PETITIONER'S EXHIBIT MLS-1

TENNESSEE-AMERICAN WATER COMPANY, IN	'AN WATER COMPANY, IN	J V	CAN	R	ИER	-AI	SEE-	INES	FEN	_
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CASE NO. _____

DIRECT TESTIMONY

OF

MELISSA L. SCHWARZELL

ON

LABOR AND LABOR RELATED (INCLUDING LABOR, GROUP INSURANCE, PENSION, 401K, DEFINED CONTRIBUTION PLAN, AND PAYROLL TAXES), RENT, PROPERTY TAX

SPONSORING PETITIONER'S EXHIBITS:

EXP-1-LABOR-MLS
EXP-7-GROUP INSURANCE-MLS
EXP-8-PENSION-MLS
EXP-14B-401K-MLS
EXP-14C-DCP-MLS
EXP-18B-PAYROLL TAX-MLS
EXP-12-RENT EXPENSE-MLS
EXP-18A-PROPERTY TAX-MLS

Direct Testimony of

Melissa L. Schwarzell

WITNESS INTRODUCTION

Would you please introduce yourself? 4 Q.

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A.

My name is Melissa L. Schwarzell. I am employed by American Water Works Service 5 A. 6 Company ("Service Company") as a Financial Analyst II for American Water's seven-state 7 Central Division, which includes Tennessee-American Water Company ("Tennessee American" or the "Company"). The Service Company is a subsidiary of American Water 8 Works Company, Inc. ("American") that provides support services to American's 9 10 subsidiaries, including Tennessee American. My business address is 2300 Richmond Road, Lexington, Kentucky 40502.

0. Please summarize your education and business experience.

I graduated from The Ohio State University in 2001, with a Bachelor of Science degree. I began my employment in 2001 when I was hired by the Bluegrass Area Agency on Aging as a Financial / Administrative Assistant. My responsibilities in that role included bookkeeping, computer system training and implementation, administrative support, and the development and maintenance of data tools to track service delivery, administration, and funding allocations for various social service programs. I joined American Water in 2009 as an Executive Assistant to the Vice President of Finance, Eastern Division. In addition to providing administrative support, my job responsibilities included labor budgeting and analysis, development and maintenance of service company review tools, and revenue analytic development. I was promoted to Financial Analyst I Rates in February 2011 and to Financial Analyst II Rates in December 2011. In my current position, I work with rates and

1		rate issues for regulated subsidiaries of American, including Tennessee American. I
2		attended the American Water Rate School in 2010 and completed the Institute for Public
3		Utilities Advanced Regulatory Program in 2011.
4	Q.	What is the purpose of your testimony in this proceeding?
5	A.	The purpose of my testimony is to address various adjustments to Operating Expenses.
6		These include all labor-related adjustments, such as Labor and Incentive Plan, Group
7		Insurance including Other Post Employment Benefits ("OPEBs"), Pension Expense, some
8		parts of Miscellaneous Expense (401k and Defined Contribution Plan) and Payroll Tax (part
9		of General Tax). I am also testifying regarding Rent Expense and Property Tax Expense, the
10		latter of which is another component of General Tax. These adjustments are shown in
11		Exhibits:
12		• EXP-1-Labor-MLS
13		• EXP-7-Group Insurance–MLS
14		• <u>EXP-8-Pension-MLS</u>
15		• <u>EXP-14B-401k-MLS</u>
16		• <u>EXP-14C-DCP-MLS</u>
17		• <u>EXP-18B-Payroll Tax-MLS</u>
18		• EXP-12-Rent Expense-MLS
19		• EXP-18A-Property Tax-MLS.
20		Each schedule was prepared by me or under my supervision.
21		OPERATING INCOME AND EXPENSES
22	Q.	Please explain the adjustments to the test year and attrition year for Labor & Incentive
23		expense, found in <u>EXP-1-Labor-MLS</u> .

EXP-1-Labor-MLS is the Company's pro forma labor & incentive expense adjustment. Test year labor and incentive expense was \$5,460,560, for the twelve months ending December 31, 2011. Normalizing adjustments were made to remove severance costs and severance related vacation payout. These adjustments reduced the test year by \$319,062, resulting in a normalized test year of \$5,141,498. Typically, a normalizing adjustment would have also been made to reflect hourly wage increases during the test-year, but 2011 was an anomaly. No company-wide merit increases affected hourly wages for either union or non-union employees in 2011. Union employees instead negotiated a one-time lump-sum payout. The non-union merit increase process, which had been scheduled for December 2011, was instead completed in March 2012. Because of these two changes, no wage adjustment was annualized.

A.

A.

Attrition year labor and incentive expense reflects changes to wages and organization through November 30, 2013. The calculation of each element of labor cost is discussed below, but the attrition year total Operations and Maintenance ("O&M") cost for all of the combined elements is \$5,485,758 of expense, which represents a \$408,327 adjustment from the normalized test year.

Q. How were the various components of attrition year labor expense calculated?

Attrition year pro forma labor expense was calculated on a position-by-position basis, as shown on Schedule EXP-1.1. It is based on 107 full time associates, which includes a few changes from the current organizational chart. Compared with the current organizational chart, these changes include the addition of two Engineer / On-Call positions, and the elimination of one Engineering Clerk position. These changes are discussed in more detail in Mr. Kevin Rogers' testimony. The first component of Labor and Incentive is regular-time

expense. To calculate the gross regular-time cost, each associate's pro forma salary or wage was applied to a typical 2088 hour work year. For non-union positions, pro forma wages are based on each associate's wages as of April 2012 (found on Schedule EXP 1.2), with a 3% increase applied to annualize the attrition year merit increase scheduled for March 2013. For union employees, who will be operating under a collective bargaining agreement extending through the adjustment period, employee wages are based upon the applicable contract rates in effect on November 30, 2013 (found on Schedule EXP-1.3). When summed, the grand total gross regular time cost for all associates is \$6,313,755 for the attrition year ending November 30, 2013.

The next component of Labor and Incentive is overtime expense. Overtime hours reflected in Labor Expense are based, in sum, upon a three-year average of overtime hours for each job title (found on Schedule EXP-1.4). These hours were divided equally among all pro forma employees with that job title. Overtime multipliers are also based upon a three-year average (calculated on Schedule EXP-1.5). Each associate's overtime gross expense is calculated by multiplying his / her pro-forma hourly wage by the three-year average overtime multiplier, then multiplying this by his / her overtime hours. When summed, the grand total gross overtime cost for all associates is \$176,492,

Labor costs associated with twenty-four hour service, including shift premiums and holiday premiums, are also based on three-year averages, as is the holiday premium multiplier.

Shift premiums are differentials in hourly rate paid to employees for working the 2^{nd} or 3^{rd} shift. Shift premium payments were assigned according to position, to equal the three-

year average payment in sum (found on <u>Schedule EXP-1.6</u>). The grand total gross cost for shift premiums is \$3,433.

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A.

Holiday premiums are fees paid as part of the negotiated union contract to provide extra compensation to employees who work on scheduled holidays such as July 4th and Thanksgiving, or who do not receive an extra day off for these holidays due to scheduling. These can show up in payroll records as excessive regular pay hours, or as hours paid to certain premium pay codes which are not counted in "overtime" hours. Average holiday premium hours were assigned by position, to total the three-year average hours in sum (found on Schedule EXP-1.7). Holiday premium costs were calculated by multiplying each associates pro forma hourly wage by the average holiday premium multiplier (also calculated on Schedule EXP-1.7), then multiplying this by his / her holiday premium hours. The grand total gross cost for holiday premiums is \$18,034.

Overtime meals were also based on a three-year average payment, by position (shown on Schedule EXP-1.8). Providing meals during overtime work is a negotiated stipulation of the union contract. The grand total gross cost is \$5,753.

All of these elements together total an attrition year gross labor cost of \$6,517,516.

Once the gross costs are calculated, how is attrition year O&M labor expense derived?

To derive O&M labor expense, an O&M percentage is applied to each associate's gross costs. For positions with historical records, a three-year average O&M percentage was used (shown on Schedule EXP-1.9). For newer positions, a projected O&M percentage was assigned. Calculating each employee's O&M labor cost is thus a simple calculation, based on his / her total gross labor cost (including regular-time, overtime, shift premiums, holiday premiums, and meals) multiplied by his / her O&M percentage. When each associate's

O&M costs are totaled, a grand total O&M labor expense of \$5,334,911 is derived. The balance of the labor costs are projected to be included in capital expenditures directly charged to capital projects.

4 Q. How was Incentive Pay expense calculated?

5 A. Labor expense also includes payments made and accrued to eligible employees for the 6 annual incentive plan ("AIP") and long-term incentive plan ("LTIP"). Only "exempt" employees (those not eligible for overtime compensation) are eligible for AIP & LTIP 7 compensation. For the attrition year, these expenses were based on the annual pro forma 8 regular time pay for exempt employees and their target percentages for AIP and LTIP. 9 Target percentages are based on the 2012 AIP and LTIP target schedule (shown on Schedule 10 EXP-1.10), and are assigned according to each associate's salary grade. Because AIP and 11 LTIP are not capitalized in Tennessee, no O&M rate was applied. Attrition year AIP & 12 LTIP total expense is \$214,915. 13

14 Q. Can you summarize all of these labor expense adjustments?

15 A. To summarize, total pro forma attrition year labor expense of \$5,334,911 is added to total
16 pro forma incentive expense of \$214,915, to arrive at a total pro forma Labor and Incentive
17 expense of \$5,549,827. In sum, this represents an adjustment of \$408,329 from the
18 normalized test year.

19 Q. Please discuss the adjustments to Operating Expenses under <u>EXP-7-Group Insurance-</u>

20 <u>MLS.</u>

A. Exhibit EXP-7-Group Insurance-MLS is the adjustment to group insurance expense which is comprised of two components: other post employment benefits ("OPEB"s), and non-OPEB group insurances.

Q. What are the non-OPEB group insurances?

- A. Non-OPEB group insurances include the basic life, short and long term disability, accidental death and disability ("AD&D"), voluntary employee beneficiary association ("VEBA"), and health, dental and vision coverages that Tennessee American provides for its associates.
- 5 Q. What was the test year expense for this component?
- A. The test year expense level for these costs was \$1,027,736. Because relevant group insurance rates were effective for the calendar year 2011, which is the same period as measured by the test year (January 1, 2011 December 31, 2011), there are no normalizing adjustments.
- Q. Can you please describe the calculation of attrition year cost for these non-OPEB insurances?
 - A. Certainly. Like labor expense, attrition year group insurance expense was calculated on a position-by-position basis, as shown on <u>Schedule EXP-1.1</u>. There are several types of insurance calculations to describe, and they fit well into three categories: 1) basic life, short and long term disability, and AD&D; 2) VEBA, and; 3) health, dental and vision insurance. Each is described below.

The first category (basic life, short and long term disability, and AD&D insurance) was calculated based on the 2012 plan rate with an inflation factor applied to adjust to 2013 rates (shown on Schedule EXP-7.1). These attrition year rates are then used to calculate costs for each associate, according to the insurance stipulations and with any differences between rates for bargaining-unit (union) and non-bargaining-unit (non-union) associates applied appropriately. The gross attrition year cost for these types of insurance is \$26,114.

The second category, VEBA, is a trust designed to help finance post-employment benefits for some non-pension-eligible employees. It has a gross cost of \$500 per eligible employee. Eligible employees for VEBA include union employees hired between January 1, 2006 and December 31, 2010 (as shown on <u>Schedule EXP-7.2</u>). The gross attrition year VEBA cost is \$7,000.

The third category - health, dental, and vision insurance costs - was based on 2012 rates with an inflation factor applied to adjust to 2013 rates. The inflation factor was applied to both gross plan cost and required employee contributions (as shown on <u>Schedule EXP-7.3</u>). These attrition year plan costs and employee contributions were then assigned to each associate based on his / her 2012 health, dental, and vision plan selections (as shown on Schedule EXP-7.4).

When each associate's attrition year costs are totaled, gross company cost for health, dental, and vision insurance is equal to the plan cost of \$1,532,020. When attrition year employee contributions are totaled, they equal \$262,817. Gross company cost less employee contributions thus net to \$1,269,203 for the attrition year. This was the amount prior to the reduction for O&M factoring.

O&M totals for non-OPEB group insurance costs are finally calculated by totaling these three categories of gross insurance expense for each associate, then multiplying the total by each associate's O&M percentage. This calculation yields a grand total company expense of \$1,302,317. Then the O&M percentage is applied to calculate the grand total O&M company expense of \$1,072,014, as shown below. This constitutes an increase with an adjustment of \$44,278 from the test year.

Line No.	Type of Group Insurance	Gr	oss Plan Cost		mployee atributions	Le	oss Plan Cost ss Employee ontributions
1	Life, AD&D, Disability	\$	26,114			\$	26,114
2	VEBA	\$	7,000			\$	7,000
3	Health, Vision, Dental	\$	1,532,020	\$	262,817	\$	1,269,203
4	Gross Total (Line 1 + Line 2 + Line 3)					\$	1,302,317
5							
6	Overall O&M Rate for Group Insurance (Line 6 / Line 4)						82.32%
7							
8	O&M Total (Line 4 for Each Associate	\$	1,072,014				

1 Q. Can you describe the OPEB component of group insurance expense?

A. The second component of group insurance expense relates to the accrual cost of OPEBs under the Statement of Financial Accounting Standards 106 (SFAS 106). Depending on their start date, some Tennessee American associates are eligible for OPEBs upon their retirement. Non-union associates hired before January 1, 2006 and union associates hired before January 1, 2001 are eligible for OPEBs. For those associates who are eligible, the company offers various levels of coverage for medical, dental, and prescription drug benefits, depending upon retirement date and age.

9 Q. What was the test year amount?

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10 A. Test year OPEB expense was \$673,191. No normalizing adjustments were made.

11 Q. How was attrition year OPEB expense calculated?

A. Pro forma attrition year OPEB costs are calculated on <u>Schedule EXP-7.5</u>. Pro forma OPEB costs are based on the 2013 projection of postretirement welfare costs as calculated by the Company's professional actuary, Towers Watson. This total projection (\$28.7 million) is multiplied by Tennessee American's 2012 allocation percent for OPEBs, which is 2.99%,

based on participant ratio (as shown on <u>Schedule EXP-7.6</u>). This calculation yields a gross annualized expense of \$858,130.

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To calculate the O&M portion of OPEB expense, an overall O&M percentage was applied. This overall O&M percentage was calculated by dividing grand total O&M Labor by grand total gross labor (\$5,334,912 / \$6,517,516 = 81.85%). When this percentage is multiplied by gross OPEB expense, an attrition year O&M expense level of \$702,422 is derived. This constitutes an increase with a positive \$29,231 adjustment from the test year.

8 Q. What is the resulting grand total group insurance expense, for both components?

O&M OPEB expense is \$702,422. When these two components of group insurance expense are added together, the total attrition year sum is \$1,774,436. In sum, this represents an increase of \$73,509 from the normalized test year.

Q. Are there any Labor related expenses that are not included in the Labor or Group Insurance calculations?

Yes, there are three. Two labor related adjustments are made to Miscellaneous expense and one is to the General Tax expense which I will discuss in a moment. The two Miscellaneous expense items are the adjustments for 401k and Defined Contribution Plan ("DCP"). These are found on the Miscellaneous expense exhibit <u>EXP-14-Miscellaneous-DJP</u>, but are also broken out on <u>Exhibits EXP-14B-401k-MLS</u> and <u>EXP-14C-DCP-MLS</u>. Like other labor related items, these expenses are calculated on a position-by-position basis, on <u>Schedule EXP-1.1</u>.

Q. Can you discuss 401k expense and the test year amount?

Tennessee American incurs 401k expense when it matches employee contributions to 401k retirement accounts. The amount of match is determined by each employee's benefit group based on the hire date. For employees whose benefit group falls into an "Original" category (benefit groups UPRE01 and AMERST), the company matches 50% of the first 5% of the employee's contribution (for a maximum of 2.5%). For employees whose benefit group falls into an "Enhanced" category (benefit groups UPOS01, UPOS06, and AMER06), the company matches 100% of the first 3% and 50% of the next 2% of the employee's contributions (for a maximum of 4%). The test year 401k expense amount for these matching contributions was \$103,874. No normalizing adjustments were made.

Q. How was 401k calculated for the attrition year?

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A. Attrition year gross 401k costs were calculated for each associate based on his / her attrition year wages, his / her 2012 employee contribution levels, and the corresponding match for each associate's benefit group (as shown on Schedule EXP-14B.1). Each associate's O&M percentage was then applied to the company's 401k match cost, to derive a total net O&M cost. These calculations yield a grand total attrition year gross costs of \$139,706 and a grand total net O&M cost of \$111,832. This O&M costs constitutes a \$7,958 adjustment from the test year.

Q. Can you discuss DCP expense and the test year amount?

DCP is a retirement savings program for employees not eligible for the defined benefit pension program based on their hire date. The DCP program entails Tennessee American contributing an amount equal to 5.25% of an employee's base pay into a retirement account. Tennessee American associates with a benefit group of UPOS01, UPOS06, or AMER06 are eligible for DCP.

The test year expense total for DCP was \$129,460. No normalizing adjustments were made.

3 Q. How was DCP calculated for the attrition year?

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A. Attrition year DCP was calculated by multiplying the pro forma base pay of each eligible associate by 5.25%. Each associate's O&M percentage was then applied to their gross DCP costs. These calculations yield gross attrition year DCP costs of \$203,377 and a net O&M DCP expense of \$166,201. This constitutes a \$36,741 increase or adjustment from the test year.

It is noteworthy that DCP expense trends upward more quickly than other labor expenses due to natural workforce transition. This is because new employees are all eligible for this benefit, while longer-term employees are not. As a consequence, the number of DCP eligible employees increases over time, as new employees join the company and longer-term employees leave the company.

Q. What is the amount of the Pension Expense in the Test Period?

15 A. Exhibit EXP-8-Pension-MLS reflects the adjustments for defined benefit pension expense.

Test year O&M defined benefit pension expense for the twelve months ended December 31, 2011 totaled \$2,872,406. There are no normalizing adjustments.

