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June 2, 2017

Docket Office
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243-0505

Re: Application of Monster Broadband, Inc. for a Certificate to Provide Competing Local Telecommunications Services

Dear Sir/Madam:

Enclosed for filing are an original and thirteen (13) copies of the Application of Monster Broadband, Inc. for a Certificate to Provide Competing Local Exchange Services.

Please contact me should you have any questions or need additional information.

Respectfully submitted,

Kristopher E. Twomey
Counsel to Monster Broadband, Inc.

cc: ILEC service list

BEFORE THE TENNESSEE REGULATORY AUTHORITY

In the Matter of the Application of)
Monster Broadband, Inc. to Provide Competing)
Local Telecommunications Services)
_____)

**APPLICATION OF MONSTER BROADBAND, INC. FOR A CERTIFICATE TO
PROVIDE COMPETING LOCAL TELECOMMUNICATIONS SERVICES**

Kristopher E. Twomey
Law Office of Kristopher E. Twomey, P.C.
1725 I Street, NW, Suite 300
Washington, D.C. 20006
Telephone: (202) 681-1850
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Counsel for Monster Broadband, Inc.

BEFORE THE TENNESSEE REGULATORY AUTHORITY

In the Matter of the Application of)
Monster Broadband, Inc. for a Certificate to)
Provide Competing Local Telecommunications)
Services)
_____)

**APPLICATION OF MONSTER BROADBAND FOR A
CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY**

Pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), Monster Broadband, Inc. ("Monster Broadband" or "Applicant") respectfully requests that the Tennessee Regulatory Authority ("TRA") grant Monster Broadband authority to provide competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. Monster Broadband is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services. (TCA 65-4-201)

In support of this Application, Monster Broadband shows the following:

I. Administrative Requirements

1. Applicant's full name and address:

Monster Broadband, Inc.
1105 Dinah Shore Blvd.
Winchester, TN 37398
(931) 361-0111
Toll free: 800 315-6444
Email: monster@monsterbroadband.com

2. Questions concerning this application should be directed to:

Kristopher E. Twomey
Law Office of Kristopher E. Twomey, P.C.
1725 I Street, NW, Suite 300
Washington, D.C. 20006
Telephone: (202) 681-1850
Facsimile: (202) 517-9175
Email: kris@lokt.net

3. Contact name and address at Applicant:

Charles Johnston (cjohnston@monsterbroadband.com)
Steve Baker (sbaker@monsterbroadband.com)
Monster Broadband, Inc.
1105 Dinah Shore Blvd.
Winchester, TN 37398
931 361-0111

4. Organizational chart:

See Exhibit 1.

5. The name, number and electronic mailing addresses (if available) of the person(s) designated as a contact for the Commission Staff for resolving complaints, inquiries and matters concerning rates and price lists or tariffs.

Kristopher E. Twomey
Law Office of Kristopher E. Twomey, P.C.
1725 I Street, NW, Suite 300
Washington, D.C. 20006
Telephone: (202) 681-1850
Facsimile: (202) 517-9175
Email: kris@lokt.net

6. Corporate information

Applicant was formed as a Tennessee corporation on April 30, 2009. Business entity detail from the Tennessee Secretary of State's website is attached as Exhibit 2.

7. The names and addresses of the officers and directors of Applicant.

Co-founder/Co-owner- Steve Baker
Co-founder/Co-owner- Charles Johnston
Chief Technical Officer- Jordan Young
All may be reached at Applicant's address.

All officers and directors may be contacted at Applicant's address in Winchester, Tennessee.
Biographies are attached as Exhibit 3.

8. Description of Business Plan, Service to be Offered

Monster Broadband currently provides broadband wireless Internet services and voice over Internet protocol (“VoIP”) to residents and businesses in seven rural middle Tennessee counties (Bedford, Coffee, Franklin, Giles, Lawrence, Lincoln, and Moore) with a network comprising fifty towers. This area provides coverage to approximately 200,000 people. Much of Monster Broadband’s service areas were unable to receive broadband Internet service (other than satellite) prior to Monster Broadband entering the market. Monster Broadband intends to deploy a fiber optic network offering speeds of up to 1 gigabit per second to support its wireless network as well as provide fiber to the premises services to both commercial and residential customers.

II. Managerial Requirements

Applicant has provided broadband Internet services in middle Tennessee since July 2009 and is highly respected by the communities it serves. Applicant recently introduced state of the art voice over Internet protocol (“VoIP”) services to its customers. Through its commercial development, Applicant has gained the necessary skill and experience to effectively manage a provider of competitive local telecommunications services. See Exhibit 3 for managerial biographies evidencing the requisite experience. Please see the following webpage for articles praising Monster Broadband’s services and the positive impacts on its communities:

<https://monsterbroadband.com/index.php/why-monster/news-and-events>.

