

**IN THE TENNESSEE REGULATORY AUTHORITY  
AT NASHVILLE, TENNESSEE**

**IN RE:** )  
 )  
**PETITION OF NAVITAS TN NG, LLC** )      **DOCKET NO. 12-00068**  
**FOR AN ADJUSTMENT TO ITS NATURAL** )  
**GAS RATES AND APPROVAL OF REVISED** )  
**TARIFFS** )

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**AMENDMENT TO STIPULATION AND SETTLEMENT AGREEMENT  
DATED DECEMBER 17, 2012**

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For the sole purpose of settling this case, Tennessee Regulatory Authority (“TRA” or “Authority”) Docket No. 12-00068, Robert E. Cooper, Jr., the Tennessee Attorney General and Reporter, through the Consumer Advocate and Protection Division (“Consumer Advocate”) and Navitas TN NG, LLC (“Navitas” or “Company”) respectfully submit this Amendment to the Stipulation and Settlement Agreement (“Settlement Agreement”) filed in this Docket on December 17, 2012. Subject to Authority approval, the Consumer Advocate and Navitas (collectively, the “Parties”) agree to the following amendments:

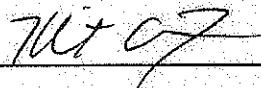
1. To remove depreciation and amortization expense from line 5 of Schedule 4 of Settlement Agreement Ex. A. This revision reduces the revenue deficiency from \$272,601 to \$231,703. Ex. A is replaced in its entirety and is attached.
  
2. To replace the proposed three-step phase in with a two-step phase in. The first step, which is approximately 56% of the revenue deficiency, would go into effect upon approval by the TRA. The second step would include the remaining 44% of the revenue deficiency and go into effect in October 2013. The rate design in Ex. B is replaced in its entirety and is attached.

3. To amend the text of the Settlement Agreement as follows:
  - Paragraph 14 is amended to reflect that the attrition period revenue deficiency is \$231,703 rather than \$272,601. The overall increase in revenue billed to customers is decreased from 63% to 53%. And the residential customer charge “phase-in” from \$6.00 to \$9.00 increases over the time period ending with the October 2013 billing period.
  - Paragraph 15H is amended from \$272,601 to \$231,703.
  - Paragraph 20 is amended to change the dollar amounts from \$272,601 to \$231,703.
  - Paragraph 20A is amended to 56% of \$231,703.
  - Paragraph 20B is amended to the remaining 44% of the revenue deficiency and goes into effect in October 2013.
  - Paragraph 20C is deleted.
  - Paragraph 21 is amended to reflect that the rates in the second step, rather than the third step, are applicable to new customers.

All other terms of the Settlement Agreement remain the same.

The foregoing is agreed and stipulated to this 7<sup>th</sup> day of January, 2013.

**NAVITAS TN NG, LLC**



Klnt W. Alexander, #20420

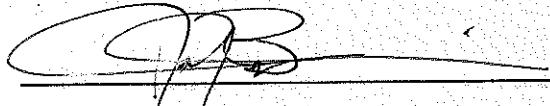
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**AMENDED EXHIBIT A**

**TO AMENDMENT TO STIPULATION**

**AND**

**SETTLEMENT AGREEMENT**

**NAVITAS TN NG, LLC**  
**INDEX TO SCHEDULES**  
For the 12 Months Ending December 31, 2013

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\*\*\* The amounts, allocation, calculation, formulas, and results of these schedules apply only to this Settlement and have no precedential effect for future rate cases. \*\*\*

**NAVITAS TN NG, LLC**  
Results of Operations  
For the 12 Months Ending December 31, 2013

| Line No. |                                   | Settlement         | Company           | Difference         |
|----------|-----------------------------------|--------------------|-------------------|--------------------|
| 1        | Rate Base                         | \$ 827,560 A/      | \$ 1,490,326 E/   | \$ -662,766        |
| 2        | Operating Income At Current Rates | -157,755 B/        | -97,000           | -60,755            |
| 3        | Earned Rate Of Return             | -19.06%            | -6.51%            | -12.55%            |
| 4        | Fair Rate Of Return               | 8.71% C/           | 9.20%             | -0.49%             |
| 5        | Required Operating Income         | 72,047             | 137,080           | -65,033            |
| 6        | Operating Income Deficiency       | 229,802            | 234,080           | -4,278             |
| 7        | Gross Revenue Conversion Factor   | <u>1.008274 D/</u> | <u>1.666795</u>   | <u>-0.658521</u>   |
| 8        | <b>Revenue Deficiency</b>         | <b>\$ 231,703</b>  | <b>\$ 390,164</b> | <b>\$ -158,460</b> |
|          | <b><u>Analysis</u></b>            |                    |                   |                    |
| 9        | Total Revenue (Current Rates)     | 435,987.63 F/      | 484,183.00 F/     | (48,195.37)        |
| 10       | Increase in Total Revenue         | 53% G/             | 81% G/            | -27%               |

A/ CAPD Exhibit, Schedule 2.

B/ CAPD Exhibit, Schedule 4.

C/ CAPD Exhibit, Schedule 10.

D/ CAPD Exhibit, Schedule 11.

E/ Company Filing. CAPD requests that Navitas files all documents provided to CAPD to the TRA to help ensure confidential documents are not inadvertently filed.

F/ Settlement Exhibit, Schedule 5.

G/ This amount is the percentage increase to the customer's bills based on the PGA rate effective from the CAPD's test year of April 1, 2011 to March 31, 2012, calculated as Revenue Deficiency (Line 8) divided by Total Revenue (Current Rates) (Line 9).

**NAVITAS TN NG, LLC**  
Average Rate Base  
For the 12 Months Ending December 31, 2013

| Line No.           |  | Test Period A/      | Adjustments B/   | Attrition Period    |
|--------------------|--|---------------------|------------------|---------------------|
| <b>Additions:</b>  |  |                     |                  |                     |
| 1                  | Utility Plant in Service                           | \$ 1,755,227        | \$ 182,766       | \$ 1,937,993        |
| 2                  | Other Long-Term Assets                             | 214,438             | -149,431         | 65,007              |
| 3                  | Working Capital                                    | 37,578              | -501 *           | 37,077              |
| 4                  | <b>Total Additions</b>                             | <b>\$ 2,007,243</b> | <b>\$ 32,834</b> | <b>\$ 2,040,077</b> |
| <b>Deductions:</b> |  |                     |                  |                     |
| 5                  | Accumulated Depreciation                           | \$ 907,049          | \$ 73,719        | \$ 980,768          |
| 6                  | Accumulated Amortization of Other Long-Term Assets | 19,257              | -12,420          | 6,837               |
| 7                  | Acquisition Adjustment                             | 251,338             | -26,426          | 224,912             |
| 8                  | <b>Total Deductions</b>                            | <b>\$ 1,177,644</b> | <b>\$ 34,873</b> | <b>\$ 1,212,517</b> |
| 9                  | <b>Rate Base</b>                                   | <b>\$ 829,599</b>   | <b>\$ -2,039</b> | <b>\$ 827,560</b>   |

\* Utility Plant in Service, Other Long Term Assets, Accumulated Depreciation, and Plant Acquisition Adjustment are from the Navitas TN NG Trial Balance as of 12/31/2011. The calculation for working capital in this Settlement is the "one-eighth method", which presumes that cash working capital necessary equals 1/8 (or 45 days/360 days) of the O&M expense, which is the NUC Crews charge on Schedule 4.A.

\*\* Other Long Term Assets recorded in Navitas's financial statements

A/ Company Filing.

