wholesale customers within the State of Tennessee. Applicant intents to operate pursuant to market regulation, in accordance with amended TCA §65-5-109 enacted May 21, 2009. Missouri Network Alliance is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services. TCA §65-4-201.

In support of its Application, Missouri Network Alliance, LLC submits the following:

I. Administrative Requirements

1. The full name and corporate address of the Applicant is:

Missouri Network Alliance, LLC

2005 W. Broadway, Building A, Suite 215

Columbia, MO 65203

Phone:

573-777-4200

Facsimile:

573-777-4201

Toll Free:

855 BLUEBIRD (258-2473)

2. Questions regarding this application should be directed to:

Connie Wightman, Consultant

Inteserra Consulting Group, Inc.

151 Southhall Lane, Suite 450

Maitland, Florida 32751

Phone:

407-740-3002

Facsimile:

407-740-0613

E-Mail:

cwightman@inteserra.com

3. Contact name and address at the Applicant is:

Chris Bach, Chief Financial Officer Missouri Network Alliance, LLC

2005 W. Broadway, Building A, Suite 215

Columbia, MO 65203

Telephone:

573-777-4200

Facsimile:

573-777-4201

Toll Free:

855 BLUEBIRD (258-2473)

Email:

Chris.Bach@bluebirdnetwork.com

4. Organizational Chart of Structure:

See Exhibit A.

I. Administrative Requirements, (Cont'd.)

5. Corporate Principal Officers (names and address):

The names and address of the Applicant's Principal Officers are listed in **Exhibit B** of this Application.

6. Principal Officers in Tennessee (names and address if different from corporate):

The Applicant does not have any employees in the State of Tennessee. Applicant operations will be managed centrally at the Missouri location.

7. Copy of Articles of Incorporation:

Missouri Network Alliance, LLC was organized in the state of Missouri on May 21, 1999. A copy of Missouri Network Alliance's Articles of Organization and amendments are provided in **Exhibit** C.

8. Copy of license to do business in the State of Tennessee.

See Exhibit D.

II. Managerial Requirements

Missouri Network Alliance has the managerial expertise to provide the services as described in section III.2 following. Missouri Network Alliance has an excellent senior management team, backed by experienced employees, who are competent in telephony engineering, operations and marketing. Exhibit E contains biographies of the senior management team of Missouri Network Alliance.

III. Technical Requirements

1. Geographic area coverage

Missouri Network Alliance requests authority to offer service throughout the entire State of Tennessee. It initially intends to offer service in areas where AT&T is the incumbent local exchange company that are designated open to competition. It may extend services into other areas that are designated open to competition as it builds out its network in Tennessee and finds additional opportunities.

- 2. Missouri Network Alliance does not intend to offer Basic Services. At this time, Missouri Network Alliance, LLC proposes to offer dedicated private line (BDS)-type services that do not include local switched access. Applicant intends to construct fiber to its enterprise and wholesale customers in the state of Tennessee. Applicant's customers may purchase metro-ethernet, wide area ethernet and / or dedicated internet access. Services offered are Ethernet Private Line, Ethernet Virtual Private Line, Ethernet Private LAN, Ethernet Virtual Private LAN; Ethernet Private Tree, Ethernet Virtual Private Tree, DS-1, DS-3 and SONET Services. Services will be provided pursuant to terms and conditions provided to the customer. The Company does not propose to have a tariff on file with the Commission. Customers will be notified of changes via bill messages, email or direct mail. Prices for generally available services will be posted at https://bluebirdnetwork.com.
- 3. Missouri Network Alliance is technically well qualified to provide the services proposed herein and its services will satisfy the minimum standards prescribed by the TPUC, including quality of service and billing standards required of all LECs regulated by the TPUC. As indicated in the biographies attached as **Exhibit** E, the Applicant's SVP of Operations has substantial telecommunications network and engineering experience.

III. Technical Requirements, Cont'd.

4. There will be no special CPE requirements for the Applicant's services that would not be compatible with an incumbent carrier.

5. Repair and Maintenance:

Missouri Network Alliance is responsible for all customer inquiries and complaints. The toll-free telephone number for customer inquiries and complaints is 855 BLUEBIRD (258-2473) and is provided by Missouri Network Alliance on the customer bill. Customer service is available seven days a week, twenty-four hours a day. Customers may contact the company in writing at the headquarters address indicated below.

Missouri Network Alliance, LLC 2005 W. Broadway, Building A, Suite 215 Columbia, MO 65203

Missouri Network Alliance's Chief Financial Officer, Chris Bach is responsible for and knowledgeable about provider operations and can be reached at the Applicant's headquarters.

IV. Financial Requirements

In support of its financial qualifications, Missouri Network Alliance submits 2018 year-end financial statements in **Exhibit F-1** under seal. Missouri Network Alliance has operated since 1999 and over the last 20 years has grown to serve several thousand retail, enterprise and wholesale customers. It has adequate cash reserves and investor backing to support its expansion plans into Tennessee and other states.

Exhibit F-2 contains the 3-year financial projections for Missouri Network Alliance's financial projections for its Tennessee operations.

The \$20,000 corporate surety bond is included as Exhibit F-3.

V.	Small and Minority-Owned Telecommunications Business Participation Plan.

See Exhibit G.

VI. TPUC Rules for Local Telecommunications Providers:

Applicant has served notice of this application to the eighteen (18) incumbent local exchange telephone companies in Tennessee with a statement regarding the company's intention of operating geographically. Please see **Exhibit H**.

VII. Toll Dialing Parity Plan for Applicant's Providing Voice Grade Service:

Note applicable, see Exhibit I.

VIII. Numbering Issues:

1. What is your company's expected demand for NXXs per NPA within a year of approval of your application?

None, the company does not anticipate providing local switch services.

2. How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?

Not applicable.

3. When and in what NPA do you expect to establish your service footprint?

Not applicable.

4. Will the company sequentially assign telephone numbers within NXXs?

Not applicable.

VIII. Numbering Issues, (Cont'd.)

5.	What measures does the company intend to take to conserve Tennessee numbering resources?
	Not applicable.

6. When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?

Not applicable.

IX. Tennessee Specific Operational Issues:

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain technically how the company will not bill for countywide calls within Tennessee.

Not applicable, the company does not plan to offer long distance calling at this time. If it does at a later date it will put in place the necessary arrangements to avoid billing long distance charges within metro calling areas.

2. Is the company aware of the Tennessee County Wide Calling database maintained by AT&T-Tennessee and the procedures to enter your telephone numbers on the database?

Yes, Missouri Network Alliance is aware of the database and the procedures involved, but it does not propose to offer local switching or numbering at this time.

3. Is your company aware of the local calling areas provided by the Incumbent Local Exchange Carriers in your proposed service areas?

Yes. Missouri Network Alliance is aware of all local calling areas provided by the Incumbent Local Exchange Carriers within Tennessee, but it does not propose to offer local switching or numbering at this time.

4. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro calling areas.

Not applicable, the company does not plan to offer long distance calling at this time. If it does at a later date it will put in place the necessary arrangements to avoid billing long distance charges within metro calling areas.

IX. Tennessee Specific Operational Issues, Cont'd.

5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TPUC in resolving customer complaints.

