BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION

| PETITION OF TENNESSEE- |) | |
|--------------------------|---|---------------------|
| AMERICAN WATER COMPANY |) | |
| REGARDING THE PRODUCTION |) | Docket No. 16-00148 |
| COSTS AND OTHER PASS- |) | |
| THROUGHS RIDER |) | |

DIRECT TESTIMONY of WILLIAM H. NOVAK

ON BEHALF OF
THE CONSUMER PROTECTION AND ADVOCATE DIVISION
OF THE
TENNESSEE ATTORNEY GENERAL'S OFFICE

BEFORE THE TENNESSEE PUBLIC UTILITY COMMISSION AT NASHVILLE, TENNESSEE

| IN RE: |) | | |
|--------------------------------|---|----------------------------|--|
| |) | | |
| PETITION OF TENNESSEE AMERICAN |) | | |
| WATER COMPANY REGARDING THE |) | Docket No. 16-00148 | |
| PRODUCTION COSTS AND OTHER |) | | |
| PASS-THROUGHS RIDER |) | | |
| ASS-THROUGHS RIDER | , | | |

AFFIDAVIT

I, William H. Novak, CPA, on behalf of the Consumer Advocate Division of the Attorney General's Office, hereby certify that the attached Direct Testimony represents my opinion in the above-referenced case and the opinion of the Consumer Advocate Division.

WILLIAM H. NOVAK

Sworn to and subscribed before me this Z day of May, 2017.

NOTARY PUBLIC

My commission expires: 2.27-19

TAMMY L. JONES

Notary Public

STATE OF TEXAS

My Comm. Exp. 02-24-19

ATTACHMENTS

Attachment WHN-1

William H. Novak Vitae

| 1 | Q1. | PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND |
|----|-------------|--|
| 2 | | OCCUPATION FOR THE RECORD. |
| 3 | <i>A1</i> . | My name is William H. Novak. My business address is 19 Morning Arbor Place, |
| 4 | | The Woodlands, TX, 77381. I am the President of WHN Consulting, a utility |
| 5 | | consulting and expert witness services company.1 |
| 6 | | |
| 7 | <i>Q2.</i> | PLEASE PROVIDE A SUMMARY OF YOUR BACKGROUND AND |
| 8 | | PROFESSIONAL EXPERIENCE. |
| 9 | <i>A2</i> . | A detailed description of my educational and professional background is provided |
| 10 | | in Attachment WHN-1 to my testimony. Briefly, I have both a Bachelor's degree |
| 11 | | in Business Administration with a major in Accounting, and a Master's degree in |
| 12 | | Business Administration from Middle Tennessee State University. I am a |
| 13 | | Certified Management Accountant, and am also licensed to practice as a Certified |
| 14 | | Public Accountant. |
| 15 | | |
| 16 | | My work experience has centered on regulated utilities for over 30 years. Before |
| 17 | | establishing WHN Consulting, I was Chief of the Energy & Water Division of the |
| 18 | | Tennessee Public Utility Commission (the Commission) where I had either |
| 19 | | presented testimony or advised the Commission on a host of regulatory issues for |
| 20 | | over 19 years. In addition, I was previously the Director of Rates & Regulatory |
| 21 | | Analysis for two years with Atlanta Gas Light Company, a natural gas |
| 22 | | distribution utility with operations in Georgia and Tennessee. I also served for |

¹ State of Tennessee, Registered Accounting Firm ID 3682.

| 1 | | two years as the Vice President of Regulatory Compliance for Sequent Energy |
|----|-------------|--|
| 2 | | Management, a natural gas trading and optimization entity in Texas, where I was |
| 3 | | responsible for ensuring the firm's compliance with state and federal regulatory |
| 4 | | requirements. |
| 5 | | |
| 6 | | In 2004, I established WHN Consulting as a utility consulting and expert witness |
| 7 | | services company. Since 2004 WHN Consulting has provided testimony or |
| 8 | | consulting services to state public utility commissions and state consumer |
| 9 | | advocates in at least ten state jurisdictions as shown in Attachment WHN-1. |
| 10 | | |
| 11 | Q3. | ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING? |
| 12 | A3. | I am testifying on behalf of the Consumer Protection & Advocate Division (the |
| 13 | | Consumer Advocate) of the Tennessee Attorney General's Office. |
| 14 | | |
| 15 | Q4. | HAVE YOU PRESENTED TESTIMONY IN ANY PREVIOUS CASES |
| 16 | | CONCERNING THE ALTERNATIVE REGULATION MECHANISMS |
| 17 | | FOR TENNESSEE-AMERICAN WATER COMPANY? |
| 18 | <i>A4</i> . | Yes. I presented testimony in Dockets 13-00130, 14-00121, 15-00001, 15-00029, |
| 19 | | 15-00111, 15-00131, 16-00022, and 16-00126 concerning alternative regulation |
| 20 | | mechanisms for Tennessee-American Water Company (TAWC). I have also |
| 21 | | presented testimony in numerous TAWC Dockets concerning other regulatory |
| 22 | | matters. |
| 23 | | |

Q5. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS

2 **PROCEEDING?**

My testimony will address the calculations supporting TAWC's tariff filing that requests authority to implement a new surcharge in its Production Costs and Other Pass-Throughs ("PCOP") tariff rider.