B/ CAPD Exhibit, Schedule 2.A.

**NAVITAS TN NG, LLC**  
**Adjustments to Rate Base**  
**For the 12 Months Ending December 31, 2013**

| <u>Line No.</u> | <u>Adjustments to Additions</u>  |
|-----------------|--|
| 1               | Reverse journal entry transferring meters to NUC from TN 9,000.00 A/   |
| 2               | New Meters from 2011 3,990.00 B/                                       |
| 3               | New Meters for 2012 1,976.00 B/  |
| 4               | New Meters for 2013* 11,520.00 B/                                      |
| 5               | 2012 Non-meter Capital Expenditures 16,359.76 C/                       |
| 6               | 2013 Non-meter Capital Expenditures* 8,568.38 C/                       |
| 7               | California Land 53,009.19 E/   |
| 8               | California Building 58,729.90 E/                                       |
| 9               | Eakley Land 1,845.22 E/  |
| 10              | Eakley Building 17,767.32 E/   |
| 11              | Other Long Term Assets (149,431.38) F/                                 |
| 12              |  |
| 13              |  |
| 14              | <u>Adjustments to Deductions</u>                                       |
| 15              | Accumulated Depreciation increase for Meters in 2011 1,083.35 D/       |
| 16              | Accumulated Depreciation increase for 2012 Depreciation 47,987.02 D/   |
| 17              | Accumulated Depreciation increase for 2013 Depreciation* 24,648.47 D/  |
| 18              | Amortization of the Acquisition Adjustment 2012 & 2013* (26,425.64) E/ |
| 19              | Amortization of the Other Long Term Assets 2012 & 2013* (12,420.06) F/ |
| 20              |  |

- The estimated acquisitions and related depreciation and amortization for 2013 are reduced by half to arrive at the Average Rate Base on Schedule 2.A. The meters expected to be replaced in March 2013 are added in full since the replacement occurs in the first part of the year.

Notes: A/ This amount reflects the reversal of a journal entry recorded to transfer the cores of the meters from TN's fixed assets to NUC's fixed asset, as shown and explained on CAPD Exhibit, Schedule 2.A.

B/ This amount reflects the acceleration of replacing meters, as shown and explained on CAPD Exhibit, Schedule 2.A.

C/ This amount reflects the estimated capital expenditures that are not related to meter replacement as calculated by the CAPD on CAPD Exhibit, Schedule 2.A.

D/ Accumulated Depreciation increase for 2012 and 2013 were calculated on the Depreciation Schedule, Schedule 4.A.2. This amount is also described in CAPD Exhibit, Schedule 2.A.

E/ See Depreciation Schedule, Schedule 4.A.2.

F/ See Amortization Schedule, Schedule 4.A.3.

**NAVITAS TN NG, LLC**  
**Comparative Rate Base**  
**For the 12 Months Ending December 31, 2013**

| Line No.           |  | Settlement A/       | Company B/          | Difference         |
|--------------------|--|---------------------|---------------------|--------------------|
| <b>Additions:</b>  |  |                     |                     |                    |
| 1                  | Utility Plant in Service                           | \$ 1,937,993        | \$ 2,443,206        | \$ -505,213        |
| 2                  | Other Long-Term Assets                             | 65,007              | 27,300              | 37,707             |
| 3                  | Working Capital                                    | 37,077              | 37,866              | -789               |
| 4                  | <b>Total Additions</b>                             | <b>\$ 2,040,077</b> | <b>\$ 2,508,372</b> | <b>\$ -468,295</b> |
| <b>Deductions:</b> |  |                     |                     |                    |
| 5                  | Accumulated Depreciation                           | \$ 980,768          | \$ 1,018,046        | \$ -37,278         |
| 6                  | Accumulated Amortization of Other Long-Term Assets | 6,837               | 0                   | 6,837              |
| 7                  | Acquisition Adjustment                             | 224,912             | 0                   | 224,912            |
| 8                  | <b>Total Deductions</b>                            | <b>\$ 1,212,517</b> | <b>\$ 1,018,046</b> | <b>\$ 194,471</b>  |
| 9                  | <b>Rate Base</b>                                   | <b>\$ 827,560</b>   | <b>\$ 1,490,326</b> | <b>\$ -662,766</b> |

A/ CAPD Exhibit, Schedule 2.  
 B/ Company Filing.

**NAVITAS TN NG, LLC**  
Income Statement at Current Rates  
For the 12 Months Ending December 31, 2013

| Line No. |   | Test Period        | A/ | Adjustments       | Settlement Attrition Amount |
|----------|---|--------------------|----|-------------------|-----------------------------|
|          | <b>Operating Revenues:</b>                        |                    |    |                   |                             |
| 1        | Gas Sales & Transportation Revenues               | \$ 456,860         |    | \$ -28,667        | \$ 428,193 B/               |
| 2        | Other Revenues                                    | 27,323             |    | -19,529           | 7,794 C/                    |
| 3        | <b>Total Revenue</b>                              | <u>\$ 484,183</u>  |    | <u>\$ -48,195</u> | <u>\$ 435,988</u>           |
|          | <b>Operating &amp; Maintenance Expenses:</b>      |                    |    |                   |                             |
| 4        | Purchased Gas Expense                             | \$ 224,324         |    | \$ -5,164         | \$ 219,160 B/               |
| 5        | Operations & Maintenance                          | 302,949            |    | 10,979            | 313,928 D/                  |
| 6        | <b>Total Operating &amp; Maintenance Expenses</b> | <u>\$ 527,273</u>  |    | <u>\$ 5,816</u>   | <u>\$ 533,089</u>           |
|          | <b>Other Expenses:</b>                            |                    |    |                   |                             |
| 7        | Depreciation & Amortization Expense               | \$ 55,094          |    | \$ -5,351         | \$ 49,743 D/                |
| 8        | General Taxes                                     | 10,469             |    | 442               | 10,911 E/                   |
| 9        | State Excise Taxes                                | 0                  |    | 0                 | 0 F/                        |
| 10       | Federal Income Taxes                              | 0                  |    | 0                 | 0 G/                        |
| 11       | <b>Total Other Expenses</b>                       | <u>\$ 65,563</u>   |    | <u>\$ -4,909</u>  | <u>\$ 60,654</u>            |
| 12       | <b>Total Operating Expenses</b>                   | <u>\$ 592,836</u>  |    | <u>\$ 906</u>     | <u>\$ 593,742</u>           |
| 13       | <b>Utility Operating Income</b>                   | <u>\$ -108,653</u> |    | <u>\$ -49,102</u> | <u>\$ -157,756</u>          |

A/ Company Filing.

B/ CAPD Exhibit, Schedule 6.

C/ Navitas TN NG account # 4199, Penalties & Service Charges

12/31/2011: \$6,174.20

Less Q1 2011: 3,962.23

Add Q1 2012: 5,582.21

Total \$7,794.18

D/ CAPD Exhibit, Schedule 4.A.

E/ CAPD Exhibit, Schedule 7.

F/ CAPD Exhibit, Schedule 8.

G/ Federal Income Taxes are passed through to the owner's personal return.

