

# TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

July 30, 2013

Angela C. Lee  
Conterra Ultra Broadband, LLC  
2101 Rexford Road, Suite 200E  
Charlotte, North Carolina 28211

RE: Docket No. 13-00097, *Application of Conterra Ultra Broadband, LLC for a Certificate to Provide Local Exchange Telecommunications Services in Tennessee*

Dear Ms. Lee:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Conterra Ultra Broadband, LLC's application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

1. Authorization letters from the Tennessee and South Carolina Secretaries of State granting Conterra Ultra Broadband, LLC the authority to transact business in those states.
2. Have there been any complaints filed with a state or federal agency against Conterra Ultra Broadband, LLC in the states where the company is providing services?
3. Financial information in the form of a Balance Sheet, Income Statement and Statement of Cash Flow along with Revenues and Operating Costs/Expenses for the previous 3 years.
4. Pre-filed testimony to substantiate the applicant's managerial, technical and financial qualifications, as well as to describe the services to be offered in Tennessee by Conterra Ultra Broadband, LLC.
5. A Small and Minority-Owned Business Participation Plan compliant with Tenn. Code Ann. § 65-5-112.

It is requested that this information be provided no later than 2:00 pm on August 13, 2013 and that you reference Docket Number 13-00097 on the response. In accordance with TRA rules submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version. Should you have questions regarding this request, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

David Foster  
Utilities Division Chief