Steve Crane, Chief Operating Officer Missouri Network Alliance, LLC 2005 W. Broadway, Building A, Suite 215 Columbia, MO 65203

Telephone: 573-777-4200 573-777-4201

Facsimile: Toll Free:

Email:

Steve.Crane@bluebirdnetwork.com

Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of 6. the telemarketing statutes and regulations found in TCA §65-4-401 et seq. and Chapter 1220-4-11?

Currently, Missouri Network Alliance does not intend to telemarket its services in Tennessee. If it ultimately decides to use telemarketing in the future, it will comply with all applicable Tennessee statutes and rules.

X. Miscellaneous

1. Pre-filed testimony:

Missouri Network Alliance has submitted pre-filed testimony with its Application – See **Exhibit** K.

2. Tariffs

Missouri Network Alliance intents to operate pursuant to market regulation, in accordance with amended T.C.A. Section 65-5-109 enacted May 21, 2009.

3. Identify all states where certified as a telecommunications provider and the status of states certification is pending.

Applicant is certified in the following states: Arkansas (pending), Illinois, Indiana, Iowa, Kansas, Kentucky (pending), Missouri, Nebraska, Oklahoma, and Wisconsin.

4. Applicant's involvement in any mergers or acquisitions.

Missouri Network Alliance is not involved in any mergers or acquisitions.

5. Customer Deposits

Missouri Network Alliance does not require customer deposits.

6. Complaint History

Missouri Network Alliance has not received any complaints filed with state or federal regulatory agencies.

X. Miscellaneous, (Cont'd.)

7. Service Area

Missouri Network Alliance initially proposes to offer service in areas currently served by AT&T-Tennessee which are designated open to competition. Currently, Missouri Network Alliance does not intend to offer service in areas served by any incumbent local exchange telephone company with fewer than 100,000 total access lines.

XI. Public Interest

Grant of Missouri Network Alliance Application to provide facilities-based telecommunications services, within the state of Tennessee is in the public interest and serves the public convenience and necessity. In enacting the Federal Telecommunications Act of 1996, the United States Congress determined that it is in the public interest to promote competition in the provision of telecommunications services, experience with competition in other telecommunications markets, demonstrates the benefits that competition can bring to consumers. Consumers are enjoying increased services, lower prices, higher quality, and greater reliability. This is true not only with respect to the service offerings of the new entrants, but also as a result of the response of incumbent monopoly providers to the introduction of competition.

Missouri Network Alliance's proposed services will provide multiple public benefits by increasing the competitive choices available to users in Tennessee. Enhanced competition in telecommunications services likely will further stimulate economic development in Tennessee. In addition, increased competition will create incentives for all carriers to offer lower prices, more innovative services, and more responsive customer service.

XII. Statement of Compliance:

Missouri Network Alliance agrees to abide by TCA §65-4-201 and all applicable state statutes and all applicable Orders, Rules and Regulations entered and adopted by the Tennessee Public Utility Commission.

WHEREFORE, Missouri Network Alliance respectfully requests that the Commission enter an Order granting Missouri Network Alliance's Application for a Certificate to provide facilities-based local and interexchange telecommunications services, including dedicated private line services facilities-based and resold basis within the state of Tennessee.

Respectfully submitted this 2 day of Ayust, 2019.

Chris Bach, Chief Financial Officer Missouri Network Alliance, LLC

VERIFICATION

STATE OF MISSOURI)
): 59
COUNTY OF BOONE)

I, Chris Bach, hereby declare under penalty of perjury, that I am Chief Financial Officer of Missouri Network Alliance, LLC, the Petitioner in this proceeding; that I am authorized to make this verification on behalf of Missouri Network Alliance, LLC that I have read the foregoing Petition and exhibits; and that the facts stated therein are true and correct to the best of my knowledge, information and belief.

Chris Bach

Chief Financial Officer

Missouri Network Alliance, LLC

Sworn and subscribed before me this 2nd day of August, 2019.

My Commission expires April 8th

Signature of official administering oath

ANDREA LANG Notary Public, Notary Seal State of Missouri Boone County Commission # 19207216 My Commission Expires 04-08-2023

MISSOURI NETWORK ALLIANCE

Exhibit A

Corporate Structure

Missouri Network Alliance, LLC is a Missouri organization organized on May 21, 1999. Bluebird Network, LLC is the Parent Company of Missouri Network Alliance, LLC. Bluebird Network, LLC consists of Missouri Network Alliance, LLC, Bluebird Media Network, LLC and Bluebird Underground, LLC.

MISSOURI NETWORK ALLIANCE

Exhibit B

List of Officers

The following individuals are officers of Missouri Network Alliance, LLC and may be contacted at the Applicant's headquarters located 2005 W. Broadway, Building A, Suite 215 Columbia, MO 65203.

Officers:

Michael Morey Chief Executive Officer
Chris Bach Chief Financial Officer
Steve Crane Chief Operating Officer

Missouri Network Alliance

Exhibit C

Articles of Organization

ARTICLES OF ORGANIZATION OF MISSOURI NETWORK ALLIANCE, L.L.C.

The undersigned, for the purpose of forming a limited liability company under the Missouri Limited Liability Company Act, hereby adopts the following Articles of Organization:

ARTICLE I

The name of the limited liability company is MISSOURI NETWORK ALLIANCE, L.L.C. (the "Company").

ARTICLE II

The purposes for which the Company is formed are (a) to provide all forms of communication goods and services within and beyond the State of Missouri; and (b) the transaction of any or all lawful business for which a limited liability company may be organized under Sections 347.010 to 347.187 of the Revised Statutes of Missouri. The enumeration of purposes and powers herein shall not be deemed to exclude or in any way limit by inference any purposes or powers which this Company has power to exercise, whether expressly by the laws of the State of Missouri, now or hereafter in effect or implied by any reasonable construction of such laws.

ARTICLE III

The address, including street and number, if any, of the registered office and name of the registered agent in the State of Missouri is:

John M. Keller
Dunn Keller Gillespie
Johnston & Latz, L.C.
406 Plaza Center Building
800 West 47th Street
Kansas City, Missouri 64112

FILED MAY 21 1999

ARTICLE IV

The management of the Company is vested in one or more managers of the Company pursuant to, and in accordance with, the Company's Operating Agreement initially approved by all members of the Company.

ARTICLE V

The latest date on which the Company is to dissolve is December 31, 2029.