**NAVITAS TN NG, LLC**  
**TN Expense Adjustments**

For the 12 Months Ending December 31, 2013

|                             | Company P&L<br>12/31/2011* | Deduct P&L<br>1/1/2011 to<br>3/31/2011* | Add P&L<br>1/1/2012 to<br>3/31/2012* | Company P&L<br>4/1/2012 to<br>3/31/2012 |                | Settlement<br>Adjustments<br>to 4/1/2012 | Settlement<br>Adjusted<br>Expenses<br>to 3/31/2012 | Inflation<br>(2012 &<br>2013) | G/<br>Total<br>Expenses |
|-----------------------------|----------------------------|---|--------------------------------------|---|----------------|--|--|-------------------------------|-------------------------|
|                             |                            |   |                                      |   |                |  |  |                               |                         |
| 5900 Direct Costs           |                            |   |                                      |   |                |  |  |                               |                         |
| 5921 NUC-Crews              | 278,184.88                 | 50,060.01                               | 88,590.00                            | 316,694.97                              |                | A/                                       |  |                               | 286,613.22 A/           |
| 5923 NUC-asset Billing      | 15,447.95                  | 2,173.75                                | 4,977.00                             | 18,250.90                               | (18,250.90) B/ |  | 36,069.30  |                               | 36,069.30               |
| 5939 Depreciation           | 49,634.18                  | 10,371.16                               | 14,240.61                            | 53,503.83                               | (17,434.33) C/ |  | 13,673.31  |                               | 13,673.31               |
| 5999 Amortization           |                            |   |                                      |   | 13,673.31 D/   |  |  |                               |                         |
| 6000 Overhead               |                            |   |                                      |   |                |  |  |                               |                         |
| 6300 Bank Fees              | 1,372.82                   | 169.70                                  | 690.92                               | 1,794.04                                |                | 1,794.04                                 |  | 1,038                         | 1,861.78                |
| 6408 Achvalorem Tax Expense | 6,976.83                   |   | 1,740.00                             | 8,716.83                                |                | 8,716.83                                 |  | 1,038                         | 9,046.95                |
| 6410 Lic. permit, member    |                            |   | 1,920.00                             | 1,920.00                                |                | 1,920.00                                 |  | 1,038                         | 1,982.49                |
| 6412 Postage-billing        | 1,152.95                   | 263.13                                  | 352.82                               | 1,242.84                                | (82.13) E/     | 1,160.51                                 | 1,038  | 1,228.08                      |                         |
| 6420 Tax consult & filing   | 53.15                      |   |                                      | 53.15                                   |                | 53.15                                    |  | 1,038                         | 55.16                   |
| 6435 Bad debt               | 6,210.77                   |   | 100.84                               | 6,311.41                                | (4,000) F/     | 2,311.41                                 | 1,038  | 2,396.68                      |                         |
| 6456 Customer Discounts     | 523.80                     | 291.51                                  | 477.45                               | 709.54                                  |                | 709.54                                   |  | 1,038                         | 735.33                  |
|                             |                            |   |                                      |   | 403,197.11     |  |  |                               | 383,671.30              |
|                             |                            |   |                                      |   |                |  |  |                               |                         |

\* Per Navitas's Quickbooks reports.

A/ The Settlement adjustments to the NUC-Crews expense amount to calculate the fair and reasonable expenses allocated to TN for the attrition year are shown on CAPD Exhibit, Schedule 4.A.1.

B/ To remove the expenses related to intercompany charges by NUC to TN for meter fees of \$3.00 per meter. The meters should be recorded in TN's fixed assets and depreciated in TN's books.  
See Note B on Schedule 2.A.1.

C/ To adjust depreciation expenses for the meters and the expected 2012 and 2013 capital expenditures, as well as include the amortization of the Plant Acquisition Adjustment.  
See Schedule 4.A.2.

D/ To include amortization for organizational costs, the unamortized portion of the 2011 rate case expenses, and the 2012 rate case expenses. See Amortization Schedule, Schedule 4.A.3.

E/ To reduce the amount of Postage by the 5% markup amount erroneously applied to expenses directly charged from NUC to TN.

F/ Per review of the account details of account #6495, Bad Debt Expense \$6,178.96 of the expenses from 4/1/2011 to 3/31/2012 related to a write off of \$6,178.96 to clean up of bad debt receivables that were on Gasco's books and probably should have been written off before the purchase by Navitas. Per review of the account details for 2012 and discussions with Navitas, the 2011 write off was an aberration. The Settlement adjusted this account so that the 2013 expenses would reflect the 2012 bad debt expense as of 11/16/2012 of \$2,347.25, as annualized.

G/ Per Inflation Schedule, Schedule 4.A.6.



**Navitas TN NG, LLC**  
**Depreciation Expense**  
 For the 12 Months Ending December 31, 2013

| Source: 2012 3rd Quarter Depreciation Schedules from Joey Irwin |          |      |              | Settlement Calculation                 |                           |
|---|----------|------|--------------|--|---------------------------|
|   | Acq Date | Life | Cost basis   | 2012 Depreciation Expense (annualized) | 2013 Depreciation Expense |
| <b>Mains (NARUC acct #376)</b>                                  |          |      |              |  |                           |
| Byrdstown & County  | 12/31/10 | 480  | 550,595.00   | \$ 13,764.88                           | \$ 13,764.88              |
| Fentress County   | 12/31/10 | 480  | 3,018.00     | \$ 75.45                               | \$ 75.45                  |
| Jellico System  | 12/31/10 | 480  | 1,183,700.00 | \$ 29,592.50                           | \$ 29,592.50              |
| Total 1774  |          |      | 1,737,313.00 | \$ 43,432.83                           | \$ 43,432.83              |
| Rebuild Byrdstown Odorant Sys                                   | 01/01/11 | 240  | 15,000.00    | \$ 750.00                              | \$ 750.00                 |
| Total 1771  |          |      | 15,000.00    | \$ 750.00                              | \$ 750.00                 |
| <b>Services (NARUC acct #380)</b>                               |          |      |              |  |                           |
| Service - McCreaty; McCreaty; Veach                             | 10/31/11 | 480  | 1,286.25     | \$ 32.16                               | \$ 32.16                  |
| Service - Delf; Stevens   | 11/30/11 | 480  | 892.50       | \$ 22.31                               | \$ 22.31                  |
| Service - Chitwood  | 12/31/11 | 480  | 735.00       | \$ 18.38                               | \$ 18.38                  |
| Service - Pickett County Visitor Center                         | 01/31/12 | 480  | 5,421.76     | \$ 135.54                              | \$ 135.54                 |
| Service - Jellico Elementary                                    | 03/31/12 | 480  | 2,600.85     | \$ 65.02                               | \$ 65.02                  |
| Service - David Creekmore                                       | 04/30/12 | 480  | 525.00       | \$ 13.13                               | \$ 13.13                  |
| Service - Jellico Hospital                                      | 05/31/12 | 480  | 598.50       | \$ 14.96                               | \$ 14.96                  |
| Service - Ester Baptist Church                                  | 05/31/12 | 480  | 2,001.30     | \$ 50.03                               | \$ 50.03                  |
| Service - Glen Paris  | 07/31/12 | 480  | 507.41       | \$ 12.69                               | \$ 12.69                  |
| Service - Robert Johnson  | 08/30/12 | 480  | 615.00       | \$ 15.38                               | \$ 15.38                  |
| Total 1772  |          |      | 15,183.57    | 379.59                                 | 379.59                    |
| Subtotal  |          |      | 1,767,496.57 | 44,562.41                              | 44,662.41                 |
| <b>Acquisition adjustment</b>                                   |          |      |              |  |                           |
| Acquisition Adjustment - Jellico                                | 12/31/10 | 240  | (44,840.00)  | \$ (2,242.00)                          | \$ (2,242.00)             |
| Acquisition Adjustment - Byrdstown                              | 12/31/10 | 240  | (219,120.00) | \$ (10,956.00)                         | \$ (10,956.00)            |
| Total 1777  |          |      | (263,960.00) | (13,198.00)                            | (13,198.00)               |
| Acquisition balancing entry                                     | 06/30/11 | 240  | (592.86)     | \$ (29.64)                             | \$ (29.64)                |
| Total 1778  |          |      | (592.86)     | (29.64)                                | (29.64)                   |