18 Q. What is included in this test year amount?

19 A. Test year pension expense includes two primary components: pension funding costs for
20 Tennessee American employees and retirees, and incremental Service Company pension
21 entries.

Q. Can you describe the first of these in more detail?

- A. Yes. By far the most substantial portion of the test year expense is the pension funding costs for Tennessee American employees and retirees. This expense accounts for \$2,373,406 of the test year O&M total. This \$2,373,406 is the net of a gross contribution of \$2,821,063, less a capitalized portion equaling \$448,992.
- Q. How did you calculate the attrition year defined benefit pension expense for Tennessee
 American employees and retirees?
- A. The attrition year calculation of defined benefit pension contributions for Tennessee

 American employee and retirees is \$1,252,643, which is the net of a gross 2013 projected

 contribution of \$1,530,320, multiplied by an overall O&M rate of 81.85%. The Tennessee

 American contributions and O&M rates are shown on Schedule EXP-8.1.

The gross contribution of \$1,530,320 was derived by multiplying the 2013 total company contribution of \$103.4 million by the Tennessee American's 2012 allocation percent of 1.48% (as shown on Schedule EXP-8.3).

- 14 Q. Is this the same calculation method authorized in prior Tennessee American rate 15 orders?
 - A. No, it is not. In prior Tennessee American rate cases, this portion of pension expense was authorized based on the Tennessee American's allocation of a backward-looking Employee Retirement Income Security Act (ERISA) minimum contribution amount from the Company's actuarial report. The attrition year calculation in this exhibit is instead based on the forward-looking contribution projection for calendar year 2013, as calculated by Towers Watson's professional actuaries. These projections refer not only to the relevant time period, but also take into consideration the ramifications of the 2006 Pension Protection Act, which

the ERISA minimum does not. Please see the testimony of Gary M. VerDouw for further discussion of the proposed change in methodology for pension expense recovery.

Q. Is there anything else included in the test year pension expense?

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4 A. Yes. The other component of defined benefit pension expense in the test year is the regulatory entry made to true-up the pension portion of the Service Company bill to the subsidiary company's authorized pension recovery method. The test year amount for these entries was \$500,335 (see Schedule EXP-8.4).

Q. Can you further explain these Service Company incremental pension entries?

Yes. As discussed in Mr. VerDouw's testimony, these entries are relatively new. They began to be allocated to Tennessee American in 2008, shortly after the Service Company began billing its pension expense on a Financial Accounting Standard (FAS) 87 basis, rather than on a contribution basis. FAS87 is a method for recognizing pension expense that is based on accruals, rather than on actual contributions.

Because Tennessee American has been regulated on a pension contributions basis, these incremental entries are made to either increase or decrease the Service Company FAS87 pension bill, as needed to arrive at the actual contribution. Because contributions exceeded FAS87 levels from 2008-2012, these entries have increased pension expense the last several years. Contributions are expected to continue to exceed FAS87 levels through the attrition year. Consequently, a portion of the attrition year pension expense is calculated to reflect these costs.

As also discussed in Mr. VerDouw's testimony, it would appear that these entries have not been addressed in either requesting or setting pension rates in prior TAWC cases.

The Company seeks a remedy for this issue going forward. The Company requests that these

costs be either authorized as part of pension recovery or that the entries be rendered unnecessary by a ruling indicating that Service Company pension expense should be recovered on the Service Company bill's FAS87 basis. If the latter is the case, the O&M expense associated with this incremental Service Company pension entry would be \$0. If recovery of the Service Company pension expense is preferred in a contributions format, the O&M costs related to this entry would be \$268,207.

Q. How was this incremental amount calculated?

A.

This \$268,207 is calculated based on two numbers. The first number is Tennessee American's percentage of the Service Company FAS 87 vs. contributions variance. Tennessee American's percentage rounds to 2.38% for 2012 and is based on customer count (see calculation of percentage on Schedule EXP-8.4). The second factor is the variance itself, which is calculated by taking the difference between the actuary's projected 2013 Service Company pension contributions of \$22,479,160, and the projected 2013 Service Company FAS 87 pension accrual of \$11,196,100. This difference totals \$11,283,060 (see Schedule EXP-8.3 for the projections and variance). Tennessee American's portion of this difference, at 2.38%, is \$268,208.

17 Q. Can you summarize the pension expense adjustment?

A. To summarize, attrition year O&M pension expense is comprised of \$1,252,643 of expense for Tennessee American employees and retirees and \$268,208 to true-up the Service Company bill to contributions levels. These two components of defined benefit pension expense come together to total an attrition year O&M cost of \$1,520,851. This constitutes a negative adjustment of (\$1,351,555) from the test year.

It is noteworthy that this substantial negative adjustment is typical of recent pension expense volatility. Please see further discussion of prudent pension expense volatility and the Company's request for revised pension expense recovery methods in Mr. Gary VerDouw's testimony.

5 Q. Please discuss the labor-related adjustment to Other General Tax Expense for Payroll

6 Taxes.

A. Certainly. One additional labor related adjustment, as mentioned previously in my testimony, is made to Other General Tax for adjustments to payroll taxes. It may be found on Exhibit EXP-18-General Taxes and Fees-LEK, and it may also be found broken out on Exhibit EXP-18B-Payroll Tax-MLS.

Q. What are the test year and attrition year amounts for Payroll Tax?

A. Test year O&M payroll taxes equaled \$410,361. No normalizing adjustments were made.

Attrition year O&M payroll taxes include federal and state unemployment tax, and Federal Insurance Contributions Act (FICA) taxes, including Social Security and Medicare taxes. Like other labor-related costs, the calculation of these expenses was done on a position-by-position basis, as shown on <u>Schedule EXP-1.1</u>. Current 2012 tax rates were applied to pro forma attrition year wages.

Resulting attrition year gross payroll taxes total \$526,398. Each associate's gross payroll taxes are multiplied by the associate's O&M percentage, to arrive at O&M payroll tax expense for each associate. When totaled, these O&M payroll taxes equal \$430,422. This represents an attrition year adjustment of \$20,061.

Q. What are the property taxes that are included in Tennessee American's projected expenses?

Exhibit <u>EXP-18-General Taxes and Fees-LEK</u> is the general tax exhibit and includes an adjustment for property taxes. The property tax adjustment itself is also broken out on Exhibit <u>EXP-18A-Property Tax-MLS</u>.

A.

Property taxes for the test year were \$2,917,425. A normalizing adjustment is made to reduce this by \$167,117, due to a variance between the accrual and the actual bills. Thus the normalized test year equals the amount of the 2011 bills, or \$2,750,308, as shown on Schedule EXP-18A.2.

To calculate attrition year pro forma property tax, the test year 2011 tax bills were compared against December 31, 2010 Utility Plant in Service ("UPIS") and Materials and Supplies ("M&S"), to develop ratios for both average assessment rate and average tax rate. These calculations are shown on Schedule EXP-18A.1. For the 2011 tax year, the average assessment rate was derived by dividing total assessed property value by total UPIS plus total M&S. This yields a calculation of (\$102,050,274 / \$222,804,827 = 45.80%). The average tax rate per assessed dollar was then calculated by dividing total taxes owed by total assessed value. This yields a calculation of (\$2,750,308 / \$102,050,274 = 2.695%).

The average assessment rate of 45.80% & average tax rate of 2.695% were then used to calculate pro forma attrition year property taxes, using annualized changes to UPIS and Materials and Supplies. UPIS at 11/30/2013 is \$259,735,252. The Materials and Supplies balance at 11/30/2013 is projected to be equal to the 3-year, 2009-2011 average of Materials and Supplies, or \$301,364. When summed, these equal a pro forma tax basis of \$260,036,615. This pro forma tax basis was then multiplied by the 2011 assessment rate of 45.8% to arrive at taxable property of \$119,103,379. This was multiplied by the 2011 tax

rate of 2.695% to calculate pro forma property taxes of \$3,209,898. This constitutes a \$459,590 adjustment from the test year.

Q. Please discuss the adjustments to rent expense found on **Exhibit EXP-12-Rents-MLS**.

4 A. Test year rent expense was \$52,359. Two normalizing adjustments are made, both to exclude non-recurring expenses.

The first normalizing adjustment is to remove \$6,345 in charges from real property rental account 541000. These charges should have been booked to general office expense instead. Test year real property rental was \$7,794. After this adjustment, the normalized test year for real property rental is \$1,449. This amount relates to real property rentals of ongoing easements from CSX, Norfolk Southern, and Chattooga & Chickamauga railways.

The second normalizing adjustment is to remove \$37,640 in non-recurring charges from the equipment rental portion of rent expense. These non-recurring charges were primarily associated with emergency generator rentals following a 2011 tornado. The test year total for equipment rentals was \$44,565. After this adjustment, the normalized test year for equipment rentals is \$6,925, which includes the cost of a postage machine, copier, post office box, and ice machine.

When added together, adjusted test year property rental costs of \$1,449 and adjusted test year equipment rental costs of \$6,925 equal a grand total of \$8,374. No attrition year adjustments are made.

20 Q. Does this conclude your direct testimony?

21 A. Yes.

STATE OF KENTUCKY

COUNTY OF FAYETTE

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Melissa Schwarzell, being by me first duly sworn deposed and said that:

She is appearing as a witness on behalf of Tennessee-American Water Company before the Tennessee Regulatory Authority, and if present before the Authority and duly sworn, her testimony would set forth in the annexed transcript.

Melissa Sehwarzell

Sworn to and subscribed before me this 24 day of May, 2012.

Chine of

Votary Public

LISA HENSINGER
Notary Public-State at Large
KENTUCKY - Notary ID # 444061
My Commission Expires June 01, 2015

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of Labor Expense

Witness Respon	nsible	: :		
Type of Filing: _	_x_	Original	Updated	Revised

Line No.	Description	Test Year Actuals	Test Year Adjustments	Attrition Year Adjustments		Pro Forma por Expense
1	Test Year for the 12 Months Ended December 31, 2011	\$ 5,460,560			\$	5,460,560
2					-	
3	Test Year Adjustments: of Labor Expense					
4	Remove Severance Costs		\$ (287,516)			
5	Removal of Severance Related Vacation Payout		\$ (31,546)			
7	Total Test Year Adjustments: of Labor Expense:		\$ (319,062)		\$	(319,062)
8						
9	Normalized Test Year of Labor Expense (Line 1 + Line 9):				\$	5,141,498
10						
11	Attrition Year Adjustments at Present Rates:					
12	Pay Rate Changes & Changes to Organizational Structure			\$ 408,329		
16	Total Attrition Year Adjustments at Present Rates:			\$ 408,329	\$	408,329
17						
18						
19	Attrition Year at Proposed Rates (Line 11 + Line 19):				\$	5,549,827
20						

File: Labor and Labor Related.xlsx Tab: Exhibit EXP 1 Labor

Schedule EXP-1.1

TAWC has asked for confidential treatment pursuant to a Motion for Entry of a Protective Order. TAWC has provided the confidential material to the Authority in a sealed envelope, and will provide the studies to the other parties to the proceeding once a protective order has been issued.

Schedule EXP-1.2

TAWC has asked for confidential treatment pursuant to a Motion for Entry of a Protective Order. TAWC has provided the confidential material to the Authority in a sealed envelope, and will provide the studies to the other parties to the proceeding once a protective order has been issued.

Union Name	Job Code	Job Ste	er Job Step Descrip		Effec	tive Date B	egin	
YLUN01	YLJBCD01	YLJBST	YLJBST01	11/01/14	11/01/13	11/01/12	11/01/11	11/01/10
Utility Workers, Chattanooga	Accounting Clerk							
	CAD Drafter			\$24.25	\$23.72	\$23.25	\$22.79	\$22.79
		01	Level I (Entry Level)	\$23.25	\$22.72	\$22.25		
		02	Level II	\$22.25	\$21.72	\$21.25		
		03	Level III	\$21.25	\$20.72	\$20.25		
		04	Level IV	\$20.25	\$19.72	\$19.25		
		05	Level V	\$19.25	\$18.72	\$18.25		
	Customer Service Representativ							
		01	Level I (Entry Level)					
	Distribution Clerk			\$24.20	\$23.67	\$23.21		
		01	Level I (Entry Level)	\$23.20	\$22.67	\$22.21	\$19.75	\$19.75
		02	Level II	\$22.20	\$21.67	\$21.21	\$20.75	\$20.75
		03	Level III	\$21.20	\$20.67	\$20.21	\$21.75	\$21.75
		04	Level IV	\$20.20	\$19.67	\$19.21	\$22.75	\$22.75
		05	Level V	\$19.20	\$18.67	\$18.21		
	Engineering Clerk		•	\$24.20	\$23.67	\$23.21		
		01	Level I (Entry Level)	\$23.20	\$22.67	\$22.21	\$19.75	\$19.75
		02	Level II	\$22.20	\$21.67	\$21.21	\$20.75	\$20.75
		03	Level III	\$21.20	\$20.67	\$20.21	\$21.75	\$21.75
		04	Level IV	\$20.20	\$19.67	\$19.21	\$22.75	\$22.75
		05	Level V	\$19.20	\$18.67	\$18.21		
	Field Service Person		•	\$29.70	\$29.05	\$28.48	\$27.92	\$27.92
		01	Level I (Entry Level)	\$28.70	\$28.05	\$27.48		
		02	Level II	\$27.70	\$27.05	\$26.48		
		03	Level III	\$26.70	\$26.05	\$25.48		
		04	Level IV	\$25.70	\$25.05	\$24.48		
		05	Level V	\$24.70	\$24.05	\$23.48		
	Field Service Records Speciali			\$24.20	\$23.67	\$23.21		
		01	Level I (Entry Level)	\$23.20	\$22.67	\$22.21	\$19.14	\$19.14
		02	Level II	\$22.20	\$21.67	\$21.21	\$22.75	\$22.75

nion Name Job Code	Job S	ter Job Step Descrip	ip Effective Date E				
	03	Level III	\$21.20	\$20.67	\$20.21		
	04	Level IV	\$20.20	\$19.67	\$19.21		
	05	Level V	\$19.20	\$18.67	\$18.21		
Field Services Representative		•	\$26.27	\$25.69	\$25.19	\$24.70	\$24.70
	01	Level I (Entry Level)	\$25.27	\$24.69	\$24.19		
	02	Level II	\$24.27	\$23.69	\$23.19		
	03	Level III	\$23.27	\$22.69	\$22.19		
	04	Level IV	\$22.27	\$21.69	\$21.19		
	05	Level V	\$21.27	\$20.69	\$20.19		
Filter Operator		•					
	01	Level I (Entry Level)					
Heavy Equipment Operator			\$25.93	\$25.36	\$24.86	\$24.37	\$24.37
	01	Level I (Entry Level)	\$24.93	\$24.36	\$23.86		
	02	Level II	\$23.93	\$23.36	\$22.86		
	03	Level III	\$22.93	\$22.36	\$21.86		
	04	Level IV	\$21.93	\$21.36	\$20.86		
	05	Level V	\$20.93	\$20.36	\$19.86		
Laboratory Worker			\$24.25	\$23.72	\$23.25	\$22.79	\$22.79
	01	Level I (Entry Level)	\$23.25	\$22.72	\$22.25		
	02	Level II	\$22.25	\$21.72	\$21.25		
	03	Level III	\$21.25	\$20.72	\$20.25		
	04	Level IV	\$20.25	\$19.72	\$19.25		
	05	Level V	\$19.25	\$18.72	\$18.25		
Laborer							
Laborer/Process Tech Apprentic			\$24.47	\$23.93	\$23.46	\$23.00	\$23.00
	01	Level I (Entry Level)	\$23.47	\$22.93	\$22.46		
	02	Level II	\$22.47	\$21.93	\$21.46		
	03	Level III	\$21.47	\$20.93	\$20.46		
	04	Level IV	\$20.47	\$19.93	\$19.46		
	05	Level V	\$19.47	\$18.93	\$18.46		
Laborer/Relief Operator							

Union Name	Job Code	Job S	ter Job Step Descrip	Effective Date Begin				
		01	Level I (Entry Level)					
	Laborer/Relief Process Tech			\$25.90	\$25.33	\$24.83	\$24.34	\$24.34
		01	Level I (Entry Level)	\$24.90	\$24.33	\$23.83		
		02	Level II	\$23.90	\$23.33	\$22.83		
		03	Level III	\$22.90	\$22.33	\$21.83		
		04	Level IV	\$21.90	\$21.33	\$20.83		
		05	Level V	\$20.90	\$20.33	\$19.83		
	Maintenance Mechanic			\$28.29	\$27.67	\$27.13	\$26.60	\$26.60
		01	Level I (Entry Level)	\$27.29	\$26.67	\$26.13		
		02	Level II	\$26.29	\$25.67	\$25.13		
		03	Level III	\$25.29	\$24.67	\$24.13		
		04	Level IV	\$24.29	\$23.67	\$23.13		
		05	Level V	\$23.29	\$22.67	\$22.13		
	Master M Mechanic			\$29.36	\$28.71	\$28.15	\$27.60	\$27.60
		01	Level I (Entry Level)	\$28.36	\$27.71	\$27.15		
		02	Level II	\$27.36	\$26.71	\$26.15		
		03	Level III	\$26.36	\$25.71	\$25.15		
		04	Level IV	\$25.36	\$24.71	\$24.15		
		05	Level V	\$24.36	\$23.71	\$23.15		
	Meter Reader			\$25.85	\$25.28	\$24.78	\$24.29	\$24.29
		01	Level I (Entry Level)	\$24.85	\$24.28	\$23.78		
		02	Level II	\$23.85	\$23.28	\$22.78		
		03	Level III	\$22.85	\$22.28	\$21.78		
		04	Level IV	\$21.85	\$21.28	\$20.78		
		05	Level V	\$20.85	\$20.28	\$19.78		
	Meter Repairer			\$26.04	\$25.47	\$24.97	\$24.48	\$24.48
	·	01	Level I (Entry Level)	\$25.04	\$24.47	\$23.97		
		02	Level II	\$24.04	\$23.47	\$22.97		
		03	Level III	\$23.04	\$22 . 47	\$21.97		
		04	Level IV	\$22.04	\$21.47	\$20.97		
		05	Level V	\$21.04	\$20.47	\$19.97		

