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July 16, 2012

Ms. Jean Stone General Counsel c/o Sharla Dillon Docket Manager Tennessee Regulatory Authority 460 James Robertson Pkwy. Nashville, TN 37243-0505

Re: Petition of Tennessee American Water for a General Rate Increase Docket No. 12-00049

Dear Ms. Stone:

Pursuant to Tenn. Code Ann. §65-4-118(b)(2), the Consumer Advocate and Protection Division of the Attorney General's Office ("Consumer Advocate") respectfully requests the Tennessee Regulatory Authority ("Authority", "TRA") to furnish some specific records which are filed with the Authority by Tennessee American Water Company ("TAWC", "Company") in the normal course of business and other records the Consumer Advocate believes the TRA may possess. The records requested are as follows:

- A. The service metric reports compiled by TAWC and filed with the Authority for the last two calendar years.
- B. Electronic copies of the monthly excel files submitted by TAWC with each monthly 3.06 surveillance report filed since September of 2010.
- C. Either electronic or hard copies of consumer complaints filed with the Authority concerning TAWC since May of 2010, excluding any complaints posted publicly on the TRA's docket website.

- D. Any information given by TAWC to the TRA Staff concerning the status of the Company's capital projects and the plans for a new office facility since August of 2011, excluding information posted publicly on the TRA's docket website. This request arises from a TRA instruction to TAWC made during the Authority Conference of August 22, 2011. *Transcript of Authority Conference*, August 22, 2011, p. 85-87 (Excerpt attached).
- E. Any information the TRA has collected to track the Company's progress in capital projects approved for incorporation in TAWC's rates in Docket 06-00290, Docket 08-00039 and/or Docket 10-00189, excluding information posted publicly on the TRA's docket website.
- F. Electronic copies of all annual reports filed by TAWC for the last five years.

Thank you for your time and consideration of this matter. If you have questions regarding this request, please contact me at (615) 532-5512.

Sincerely,

Ryan L. McGehee

Assistant Attorney General

Office of the Attorney General

Consumer Advocate and Protection Division

P.O. Box 20207

Nashville, TN 37202-0270

CC: all parties of record in Docket 12-00049

CERTIFIED

BEFORE THE TENNESSEE REGULATORY AUTHORITY

TRANSCRIPT OF AUTHORITY CONFERENCE

Monday, August 22, 2011

APPEARANCES:

For TRA Staff:

Mr. Jonathan N. Wike

Ms. Kelly Cashman-Grams

Mr. Larry Borum Mr. Eric Cherry

Ms. Sharla Dillon

For Piedmont Natural Gas:

Mr. Timothy Greenhouse

For Crexendo Business

Solutions:

Mr. Jeffrey Korn

For Aqua Green Utility, Inc.: Mr. Dart Kendall

For Tennessee American Water: Mr. Deron Allen

For Zayo Enterprise Networks: Mr. Henry Walker

Reported By: Patricia W. Smith, LCR, RPR, CCR

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has been approved, so thank you very much.
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                      We'll take just a second, because I
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 3
     know these good people are needing to get back to East
     Tennessee. So we'll take just a five-minute break.
 4
     And at that time we will have a discussion regarding
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 6
     Tennessee American Water Company's petition.
 7
                      Thank you.
                      DIRECTOR KYLE: Thank you.
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                      CHAIRMAN ROBERSON:
                                           Thank you for
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     being here.
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                                (Recess taken from 2:32 p.m.
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                                 to 2:35 p.m.)
                      CHAIRMAN ROBERSON: Okay. We'll come
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     back to order.
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                      Madam Clerk, call the next docket.
                      MS. DILLON:
                                    Next we have Docket
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     No. 10-00189, Tennessee American Water Company.
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     Petition of Tennessee American Water Company for a
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     general rate increase. Consider method of recovery of
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     rate-case expenses of Docket No. 08-00039.
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                       CHAIRMAN ROBERSON: Okay. Thank you.
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                       I have asked Director Freeman, since
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     she acted as the hearing officer in this docket, to
     take the lead in our deliberations.
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                       Director Freeman, the floor is yours.
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Mr. Chairman.

DIRECTOR FREEMAN: Thank you,

The Tennessee Court of Appeals issued an opinion on January 28th, 2011, affirming in part and reversing in part the Authority's decision in the Tennessee American Water Company's rate case filed in Docket No. 08-00039. The Court reversed the TRA's decision that limited the company's recovery to only half of rate-case expense and issued a mandate on June 7th, 2011 that remanded the case to the TRA to take action consistent with the Court's order.

On August 3rd, 2011, the hearing officer issued a Notice of Filing and Deliberations, indicating that the method for recovering the rate-case expense would be decided in Docket No. 10-00189, Tennessee American's most recent rate case, and solicited comments on the issue.

Comments were filed by Tennessee

American Water, the City of Chattanooga, and the

Consumer Advocate. These comments have been reviewed

and taken into consideration.