|  |  |          |     | Tennessee Allocation | 2012 Depreciation Expense (annualized) | 2013 Depreciation Expense |
|--|--|----------|-----|----------------------|--|---------------------------|
| CAPD Adjustments to Navitas TN NG, LLC's Asset Listing |  |          |     |                      |  |                           |
| TN   | 2011 Meter Cores                             | 01/01/11 | 120 | 9,000.00             | 9,000.00                               | 900.00                    |
|  | 2011 Meters*                                 | 06/01/11 | 120 | 2,014.00             | 2,014.00                               | 201.40                    |
|  | 2011 Meters*                                 | 09/01/11 | 120 | 1,976.00             | 1,976.00                               | 197.60                    |
|  | 2012 Meters*                                 | 04/01/12 | 120 | 1,976.00             | 1,976.00                               | 197.60                    |
|  | 2013 Meters*                                 | 03/01/13 | 120 | 11,520.00            | 11,520.00                              | N/A                       |
|  | 2012 other cap ex 4th Quarter                | 11/15/12 | 480 | 4,089.94             | 4,089.94                               | 17.04                     |
|  | 2013 other cap ex**                          | 06/30/13 | 480 | 17,136.76            | 17,136.76                              | N/A                       |
| California   | Land - 3186D Airway Blvd, Costa Mesa         | 06/30/11 |     | 547,200.00           | 50,485.13                              | A/                        |
|  | Land - Closing cost on property              | 06/30/11 |     | 27,357.91            | 2,524.06                               | A/                        |
|  | Value of building improvements 4800sf * \$50 | 06/30/11 | 468 | 240,000.00           | 22,142.60                              | A/                        |
|  | Improvements in 2011                         | 12/31/11 | 468 | 335,870.90           | 30,987.73                              | A/                        |
|  | Improvements in 2012 Q1                      | 03/31/12 | 468 | 54,392.82            | 5,018.33                               | A/                        |
|  | Improvements in 2012 Q2                      | 06/30/12 | 468 | 6,300.00             | 581.24                                 | A/                        |
| Eakley   | Land - Eakly                                 | 07/28/09 |     | 40,000.00            | 1,845.22                               | B/                        |
|  | Eakly Structure                              | 07/28/09 | 468 | 12,501.70            | 576.71                                 | B/                        |
|  | LI - Eakly reconstr L                        | 09/30/09 | 468 | 24,311.25            | 1,121.49                               | B/                        |
|  | LI - Closing costs                           | 10/01/09 | 468 | 1,346.75             | 62.13                                  | B/                        |
|  | LI - Eakly reconstr M&S                      | 10/31/09 | 468 | 2,378.01             | 109.70                                 | B/                        |
|  | LI - Eakly reconstr L&E                      | 10/31/09 | 468 | 16,090.88            | 742.28                                 | B/                        |
|  | LI - Eakly reconstr L&E                      | 11/30/09 | 468 | 15,025.13            | 693.12                                 | B/                        |
|  | LI - Eakly reconstr L&E                      | 12/31/09 | 468 | 32,997.00            | 1,522.17                               | B/                        |
|  | LI - Eakly reconstr M&S                      | 12/31/09 | 468 | 35,895.26            | 1,655.86                               | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 01/31/10 | 468 | 21,878.74            | 1,009.28                               | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 02/28/10 | 468 | 13,107.00            | 604.63                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 03/31/10 | 468 | 65,315.10            | 3,013.01                               | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 04/30/10 | 468 | 6,209.73             | 378.72                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 05/31/10 | 468 | 15,725.70            | 725.43                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 06/30/10 | 468 | 40,070.66            | 1,848.48                               | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 10/01/10 | 468 | 3,153.95             | 145.49                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 10/01/10 | 468 | 20,179.66            | 930.90                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 10/31/10 | 468 | 3,955.43             | 182.47                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 11/30/10 | 468 | 6,943.78             | 320.32                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 12/31/10 | 468 | 1,531.72             | 70.86                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 01/31/11 | 468 | 5,447.68             | 251.30                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 02/28/11 | 468 | 3,499.68             | 161.44                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 03/31/11 | 468 | 1,436.69             | 66.28                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 04/30/11 | 468 | 826.98               | 38.10                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 05/31/11 | 468 | 479.75               | 22.13                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 06/30/11 | 468 | 1,057.52             | 48.78                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 07/31/11 | 468 | 284.87               | 12.22                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 09/30/11 | 468 | 613.54               | 28.30                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 10/31/11 | 468 | 565.72               | 28.10                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 11/30/11 | 468 | 1,784.91             | 82.34                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 12/01/11 | 468 | 22,207.50            | 1,024.44                               | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 12/31/11 | 468 | 2,224.98             | 102.64                                 | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 01/31/12 | 468 | 1,389.65             | 64.11                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 02/29/12 | 468 | 623.63               | 28.77                                  | B/                        |
|  | LI - Eakly reconstr L,E,M&S                  | 05/31/12 | 468 | 2,114.63             | 97.55                                  | B/                        |
|  |  |          |     | 1,663,988.49         | 179,064.32                             |                           |
|  |  |          |     |                      | 3,424.60                               | 4,734.53                  |
|  | Totals (Net of Acquisition Adjustments)      |          |     | 3,166,932.20         | 1,682,006.03                           | 34,759.38                 |
|  |  |          |     |                      |  | 36,069.30                 |

Note: The Company calculates a full month of depreciation for the month of acquisition.

\* Per discussion with CAPD Exhibit, Schedule 4.A.2, 157 meters had been replaced by 11/17/2012. Hartline indicated that approximately a third of the total meters were replaced in June 2011, September 2011, and April 2012. Hartline also indicated that 200 meters were scheduled to be replaced in March 2013. For further information, see Note B on CAPD Exhibit, Schedule 2.A, Adjustments to Rate Base.

\*\* The Settlement assumes the acquisitions will occur throughout the year. To reflect this, CAPD chose the mid-year acquisition date of 6/30/2013.

A/ These costs are for the land and building, including leasehold improvements, for the California location where management and other administrative duties are performed. For settlement purposes, the property was allocated using CAPD blended allocation in CAPD Exhibit A, Schedule 4.A.5 of 9.23% because the services performed at this location go beyond customer service duties. Also for settlement purposes, the useful life used was 39 years.

B/ These costs are for the land and building, including leasehold improvements, for the California location where management and other administrative duties are performed. This building is approximately 7,000 square feet with approximately half of it being used to rebuild meters. The space for meters was removed from the cost basis for allocation because the costs to build meters are a capitalized cost. The other half of the building has four private offices, three open workspaces, bathrooms, and a conference room. Three of the four private offices are used by managerial or operations employees. One of the private offices is used by a customer service representative as well as the three open workspaces. The conference room is used primarily for managerial and administrative purposes. For settlement purposes, the property was allocated using CAPD blended allocation in CAPD Exhibit A, Schedule 4.A.5 of 9.23% because the services performed at this location go beyond customer service duties. Also for settlement purposes, the useful life used was 39 years.