Jnion Name	Job Code	Job Ster Job Step Descrip Ef			Effecti	ffective Date Begin			
	Off Shift Utility Worker								
	On & Off Man		•				\$24.46	\$24.46	
	Outside Commercial Clerk								
	Process Technician		•	\$29.57	\$28.92	\$28.35	\$27.79	\$27.79	
		01	Level I (Entry Level)	\$28.57	\$27.92	\$27.35			
		02	Level II	\$27.57	\$26.92	\$26.35			
		03	Level III	\$26.57	\$25.92	\$25.35			
		04	Level IV	\$25.57	\$24.92	\$24.35			
		05	Level V	\$24.57	\$23.92	\$23.35			
	Production Clerk		•	\$24.20	\$23.67	\$23.21			
		01	Level I (Entry Level)	\$23.20	\$22.67	\$22.21	\$19.75	\$19.75	
		02	Level II	\$22.20	\$21.67	\$21.21	\$20.75	\$20.75	
		03	Level III	\$21.20	\$20.67	\$20.21	\$21.75	\$21.75	
		04	Level IV	\$20.20	\$19.67	\$19.21	\$22.75	\$22.75	
		05	Level V	\$19.20	\$18.67	\$18.21			
	Pump Station Operator								
		01	Level I (Entry Level)						
	Relief Worker		•						
	Temporary Laborer								
		01	Level I (Entry Level)				\$10.03	\$10.03	
		02	Level II				\$10.97	\$10.97	
	Temporary Worker			\$9.72	\$9.52	\$9.33	\$9.15	\$9.15	
		01	Level I (Entry Level)	\$9.25	\$9.25	\$9.25			
		02	Level II	\$8.25	\$8.25	\$8.25			
		03	Level III	\$7.25	\$7.25	\$7.25			
	Truck Driver/Utility Worker		•	\$25.72	\$25.15	\$24.66	\$24.18	\$24.18	
		01	Level I (Entry Level)	\$24.72	\$24.15	\$23.66			
		02	Level II	\$23.72	\$23.15	\$22.66			
		03	Level III	\$22.72	\$22.15	\$21.66			
		04	Level IV	\$21.72	\$21.15	\$20.66			
		05	Level V	\$20.72	\$20.15	\$19.66			

Tennessee American Water Union U121, Utility Workers of Chattanooga Schedule EXP-1.3 **Wages from Test Period Through Attrition Periods**

*Per Negotiated Union Contract (Note "Entry Level" label is inaccurate)

Union Name	Union Name Job Code Job Step Descrip			Effec	tive Date Be	gin		
	Utility Worker			\$25.40	\$24.84	\$24.35	\$23.87	\$23.87
		01	Level I (Entry Level)	\$24.40	\$23.84	\$23.35		
		02	Level II	\$23.40	\$22.84	\$22.35		
		03	Level III	\$22.40	\$21.84	\$21.35		
		04	Level IV	\$21.40	\$20.84	\$20.35		
		05	Level V	\$20.40	\$19.84	\$19.35		
Utility Workers, Chattanooga	Total			\$2,571.27	\$2,509.39	\$2,455.38	\$700.22	\$700.22
Grand Total				\$2,571.27	\$2,509.39	\$2,455.38	\$700.22	\$700.22

Labor

Overtime Hours by Title Three Year Average, 2009-2011

Labor Schedule EXP-1.4

Type of Pay Overtime

Sum of Hours Column Labels

						Hours Per Current
Row Labels	9	10	11	Average	# Current Positions	Position
Admin Asst - Staff Supp (N)			1.5	1.5	1	1.5
CAD Drafter	2.3			2.3	1	2.3
Chemist II						
Distribution Clerk		0.5	4.3	2.4	2	1.2
Exec Asst (N)	10.0	20.0	103.0	44.3	1	44.3
Field Service Person	123.3	166.3	114.0	134.5	2	67.3
Field Service Records Speciali	232.5	285.0	334.3	283.9	2	142.0
Field Services Representative	54.5	52.3	119.0	75.3	19	4.0
Heavy Equipment Operator	674.8	716.3	905.0	765.3	9	85.0
Laboratory Worker			1.5	1.5	1	1.5
Laborer/Process Tech Apprentic			0.3	0.3	2	0.1
Laborer/Relief Process Tech	0.3	9.8	8.0	6.0	2	3.0
Maintenance Mechanic	126.5	23.0			0	
Master M Mechanic	340.5	319.3	490.8	383.5	7	54.8
Meter Reader	12.8	15.3	18.5	15.5	2	7.8
Meter Repairer	23.5	11.5	15.3	16.8	2	8.4
On & Off Man	28.0				0	
Process Technician	799.0	818.0	911.3	842.8	4	210.7
Production Clerk			0.5	0.5	1	0.5
Specialist Maint Service (N)	8.0		8.0	8.0	1	8.0
Specialist Operations (N)	2.0	4.0	18.5	8.2	1	8.2
Specialist Opns (N)	2.0		0.8		0	
Sr Spec Cross Connect (N)	10.0	33.3	35.8	26.3	2	13.2
Sr Specialist ORM		0.0		0.0	0	
Supvr Field Operations		17.0	-17.0	0.0	6	0.0
Truck Driver/Utility Worker	1,532.3	1,677.0	1,862.3	1,690.5	22	76.8
Utility Worker	46.3	41.8			0	
Grand Total	3,830.5	4,145.3	4,934.5	4,303.4		

File: Labor and Labor Related.xlsx Tab: EXP 1.4 3yr OT

Overtime Hours at \	/arious Pav	v Multiplier
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			<u> </u>			
Year	1	1.5	2	2.5	Total Hours	Average Multiplier
9	4.5	3,338.8	486.8	0.5	3,830.5	1.56
10	25.3	3,452.5	667.5		4,145.3	1.58
11	11.3	4,356.0	567.3		4,934.5	1.56

Three Year Average: 1.57

File: Labor and Labor Related.xlsx
Tab: EXP 1.5 3yr OTFactor

HOURS			Three Year Total Shift Premium Codes, Descriptions, & Premium Rates										
	_		1		2		2		3	3		3	Grand Total
		F	irst Shift	Se	cond Shift		Second Shift		Third Shift	Third Shift		Third Shift	
Job Title	Pay Multiplier	\$	-	\$	0.36	\$	0.50	\$	0.36 \$	0.41	\$	0.60	
Laborer/Process Tech Apprentic	1		792.0		360.0		344.0		8.0	8.0		352.0	1,864.0
Laborer/Relief Process Tech	1		96.0										96.0
Process Technician	1		7,358.3		11,963.8		2,129.0			6,122.3		896.0	28,469.3
	1.5		712.3		966.8		193.0			594.0		113.0	2,579.0
	2		247.0		135.3		23.0			120.0		8.0	533.3
Grand Total			9,205.5		13,425.8		2,689.0		8.0	6,844.3		1,369.0	33,541.5

DOLLARS	Shift Premium Codes, Descriptions, & Premium Rates									_							
	_	1		2		2		3		3	3		Three		Three	Count	Avg
		First Shift	Se	econd Shift	Sec	ond Shift		Third Shift		Third Shift	Third Shift		Year		Year	Current	Per
Job Title	Pay Multiplier	-	\$	0.36	\$	0.50	\$	0.36	\$	0.41	\$ 0.60		Total	Α	verage	Positions	Position
Laborer/Process Tech Apprentic	1 \$	-	\$	129.60	\$	172.00	\$	2.88	\$	3.28	\$ 211.20	\$	518.96	\$	172.99		2 \$ 86.49
Laborer/Relief Process Tech	1 \$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-		2 \$ -
Process Technician	1 \$	-	\$	4,306.95	\$	1,064.50	\$	-	\$	2,510.12	\$ 537.60	\$	8,419.17	\$:	3,260.45		4 \$ 815.11
Process Technician	1.5 \$	-	\$	522.05	\$	144.75	\$	-	\$	365.31	\$ 101.70	\$	1,133.81				
Process Technician	2 \$	-	\$	97.38	\$	23.00	\$	-	\$	98.40	\$ 9.60	\$	228.38				

									Tota	I & Average	Multiplier	
	1	1.25	1.5	1.5	2	2.5	2.5	3	Non-Multiplier	Multiplier	Total	
		4	305	306	314	322		338	Excess	Regular	Holiday	Avg
Year	Regular	Reg 1.25		Hol 1.5	Hol 2.0	Hol 2.5	Hol Sch 2.5	Hol 3.0	Regular	Holiday	Related	Multiplier
9 Total	219,418		216	,		1	44	32	130	296	426	1.74
10 Total	210,815		208	}	8	4 1	36	40	87	309	396	1.82
11 Total	207,256		4 216		1	7 1	12 16	16	111	277	388	1.71
Grand Total	864,495		4 856		8 2	1 5	28 16	128				
							3 Y	ear Average	109	294	403	1.76
	# Production & Field Svcs. Employees, Who are Union: 50											
							Hours P	er Employee			8.1	

Tennessee American Water Meal Money by Position Three Year Average, 2009-2011

Labor Schedule EXP-1.8

(Price Negotiated in Union Contract. No need for inflation factor)

		Year					
Job Title	9	10	11	Grand Total	Average	# Positions	Per Position
CAD Drafter	\$10.50			\$10.50	\$3.50	1	\$3.50
Field Service Person	\$126.00	\$100.97	\$42.00	\$268.97	\$89.66	2	\$44.83
Field Services Representative			\$21.00	\$21.00	\$7.00	19	\$0.37
Heavy Equipment Operator	\$1,417.50	\$1,396.50	\$1,858.50	\$4,672.50	\$1,557.50	9	\$173.06
Laborer/Relief Process Tech	\$10.50	\$42.00	\$31.50	\$84.00	\$28.00	2	\$14.00
Maintenance Mechanic	\$84.00	\$10.50			\$0.00	0	
Master M Mechanic	\$252.00	\$231.00	\$714.00	\$1,197.00	\$399.00	7	\$57.00
Process Technician	\$42.00	\$168.00	\$73.50	\$283.50	\$94.50	4	\$23.63
Sr Spec Cross Connect (N)		\$63.00	\$94.50	\$157.50	\$52.50	2	\$26.25
Truck Driver/Utility Worker	\$3,349.50	\$3,297.00	\$3,916.50	\$10,563.00	\$3,521.00	22	\$160.05
Utility Worker	\$94.50	\$94.50			\$0.00	0	
Grand Total	\$5,208.00	\$5,298.47	\$6,751.50	\$17,257.97	\$5,752.66		

File: Labor and Labor Related.xlsx
Tab: EXP 1.8 3Yr Meal

Three Year Average Capitalization Rate by Position (2009-2011)

Calculation: (501200+501210+501211)/(501200+501210+501211+Objects beginning with "1")

(This excludes M and J costs, Accrued Benefits & Miscellaneous Expense items from the Payroll data)

Job Title	Year Cap	E	xpense	Grand Total
Admin Asst - Staff Supp (N)	11	0.00%	100.00%	100.00%
Admin Asst - Staff Supp (N) Total		0.00%	100.00%	100.00%
CAD Drafter	9	98.97%	1.03%	100.00%
	10	62.59%	37.41%	100.00%
	11	81.71%	18.29%	100.00%
CAD Drafter Total		80.96%	19.04%	100.00%
Chemist II	9	0.00%	100.00%	100.00%
	10	0.08%	99.92%	100.00%
	11	0.69%	99.31%	100.00%
Chemist II Total		0.30%	99.70%	100.00%
Distribution Clerk	9	38.90%	61.10%	100.00%
	10	39.08%	60.92%	100.00%
	11	36.45%	63.55%	100.00%
Distribution Clerk Total		38.11%	61.89%	100.00%
Engineer	9	100.00%	0.00%	100.00%
	10	100.00%	0.00%	100.00%
	11	100.00%	0.00%	100.00%
Engineer Total		100.00%	0.00%	100.00%
Engineering Clerk	9	99.17%	0.83%	100.00%
	10	78.56%	21.44%	100.00%
	11	74.27%	25.73%	100.00%
Engineering Clerk Total		84.82%	15.18%	100.00%
Exec Asst (N)	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Exec Asst (N) Total		0.00%	100.00%	100.00%
Exec Secretary (N)	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Exec Secretary (N) Total		0.00%	100.00%	100.00%
Field Service Person	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Field Service Person Total		0.00%	100.00%	100.00%
Field Service Records Speciali	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Field Service Records Speciali Total		0.00%	100.00%	100.00%
Field Services Representative	9	4.42%	95.58%	100.00%
	10	3.69%	96.31%	100.00%
	11	5.90%	94.10%	100.00%
Field Services Representative Total		4.69%	95.31%	100.00%
Financial Analyst III (FP&A)	11	15.00%	85.00%	100.00%
Financial Analyst III (FP&A) Total		15.00%	85.00%	100.00%
Heavy Equipment Operator	9	35.77%	64.23%	100.00%
	10	28.50%	71.50%	100.00%
	11	27.53%	72.47%	100.00%
Heavy Equipment Operator Total		30.63%	69.37%	100.00%
Lab Analyst (N)	9	0.00%	100.00%	100.00%
Lab Analyst (N) Total		0.00%	100.00%	100.00%
Laboratory Worker	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Laboratory Worker Total		0.00%	100.00%	100.00%
Laborer/Process Tech Apprentic	10	0.00%	100.00%	100.00%

File: Labor and Labor Related.xlsx Tab: EXP 1.9 3YrCap

Three Year Average Capitalization Rate by Position (2009-2011)

Calculation: (501200+501210+501211)/(501200+501210+501211+Objects beginning with "1")

(This excludes M and J costs, Accrued Benefits & Miscellaneous Expense items from the Payroll data)

Job Title	Year Ca	ар	Expense	Grand Total
	11	1.32%	98.68%	100.00%
Laborer/Process Tech Apprentic Total		0.89%	99.11%	100.00%
Laborer/Relief Process Tech	9	0.00%	100.00%	100.00%
	10	4.16%	95.84%	100.00%
	11	2.85%	97.15%	100.00%
Laborer/Relief Process Tech Total		2.57%	97.43%	100.00%
Maintenance Mechanic	9	0.00%	100.00%	100.00%
	10	0.49%	99.51%	100.00%
Maintenance Mechanic Total		0.14%	99.86%	100.00%
Master M Mechanic	9	0.00%	100.00%	100.00%
	10	10.60%	89.40%	100.00%
	11	2.21%	97.79%	100.00%
Master M Mechanic Total		4.34%	95.66%	100.00%
Meter Reader	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Meter Reader Total		0.00%	100.00%	100.00%
Meter Repairer	9	11.80%	88.20%	100.00%
	10	1.18%	98.82%	100.00%
	11	6.13%	93.87%	100.00%
Meter Repairer Total		6.40%	93.60%	100.00%
Mgr Ext Affairs (State)	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.54%	99.46%	100.00%
Mgr Ext Affairs (State) Total		0.17%	99.83%	100.00%
Mgr External Affairs (Corp)	9	0.00%	100.00%	100.00%
Mgr External Affairs (Corp) Total		0.00%	100.00%	100.00%
Mgr Field Operations (Medium)	11	17.22%	82.78%	100.00%
Mgr Field Operations (Medium) Total		17.22%	82.78%	100.00%
Mgr Finance (State)	9	0.00%	100.00%	100.00%
	10	7.91%	92.09%	100.00%
	11	6.25%	93.75%	100.00%
Mgr Finance (State) Total		6.92%	93.08%	100.00%
Mgr Govt & Regulatory Affairs	11	0.00%	100.00%	100.00%
Mgr Govt & Regulatory Affairs Total		0.00%	100.00%	100.00%
Mgr Human Resources	11	0.00%	100.00%	100.00%
Mgr Human Resources Total		0.00%	100.00%	100.00%
On & Off Man	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
On & Off Man Total		0.00%	100.00%	100.00%
President (Medium States)	9	40.00%	60.00%	100.00%
	10	38.94%	61.06%	100.00%
	11	34.96%	65.04%	100.00%
President (Medium States) Total		37.71%	62.29%	100.00%
Process Technician	9	0.27%	99.73%	100.00%
	10	0.00%	100.00%	100.00%
	11	1.50%	98.50%	100.00%
Process Technician Total		0.60%	99.40%	100.00%
Production Clerk	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.14%	99.86%	100.00%
Production Clerk Total		0.05%	99.95%	100.00%
Project Mgr Engr	9	100.00%	0.00%	100.00%
	10	100.00%	0.00%	100.00%

File: Labor and Labor Related.xlsx Tab: EXP 1.9 3YrCap

Three Year Average Capitalization Rate by Position (2009-2011)

Calculation: (501200+501210+501211)/(501200+501210+501211+Objects beginning with "1")

(This excludes M and J costs, Accrued Benefits & Miscellaneous Expense items from the Payroll data)

Job Title	Year	Сар	Expense	Grand Total
Project Mgr Engr Total		100.00%	0.00%	100.00%
Spec Ext Affairs (State)	9	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Spec Ext Affairs (State) Total		0.00%	100.00%	100.00%
Spec Govt Affairs (State)	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Spec Govt Affairs (State) Total		0.00%	100.00%	100.00%
Specialist Maint Service (N)	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Specialist Maint Service (N) Total		0.00%	100.00%	100.00%
Specialist Operations (N)	9	17.87%	82.13%	100.00%
	10	18.34%	81.66%	100.00%
	11	21.45%	78.55%	100.00%
Specialist Operations (N) Total		19.32%	80.68%	100.00%
Specialist Opns (N)	9	0.76%	99.24%	100.00%
	10	0.00%	100.00%	100.00%
	11	5.38%	94.62%	100.00%
Specialist Opns (N) Total		2.05%	97.95%	100.00%
Specialist ORM (N)	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
Specialist ORM (N) Total		0.00%	100.00%	100.00%
Sr HR Generalist	9	0.00%	100.00%	100.00%
	10	0.00%	100.00%	100.00%
	11	0.00%	100.00%	100.00%
Sr HR Generalist Total		0.00%	100.00%	100.00%
Sr Secretary (N)	9	0.00%	100.00%	100.00%
Sr Secretary (N) Total		0.00%	100.00%	100.00%
Sr Spec Cross Connect (N)	9	0.00%	100.00%	100.00%
	10			100.00%
	11			100.00%
Sr Spec Cross Connect (N) Total		0.08%	99.92%	100.00%
Sr Specialist NRW (N)	9		100.00%	100.00%
	10			100.00%
Sr Specialist NRW (N) Total		0.05%		100.00%
Sr Specialist ORM	10			100.00%
	11			100.00%
Sr Specialist ORM Total	_	3.57%		100.00%
Supt Field Operations	9		70.38%	100.00%
	10			100.00%
S . 5: 110 T . 1	11			100.00%
Supt Field Operations Total		27.96%		100.00%
Supt Production	9			100.00%
	10			100.00%
Court Due do etiene Tetal	11			100.00%
Supt Production Total		10.18%		100.00%
Supvr Business Process	10 11			100.00%
Supvr Business Process Total	11			100.00%
•	9	0.00%		100.00%
Supvr Field Operations	10			100.00%
	11			100.00% 100.00%
Supvr Field Operations Total	11	15.86%		100.00%
Supvr Production	9			100.00%
Supvi Froduction	9	0.00%	100.00%	100.00%