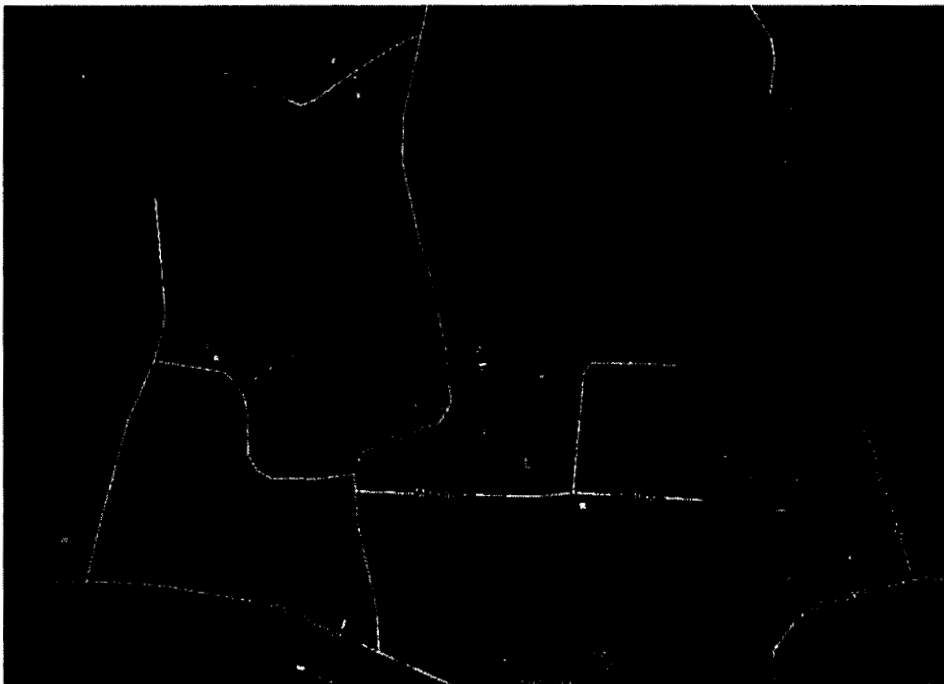
III. Technical Requirements

1. Facilities to be Used

Monster Broadband will deploy its initial fiber network via aerial facilities (attaching equipment to utility poles) rather than using rights of way, ducts, and conduit. The fiber will terminate into Monster Broadband’s network operation center. Upon approval of this application, Applicant will enter into negotiations for pole attachment agreements with the owners of the requisite utility poles.

2. Description of Network

For its first fiber project, the community in which Monster Broadband will deploy our first fiber project to the home is to a neighborhood called Pleasant Hill. Pleasant Hill is located in Lynchburg, Tennessee (Moore County). There are approximately seventy homes located in this rural community. Currently the highest land-line service offered is DSL with speeds up to 2 Mbps. DSL is only offered to homes located on the west side of Flippo Rd. Monster Broadband's fiber package will start at 50 Mbps and will offer packages up to 100 Mbps. To determine community interest, Monster Broadband conducted a phone and door-to-door survey receiving 90% favorable response in taking our fiber services. The survey found that 22 residents could work from home if they had sufficient internet to do so. This project will lay the groundwork for us to reach another nearby community know as Lake Forest. From Pleasant Hill to Lake Forest, we expect to pass 35-50 homes and will offer our fiber services to each of the residents located on Chestnut Ridge Rd.



3. TRA Standards Will be Met

Monster Broadband's services will satisfy the minimum standards established by the TRA. The Company will file and maintain tariffs in the manner prescribed by the TRA and will meet minimum basic local standards, including quality of service and billing standards required of all local exchange carriers ("LECs") regulated by the TRA. Applicant will not require customers to purchase CPE which cannot be used with the Incumbent LEC's systems. The

biographies in Exhibit 3 attest to the experience the management team enjoys, its ability to carry out the plan described above, and that Monster Broadband is certainly technically qualified to provide local exchange service in Tennessee.

4. Proposed Service Area:

Monster Broadband will provide local exchange services in LATA 470 in areas not protected from competition by the Telecom Act's section 251(f) rural exemption.

5. Types of Local Exchange Service to be provided:

Monster Broadband expects to offer a broad variety of local exchange services, primarily to wholesale and business customers in Tennessee. Monster Broadband's initial line of local services will be comparable to that currently offered by the incumbent LECs. Initially, Monster Broadband plans to offer basic access line service, PBX and DID Services, Optional Calling Features, Directory Assistance, Directory Services, and Operator Services, as well as all services required under Chapter 1220-4-8-.04 (3) (6) and (2).

6. Repair and Maintenance

Monster Broadband understands the importance of effective customer service for local service customers. Monster Broadband currently provides locally-based customer and technical support in its office. Monster Broadband has made arrangements for its customers to call the company at its local service number. In addition, customers may contact the company in writing at the headquarters address, as well as via email at support@monsterbroadband.com. The designated contact person knowledgeable about Monster Broadband's repair and maintenance operations in Tennessee is Chad Pylant and can be reached toll-free at 800 315-6444 or 931 361-0111 and seeking extension 2 for technical support.

IV. Financial Requirements

Monster Broadband will continue its growth organically through cash flow for most of its new regulated services. For the fiber network deployment, Monster Broadband budgeted this project to be supported from its existing capital budget. The capital budget for 2017 is approximately \$725,000. In addition to Monster's capital budget, Monster has access to a \$250,000 line of credit if additional funds are needed. That will provide sufficient funding for the initial fiber project. Financial statements are attached as Exhibit 4.

V. Small and Minority-Owned Telecommunications Business Participation Plan:

Please see Exhibit 5.

VI. Service of Application

Applicant certifies that it has served notice of its application on the eighteen (18) incumbent local exchange telephone companies in Tennessee with a statement regarding Monster Broadband's intention of operating geographically in LATA 470. A certificate of service is attached as Exhibit 6.

VII. Toll Dialing Parity Plan

Applicant's toll dialing parity plan is attached as Exhibit 7.

VIII. Numbering Issues

1. Applicant's expected demand for NXXs per NPA within a year of approval of its Application is as follows:

LATA 470

NPA 931 (2)- One NPA-NXX block for Winchester and one for Pulaski.

2. How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?

Two

3. When and in what NPA do you expect to establish your service footprint?

See #1

4. Will the company sequentially assign telephone numbers within NXXs?

Yes

5. What measures does the company intend to take to conserve Tennessee numbering resources?

Monster Broadband will follow all NANPA guidelines and any TRA or FCC guidance on number conservation. With number pooling, Monster Broadband will only request NXX 1000 blocks.

6. When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?

75%

IX. Operational Issues

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain technically how the company will not bill for countywide calls within Tennessee.

