BEFORE THE TENNESSEE REGULATORY AUTHORITY

NASHVILLE, TENNESSEE

September 26, 2012

IN RE:)	
COUNCE NATURAL GAS COMPANY'S ACTUAL COST)	DOCKET NO.
ADJUSTMENT ACCOUNT FILING FOR THE PERIOD)	11-00203
OCTOBER 1, 2010 THROUGH SEPTEMBER 30, 2011)	

ORDER ADOPTING ACA AUDIT REPORT OF TENNESSEE REGULATORY AUTHORITY'S UTILITIES DIVISION

This matter came before Chairman Kenneth C. Hill, Director Sara Kyle, and Director James M. Allison of the Tennessee Regulatory Authority (the "Authority"), the voting panel assigned to this docket, at a regularly scheduled Authority Conference held on September 10, 2012 for consideration of the report of the Authority's Utilities Division (the "Staff") resulting from the Staff's audit of Counce Natural Gas Company's ("Counce" or the "Company") annual deferred gas cost account filing for the year ended September 30, 2011. The Actual Cost Adjustment ("ACA") Compliance Audit Report (the "Report"), is attached hereto as Exhibit 1 and incorporated by this reference.

The Company's ACA filing was filed on December 1, 2011. On August 3, 2012, the Staff completed its audit of the Company's filing and filed its Report on August 24, 2012. There were no findings in the audit, and the Staff concurred with the Company's ending balance of \$12,903.48 in under-recovered gas costs to be collected via a surcharge of .7087 per MCF beginning with the Company's October 2012 billing. After consideration of the Report, the voting panel unanimously approved and adopted the Report, including the surcharge to be

collected beginning with the Company's October 2012 billing. Additionally, the Company is directed to file copies of their general ledger, bank statements and any updated special contracts with the Company's 2011-2012 audit filing.

IT IS THEREFORE ORDERED THAT:

The Actual Cost Adjustment Compliance Audit Report relative to Counce Natural Gas Company's gas costs for the year ended September 30, 2011, a copy of which is attached to this Order as Exhibit 1, is approved and adopted, and the conclusions and recommendations contained therein are incorporated in this Order as if fully rewritten herein.

Chairman Kenneth C. Hill, Director Sara Kyle and Director James M. Allison concur.

ATTEST:

Earl R. Taylor, Executive Director

EXHIBIT 1

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BEFORE THE TENNESSEE REGULATORY AUTHORITY 1.R.A. DOCKET ROOM

NASHVILLE, TENNESSEE

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August 24, 2012

IN RE:)
COUNCE NATURAL GAS COMPANY ACTUAL COST ADJUSTMENT (ACA) AUDIT) Docket No. 11-00203)

NOTICE OF FILING BY THE UTILITIES DIVISION OF THE TENNESSEE REGULATORY AUTHORITY

Pursuant to Tenn. Code Ann. §§ 65-4-104, 65-4-111 and 65-3-108, the Utilities Division of the Tennessee Regulatory Authority hereby gives notice of its filing of the Compliance Audit Report of the Actual Cost Adjustment ("ACA") Component of the Purchased Gas Adjustment Rule ("PGA Rule") for Counce Natural Gas Company (the "Company") in this docket and would respectfully state as follows:

- 1. The present docket was opened by the Authority to hear matters arising out of the audit of the Company's ACA filing for the period October 1, 2010 through September 30, 2011.
- 2. The Company's ACA filing was received on December 1, 2011, and the Compliance Audit Staff ("Staff") completed its audit of same on August 3, 2012. There were no material audit findings.

- 3. The original 180-days for completion of the audit of Counce Natural Gas Company was extended on several occasions, lastly to September 11, 2012, by mutual consent of the Company and the Audit Staff as provided for in PGA Rule 1220-4-7-.03(2).
- 4. The Utilities Division hereby files its Report attached as <u>Exhibit A</u> with the Tennessee Regulatory Authority for deposit as a public record and approval of the Report and recommendations contained therein.