Tennessee American Water Three Year Average Capitalization Rate by Position (2009-2011) Schedule EXP-1.9

15.19%

84.81%

Labor

Calculation: (501200+501210+501211)/(501200+501210+501211+Objects beginning with "1") (This excludes M and J costs, Accrued Benefits & Miscellaneous Expense items from the Payroll data)

Job Title Grand Total Expense Year Cap 10 7.72% 92.28% 100.00% 96.28% 11 3.72% 100.00% **Supvr Production** Total 3.86% 96.14% 100.00% Supvr Wtr Qlty & Envrn Cmpl 9 0.00% 100.00% 100.00% 10 1.01% 98.99% 100.00% 11 1.88% 98.12% 100.00% Supvr Wtr Qlty & Envrn Cmpl Total 0.98% 99.02% 100.00% Truck Driver/Utility Worker 9 21.48% 78.52% 100.00% 10 20.29% 79.71% 100.00% 11 27.11% 72.89% 100.00% Truck Driver/Utility Worker Total 23.20% 100.00% 76.80% 9 **Utility Worker** 2.30% 100.00% 97.70% 10 2.29% 97.71% 100.00% **Utility Worker** Total 2.30% 97.70% 100.00% **Grand Total** 100.00%

> File: Labor and Labor Related.xlsx Tab: EXP 1.9 3YrCap

Tennesse American Water AIP & LTIP Targets by Pay Grade, Test Year and Attrition Year

Labor Schedule EXP-1.10

AIP	
Salary Bar	n AIP Rate
ML1	Missing
ML2	45%
ML3	Missing
ML4	30%
L05	20%
L06	20%
L07	15%
L08	10%
L09	10%
L10	5%
L11	5%
L12	5%
L13	Missing
L14	Missing
L15	Missing
L16	Missing

File: Labor and Labor Related.xlsx
Tab: EXP 1.10 AIP

Attrition

HORIZON BLUECROSS/BLUESHIELD GROUP INSURANCE PREMIUM STATEMENT (Rates effective January 1, 2012)

FORM 392 -Current Month -Revision date: 01/2012

COMPANY: Tennessee American Water Co.

MONTH OF: February, 2012

	MONTH OF:	February, 2012	2012				Inflation	Attrition Year
-	Insurance/Employees:		Premium		Rate	Premium	Factor	Premium
		ACTIVE EMPLOYEES						
LIVES	LIFE INSURANCE:							
	25 2,695,000	Life - Basic (Non Bargaining)	\$0.168	per	\$1,000	\$452.76	1.7417%	\$0.171
	73 4,738,000	Life - Basic (Bargaining)	\$0.168	per	\$1,000	795.98	1.7417%	\$0.171
	73 730,000	3 A. D. & D. (\$10,000 cov. per employee)	\$0.020	per	\$1,000	14.60	1.7417%	\$0.020
	25 2,695,000	4 A. D. & D. (Non Bargaining)	\$0.020	per	\$1,000	53.90	1.7417%	\$0.020
	3 261,830	5 Life - Voluntary Under 30	\$0.066	per	\$1,000	17.28		
	11 1,306,226	6 Life - Voluntary 30-34	\$0.088	per	\$1,000	114.95		
	4 635,929	7 Life - Voluntary 35-39	\$0.110	per	\$1,000	69.95		
	4 626,538	8 Life - Voluntary 40-44	\$0.132	per	\$1,000	82.70		
	11 1,607,048	9 Life - Voluntary 45-49	\$0.210	per	\$1,000	337.48		
	9 1,336,400 10 1,185,132	10 Life - Voluntary 50-54	\$0.353 \$0.651	per	\$1,000 \$1,000	471.75 771.52		
	10 1,185,132 5 583,689	11 Life - Voluntary 55-59 12 Life - Voluntary 60-64	\$0.827	per	\$1,000	482.71		
	0 0	13 Life - Voluntary 65-69	\$1.511	per per	\$1,000	0.00		
	0 0	14 Life - Voluntary 70 and over	\$2.437	per	\$1,000	0.00		
	•	15 (per	\$1,000	0.00		
-	44 880,000	15 Life - Dependent Spouse	\$0.250	per	\$1,000	220.00		
	24 430,000	16 Life - Dependent Children	\$1.200	per	Family	28.80		
	0 0	17 Life - Supplemental	\$0.313	per	\$1,000	0.00		
	1 20,000	18 Life - Optional	\$0.313	per	\$1,000	6.26		
	DISABILITY:	·				u		
	90,516	19 Long Term Disability (non union only)	\$0.400	per	\$100	362.06	1.7417%	\$0.407
	98	20 Short-term Managed Disability	\$2.250	per EM	PLOYEE	220.50	1.7417%	\$2.289
	0	21 A.& SCoverage for New Jersey only	\$0.302	per	\$10	0.00		
	MEDICAL, DENTAL &	PRESCRIPTION COVERAGE:						
EMPLOYEE ONLY/B		22 Employees w/Single Coverage(Union)			\$540.00	7,560.00		
	0	23 Employee and Spouse Coverage(Union)			\$0.00	0.00		
	0	24 Employee and Children(Union)			\$0.00	0.00		
	57	25 Employee and Family(Union)			\$1,384.00	78,888.00		
	0	26 Employees with Single Dental coverage or	• •		\$30.00	0.00		
	0	27 Employee and Spouse Coverage Dental(U	nion)		\$0.00	0.00		
	0	28 Employee and Children - Dental(Union)			\$0.00	0.00		
DW EMPONIN	8	29 Employee and Family Dental(Union)			\$75.00 \$511.00	75.00 4,088.00		
BW EMPONLY BW EMP&FAMILY	3	30 Employees w/Single Coverage(Non-Union			 	3,372.00		
BW EMP&CHILD	1	31 Employee and Spouse Coverage(Non-Uni 32 Employee and Children(Non-Union)	J		\$1,124.00 \$1,175.00	1,175.00		
BW EMP&FAMILY	12	33 Employee and Family(Non-Union)			\$1,431.00	17,172.00		
DW EINII QITINIEI	6	34 Employees with Single Dental Coverage o	nlv(Non-Union)	\$31.00	186.00		
	4	35 Employee and Spouse Coverage Dental(N	• •	,	\$70.00	280.00		
	1	36 Employee and Children - Dental(Non-Unio			\$73.00	73.00		
	13	37 Employee and Family Dental(Non-Union)			\$89.00	1,157.00		
		Actives' subtota	l:			\$118,529.20		
		CONTINUATION OF COVERAGE			_			
	MEDICAL, DENTAL &	PRESCRIPTION COVERAGE:						
	0	42 Single-Union			\$567.00	0.00		
	1	43 Family (2 or more individuals)-Union			\$1,452.00	1,452.00		
		28 Under age 65 dependent (1) of a deceased			\$0.00	0.00		
		29 Under age 65 dependents (>1) of a decease			\$0.00	0.00		
		30 *Medicare supplement, in Comprehensive	Plan		\$0.00	0.00		
	0	44 Single Dental coverage only-Union			\$31.00	0.00		
	0	45 Family with Dependent Dental coverage or	nly-Union		\$79.00	0.00		
	0	46 Employee-Non-Union	Man Haira		\$536.00	0.00		
	0	47 Employee/Spouse (2 or more individuals)-	NOII-UIIION		\$1,180.00	0.00		
	0	48 Employee/Children-Non-Union 49 Employee/Family-Non-Union			\$1,233.00 \$1,502.00	0.00		
	0	50 Employee-Non-Union(Dental Only)			\$33.00	0.00		
	0	51 Employee/Spouse Non-Union(Dental Only)	<u> </u>		\$73.00	0.00		
	0	52 Employee/Children-Non-Union (Dental On			\$73.00	0.00		
	0	53 Employee/Family-Non-Union(Dental Only)	<u>.,,</u>		\$93.00	0.00		
			_		+30.00	0.00		
		Continuation of Coverage Subtota	l:		Γ	\$1,452.00		
		5			_			

File: Labor and Labor Related.xlsx Tab: EXP 7.1 AY-2012 GrpIns \$119,981.20

Total Premiums for Current Month:

FORM 392 - Adjustments -Revision date: 01/2012

HORIZON BLUECROSS/BLUESHIELD GROUP INSURANCE PREMIUM STATEMENT (Rates effective January 1, 2012)

COMPANY: Tennessee American Water Co.

MONTH OF: February, 2012

	Insurance/Employees:					Rate	Premium			
			ACTIVE EMPLOYEES							
/ES	LIFE INSURANCE:									
		1	3,	\$0.168	per	\$1,000	\$0			
		2	Life - Basic (Bargaining)	\$0.168	per	\$1,000	0			
			A. D. & D. (\$10,000 cov. per employee)	\$0.020	per	\$1,000	0			
			A. D. & D. (Non Bargaining)	\$0.020	per	\$1,000	0			
			Life - Voluntary Under 30	\$0.066	per	\$1,000	0			
		6	Life - Voluntary 30-34	\$0.088	per	\$1,000	0			
		7	Life - Voluntary 35-39	\$0.110	per	\$1,000	0			
			Life - Voluntary 40-44	\$0.132	per	\$1,000	C			
			Life - Voluntary 45-49	\$0.210	per	\$1,000	(
			Life - Voluntary 50-54	\$0.353	per	\$1,000	(
		11		\$0.651	per	\$1,000	(
			Life - Voluntary 60-64	\$0.827	per	\$1,000	(
		13	Life - Voluntary 65-69	\$1.511	per	\$1,000	(
		14	Life - Voluntary 70 and over	\$2.437	per	\$1,000	(
		15	0	\$0.000	per	\$1,000	(
163	3,720,000	15	Life - Dependent Spouse	\$0.250	per	\$1,000	930			
(163)	(3,720,000)	16	Life - Dependent Children	\$1.200	per	Family	(19			
		17	Life - Supplemental	\$0.313	per	\$1,000				
		18	Life - Optional	\$0.313	per	\$1,000	(
	DISABILITY:									
		19	Long Term Disability (non union only)	\$0.400	per	\$100	(
		20	Short-term Managed Disability	\$2.25	per EM	PLOYEE	(
		21	A.& SCoverage for New Jersey only	\$0.302	per	\$10	(
	MEDICAL, DENTAL &	PRESCF	RIPTION COVERAGE:							
		22	Employees w/Single Coverage(Union)		\$540.00	(
		23	Employee and Spouse Coverage(Union)		\$0.00	(
		24	Employee and Children(Union)	\$0.00	(
		25	Employee and Family(Union)	\$1,384.00	(
		26	Employees with Single Dental coverage only	\$30.00						
			Employee and Spouse Coverage Dental(Unio			\$0.00	(
			Employee and Children - Dental(Union)	, ,						
		29	Employee and Family Dental(Union)		\$75.00					
			Employees w/Single Coverage(Non-Union)		\$511.00	(
			Employee and Spouse Coverage(Non-Union		\$1,124.00					
			Employee and Children(Non-Union)	/		\$1,175.00				
			Employee and Family(Non-Union)			\$1,431.00				
			Employees with Single Dental Coverage only	(Non-Union)	1	\$31.00	(
			Employee and Spouse Coverage Dental(Nor	,	<u>'</u>	\$70.00				
			Employee and Children - Dental(Non-Union)	i Oilloil)		\$73.00				
			Employee and Family Dental(Non-Union)			\$89.00				
	<u> </u>	31	Actives' subtotal:			Ψ09.00	\$73			
			CONTINUATION OF COVERAGE			L	φ13-			
	MEDICAL, DENTAL &	DDECCE								
	MEDICAL, DENTAL &		Single-Union			\$567.00	(
			-							
			Family (2 or more individuals)-Union	otiroc		\$1,452.00				
			Under age 65 dependent (1) of a deceased r			\$0.00				
			Under age 65 dependents (>1) of a deceased			\$0.00				
		30		an		\$0.00				
		44	Single Dental coverage only-Union	11-5		\$31.00				
			Family with Dependent Dental coverage only	-Union		\$79.00				
			Employee-Non-Union			\$536.00	(
			Employee/Spouse (2 or more individuals)-No	n-Union		\$1,180.00	(
			Employee/Children-Non-Union			\$1,233.00	(
			Employee/Family-Non-Union			\$1,502.00	-			
		50	Employee-Non-Union(Dental Only)			\$33.00	(
		51	Employee/Spouse Non-Union(Dental Only)			\$73.00	(
		52	Employee/Children-Non-Union (Dental Only)			\$77.00	(
		53	Employee/Family-Non-Union(Dental Only)			\$93.00	(
			Continuation of Coverage Subtotal:				\$0			
			Continuation of Coverage Cablotal.							
			Communion of Coverage Cubicial.			L	<u> </u>			

HORIZON BLUECROSS/BLUESHIELD GROUP INSURANCE PREMIUM STATEMENT (Rates effective January 1, 2012)

COMPANY: Tennessee American Water Co.

MONTH OF: February, 2012

	Insurance/Employees:					Rate	Premium
			ACTIVE EMPLOYEES				
LIVES	LIFE INSURANCE:		ACTIVE EMPLOYEES				
25	2,695,000	1	Life - Basic (Non Bargaining)	\$0.168	per	\$1,000	\$452.76
73	4,738,000		Life - Basic (Bargaining)	\$0.168	per	\$1,000	795.98
73	730,000		A. D. & D. (\$10,000 cov. per employee)	\$0.020	per	\$1,000	14.60
25	2,695,000		A. D. & D. (Non Bargaining)	\$0.020	per	\$1,000	53.90
3	261,830	5	Life - Voluntary Under 30	\$0.066	per	\$1,000	17.28
11	1,306,226	6	Life - Voluntary 30-34	\$0.088	per	\$1,000	114.95
4	635,929	7	Life - Voluntary 35-39	\$0.110	per	\$1,000	69.95
4	626,538		Life - Voluntary 40-44	\$0.132	per	\$1,000	82.70
11	1,607,048		Life - Voluntary 45-49	\$0.210	per	\$1,000	337.48
9	1,336,400	10	Life - Voluntary 50-54	\$0.353	per	\$1,000	471.75
10	1,185,132	11	Life - Voluntary 55-59	\$0.651	per	\$1,000	771.52
5	583,689		Life - Voluntary 60-64	\$0.827	per	\$1,000	482.71
0	0		Life - Voluntary 65-69	\$1.511	per	\$1,000	0.00
0	0	14	Life - Voluntary 70 and over	\$2.437	per	\$1,000	0.00
0	0	15	0	\$0.000	per	\$1,000	0.00
207	4,600,000		Life - Dependent Spouse	\$0.250	per	\$1,000	1,150.00
(139)	(3,290,000)		Life - Dependent Children	\$1.200	per	Family \$1.000	(166.80
1	20,000	17	Life - Supplemental Life - Optional	\$0.313 \$0.313	per per	\$1,000	0.00 6.26
	DISABILITY:	10	Life - Optional	φυ.στο	pei	\$1,000	0.20
Ī	90.516	10	Long Term Disability (non union only)	\$0.400	per	\$100	362.06
	98		Short-term Managed Disability	\$2.25		PLOYEE	220.50
	0		A.& SCoverage for New Jersey only	\$0.302	per	\$10	0.00
l	MEDICAL, DENTAL & P		, ,	Ψ0.002	po.	ψ.σ	0.00
	14		Employees w/Single Coverage(Union)			\$540.00	7,560.00
	0	23	Employee and Spouse Coverage(Union)			\$0.00	0.00
	0	24	Employee and Children(Union)			\$0.00	0.00
	57	25	Employee and Family(Union)			\$1,384.00	78,888.00
	0	26	Employees with Single Dental coverage only	(Union)		\$30.00	0.00
	0	27	Employee and Spouse Coverage Dental(Uni	0.00			
	0	28	Employee and Children - Dental(Union)	\$0.00	0.00		
	1	29	Employee and Family Dental(Union)			\$75.00	75.00
	8		Employees w/Single Coverage(Non-Union)			\$511.00	4,088.00
	3		Employee and Spouse Coverage(Non-Union)		\$1,124.00	3,372.00
	1		Employee and Children(Non-Union)			\$1,175.00	1,175.00
	12		Employee and Family(Non-Union)			\$1,431.00	17,172.00
	6		Employees with Single Dental Coverage only	, ,		\$31.00	186.00
	4		Employee and Spouse Coverage Dental(Nor	i-Union)		\$70.00	280.00
	1 13		Employee and Children - Dental(Non-Union) Employee and Family Dental(Non-Union)			\$73.00 \$89.00	73.00 1,157.00
	13	31	Employee and Family Demai(Non-Onion)			\$69.00	1,157.00
			Actives' subtotal:			Г	\$119,263.60
			CONTINUATION OF COVERAGE			L	ψ113,203.00
	MEDICAL, DENTAL & P	RESCE					
1	0		Single-Union			\$567.00	0.00
	1		Family (2 or more individuals)-Union			\$1,452.00	1,452.00
	0		Under age 65 dependent (1) of a deceased r	etiree		\$0.00	0.00
	0		Under age 65 dependents (>1) of a decease			\$0.00	0.00
	0	30	*Medicare supplement, in Comprehensive PI	an		\$0.00	0.00
	0	44	Single Dental coverage only-Union			\$31.00	0.00
	0	45	Family with Dependent Dental coverage only	-Union		\$79.00	0.00
	0		Employee-Non-Union	\$536.00	0.00		
	0		Employee/Spouse (2 or more individuals)-No	\$1,180.00	0.00		
	0		Employee/Children-Non-Union			\$1,233.00	0.00
	0		Employee/Family-Non-Union			\$1,502.00	0.00
	0		Employee-Non-Union(Dental Only)			\$33.00	0.00
	0		Employee/Spouse Non-Union(Dental Only)			\$73.00	0.00
	0		Employee/Children-Non-Union (Dental Only)			\$77.00	0.00
	0	53	Employee/Family-Non-Union(Dental Only)			\$93.00	0.00
•		то-	Continuation of Coverage Subtotal: TAL PREMIUM TO BE PAID TO TRUST:			<u> </u>	\$1,452.00 \$120,715.6 0

FORM 392 - TOTAL Revision date: 01/2012 Page 2 of 2

HORIZON BLUECROSS/BLUESHIELD PAID PRESCRIPTIONS, INC. GROUP INSURANCE PREMIUM STATEMENT (Rates effective January 1, 2004)

COMPANY: Tennessee American Water Co.