A: Monster Broadband's billing for calls is different than traditional circuit-switched carriers. No calls originated and terminated in Tennessee will be subject to toll charges. Unlimited calls within Tennessee are included as part of the monthly fee.

2. Is the company aware of the Tennessee County Wide Calling database maintained by AT&T and the procedures to enter your telephone numbers on the database?

A: Yes, Monster Broadband will cooperate with AT&T to ensure its telephone numbers are accurately placed in the Tennessee County Wide Calling database.

3. Is your company aware of the local calling areas provided by the Incumbent Local Exchange Carriers in your proposed service areas?

A: Yes.

4. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro calling areas.

A: Monster Broadband's billing for calls is different than traditional circuit-switched carriers. No calls originated and terminated in Tennessee will be subject to toll charges. Unlimited calls within Tennessee are included as part of the monthly fee.

5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TRA on resolving customer complaints.

A: All customer complaints should be directed to monster@monsterbroadband.com. The telephone number is 931 361-0111.

6. Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of the telemarketing statutes and regulations found in TCA §65-4-401 *et seq.* And Chapter 1220-4-11?

A: Monster Broadband does not intend to use telemarketing for its services.

X. Public Interest

Grant of the Application will further the goals of the Tennessee Legislature and further the public interest by expanding the availability of competitive telecommunications services in the State of Tennessee. In addition, intrastate offering of these services is in the public interest because the services will provide Tennessee customers increased efficiencies and cost savings. Authorizing Monster Broadband to provide local exchange telecommunications services will enhance materially the telecommunications infrastructure in the State of Tennessee and will facilitate economic development.

In particular, the public will benefit both directly, through the use of the competitive services to be offered by Monster Broadband and indirectly, because Monster Broadband's presence in Tennessee will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service. Grant of this Application will further enhance the service options available to Tennessee citizens for the reasons set forth above.

XI. Miscellaneous Issues

A. Sworn pre-filed testimony is attached to this Application as Exhibit 8.

B. Tariffs will be filed after this Application is granted.

C. Applicant is not currently involved in any mergers or acquisitions.

D. Applicant does not require customer deposits.

E. Applicant has never received a slamming or any other complaint filed with a state or federal regulatory agency involving Applicant or its affiliated entities.

F. Applicant will not offer regulated or traditional local telephony services in areas served by any incumbent local exchange telephone company with fewer than 100,000 total access lines, unless that carrier's Section 251(f) rural exemption has been eliminated. Applicant will, however, provide unregulated services such as broadband Internet and VoIP statewide.

G. Monster Broadband has acquired a surety bond as required by TCA §65-4-125(j). It is attached as Exhibit 9.

WHEREFORE, Monster Broadband requests that the Commission:

- (a) Grant Applicant authorization to provide facilities-based and resale local exchange services in eligible incumbent local exchange carrier areas service provider throughout the State of Tennessee in the service areas of AT&T, CenturyLink and any other ILEC that does not enjoy a rural exemption under Section 251(f) of the Telecommunications Act of 1996;
- (b) Make the grant effective on the date of issuance;
- (c) Authorize the filing of tariffs after the effective date of such a grant, such tariffs to be effective upon approval; and
- (d) Grant such further relief as may be just and reasonable.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Kristopher E. Twomey", written in a cursive style.

Kristopher E. Twomey
Counsel for Monster Broadband, Inc.

June 2, 2017

EXHIBIT LIST

1. Organizational Chart
2. Partnership Agreement and Tennessee Secretary of State Status
3. Biographies of Management and Directors
4. Financial Statements
5. Small and Minority-Owned Business Participation Plan
6. Certificate of Service
7. IntraLATA Toll Dialing Parity Plan
8. Pre-filed Testimony of Charles Johnston
9. Surety Bond