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Q6. PLEASE EXPLAIN THE PURPOSE AND INTENT OF THE PCOP

8 TARIFF RIDER.

The PCOP allows TAWC to "true-up" the actual costs incurred for purchased power, chemicals, purchased water, waste disposal and the TPUC fee from the level approved in by the Commission in the last rate case. The overall structure for the PCOP tariff rider was approved by the Commission in Docket 13-00130.

TAWC's proposed PCOP surcharge, along with the PCOP surcharges previously approved by the Commission, are presented below in Table 1.

| Table 1 - Production C | Costs & Other Pass-Thre | oughs Surcharge Rate |
|------------------------|-------------------------|----------------------|
| Docket Number | Effective Date | Surcharge Rate |
| 13-00130 | 4-15-14 | -1.15% |
| 15-00001 | 8-17-15 | -0.73% |
| 15-00131 | 5-10-16 | -0.36% |
| 16-00148 | TBD | -0.89%2 |

15

16 **Q7.** WHAT DOCUMENTS HAVE YOU REVIEWED IN PREPARATION OF 17 YOUR TESTIMONY?

² Petitioner's Exhibit – Proposed Tariff Sheet No. 12 – Riders – LCB.

| 1 | A7. | I have reviewed TAWC's Petition filed in Docket 16-00148 on December 29, |
|----|-----|---|
| 2 | | 2016, along with the accompanying tariff schedules. I have also reviewed |
| 3 | | TAWC's testimony and exhibits supporting its filing. Finally, I have reviewed |
| 4 | | TAWC's responses to the data requests submitted by the Consumer Advocate in |
| 5 | | this case. |
| 6 | | |
| 7 | Q8. | PLEASE EXPLAIN THE RELIEF THAT TAWC IS ASKING FROM THE |
| 8 | | COMMISSION THROUGH ITS PETITION. |
| 9 | A8. | TAWC is asking the Commission to implement a new PCOP recovery rider |
| 10 | | surcharge that is based on the true-up of its actual costs for the twelve months |
| 11 | | ended November 30, 2016 from the level that was established in the last rate case |
| 12 | | TAWC's proposed true-up calculation will decrease the PCOP surcharge from the |
| 13 | | current rate of -0.36% to -0.89% as shown on Table 1 above. |
| 14 | | |
| 15 | Q9. | WHAT IS THE TOTAL AMOUNT OF COSTS THAT TAWC SEEKING |
| 16 | | TO RECOVER THROUGH THE PCOP RECOVERY RIDER? |
| 17 | A9. | TAWC is currently seeking to recover \$3,959,063 in costs through the PCOP |
| 18 | | recovery rider. In the last rate case, these costs were set by the Commission at |
| 19 | | \$4,062,167. The cost for each of the PCOP components since TAWC's last rate |
| 20 | | case is presented below in Table 2. |
| 21 | | |
| 22 | | |
| 23 | | |

| | , | Table 2 – P | COP Compo | onent Costs | | |
|----------|-------------|-------------|-----------|-------------|-----------|-------------|
| | Power | | Purchased | Waste | TPUC | |
| Docket | Cost | Chemicals | Water | Disposal | Fee | Total |
| 12-00049 | \$2,678,772 | \$986,930 | \$51,331 | \$213,308 | \$131,826 | \$4,062,167 |
| 13-00130 | 2,223,479 | 728,500 | 47,102 | 237,656 | 138,344 | 3,375,081 |
| 15-00001 | 2,399,271 | 833,611 | 43,443 | 347,764 | 181,344 | 3,805,433 |
| 15-00131 | 2,256,687 | 723,408 | 51,841 | 387,332 | 186,811 | 3,606,079 |
| 16-00148 | 2,390,646 | 1,023,399 | 40,296 | 311,083 | 193,639 | 3,959,063 |

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010. DID YOU REVIEW THE CALCULATIONS SUPPORTING THE

PROPOSED PCOP SURCHARGE IN TAWC'S TARIFF FILING?

4 *A10*. Yes. I reviewed TAWC's filing. I also prepared data requests for supplemental supporting information that was not contained in the filing. In addition, I have had continuing discussions with TAWC regarding the filing.

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Q11. WHAT WERE THE RESULTS OF YOUR REVIEW?