MONTH OF: February, 2012

Insurance/Retirees:	USE FOR AUTHORITIES ONLY !!!!!			Rate	Premium
AUTHORITIES	RETIREES				
MEDICAL, DENTAL &	PRESCRIPTION COVERAGE:				
	Life - Basic (Non Bargaining)	\$2.68	per	\$1,000	\$0.0
	Life - Supplemental	\$2.68	per	\$1,000	\$0.0
	Life - Optional	\$2.68	per	\$1,000	\$0.0

EARLY RETIREES & RETIREES' DEPENDENTS WHO ARE AT LEAST 65 or MEDICARE DISABLED

MEDICARE SUPPLEMENT

0 Personal Composite	\$0.00	0.00
Dependent Composite	\$0.00	0.00

AUTHORITIES' Retirees' Subtotal:

\$0.00

Total funds collected for deposit in Trust Accounts:

\$120,715.60

(includes Active employees, Contin. of Coverage, & Authorities' Retirees)

Tennessee American Water
Attrition Year VEBA Employees
(\$500 Employee Benefit for UPOS06 Benefit Group
Employees Hired before end of 12/31/10)

Group Insurance Schedule EXP-7.2 Page 1 of 1

Employee			Benefit	DBA				
#	Home BU	Home Business Unit	Group	Type	DBA	Description	Start Date	Stop Date
50316116	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	12/04/06	
50341466	260201	CHAT-Production	UPOS06	Α	5023	UNION-VEBA	05/21/07	
50267313	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	04/24/06	
50341517	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	05/21/07	
50555973	260201	CHAT-Production	UPOS06	Α	5023	UNION-VEBA	01/23/12	
50262066	260203	CHAT-Customer Service	UPOS06	Α	5023	UNION-VEBA	02/13/06	
50270912	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	04/24/06	
50315983	260203	CHAT-Customer Service	UPOS06	Α	5023	UNION-VEBA	12/04/06	
50341514	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	06/14/10	
50526892	260201	CHAT-Production	UPOS06	Α	5023	UNION-VEBA	05/17/10	
50279031	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	07/03/06	
50412382	260201	CHAT-Production	UPOS06	Α	5023	UNION-VEBA	07/14/08	
50339372	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	05/21/07	
50273104	260206	CHAT-Field Services	UPOS06	Α	5023	UNION-VEBA	06/19/06	

File: Labor and Labor Related.xlsx
Tab: EXP 7.2 AY VEBA

			Non-Uni	on						
				2012				Attrition	Year Pro	jection
		C	ost of Plan	Emplo	yee Contribution		Co	ost of Plan	Employee Contribu	
Flag	Coverage	Me	edical / Rx	Medical / Rx		Inflation Factor	Me	edical / Rx	N	ledical / Rx
	nployees w/ Single Coverage	\$	511.00	\$	82.00	1.7417%	\$	519.90	\$	83.4
BW EMP&SPOUSEPR E m	nployee and Spouse	\$	1,124.00	\$	181.00	1.7417%	\$	1,143.58	\$	184.1
BW EMP&CHILDPRPI E m		\$	1,175.00	\$	189.00	1.7417%	\$	1,195.46	\$	192.2
W EMP&FAMILYPRIEmployee and Family		\$	1,431.00	\$	230.00	1.7417%	\$	1,455.92	\$	234.0
				2012				Attrition	Year Pro	jection
		C	ost of Plan	Employee Contribution			Cost of Plan		Emplo	yee Contribution
									•	•
Flag	Coverage	Dental / Vision			ental / Vision	Factor	Den	ital / Vision	De	ntal / Vision
BW EMPONLYDENVI! Em	nployees w/ Single Coverage	\$	31.00	\$	11.00	1.7417%	\$	31.54	\$	11.1
BW EMP&SPOUSEDE E m	nployee and Spouse	\$	70.00	\$	23.00	1.7417%	\$	71.22	\$	23.4
BW EMP&CHILDDEN Em	nployee and Children	\$	73.00	\$	24.00	1.7417%	\$	74.27	\$	24.4
BW EMP&FAMILYDE Em	nployee and Family	\$	89.00	\$	30.00	1.7417%	\$	90.55	\$	30.5
			Union							
				2012				Attrition	Year Pro	jection
		C	ost of Plan	Emplo	yee Contribution	Inflation	Co	ost of Plan	Emplo	yee Contribution
Flag	Coverage	Me	edical / Rx	N	ledical / Rx	Factor	Me	edical / Rx	N	ledical / Rx
	nployees w/ Single Coverage	\$	540.00	\$	92.00	1.7417%	\$	549.41	\$	93.6
FAMILY COVERAGE/EEm	nployee and Family	\$	1,384.00	\$	236.00	1.7417%	\$	1,408.10	\$	240.1
				2012				Attrition	Year Pro	jection
		C	ost of Plan	Emplo	yee Contribution	Inflation	Co	ost of Plan	Emplo	yee Contribution
Flag	Coverage	Dental / Vision		De	ental / Vision	Factor	Den	ıtal / Vision	De	ntal / Vision
EMPLOYEE ONLY/BW Em	nployees w/ Single Coverage	\$	30.00	\$	10.00	1.7417%	\$	30.52	\$	10.1
FAMILY COVERAGE/EEm	nployee and Family	\$	75.00	\$	25.00	1.7417%	\$	76.31	\$	25.4

Tennessee American Water

2012 Medical, Dental, and Vision Coverage Elections By Employee Exhibit EXP-7-Group Insurance-MLS Schedule EXP-7.4

Page 1 of 4 Attrition Attrition Cost to Cost To Company Employee Averages: \$ 1,238.78 \$ 211.22 Average Union Med Average Union Dental \$ 76.31 \$ 25.44 Average Non-Union Medical \$ 1,094.02 \$ 175.84 Average Non-Union Dental 69.02 \$ 23.28

													Attrition	А	ttrition
Employee	Benefit	Union /					Plan Selection	Plan Selection		Effective			Cost to		ost To
#	Group	NU	Home BU	Home Business Unit	Plan ID	Plan Description	Code	Description	Status	Date	Flag 1	Flag 2	Company		nployee
10017486	AMERST	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
10017486	AMERST	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
50237926	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
26000049	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
26000028	AMERST	N	260203	CHAT-Customer Service	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/26/11	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
26000028	AMERST	N	260203	CHAT-Customer Service	DENVISNU	Dent/Vis(Prem) NU	BES	BW EMP&SPOUSE	ACT	12/14/11	ND	BW EMP&SPOUSEDENVISNU	\$ 71.22	\$	23.40
50543754	AMER06	N	260205	CHAT-Admin & Gen	INSNOCOV	Insurance - No coverage			ACT	12/27/10	NI	INSNOCOV	\$ -	\$	-
50316116	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50341466	UPOS06	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
26000041	AMERST	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
26000041	AMERST	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
50267313	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50108180	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50341517	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
26000133	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50195340	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
26000121	AMERST	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
26000121	AMERST	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
50069216	UPOS01	U	260201	CHAT-Production	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
26000162	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
50555973	UPOS06	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50107207	UPOS01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50563882	UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
26000033	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50563895	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
26000039	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
26000109	AMER06	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	12/14/11	ND	BW EMPONLYDENVISNU	\$ 31.54	\$	11.19
26000109	AMER06	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/14/11	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
26000150	UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50569425	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50563884	UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50566893	UPOS06	U		CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50568201	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
18508611	UPRE01	U	260206	CHAT-Field Services	DEN-VISI	Dental & Vision Only (Prem	iu:FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UD	FAMILY COVERAGE/BWDEN-VIS	\$ 76.31	\$	25.44
50240644	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50104651	UPOS01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
50589485		N		CHAT-Admin & Gen	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	01/23/12		BW EMPONLYDENVISNU	\$ 31.54		11.19
50589485	AMER06	N	260205	CHAT-Admin & Gen	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	01/23/12	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
26000171	UPRE01	U		CHAT-Engineering	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11		FAMILY COVERAGE/BWPREM PI			240.11
26000153		U	260206	CHAT-Field Services	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11		EMPLOYEE ONLY/BWPREM PPO		•	93.60
50262066	UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11

Attrition

Tennessee American Water

2012 Medical, Dental, and Vision Coverage Elections By Employee Exhibit EXP-7-Group Insurance-MLS Schedule EXP-7.4

Page 2 of 4 Attrition Attrition Cost to Cost To Averages: Company Employee \$ 1,238.78 \$ 211.22 Average Union Med Average Union Dental \$ 76.31 \$ 25.44 Average Non-Union Medical \$ 1,094.02 \$ 175.84 Average Non-Union Dental 69.02 \$ 23.28

Attrition

							Plan						Attition	^	ttiitioii
Employee	Benefit	Union /					Selection	Plan Selection		Effective			Cost to	C	Cost To
#	Group	NU	Home BU	Home Business Unit	Plan ID	Plan Description	Code	Description	Status	Date	Flag 1	Flag 2	Company	En	nployee
2600010	8 AMERST	N	260219	CHAT-Loss Control	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
2600010	8 AMERST	N	260219	CHAT-Loss Control	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
5019532	3 UPOS01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5056816	9 UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/26/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
2600018	6 AMERST	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEC	BW EMP&CHILD	ACT	12/14/11	ND	BW EMP&CHILDDENVISNU	\$ 74.27	\$	24.42
2600018	6 AMERST	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEC	BW EMP&CHILD	ACT	12/14/11	NP	BW EMP&CHILDPRPPO-NU	\$ 1,195.46	\$	192.29
2600008	5 UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
2600016	4 UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5027091	2 UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
5031598	3 UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
2600005	6 UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5022641	2 UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5019377	8 UPOS01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
2600011	2 UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
5019124	2 UPOS01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5024321	8 UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5034151	4 UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5056460	0 AMER06	N	260206	CHAT-Field Services	SSDPD-NU	Dental/Vision Taxable NonUr	n BEM	BW EMPONLY	ACT	12/26/11	ND	BW EMPONLYSSDPD-NU	\$ -	\$	-
5056460	0 AMER06	N	260206	CHAT-Field Services	SSDPM-NU	Medical Taxable NonUnion	BEM	BW EMPONLY	ACT	12/26/11	NM	BW EMPONLYSSDPM-NU	\$ -	\$	-
5056460	0 AMER06	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BES	BW EMP&SPOUSE	ACT	12/26/11	ND	BW EMP&SPOUSEDENVISNU	\$ 71.22	\$	23.40
5056460	0 AMER06	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BES	BW EMP&SPOUSE	ACT	12/26/11	NP	BW EMP&SPOUSEPRPPO-NU	\$ 1,143.58	\$	184.15
5039710	3 AMER06	N	260205	CHAT-Admin & Gen	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	12/14/11	ND	BW EMPONLYDENVISNU	\$ 31.54	\$	11.19
5039710	3 AMER06	N	260205	CHAT-Admin & Gen	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/14/11	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
5020691	5 AMERST	N	260305	SCUD-Admin & Gen	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	12/14/11	ND	BW EMPONLYDENVISNU	\$ 31.54	\$	11.19
5020691	5 AMERST	N	260305	SCUD-Admin & Gen	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/14/11	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
5052689	2 UPOS06	U	260201	CHAT-Production	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
5027903	1 UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
2600007	1 UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
5056584	7 AMER06	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	12/14/11	ND	BW EMPONLYDENVISNU	\$ 31.54	\$	11.19
5056584	7 AMER06	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/14/11	NP	BW EMPONLYPRPPO-NU	\$ 519.90	\$	83.43
5062009	0 AMER06	N	260205	CHAT-Admin & Gen	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/26/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
5062009	0 AMER06	N	260205	CHAT-Admin & Gen	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/26/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
5039054	0 AMER06	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
5039054	0 AMER06	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
2600007	8 AMERST	N	260203	CHAT-Customer Service	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
2600007	8 AMERST	N	260203	CHAT-Customer Service	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
5030009	7 AMER06	N	260214	CHAT-Engineering	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$ 90.55	\$	30.52
5030009	7 AMER06	N		CHAT-Engineering	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11		BW EMP&FAMILYPRPPO-NU	\$ 1,455.92	\$	234.01
5006614	0 UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11		FAMILY COVERAGE/BWPREM PI	\$ 1,408.10	\$	240.11
	5 UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11		EMPLOYEE ONLY/BWPREM PPO	\$ 549.41	\$	93.60
	7 AMER06	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11			\$ 90.55		30.52
						. , ,									

Attrition Attrition

Tennessee American Water

2012 Medical, Dental, and Vision Coverage Elections By Employee Exhibit EXP-7-Group Insurance-MLS Schedule EXP-7.4

Averages:	Attrition Cost to Company	C	Page 3 of 4 attrition Cost To nployee
Average Union Med	\$ 1,238.78	\$	211.22
Average Union Dental	\$ 76.31	\$	25.44
Average Non-Union Medical	\$ 1,094.02	\$	175.84
Average Non-Union Dental	\$ 69.02	\$	23.28

