Bonnie C. Dowling Interiors, Inc.

Bonnie C. Dowling, A.S.I.D.

June 14, 2016

Open Business Solutions, LLC Yellow Pages 1 International Plaza, Suite 550 Philadelphia, PA 19113 RECEIVED

DO NOT CALL / DO NOT FAX

JUN 2 2 2016

TN REGULATO.

RITY

Dear Sir/Madam:

My office is in receipt of your threatening collection notices for the supposed listing in your directory. As I have told you previously, I have not and will not authorize a listing in your directory. The contract in question is fraudulent and its only intent is to extort money from me or my business and furthermore has no legal authority to obligate my business in any contractual agreement. Please remove me from your mailing lists and stop trying to collect this bogus debt. I am also requesting that my phone numbers be added to your Do Not Call List and any contact with me or my employees cease immediately. Additionally, attached is a copy of a Government Action already filed against your agency by the Tennessee Regulatory Authority. I have forwarded this request to their office as well and as by copy of this letter, I am requesting that the Federal Trade Commission, the Better Business Bureau, and the Office of Consumer Protection look into the sales practices and collection methods used by your company. Some businesses might be bullied or tricked into paying a debt that they do not owe, but I will not.

Sincerely,

Bonnie C. Dowling, ASID

Konni C. Douling

President

Enclosure: Government Action from the Tennessee Regulatory Authority

CC:

Kevin Collins, President/CEO, Better Business Bureau Marie Becham, Trade Practices, Better Business Bureau Cindy Liebes, Director, Federal Trade Commission Tennessee Regulatory Authority Georgia Office of Consumer Protection

ENCLOSURE

The following describes a government action that has been resolved by either a settlement or a decision by a court or administrative agency. If the matter is being appealed, it will be noted below.

As of May 1, 2014, Docket No. 13-00095, Before the Tennessee Regulatory Authority, Nashville, TN IN RE:

ALLEGED VIOLATIONS OF TENN.CODE ANN. SECTIONS

65-4-501-506, KNOWN AS THE "DO-NOT-FAX" LAW, BY

OPEN BUSINESS DIRECTORY, LTD.

ORDER

This matter came before Chairman James M. Allison, Director Robin Bennett and Director David F.

Jones of the Tennessee Regulatory

Authority (the "Authority" or "TRA") at a

regularly scheduled Authority Conference held on

April 14, 2014, to reconsider its prior action of

January 13, 2014, to consider evidence that Open

Business Directory, Ltd. ("Open Business") violated Tenn. Code Ann. § 65-4-501 et seq., known as the Tennessee "Do-Not-Fax" law, and to

determine what, if any, penalty to impose.

BACKGROUND

On June 21, 2013, TRA Consumer Services Division

("CSD") investigative staff ("CSD Staff") filed

a memorandum requesting that the Directors appoint a hearing officer to determine whether a

show cause proceeding against Open Business for

violations of Tenn. Code Ann. §65-4-501 et seq.

should be initiated.

The Directors appointed a hearing officer in this

matter on July 15, 2013.

CSD Staff filed a Petition on November 4, 2013,

setting forth its allegations against Open Business.

In the Petition, CSD Staff asserts that the TRA

received twelve (12) complaints from at least

five Tennesseans or Tennessee entities during the

period of February 7, 2011 through May 7, 2013

alleging that Open Business solicited them to

purchase goods and/or services by an unsolicited facsimile.

CSD Staff lists the five Tennesseans or Tennessee

entities as: the Tennessee Regulatory Authority;

Linda Wiggins; Vista Radiology, PC; Riverbend

Maximum Security Institution; and Chalfant

Travel Services.

According to CSD Staff, Open Business responded

to nine (9) of the notices of violation that were

sent to them.

Open Business variously denied violating state law, denied having a business relationship with

the company listed in the complaint or denied

that its order form met the definition of an

advertisement for a good or service.

On November 4, 2013, the Hearing Officer issued an Order Requiring Open Business Directory, Ltd.

to Appear and Show Cause Why the TRA Should Not

Issue a Cease and Desist Order, Impose Civil

Penalties and Seek Additional Relief Against It

for Violations of Tenn. Code Ann. §65-4-501 et seq. ("Show Cause Order"). The Show Cause Order cited the alleged twelve (12) violations of Tenn.