Are my fellow directors ready to deliberate?

DIRECTOR KYLE: You know, I do. I have a motion, and I'd just like to read it into the

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     record.
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                      CHAIRMAN ROBERSON: Well, let's --
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     let's -- I think Director Freeman is in the middle of
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     her motion. Why don't you go ahead and make your
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     motion.
                      DIRECTOR KYLE: I thought she said --
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 7
                      CHAIRMAN ROBERSON:
                                          And then --
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                      DIRECTOR KYLE: I apologize. I
     thought she said, "Do we want to deliberate?"
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                      DIRECTOR FREEMAN: I asked if we were
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     ready to deliberate. I do have a motion, though.
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                      DIRECTOR KYLE: Well, that's what I
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     was saying. I had a motion. I didn't mean to cut you
     off. I thought you said, "Are we ready to deliberate?"
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15
     And I just said, "I have a motion."
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                      DIRECTOR FREEMAN: Okay. Well, let me
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     go ahead with mine.
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                      DIRECTOR KYLE: But I can -- I can
     hold mine until after that.
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                      DIRECTOR FREEMAN:
                                         Thank you.
21
                      DIRECTOR KYLE: But you weren't in the
22
     middle of your motion, were you?
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                      DIRECTOR FREEMAN: I was getting ready
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     to do one.
25
                      DIRECTOR KYLE: You were getting ready
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to do one. All right.

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DIRECTOR FREEMAN: Okay. Great.

My motion is to move that Tennessee American-proposed tariffs to recover the \$275,000 through fixed monthly and volumetric rates be denied and that the \$275,000 be recovered instead through a separate line-item charge on customers' bills that will discontinue once the full amount is recovered. The amount should be recovered over a period of six months and should be collected from all customer classes, resulting in a surcharge of approximately 62 cents monthly. The company should file tariffs to include the surcharge, including all supporting calculations, within ten days.

In addition, I move that Tennessee

American work with the chiefs of the Consumer Services

and Utility Divisions, and any other TRA staff that may

be appropriate, on the acceptable line-item language to

be included on customer bills. I so move.

DIRECTOR KYLE: All right. My motion is a little bit different. This matter -- and I need mine on the record -- the matter before us today is because the Court of Appeals reversed a previous decision of the TRA, Docket 08-00039, relating to the rate fees.

I was not a member of that panel, and I do believe that Tennessee American Water, though [sic] our judicial system, is rightly due -- through our judicial system, is due that money, 275,000. And the question is how the company should collect this additional money.

My research and experience leads me to conclude that there are generally two methods for the company to collect this money: Through rates or through a separate line-item surcharge.

Foremost, I am not in favor of collecting this money through a line-item surcharge, because to most customers or consumers such surcharges are confusing and appear to be nothing more than additional taxes.

After reading the parties' filings and based upon my experience, I would move the company recover the 275,000 through rate -- through increasing fixed monthly service charges and usage rates as proposed by the company. In my opinion, this is the most fair and equitable manner for the collection of this money.

But I would say that when the company has collected the 275,000 from the increased rates, I would move that the rates be reduced back to the

current levels. And if approved, I would ask that they file all documentations that the new rates -- relating to the new rates to be collected up to 275,000. And the staff people they would work with would be David Foster and Pat Murphy. So move.

CHAIRMAN ROBERSON: Okay. We have two motions on the table. I second Director Freeman's motion with these comments.

The Court of Appeals upheld the Authority's decision in Docket 08-39 in every respect except for the decision to cut one half of the rate-case cost. I'm proud that the Court affirmed 95 percent of the Authority's action.

The Court reversed our decision because in its considered opinion the record and final order did not contain sufficient explanations of how we arrived at our decision. It is important to note for the record and for future directors of this agency that the Court did not indicate that the Authority could not cut rate-case expenses. It did not state that the agency could not thoroughly review those expenses and, using a prudency test, deny or cut those rate-case expenses. It only concluded that we needed to explain the reasons for those cuts more fully.

And I trust in the future if the

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Authority decides that those expenses are imprudent or unreasonable that we do a better job of explaining ourselves to the Court.

The Court's decision was upheld, and we are now under a mandate. The decision as to whether or not to allow recovery of the expenses has been made, and the only thing for us to consider is how. This issue was not considered in our initial deliberations in this docket because the mandate had not been issued. I believe it is important to do so now in this docket.

I support the line-item recovery for several reasons. First, it allows the company a quicker recovery of those expenses that the Court has mandated for us to allow. Second, it also makes it an easy tracking instrument so that once the \$275,000 has been reached or been obtained, the spigot can be cut off quickly.

So based on that, I support Director Freeman's motion and again stress that the company should work with the chiefs of the two divisions she mentioned in her motion, to make sure that the language that's included on the customers' bills is appropriate.