**Navitas TN NG, LLC**  
**Amortization Expense**  
 For the 12 Months Ending December 31, 2013

| Source: 2012 3rd Quarter Depreciation Schedules from Joey Irwin |                  |               |                   |   |
|---|------------------|---------------|-------------------|---|
|   | Acquisition Date | Life (months) | Cost Basis        | Accumulated Amortization as of 12/31/2011 |
| <b>Org Costs</b>  |                  |               |                   | Unamortized balance as of 12/31/2011      |
| 80% of legal cost of Gasco acq                                  | 12/31/10         | 120           | 72,400.00         | 7,843.33                                  |
| 20% of legal cost of Gasco acq Q1 '11                           | 03/31/11         | 120           | 8,220.00          | 518.33                                    |
| NUC expense for TN transaction                                  | 03/31/11         | 120           | 91,575.00         | 7,631.25                                  |
| Legal Services for GASCO closing                                | 06/30/11         | 120           | 9,132.38          | 532.72                                    |
| <b>Total 1881</b>   |                  |               | <b>179,327.38</b> | <b>16,525.64</b>                          |
| <b>Rate Case</b>  |                  |               |                   | A/ 162,801.74                             |
| Legal Services for Rate Tariff                                  | 06/30/11         | 60            | 5,750.33          | 670.87                                    |
| Legal Services for Rate Tariff                                  | 07/31/11         | 60            | 6,608.28          | 660.83                                    |
| Legal Services for Rate Tariff                                  | 08/31/11         | 60            | 7,196.79          | 599.73                                    |
| Legal Services for Rate Tariff                                  | 09/30/11         | 60            | 6,586.13          | 439.08                                    |
| Legal Services for Rate Tariff                                  | 10/31/11         | 60            | 6,092.63          | 304.63                                    |
| Legal Services for Rate Tariff                                  | 11/30/11         | 60            | 479.85            | 16.00                                     |
| Legal Services for Rate Tariff                                  | 12/31/11         | 60            | 2,396.84          | 39.95                                     |
| <b>Total 1882</b>   |                  |               | <b>35,110.85</b>  | <b>2,731.08</b>                           |
| <b>DIMP</b>   |                  |               | <b>08/01/12</b>   | <b>63</b>                                 |
|   |                  |               | <b>26,964.00</b>  | <b>D/</b>                                 |

**2013 Amortization**

|   | Acquisition Date | Life (months) | Unamortized balance as of 1/1/2013 | 2013 Monthly  | Amortization Expense |
|---|------------------|---------------|------------------------------------|---------------|----------------------|
| <b>Rate Case</b>                            |                  |               |                                    |               |                      |
| Legal fees to obtain 25-yr Franchise Agmt   | 04/26/12         | 300           | 7,183                              | E/ 23.94      | 287.31               |
| 2012 DIMP asset                             | 08/01/12         | 58            | 24,824                             | D/ 428.00     | 5,136.00             |
| Estimated Legal Services for 2012 Rate Case | 12/31/12         | 48            | 33,000.00                          | C/ 687.50     | 8,250.00             |
| <b>Total 1882</b>                           |                  |               | <b>65,006.85</b>                   | <b>687.50</b> | <b>13,673.31</b>     |

Note: The Company calculates a full month of amortization for the first month the capitalized expense is amortized.

A/ The Settlement reduced rate base and adjusted the accumulated depreciation on Schedule 2.A to reflect the elimination of these investor expense.

B/ The Settlement reduced rate base and adjusted the accumulated depreciation on Settlement Exhibit, Schedule 2.A.1 to reflect the elimination of these non-recurring expense.

C/ Navitas did not include any rate case expense in its petition. The Settlement adjusted rate case expense based on estimated expenses. See CAPD Exhibit, Schedule 4.A.3.

D/ The DIMP asset is calculated as follows:

$$\begin{aligned}
 &\text{Minimum monthly payments} & \$4,000 \\
 &\times \text{Minimum number of payments} & 63 \\
 &\times \text{Tennessee customer allocation} & 10.7\% \\
 &\text{Tennessee DIMP Asset} & \$26,964
 \end{aligned}$$

Minimum monthly payments calculated per the contract is \$1 per customer, with a minimum of 4,000 customers. Minimum number of monthly payments is also according to the contract. The Tennessee customer allocation is based on Navitas's petition. Since the number of customers will vary each month, and according to the Quickbooks report showing that Tri-Star has only charged Navitas \$4,000 per month, any amount above the minimum payment is uncertain at the time of this rate case.

E/ These costs relate to the legal fees Navitas incurred to renew the Franchise Agreement for an additional 25 years.

\*\*\* CONFIDENTIAL INFORMATION \*\*\*

12-00053

**Amended Settlement Exhibit A  
Schedule 4.A.4**

NAVITAS TN NG, LLC

NUC Labo

For the 12 Months Ending December 31, 2013

|   |               |                 |
|---|---------------|-----------------|
| Employee Labor Directly Allocable to TN   | \$ 45,767.57  | DI              |
| Outside Labor Directly Allocable to TN    | \$ 30,000.00  | EI              |
| Employee Labor Indirectly Allocable to TN | \$ 914,684.47 | FID             |
| Employee Labor Not Allocable to TN        | \$ 573,106.14 | GI              |
| Outside Labor Not Allocable to TN         | \$ 30,000.00  | EI              |
|   | Total         | \$ 1,593,558.18 |

| Indirect Labor Breakdown - I |      |               | TN %  | TN Portion   |
|------------------------------|------|---------------|-------|--------------|
| Shared Services              | 90%  | \$ 827,874.85 | 9.23% | JF 76,361.97 |
| Customer Services            | 10%  | \$ 91,469.45  | 10.7% | 9,787.23     |
|                              | 100% |               |       | 86,149.20    |

| Employee Name   | ID | Location | Total Earnings - 2011* | Description                          | Applicable to TN? | Amount applicable to TN | Amount not allocable to TN |                 |        |
|---|----|----------|------------------------|--------------------------------------|-------------------|-------------------------|----------------------------|-----------------|--------|
| 1   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 2   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 3   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 4   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 5   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 6   |    |          |                        | Accounting                           | Yes               | 1                       |                            |                 |        |
| 7   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 8   |    |          |                        | Shared                               | Yes               | 1                       |                            |                 |        |
| 9   |    |          |                        | Customer Service                     | Yes               | 2                       |                            |                 |        |
| 10  |    |          |                        | General Manager                      | Yes               | 1                       |                            |                 |        |
| 11  |    |          |                        | Shared Services (monitors line loss) | Yes               | 1                       |                            |                 |        |
| 12  |    |          |                        | Billing Manager/Cust Svc             | Yes               | 2                       |                            |                 |        |
| 13  |    |          |                        | Customer Service                     | Yes               | 2                       |                            |                 |        |
| 14  |    |          |                        | Shared services (Ops Mgr)            | Yes               | 1                       |                            |                 |        |
| 15  |    |          |                        | Shared services (acctg)              | Yes               | 1                       |                            |                 |        |
| 16  |    |          |                        | Tennessee                            | Yes               |                         |                            |                 |        |
| 17  |    |          |                        | Meters (capital) (2 wks/yr for TN)   | No                |                         |                            |                 |        |
| 18  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 19  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 20  |    |          |                        | Meters (capital) (2 wks/yr for TN)   | No                |                         |                            |                 |        |
| 21  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 22  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 23  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 24  |    |          |                        | Meters (capital) (2 wks/yr for TN)   | No                |                         |                            |                 |        |
| 25  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 26  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 27  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 28  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 29  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 30  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 31  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 32  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 33  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 34  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 35  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 36  |    |          |                        | Oklahoma                             | No                |                         |                            |                 |        |
| 37  |    |          |                        | 60% Oklahoma, 40% shared             | 40%               | 1                       |                            |                 |        |
| <b>Total Employee Labor for 2011</b>                  |    |          | \$ 1,513,532.38        |                                      |                   |                         |                            |                 |        |
| <b>Sub:</b> Employee Labor for 1/1/2011 to 3/31/2011  |    |          | \$ (443,233.40)        | B/                                   |                   |                         |                            |                 |        |
| <b>Add:</b> Employee Labor for 4/1/2012 to 3/31/2012  |    |          | \$ 463,289.20          | C/                                   |                   |                         |                            |                 |        |
| <b>Total Employee Labor for 4/1/2011 to 3/31/2012</b> |    |          | \$ 1,533,588.18        | E/                                   |                   |                         |                            |                 |        |
| <b>Total Outside Labor for 4/1/2011 to 3/31/2012</b>  |    |          | \$ 1,593,588.18        | H/                                   |                   |                         |                            |                 |        |
|   |    |          |                        |                                      |                   | \$ 947,921.14           | 62.63% A/                  | \$ 565,611.24   | 37.37% |
|   |    |          |                        |                                      |                   | \$ (277,595.85)         | A*B                        | \$ (165,637.55) |        |
|   |    |          |                        |                                      |                   | \$ 290,156.74           | A*C                        | \$ 173,132.48   |        |
|   |    |          |                        |                                      |                   | \$ 960,482.04           | F/                         | \$ 573,106.14   | G/     |

