

TENNESSEE REGULATORY AUTHORITY



502 Deaderick Street, 4th Floor
Nashville, Tennessee 37243

March 16, 2015

Equinox Global Telecommunications, Inc.
Attention LaDonna Martin
1204 Village Market Pkwy., #278
Morrisville, North Carolina 27560

RE: Docket No. 15-00036, *Application of Equinox Global Telecommunications, Inc. for a Certificate to Provide Competing Local Telecommunications Services in Tennessee*

Dear Ms. Martin,

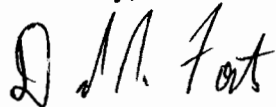
CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Equinox Global Telecommunications, Inc.'s application for certificate of convenience and necessity to provide competing local exchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1) A surety bond or letter of credit in compliance with Tenn. Code Ann. §65-4-125 (j).
- 2) A copy of Equinox Global Telecommunications' Articles of Incorporation and current by-laws.
- 3) The application contains contact information on page 1 and a continuation of the company description on page 3. Page 2 of the application was not included. Please provide the missing page.
- 4) The application indicates "NOC/Call Center/Technical Support being 24x7, 365/per year." Provide contact information for customer support personnel. Provide the name, mailing address and telephone number of the contact person responsible for and knowledgeable about Equinox Global Telecommunications' operations in Tennessee.
- 5) The application indicates that "Equinox Global Telecommunications works closely with subject matter experts/companies which allows us to gain the necessary experience of building of networks in-house as well as come to market doing these builds cost-effectively." Provide detailed information on the "subject matter experts/companies" on which Equinox Global Telecommunications will rely for the "building of networks." Include company names, addresses, specific personnel and their area of expertise.
- 6) Tenn. Code Ann. § 65-4-201 requires that applicants for a certificate of public convenience and necessity demonstrate that it possesses sufficient managerial, financial and technical abilities to provide the applied for services. Provide biographical information for all Equinox Global Telecommunications management

- personnel including their previous education and experience in the telecommunications industry. Include previous education and employment information, company names and positions held, descriptions of day-to-day duties and responsibilities at each previous position and the same for current positions with Equinox Global Telecommunications.
- 7) Provide a copy of the license to transact business in Tennessee from the Tennessee Secretary of State. The information provided with the application was a printout from the Tennessee Secretary of State's website.
 - 8) Provide the estimated investment of the network Equinox Global Telecommunications intends to deploy.
 - 9) Provide a capital expenditures budget for the network to be deployed in Tennessee. Include complete detail regarding loan commitments, vendor credits and/or lines of credit that have been extended to Equinox Global Telecommunications.
 - 10) Provide recent financial statements for Equinox Global Telecommunications, including a recent balance sheet, income statement and statement of cash flow.
 - 11) Provide a written and signed certificate of service and copy of notice of the application sent by Equinox Global Telecommunications to the eighteen (18) incumbent local exchange telephone companies in Tennessee.
 - 12) Describe other businesses or business transactions conducted at the same location as the principal business address.
 - 13) The proposed tariff submitted by Equinox Global Telecommunications as TRA Tariff No. 1 contains 12 pages, all labeled Original Title Page. Also, the Table of Contents for the proposed tariff reflects 6 sections, numbered 1.0 through 6.0. However the proposed tariff pages end at 5.0 "Rates of Service." Please number the pages of the proposed tariff to correspond with the Table of Contents and resubmit them.

It is requested that this information be provided no later than 2:00 pm on April 3, 2015 and that you reference Docket Number 15-00036 on the response. In accordance with TRA rules submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version. Should you have questions regarding this request, please contact Lisa Foust at 615-770-6886.

Sincerely,

A handwritten signature in black ink, appearing to read "D. M. Foster".

David Foster
Utilities Division Chief