ARTICLE VI

The name and address of the organizer of the Company is:

John M. Keller
Dunn Keller Gillespie
Johnston & Latz, L.C.
406 Plaza Center Building
800 West 47th Street
Kansas City, Missouri 64112

ARTICLE VII

- A. Any member of this Company acting in the capacity of manager shall not be personally liable to the Company or its members for monetary damages for breach of fiduciary duty except for liability arising out of (i) any breach of the member's duty of loyalty to the Company or its members, (ii) acts or omissions not in good faith or which involve intentional misconduct or knowing violation of law, or (iii) a transaction from which the member derived an improper personal benefit.
- B. Each individual who acts in the capacity as manager of the Company (and the heirs, executors, personal representatives or administrators of such individual) who was or is made a party to, or is involved in any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative, by reason of the fact that such person is or was acting as a manager of the Company or is or was serving at the request of the Company as a manager, director, officer, partner, trustee, employee or agent of another limited liability company, corporation, partnership, joint venture, trust, employee benefit plan or other enterprise ("Indemnitee"), shall be indemnified and held harmless by the Company to the fullest extent permitted by applicable law, as the same exists or may hereafter be amended. In addition to the indemnification conferred in this Article, the Indemnitee shall also be entitled to have paid directly by the Company the expenses reasonably incurred in defending any such proceeding against such Indemnitee in advance of its final disposition, to the fullest extent authorized by applicable law, as the same exists or may hereafter be amended. The right to indemnification conferred in this Article shall be a contract right.
- C. The Company may provide indemnification to such of the members, officers, employees and agents of the Company to such extent and to such effect as the members shall determine to be appropriate and authorized by applicable law.
- D. The rights and authority conferred in this Article shall not be exclusive of any other right which any person may have or hereafter acquire under any statute, provision of the articles of organization or operating agreement of the Company, agreement, vote of members or otherwise.
 - E. Any repeal or amendment of this Article by the members of the Company shall

not adversely affect any right or protection of any member who incurred any such indemnified liability prior to the time of such repeal or amendment.

ARTICLE VIII

Solely for purposes of filing federal and state income tax returns and for the purpose of determining income tax treatment under the Internal Revenue Code of 1986, as amended, the Company shall be considered a partnership rather than a corporation. The Members shall not be partners one to another, or partners as to any third party. To the extent any member, by word or action, represents to another person that any other member is a partner or that the Company is a partnership (other than for federal and state income tax purposes), the member making such wrongful representation shall be liable to any other member who incurs personal liability by reason of such wrongful representation.

The undersigned organizer hereby affirms, under the penalties of perjury, that the facts stated in these Articles of Organization are true and that the undersigned is duly authorized to execute these Articles.

IN WITNESS WHEREOF, the undersigned organizer of the Company, hereby executes these Articles of Organization on the 1814 day of May, 1999.

John M. Keller, Organizer

ACKNOWLEDGEMENT

STATE OF MISSOURI) ss.
COUNTY OF JACKSON)
On this 19th day of May, 1999, before me appeared John M. Keller, to me personally known, who, being by me duly sworn, acknowledged such instrument to be the free act and deed of the limited liability company.
IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official sea on the day and year last above written.
Notary Public Steap
My Commission Expires: My Commission Expires: My Commission Expires: My Commission Expires: Dec. 1, 2003
12 01-00

F I L E D

MAY 21 1999

Referred MFX om Il Cook SECRETARY OF STATE

Missouri Network Alliance

Exhibit D

Tennessee Secretary of State Authority





Division of Business Services Department of State

State of Tennessee 312 Rosa L. Parks AVE, 6th FL Nashville, TN 37243-1102

Missouri Network Alliance, L.L.C. STE 215 BLDG A 2005 W BROADWAY COLUMBIA, MO 65203-1300

June 12, 2019

Filing Acknowledgment

Please review the filing information below and notify our office immediately of any discrepancies.

SOS Control #:

001034167

Formation Locale: MISSOURI

Filing Type:

Limited Liability Company - Foreign

Date Formed:

05/21/1999

Filing Date:

06/12/2019 1:02 PM

Fiscal Year Close: 12

Delayed Effective Date:

07/01/2019 12:01 AM

Annual Report Due: 04/01/2020

Status:

Active

Image #:

B0719-3673

Duration Term:

Perpetual

Managed By:

Manager Managed

Document Receipt

Receipt #: 004863437

Filing Fee:

\$300.00

Payment-Check/MO - INTESERRA CONSULTING GROUP, INC., WINTER PARK, FL

\$300.00

Registered Agent Address:

COGENCY GLOBAL INC.

STE B

992 DAVIDSON DR

NASHVILLE, TN 37205-1051

Principal Address:

STE 215 BLDG A 2005 W BROADWAY

COLUMBIA, MO 65203-1300

Congratulations on the successful filing of your Application for Certificate of Authority for Missouri Network Alliance, L.L.C. in the State of Tennessee which is effective on the date shown above. Please visit the Tennessee Department of Revenue website (www.tn.gov/revenue) to determine your online tax registration requirements. If you need to obtain a Certificate of Existence for this entity, you can request, pay for, and receive it from our website.

You must file an Annual Report with this office on or before the Annual Report Due Date noted above and maintain a Registered Office and Registered Agent. Failure to do so will subject the business to Administrative Dissolution/Revocation.

Secretary of State

Processed By: Tammy Morris

APPLICATION FOR CERTIFICATE OF AUTHORITY LIMITED LIABILITY COMPANY (ss-4233)

Page 2 of 2



Business Services Division Tre Hargett, Secretary of State State of Tennessee 312 Rosa L. Parks AVE, 6th Fl. Nashville, TN 37243-1102 (615) 741-2286

For Office Use Only

Filing Fee: \$50.00 per member (minimum fee = \$300, maximum fee = \$3,000)

The name of the Limited Liability Company is: Missouri Network Alliance, LLC.							
11. The complete mailing address of the entity (If different from the principal office) is:							
Address:							
Gity: State: Zip Code;							
12. Non-Profit LLC (required only if the Additional Designation of "Non-Profit LLC" is entered in section 3.) ☐ I certify that this entity is a Non-Profit LLC whose sole member is a nonprofit corporation, foreign or domestic, incorporated under or subject to the provisions of the Tennessee Nonprofit Corporation Act and who is exempt from franchise and excise tax as not-for-profit as defined in T.C.A. §67-4-2004. The business is disregarded as an entity for federal income tax purposes.							
13. Professional LLC (required only if the Additional Designation of "Professional LLC" is entered in section 3.) ☐ I certify that this PLLC has one or more qualified persons as members and no disqualified persons as members or holders. ☐ I certify that this entity meets the requirement of T.C.A. §48-249-1123(b)(3) Licensed Profession:							
14. Series LLC (required only if the Additional Designation of "Series LLC" is entered in section 3.) ☐ I certify that this entity meets the requirements of T.C.A. §48-249-309(i)							
If the provisions of T.C.A. §48-249-309(i) (relating to foreign series LLCs) apply, then the information required by that section should be attached as part of this document.							
15. Obligated Member Entity (list of obligated members and signatures must be attached)							
☐ This entity will be registered as an Obligated Member Entity (OME) Effective Date:							
I understand that by statute: THE EXECUTION AND FILING OF THIS DOCUMENT WILL CAUSE THE MEMBER(S) TO BE PERSONALLY LIABLE FOR THE DEBTS, OBLIGATIONS AND LIABILITIES FOR THE LIMITED LIABILITY COMPANY TO THE SAME EXTENT AS A GENERAL PARTNER OF A GENERAL PARTNERSHIP. CONSULT AN ATTORNEY.							
16. Other Provisions:							
Signature Date G/10/19 Ce CF2 - Signature							
Chief Financial Officer Chris Bach Signer's Capacity (if other tran individual capacity) Name (printed or types)							

Missouri Network Alliance

Exhibit E

Resumes of Key Management

Missouri Network Alliance Management Biographies

Michael C. Morey, President & Chief Executive Officer - Mr. Morey has been serving as President and CEO of Bluebird Network since 2012. With more than 34 years of telecommunications experience, Morey has served as President & CEO of Voxitas, Senior Vice President at NuVox, Regional Vice President of Electric Lightwave, Inc. and held various management positions within his 13 years at AT&T.