\* These earnings are from the Paychex payroll report from 1/1/2011 to 12/31/2011.

A/ This is the percentage of total salaries of employees who do any work for Tennessee that is not capitalized. CAPD did not receive the Q1 2012 Paychex salary report with the exact salary expense of each employee from 1/1/2012 to 3/31/2012. CAPD multiplied the percentage of 2011 salaries by the salaries related to Q1 2011 and Q1 2012 as an estimate of the salaries applicable to Tennessee. The same type of calculation was used to calculate the labor that is not allocable to TN.

B/ Sum of Paychex charges to NUC account # 5100, Services, for the period 1/1/2011 to 3/31/2011.

C/ Sum of Paychex charges to NUC account #5100, Services, for the period 1/12/2012 to 3/31/2012.

D. This labor reflects the salary of Jerry Walker, who is dedicated to TN, as increased by 4.52%, which is the amount of the increase in Q1 2012 labor from Q1 2011 labor.

E/ This labor reflects 50% of the payments to Frank Cash from 4/1/2011 to 3/31/2012. Navitas started paying Cash on 7/1/2011 approximately \$5000 per month. Cash's time is split 50/50 between Tennessee and Kentucky. Cash did not start until July 2011, so the annual amount of his fees would be \$60,000, half of which would be directly charged to Tennessee.

E/ This is the total indirect employee and outside labor allocable to TN. It was calculated by taking the total allocable labor less the labor that should be directly charged to TN.

**G/** This portion of labor is dedicated to Oklahoma and therefore is not included in the Tennessee revenue requirement.

H7. This is the total labor costs for 4/1/2011 to 3/31/2012, as adjusted to annualize the outside labor to a full 12 months of Frank Cash's services (\$5,000 per month).

If CAPD utilized two different allocation percentages to the Indirect labor of \$914,694.47. CAPD determined that the Indirect labor was approximately 90% shared services and approximately 10% customer service based on the salaries and description of services provided by each employee. CAPD allocated the estimated customer service labor based on TAD's percentage of customers and the shared services on the blended allocation calculated in the Allocation Percentage Calculation, Schedule 4.A.5.

J/ CAPD utilized its shared services allocation calculated in Schedule 4.A.3 for non-customer driven labor.

**NAVITAS TN NG, LLC**  
Allocation Percentage Calculation  
For the 12 Months Ending December 31, 2013

| Line No.                  | Tennessee | Kentucky | Oklahoma | Total  |
|---------------------------|-----------|----------|----------|--------|
| 1 Gross Plant in Service* | 1756      | 14.03%   | 1045     | 8.35%  |
| 2 Customers**             | 34        | 10.70%   | 25       | 2.16%  |
| 3 Miles of Pipe***        | 34        | 2.94%    | 1096     | 94.89% |
| 4 Sum of Allocations      | 27.68%    | 10.52%   | 172.51%  |        |
| 5 Simple Average (+3)     | 3         | 3        | 3        | 3.51%  |
| 6 Allocation of NUC's O&M | 9.23%     | 57.50%   |          | 70.23% |

\* Gross Plant in Service is in millions. It is unadjusted for any Acquisition Adjustments.

\*\* Customer allocation is per Navitas's petition.

\*\*\* Six customers in Tennessee are domestic tap customers spread along 30 miles of third-party pipe. The 34 miles of pipe shown for the calculation of the Tennessee's allocation is net of any pipes owned by a third-party because presumably the third-party would either maintain their own pipes or reimburse NUC for any expenses incurred to maintain third-party pipe.

**NAVITAS TN NG, LLC**  
**Calculation of Inflation**  
**For the 12 Months Ending December 31, 2013**

| YEAR                                | QUARTER    |            |            | ATTR YR<br>GDP IDP |
|-------------------------------------|------------|------------|------------|--------------------|
|                                     | 1/1 - 3/31 | 4/1 - 6/30 | 7/1 - 9/30 |                    |
| 2010                                | 110.21     | 110.69     | 111.217    | 111.775            |
| 2011                                | 112.362    | 113.106    | 113.940    | 113.985            |
| AVERAGE GDP DEFULATOR FOR YEAR 2011 |            |            |            | 113.3483           |
|                                     |            |            |            | 2.14%              |
|                                     |            |            |            | 1.038 A            |

Source: U.S. Department of Commerce, Bureau of Economic Analysis, Table 1.1.9 (Information available as of October 26, 2012).

A/ This number represents the GDP deflator compounded for 9 months of 2012 (April 2012 through December 2012) and 12 months in 2013.

**NAVITAS TN NG, LLC**  
Comparative Income Statement at Current Rates  
For the 12 Months Ending December 31, 2013

| Line No. |   | Settlement A/      | Company B/        | Difference        |
|----------|---|--------------------|-------------------|-------------------|
|          | <b>Operating Revenues:</b>                        |                    |                   |                   |
| 1        | Gas Sales & Transportation Revenues               | \$ 428,193         | \$ 456,860        | \$ -28,667        |
| 2        | Other Revenues                                    | 7,794              | 27,323            | -19,529           |
| 3        | <b>Total Revenue</b>                              | <b>\$ 435,988</b>  | <b>\$ 484,183</b> | <b>\$ -48,195</b> |
|          | <b>Operating &amp; Maintenance Expenses:</b>      |                    |                   |                   |
| 4        | Purchased Gas Expense                             | \$ 219,160         | \$ 224,324        | \$ -5,164         |
| 5        | Operations & Maintenance                          | 313,928            | 302,949           | 10,979            |
| 6        | <b>Total Operating &amp; Maintenance Expenses</b> | <b>\$ 533,089</b>  | <b>\$ 527,273</b> | <b>\$ 5,816</b>   |
|          | <b>Other Expenses:</b>                            |                    |                   |                   |
| 7        | Depreciation Expense                              | \$ 49,743          | \$ 55,094         | \$ -5,351         |
| 8        | General Taxes                                     | 10,911             | 10,469            | 442               |
| 9        | State Excise Taxes                                | 0                  | -11,653           | 11,653            |
| 10       | Federal Income Taxes                              | 0                  | 0                 | 0                 |
| 11       | <b>Total Other Expenses</b>                       | <b>\$ 60,654</b>   | <b>\$ 53,910</b>  | <b>\$ 6,744</b>   |
| 12       | <b>Total Operating Expenses</b>                   | <b>\$ 593,742</b>  | <b>\$ 581,183</b> | <b>\$ 12,559</b>  |
| 13       | <b>Utility Operating Income</b>                   | <b>\$ -157,755</b> | <b>\$ -97,000</b> | <b>\$ -60,755</b> |

A/ CAPD Exhibit, Schedule 4.  
B/ Company Filing.