Code Ann. §65-4-502(a) and required Open Business

to appear at the January 13, 2014 Authority Conference and show cause why it should not be found in violation of state law and, upon such

finding, the TRA should not immediately issue a cease and desist order, impose civil penalties and sanctions, and seek additional relief to the maximum extent allowed by law.

Tenn. Code Ann. §65-4-502(a) states: "No person

shall transmit or cause another person to transmit an unsolicited facsimile advertisement.

"The TRA is authorized to issue a cease and desist order and impose a civil penalty up to the maximum of two thousand dollars (\$2,000) per

violation of Tenn. Code Ann. §65-4-502(a).

At the regularly scheduled Authority Conference on January 13, 2014, CSD Staff presented evidence that Open Business had violated Tenn. Code Ann. §65-4-502(a).

No representative of Open Business was present in

response to the Show Cause Order.

CSD Staff described the efforts made to notify Open Business of the Show Cause Order.

CSD Staff then requested that the panel impose the maximum civil penalty of twenty-four thousand dollars (\$24,000), based on twelve (12) violations of Tenn. Code Ann. §65-4-502(a), and order that Open Business cease and desist

transmitting, or causing another person to transmit, any unsolicited facsimile advertisement into Tennessee.

Based upon TRA Rule 1220-1-2-.17, the panel found that Open Business, after being given due notice, failed to participate in the proceeding and was in default.

Further, based on the evidence presented in this docket, the panel found that Open Business had

violated Tenn. Code Ann. §65-4-502(a) on twelve (12) occasions by transmitting, or causing another person to transmit, an unsolicited facsimile advertisement to Tennesseans or Tennessee entities.

Therefore, pursuant to Tenn. Code Ann. §65-4-504(a), the panel voted unanimously to

require Open Business to pay twenty-four thousand

dollars (\$24,000) immediately, representing a

two thousand dollar (\$2,000) fine per violation

of Tenn. Code Ann. §65-4-502(a), and to cease

and desist transmitting, or causing another person to transmit, unsolicited facsimile advertisements into the state of Tennessee.

AGREEMENT FOR RECONSIDERATION

On February 5, 2014, Michael Barron, a representative of Open Business, wrote a letter to the Authority stating that the Petition and January 24, 2014 Order "does not appear to have been received by the Company at the above offices" and "(a)s such, the Company did not have the opportunity to respond to the petition."

Open Business further stated that it was "in the process of relocating it's (sic) offices but at the time of issue the Company received all post at the above office address."

Mr. Barron indicated that "the Company does wish

to be heard on this matter."

He also stated that "(a)ll faxes are sent by a

third party which has advised the Company that it

complies with all regulations in this regard."

Mr. Barron further avers that the fax is an "Order form which is signed by the business ... could not have been deemed to be an advertisement

(sic)."

Finally, Mr. Barron states that the "form has also been modified and improved upon as will be seen when the Company is given leave to respond."

CSD Staff responded to Mr. Barron's letter, describing the efforts made to notify Open Business of the proceedings.

Nevertheless, CSD Staff indicated it was "willing to agree to a reconsideration hearing if Open Business would like to avail itself of the opportunity to be heard by the Authority."

OPEN BUSINESS DIRECTORY REPLY

On April 14, 2014, Michael Barron filed a Reply to the Petition Filed in Support of Allegations of Violations of Tenn. Code Ann. §65-4-501 et seq. ("Reply") in this docket on behalf of Open Business.

In the Reply, Open Business reiterates that it was previously unaware of the Petition and that it has now had the opportunity to review the Petition and the Warren Affidavit.

Open Business contends that the facsimiles were not advertisements as defined in the Tennessee

statute. Rather, Open Business contends that each fax is a "Purchase Order Form by definition

which does not advertise any service or availability or quality of any services and

does not encourage the purchase of any services.

A Purchase Order is a request to purchase goods

or services (sic) The Order form does not advertise services."

According to Open Business, "(t)he Purchase Order

Form sets out the terms should a business wish to

order the service and the fee for such service."

Open Business sets forth a definition of an

advertisement as "the making of a representation

in any form in connection with a trade, business,

craft or profession in order to promote the supply of goods or services, including immovable property, rights and obligations" and a "notice

or announcement in a public medium promoting a

product, service or event or publicizing a job vacancy".