Respectfully Submitted:

Tiffany Underwood, Utility Consultant

Utilities Division

Tennessee Regulatory Authority

CERTIFICATE OF SERVICE

I hereby certify that on this 24th day of August 2012, a true and exact copy of the foregoing has been either hand-delivered or delivered via U.S. Mail, postage pre-paid, to the following persons:

Kenneth C. Hill Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243

Mr. Mike Horton, President Counce Natural Gas Company P.O. Box 385 Burnsville, MS 38833

Ryan McGehee, Esq.
Office of the Attorney General
Consumer Advocate and Protection Division
P. O. Box 20207
Nashville, TN 37202

Tiffany Underwood

EXHIBIT A

COMPLIANCE AUDIT REPORT

OF

ACTUAL COST ADJUSTMENT

Docket No. 11-00203

PREPARED BY THE

TENNESSEE REGULATORY AUTHORITY

THE UTILITIES DIVISION

August 2012

COUNCE NATURAL GAS COMPANY

COMPLIANCE AUDIT REPORT OF ACTUAL COST ADJUSTMENT FILING

DOCKET NO. 11-00203

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I. <u>INTRODUCTION</u>

The subject of this audit is Counce Natural Gas Company's ("Company" or "Counce") compliance with the Actual Cost Adjustment and Refund Adjustment of the Purchased Gas Adjustment Rule¹ ("PGA Rule") of the Tennessee Regulatory Authority ("TRA" or the "Authority"). The objective of the audit was to determine whether the Purchased Gas Adjustments, which are encompassed by the Actual Cost Adjustment ("ACA")², for the twelve (12) months ended September 30, 2011, were calculated correctly and were supported by appropriate source documentation.

II. AUDIT OPINION

Staff reviewed the Company's filing and the underlying documentation. The audit resulted without findings. Staff also conducted a bill audit. Staff found that Counce correctly billed its customers during the audit period, reported the correct amount of invoiced gas costs, and reported the correct amount of dollars recovered from customers through the rates billed. For this reason, Staff concludes that Counce is correctly implementing the Gas Charge Adjustment, the Refund Adjustment, and the Actual Cost Adjustment in accordance with the Purchased Gas Adjustment Rules for TRA regulated gas companies.

III. SUMMARY OF COMPANY FILING

On December 1, 2011, Audit Staff ("Staff") received Counce's ACA filing supporting the activity in its deferred gas cost account ("ACA Account") for the period October 1, 2010 through September 30, 2011. For the period under audit, the Company's ACA filing showed a positive beginning balance of \$7,448.16 in under-recovered gas costs from the prior ACA period, \$124,177.14 in total gas costs for the current period, \$119,112.51³ recovered from customers through rates and \$390.69 in interest due from customers, resulting in a reported ACA balance at September 30, 2011 of \$12,903.48 in under-recovered gas costs. Small gas companies, such as Counce, do not automatically surcharge or refund the balance in the ACA account until the Staff's audit is complete and the surcharge or refund factor is determined by the TRA.

² The ACA is more fully described in Section VI.

¹ TRA Rule 1220-4-7.

³ This amount includes PGA adjustment recoveries and ACA adjustment recoveries.

Line No.	MARY OF THE ACA ACCOUNT:	Company (as filed)	Staff (as corrected)	Difference (Findings)
1	Beginning Balance at 10/01/10	\$ 7,448.16	\$ 7,448.16	\$0
2	Activity During Current Period:			
3	Plus Gas Costs	124,177.14	124,177.14	0
4	Minus ACA Recoveries	8,237.97	8,237.97	0
5	Minus PGA Recoveries	110,874.54	110,874.54	0
6	Ending Balance before Interest			
	(line $1 + \text{line } 3 - \text{line } 4 - \text{line } 5$)	12,512.79	12,512.79	0
7	Plus Interest	390.69	390.69	0

Staff's audit resulted in no findings.5

Ending Balance Including Interest

at 09/30/11 (line 6 + line 7)

IV. BACKGROUND INFORMATION ON COMPANY AND GAS SUPPLIERS

Counce Natural Gas Company, with its headquarters in Burnsville, MS, is a wholly owned subsidiary of Tumlinson Engineering, Inc., and was formed in 1995 for the purpose of acquiring the operating authority of Hardin County Gas Company and providing natural gas service to customers in Hardin County, Tennessee. Hardin County Gas Company's certificate of convenience and necessity ("CCN") was transferred to Counce on December 22, 1995, in Docket No. 95-03379. In October 2000, ownership of Tumlinson Engineering, Inc. was transferred from Ted Tumlinson to Mike Horton.