EXHIBIT 1

Organizational Chart

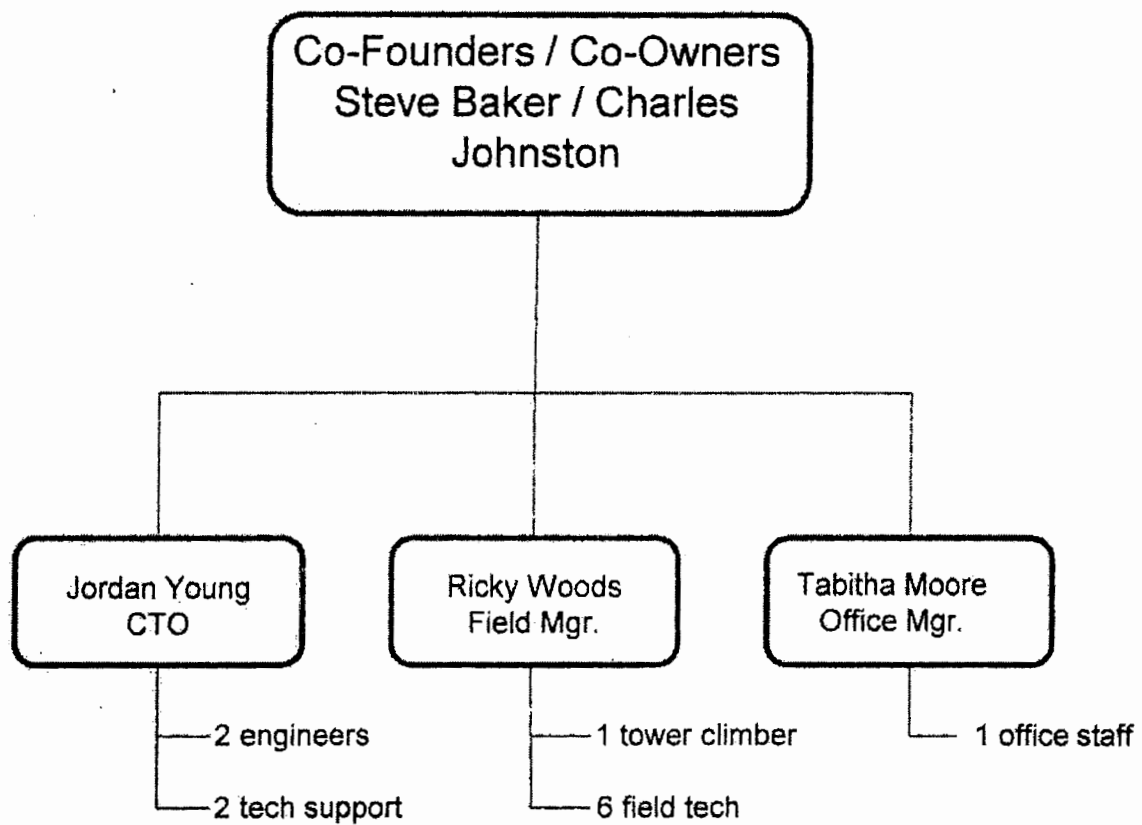


EXHIBIT 2

Articles of Incorporation and Tennessee Secretary of State Status

EXHIBIT 3

Biographies of Management and Directors

Co-Founders and Co-Owners Steve Baker and Charles Johnston

Both Charles and Steve are natives of Moore County, TN. Both are degreed engineers with more than 20 years each of telecommunications and network engineering experience.

Prior to startup of Monster, Steve held the following positions:

- Director of engineering for Alcatel Lucent
- VP of sales for Goodman Networks
- Director of sales for Charles Industries
- Director of sales for Interstate PowerCare

Steve is responsible for:

- Leading, guiding, directing, and evaluating the work of other team members.
- With the participation of the senior team, meets regularly with senior company leadership to make sure that decisions the organization needs are well-thought out and timely. Uses this team to spread ideas and direction throughout the organization making sure every team members understands their expected role and responsibilities for contribution.
- Formulating and implementing the strategic plan that guides the direction of the business. Using the input of team members at every level of the organization to develop the strategic plan.

Prior to startup of Monster, Charles held the following positions:

- Sr. Network design engineering for ADC / Tyco
- Sr. Application engineer for NOKIA
- Regional sales manager for Interstate PowerCare

Charles is responsible for the following areas:

- Creating, communicating and implementing the organization's vision, mission, and direction
- Develop staff to the next level by ensuring assigned staff fully understand projects, providing effective feedback to staff (positive and critical), identifying and promoting growth opportunities for all staff
- Implement Monster's policies around recruiting, staffing, training and management as well as a positive work environment that fosters a pattern of long-term staff retention
- Promote a positive environment for staff and identify and work with Monster's management to address any issues that are creating barriers to an optimal work environment for all staff
- Provide feedback, advice and back up as needed to other members of senior staff team to ensure all senior staff has support needed to effectively run and promote positive work environment.

Jordan Young, Chief Technical Officer

Background:

- Director of Information Technology, Global IP Networks
- Network Engineer, Skybeam
- Network Operations Engineer, Partnership Broadband, Inc.
- Director of Network Operations, BuzNet Communications
- Certifications: CCDA, CCDP, CCNA Routing & Switching, CCNA Security, CCNP Routing & Switching

Responsibilities:

- Collaborate with the company's founders to assess and recommend technologies that support company organizational needs. Invest time helping to managing our WISP network(s).
- Provisioning network products (this may include routers, backhauls, switches, etc).
- Evaluate and identify appropriate technology platforms (including WISP application frameworks and the deployment stack) for delivering Monster's services.
- Maintain up-to-date knowledge of technology standards, industry trends, emerging technologies, and software development best practices by attending relevant conferences and reading widely.
- Troubleshoot network issues (this may include routers, backhauls, switches, etc).
- Share knowledge, mentor, and educate the organization's, company's founders, management, staff, partners, and stakeholders with regard to the company's technological vision, opportunities, and challenges.
- In partnership with the company's founders, identify opportunities and risks for delivering the company's services as a WISP-based business, including identification of competitive services, opportunities for innovation, and assessment of marketplace obstacles and technical hurdles to the business success.
- Identify technology trends and evolving social behavior that may support or impede the success of Monster's business.

Ricky Woods, Field Manager

Background

- Network Field Infrastructure Manager, Monster Broadband
- Network field infrastructure supervisor, Monster Broadband
- Installation Repair Supervisor, Monster Broadband
- Infrastructure Technician, Monster Broadband

Responsibilities

- Manages the field service personnel who perform on-site routine services including installation, maintenance, and repair.
- Oversees the scheduling and training of field service representatives.
- Responsibilities also includes handling service contracts and directing support services.

Tabitha Moore

Background

- Editor & Director, Mason Jar Magazine and Homegrown PR
- Editor and Publisher, The Moore County News
- Editor and Publisher, Creative Loafing Birmingham
- Creative Assistant, The Forte Marketing Group

Responsibilities:

- Overseeing activities of other office personnel
- Answering customer calls
- Conducting basic troubleshooting with customers
- Conducting engineering surveys to determine if we can provide service to a customer (Google Earth)
- Once trained, troubleshoot network issues (this may include SM's, Access Points, backhauls, switches, etc)
- Scheduling new installations / trouble calls / surveys
- Entering customer information into our management and accounting system
- Running monthly accounting reports
- Calling customers with past due accounts (ageing reports)
- Filing/creating new customer folders
- Managing customer situations and making good judgment decisions

EXHIBIT 4

Financial Statements

EXHIBIT 5

Small and Minority-Owned Telecommunications Business Participation Plan

Monster Broadband, Inc. Small and Minority-owned
Telecommunications Business Participation Plan

Pursuant to T.C.A. §65-5-212, as amended, Monster Broadband, Inc. (“Monster Broadband”) submits this small and minority-owned Telecommunications business participation plan (the “Plan”) along with its Application for a Certificate of Public Convenience and Necessity to provide competing intrastate and local exchange services in Tennessee.