During his tenure at Bluebird Network, the company has more than doubled in size and was named as one of the fastest growing companies in Missouri in 2015. Morey's experience and strong management skills proved successful when Bluebird Network received INC 5000 in 2013, 2014, 2016 and 2017 as one of the fastest growing private companies nationally. Voxitas also received INC 5000 recognition in 2007, 2008, and 2009.

He also serves on the Board of Directors of INDATEL and the Missouri Telecommunications Industry Association. Morey earned a BS and MBA while attending the University of Southern California.

Chris Bach, Chief Financial Officer - Mr. Bach was on the ground floor of the Bluebird Media start-up serving as its CFO. In that capacity, he ensured compliance of a \$45 million federal grant; plus, he lead and managed the \$110 million merger with Missouri Network Alliance (MNA).

He continues in the position of CFO for Missouri Alliance Network where his knowledge of the company has helped create and execute a strong business plan. He oversees all aspects of the financial and accounting functions of the business and communicates his strategic vision with the board of directors and executive management team.

Acting as one of the lead negotiators, his financial expertise led to the successful acquisition of the Bluebird Underground data center. Along with Mr. Bach's 15+ years of experience in public and private auditing and accounting, he brings his uncompromising integrity and high ethical standards to Missouri Alliance Network.

Stephen M. Crane, Chief Operating Officer - Mr. Crane was named Chief Operating Officer in August 2013, after serving as Vice President of Engineering & Operations for Missouri Alliance Network since 2010. He has 30 years of telecommunication experience that includes work at MCI Telecommunications, Sprint, and Aerial Communications/VoiceStream Wireless/T-Mobile.

He has a comprehensive technical understanding of network design, planning and systems engineering. His knowledge and expertise were proven after he served as one of the lead negotiators for the acquisition of the Bluebird Underground data center.

With his leadership, Bluebird Underground successfully completed the first phase of its planned expansion, allowing the facility to keep up with the increasing demand for data center services and maintain 100% uptime during construction. Mr. Crane has a diverse background in wireless, local, long distance and broadband technologies that prepare him for the complexities of the converging telecommunications industry and the expansion of the network demand.

Missouri Network Alliance

Exhibit F1

Current Financial Statements

 $Financial\ statements\ are\ being\ filed\ under\ seal\ as\ Confidential.$

Balance Sheet Detail Missouri Network Alliance, LLC ONLY - Not Consilidated Financials Missouri Network Alliance, LLC

As of December 31, 2018

Assets

As of December 31, 2018

As of December 31, 2018

7.7.7	MAMDDIAI	117.0	DDDM	DED A CIED	
АЬЬ	MATERIAL	HAS	BEEN	REDACTED	

ALL	MATERIAL	HAS	BEEN	REDACTED		

Income Statement By Account Group Detail Missouri Network Alliance, LLC ONLY - Not Consilidated Financials Missouri Network Alliance, LLC

Date Range: 01/01/2018 to 12/31/2018

Friday, April 5, 2019

11:51 AM

Current

Prior

Change % Change

Income Statement By Account Group Detail Missouri Network Alliance, LLC ONLY - Not Consilidated Financials Missouri Network Alliance, LLC

Date Range: 01/01/2018 to 12/31/2018

Friday, April 5, 2019

11:51 AM

Current

Prior

Change % Change

ALL MATERIAL HAS BEEN REDACTED

Income Statement By Account Group Detail Missouri Network Alliance, LLC ONLY - Not Consilidated Financials Missouri Network Alliance, LLC

Date Range: 01/01/2018 to 12/31/2018

Friday, April 5, 2019

11:51 AM

Current

Prior

Change % Change

ALL MATERIAL HAS BEEN REDACTED

Income Statement By Account Group Detail Missouri Network Alliance, LLC ONLY - Not Consilidated Financials Missouri Network Alliance, LLC

Date Range: 01/01/2018 to 12/31/2018

Friday, April 5, 2019

11:51 AM

Current

Prior

Change % Change

ALL MATERIAL HAS BEEN REDACTED

 ALL	MATERIAL	HAS	BEEN	REDACTED

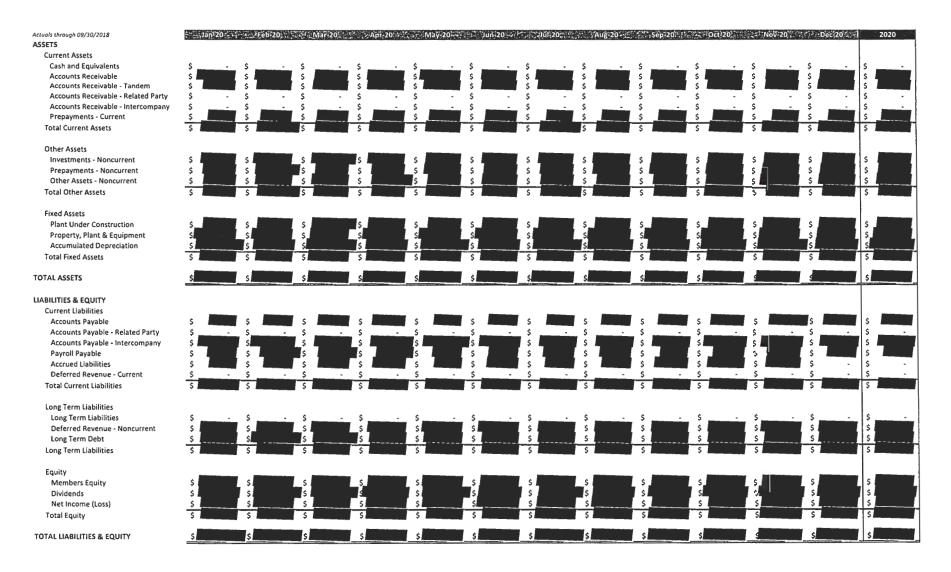
Missouri Network Alliance

Exhibit F2

Projected Financial Statements

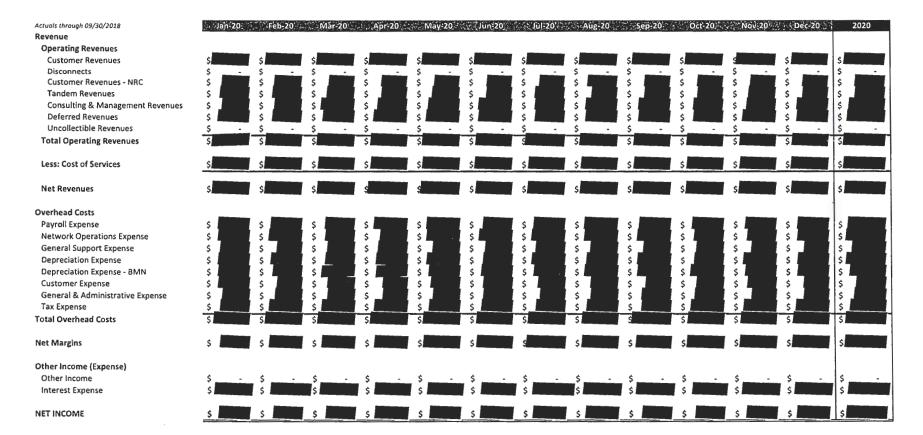
Projected Financial statements are being filed under seal as Confidential.

