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September 7, 2016

Ms. Sharla Dillon
Tennessee Regulatory Authority
502 Deaderick Street
Nashville, TN 37243

Re: Docket No. 16-00034, Application of The Nexus Group, Inc. for a Certificate to Provide Competing Local Telecommunications Services

Dear Ms. Dillon:

The Nexus Group, Inc. ("Nexus"), by its undersigned representative, hereby files responses to the Tennessee Regulatory Authority's ("TRA") data request, dated August 24, 2016.

Nexus offers the following responses:

1. Provide additional detail regarding the acquisition of The Nexus Group, Inc. by EWC – Nexus Holdings, LLC.

Response: H&H Advisors and EverWatch Capital purchased 100% of the stock of The Nexus Group, LLC, ("Nexus") on October 14, 2014. Nexus provides managed services and data center services and is based in Nashville Tennessee. H&H and EverWatch purchased the Company in order to utilize Nexus' platform to create a technology company to deliver connectivity and cloud based services in greater Nashville as well as other markets in the Southeast. H&H and EverWatch have since purchased the Digital Crossing Networks (DCN) data center in Knoxville, TN. That acquisition closed in April of this year.

EverWatch Capital ("EWC") is the legal vehicle for a private investment business owned by a single family. With offices in Greenwich, CT and Providence, RI, EWC currently have approximately \$100 million allocated to investments in privately held companies. EWC invests in established and growing privately held companies. Over the past eight years, EWC has led investments and helped to create value in a number of companies. Under EWC ownership, these businesses have significantly increased revenues and profitability, expanded geographic coverage, and increased the wealth of the company founders, management and EWC - www.everwatchcapital.com.

H&H Advisors is led by Leonard Higgins and Stephen Baird. Messrs. Higgins and Baird each have over 25 years' experience in the Telecommunications industry including operational experience in cable television, broadband, VoIP, RLEC, carrier services, IT and security.

The owners of 100% of the stock of Nexus at the time of sale were Robert England and Steven Brugman. Nexus retained those individuals as consultants for a short period of time following the close in order to assist in the transition. Messrs. England and Brugman have no ongoing ownership interest in Nexus nor are they providing any management services. The transaction was funded with all cash (no outside debt) but was structured with a Seller note. Nexus is currently paying the Seller Note to Messrs. Brugman and England over a five year period, commencing in 2014.

Messrs. Higgins and Baird are the day-to-day managers of Nexus. They are also on the Board of Directors of Nexus along with 3 principals from EWC. The new owners of The Nexus Group, Inc. kept all employees at the time of purchase on board after close. Subsequently, there has been some minor turnover, but most employees remain in place, including Susan Osborn, as Controller. The primary office and data center are still located at 1661 Murfreesboro Pike, Nashville, TN.

2. Will the Nexus Group, Inc. rely on EWC – Nexus Holdings, LLC for any funding of its operations in Tennessee:

Response: With the acquisition of Digital Crossing Network's data center operations in Knoxville, The Nexus Group, Inc. is cash flow positive and does not anticipate needing additional funding from EWC-Nexus Holdings, LLC for day to day operations. However, if Nexus elects to make additional acquisitions or significantly expands its operations, EWC-Nexus Holdings, LLC may elect to provide additional funding.

3. Provide financial information for EWC – Nexus Holdings, LLC.

Response: EWC-Nexus Holdings, LLC is a holding company. Funding comes from EWC and H&H advisors.

4. Which owner of Loadpoint Telecommunications, LLC was also an owner/investor in the predecessor of The Nexus Group, Inc.?

Response: When the current Management team and owners of Nexus were doing diligence prior to the acquisition, we inquired if there were any State regulatory certifications in place, including CLEC Authority. We were told that there were not any in place.

To the best of our knowledge, it appears that Loadpoint Telecommunications was an LLC and K1s were issued to partners Jerry Dunlap (47%), Robert England (6%), and Kenneth Russell (47%).

Jerry Dunlap, Ken Russell, and Robert England were the original owners of ISDN-Net (predecessor to Nexus). Neither Jerry Dunlop nor Ken Russell were owners of Nexus at the time of the current owner's purchase of Nexus in October of 2014 and neither has had any ownership or management involvement with the current group.

5. Explain why The Nexus Group, Inc. elected to omit substantially all of the disclosures and the statements of cash flows required by accounting principles generally accepted in the United States of America in its financial audit for its balance sheet as of December 31,

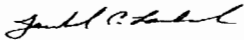
2014, an in the related statements of operations and changes in stockholder's equity for the period from October 15, 2014 through December 31, 2014 (Successor), and for the period from January 1, 2014 through October 14, 2014 (Predecessor).

Response: After closing, Nexus retained BKD, a national CPA and advisory firm, to prepare its annual tax returns and financial statements. There are several levels of financial statements that can be prepared by CPA firms. Nexus elected to do a "compilation" which is what had been done by its predecessor. We forwarded the entire "compilation" prepared by BKD to the Tennessee PUC as part of our CLEC application. Disclosures and statements of cash flows are routinely omitted in compilations.

Nothing was withheld or redacted. We would be happy to put the PUC in touch with our Managing Partner at BKD if you have questions or require additional information regarding the 2014 compilation.

Should you need additional information, please do not hesitate to contact the undersigned at (203) 942-7708 or Susan Osborn at (615) 221-4200.

Best regards,



Jerold C. Lambert
Representative for The Nexus Group, Inc.