And with that, the vote is 2 to -- to

DIRECTOR KYLE: Yes. I had a

different motion. 1 2 CHAIRMAN ROBERSON: Yes. 3 DIRECTOR KYLE: I don't want the line 4 item. CHAIRMAN ROBERSON: Yes. And so 6 noted. 7 And so the motion -- Director 8 Freeman's motion passes 2 to 1. Any other discussions on this item? 10 DIRECTOR KYLE: Yes. Let me just say 11 I am in favor of the recovery. It's right. It's just 12 the method on how to do it, we have differences. 13 CHAIRMAN ROBERSON: Thank you. 14 I do have -- now that we have finished 15 deliberating that issue, I have a question for the 16 company. Would Mr. Allen please come forward, with the 17 company, please. I have a question to ask Mr. Allen. 18 And if you would, please just give 19 your name and title for the record. 20 MR. ALLEN: Deron Allen, president of 21 Tennessee American Water. 22 CHAIRMAN ROBERSON: Thank you. 23 Mr. Allen, Mr. Becton stopped by my office last week. And while I did not meet with him, 24 25 he told my staff that the company may need to find a

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new headquarters; that you're being asked to vacate, I believe, a building that TVA now owns. And, first, I want to put that on the record. And, second, could you please elaborate on the company's plans to find a new headquarters.

MR. ALLEN: Yes, the TVA has purchased the building. They have some plans to use -- use it as a location for their contractors.

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We had first right of refusal for the property. We didn't feel that the price that they were willing to pay was really what we needed. They didn't offer us what we thought was a good value. started a search, and in that search we looked at construction, we looked at leasing, and we looked at purchasing existing facilities.

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In the process of that, we looked at it as just the management, so we would go for a smaller location. We also looked at consolidating some of our

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services, perhaps.

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The footprint that we have currently down on Amicola Highway, Riverfront Parkway, it wasn't really big enough to allow for more parking or to do any more construction at this time. So we went around town and the county in our service territory and searched quite a few facilities. I can't remember.

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was in the -- probably a couple dozen that looked very promising. And we've got that narrowed down to about four properties. And internally we haven't decided which way to go yet. But it looks like leasing or outright purchase would -- would -- would save a considerable amount of money.

CHAIRMAN ROBERSON: So it will save money from -- what, you're paying rent now?

MR. ALLEN: Absolutely. And part of that, I think, is the location of our current office. It's prime real estate in the Chattanooga area, and it's got its own parking, even though it's a small parking area downtown. So I think that's a big part of it.

Also, some of the locations we looked at, I think given the current economic times, in that type of real estate that we're looking at I think there's some good deals to be had.

CHAIRMAN ROBERSON: So if it will save you money, you don't anticipate this affecting any of your capital projects?

MR. ALLEN: If we did purchase, it would -- we would probably look at what we'd have to do as far as some of the capital programs. I don't know that we would be able to do it all this year. There

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are some things we'd have to seriously look at. I don't think we can come up with quite the money to do the project and to do the purchase.

CHAIRMAN ROBERSON: Excuse me.

(Pause.)

I would appreciate -- and I do appreciate Mr. Becton coming by, you know, and giving us an update on this so that we're aware of what's going on. I would also appreciate that as you move forward, especially if the company decides to take some of the capital projects off the table, for you to come by and talk to our staff and to inform us, so that we will know what the company is taking off the table, I guess.

MR. ALLEN: Yeah, we're -- we should be able to have the property search and everything done in the next week, maybe, and a report written. We would be happy to sit down with you. We could schedule it and come over, and we can present it to you, if you would like.

CHAIRMAN ROBERSON: Thank you. And if you would, since -- especially if you're talking about projects that were --

MR. ALLEN: Absolutely.

CHAIRMAN ROBERSON: -- approved in

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this rate case. You don't need to talk to us, but you
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     need to talk to the staff.
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                      MR. ALLEN:
                                  Right.
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                                           Because a final
                      CHAIRMAN ROBERSON:
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     order is not out yet on the docket.
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                      MR. ALLEN:
                                  Right.
                      CHAIRMAN ROBERSON: Do my colleagues
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     have any questions or comments?
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                      DIRECTOR KYLE:
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                      DIRECTOR FREEMAN:
                                          None.
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                      CHAIRMAN ROBERSON: Thank you.
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                      MR. ALLEN: No problem. Thank you.
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                      DIRECTOR KYLE: Thank you.
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                      CHAIRMAN ROBERSON:
                                           Next item.
                      MS. DILLON: The next item has been
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     removed from the docket.
                      Next we have Docket No. 11-00116, Zayo
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     Enterprise Networks, LLC. Application of Zayo
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     Enterprise Networks, LLC, for certificate of
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     convenience and necessity. Hear and consider petition.
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                      CHAIRMAN ROBERSON:
                                           Thank you. We
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     will now convene the hearing in this docket. And I see
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     that their counsel, local counsel, has come to the
     table.
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                      This matter was duly noticed on August
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