Part								Plan						A	ttittoii	Au	illion
	Employee	Benefit	Union /						Plan Selection		Effective			С	ost to	Co	st To
2600122 UPRED_	#	Group	NU	Home BU	Home Business Unit	Plan ID	Plan Description	Code	Description	Status	Date	Flag 1	Flag 2	Co	mpany	Em	ployee
S0569814 UPCSOF U	50304317	AMER06	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/26/11	NP	BW EMPONLYPRPPO-NU	\$	519.90	\$	83.43
Socies S	26000120	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
50566830 WRST N 260203 CHAT-Admin & Gen PRPD NU Prem PPO/NU BEM SWEENPEARMINY ACT 12/4/11 W FAMILY COVERAGE/RWYRER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W FAMILY COVERAGE/RWYRER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W FAMILY COVERAGE/RWYRER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W SWEENBEAGMURPER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W SWEENBEAGMURPER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W SWEENBEAGMURPER PT 3 4,081.0 3 24,011 250020 CHAT-Edit Services PREM PPO Premium PPO FAB FAMILY COVERAGE/RW ACT 12/4/11 W FAMILY COVERAGE/RW FAMILY C	50569414	UPOS06	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
2500036 U 26003 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/4/11 UP FAMILY COVERAGE/BWPEEM PI \$ 1.408.10 \$ 2.20.11	50608430	AMER06	N	260205	CHAT-Admin & Gen	DENVISNU	Dent/Vis(Prem) NU	BEM	BW EMPONLY	ACT	12/14/11	ND	BW EMPONLYDENVISNU	\$	31.54	\$	11.19
2600104 UPRECT U	50608430	AMER06	N	260205	CHAT-Admin & Gen	PRPPO-NU	Prem PPO/NU	BEM	BW EMPONLY	ACT	12/14/11	NP	BW EMPONLYPRPPO-NU	\$	519.90	\$	83.43
S0507240 AMERGE N 260006 CHAT-Field Services DENVISION DEN	50566890	UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
S0007240 AMERGO N 2600.06 CHAT-Field Services PREMPPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/44/11 uP FAMILY COVERAGE/BW S 1,408.10 \$ 240.11	26000104	UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
2600013 UPRED1	50507240	AMER06	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$	90.55	\$	30.52
26000163 URREDI U 260203 CHAT-Field Services DENVISNU DENVISNO DEN	50507240	AMER06	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1	1,455.92	\$	234.01
26000083 AMERIST N 260206 CHAT-Field Services PRPPO-NU Prem PPO/NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDRY/SNU \$, 455.9 \$ 23.40	26000119	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
2600083 AMERST N 260206 CHAT-Field Services PPPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPPPO-NU \$ 1,455.9 \$ 23.401	26000163	UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000141 AMERST N 260206 CHAT-Field Services PREM PPO Prem Prom P	26000083	AMERST	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$	90.55	\$	30.52
26000141 AMERST N 26020 CHAT-Field Services PRPPO-NU PEM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	26000083	AMERST	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1	1,455.92	\$	234.01
26000151 UPRE01 U 26020 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM P S 1,408.10 S 240.11	26000141	AMERST	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BES	BW EMP&SPOUSE	ACT	12/14/11	ND	BW EMP&SPOUSEDENVISNU	\$	71.22	\$	23.40
S006038 UPOS06	26000141	AMERST	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BES	BW EMP&SPOUSE	ACT	12/14/11	NP	BW EMP&SPOUSEPRPPO-NU	\$ 1	1,143.58	\$	184.15
S0569412 UPOS06 U 26020 CHAT-Customer Service PREM PPO Premium PPO EMB EMPLOYEE ONLY/BW ACT 12/14/11 UP EMPLOYEE ONLY/BWPREM PPO \$ 549.41 \$ 93.60 260036 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP EMPLOYEE ONLY/BWPREM PPO \$ 549.41 \$ 93.60 240.11 240.1	26000151	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
S0563886 UPOS06 U 26020 CHAT-Field Services PREM PPO Premium PPO EMB EMPLOYEE ONLY/BW ACT 12/14/11 UP EMPLOYEE ONLY/BWPREM PPO \$ 549.41 \$ 93.60	50066038	UPOS01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000984 UPRE01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	50569412	UPOS06	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$	549.41	\$	93.60
Sol12382 UPOS06 U 260201 CHAT-Froduction PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	50563886	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	EMB	EMPLOYEE ONLY/BW	ACT	12/14/11	UP	EMPLOYEE ONLY/BWPREM PPO	\$	549.41	\$	93.60
S0566892 UPOS06 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI S 1,408.10 S 240.11	26000984	UPRE01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
50238070 UPOS01	50412382	UPOS06	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000985 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000152 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000172 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000110 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000004 AMERST N 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 NP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000007 UPRE01 U 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,408.10 \$ 240.11 26000018 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,408.10 \$ 240.11 26000158 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 NP AMILY COVERAGE/BW ACT 12/14/11 NP AMILY COVERAGE/BW ACT	50566892	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000152 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260200 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260200 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 \$ 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 \$ 260201 CHAT-Froduction P	50238070	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000077 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50339372 UPOS06 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50273104 UPOS06 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000101 UPRE01 U 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 26000004 AMERST N 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 26000004 AMERST N 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 ND BW EMP&SPOUSEDNISNU \$ 71.22 \$ 23.40 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY N	26000985	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
50339372 UPOS06 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	26000152	UPRE01	U	260214	CHAT-Engineering	INSNOCOV	Insurance - No coverage			ACT	12/27/10	UI	INSNOCOV	\$	-	\$	-
50273104 UPOS06 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000110 UPRE01 U 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000004 AMERST N 260206 CHAT-Field Services PRPO-NU Prem PPO/NU BES BW EMP&SPOUSE ACT 12/14/11 NP BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&SPOUSEPRPPO-NU \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 ND BW EMP&FAMILY BW EMP&FAMILY ACT 12/14/11 ND AMILY ACT 12/14/11 ND AMILY ACT 12/14/11 ND AMILY ACT 12/14/11 ND AMILY ACT 12/14	26000077	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000110 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000004 AMERST N 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 26000004 AMERST N 260206 CHAT-Field Services PRPPO-NU Prem PPO/NU BES BW EMP&SPOUSE ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,143.58 \$ 184.15 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PREM PPO Premium PPO PREM PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PREM PPO Premium PPO PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PREM PPO Premium PPO PREM P	50339372	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000004 AMERST N 260206 CHAT-Field Services DENVISNU Dent/Vis(Prem) NU BES BW EMP&SPOUSE ACT 12/14/11 ND BW EMP&SPOUSEDENVISNU \$ 71.22 \$ 23.40 26000004 AMERST N 260206 CHAT-Field Services PRPPO-NU Prem PPO/NU BES BW EMP&SPOUSE ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,143.58 \$ 184.15 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 260001419 UPRE01 U 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU PI \$ 1,405.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260203 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPRE	50273104	UPOS06	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000004 AMERST N 260206 CHAT-Field Services PRPPO-NU Prem PPO/NU BES BW EMP&SPOUSE ACT 12/14/11 NP BW EMP&SPOUSEPRPPO-NU \$ 1,143.58 \$ 184.15 26000007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU \$ 1,455.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.	26000110	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
2600007 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000158 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU \$ 1,455.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE	26000004	AMERST	N	260206	CHAT-Field Services	DENVISNU	Dent/Vis(Prem) NU	BES	BW EMP&SPOUSE	ACT	12/14/11	ND	BW EMP&SPOUSEDENVISNU	\$	71.22	\$	23.40
26000158 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILY DENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU \$ 1,455.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COV	26000004	AMERST	N	260206	CHAT-Field Services	PRPPO-NU	Prem PPO/NU	BES	BW EMP&SPOUSE	ACT	12/14/11	NP	BW EMP&SPOUSEPRPPO-NU	\$ 1	1,143.58	\$	184.15
26000137 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52 26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU \$ 1,455.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO PREMIUM PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY	26000007	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000137 AMERST N 260201 CHAT-Production PRPPO-NU Prem PPO/NU BEF BW EMP&FAMILY ACT 12/14/11 NP BW EMP&FAMILYPRPPO-NU \$ 1,455.92 \$ 234.01 26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BW PREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 12 140.01 \$ 1.408.10 \$ 1	26000158	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26001419 UPRE01 U 260201 CHAT-Production PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO PREMIUM PPO PPO PREMIUM PPO PPO PREMIUM PPO PPO PREMIUM PPO PPO PPO PPO PPO PPO PPO PPO PPO PP	26000137	AMERST	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$	90.55	\$	30.52
50192499 UPOS01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	26000137	AMERST	N	260201	CHAT-Production	PRPPO-NU	Prem PPO/NU	BEF	BW EMP&FAMILY	ACT	12/14/11	NP	BW EMP&FAMILYPRPPO-NU	\$ 1	1,455.92	\$	234.01
50237996 UPOS01 U 260203 CHAT-Customer Service PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000117 UPRE01 U 260204 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	26001419	UPRE01	U	260201	CHAT-Production	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000117 UPRE01 U 260214 CHAT-Engineering PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11 26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	50192499	UPOS01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	50237996	UPOS01	U	260203	CHAT-Customer Service	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000132 UPRE01 U 260206 CHAT-Field Services PREM PPO Premium PPO FAB FAMILY COVERAGE/BW ACT 12/14/11 UP FAMILY COVERAGE/BWPREM PI \$ 1,408.10 \$ 240.11	26000117	UPRE01	U	260214	CHAT-Engineering	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
26000182 AMERST N 260201 CHAT-Production DENVISNU Dent/Vis(Prem) NU BEF BW EMP&FAMILY ACT 12/14/11 ND BW EMP&FAMILYDENVISNU \$ 90.55 \$ 30.52	26000132	UPRE01	U	260206	CHAT-Field Services	PREM PPO	Premium PPO	FAB	FAMILY COVERAGE/BW	ACT	12/14/11	UP	FAMILY COVERAGE/BWPREM PI	\$ 1	1,408.10	\$	240.11
	26000182	AMERST	N	260201	CHAT-Production	DENVISNU	Dent/Vis(Prem) NU	BEF	BW EMP&FAMILY	ACT	12/14/11	ND	BW EMP&FAMILYDENVISNU	\$	90.55	\$	30.52

Group Insurance Schedule EXP-7.4

Tennessee American Water

2012 Medical, Dental, and Vision Coverage Elections By Employee Exhibit EXP-7-Group Insurance-MLS Schedule EXP-7.4

Averages:	Attrition Cost to Company	Page 4 of 4 Attrition Cost To Employee				
Average Union Med	\$ 1,238.78	\$	211.22			
Average Union Dental	\$ 76.31	\$	25.44			
Average Non-Union Medical	\$ 1,094.02	\$	175.84			
Average Non-Union Dental	\$ 69.02	\$	23.28			
	Attrition	A	ttrition			

							Plan							
Employee	Benefit	Union /					Selection	Plan Selection		Effective	е		Cost to	Cost To
#	Group	NU	Home BU	Home Business Unit	Plan ID	Plan Description	Code	Description	Status	Date	Flag 1	Flag 2	Company	Employee

Tennessee American Water Attrition Year Worksheet for Other Post-Employement Benefits (OPEB's)

Group Insurance Schedule EXP-7.5 Page 1 of 1

	Annual Amount 2012*	Annual Amount 2013*	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13
Company Gross OPEB	\$ 29,982,716	\$ 28,700,000												
Tennessee Allocation*	2.99%	2.99%	\$ 74,706.93	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83	\$ 71,510.83
Attrition Year Gross Sum Attrition Year O&M Rate Attrition Year Net O&M OPEB	\$ 858,130.00 81.85% \$ 702,422.14													

American Water Allocation of 2012 Post-Retirement Welfare Cost Not Reflecting Purchase AccountingBased on census data collected as of July 1, 2011

_	Allocation Count	FAS 106 Cost Allocation % ⁽⁵⁾	Expense Allocation	Retiree Contribution Allocation	Total Exp and Retiree Contribution Allocation
AMERICAN WATER RESOURCES INC	2	0.02%	5,997	479	6,476
AMERICAN WATER WORKS COMPAN	12	0.13%	38,978	3,113	42,091
AMERICAN WATER SERVICES (AAET	22	0.24%	71,959	5,746	77,70
AMERICAN WATER SERVICES		0.00%	-	-	-
Corp	2	0.02%	5,997	479	6,476
O&M Inc.	2	0.02%	5,997	479	6,476
CDM	-	0.00%	-	-	-
AWW SERVICE COMPANY					
AWWS Corp (1)	236	2.55%	764,559	61,054	825,613
Belleville, IL Lab (R)	21	0.23%	68,960	5,507	74,467
AWWS Eastern Division	9	0.10%	29,983	2,394	32,37
AWWS Western Division	2	0.02%	5,997	479	6,470
Western (L)	19	0.21%	62,964	5,028	67,99
Hershey, PA Data Center (W) (2)	9	0.10%	29,983	2,394	32,37
Haddon Heights IS (2)	4	0.04%	11,993	958	12,95
Northeast Region	12	0.04%	38,978	3,113	12,95 42,09
Southeast Region	52	0.15%	167,903	13,408	181,31
Indiana Region (2)			·	·	
Central Region	8	0.09%	26,984	2,155	29,13
•	69	0.75%	224,870	17,957	242,82
Alton, IL Call Center Shared Services	53 97	0.57%	170,901	13,647	184,54
Pensacola Call Center	-	1.05%	314,819	25,140	339,95
ITS	- 82	0.00% 0.89%	- 266,846	21,309	288,15
Procurement/Supply Chain	82 14	0.89%	44,974	3,591	48,56
CA-Amer Vil Dis	2	0.15%	5,997	3,591 479	48,56 6,47
IL-Amer Inter	2	0.02%	5,997	479	6,47
IN-Amer Kokomo	_	0.02%	3,557 -	-	0,47
IN-Amer Terre Haute	2	0.02%	5,997	479	6,47
IN-Amer Northwest	2	0.02%	5,997	479	6,47
KY-Amer	2	0.02%	5,997	479	6,47
MO-St. Louis - Craig Road	3	0.03%	8,995	718	9,71
MO-St. Louis - Service Center	2	0.02%	5,997	479	6,47
NJ-Amer Corp	3	0.03%	8,995	718	9,71
NJ-Amer Lakew	2	0.02%	5,997	479	6,47
PA-Amer Corp	-	0.00%	-	-	
PA-Amer Ptsbg	2	0.02%	5,997	479	6,47
PA-Amer WlkesB	2	0.02%	5,997	479	6,476
WV-Amer Salt Rock	2	0.02%	5,997	479	6,476

File: Labor and Labor Related.xlsx Tab: EXP 7.6 2012 OPEB Alloc

American Water Allocation of 2012 Post-Retirement Welfare Cost Not Reflecting Purchase Accounting

Based on census data collected as of July 1, 2011

	, , -				Total Exp and
		FAS 106		Retiree	Retiree
	Allocation	Cost	Expense	Contribution	Contribution
	Count	Allocation % (5)	Allocation	Allocation	<u>Allocation</u>
·	713	7.70%	2,308,674	184,360	2,493,034
NORTHEAST DIVISION					
LONG ISLAND	187	2.02%	605,651	48,364	654,015
NEW JERSEY - AM ⁽³⁾	1,619	17.52%	5,252,972	419,478	5,672,450
	1,806	19.54%	5,858,623	467,842	6,326,465
MID-ATLANTIC DIVISION	•			·	
MARYLAND - AM	24	0.26%	77,955	6,225	84,180
PENNSYLVANIA - AM	2,064	22.34%	6,698,132	534,880	7,233,012
VIRGINIA - AM	154	1.67%	500,711	39,984	540,695
WEST VIRGINIA - AM	683	<u>7.39%</u>	2,215,723	176,937	2,392,660
	2,925	31.66%	9,492,521	758,026	10,250,547
CENTRAL DIVISION					
ILLINOIS - AM	653	7.07%	2,119,778	169,276	2,289,054
INDIANA - AM	639	6.91%	2,071,806	165,445	2,237,251
IOWA - AM	150	1.62%	485,720	38,787	524,507
KENTUCKY - AM	241	2.61%	782,549	62,491	845,040
MICHIGAN - AM	13	0.14%	41,976	3,352	45,328
MISSOURI - AM	1,249	13.52%	4,053,663	323,707	4,377,370
TENNESSEE - AM	276	<u>2.99%</u>	896,483	71,589	968,072
	3,222	34.86%	10,451,975	834,647	11,286,622
OTHER					
OHIO - AM	168	1.82%	545,685	43,576	589,261
CALIFORNIA - AM	299	3.24%	971,440	77,575	1,049,015
HAWAII	25	0.27%	80,953	6,465	87,418
ARIZONA - AM ⁽⁴⁾	20	0.22%	65,962	5,267	71,229
NEW MEXICO - AM (4)	24	0.26%	77,955	6,225	84,180
	536	5.81%	1,741,995	139,108	1,881,103
TOTAL	9,242	100.0%	29,982,716	2,394,279	32,376,995

^{1.} AWWS Corp also includes participants from the following localities: 5, 8, and 100 as well as participants from ACMS and some former Citizens companies.

^{2.} The allocation percentage for retiree contributions is equal to the ratio of inactive participants for that company to inactive participants for the entire American system.

^{3.} Also includes Elizabethtown retirees and spouses

^{4.} Includes Arizona and New Mexico active employees who are retirement eligible as of January 1, 2012.

^{5.} The allocation percentage for each company is equal to the ratio of total participants for that company to total participants for the entire American system.

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of 401k Expense

Witness Responsible:			
Type of Filing:X_ Or	iginal	Updated	Revised

Line No.	Description	Test Year Actuals	Test Year Adjustments	Attrition Year Adjustments	Pro Forma 401K Expense
1	Test Year for the 12 Months Ended December 31, 2011	\$ 103,874			\$ 103,874
2					
3	Test Year Adjustments: of 401K Expense:				
7	Total Test Year Adjustments: of 401K Expense:		\$ -		\$ -
8					
9	Normalized Test Year of 401K Expense (Line 1 + Line 9):				\$ 103,874
10					
11	Attrition Year Adjustments at Present Rates:				
12	Adjustment for Pay Rate Changes & Changes to Organizational Structure			\$ 7,958	
14	Total Attrition Year Adjustments at Present Rates:			\$ 7,958	\$ 7,958
15					
16					
17	Attrition Year at Proposed Rates (Line 11 + Line 19):				\$ 111,832
18					

File: Labor and Labor Related.xlsx
Tab: Exhibit EXP 14B 401k

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of DCP Expense

Witness Respon	sible	e:		
Type of Filing: _	_x_	Original	Updated	Revised

Line No.	Description	Test Year Actuals		Test Year Adjustments	Attrition Year Adjustments	 Pro Forma DCP Expense
1	Test Year for the 12 Months Ended December 31, 2011	\$	129,460			\$ 129,460
2 3	Test Year Adjustments: of DCP Expense:					
7 8	Total Test Year Adjustments: of DCP Expense:			\$ -		\$ <u>-</u>
9	Normalized Test Year of DCP Expense (Line 1 + Line 9):					\$ 129,460
10 11	Attrition Year Adjustments at Present Rates: Adjustment for Pay Rate Changes, Changes to Organizational Structure, & Transition of Workforce					
12 14	(Newer Employees DCP Eligible, Longer-Term Employees Not Eligible) Total Attrition Year Adjustments at Present Rates:				\$ 36,741 \$ 36,741	\$ 36,741
15						
16 17 18	Attrition Year at Proposed Rates (Line 11 + Line 19):					\$ 166,201

File: Labor and Labor Related.xlsx Tab: Exhibit EXP 14C DCP

Tennessee American Water Company

2012 401k Actual Match Amounts: According to Employee Contribution

Elections, Benefit Groups, and Corresponding Match Rates

Schedule E	XP-14B.1																
	Match Rate:	50%			50%	No Match	50%	No Match	No Match	No Match							
Percent Range	of Employee Contribution:	1-5	1-3	1-3	4-5	6-20	4-5	6-20	6-20	Catchup	Grand	Total	# Particip	# Active	Participat	Avg	Participation Rate x Avg Match (Match Rate for Benefit
Benefit Group	Employee #	3020	3084	3086	3087	3088	3089	3094	6930	6934	Total	Match	ants	Emp	ion Rate	Match	Group's New Hires)
AMER06	26000109			3	2						5		9	12	75%	3.8%	2.8%
	50300097			3	2						14						
	50304317			3	2					3	15						
	50397103			3	2						5	4.0%					
	50507240			3	2	5					10						
	50543754			3							3	3.0%					
	50564600			3							3	3.0%					
	50565847			3	2						5						
	50589485			3	2	1					6	4.0%					
													#				Participation Rate x Avg Match
														# Active	Participat	Avg	(Match Rate for Benefit
													ants	Emp	ion Rate	_	Group's New Hires)
AMERST	10017486	5							2		7	2.5%	12			2.3%	
	26000004	5							1		6						
	26000028	5									5						
	26000041	5									5	2.5%					
	26000078	5									5						
	26000083	3									3						
	26000108	5							15		20						
	26000137	2									2						
	26000141	5							2		7	2.5%					
	26000182	5									5	2.5%					
	26000186	5							7		12	2.5%					
	50206915	5									5	2.5%					
													#				Participation Rate x Avg Match
													Particip	# Active	Participat	Avg	(Match Rate for Benefit
													ants	Emp	ion Rate	Match	Group's New Hires)
UPOS01	50066140		3				1				4	3.5%	12	17	71%	4.0%	2.8%
	50104651		3				2				5	4.0%					