Actuals through 09/30/2018 ASSETS Current Assets Cash and Equivalents Accounts Receivable Accounts Receivable - Tandem Accounts Receivable - Related Party Accounts Receivable - Intercompany Prepayments - Current Total Current Assets	
Other Assets Investments - Noncurrent Prepayments - Noncurrent Other Assets - Noncurrent Total Other Assets	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Fixed Assets Plant Under Construction Property, Plant & Equipment Accumulated Depreciation Total Fixed Assets	
TOTAL ASSETS	
LIABILITIES & EQUITY Current Liabilities Accounts Payable Accounts Payable - Related Party Accounts Payable - Intercompany Payroll Payable Accrued Liabilities Deferred Revenue - Current Total Current Liabilities	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Long Term Liabilities Long Term Liabilities Deferred Revenue - Noncurrent Long Term Debt Long Term Liabilities	\$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -
Equity Members Equity Dividends Net Income (Loss) Total Equity	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
TOTAL LIABILITIES & EQUITY	



3 of 3

Actuals through 09/30/2018 Revenue	Jan 19 Feb 19 Mar 19 Apr 19 May 19 Jun 19 Jul 19 Aug 19 Sep 19 Oct 19 Nov 19 Dec 19 201	9
Operating Revenues Customer Revenues Disconnects Customer Revenues - NRC Tandem Revenues	\$	
Consulting & Management Revenues Deferred Revenues Uncollectible Revenues Total Operating Revenues	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	
Less: Cost of Services	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	
Net Revenues		
Overhead Costs Payroll Expense Network Operations Expense General Support Expense Depreciation Expense Depreciation Expense - BMN Customer Expense General & Administrative Expense Tax Expense Total Overhead Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	
Net Margins		
Other Income (Expense) Other Income Interest Expense	\$. \$. \$. \$. \$. \$. \$. \$. \$. \$.	
NET INCOME		



Missouri Network Alliance

Exhibit F3

Surety Bond

TENNESSEE PUBLIC UTILITY COMMISSION

TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

Bond #: <u>91BSBIB0</u> 257	
WHEREAS, Missouri Network Alliance, LLC applied to the Tennessee Public Utility Commission for	(the "Principal"), has or authority to provide telecommunications services in the State of Tennessee; and
required to file this bond in order to obtain such author	r 4, Section I25(j) of the Tennessee Code Annotated, as amended, the Principal is brity and to secure the payment of any monetary sanction imposed in any enforcement Code Annotated or the Consumer Telemarketing Act of 1990 by or on behalf of the and
WHEREAS, Hartford Fire Insurance Company	
Insurance to engage in the surety business in this state	n the State of Tennessee and duly authorized by the Tennessee Commissioner of e pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, has agreed to issue with the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code
accordance with the provisions of Tennessee Code Ar dollars (\$20,000.00) lawful money of the United State imposed against the Principal, its representatives, succ Code Annotated or the Consumer Telemarketing Act	Principal and the Surety are held and firmly bound to the STATE OF TENNESSEE, in motated, Title 65, Chapter 4, Section 125(j), in the full amount of twenty thousand as of America to be used for the full and prompt payment of any monetary sanction accessors or assigns, in any enforcement proceeding brought under Title 65 of Tennessee of 1990, by or on behalf of the TPUC, for which obligation we bind ourselves, our and severally, firmly and unequivocally by these presents.
annual renewal period or portion thereof shall constitute liability of the Surety shall not be cumulative, and bond shall not exceed Twenty Thousand Dollars (\$20,	f August , 20 19 , and shall be continuous; provided, however, that each are a new bond term. Regardless of the number of years this bond may remain in force, the aggregate liability of the Surety for any and all claims, suits or actions under this ,000.00). The Surety may cancel this bond by giving thirty (30) days written notice of ited mail, it being understood that the Surety shall not be relieved of liability that may ellation.
PRINCIPAL SURETY	
Missouri Network Alliance, LLC	Hartford Fire Insurance Company
Name of Company authorized by the TPUC	Name of Surety
	One Hartford Plaza, Hartford CT 06155
Company ID # as assigned by TPUC	Address of Surety
SIGNATURE OF PRINCIPAL	SIGNATURE OF SURETY AGENT
/ CR.	Robert L Reynoldson
Name: Chris Back Title: Chief Financial Officer	Name: Robert L Reynoldson Title: Attorney-in-Fact
	Address of Surety Agent: 1128 Lincoln Mall. Suite 200 Lincoln NE 68508

THIS BOND IS ISSUED IN ACCORDANCE WITH THE PROVISIONS OF SECTION 125, CHAPTER 4, TITLE 65 OF THE TENNESSEE CODE ANNOTATED AS AMENDED BY CHAPTER NO. 586, 2000 PUBLIC ACTS. SHOULD THERE BE ANY CONFLICT WITH THE TERMS HEREOF AND THE STATUTE OR REGULATIONS PROMULGATED THEREUNDER, THE STATUTE OR REGULATIONS SHALL PREVAIL. (POWER OF ATTORNEY FROM AN APPROVED INSURANCE COMPANY MUST BE ATTACHED.)

ACKNOWLEDGMENT OF PRINCIPAL

COUNTY OF BOONE
Before me, Andrea Jana a Notary Public of the State and County aforesaid, personally appeared Chris Bach with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the foregoing bond on behalf of Misson Newor Alliance and he acknowledged to me that he executed the same.
WITNESS my hand and seal this 13t day of August 2019
My Commission Expires:
April 8th , 20 23 Andrea Jang
ACKNOWLEDGMENT OF SURETY ACKNOWLEDGMENT OF SURETY STATE OF Nebraska COUNTY OF Lancaster
Before me, Vickie Roth a Notary Public of the State and County aforesaid, personally appeared Robert L. Reynol with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the foregoing bond on behalf of Houthout Five Ins. Co. the within named Surety, a corporation licensed to do business in the State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, and that he as such an individual being authorized to do so, executed the foregoing bond, by signing the name of the corporation by himself and as such individual.
WITNESS my hand and seal this 26 day of July , 20 19
My Commission Expires: October 28, 2022 Notary Public
GENERAL NOTARY-State of Nebraska VICKIE J. ROTH My Comm. Exp. October 28, 2022
This is to certify that I have examined the foregoing bond and found the same to be sufficient and in conformity to law, that the sureties on the same are good and worth the penalty thereof, and that the same has been filed with the Tennessee Public Utility Commission, State of Tennessee, thisday of ,20
Name: Title:

Direct Inquiries/Claims to:

POWER OF ATTORNEY

THE HARTFORD

BOND, T-4 P.O. BOX 2103, 690 ASYLUM AVENUE

HARTFORD, CONNECTICUT 06115 call: 888-266-3488 or fax: 860-757-5835

KNOW ALL PERS	SONS BY THESE PRESENTS THAT:	Agency Code: 91-913540
X Ha	artford Fire Insurance Company, a corporation duly organized under the laws of the	State of Connecticut
X Ha	artford Casualty Insurance Company, a corporation duly organized under the laws of	of the State of Indiana
Ha	artford Accident and Indemnity Company, a corporation duly organized under the	laws of the State of Connecticut
Ha	artford Underwriters Insurance Company, a corporation duly organized under the l	aws of the State of Connecticut
Tv	vin City Fire Insurance Company, a corporation duly organized under the laws of the	e State of Indiana
Ha	artford Insurance Company of Illinois, a corporation duly organized under the laws	of the State of Illinois
Ha	artford Insurance Company of the Midwest, a corporation duly organized under the	e laws of the State of Indiana
Ha	artford Insurance Company of the Southeast, a corporation duly organized under	the laws of the State of Florida

having their home office in Hartford, Connecticut, (hereinafter collectively referred to as the "Companies") do hereby make, constitute and appoint, up to the amount of unlimited:

> Robert L. Reynoldson, Mary E. Kent, Richard C. Stoakes, J. Scott Nelson of Lincoln, NE

their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign its name as surety(ies) only as delineated above by X, and to execute, seal and acknowledge any and all bonds, undertakings, contracts and other written instruments in the nature thereof, on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

In Witness Whereof, and as authorized by a Resolution of the Board of Directors of the Companies on July 21, 2003 the Companies have caused these presents to be signed by its Assistant Vice President and its corporate seals to be hereto affixed, duly attested by its Assistant Secretary. Further, pursuant to Resolution of the Board of Directors of the Companies, the Companies hereby unambiguously affirm that they are and will be bound by any mechanically applied signatures applied to this Power of Attorney.



Paul A. Bergenholtz, Assistant Secretary

David T. Akers, Assistant Vice President

STATE OF CONNECTICUT

COUNTY OF HARTFORD

Hartford

On this 4th day of August, 2004, before me personally came David T. Akers, to me known, who being by me duly sworn, did depose and say: that he resides in the County of Hampden, Commonwealth of Massachusetts; that he is the Assistant Vice President of the Companies, the corporations described in and which executed the above instrument; that he knows the seals of the said corporations; that the seals affixed to the said instrument are such corporate seals; that they were so affixed by authority of the Boards of Directors of said corporations and that he signed his name thereto by like authority.

> Scott E. Paseka Notary Public My Commission Expires October 31, 2007

I, the undersigned, Assistant Vice President of the Companies, DO HEREBY CERTIFY that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is still in full force effective as of August 1, 2019.

Signed and sealed at the City of Hartford.











CERTIFICATE







Gary W. Stumper, Assistant Vice President

Tenn. Code Ann. § 65-4-301

TENNESSEE CODE ANNOTATED © 2016 by The State of Tennessee All rights reserved

*** Current through the 2016 Regular Session and the 2nd Extraordinary Session of the 109th Tennessee General Assembly ***

Title 65 Public Utilities and Carriers
Chapter 4 Regulation of Public Utilities by Authority
Part 3 Inspection, Control, and Supervision Fee

Tenn. Code Ann. § 65-4-301 (2016)

65-4-301. Fees required.

1

- (a) (1) Every public utility doing business in this state and subject to the control and jurisdiction of the authority to which this chapter applies, shall pay to the state on or before April 1 of each year, a fee for the inspection, control and supervision of the business, service and rates of such public utility.
- (2) Fees collected by the authority pursuant to this part shall be expended by the authority for the inspection, control and supervision of the business service and rates of such public utilities as established in subdivision (a)(1). In addition, the Tennessee regulatory authority may grant, on a one-time basis, an amount not to exceed four hundred thousand dollars (\$400,000) from the public utilities account, as defined in § 65-4-307, to the 2-1-1 collaborative for the purpose of defraying start-up costs associated with the establishment of 2-1-1 telephone service to cover all parts of the state. Such grant may be made only after public notice is provided by the Tennessee regulatory authority, specifically giving all public utilities, which are currently doing business in this state and subject to the control and jurisdiction of the authority, the opportunity to raise objection to such grant. The authority shall consider any objection timely filed in response to the authority notice prior to making such grant.
- (b) Every owner or operator of a public pay telephone service who is not a public utility paying a fee in accordance with subsection (a), and who is authorized to provide such service pursuant to authority regulation, shall pay an annual inspection and supervision fee of ten dollars (\$10.00) for each service location. Such fee shall be paid on or before July 1 of each year.

HISTORY: Acts 1921, ch. 107, § 2; Shan. Supp., § 3059a99; Code 1932, § 5459; impl. am. Acts 1955, ch. 69, § 1; T.C.A. (orig. ed.), § 65-425; Acts 1990, ch. 676, § 1; 1995, ch. 305, § 20; 2004, ch. 762, § 3.

Missouri Network Alliance

Exhibit G

Small and Minority-Owned Telecommunications Business Participation Plan

SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

TABLE OF CONTENTS

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7.	PLAN REPORTING	}

SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

1 PURPOSE

- 1.1 This small and minority-owned telecommunications business participation plan ("Plan") is submitted by Missouri Network Alliance, LLC. ("Missouri Network Alliance" or "the Company") as required by T.C.A. §65-5-212.
- 1.2. The administration of this Plan is the responsibility of Missouri Network Alliance.

2. **DEFINITIONS**

- 2.1 Missouri Network Alliance is a private corporation who provides telecommunication services in the state of Tennessee. The Company is based in Missouri, and has no property, or significant equipment in Tennessee at this time.
- 2.2. As a competitive vendor of telecommunications service, Missouri Network Alliance is non-dominant in its industry. The nature of Missouri Network Alliance's business limits its opportunity to support the use of Small and Minority Business in Tennessee. However, let the submission of this Plan evidence their desire to participate as practically possible.
- 2.3. Small and Minority Business For the purpose of this Plan, "minority business" means a business that is solely owned, or at least fifty-one (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls the daily operations of such business and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000) per T.C.A. §65-5-212.

- 3. MISSOURI NETWORK ALLIANCE'S RESPONSIBILITY FOR SMALL AND MINORITY-OWNED TELECOMMUNICATION BUSINESS PARTICIPATION PLAN AND POLICY STATEMENT
 - 3.1 Missouri Network Alliance intends to afford Small and Minority-Owned Telecommunications Businesses the maximum practicable opportunity to participate in the performance of contracts in accordance with T.C.A. §65-5-212.
 - 3.2 Missouri Network Alliance is a provider of telecommunications service whose business operations include:
 - ☐ Sale and Marketing of Telecommunications Services
 - ☐ Customer Care

Missouri Network Alliance uses vendors and suppliers to support their business in the following areas:

- ☐ Telecommunications Service Providers
- ☐ Sales Agents of Telecommunications Services
- ☐ Telecommunications Billing and Collection Services
- 3.3 Mr. Chris Bach will coordinate Small and Minority-Owned Telecommunications Business referrals.
- 3.4. Initial Small and Minority-Owned Telecommunications Business contacts for Missouri Network Alliance would be made through their Coordinator who will seek to identify and include firms in Tennessee through the Department of Economic and Community Development's office of Minority Business Enterprise and Small Business office.

4. SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN PERIOD OF EFFECTIVENESS

4.1 Missouri Network Alliance will maintain a proactive and continuous approach toward

inclusion of such firms in their supplier in their supplier base. Consequently, it's Plan and

the associated duties and activities would not have a fixed time period for effective, but

rather represent Missouri Network Alliance ongoing policies and procedures. Missouri

Network Alliance has no physical significant presence in Tennessee. When and if their

business condition changes in Tennessee, the effectiveness of this Plan would be enhanced.

5. PLAN ADMINISTRATION

5.1 Missouri Network Alliance's Plan Administrator is:

Mr. Chris Bach, Chief Financial Officer

Missouri Network Alliance, LLC

2005 W. Broadway, Building A, Suite 215

Columbia, MO 65203

Phone: 573-777-4200

Fax: 573-777-4201

Email: Chris.Bach@bluebirdnetwork.com

5.2. The Administrator manages the Plan, as described below in the Administrator's duties. The

Administrator has direct interface with procurement personnel, contract administrators,

and program and project personnel to ensure compliance with the provisions of the Plan.

5. PLAN ADMINISTRATION, (CONT'D.)

- 5.3 The Administrator's specific job duties, as they relate to this Plan and Missouri Network Alliance business operations in the state of Tennessee, are as follows:
 - (a) Developing and maintaining the Missouri Network Alliance Supplier Master List which would include a listing of Small and Minority-Owned Telecommunications Businesses in Tennessee who are deemed eligible to be suppliers for Missouri Network Alliance.
 - (b) Reviewing Missouri Network Alliance policies and procedures in to ensure that Small and Minority-Owned Telecommunications Businesses in Tennessee have an equitable opportunity to be awarded contracts when possible.
 - (c) Allowing for inclusion of Small and Minority-Owned Telecommunications Businesses in those solicitations for products or service which they are capable of providing.
 - (d) Coordinating activities during the conduct of any compliance review by Tennessee state agencies.
 - (e) Preparing and submitting periodic contracting reports as required.

6. PLAN TO ASSURE EQUITABLE OPPORTUNITY

- 6.1. The Administrator shall ensure that appropriate source listings and services are properly utilized in support of the Plan. Sources/listings include but are not limited to the following:
 - (a) The Missouri Network Alliance approved Master Supplier List.
 - (b) Sourcing information received from the Department of Economic and Community Development's Office of Minority Business Enterprise and Small Business Office in Nashville.

6.2. Outreach efforts will be made as follows:

- (a) The Administrator shall cultivate and maintain a relationship with the Community Development's Office of Minority Business Enterprise and Small Business Office in an effort to locate and qualify capable Small and Minority-Owned Telecommunications Businesses for participation in contracting opportunities.
- (b) The Administrator shall ensure that Missouri Network Alliance provides adequate and timely consideration of the potentialities of Small and Minority-Owned Telecommunications Businesses in "make-or-buy" decisions.
- (c) The Administrator shall ensure that Missouri Network Alliance counsels and discusses contracting opportunities with representatives of Small and Minority-Owned Telecommunications Businesses.
- (d) The Administrator shall ensure that Missouri Network Alliance offers assistance to Small and Minority-Owned Telecommunications Businesses to explain requests for quotations, progress payments, technical and quality assurance programs, advice on types of business typically being contracted, and the mechanics of procurement requirements and quality expectations.

7. PLAN REPORTING

- 7.1 Missouri Network Alliance will submit such periodic reports and cooperate in those studies or surveys as may be required to determine the extent of compliance with this Plan.
- 7.2 Missouri Network Alliance Supplier Master List will identify Small and Minority-Owned Telecommunications Businesses in Tennessee. The Supplier Master List shall be utilized in identifying potential contractors.

Missouri Network Alliance, LLC

Chris Bach

Chief Financial Officer

Dated: AUGUST 2, 2019.

Missouri Network Alliance

Exhibit H

Notice of Application

BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION

IN THE MATTER OF)	
MISSOURI NETWORK ALLIANCE, LLC)	
FOR A CERTIFICATE TO PROVIDE COMPETING)	
LOCAL AND INTEREXCHANGE)	
TELECOMMUNICATIONS SERVICES ON A) Docket No	
FACILITIES AND RESOLD BASIS THROUGHOUT	<u> </u>	
THE STATE OF TENNESSEE	ĺ	

NOTICE OF FILING

TO: ALL INCUMBENT LOCAL EXCHANGE CARRIERS (ILECS)

PLEASE TAKE NOTICE, that in accordance with the Tennessee Public Utility Commission Rules for the Provision of Competitive Intrastate Telecommunications Services, you are hereby given notice that on August 6, 2019, Missouri Network Alliance, LLC filed an Application for a Certificate of Public Convenience and Necessity to provide Competing Local Telecommunications Services.

This 5th day of August 2019.

Connie Wightman, Consultant to Missouri Network Alliance, LLC

CERTIFICATE OF SERVICE

1.	Ardmore Telephone Company, Inc. P.O. Box 549 517 Ardmore Avenue Ardmore, TN 38449	10.	Sprint-United 112 Sixth Street Bristol, TN 37620
2.	BellSouth Telecommunications, Inc. 333 Commerce Street Nashville, TN 37201-3300	11.	TDS Telecom-Concord Telephone Exchange, Inc. P.O. Box 22610 701 Concord Road Knoxville, TN 37933-0610
3.	CenturyTel of Adamsville P.O. Box 405 116 Oak Street Adamsville, TN 38310	12.	TDS-Telecom-Humphreys County Telephone Company P.O. Box 552 203 Long Street
4.	CenturyTel of Claiborne P.O. Box 100 507 Main Street New Tazewell, TN 37825	13.	New Johnsonville, TN 37134-0552 TDS Telecom-Tellico Telephone Company
5.	CenturyTel of Ooltewah-Collegedale, Inc. P.O. Box 782 5616 Main Street		P.O. Box 9 102 Spence Street Tellico Plains, TN 37385-0009
6.	Ooltewah, TN 37363 Citizens Telecommunications Company of Tennessee	14.	TDS Telecom-Tennessee Telephone Company P.O. Box 18139 Knoxville, TN 37928-2139
	P.O. Box 770 300 Bland Street Bluefield, WV 24701	15.	TDS-Crockett Telephone Company, Inc. P.O. Box 7 Friendship, TN 38034
7.	Citizens Telecommunications Company of the Volunteer State P.O. Box 770 300 Bland Street Bluefield, WV 24701	16.	TEC-People's Telephone Company, Inc. P.O. Box 310 Erin, TN 37061
8.	Loretto Telephone Company, Inc. P.O. Box 130 Loretto, TN 38469	17.	TEC-West Tennessee Telephone Company, Inc. P.O. Box 10 244 E Main Street Bradford, TN 38316
9.	Millington Telephone Company, Inc. 4880 Navy Road Millington, TN 38083	18.	United Telephone Company P.O. Box 38 120 Taylor Street Chapel Hill, TN 37034

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a copy of the Application of Missouri Network Alliance, LLC upon the listing of incumbent LECs operating in the state of Tennessee listed herein, by mailing such copy by first class mail, postage prepaid.

Keith Rice

Inteserra Consulting Group, Inc.

Date: ______, 2019

Missouri Network Alliance

Exhibit I

Toll Dialing Parity Plan

The Company does not plan to offer Switched services at this time. If the Company expands its service offering at a future date to include Switched local exchange services, it will submit a Toll Dialing Parity Plan with the Commission.