My review of TAWC's PCOP surcharge was limited to the amounts recorded on
the ledger, since there are thousands of individual expense invoices that are
posted. Overall, my review found that the calculations supporting TAWC's tariff
filing appear to be reasonable and logical. I was also able to trace the support for
TAWC's tariff calculations to their books and records. Based on my review, I
would recommend that the Commission adopt TAWC's proposed PCOP recovery
surcharge from the current rate of -0.36% to -0.89% as shown on Table 1 above.

16

17

O12. DOES THIS COMPLETE YOUR TESTIMONY?

18 *A12.* Yes, it does. However, I reserve the right to incorporate any new data that may subsequently become available and to correct any issues later identified.

ATTACHMENT WHN-1 William H. Novak Vitae

William H. Novak

19 Morning Arbor Place The Woodlands, TX 77381

Phone: 713-298-1760

Email: halnovak@whnconsulting.com

Areas of Specialization

Over thirty-five years of experience in regulatory affairs and forecasting of financial information in the rate setting process for electric, gas, water and wastewater utilities. Presented testimony and analysis for state commissions on regulatory issues in four states and has presented testimony before the FERC on electric issues.

Relevant Experience

WHN Consulting - September 2004 to Present

In 2004, established WHN Consulting to provide utility consulting and expert testimony for energy and water utilities. WHN Consulting is a "complete needs" utility regulation firm able to provide clients with assistance in all areas of utility rate analysis. Since 2004, WHN Consulting has provided assistance to public utility commissions and state consumer advocates in over ten state jurisdictions. Some of the topics and issues that WHN Consulting has presented testimony for include net metering, alternative rate regulation, revenue requirement calculations in rate cases, class cost of service studies, rate design, deferred income tax calculations, purchased gas costs, purchased power costs, and weather normalization studies.

Sequent Energy Management – February 2001 to July 2003

Vice-President of Regulatory Compliance for approximately two years with Sequent Energy Management, a gas trading and optimization affiliate of AGL Resources. In that capacity, directed the duties of the regulatory compliance department, and reviewed and analyzed all regulatory filings and controls to ensure compliance with federal and state regulatory guidelines. Engaged and oversaw the work of a number of regulatory consultants and attorneys in various states where Sequent has operations. Identified asset management opportunities and regulatory issues for Sequent in various states. Presented regulatory proposals and testimony to eliminate wholesale gas rate fluctuations through hedging of all wholesale gas purchases for utilities. Also prepared testimony to allow gas marketers to compete with utilities for the transportation of wholesale gas to industrial users.

Atlanta Gas Light Company – April 1999 to February 2001

Director of Rates and Regulatory Analysis for approximately two years with AGL Resources, a public utility holding company serving approximately 1.9 million customers in Georgia, Tennessee, and Virginia. In that capacity, was instrumental in leading

Atlanta Gas Light Company through the most complete and comprehensive gas deregulation process in the country that involved terminating the utility's traditional gas recovery mechanism and instead allowing all 1.5 million AGL Resources customers in Georgia to choose their own gas marketer. Also responsible for all gas deregulation filings, as well as preparing and defending gas cost recovery and rate filings. Initiated a weather normalization adjustment in Virginia to track adjustments to company's revenues based on departures from normal weather. Analyzed the regulatory impacts of potential acquisition targets.

Tennessee Regulatory Authority - Aug. 1982 to Apr 1999; Jul 2003 to Sep 2004

Employed by the Tennessee Regulatory Authority (formerly the Tennessee Public Service Commission) for approximately 19 years, culminating as Chief of the Energy and Water Division. Responsible for directing the division's compliance and rate setting process for all gas, electric, and water utilities. Either presented analysis and testimony or advised the Commissioners/Directors on policy setting issues, including utility rate cases, electric and gas deregulation, gas cost recovery, weather normalization recovery, and various accounting related issues. Responsible for leading and supervising the purchased gas adjustment (PGA) and gas cost recovery calculation for all gas utilities. Responsible for overseeing the work of all energy and water consultants hired by the TRA for management audits of gas, electric and water utilities. Implemented a weather normalization process for water utilities that was adopted by the Commission and adopted by American Water Works Company in regulatory proceedings outside of Tennessee.