According to Open Business, the "Purchase Order

Form" does not make "such representation defined by the Code or generally."

In addition, Open Business attached to the Reply

a copy of a "Purchase Order Form" signed by a

representative of Chalfant Travel Services and

dated January 18, 2012. Open Business asserts that, in this instance, a contract was entered into by the business.

Open Business states that for the other complaints sent to them by the CSD Staff, no file could be found and therefore no contract existed.

In the letter from Michael Barron accompanying the Reply ("Reply Letter"), Open Business requests "that the hearing be conducted without

the attendance of any Representative of the

Company and that this letter and the attached Reply be taken in evidence in support of the

reconsideration request in respect of the above

Order made pursuant to Tenn. Code Ann. §65-4-501

et seq."

Mr. Barron adds: " ... we await hearing from you

following the hearing."

NOTICE OF SHOW CAUSE HEARING

On March 13, 2014, the Hearing Officer issued a

Notice of Hearing for the hearing on April 14,

2014.

The Certificate of Service indicates the Notice

of Hearing was e-mailed to three separate addresses; mailed to locations in Boston, Massachusetts,

Dubai, the Russian Federation

and Switzerland, and faxed to three different

numbers.

On March 14, 2014, transmission verification reports for the faxes were filed in the docket file.

Open Business's Reply was filed on April 3, 2014

and, although it does not acknowledge that the

Company received the Notice, it does state that

Open Business requests the Hearing be conducted

without the attendance of a Company representative, indicating it was aware of the Hearing.

APRIL 14, 2014 AUTHORITY CONFERENCE

At the regularly scheduled Authority Conference

on April 14, 2014, CSD Staff again presented

evidence that Open Business had violated Tenn.

Code Ann. 65-4-502(a).

No representative of Open Business was present in

response to the Show Cause Order.

CSD Staff described the efforts made to notify

Open Business of the Show Cause Order and presented the evidence against Open Business.

CSD Staff requested that the panel impose the

maximum civil penalty of twenty-four thousand

dollars (\$24,000), based on twelve (12) violations of Tenn. Code Ann. §65-4-502(a), and

order that Open Business cease and desist transmitting, or causing another person to transmit, any unsolicited facsimile advertisement

into Tennessee.

TRA Rule 1220-1-2-.17 states:

(1) Failure of a party to attend or participate in a pre-hearing conference, hearing or other

stage of a contested case proceeding, after due notice thereof, shall be cause for finding such party in default, pursuant to T.C.A. §4-5-309. Failure to comply with an order of the Authority or a Hearing Officer may be deemed a failure to participate in a contested case and, therefore be cause for finding a party in default.

- (2) (a) Upon entry into the record of the default
- of the petitioner at a contested case proceeding, the petition shall be dismissed.
- (b) Upon entry into the record of the default
- of a respondent at a contested case proceeding,

the matter shall be tried as unopposed relative to such respondent.

(3) Where the case is unopposed, the petitioner

has the burden of making out a prima facie case,

which may be done on the basis of written filings.

In order to carry out statutory policies, however, the Authority or Hearing Officer may require further proof.

Based upon TRA Rule 1220-1-2-.17, the panel found

that Open Business, after being given due notice,

failed to participate in the proceeding and was

in default.

Further, upon reconsideration of its prior actions, the panel found that, based on the evidence presented, Open Business had violated

Tenn. Code Ann. §65-4-502(a) on twelve (12)

occasions by transmitting, or causing another

person to transmit, an unsolicited facsimile

advertisement to Tennesseans or Tennessee

entities.

Therefore, pursuant to Tenn. Code Ann. §65-4-504(a), the panel voted unanimously to require Open Business to pay twenty-four thousand dollars (\$24,000) immediately and to cease and desist transmitting, or causing another person to transmit, unsolicited facsimile advertisements into the state of Tennessee.

IT IS THEREFORE ORDERED THAT:

- 1. Open Business Directory, Ltd. shall immediately cease and desist sending, or causing to be sent, any unsolicited facsimile advertisements into the state of Tennessee; and
- 2. Open Business Directory, Ltd. shall immediately pay a fine of twenty-four thousand dollars (\$24,000), representing a two thousand dollar (\$2,000) fine per violation of Tenn. Code Ann. §65-4-502(a). Chairman James M. Allison, Director Robin Bennett and Director David F. Jones concur.