Morgan, Lewis & Bockius LLP 2020 K Street, NW Washington, District of Columbia 20006-1806 Tel. 202.373.6000

Fax: 202.373.6001 www.morganlewis.com



#### Russell M. Blau

Partner +1.202.373.6530 russell.blau@morganlewis.com

Jeffrey R. Strenkowski

Of Counsel +1.202.373.6002 jeffrey.strenkowski@morganlewis.com

December 10, 2014

### Via Electronic and Overnight Mail

Chairman Herbert H. Hilliard c/o Sharla Dillon, Dockets and Records Manager Tennessee Regulatory Authority Andrew Jackson State Office Building 502 Deaderick Street, 4th Floor Nashville, TN 37243 ATTN: Lisa Foust

Re: Docket No. 14-00120 - Application of Talk America Services, LLC for Certificate to Resell Telecommunications Services in Tennessee

Telecommunications dervices in Tem

RESPONSE TO STAFF

Dear Chairman Hilliard:

On behalf of Talk America Services, LLC ("TAS" or "Applicant"), enclosed for filing are an original and four (4) copies of Applicant's response to the November 20, 2014 correspondence from TRA Staff.

- 1) Answer questions S. and T. on page 5 of the application:
  - S. Is the Applicant aware of the requirement to insure that any telephone call made between two points in the same county in Tennessee shall be classified as toll- free and not billed to any customer pursuant to Tennessee Code Annotated§ 65-21-114?

Response: Applicant is aware of with the requirement pursuant to Tennessee Code Annotated §65-21-114 regarding county wide calls and will comply. See revised Page 5 of the Reseller Application Form, Attachment 1 hereto, which notes "Yes" in response to S.

T. Is the Applicant aware of the TAR Code database maintained by BellSouth, its use to insure compliance with T.C.A § 65-21-114 and the procedures used to enter telephone numbers in that database?

Response: Applicant is aware of the database code maintained by BellSouth and the procedures for entering telephone numbers in the database. See revised Page 5 of the Reseller Application Form which notes "Yes" in response to T.



2) Provide the original surety bond for Talk America Services, LLC. The application contained a copy of the bond.

Response: Attached is a duplicate original Surety Bond issued and executed by Westchester Fire Insurance Company and Talk America Services, LLC. See Attachment 2.

Please date-stamp the enclosed extra copy of this filing and return it in the envelope provided. Should you have any questions concerning this filing, please do not hesitate to contact the undersigned at 202-373-6002.