Education

B.A, Accounting, Middle Tennessee State University, 1981 MBA, Middle Tennessee State University, 1997

Professional

Certified Public Accountant (CPA), Tennessee Certificate # 7388 Certified Management Accountant (CMA), Certificate # 7880 Former Vice-Chairman of National Association of Regulatory Utility Commission's Subcommittee on Natural Gas

WHN CONSULTING Witness History for William H. Novak, CPA Selected Cases

| State | Company/Sponsor | Year | Assignment | Docket |
|----------------|--|-----------|--|----------------|
| Louisiana | CenterPoint Energy/Louisiana PSC | 2011 | Audit of PGA Filings from 2002 - 2008 of CenterPoint Arkla | 8-32534 |
| | CenterPoint Energy/Louisiana PSC | 2011 | Audit of PGA Filings from 2002 - 2008 of CenterPoint Entex | S-32537 |
| | Louisiana Electric Utilities/Louisiana PSC | 2012 | Technical Consultant for Impact of Net Meter Subsidy on other Electric Customers | R-31417 |
| Tennessee | Aqua Utilities/Aqua Utilities | 2006 | Presentation of Rate Case on behal of Aqua Utilities | 06-00187 |
| | Atmos Energy Corporation/Atmos Intervention Group | 2007 | Rate design for Industrial Intervenor Group | 07-00105 |
| | Bristol TN Essential Services/BTES | 2009 | Audit of Cost Allocation Manual | 05-00251 |
| | Chattanooga Manufacturers Association/CMA | 2009 | Spokesperson for Industrial Natural Gas Users before the Tennessee State Legislature | HB-1349 |
| | Piedmont Natural Gas Company/Tennessee AG | 2011 | Rate Case Audit - Revenue, Class Cost of Service Study & Rate Design | 11-00144 |
| | Tennessee-American Water Company/Tennessee AG | 2012 | Rate Case Audit - Revenues, Rate Base, Class Cost of Service Study and Rate Design | 12-00049 |
| | Tennessee-American Water Company/Tennessee AG | 2013-2017 | Alternative Regulation - Audit of Budget & True-up Filings, Rate Design | 16-00126 |
| | Piedmont Natural Gas Company/Tennessee AG | 2013-2017 | Alternative Regulation - Audit of Budget & True-up Filings, Rate Design | 16-00140 |
| | Piedmont Natural Gas Company/Tennessee AG | 2014 | Audit of Recovery of Compressed Natural Gas Infrastructure Costs | 14-00086 |
| | Piedmont Natural Gas Company/Tennessee AG | 2014 | Audit of Accumulated Deferred Federal Income Tax | 14-00017 |
| | Atmos Energy Corporation/Tennessee AG | 2014 | Rate Case Audit - Revenues, O&M Expenses, Rate Base and Rate Design | 14-00146 |
| | Atmos Energy Corporation/Tennessee AG | 2015-2017 | Alternative Regulation - Audit of Budget & True-up Filings, Rate Design | 16-00105 |
| | B&W Gas Company/B&W | 2015 | Presentation of Rate Case on behalf of B&W Gas Company | 15-00042 |
| | AEP & Kingsport Power/Tennessee AG | 2015 | Audit of Storm Costs and Rate Recovery | 15-00024 |
| | AEP & Kingsport Power/Tennessee AG | 2016 | Rate Case Audit - Revenue, Rate Base, Class Cost of Service Study & Rate Design | 16-00001 |
| Alabama | Jefferson County (Birmingham) Wastewater/Alabama AG | 2013 | Bankruptcy Filing - Allowable Costs and Rate Design | 2009-2318 |
| Illinois | Peoples & North Shore Gas Cos./Illinois Commerce Comm. | 2007 | Management Audit of Gas Purchasing Practices | 06-0556 |
| New Mexico | Southwestem Public Service Co./New Mexico PRC | 2010 | Financial Audit of Fuel Costs for 2009 and 2010 | 09-00351-UT |
| New York | National Grid/New York PSC | 2011 | Audit of Affiliate Relationships and Transactions | 10-M-0451 |
| Ohio | Ohio-American Water Company/Ohio Consumers' Counsel | 2010 | Rate Case Audit - Class Cost of Service and Rate Design | 09-0391-WS-AIR |
| | Vectren Energy Delivery of Ohio/Ohio Consumers' Counsel | 2008 | Rate Case Audit - Class Cost of Service and Rate Design | 07-1080-GA-AIR |
| | Duke Energy-Ohio/Public Utilities Commission of Ohio | 5009 | Focused Management Audit of Fuel & Purchased Power (FPP Riders) | 07-0723-EL-UNC |
| Texas | Center Point Energy/Texas AG | 2009 | Rate Case Audit - Class Cost of Service and Rate Design | GUD 9902 |
| | Sharyland Utilities/St. Lawrence Cotton Growers Assn. | 2017 | Rate Case Audit - Class Cost of Service and Rate Design | PUC 45414 |
| North Carolina | Aqua Utilities/PSS Legal Fund | 2011 | Rate Case Audit - Class Cost of Service and Rate Design | W-218, Sub-319 |
| Washington DC | Washington Gas Light Co./Public Service Comm of DC | 2011 | Audit of Tariff Rider for Infrastructure Replacement Costs | 1027 |
| NARUC | National Association of Regulatory Utility Commissioners | 2015 | Presentation of Regulatory Issues with Net Metering Customers on Rates of Electric Utilities | |

NOTE: Click on Docket Number to view testimony/report for each case where available.