

**BEFORE THE TENNESSEE REGULATORY AUTHORITY  
NASHVILLE, TENNESSEE**

**IN RE:** )  
 )  
**PETITION OF ATMOS ENERGY** )  
**CORPORATION FOR APPROVAL** )  
**OF NEGOTIATED FRANCHISE** ) **Docket No. 14 - 00023**  
**AGREEMENT WITH THE CITY OF** )  
**COLUMBIA, TENNESSEE** )

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**DIRECT TESTIMONY OF  
WAYNE TURNER  
ON BEHALF OF ATMOS ENERGY CORPORATION**

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**Q: Please state your name and business address.**

A: My name is Wayne Turner. My business address is 200 Noah Drive, Franklin Tennessee,  
37604.

**Q: By whom and in what capacity are you employed?**

A: I am employed by Atmos Energy Corporation, Kentucky/Mid-States Division ("Atmos"  
or "the Company") as Operations Manager for the Middle Tennessee region.

**Q: Why have you been asked to provide testimony in this matter?**

A: Company witness Steven Steiger supplied testimony in this case, and was expected to  
serve as the Company's witness in this matter. However, Mr. Steiger will be traveling  
and away from Nashville for an extended period in the near term. In order to avoid any  
problem or delay in the hearing and resolution of this matter, I was asked to substitute for  
Mr. Steiger as the company's witness in this matter. Since I am familiar with the

1 Columbia franchise renewal at issue here, I agreed to serve as the company's witness in  
2 this case in place of Mr. Steiger.

3 **Q: Please describe your work history with Atmos.**

4 A: I have been employed by Atmos for 21 years. I began my career as an appliance installer  
5 and have held various positions in Atmos with increasing responsibilities. I have held my  
6 current position as Operations Manager since 2007. In my current position as Operations  
7 Manager, a position which I have held since 2007, I have been extensively involved with  
8 Atmos' efforts in franchise agreements in the Middle Tennessee region.

9 **Q: Have you previously offered testimony in any regulatory proceedings?**

10 A: Yes. I have provided testimony to this Authority in various dockets seeking approval of  
11 franchise agreements.

12 **Q: What is the purpose of your testimony in this case?**

13 A: I am testifying on behalf of Atmos in support of the petition filed for approval of the  
14 negotiated franchise agreement with the City of Columbia, Tennessee in Docket No. 14-  
15 00023. Rather than re-iterate the testimony that was filed by Mr. Steiger, I have reviewed  
16 Mr. Steiger's testimony and will simply adopt and incorporate Mr. Steiger's testimony by  
17 reference.

18 **Q: Are you familiar with the testimony submitted by Company witness Steven Steiger  
19 in this docket?**

20 A: Yes, I have reviewed his testimony and am familiar with its contents.

21 **Q: Do you adopt the testimony of Company Witness Steven Steiger as your own in this  
22 docket?**

1 A: Yes. Mr. Steiger's testimony is accurate to the best of my knowledge information and  
2 belief. I adopt and incorporate Mr. Steiger's testimony by reference as if fully restated  
3 herein. I am willing to answer any questions that the Authority may have regarding the  
4 contents of that testimony.

5 **Q: In your capacity as Operations Manager for the Middle Tennessee region of Atmos,**  
6 **are you familiar with the natural gas distribution system operated by Atmos in**  
7 **Columbia, Tennessee?**

8 A: Yes. I am familiar with the operation in Columbia, Tennessee as well as the operations in  
9 the other surrounding communities that are served by the Atmos system.

10 **Q: Are you familiar with the franchise negotiation between Atmos and the City of**  
11 **Columbia?**

12 A: Yes. I am familiar with the negotiations that have occurred between Atmos and the City  
13 of Franklin as well as the negotiated agreement that the two parties are submitting for  
14 approval before the TRA.

15 **Q: Have there been any further developments since Mr. Steiger's testimony was**  
16 **submitted?**

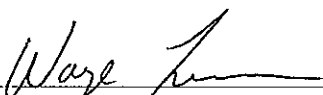
17 A: Yes. The Agreement has been passed on first reading. In connection with passage on  
18 first reading, the City requested several minor changes to the form of the Agreement.  
19 These changes do not affect the economic terms of the Agreement. Specifically, a  
20 change was made to Article VII(C) to avoid any unintended impact on Columbia's  
21 municipal electric utility. Changes also were made to the Agreement's preamble, and to  
22 Article X(A). On April 17, 2014, the Company filed in this Docket a redline showing  
23 these changes, along with a clean copy of the amended Agreement.

1 Q: Do you request that the Authority give its approval to the new franchise agreement  
2 between Atmos and the City of Columbia?

3 A: Yes. We request that the Authority approve the amended franchise agreement between  
4 Atmos and the City of Columbia that was filed in this docket on April 17, 2014.

5 Q: Does this conclude your testimony?

6 A: Yes.

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11 Wayne Turner, Operations Manager  
12 for Middle Tennessee Region  
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15 Sworn to and subscribed before me  
16 this 2nd day of ~~April~~, 2014

17 MAY  
18  
19 Michael T. Brown  
20 \_\_\_\_\_  
21 Notary Public

22  
23 My Commission Expires: 10/20/2014  
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