Respectfully submitted,

Jeffrey R. Strenkowski

Russell M. Blau

Counsel for Talk America Services, LLC

# Attachment 1

		ervices of Windoplement at Se				
		g the local telep				
Describe briefly	how the ap	plicant plans to	market their s	services	in Tennes	see?
		n all federal an plement Section		e rules	regarding	
		s are to be used taxpayer ID for a			act person,	address
COMPANY NAME	CONTACT	ADDRESS	CITY	-ST	ZIP	PHONE
COMPANY NAME	CONTACT	ADDRESS	CITY	ST	ZIP	PHONE
			CITY	ST	ZIP	PHONE
Describe the moreferred interest intere	ethods and pxchange serservice. Use lines, attach	additional page copies.  h all federal an	which the apple event unauthors if necessary and Tennesse	rized sw y. If you e rules	regarding	a consume en procedu g slamming
Describe the more preferred interesinterexchange secondary guide Applicant will and cramming	ethods and packets	procedures by we rvice, and to pre additional page copies. h all federal and Il Dialing Parity	which the apple event unauthors if necessary and Tennesse Plan is atta	rized sw y. If you ee rules ched a	regarding s Exhibit	a consume en procedu g slamming (.
Describe the more preferred interest interexchange so company guide  Applicant will and cramming  Applicant has the	ethods and pxchange service. Use lines, attach comply with TAS's Total ability and	procedures by warvice, and to present additional page copies.  h all federal and Dialing Parity	which the apple event unauthors is if necessary and Tennesse y Plan is atta	rized sw y. If you ee rules ched a	regarding s Exhibit I	a consume en procedu g slamming C.
preferred intere interexchange s company guide Applicant will	ethods and package service. Use lines, attach comply with TAS's To the ability and subscribed to permission eseller's intra	procedures by warvice, and to preadditional page copies.  In all federal and In Dialing Parity diagrees to hone owith their local telepastate toll calls.	which the apple vent unauthous if necessary and Tennesse Plan is attained to the form of telephone comparthe purpose	e rules ched a call bloompany ny to pr	regarding s Exhibit have written s Exhibit have written s Exhibit have been seen as a seen s Exhibit have been seen seen s Exhibit have been seen seen seen s Exhibit have been seen seen seen seen seen seen see	a consumer of procedure of proc
Describe the more preferred interexchange is company guide  Applicant will and cramming  Applicant has the consumer has is Applicant gives sample of the retates to assure	ethods and package service. Use lines, attach comply with TAS's Total ability and subscribed to permission eseller's intrathey are at county in a ware of the me county in	procedures by working, and to pre- additional page copies.  The all federal and and all Dialing Parity and agrees to hone of with their local to the local telepastate toll calls. For below the dors are requirement to the r	which the apple vent unauthors if necessary and Tennesse vent Plan is attained to the form of telephone comparting the purpose minant carrier or insure that all be classified	e rules ched a call bloompany ny to pr of this stariffe any tele ed as to	regarding s Exhibit I cking that to Yes ovide the Analysis is ad rates. Y phone call II-free and	a consume en procedu g slamming t. the No_O Authority a p to audit the es_O_No made betw not billed to
Describe the more preferred interex change is company guide.  Applicant will and cramming.  Applicant has the consumer has a sample of the retrates to assure. Is the Applicant points in the saicustomer pursuit.	ethods and package service. Use lines, attach comply with TAS's Tolor eability and subscribed to permission eseller's intrathey are at county irrant to Tenner aware of the T.C.A. § 65	procedures by wrice, and to pre additional page copies.  In all federal and Dialing Parity diagrees to hone of with their local to the local telepastate toll calls. Or below the dorse requirement to Tennessee sheesee Code Anne Tarance Tarance to the Code da 5-21-114 and the	which the apple vent unauthors if necessary and Tennesse vent Plan is attained to the form of telephone comparting the purpose minant carrier or insure that all be classificated § 65-24 ta base mainter the purpose that all the classificated § 65-24 ta base mainter that all the classificated § 65-24 ta base main	e rules ched a call bloompany to profit this any tele ed as to 21-114?	regarding s Exhibit I cking that the	a consume en procedu g slamming t.  the No O Authority a p to audit the es O No made betw not billed to No O h, its use to

<sup>&</sup>lt;sup>1</sup>A copy of a bill is required if the applicant is going to bill the customer directly.