I. PURPOSE

The purpose of TCA §65-5-212 is to provide opportunities for small and minority-owned businesses to provide goods and services to telecommunications service providers. Monster Broadband is committed to the goals of §65-5-212 and to taking steps to support the participation of small and minority-owned telecommunications businesses in the telecommunications industry. Monster Broadband will endeavor to provide opportunities for small and minority-owned telecommunications businesses to compete for contracts and subcontracts for goods and services.

As part of its procurement process, Monster Broadband will make efforts to identify and inform minority-owned and small businesses that are qualified and capable of providing goods and services to Monster Broadband of such opportunities. Monster Broadband’s representatives have already contacted the Department of Economic and Community Development, the administrator of the small and minority-owned telecommunications assistance program, to obtain a list of qualified vendors. Moreover, Monster Broadband will seek to increase awareness of such opportunities so that companies not otherwise identified will have sufficient information to participate in the procurement process.

II. DEFINITIONS

As defined in TCA §65-5-212.

Minority-Owned Business. Minority-owned business shall mean a business which is solely owned, or at least fifty-one percent (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000). *Small Business.* Small Business shall mean a business with annual gross receipts

of less than four million dollars (\$4,000,000).

III. ADMINISTRATION

Monster Broadband's Plan will be overseen and administered by the individual named below, hereinafter referred to as the Administrator, who will be responsible for carrying out and promoting Monster Broadband's full efforts to provide equal opportunities for small and minority-owned businesses.

The Administrators of the Plan will be:

Charles Johnston
Steve Baker
Monster Broadband Inc.
1105 Dinah Shore Blvd.
Winchester, TN 37398
(931) 424-8081

The Administrator's responsibilities will include:

- (1) Maintaining an updated Plan in full compliance with §65-5-212 and the rules and orders of the Tennessee Regulatory Authority.
- (2) Establishing and developing policies and procedures necessary for the successful implementation of the Plan.
- (3) Preparing and submitting such forms as may be required by the Tennessee Regulatory Authority, including the filing of required annual updates.
- (4) Serving as the primary liaison to and cooperate with the Tennessee Regulatory Authority, other agencies of the State of Tennessee, and small and minority-owned businesses to locate and use qualified small and minority-owned businesses as defined in §65-5-212.
- (5) Searching for and developing opportunities to use small and minority-owned businesses and encouraging such businesses to participate in and bid on contracts and subcontracts.
- (6) Providing records and reports and cooperating in any authorized surveys as required by the Tennessee Regulatory Authority.
- (7) Establishing a record-keeping system to track qualified small and minority-owned businesses and efforts to use such businesses.

(8) Providing information and educational activities to persons within Monster Broadband and training such persons to seek out, encourage, and promote the use of small and minority-owned businesses.

In performance of these duties, the Administrator will utilize a number of resources, including:

Chambers of Commerce

The Tennessee Department of Economic and Community Development

The United States Department of Commerce

Small Business Administration

Office of Minority Business

The National Minority Supplier Development Counsel

The National Association of Women Business Owners

The National Association of Minority Contractors

Historically Black Colleges, Universities, and Minority Institutions

The efforts to promote and ensure equal opportunities for small and minority-owned businesses are primarily spelled out in the Administrator's duties above. Additional efforts to provide opportunities to small and minority-owned businesses will include offering, where appropriate and feasible, small and minority-owned businesses assistance with technical, insurance, bonding, licensing, production, and deadline requirements.

IV. RECORDS AND COMPLIANCE REPORTS

Monster Broadband will maintain records of qualified small and minority-owned business and efforts to use the goods and services of such businesses. In addition, Monster Broadband will maintain records of educational and training activities conducted or attended and of the internal procurement procedures adopted to support this plan. Monster Broadband will submit records and reports required by the Tennessee Regulatory Authority concerning the Plan. Moreover, Monster Broadband will cooperate fully with any surveys and studies required by the Tennessee Regulatory Authority.

Charles Johnston

Charles Johnston

EXHIBIT 6

Certificate of Service

This Application has been served on the following entities via first class mail:9732718958

ARDMORE TELEPHONE COMPANY, INC.

P.O. Box 549
517 Ardmore Avenue
Ardmore, TN 38449

AT&T

333 Commerce Street
Nashville, TN 37201-3300

CENTURY TELEPHONE OF ADAMSVILLE

P.O. Box 405
116 N. Oak Street
Adamsville, TN 38310

CENTURY TELEPHONE OF CLAIBORNE

P.O. Box 100
507 Main Street
New Tazewell, TN 37825

CENTURY TELEPHONE OF OOLTEWAH-COLLEGEDALE, INC.

P.O. Box 782
5616 Main Street
Ooltewah, TN 37363

CITIZENS COMMUNICATIONS COMPANY OF TENNESSEE

P.O. Box 770
300 Bland Street
Bluefield, WV 24701

CITIZENS COMMUNICATIONS COMPANY OF THE VOLUNTEER STATE

P.O. Box 770
300 Bland Street
Bluefield, WV 24701

LORETTO TELEPHONE COMPANY, INC.

P.O. Box 130
Loretto, TN 38469

MILLINGTON TELEPHONE COMPANY, INC.

P.O. Box 429
4880 Navy Road
Millington, TN 38083-0429

SPRINT-UNITED

112 Sixth Street
Bristol, TN 37620

TDS TELECOM-CONCORD TELEPHONE EXCHANGE, INC.