Tennessee American Water Company

2012 401k Actual Match Amounts: According to Employee Contribution

Elections, Benefit Groups, and Corresponding Match Rates

Schedule E	XP-14B.1					No		No	No	No							
	Match Rate	: 50%	100%	100%	50%	Match	50%	Match	Match	Match							
Percent Range	of Employee Contribution	: 1-5	1-3	1-3	4-5	6-20	4-5	6-20	6-20	Catchup							Doubisinstian Data
													#				Participation Rate x Avg Match
											Grand	Total		# Active	e Participat	Avg	(Match Rate for Benefit
Benefit Group I	Employee #	3020	3084	3086	3087	3088	3089	3094	6930	6934		Match	ants	Emp	ion Rate	_	Group's New Hires)
•	50107207		3				2				5	4.0%		-			
	50108180		3				2				5	4.0%					
	50191242		3				2				5	4.0%					
	50192499		3				2				5	4.0%					
	50195323		3				2	1			6	4.0%					
	50195340		3				2				5	4.0%					
	50226412		3				2				5	4.0%					
	50237926		3				2				5	4.0%					
	50238070		3				2				5	4.0%					
	50240644		3				2	3			8	4.0%					
																	Participation Rate x
													#				Avg Match
													Dantisin				/NACACH DOAC CON DOMOCIA
													-		e Participat	_	(Match Rate for Benefit
													ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50267313		3				2				5		-	Emp	ion Rate	_	Group's New Hires)
UPOS06	50270912		1				2				1	1.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104		1 3								1 3	1.0% 3.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031		1 3 3				2				1 3 5	1.0% 3.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116		1 3 3 3				2 2				1 3 5 5	1.0% 3.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466		1 3 3 3 3				2 2 2	1			1 3 5 5 6	1.0% 3.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517		1 3 3 3 3 3				2 2 2 2	1			1 3 5 5 6	1.0% 3.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382		1 3 3 3 3 3 3				2 2 2 2 2				1 3 5 5 6 6 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892		1 3 3 3 3 3 3 3				2 2 2 2 2 2	1			1 3 5 6 6 5 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50563895		1 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2				1 3 5 6 6 5 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50563895 50566892		1 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 5 10	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0%	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50566892 50566892 50569412		1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 10 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4	ants	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50563895 50566892		1 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 5 10	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4	ants 13	Emp	ion Rate	Match	Group's New Hires)
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50566892 50566892 50569412		1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 10 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4	13 #	Emp 3 27	ion Rate 7 48%	Match 3.6%	Group's New Hires) 1.7%
UPOS06	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50566892 50566892 50569412		1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 10 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4	# Particip	Emp 3 27	ion Rate 7 48%	Match 3.6%	Group's New Hires) 1.7% Match for This Benefit
UPOSO6	50270912 50273104 50279031 50316116 50341466 50341517 50412382 50526892 50566892 50566892 50569412	5	1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3				2 2 2 2 2 2 2 2 2 2	1			1 3 5 5 6 6 5 5 10 5	1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 3.0%	13 #	Emp 3 27 4 Active	ion Rate 48% Participat ion Rate	Match 3.6%	Group's New Hires) 1.7% Match for This Benefit Group's Unknowns

Tennessee American Water Company

2012 401k Actual Match Amounts: According to Employee Contribution

Elections, Benefit Groups, and Corresponding Match Rates

Schedule EXP-14B.1

No No No No Match Match Rate: 50% 100% 100% 50% Match 50% Match Match Percent Range of Employee Contribution: 1-5 6-20 4-5 1-3 1-3 4-5 6-20 6-20 Catchup

Percent Kange of Employee Contribution:		1-3	1-3	4-5	6-20	4-5	6-20		Catchup		Total			Participat		Participation Rate x Avg Match (Match Rate for Benefit
Benefit Group Employee #	3020	3084	3086	3087	3088	3089	3094	6930	6934			ants	Emp	ion Rate	Match	Group's New Hires)
2600007	5							5		10						
26000033	4									4						
26000039	2									2						
26000049	3									3						
26000071	5							1		6						
26000077	5							1		6	2.5%					
26000112	3									3	1.5%					
26000119	5							3		8	2.5%					
26000133	5							1		6	2.5%					
26000150	1									1	0.5%					
26000151	5							3		8	2.5%					
26000152	5							5		10	2.5%					
26000153	5							1		6	2.5%					
26000158	5									5	2.5%					
26000162	5							10		15	2.5%					
26000163	5									5	2.5%					
26000164	5									5	2.5%					
26000171	5									5	2.5%					
26000984	5									5	2.5%					
26000985	5									5						
26001419	5							1		6	2.5%					
Grand Total	153	73	27	14	22	43	11	58	3	404	•					

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of Pension Expense

Witness Respo	nsible	e:		
Type of Filing:	X_	_ Original	Updated	Revised

Line No.	Description		Test Year Actuals	Test Year Adjustments	Attrition Year Adjustments	Pro Forma Pension Expense		
1	Tennessee American Pension Cost	\$	2,372,071					
2	Service Company Incremental Entry	\$	500,335					
3	Test Year for the 12 Months Ended December 31, 2011	\$	2,872,406			\$	2,872,406	
4								
5	Test Year Adjustments: of Pension Expense:			\$ -				
6	Total Test Year Adjustments: of Pension Expense:			\$ -		\$	-	
7								
8	Normalized Test Year of Pension Expense (Line 1 + Line 9):					\$	2,872,406	
9								
10	Attrition Year Adjustments at Present Rates:							
11	Adjust Tennessee American Pension Cost				\$ (1,119,428)			
12	Adjust Service Co. Incremental Entry				(232,128)			
13	Total Attrition Year Adjustments at Present Rates:				\$ (1,351,555)	\$	(1,351,555)	
14								
15	Tennessee American Pension Cost					\$	1,252,643	
16	Service Co. Incremental Pension Cost					\$	268,208	
17	Attrition Year at Proposed Rates (Line 11 + Line 19):					\$	1,520,851	
18								

Tennessee American Water Attrition Year Pension Expense

Exhibit EXP-8-Pensions-MLS Schedule EXP-8.1 Page 1 of 1

	Attrition Year Gross Costs	Attrition Year O&M Rate	Attrition Year Net O&M Cost
Tennessee American Contributions Service Co. Incremental Contribution Cost	\$ 1,530,320.00 \$ 268,207.75	81.85% 100.00%	\$ 1,252,643.12 \$ 268,207.75
	Total \$ 1,798,527.75		\$ 1,520,850.88

American Water Projected Qualified Pension Contributions For Calendar Years 2013 REVISED ON 3/16/2012

COMPANY		Company Code	Locality Code	Active Participants	Valuation Earnings	Allocation Percentage *	Expense Allocation	2012 Actual Contributions	2013 Projected Contributions	2013 Projected FAS Rounded	2013 Variance of Contributions vs. FAS	2012 FAS Rounded	2012 Variance of Contributions vs. FAS
American Water Resources In	ic.	21	24	0	\$0	0.00%	-	-	-				
AMERICAN WATER WORKS	COMPANY	2	N/A	2	\$166,603	0.06%	36,746	57,720	62,040				
AMERICAN WATER SERVICE		99001	N/A	1	\$65,232	0.02%	12,249	19,240	20,680				
AMERICAN WATER SERVICE	O&M Inc. CDM	99002 99016 99003	N/A N/A 20	1 1 1	\$95,970 \$279,645 \$73,828	0.03% 0.10% 0.03%	18,373 61,243 18,373	28,860 96,200 28,860	31,020 103,400 31,020				
AWW SERVICE COMPANY													
	AWWS Corp Belleville, IL Lab (R)	3	1 2	81 20	\$10,807,175 1,218,882	3.68% 0.42%	2,253,738 257,220	3,540,160 404.040	3,805,120 434,280	\$ 1,895,200 \$ 216,300	1,909,920 217,980	\$ 2,252,160 \$ 257,040	1,288,000 147,000
	AWWS Eastern Division	3	3	1	114,823	0.04%	24,497	38,480	41,360	\$ 20,600	20,760	\$ 24,480	14,000
	AWWS Western Division	3	4	2	229,130	0.08%	48,994	76,960	82,720	\$ 41,200	41,520	\$ 48,960	28,000
	Western (L) Northeast Region	3	6 10	11	1,791,532 436,515	0.61% 0.15%	373,582 91,864	586,820 144,300	630,740 155,100	\$ 314,150 \$ 77,250	316,590 77,850	\$ 373,320 \$ 91,800	213,500 52,500
	Southeast Region	3	11	25	3,229,644	1.10%	673,672	1.058.200	1.137.400	\$ 566,500	570.900	\$ 673,200	385,000
	Central Region	3	13	67	6,654,499	2.27%	1,390,214	2,183,740	2,347,180	\$ 1,169,050	1,178,130	\$ 1,389,240	794,500
	Alton, IL Call Center	3	14	336	15,161,082	5.16%	3,160,133	4,963,920	5,335,440	\$ 2,657,400	2,678,040	\$ 3,157,920	1,806,000
	Shared Services Pensacola Call Center	3	15 16	82 168	7,003,045 6,223,715	2.39% 2.12%	1,463,705 1,298,349	2,299,180 2,039,440	2,471,260 2,192,080	\$ 1,230,850 \$ 1,091,800	1,240,410 1,100,280	\$ 1,462,680 \$ 1,297,440	836,500 742,000
	ITS	3	17	73	7,176,633	2.12%	1,500,451	2,039,440	2,192,000	\$ 1,091,800 \$ 1,261,750	1,100,280	\$ 1,499,400	857.500
	Procurement/Supply Chain	3	19	22	2,231,873	0.76%	465,446	731,120	785,840	\$ 391,400	394,440	\$ 465,120	266,000
	CA-Amer Vil Dis	3	53	1	88,001	0.03%	18,373	28,860	31,020	\$ 15,450	15,570	\$ 18,360	10,500
	IL-Amer Inter	3	154 205	1	82,881	0.03%	18,373	28,860	31,020	\$ 15,450 \$ 15.450	15,570	\$ 18,360	10,500
	IN-Amer Kokomo IN-Amer Terre Haute	3	205	1	88,872 89,827	0.03% 0.03%	18,373 18,373	28,860 28,860	31,020 31,020	\$ 15,450 \$ 15,450	15,570 15,570	\$ 18,360 \$ 18,360	10,500 10,500
	IN-Amer Northwest	3	215	i	48,533	0.02%	12,249	19,240	20,680	\$ 10,300	10,380	\$ 12,240	7,000
	KY-Amer	3		1	45,099	0.02%	12,249	19,240	20,680	\$ 10,300	10,380	\$ 12,240	7,000
	MO-St. Louis - Craig Road	3	459 460	3	272,975	0.09%	55,119	86,580	93,060	\$ 46,350	46,710	\$ 55,080	31,500
	MO-St. Louis - Service Center NJ-Amer Corp	3		1	81,647 115,737	0.03% 0.04%	18,373 24,497	28,860 38,480	31,020 41,360	\$ 15,450 \$ 20,600	15,570 20,760	\$ 18,360 \$ 24,480	10,500 14,000
	NJ-Amer Lakew	3	503	1	92,401	0.03%	18,373	28,860	31,020	\$ 15,450	15,570	\$ 18,360	10,500
	PA-Amer Corp	3		1	225,289	0.08%	48,994	76,960	82,720	\$ 41,200	41,520	\$ 48,960	28,000
	PA-Amer Ptsbg	3	603	1	83,835	0.03%	18,373	28,860	31,020	\$ 15,450	15,570	\$ 18,360	10,500
	PA-Amer WikesB WV-Amer Salt Rock	3	604 763	1	52,171 86,063	0.02% 0.03%	12,249 18.373	19,240 28.860	20,680 31.020	\$ 10,300 \$ 15,450	10,380 15.570	\$ 12,240 \$ 18,360	7,000 10.500
	Total AWW Service Company	3	703	1 907	\$63,731,879	21.74%	13,314,206	20,913,880	22,479,160	\$ 11,196,100	\$ 11,283,060	\$ 13,304,880	\$ 7,609,000
NORTHEAST DIVISION													
	LONG ISLAND	38	N/A	65	\$5,586,399	1.91%	1,169,739	1,837,420	1,974,940				
	NEW JERSEY - AM	18	N/A	634 699	50,409,556 \$55,995,955	17.19% 19.10%	10,527,651	16,536,780 18,374,200	17,774,460 19,749,400				
MID-ATLANTIC DIVISION													
MID-ATEANTIO DIVIDION	MARYLAND - AM	13	N/A	6	\$382,810	0.13%	79,616	125,060	134,420				
	PENNSYLVANIA - AM	24	N/A	768	53,122,431	18.12%	11,097,210	17,431,440	18,736,080				
	VIRGINIA - AM	27 28	N/A	56	3,670,359	1.25%	765,536	1,202,500	1,292,500				
	WEST VIRGINIA - AM	28	N/A	226 1,056	15,380,389 \$72,555,989	<u>5.24%</u> 24.74%	3,209,126 15,151,488	5,040,880 23,799,880	5,418,160 25,581,160				
CENTRAL DIVISION													
	ILLINOIS - AM	9	N/A	315	\$21,091,126	7.19%	4,403,363	6,916,780	7,434,460				
	INDIANA - AM	10	N/A	227	14,644,794	4.98%	3,049,896	4,790,760	5,149,320				
	IOWA - AM KENTUCKY - AM	11 12	N/A N/A	40 88	2,481,014 5,831,903	0.85% 1.99%	520,565 1,218,733	817,700 1,914,380	878,900 2,057,660				
	MICHIGAN - AM	16	N/A	6	351,252	0.12%	73,491	115,440	124,080				
	MISSOURI - AM	17	N/A	485	32,125,015	10.96%	6,712,220	10,543,520	11,332,640				
	TENNESSEE - AM	26	N/A	64 1,225	4,347,617 \$80,872,721	1.48% 27.57%	906,395	1,423,760 26,522,340	<u>1,530,320</u> 28,507,380	\$ 762,200.00	768,120.00	\$ 905,760.00	518,000.00
				1,225	\$80,872,721	21.51%	16,884,663	26,522,340	28,507,380				
OTHER	OHIO - AM	22	N/A	70	\$4,442,958	1.52%	930,892	1,462,240	1,571,680				
	CALIFORNIA - AM	5	N/A	168	14,127,413	4.81%	2,945,783	4,627,220	4,973,540				
	HAWAII	30	N/A	<u>10</u>	820,681	0.28%	171,480	269,360	289,520				
				248	\$19,391,052	6.61%	4,048,155	6,358,820	6,834,740				
	Total			4,141	\$293,228,874	100.00%	61,242,886	96,200,000	103,400,000	\$ 51,500,000		\$ 61,200,000	
								96,200,000	103,400,000				
								00,200,000					

^{*} The allocation percentage for each company is equal to the ratio of uncapped valuation earnings for that company to total uncapped valuation earnings for the entire American system.