**NAVITAS TN NG, LLC**  
 Margin & Revenue Summary at Current Rates  
 For the 12 Months Ending December 31, 2013

| Line No.            | Customer Class                     | Billing Determinant A/ | Current Rate B/ | Revenue           |
|---------------------|------------------------------------|------------------------|-----------------|-------------------|
| <b>Residential:</b> |                                    |                        |                 |                   |
| 1                   | Customer Charge                    | 5,114                  | \$ 6.00         | \$ 30,684         |
| 2                   | First 9 Ccf per Month              | 34,185                 | 0.25            | 8,546             |
| 3                   | Commodity Charge (All Consumption) | 182,578                | 0.40            | 73,031            |
| 4                   | <b>Total Residential Margin</b>    |                        |                 | <b>\$ 112,261</b> |
| <b>Commercial:</b>  |                                    |                        |                 |                   |
| 5                   | Customer Charge                    | 902                    | \$ 6.00         | \$ 5,412          |
| 6                   | First 9 Ccf per Month              | 6,174                  | 0.25            | 1,544             |
| 7                   | Commodity Charge (All Consumption) | 113,651                | 0.40            | 45,460            |
| 8                   | <b>Total Commercial Margin</b>     |                        |                 | <b>\$ 52,416</b>  |
| <b>Industrial:</b>  |                                    |                        |                 |                   |
| 9                   | Customer Charge                    | 126                    | \$ 6.00         | \$ 756            |
| 10                  | First 9 Ccf per Month              | 981                    | 0.25            | 245               |
| 11                  | Commodity Charge (All Consumption) | 144,516                | 0.30            | 43,355            |
| 12                  | <b>Total Industrial Margin</b>     |                        |                 | <b>\$ 44,356</b>  |
| 13                  | <b>Total Sales Margin</b>          |                        |                 | <b>\$ 209,033</b> |
| 14                  | <b>Gas Cost</b>                    | 440,745                | \$ 0.49725 C/   | <b>\$ 219,160</b> |
| 15                  | <b>Total Sales Revenue</b>         |                        |                 | <b>\$ 428,193</b> |

A/ The billing determinants differ slightly than the actual billing determinants. Per discussion with Navitas, the system that calculates the bills does not have the reporting capabilities to show the number of customers and the flow for each customer. Navitas tracks of the number of meters and the flow monthly. Navitas provided the number of meters and flow for the 12 months ended 3/31/2012 to CAPD. Per discussion with Navitas, there are a few customers with more than one meter, however the exact number is unknown. Since the flow per customer is also unknown, Navitas estimates revenue by taking the average flow per customer and, when that average is greater than 9 Ccf, assumes that each customer used at least 9 Ccf. Navitas recognizes that both of these variances of using meters instead of customers and using average flow instead of actual flow per customer may overstate the estimated revenue for

B/ Current Emergency Tariff Rates.

C/ Current PGA Rate.

\*\*\* The amounts, allocation, calculation, formulas, and results of these schedules apply only to this Settlement and have no precedential effect for future rate cases. \*\*\*

**NAVITAS TN NG, LLC**  
Taxes Other than Income Income Taxes  
For the 12 Months Ending December 31, 2013

| Line No. |                         | Settlement A/    | Company B/       | Difference    |
|----------|-------------------------|------------------|------------------|---------------|
| 1        | Property Taxes          | \$ 6,977         | \$ 6,977         | \$ 0          |
| 2        | TRA Inspection Fee      | 1,920            | 1,920            | 0             |
| 3        | Payroll Taxes           | 0                | 0                | 0             |
| 4        | Franchise Tax           | 2,014            | 1,572            | 442           |
| 5        | Gross Receipts Tax      | 0                | 0                | 0             |
| 6        | Allocated & Other Taxes | 0                | 0                | 0             |
| 7        | <b>Total</b>            | <b>\$ 10,911</b> | <b>\$ 10,469</b> | <b>\$ 442</b> |

A/ From Company's actual property tax bills for 2011 and the 2011 Franchise and Excise Tax Return.  
B/ Company Filing.

**NAVITAS TN NG, LLC**  
Excise Taxes at Current Rates  
For the 12 Months Ending December 31, 2013

| Line No. |   | Settlement           |
|----------|---|----------------------|
| 1        | <b>Operating Revenues</b>                 | \$ <u>435,988</u> A/ |
|          | <b>Operating Expenses:</b>                |                      |
| 2        | O&M Expenses                              | \$ 533,089 A/        |
| 3        | Depreciation Expense                      | 49,743 A/            |
| 4        | General Taxes                             | 10,911 A/            |
| 5        | <b>Total Operating Expenses</b>           | \$ <u>593,742</u>    |
| 6        | <b>NOI Before Excise and Income Taxes</b> | \$ -157,755          |
| 7        | Less Interest Expense                     | 36,057 B/            |
| 8        | <b>Pre-tax Book Income</b>                | \$ <u>-193,812</u>   |
| 9        | <b>Excise Taxable Income</b>              | \$ 0 C/              |
| 10       | Excise Tax Rate                           | 6.50%                |
| 11       | <b>State Excise Tax Expense</b>           | \$ <u>0</u>          |

A/ CAPD Exhibit, Schedule 4.

B/ CAPD Exhibit, Schedule 10.

C/ Losses under current rates results in an Excise Taxable income of \$0.

**NAVITAS TN NG, LLC**  
Income Statement at Proposed Rates  
For the 12 Months Ending December 31, 2013

| Line No. |   | Current Rates A/   | Rate Increase     | Proposed Rates    |
|----------|---|--------------------|-------------------|-------------------|
|          | <b>Operating Revenues:</b>                        |                    |                   |                   |
| 1        | Gas Sales & Transportation Revenues               | \$ 428,193         | \$ 231,703 B/     | \$ 659,897        |
| 2        | Other Revenues                                    | 7,794              | 4,217             | 12,012            |
| 3        | <b>Total Revenue</b>                              | <b>\$ 435,988</b>  | <b>\$ 235,921</b> | <b>\$ 671,908</b> |
|          | <b>Operating &amp; Maintenance Expenses:</b>      |                    |                   |                   |
| 4        | Purchased Gas Expense                             | \$ 219,160         | \$                | \$ 219,160        |
| 5        | Operations & Maintenance                          | 313,928            | 1,251             | 315,179           |
| 6        | <b>Total Operating &amp; Maintenance Expenses</b> | <b>\$ 533,089</b>  | <b>\$ 1,251</b>   | <b>\$ 534,340</b> |
|          | <b>Other Expenses:</b>                            |                    |                   |                   |
| 7        | Depreciation Expense                              | \$ 49,743          | \$                | \$ 49,743         |
| 8        | General Taxes                                     | 10,911             |                   | 10,911            |
| 9        | State Excise Taxes                                | 0                  | 4,868 *           | 4,868             |
| 10       | Federal Income Taxes                              | 0                  |                   | 0                 |
| 11       | <b>Total Other Expenses</b>                       | <b>\$ 60,654</b>   | <b>\$ 4,868</b>   | <b>\$ 65,522</b>  |
| 12       | <b>Total Operating Expenses</b>                   | <b>\$ 593,742</b>  | <b>\$ 6,119</b>   | <b>\$ 599,861</b> |
| 13       | <b>Utility Operating Income</b>                   | <b>\$ -157,755</b> | <b>\$ 229,802</b> | <b>\$ 72,047</b>  |

A/ CAPD Exhibit, Schedule 4.  
B/ CAPD Exhibit, Schedule 1.