P.O. Box 22610
701 Concord Road
Knoxville, TN 37933-0610

TDS TELECOM-HUMPHREYS COUNTY TELEPHONE COMPANY

P.O. Box 552
203 Long Street
New Johnsonville, TN 37134-0552

TDS TELECOM-TELLICO TELEPHONE COMPANY, INC.

P.O. Box 9
102 Spence Street
Tellico Plains, TN 37385-0009

TDS TELECOM-TENNESSEE TELEPHONE COMPANY

P.O. Box 18139
Knoxville, TN 37928-2139

TEC-CROCKETT TELEPHONE COMPANY, INC.

P.O. Box 7
Friendship, TN 38034

TEC-PEOPLE'S TELEPHONE COMPANY, INC.

P.O. Box 310
Erin, TN 37061

TEC-WEST TENNESSEE TELEPHONE COMPANY, INC.

P.O. Box 10
244 E. Main Street
Bradford, TN 38316

UNITED TELEPHONE COMPANY

P.O. Box 38
120 Taylor Street
Chapel Hill, TN 37034



Kristopher E. Twomey
Counsel to Monster Broadband, Inc.

June 2, 2017

EXHIBIT 7
IntraLATA Toll Dialing Parity Plan

Monster Broadband, Inc.

IntraLATA Toll Dialing Parity Plan

1. Purpose

Monster Broadband, Inc. ("Monster Broadband") describes herein the process for implementing IntraLATA Toll Dialing Parity in its exchanges located in the State of Tennessee. The intent of this plan is to provide a proposal that, upon implementation, would provide customers with the ability to pre-select the telecommunications carrier of their choice for routing their 1+intraLATA toll calls.

2. IntraLATA Environment

Monster Broadband is implementing 1+IntraLATA toll calling. Implementation of 1+IntraLATA toll dialing parity will permit our customers to pre-select the carrier of their choice to provide 1+IntraLATA long distance services.

3. Implementation Schedule

Monster Broadband will implement intraLATA toll dialing parity coincident with the approval of its General Subscriber Services tariff and Interexchange Service tariff. Monster Broadband will be operating in LATA 470. IntraLATA toll dialing parity will be available in all exchanges served by Monster Broadband in Tennessee. The implementation date will be the same for all exchanges. Each customer will be notified of availability of the Plan by bill inserts in their first billing. Monster Broadband will not charge its customers to recover incremental costs related to IntraLATA toll dialing parity.

4. Carrier Selection Process

Monster Broadband will implement the full 2-PIC carrier selection methodology. With the full 2-PIC methodology, customers will be able to pre-subscribe to one telecommunications carrier for interLATA toll calls and pre-subscribe to the same or a different participating telecommunications carrier, including their existing local exchange company for intraLATA toll calls.

Monster Broadband employees who communicate with the public, accept customer orders, and serve in customer service capacities will be trained to explain the process to customers for making PIC changes for intraLATA toll calls. Business office personnel will be prepared to make changes in customer records based upon requests from customers or carriers. Processes are in place to provide new customers with an opportunity to choose their intraLATA toll carrier from available carriers.

Monster Broadband is a new entrant and thus has no existing customers. The competitively neutral selection process will be provided to all new customers when new service is initiated. Customers will be assessed a PIC change charge of \$5.00 for changing their intraLATA or interLATA carrier, except for new subscribers to Monster Broadband service.

PIC charges will be waived for new subscribers. This is a permanent policy by Monster Broadband. Customers who contact Monster Broadband requesting new telephone exchange service will be advised of the telecommunications carriers (including Monster Broadband) available to provide interLATA toll service. The intraLATA toll carriers will be presented in a competitively neutral manner. Customers who do not make a positive choice for an intraLATA toll carrier or interLATA toll carrier will be identified as a "no-PIC" and will not be automatically defaulted to a carrier. Customers identified as "no-PIC" will be required to dial 101XXXX to place intraLATA or interLATA toll calls until they make an affirmative choice for an intraLATA and/or interLATA toll carrier.

5. Slamming

Monster Broadband will not engage in the practice commonly known as "slamming." Customers will have their services switched to Monster Broadband' services without a written letter of authorization for new and changes in services. Monster Broadband will also employ third party verification for all customers who seek to change their presubscribed carrier to be Monster Broadband. All affected Monster Broadband employees are aware of these procedures and will be immediately disciplined if the procedures are not followed.

6. Non-discriminatory Access

Monster Broadband will provide non-discriminatory access to telephone numbers, operator services, directory assistance, and directory listings.

7. Continued Compliance

Monster Broadband will comply with any rules issued by the TRA or FCC.

EXHIBIT 8

Pre-filed Testimony of Charles Johnston

BEFORE THE TENNESSEE REGULATORY AUTHORITY

In the Matter of the Application of)
Monster Broadband, Inc. for a Certificate to)
Provide Competing Local Telecommunications)
Services)
_____)

PREFILED TESTIMONY OF CHARLES JOHNSTON FILED ON BEHALF OF
MONSTER BROADBAND, INC.

Q: PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS FOR THE
RECORD.

A: My name is Charles Johnston and I am Co-Owner of Monster Broadband, Inc.
(hereinafter "Monster Broadband" or "Applicant"). The company's address is 1105 Dinah Shore
Blvd., Winchester, TN 37398.

Q: WHAT ARE YOUR CURRENT JOB RESPONSIBILITIES?

A: In my capacity as Co-Owner of Applicant, I am ultimately responsible for all operations
of the company. This includes its market entry strategy, obtaining financing, network
configuration, sales and marketing, and back office set-up.

Q: PLEASE GIVE A BRIEF DESCRIPTION OF YOUR BACKGROUND AND
EXPERIENCE.

A: I have held increasingly senior positions with well-known companies during my career. I
was a regional sales manager for Interstate PowerCare. I then moved to NOKIA serving as a
senior application engineer. I then joined ADC/Tyco as a senior network design engineer.

Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A: The purpose of my testimony is to support Monster Broadband's Application for a Certificate of Authority to provide competing local telecommunications services within the State of Tennessee.

Q: ARE YOU FAMILIAR WITH THE APPLICATION FILED ON YOUR COMPANY'S BEHALF AT THIS COMMISSION?

A: Yes.

Q: DO YOU RATIFY AND CONFIRM THE STATEMENTS MADE IN THAT APPLICATION AND ALL RELATED FILINGS?

A: Yes.

Q: PLEASE DESCRIBE THE CURRENT OPERATIONS OF MONSTER BROADBAND.

A: Monster Broadband is a wireless Internet service provider operating in seven middle Tennessee rural counties. Monster Broadband brought broadband Internet to residences, businesses, and municipal entities over this area. Previously, these areas were only served by expensive and technically inferior satellite services. Monster Broadband introduced voice over Internet protocol ("VoIP") services to its customers as well. These services provide reliable voice communications services with more features and at a far lower cost than traditional circuit-switched telephone services.

Q: HAS MONSTER BROADBAND IN THE PAST, OR IS IT CURRENTLY, PROVIDING ANY TELECOMMUNICATIONS SERVICES IN TENNESSEE?

A: No. Monster Broadband does offer VoIP telephony services, but this is not currently defined as a telecommunications service by the Federal Communications Commission or Tennessee Regulatory Authority.

Q: PLEASE DESCRIBE THE MANAGERIAL ABILITIES OF THE APPLICANT.

A: Applicant has a team of managers and support personnel that currently provide customer service, billing, technical support, and installation/maintenance. Through its wireless Internet service provider operations, Applicant has therefore developed the necessary experience providing communications services to its customers. As such, Monster Broadband is qualified to operate a regulated communications business in Tennessee.

Q: PLEASE DESCRIBE THE APPLICANT'S FINANCIAL ABILITY TO PROVIDE SERVICE.

A: Monster Broadband will continue its growth organically through cash flow for most of its new regulated services. For the fiber network deployment, Monster Broadband budgeted this project to be supported from its existing capital budget. The capital budget for 2017 is approximately \$725,000. In addition to Monster's capital budget, Monster has access to a \$250,000 line of credit if additional funds are needed.

Q: DOES APPLICANT CURRENTLY PROVIDE TELECOMMUNICATIONS SERVICE IN ANY OTHER STATES OR HAVE APPLICATIONS PENDING?

A: No.

Q: HAS APPLICANT OR ANY AFFILIATED ENTITY EVER BEEN DENIED CERTIFICATION IN ANOTHER STATE?

A: No.

Q: HAS APPLICANT OR ANY OF ITS AFFILIATES EVER BEEN SUBJECT TO ANY FEDERAL OR STATE INVESTIGATION REGARDING ITS SERVICES?

A: No.

Q: PLEASE DESCRIBE THE SERVICES APPLICANT INTENDS TO PROVIDE IN TENNESSEE.

A: For services regulated by the TRA, Applicant will be providing local exchange, intraLATA toll, and interLATA interexchange services in Tennessee.

Q: WILL APPLICANT BE OFFERING ANY PREPAID OR DEBIT-TYPE CALLING CARDS?

A: No.

Q: PLEASE DESCRIBE THE FACILITIES APPLICANT INTENDS TO USE IN PROVIDING ITS PROPOSED SERVICES.

A: All services provided by Applicant will be facilities-based. Initially, Applicant will deploy a fiber-based network in Lynchburg using aerial facilities and direct fiber connections to the businesses. The fiber will be terminated at Monster Broadband's network operations center.

Q: WILL APPLICANT USE TELEMARKETING TO SELL ITS SERVICES.

A: No.

Q: HOW WILL APPLICANT HANDLE CUSTOMER SERVICE MATTERS?

A: Applicant will provide customer service via its locally-based customer support representatives. Customers may make a local call to the office or make an in-person visit. Any disputed bills will be handled expeditiously by these representatives. If the dispute cannot be resolved to the customer's full satisfaction, customer service representatives will notify the customer of his/her right to file a complaint at the TRA.

Q: WHICH CARRIERS WILL SERVE AS YOUR UNDERLYING CARRIERS?

A: For local exchange services, Monster Broadband will be working with incumbent local exchange carriers such as CenturyLink and AT&T and other incumbent local exchange carriers that are required to engage in interconnection agreements with competitive carriers. For interexchange services will work with other certificated carriers.

Q: HAS YOUR COMPANY BEGUN INTERCONNECTION NEGOTIATIONS WITH ANY INCUMBENT LOCAL EXCHANGE CARRIERS?

A: No. Monster Broadband will request the initiation of interconnection agreement negotiations with AT&T upon approval of this application.

Q: WILL YOU REMAIN AVAILABLE TO RESPOND TO ANY ADDITIONAL QUESTIONS REGARDING THIS APPLICATION?

A: Yes.

Q: DOES THIS CONCLUDE YOUR TESTIMONY?

A: Yes.