# Attachment 2

## TENNESSEE REGULATORY AUTHORITY

## TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

DUPLICATE ORIGINAL Bond #: K08813826 WHEREAS, Talk America Services, LLC (the "Principal"), has applied to the Tennessee Regulatory Authority for authority to provide telecommunications services in the State of Tennessee; and WHEREAS, under the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code Annotated, as amended, the Principal is required to file this bond in order to obtain such authority and to secure the payment of any monetary sanction imposed in any enforcement proceeding brought under Title 65 of the Tennessee Code Annotated or the Consumer Telemarketing Act of 1990 by or on behalf of the Tennessee Regulatory Authority (the "TRA"); and WHEREAS, Westchester Fire Insurance Company (the "Surety"), a corporation licensed to do business in the State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, has agreed to issue this bond in order to permit the Principal to comply with the provisions of Title 65, Chapter 4, Section 125(i) of the Tennessee Code Annotated; NOW THEREFORE, BE IT KNOWN, that we the Principal and the Surety are held and firmly bound to the STATE OF TENNESSEE, in accordance with the provisions of Tennessee Code Annotated, Title 65, Chapter 4, Section 125(j), in the full amount of twenty thousand dollars (\$20,000.00) lawful money of the United States of America to be used for the full and prompt payment of any monetary sanction imposed against the Principal, its representatives, successors or assigns, in any enforcement proceeding brought under Title 65 of Tennessee Code Annotated or the Consumer Telemarketing Act of 1990, by or on behalf of the TRA, for which obligation we bind ourselves, our representatives, successors and assigns, each jointly and severally, firmly and unequivocally by these presents. 17th day of October 2014, and shall be continuous; provided, however, that each This bond shall become effective on the annual renewal period or portion thereof shall constitute a new bond term. Regardless of the number of years this bond may remain in force, the liability of the Surety shall not be cumulative, and the aggregate liability of the Surety for any and all claims, suits or actions under this bond shall not exceed Twenty Thousand Dollars (\$20,000.00). The Surety may cancel this bond by giving thirty (30) days written notice of such cancellation to the TRA and Principal by certified mail, it being understood that the Surety shall not be relieved of liability that may have accrued under this bond prior to the date of cancellation. PRINCIPAL SURETY Talk America Services, LLC Westchester Fire Insurance Company Name of Surety Name of Company authorized by the TRA 436 Walnut Street, P. O. Box 1000 Philadelphia, PA 19106 Company ID # as assigned by TRA Address of Surety

Name of Company authorized by the TRA

436 Walnut Street, P. O. Box 1000 Philadelphia, PA 19106

Company ID # as assigned by TRA

Address of Surety

Signature of Principal

Name: Cesa - Caballeo

Title:

Y. Lymatory Counsel

Address of Surety Agent:
436 Walnut Street, P. O. Box 1000

Philadelphia, PA 19106

THIS BOND IS ISSUED IN ACCORDANCE WITH THE PROVISIONS OF SECTION 125, CHAPTER 4, TITLE 65 OF THE TENNESSEE CODE ANNOTATED AS AMENDED BY CHAPTER NO. 586, 2000 PUBLIC ACTS. SHOULD THERE BE ANY CONFLICT WITH THE TERMS HEREOF AND THE STATUTE OR REGULATIONS PROMULGATED THEREUNDER, THE STATUTE OR REGULATIONS SHALL PREVAIL. (POWER OF ATTORNEY FROM AN APPROVED INSURANCE COMPANY MUST BE ATTACHED.)

# ACKNOWLEDGMENT OF PRINCIPAL

STATE OF Pulasici	
Before me, a Notary Public of the State and County aforesaid, personally appeared with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual bond on behalf of Talk America Services, LLC, and he acknowledged to me that he	iuai wno executeu the foregoing
WITNESS my hand and seal this _5 day of December, 2014.	
My Commission Expires  Pulaski County My Commission Expires June 24, 2015  Notary Public	<u> </u>
ACKNOWLEDGMENT OF SURETY	
STATE OF Arkansas COUNTY OF Pulaski	
Before me, a Notary Public of the State and County aforesaid, personally appeared Bren with whom I am personally acquainted and who, upon oath, acknowledged himself to be foregoing bond on behalf of Westchester Fire Insurance Company, the within named Surety, a corporation State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, and that he as such an individual executed the foregoing bond, by signing the name of the corporation by himself and as such individual contents.	the individual who executed the on licensed to do business in the the surety business in this state dual being authorized to do so,
WITNESS my hand and seal this 17th day of October ,2014.	
My Commission Expires:	
January 22 , 2023  Votary Public  Kelly Childers	No. 12391845 ★
APPROVAL AND INDORSEMENT	AUBLIC - ARRANGEMENT
This is to certify that I have examined the foregoing bond and found the same to be sufficient are sureties on the same are good and worth the penalty thereof, and that the same has been filed Authority, State of Tennessee, this day of	
Name:	

Title:

## Westchester Fire Insurance Company

Know all men by these presents: That WESTCHESTER FIRE INSURANCE COMPANY, a corporation of the Commonwealth of Pennsylvania pursuant to the following Resolution, adopted by the Board of Directors of the said Company on December 11, 2006, to wit:

"RESOLVED, that the following authorizations relate to the execution, for and on behalf of the Company, of boods, undertakings, recognizances, contracts and other written commitments of the Company entered into the ordinary course of business (each a "Written Commitment"):

- (1) Each of the Chairman, the President and the Vice Presidents of the Company is hereby authorized to execute any Written Commitment for and on behalf of the Company, under the seal of the Company or otherwise.
- (2) Each duly appointed attorney-in-fact of the Company is hereby authorized to execute any Written Commitment for and on behalf of the Company, under the seal of the Company or otherwise, to the extent that such action is authorized by the grant of powers provided for in such persons written appointment as such attorney-in-fact.
- Each of the Chairman, the President and the Vice Presidents of the Company is hereby authorized, for and on behalf of the Company, to appoint in writing any person the attorney-in-fact of the Company with full power and authority to execute, for and on behalf of the Company, under the seal of the Company or otherwise, such Written Commitments of the Company as may be specified in such written appointment, which specification may be by general type or class of Written Commitments or by specification of one or more particular Written Commitments.
- (4) Each of the Chairman, the President and Vice Presidents of the Company is hereby authorized, for and on behalf of the Company, to delegate in writing any other officer of the Company the authority to execute, for and on behalf of the Company, under the Company's seal or otherwise, such Written Commitments of the Company as are specified in such written delegation, which specification may be by general type or class of Written Commitments or by specification of one or more particular Written Commitments.
- (5) The signature of any officer or other person executing any Written Commitment or appointment or delegation pursuant to this Resolution, and the seal of the Company, may be affixed by facsimile on such Written Commitment or written appointment or delegation.

FURTHER RESOLVED, that the foregoing Resolution shall not be deemed to be an exclusive statement of the powers and authority of officers, employees and other persons to act for and on behalf of the Company, and such Resolution shall not limit or otherwise affect the exercise of any such power or suthority otherwise validly granted or vested.

Does hereby nominate, constitute and appoint Brenda Smith of the City of (Little Rock), (AR), its true and lawful attorney-in-fact, to make, execute, seal and deliver on its behalf, and as its act and deed any and all bonds, undertakings, recognizances, contracts and other writings in the nature thereof in penalties not exceeding Three Million Dollars & Zero Cents (\$3,000,000.00) and the execution of such writings in pursuance of these presents shall be as binding upon said Company, as fully and amply as if they had been duly executed and acknowledged by the regularly elected officers of the Company at its principal office,

IN WITNESS WHEREOF, the said Stephen M. Haney, Vice-President, has hereunto subscribed his name and affixed the Corporate seal of the said WESTCHESTER FIRE INSURANCE COMPANY this 21st day of September 2014.

WESTCHESTER FIRE INSURANCE COMPANY

20

SAANCE CO

COMMONWEALTH OF PENNSYLVANIA COUNTY OF PHILADELPHIA ss.

On this 21st day of September, AD. 2014 before me, a Notary Public of the Commonwealth of Pennsylvania in and for the County of Philadelphia came Stephen M. Haney ,Vice-President of the WESTCHESTER FIRE INSURANCE COMPANY to me personally known to be the individual and officer who executed the preceding instrument, and he acknowledged that he executed the same, and that the seal affixed to the preceding instrument is the corporate seal of said Company; that the said corporate seal and his signature were duly affixed by the authority and direction of the said corporation, and that Resolution, adopted by the Board of Directors of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Philadelphia the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL

KAREN E. BRANDT, Notary Public
City of Philadelphia, Phila. County
My Commission Expires September 26, 2018

Prove Brandt

I, the undersigned Assistant Secretary of the WESTCHESTER FIRE INSURANCE COMPANY, do hereby certify that the original POWER OF ATTORNEY, of which the foregoing is a substantially true and correct copy, is in full force and effect.



William L. Kelly, Assistant Secretary