Tennessee American Water

Transaction Detail for 2011 & 2012 Pension Costs

		ension Expe		Freeleastles	Donlord #												
	d L L P and L Li		Account Description	Explanation	Period #												100.00
	004 GMR00401		GMDL01	GLEXA	1	2	3	. 4	5	6	7	8	9	10	11		and Total
11 P15	Pensions	506100	Pension Oper AG	2011 Reclass HR B/U's	\$ - \$	- \$							- \$	- \$	- \$		
				2011 Pension Cost	\$ 81,913.08 \$		81,913.08								81,913.08 \$		982,9
				2011 Def Pension Costs		33,493.36 \$	33,493.36										401,9
				2011 ERISA Cost	\$ 123,008.84 \$	123,008.84 \$	123,008.84	\$ 123,008.84 \$	123,008.84 \$	123,008.84 \$	123,008.84	123,008.84 \$	123,008.84 \$	123,008.84 \$			
				record addtl servco pension												98,415.00 \$	98,4
				Adjust ERISA cost for Dec												362,000.00 \$	362,0
			Pension Oper AG Total		\$ 238,415.28 \$	238,415.28 \$	238,415.28	\$ 238,415.28 \$	238,415.28 \$	238,415.28 \$	238,415.28	238,415.28 \$	238,415.28 \$	238,415.28 \$	238,415.28 \$	698,830.28 \$	
	Pensions T	otal			\$ 225,792.08 \$	223,074.41 \$	217,617.17	\$ 215,836.98 \$	217,400.94 \$	207,462.90 \$	210,183.03	198,071.69 \$	199,680.30 \$	191,390.49 \$	168,358.87 \$	597,539.26 \$	2,872,4
				Summary of 2011 Costs: 2011 TAWC FAS Costs	\$ 81,913.08 \$	91 012 09 ¢	81,913.08	\$ 81,913.08 \$	91.012.09 6	81,913.08 \$	91 012 09 6	91.012.09 ¢	91 012 09 ¢	81,913.08 \$	91 012 09 ¢	81,913.08 \$	982.9
				2011 TAWC FAS COSTS 2011 TAWC Contributions in Excess of FAS 87	\$ 123,008.84 \$		123,008.84					123,008.84 \$					
				2011 Service Co. Contributions in Excess of FAS 87	\$ 33,493.36 \$	33,493.36 \$	33,493.36	\$ 33,493.36 \$	33,493.36 \$	33,493.36 \$	33,493.36	33,493.36 \$	33,493.36 \$	33,493.36 \$	33,493.36 \$		500,
				2011 Gross Expense												\$	
				Net Expense												\$	
				Capitalization												\$	448,9
				O&M as % of TAWC													
of GLAA					GLPN												
	004 GMR00401	CLOBI	GMDL01	GLEXA	GLFIN 1	2	3	4	5	6	7	8	q	10	11	12 Gr	and Total
12 P15	Pensions	506100	Pension Oper AG	2011 Def Pension Costs	\$ 25.999.28 \$			*	3		,	0	9	10	- 11	12 01	anu rotai
12 1715	Pensions	506100	Pension Oper AG	2011 Del Pension Costs 2012 Reclass HR B/U's	\$ 25,999.28 \$	25,999.28											
				2012 Reclass RR B/O's 2012 Pension Costs													
				2012 ERISA Cost	\$ 78,664.83 \$												
				2012 Pension Cost	\$	75,532.92											
								True-Up Entry. Contributions Being									
				Adian On the Or EDICA -II		s	(21.853.18)	Reduced									
				Adjust Service Co ERISA alloc		\$	(21,853.18)										
								True-Up Entry.									
							(Contributions Being									
				adjust Operating Co ERISA		\$		Reduced									
			Pension Oper AG Total	adjust Operating Co ERISA	\$ 180,197.03 \$	180,197.03 \$	(92,955.34)										
	Pensions T	otal	Pension Oper AG Total	adjust Operating Co ERISA	\$ 180,197.03 \$ \$ 145,163.30 \$	180,197.03 \$	(92,955.34)										
	Pensions T	otal	Pension Oper AG Total		\$ 145,163.30 \$	180,197.03 \$ 141,292.16 \$	(92,955.34) (127,460.27)	Reduced	5	6	7	8	۵	10	11	12 Gr	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs:	\$ 145,163.30 \$	180,197.03 \$ 141,292.16 \$	(92,955.34)		5	6	7	8	9	10	11	12 G r:	and Total
ļ	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs	\$ 145,163.30 \$ 1 \$ 75,532.92 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92	(92,955.34) (127,460.27)	Reduced	5	6	7	8	9	10	11	12 G ra	and Total
ļ	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83	(92,955.34) (127,460.27)	Reduced	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28	(92,955.34) (127,460.27)	Reduced	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28	(92,955.34) (127,460.27)	Reduced	5	6	7	8	9	10	11	12 G ri	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28	(92,955.34) (127,460.27)	Reduced	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$ \$ 180,197.03 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03	(92,955,34) (127,460.27)	Reduced 4	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Quadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$ \$ 180,197.03 \$ \$ (35,551.08) \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se	(92,955.34) (127,460.27) 3	Reduced 4	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$ \$ 180,197.03 \$ \$ (35,551.08) \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se	(92,955.34) (127,460.27) 3	Reduced 4	5	6	7	8	9	10	11	12 Gr :	and Tota
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Quadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ 78,664.83 \$ \$ 25,999.28 \$ \$ 180,197.03 \$ \$ (35,551.08) \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se	(92,955.34) (127,460.27) 3	Reduced 4	5	6	7	8	9	10	11	12 G r:	and Total
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs	\$ 145,163.30 \$ 1	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se	(92,955.34) (127,460.27) 3 see True Up, Abovi	Reduced 4		J	7		9 75.532.92 \$				
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up -Monthly Reduction to 2012 TAWC Contributions True-Up -Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ \$ 78,664.83 \$ \$ \$ 25,999.28 \$ \$ \$ 180,197.03 \$ \$ (35,551.08) \$ \$ \$ (10,926.59) \$ \$ 75,532.92 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (\$c (10,926.59) (\$c 75,532.92 \$	(92,955.34) (127,460.27) 3 3 ee True Up, Above 75,532.92	e) e) 5 75,532.92 \$	75,532.92 \$	75,532.92 \$		5 75,532.92 \$		75,532.92 \$	75,532.92 \$	75,532.92 \$	906,
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up -Monthly Reduction to 2012 TAWC Contributions True-Up -Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions	\$ 145,163.30 \$ 1	180,197.03 \$ 141,292.16 \$ 2 75,532.92 \$ 78,664.83 \$ 25,999.28 \$ 180,197.03 \$ (35,551.08) (Se (10,926.59) (Se (14,926.59) (Se	(92,955.34) (127,460.27) 3 3 see True Up, Abovi vee True Up, Abovi 75,532.92 43,113.75	e) e) s 75,532.92 \$ \$ 43,113.75 \$	75,532.92 \$ 43,113.75 \$	75,532.92 \$ 43,113.75 \$	43,113.75	5 75,532.92 \$ 5 43,113.75 \$	43,113.75 \$	75,532.92 \$ 43,113.75 \$	75,532.92 \$ 43,113.75 \$	75,532.92 \$ 43,113.75 \$	906, 517,
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up -Monthly Reduction to 2012 TAWC Contributions True-Up -Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87	\$ 145,163.30 \$ 1 \$ 75,532.92 \$ \$ \$ 78,664.83 \$ \$ \$ 25,999.28 \$ \$ \$ 180,197.03 \$ \$ (35,551.08) \$ \$ \$ (10,926.59) \$ \$ 75,532.92 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se 43,113.75 \$ 43,113.75 \$	(92,955.34) (127,460.27) 3 3 see True Up, Above te True Up, Above 75,532.92 43,113.75 15,072.69	e) e) 5 75,532.92 \$ 5 15,072.69 \$ 5 15,072.69	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	43,113.75 5 15,072.69 5	5 75,532.92 \$ 6 43,113.75 \$ 6 15,072.69 \$	43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	906, 517, 180,
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up -Monthly Reduction to 2012 TAWC Contributions True-Up -Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions	\$ 145,163.30 \$ 1	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se 43,113.75 \$ 43,113.75 \$	(92,955.34) (127,460.27) 3 3 see True Up, Above te True Up, Above 75,532.92 43,113.75 15,072.69	e) e) 5 75,532.92 \$ 5 15,072.69 \$ 5 15,072.69	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	43,113.75 5 15,072.69 5	5 75,532.92 \$ 5 43,113.75 \$	43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	906, 517, 180,
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Revised Met Expense 2012 Incremental Entry Ratio	\$ 145,163.30 \$ 5 75,532.92 \$ 5 180,197.03 \$ (35,551.08) \$ (10,926.59) \$ 75,532.92 \$ 43,113.75 \$ 5 15,072.69 \$ 5 133,719.36 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se 43,113.75 \$ 43,113.75 \$	(92,955.34) (127,460.27) 3 3 see True Up, Above te True Up, Above 75,532.92 43,113.75 15,072.69	e) e) 5 75,532.92 \$ 5 15,072.69 \$ 5 15,072.69	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	43,113.75 5 15,072.69 5	5 75,532.92 \$ 6 43,113.75 \$ 6 15,072.69 \$	43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	906, 517, 180,
	Pensions T	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Revised Net Expense	\$ 145,163.30 \$ 1	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se 43,113.75 \$ 43,113.75 \$	(92,955.34) (127,460.27) 3 3 see True Up, Above te True Up, Above 75,532.92 43,113.75 15,072.69	e) e) 5 75,532.92 \$ 5 15,072.69 \$ 5 15,072.69	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	43,113.75 5 15,072.69 5	5 75,532.92 \$ 6 43,113.75 \$ 6 15,072.69 \$	43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	906,; 517,; 180,8
	Pensions I	otal	Pension Oper AG Total	Summary of 2012 Unadjusted Gross Costs: 2012 TAWC FAS Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Unadjusted Net Expense Adjustment True Up - Monthly Reduction to 2012 TAWC Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions True-Up - Monthly Reduction to 2012 Service Co Contributions Summary of 2012 Gross Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC FAS 87 Level Costs 2012 TAWC Contributions in Excess of FAS 87 2012 Service Co. Contributions in Excess of FAS 87 2012 Revised Met Expense 2012 Incremental Entry Ratio	\$ 145,163.30 \$ 5 75,532.92 \$ 5 180,197.03 \$ (35,551.08) \$ (10,926.59) \$ 75,532.92 \$ 43,113.75 \$ 5 15,072.69 \$ 5 133,719.36 \$	180,197.03 \$ 141,292.16 \$ 2 75,532.92 78,664.83 25,999.28 180,197.03 (35,551.08) (Se (10,926.59) (Se 43,113.75 \$ 43,113.75 \$	(92,955.34) (127,460.27) 3 3 see True Up, Above te True Up, Above 75,532.92 43,113.75 15,072.69	e) e) 5 75,532.92 \$ 5 15,072.69 \$ 5 15,072.69	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	43,113.75 S	5 75,532.92 \$ 6 43,113.75 \$ 6 15,072.69 \$	43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	75,532.92 \$ 43,113.75 \$ 15,072.69 \$	906,3 517,3 180,8

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of Payroll Tax Expense

Witness Res	•					
Type of Filir	g:X Original Updated Revised					
Line		Test Year	Test Year	Attrition Year	Р	ro Forma
No.	Description	Actuals	Adjustments	Adjustments	Payro	II Tax Expense
1	Test Year for the 12 Months Ended December 31, 2011	\$ 410,361			\$	410,361
2						
3	Test Year Adjustments: of Payroll Tax Expense:		\$ -			
7	Total Test Year Adjustments: of Payroll Expense:		\$ -		\$	-
8						
9	Normalized Test Year of Payroll Expense (Line 1 + Line 9):				\$	410,361
10						
11	Attrition Year Adjustments at Present Rates:					
12	Adjustment for Pay Rate Changes & Changes to Organizational Structure			\$ 20,061		
14	Total Attrition Year Adjustments at Present Rates:			\$ 20,061	\$	20,061
15						
16						
17	Attrition Year at Proposed Rates (Line 11 + Line 19):				\$	430,422
18					_	

File: Labor and Labor Related.xlsx Tab: Exhibit 18B Payroll Taxes

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of Property Tax Expense

Witness Responsible:
Type of Filing: __X__ Original _____ Updated _____ Revised

Line No.	Description	Test Year Actuals	Test Year Adjustments	Attrition Year Adjustments	Pro Forma Property Tax Expense		
1	Test Year for the 12 Months Ended December 31, 2011	\$ 2,917,425			\$	2,917,425	
2							
3	Total Test Year Adjustments: of Property Tax Expense:						
4	True-Up Accrual		\$ (167,117)				
5	Total Test Year Adjustments: of Property Tax Expense:		\$ (167,117)		\$	(167,117)	
6							
7	Normalized Test Year of Property Tax Expense (Line 1 + Line 9):				\$	2,750,308	
8							
9	Attrition Year Adjustments at Present Rates:						
10	Changes to Amounts of Utility Plant In Service and Materials & Supplies			\$ 459,590			
11	Total Attrition Year Adjustments at Present Rates:			\$ 459,590	\$	459,590	
12							
13							
14	Attrition Year at Proposed Rates (Line 11 + Line 19):				\$	3,209,898	
15							

Tennessee American Calculation of Attrition Year Property Tax

Petitioner's Exhibit EXP-18A-Property Tax-MLS Schedule EXP-18A.1

Line No.	Description		Total
1	Test Year Property Tax Expense, Per Books	\$	2,917,425
2	Property Taxes for 2011 (Per Bills)	\$	2,750,308
3	Normalizing Adjustment (Line 2 - Line 1)	\$	(167,117)
4	Normalized Property Tax 2011 (Line 2 + Line 3)	\$	2,750,308
5			
6	Assessed Value 2011 (Per Bills)	\$	102,050,274
7			
8	Utility Plant in Service for 2011 Bills	\$	222,438,372
9	Materials & Supplies for 2011 Bills	\$	366,455
10	Total Property for 2011 Bills	\$	222,804,827
11			
12	Test Year Assessment Rate (Line 6 / Line 10)		45.80%
13			
14	Test Year Average Tax Rate (Line 4 / Line 6)		2.695%
15			
16	Utility Plant in Service Balance 11/30/2013	\$	259,735,252
17	Materials & Supplies, 3 Year Average Balance	\$	301,364
18	Property for Pro Forma Tax Basis:	Ś	260,036,615
19	• •	•	,,-
20	Attrition Year Assessed Value (Line 13 x Line 19)	\$	119,103,379
21	Attrition Year Taxes (Line 21 x Line 15)	\$	3,209,898
22			

TN TN TN TN		Municipality	Notes	Map Location	2011 Assessed Value Payable Oct 2011			x Due Oct 2011	-			Total Obligation in 2011	
TN TN TN		City of Chattanooga		099-016.03	ć	_	\$		\$	192.00	\$	192.00	
TN TN		City of Chattanooga		108D-A-002.02	Ś	26,900.00	\$	621.12	\$	1,056.00	\$	1,677.12	
TN		City of Chattanooga		1280-C-004	Š	-	\$	-	\$	864.00	\$	864.00	
TN		City of Chattanooga		128P-L-012	Ś	_	\$	_	Ś	96.00	\$	96.00	
		City of Chattanooga		135E-E-001	Ś	_	\$	_	Ś	96.00	\$	96.00	
TN		City of Chattanooga		1360-A-003	Ś	_	\$	_	\$	2,304.00	\$	2,304.00	
TN		City of Chattanooga		1360-A-004	Š	_	Ś	_	Ś	768.00	\$	768.00	
TN		City of Chattanooga		136P-A-001	Ś	-	Ś	_	Ś	1,920.00	\$	1,920.00	
TN		City of Chattanooga		136P-D-001	Š	_	Ś	_	Ś	8,448.00	\$	8,448.00	
TN		City of Chattanooga		139-006.04	Ś	-	Ś	_	Ś	288.00	\$	288.00	
TN		City of Chattanooga		154H-A-004.02	Ś	-	Ś	_	Ś	96.00	\$	96.00	
ΓN		City of Chattanooga		1550-A-013	Ś	_	Ś	-	Ś	96.00	\$	96.0	
TN		City of Chattanooga		156C-T-013	Ś	_	Ś	_	\$	768.00	\$	768.0	
ΓN		City of Chattanooga		156F-D-018	Ś	_	Ś	_	Ś	96.00	\$	96.0	
TN		City of Chattanooga		156K-J-005.01	Ś	_	Ś	-	\$	96.00	\$	96.0	
TN		City of Chattanooga		1590-C-025.01	Ś	_	Ś	_	Ś	96.00	\$	96.0	
TN		City of Chattanooga		167B-B-007	Ś	_	Ś	_	Ś	192.00	\$	192.00	
TN		City of Chattanooga		167K-C-015	Ś	_	Ś	_	Ś	384.00	\$	384.00	
TN		City of Chattanooga		PSWS 0-016-00-PP	Ś	43,262,510.00	\$	998,931.00	\$	-	\$	998,931.00	
TN		City of Chattanooga	Per Lease Agreement w/ Tallon Holdings	145D W 003.03	Ś	578,800.00	Ś	13,364.49	\$	672.00	Ś	14,036.4	
					\$	43,868,210.00	\$	1,012,916.61	\$	18,528.00	\$	1,031,444.6	
TN	Hamilton			108 D 002.02	\$	26,900.00	\$	743.84			\$	743.84	
	Hamilton			159M A 024.01	Ś	· •	Ś	-	Ś	_	Ś	-	
	Hamilton			Chattanooga 1 - PP	Ś	43,262,510.00	Ś	1,196,294.93			Ś	1,196,294.93	
	Hamilton			City of Red Bank 3R - PP	Ś	3,361,120.00	\$	129,917.37			Ś	129,917.3	
	Hamilton			County South - Outside (2) PP	Ś	383,213.00	\$	10,596.61			Ś	10,596.63	
	Hamilton			Ridgeside(2R)-PP	Ś	148,416.00	\$	6,923.90			Ś	6,923.9	
	Hamilton			Town of East Ridge(2E)-PP	Ś	6,670,697.00	\$	279,182.01			Ś	279,182.0	
	Hamilton			Town of Lookout Mountain(3L)-PP	Ś	915,646.00	\$	25,319.44			Ś	25,319.4	
	Hamilton		Per Lease Agreement w/ Tallon Holdings	145D W 003.03	\$	578,800.00	\$	16,004.98			Ś	16,004.98	
			· · · · · · · · · · · · · · · · · · ·		\$	55,347,302.00	\$	1,664,983.08	\$	-	\$	1,664,983.08	
TN	Marion			WS001600	\$	312,102.00	\$	6,768.00			\$	6,768.00	
			-		\$	312,102.00	\$	6,768.00	\$	-	\$	6,768.00	
TN	Sequatchie		_,	WS001600	\$	95,853.00	\$	2,007.00	\$	-	\$	2,007.00	
			. .		\$	95,853.00	\$	2,007.00	\$		\$	2,007.00	
		- 6		Tax Bill No. 110				42.450.00			Ś		
TN		Town of Lookout Mountain		Tax Bill No. 110	\$ \$	915,646.00 915,646.00	\$	13,460.00 13,460.00	\$		\$	13,460.00 13,460.00	
•			-	• -	-	,		,					
GA	Catoosa			P2888	\$	281,318.00	\$	6,303.78			\$	6,303.78	
					\$	281,318.00	\$	6,303.78	\$	-	\$	6,303.78	
GA		City of Lookout Mountain		P3494	\$	100,604.00	\$	855.13			\$	855.13	
			· -		\$	100,604.00	\$	855.13	\$	-	\$	855.13	
C4		City of Door illo		2004.052		F0 700 00	^	F24 45			,	F24	
GA.		City of Rossville		2004 063	\$	58,788.00	\$	531.15			\$	531.15	
GA GA		City of Rossville		2024 030	>	85,977.00	\$	776.80			\$	776.80 1,906.40	
JA .		City of Rossville	· .	P1 3148	\$	211,008.00 355,773.00	\$	1,906.46 3,214.41	\$		\$	3,214.4	
•			-				\$	-					
							\$						
	Walker			OP870 010-PP	\$	7,115.00	\$	160.00			\$	160.0	
	Walker			2-004-063-County	\$	58,788.00	\$	1,460.89			\$	1,460.8	
	Walker			2-024-030-County	\$	85,977.00	\$	2,136.52			\$	2,136.5	
	Walker			2P870 030-PP	\$	211,008.00	\$	5,243.54			\$	5,243.5	
	Walker			4P870 020-PP	\$	100,604.00	\$	2,500.00			Ş	2,500.0	
GA	Walker		·	6P870 010-PP	\$	309,974.00	\$	9,771.00	_		\$	9,771.00	
					\$	773,466.00	\$	21,271.95	\$	-	\$	21,271.9	
						400 050 074	\$	-		40.530	\$	-	
um Te	st Year				\$	102,050,274.00	\$	2,731,779.96	\$	18,528.00	\$	2,750,307.9	

Tennessee American Water Company Docket No. 12-XXXXX Pro Forma Adjustment of Rent Expense Test Year for the 12 Months Ended December 31, 2011

Witness Respon	rsibl	e:		
Type of Filing:	Х	Original	Updated	Revised

Line No.	Description		est Year Actuals	Test Year Adjustments		Attrition Year Adjustments	<u> </u>	Pro Forma Rent Expense
1	Test Year for the 12 Months Ended December 31, 2011	\$	52,359				\$	52,359
2								
3	Test Year Adjustment of Rent Expense:							
4	Non-Recurring Expenses, Real Property Rental			\$	(6,345)			
5	Non-Recurring Expenses, Equipment Rental				(37,640)			
6					-			
7								
8	Total Test Year Adjustment of Rent Expense:			\$	(43,985)			(43,985)
9								
10	Normalized Test Year of Rent Expense (Line 1 + Line 12):						\$	8,374
11								
12	Attrition Year Adjustment at Present Rates:							
13	No Attrition Year Adjustment Proposed					\$ -		
14								
15								
16							=	
17								
18	Total Attrition Year Adjustment at Present Rates:					\$ -	<u> </u>	-
19								
20								
21	Attrition Year at Proposed Rates (Line 14 + Line 22):						\$	8,374
22								