Missouri Network Alliance, LLC

Exhibit J

Certification Status

Applicant is certified in the following states: Arkansas (pending), Illinois, Indiana, Iowa, Kansas, Kentucky (pending), Missouri, Nebraska, Oklahoma, and Wisconsin.

Missouri Network Alliance, LLC

Exhibit K

Pre-filed Testimony of Mr. Chris Bach

BEFORE THE

TENNESSEE PUBLIC SERVICE COMMISSION

APPLICATION OF MISSOURI)	
NETWORK ALLIANCE, LLC.)	
FOR A CERTIFICATE OF PUBLIC CONVENIENCE AND)	
NECESSITY TO PROVIDE COMPETING)	
LOCAL AND INTEREXCHANGE)	DOCKET NO
TELECOMMUNICATIONS SERVICES THROUHOUT)	
THE STATE OF TENNESSEE)	

DIRECT TESTIMONY OF

CHRIS BACH

FOR

MISSOURI NETWORK ALLIANCE, LLC

provide resold and facilities-based service.

27

1	Q.	Will you please state your name and business address.
2	A.	My name is Chris Bach. My business address is 2005 W. Broadway, Building A, Suite 215,
3		Columbia, Missouri 65203.
4		
5	Q.	By whom are you employed and in what capacity?
6	A.	I am employed by Missouri Network Alliance, L.L.C. and hold the position of Chief Financial Officer.
7		
8	Q.	Please give a brief description of your background and experience.
9	A.	I started on the ground floor of the Bluebird Media start-up serving as its CFO. In that capacity, I
10		ensured compliance of a \$45 million federal grant; plus, lead and managed the \$110 million merger
11		with Missouri Network Alliance (MNA).
12		I continued in the position of CFO for Bluebird Network where my knowledge of the company has
13		helped create and execute a strong business plan. I oversee all aspects of the financial and accounting
14		functions of the business and communicate my strategic vision with the board of directors and
15		executive management team.
16		Acting as one of the lead negotiators, my financial expertise led to the successful acquisition of the
17		Bluebird Underground data center. Along with my 15+ years of experience in public and private
18		auditing and accounting, I bring uncompromising integrity and high ethical standards to Bluebird
19		Network.
20		
21	Q.	What is the purpose of your testimony?
22	A.	The purpose of my testimony is to present evidence describing the technical, managerial and financial
23		fitness of Missouri Network Alliance, LLC to provide Competing Local and Interexchange Services in
24		Tennessee. This testimony will also describe the services proposed by Missouri Network Alliance.
25		Finally, the purpose of my testimony is to show that the public interest will be served by approval of
26		the application of Missouri Network Alliance for a certificate of public convenience and necessity to

1	Q.	Has Missouri Network Alliance registered to do business in Tennessee?
2	A.	Yes. Missouri Network Alliance registered with the Tennessee Secretary of State on June 12, 2019. A
3		Certificate of Good Standing dated March 27, 2019 is provided in the Application as Exhibit B.
4		
5	Q.	Please describe the services Missouri Network Alliance proposes to offer.
6	A.	Preliminarily, Missouri Network Alliance seeks authority to offer dedicated high capacity services to
7		enterprise and carrier customers.
8		
9	Q.	Where in Tennessee does Missouri Network Alliance intend to offer its local services?
10	A.	By its application, Missouri Network Alliance is seeking to offer facilities-based and resold dedicated
11		Local and Interexchange services statewide.
12		
13	Q.	How will Missouri Network Alliance bill for its services?
14	Α.	Missouri Network Alliance will bill directly for its services on a monthly basis.
15		
16	Q.	How are trouble reports and repair concerns handled?
17	A.	Once it initiates operations, Missouri Network Alliance's toll-free customer service telephone number
18		will be available twenty-four (24) hours per day, seven (7) days per week. The Company's toll-free
19		telephone number for customer inquiries, complaints and repair is 855-258-2473. Customers may also
20		contact the company in writing at the headquarters address at 2005 W. Broadway, Building A, Suite
21		215, Columbia, MO 65203.
22		

1	Q.	How are billing errors and complaints handled?
2	Α.	Missouri Network Alliance's customers can call 855-258-2473 to reach customer service. Customers
3		may also contact the Company via mail at the headquarters location or by initiating customer service
4		inquiry through Missouri Network Alliance's website at www.bluebirdnetwork.com.
5		
6	Q.	Describe the proposed Missouri Network Alliance Tennessee tariff.
7	A.	The Company does not propose to have a tariff on file with the Commission. Customers will be
8		notified of changes via bill messages, email or direct mail. Prices for generally available services
9		will be posted at https://bluebirdnetwork.com .
10		
11	Q.	Does Missouri Network Alliance provide operator services?
12	A.	No, Missouri Network Alliance does not plan to offer local switched services for which operator
13		services would apply.
14		
15	Q.	In what states is Missouri Network Alliance currently certificated?
16	A.	Missouri Network Alliance has provided in Exhibit G to its application a list of states where it
17		currently has authority to operate as a telecommunications provider.
18		
19	Q.	Describe Missouri Network Alliance's financial ability to operate as a telecommunications
20		provider.
21	A.	Missouri Network Alliance has sufficient financial resources to provide the requested
22		telecommunications services, the financial capability to maintain these services and to meet its lease
23		obligations. The confidential financial information is provided in the Company's application.
24		

1	Q.	Is Missouri Network Alliance filing a motion for protective order of non-disclosure of its
2	financial information?	
3	A.	Yes. Disclosure of this information, in whole or in part, will cause the Company to suffer material
4		damage to its competitive or financial position. The information at issue is not available publicly
5		elsewhere, nor has it been disclosed previously while in the Company's possession.
6		
7	Q.	Do you believe Missouri Network Alliance is capable of delivering its proposed services in
8		Tennessee?
9	A.	Yes. Biographies of key executives and technical personnel are included with the Company's
10		application as Exhibit C and demonstrate that the Company has sufficient managerial resources to
11 12		provide the proposed services.
13	Q.	Where in Tennessee does Missouri Network Alliance intend to offer its services and how will
14		those services be offered?
15	A.	By its application, Missouri Network Alliance is seeking to offer facilities-based and resold local
16		services statewide.
17		
18	Q.	How do you plan to solicit customers?
19	A.	The Company plans to initially market its services to wholesale customers and to business customers.
20		Marketing of services will be done through its direct sales staff.
21		

MISSOURI NETWORK ALLIANCE, LLC DOCKET NO. DIRECT TESTIMONY OF CHRIS BACH

1 Q. How will Tennessee consumers benefit from Missouri Network Alliance's services?

As the level of competition increases within the state, consumers as a whole should benefit from both reduced prices and improved service quality. Missouri Network Alliance offers high-quality, competitively priced telecommunications services designed to meet the needs of carriers and enterprise customers.

6

- 7 Q. Does this conclude your testimony?
- 8 A. Yes.

Missouri Network Alliance, LLC

Exhibit L

Tariffs

Missouri Network Alliance intends to operate pursuant to market regulation, in accordance with amended T.C.A. Section 65-5-109 enacted May 21, 2009.

The Company has no plans to offer Switched access services at this time.