**NAVITAS TN NG, LLC**  
**Rate of Return Summary**  
 For the 12 Months Ending December 31, 2013

| Line No.                                     | Class of Capital                        | Settlement       |               |                       |
|--|---|------------------|---------------|-----------------------|
|  |   | Percent of Total | Cost Rate A/  | Weighted Cost Rate A/ |
| 1  | Short-Term Debt                         | 4.26%            | 6.89%         | 0.29%                 |
| 2  | Long-Term Debt                          | 67.50%           | 6.02%         | 4.06%                 |
| 3  | Common Equity                           | 28.24%           | 15.40%        | 4.35%                 |
| 4  | <b>Total</b>                            | <b>100.00%</b>   |               | <b>8.71%</b>          |
| <br><b>Interest Expense Short-Term Debt:</b> |   |                  |               |                       |
| 5  | Rate Base                               |                  | \$ 827,560 B/ |                       |
| 6  | Short-Term Weighted Debt Cost           |                  | 0.29%         |                       |
| 7  | <b>Short-Term Debt Interest Expense</b> |                  | \$ 2,429      |                       |
| <br><b>Interest Expense Long-Term Debt:</b>  |   |                  |               |                       |
| 8  | Rate Base                               |                  | \$ 827,560 B/ |                       |
| 9  | Long-Term Weighted Debt Cost            |                  | 4.06%         |                       |
| 10   | <b>Long-Term Debt Interest Expense</b>  |                  | \$ 33,628     |                       |
| 11   | <b>Total Interest Expense</b>           |                  | \$ 36,057     |                       |

A/ Klein Exhibit, Page 2 of 16.  
 B/ CAPD Exhibit, Schedule 2.

**NAVITAS TN NG, LLC**  
Revenue Conversion Factor  
For the 12 Months Ending December 31, 2013

| Line No. |   | Amount      | Balance         |
|----------|---|-------------|-----------------|
| 1        | Operating Revenues                          |             | 1.000000        |
| 2        | Add: Forfeited Discounts                    | 0.018202 A/ | 0.018202        |
| 3        | Balance                                     |             | 1.018202        |
| 4        | Uncollectible Ratio                         | 0.005302 B/ | 0.005399        |
| 5        | Balance                                     |             | 1.012803        |
| 6        | State Excise Tax                            | 0.020745 C/ | 0.021010        |
| 7        | Balance                                     |             | 0.991793        |
| 8        | Federal Income Tax                          | 0.000000 D/ | 0.000000        |
| 9        | Balance                                     |             | 0.991793        |
| 10       | Revenue Conversion Factor (Line 1 / Line 9) |             | <b>1.008274</b> |

A/ CAPD calculated this ratio by taking Other Revenue, which reflects the revenue from penalties and service charges for the 12 months ended 3/31/2012 on Schedule 4.A, divided by Operating Revenues from Schedule 5, the Comparative Income Statement.

B/ CAPD calculated this ratio by taking the adjusted bad debt expense for the 12 months ended 3/31/2012 on Schedule 4.A, divided by Operating Revenues from Schedule 5, the Comparative Income Statement.

C/ State Excise Tax Rate of 6.50% based upon total revenue increase above \$0 income.

D/ Federal Income Taxes are passed through to the owner's personal return.

**Navitas TN NG, LLC**  
 Rate Design

|  | Rates*       |              |                | Revenue (annualized)* |                |                |
|--|--------------|--------------|----------------|-----------------------|----------------|----------------|
|  | Current      | 2/1/2013     | 10/1/2013      | Current               | 2/1/2013**     | 10/1/2013      |
| <b>Residential</b>   |              |              |                |                       |                |                |
| Meter charge   | 6.000        | 6.000        | 9.000          | 30,684                | 30,684         | 46,026         |
| First nine   | 0.650        | 1.555        | 1.665          | 8,546                 | 53,158         | 56,918         |
| Greater than nine  | 0.400        | 0.595        | 0.795          | 73,031                | 87,970         | 117,539        |
| Minimum Bill (if 9 Ccf used)                                     | <b>11.85</b> | <b>20.00</b> | <b>23.99</b>   |                       |                |                |
| Total Revenue  |              |              |                | <b>112,261</b>        | <b>171,812</b> | <b>220,483</b> |
| <b>Commercial</b>  |              |              |                |                       |                |                |
| Meter charge   | 6.000        | 6.000        | 9.000          | 5,412                 | 5,412          | 8,118          |
| First nine   | 0.650        | 1.555        | 2.220          | 1,544                 | 9,601          | 13,706         |
| Greater than nine  | 0.400        | 0.595        | 0.795          | 45,460                | 63,949         | 85,444         |
| Minimum Bill (if 9 Ccf used)                                     | <b>11.85</b> | <b>20.00</b> | <b>28.98</b>   |                       |                |                |
| Total Revenue  |              |              |                | <b>52,416</b>         | <b>78,962</b>  | <b>107,268</b> |
| <b>Industrial</b>  |              |              |                |                       |                |                |
| Meter charge   | 6.00         | 6.00         | 14.00          | 756                   | 756            | 1,764          |
| First nine   | 0.550        | 1.555        | 2.885          | 245                   | 1,525          | 2,830          |
| Greater than nine  | 0.300        | 0.595        | 0.755          | 43,355                | 85,403         | 108,369        |
| Minimum Bill (if 9 Ccf used)                                     | <b>10.95</b> | <b>20.00</b> | <b>39.97</b>   |                       |                |                |
| Total Revenue  |              |              |                | <b>44,356</b>         | <b>87,684</b>  | <b>112,963</b> |
| <b>Total Operating Revenue (excluding Purchased Gas Revenue)</b> |              |              | <b>209,033</b> | <b>338,458</b>        | <b>440,714</b> |                |
| Incremental increases  |              |              |                | 129,425               | 102,256        |                |
| Incremental increases  |              |              |                | 62%                   | 30%            |                |
| % of Revenue Deficiency  |              |              |                | 56%                   | 44%            |                |

**Revenue Requirement:**

The Proposed Rates include a \$231,703 rate deficiency. Thus:

|                     |                |
|---------------------|----------------|
| Current Revenue     | 209,033        |
| Revenue Deficiency  | <b>231,703</b> |
| Revenue Requirement | <b>440,736</b> |

\* Rates and Revenues exclude purchased gas.

\*\* The revenue total of \$338,458 reflects the February 1, 2013 rates on an annual basis to enable comparison between the two steps of increase. The rates for February 1, 2013 will be in effect for eight months and provide for \$178,198 in total non-gas revenue based on the billing determinants of the February through September of the test year, as shown on Schedule 2.A of this Exhibit B.

Note 1: The Revenue was calculated on Schedules 2 and 3 of this Exhibit B. These billing determinants are the same as those on Amended Settlement Exhibit, Schedule 6, Revenue Summary, as adjusted to account for the months that the average usage was less than 9 Ccf. This adjustment is less than a \$500 difference in any given year.



**First Step Increase - February 1, 2013 (8-months of revenue)**

Second Step Increase - October 1, 2013 [finalized]