EXHIBIT 9

Surety Bond per TCA §65-4-125(j)

EXHIBIT 9

Surety Bond per TCA §65-4-125(j)

TENNESSEE REGULATORY AUTHORITY

TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

Bond #: LSM1020889

WHEREAS, Monster Broadband Inc. (the "Principal"), has applied to the Tennessee Regulatory Authority for authority to provide telecommunications services in the State of Tennessee; and

WHEREAS, under the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code Annotated, as amended, the Principal is required to file this bond in order to obtain such authority and to secure the payment of any monetary sanction imposed in any enforcement proceeding brought under Title 65 of the Tennessee Code Annotated or the Consumer Telemarketing Act of 1990 by or on behalf of the Tennessee Regulatory Authority (the "TRA"); and

WHEREAS, RLI Insurance Company

(the "Surety"), a corporation licensed to do business in the State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, has agreed to issue this bond in order to permit the Principal to comply with the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code Annotated;

NOW THEREFORE, BE IT KNOWN, that we the Principal and the Surety are held and firmly bound to the STATE OF TENNESSEE, in accordance with the provisions of Tennessee Code Annotated, Title 65, Chapter 4, Section 125(j), in the full amount of twenty thousand dollars (\$20,000.00) lawful money of the United States of America to be used for the full and prompt payment of any monetary sanction imposed against the Principal, its representatives, successors or assigns, in any enforcement proceeding brought under Title 65 of Tennessee Code Annotated or the Consumer Telemarketing Act of 1990, by or on behalf of the TRA, for which obligation we bind ourselves, our representatives, successors and assigns, each jointly and severally, firmly and unequivocally by these presents.

This bond shall become effective on the 17th day of May, 2017, and shall be continuous; provided, however, that each annual renewal period or portion thereof shall constitute a new bond term. Regardless of the number of years this bond may remain in force, the liability of the Surety shall not be cumulative, and the aggregate liability of the Surety for any and all claims, suits or actions under this bond shall not exceed Twenty Thousand Dollars (\$20,000.00). The Surety may cancel this bond by giving thirty (30) days written notice of such cancellation to the TRA and Principal by certified mail, it being understood that the Surety shall not be relieved of liability that may have accrued under this bond prior to the date of cancellation.

PRINCIPAL

Monster Broadband Inc.
Name of Company authorized by the TRA

Company ID # as assigned by TRA

SIGNATURE OF PRINCIPAL

Charles Johnston
Name: Charles Johnston
Title: Owner

SURETY

RLI Insurance Company

Name of Surety

102 E. College St. Fayetteville, TN 37334
Address of Surety

SIGNATURE OF SURETY AGENT

Owen Bagley
Name: Owen Bagley
Title: Attorney in Fact

Address of Surety Agent:

Bagley & Bagley Insurance

102 E. College Street

Fayetteville

TN

37334

THIS BOND IS ISSUED IN ACCORDANCE WITH THE PROVISIONS OF SECTION 125, CHAPTER 4, TITLE 65 OF THE TENNESSEE CODE ANNOTATED AS AMENDED BY CHAPTER NO. 586, 2000 PUBLIC ACTS. SHOULD THERE BE ANY CONFLICT WITH THE TERMS HEREOF AND THE STATUTE OR REGULATIONS PROMULGATED THEREUNDER, THE STATUTE OR REGULATIONS SHALL PREVAIL. (POWER OF ATTORNEY FROM AN APPROVED INSURANCE COMPANY MUST BE ATTACHED.)

ACKNOWLEDGMENT OF PRINCIPAL

STATE OF TENNESSEE

COUNTY OF Lincoln

Before me, a Notary Public of the State and County aforesaid, personally appeared Charles Johnston with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the foregoing bond on behalf of Neastel Broadband Inc., and he acknowledged to me that he executed the same.

WITNESS my hand and seal this 19 day of May, 2017.

My Commission Expires:

10/30/18

Notary Public



ACKNOWLEDGMENT OF SURETY

STATE OF TENNESSEE

COUNTY OF Lincoln

Before me, a Notary Public of the State and County aforesaid, personally appeared Owen Bagley with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the foregoing bond on behalf of BLI Insurance, the within named Surety, a corporation licensed to do business in the State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, and that he as such an individual being authorized to do so, executed the foregoing bond, by signing the name of the corporation by himself and as such individual.

WITNESS my hand and seal this 19 day of May, 2017

My Commission Expires:

3/2/2019

Notary Public



APPROVAL AND INDORSEMENT

This is to certify that I have examined the foregoing bond and found the same to be sufficient and in conformity with law, that the sureties on the same are good and worth the penalty thereof, and that the same has been filed with the Tennessee Regulatory Authority, State of Tennessee, this _____ day of _____.

Name:

Title:



RLI Insurance Company
P.O. Box 3967 Peoria IL 61612-3967
Phone: (309)692-1000 Fax: (309)683-1610

POWER OF ATTORNEY

RLI Insurance Company

Bond No. LSM1020889

Know All Men by These Presents:

That the RLI Insurance Company, a corporation organized and existing under the laws of the State of Illinois, and authorized and licensed to do business in all states and the District of Columbia does hereby make, constitute and appoint: Owen Bagley in the City of Fayetteville, State of Tennessee, as Attorney In Fact, with full power and authority hereby conferred upon him/her to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds, undertakings, and recognizances in an amount not to exceed Ten Million and 00/100 Dollars (\$10,000,000.00) for any single obligation, and specifically for the following described bond.

Principal: Monster Broadband Inc
Obligee: Tennessee Regulatory Authority
Type Bond: Telecommunications Service Providers
Bond Amount: \$ 20,000.00
Effective Date: May 17, 2017

The RLI Insurance Company further certifies that the following is a true and exact copy of a Resolution adopted by the Board of Directors of RLI Insurance Company, and now in force to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile."

IN WITNESS WHEREOF, the RLI Insurance Company has caused these presents to be executed by its Vice President with its corporate seal affixed this 18th day of May, 2017.

ATTEST:

Cherie L. Montgomery
Cherie L. Montgomery Assistant Secretary



RLI Insurance Company

B. W. Davis
Barton W. Davis Vice President

On this 18th day of May, 2017 before me, a Notary Public, personally appeared Barton W. Davis and Cherie L. Montgomery, who being by me duly sworn, acknowledged that they signed the above Power of Attorney as Vice President and Assistant Secretary, respectively, of the said RLI Insurance Company, and acknowledged said instrument to be the voluntary act and deed of said corporation.

Jacqueline M. Bockler
Jacqueline M. Bockler Notary Public

