

July 21, 2016

#### **VIA PRIORITY MAIL & EMAIL**

Chairman, Tennessee Regulatory Authority c/o Ms. Sharla Dillon, Dockets and Records Manager 502 Deaderick Street, 4<sup>th</sup> Floor Nashville, TN 37243 <a href="mailto:sharla.dillon@tn.gov">sharla.dillon@tn.gov</a>

Re: Mobilitie Management, LLC

Application for a Certificate to Provide Competing Local

**Telecommunications Services in the State of Tennessee** 

(Docket No. 1600036)
<u>Supplement to Application</u>

Dear Ms. Dillon:

Mobilitie Management, LLC ("Mobilitie Management"), by its undersigned counsel, hereby amends both **Exhibit D** of its application in the above-captioned proceeding ("Application") and Response No. 2 of its Response to Staff Inquiry dated May 12, 2016 ("Response to Staff Inquiry") to reflect a recent restructuring of its management team. Specifically, Mobilitie Management's current management team is comprised of the following individuals:

- Gary Jabara Chief Executive Officer
- Christos Karmis President
- Chris Glass Vice President of Network Strategy
- Dana Tardelli Executive Vice President, Wireless Solutions

All individuals can be reached at the following address and telephone number:

Mobilitie Management, LLC 2220 University Drive Newport Beach, CA 92660 (877) 999-7070

Additionally, Mobilitie Management hereby updates **Exhibit E** of its Application and **Exhibit B** of its Response to Staff Inquiry with biographies of each additional member of Mobilitie Management's management team, which are attached hereto.

Enclosed are (5) copies of this filing. Please date-stamp the duplicate of this filing, and return it in the self-addressed, postage-prepaid envelope. Should you have any questions regarding this transmittal, please do not hesitate to contact the undersigned.

Respectfully submitted,

Keenan P. Adamchak

Counsel for Mobilitie Management, LLC

**Enclosures** 

# **Attachment**

## **Gary Jabara, Founder and Chief Executive Officer**

Prior to founding Mobilitie Management, Gary was a Partner at Deloitte & Touche and the firm's Partner-in-Charge of Wireless Real Estate and Infrastructure. Gary leads the firm in its quest to fulfill its mission and vision of being the most innovative and open infrastructure firm in the world. While at Deloitte, Gary oversaw the negotiation of over \$10 billion of telecommunication infrastructure assets on behalf of the Big Six Wireless Carriers. He also led the firm's National Practice for Capital Projects Advisory Services, and advised Global Fortune 100 firms on the efficient deployment of their capital. Gary has 23 years of experience in the mobile communication industry, starting with the Los Angeles Cellular Telephone Company, a McCaw Cellular/BellSouth joint venture, where he led the firm's real estate division and was responsible for all aspects of site acquisition, budgeting, engineering, and development.

#### **Christos Karmis, President**

While at Mobilitie Management, Christos led the development and implementation of our customized Lease-to-Suit™ tower program with several of the largest national wireless carriers. He also currently oversees tower leasing and colocation activity on Mobilitie Management's wireless communication towers. Before joining Mobilitie Management, Christos specialized in real estate advisory services and the wireless communications industry with Deloitte Consulting. While at Deloitte, he provided operational and network optimization strategies to several of the Big Six Wireless Carriers. In addition, Christos is experienced with process improvement, technology optimization, and establishing Sarbanes-Oxley-compliant financial controls for network lease administration. He has also led due diligence projects for the sale of significant wireless communication assets. Prior to joining Deloitte, Christos was an engineer for Harris Corporation specializing in digital mapping, and holds an MBA from the Warrington School of Business at the University of Florida, a Management Certificate from Harvard University, and a Bachelor of Science in Mechanical Engineering from Clemson University.

#### **Christopher Glass, Vice President, Network Strategy**

Christopher oversees all of Mobilitie Management's Distributed Antenna System networks. He joins Mobilitie Management with over twelve years of site development and project management experience in the wireless industry. Most recently, Christopher was the Network Deployment Project Manager for Clearwire responsible for the deployment of their 4G WiMax network in Los Angeles. Prior to Clearwire, Christopher spent nearly ten years at Sprint Nextel in various network deployment roles, most recently serving as the Strategic Sites Manager for the West Region. In his role as Strategic Sites Manager, Christopher oversaw the deployment of numerous in-building and outdoor DAS systems for Sprint Nextel, including stadiums, convention centers, casinos and shopping malls. Christopher graduated cum laude from the University of California, Irvine. He also holds a JD (cum laude) from Vermont Law School and is licensed to practice law in the State of California.

### **Dana Tardelli, Executive Vice President, Wireless Solutions**

Dana serves as Executive Vice President of Wireless Solutions, where he oversees Mobilitie Management's wireless infrastructure solutions across the United States for the wireless service providers. Dana has more than 20 years of experience in the mobile industry and oversees Mobilitie Management's DAS, Small Cell, Towers and Wi-Fi solutions. Dana's career spans work in some of the wireless industry's most exciting developments. Prior to Mobilitie Management, Dana worked for 10 years at AT&T as part of the AT&T Mobility team. His experience includes serving in a key role in AT&T's partnership with Apple on the iPhone, as well as being central to the work with the connected device and connected car segments of AT&T. Dana also has extensive experience leading AT&T's mobile pricing strategy, including tiered data, shared plans, hard bundles and differentiated services. Dana holds a Masters of Business Administration from Boston University and a Bachelor of Arts degree from Tufts University.