\$12,903,48

\$12,903,48

\$0.00

The natural gas used to serve this area is purchased from Horton Enterprises, Inc (an affiliate) under a long term contract, which is owned by Mike Horton. Horton Enterprises, Inc operates as a resaler of gas from Atmos Energy Marketing.

⁴ A negative number represents an over-recovery (or over-collection) of gas costs, a positive number represents an under-recovery (or under-collection) of gas costs.

⁵ Refer to Section VIII for a description of the findings.

V. JURISDICTION OF THE TENNESSEE REGULATORY AUTHORITY

Tennessee Code Annotated (T.C.A.) gives jurisdiction and control over public utilities to the Tennessee Regulatory Authority. T.C.A. §65-4-104 states:

The [A]uthority has general supervisory and regulatory power, jurisdiction, and control over all public utilities, and also over their property, property rights, facilities, and franchises, so far as may be necessary for the purpose of carrying out the provisions of this chapter.

Further, T.C.A. §65-4-105 grants the same power to the Authority with reference to all public utilities within its jurisdiction as chapters 3 and 5 of Title 65 of the T.C.A. have conferred on the Department of Transportation's oversight of the railroads or the Department of Safety's oversight of transportation companies. By virtue of T.C.A. §65-3-108, this power includes the right to audit:

The department is given full power to examine the books and papers of the companies, and to examine, under oath, the officers, agents, and employees of the companies and any other persons, to procure the necessary information to intelligently and justly discharge its duties and carry out the provisions of this chapter and chapter 5 of this title.

The Utilities Division of the TRA is responsible for auditing energy, water and communications utilities under its jurisdiction to ensure that each company is abiding by Tennessee statute as well as the Rules and Regulations of the Authority. Tiffany Underwood of the Utilities Division conducted this audit.

VI. DESCRIPTION OF PURCHASED GAS ADJUSTMENT RULE

The PGA Rule is located at Chapter 1220-4-7 of the Rules of the Tennessee Regulatory Authority. The PGA Rule permits a gas company to recover, in a timely fashion, the total cost of gas purchased for delivery to its customers and to assure that a company does not over-collect or under-collect gas costs from its customers. The PGA consists of three major components:

- 1) The Actual Cost Adjustment (ACA)
- 2) The Gas Charge Adjustment (GCA)
- 3) The Refund Adjustment (RA)

The ACA is the difference between the revenues billed customers by means of the GCA and the cost of gas invoiced the Company by suppliers plus margin loss (if allowed by order of the TRA in another docket) and related interest as reflected in the Deferred Gas Cost account. The ACA then "trues-up" the difference between the actual gas costs and the gas costs recovered from

customers. The RA refunds the "true-up" along with other supplier refunds. For a more complete definition of the GCA and RA, refer to the PGA Formula in Appendix A to this report.

Section 1220-4-7-.03(2) of the PGA Rule requires:

Each year, the Company shall file with the [Authority] an annual report reflecting the transactions in the Deferred Gas Cost Account. Unless the [Authority] provides written notification to the Company within one hundred eighty (180) days from the date of filing the report, the Deferred Gas Cost Adjustment Account shall be deemed in compliance with the provisions of these Rules. This 180-day notification period may be extended by mutual consent of the Company and the [Authority] Staff or by order of the [Authority].

VII. SCOPE OF ACTUAL COST ADJUSTMENT AUDIT

The ACA audit is a limited compliance audit of Counce's deferred gas cost account. The objective of the audit is to verify that the Company's calculations of gas costs incurred and recovered were materially correct,⁶ and that the Company is following all Authority orders and directives with respect to its calculation of the ACA account balance. Refer to the ACA Account detail provided in Section III, Summary of Company Filing.

To accomplish the audit goal, Staff reviewed gas supply invoices, the Company's bank statements, the general ledger, the contract between Counce and its affiliate gas purchaser, the contract between the affiliate and the source of the gas (Atmos), as well as supplemental schedules and other source documentation provided by the Company. Where appropriate, Staff requested additional information to clarify the filing. Staff also audited a sample of customer bills to determine if the proper tariff rates, as well as PGA and ACA rates were applied in the Company's calculation of customer bills during the audit period. After sampling Company bills, Staff determined that the Company's billing rates appear to be correct.

VIII. ACA AUDIT FINDINGS

Staff's audit produced no material findings, resulting in Staff's agreement with the ending balance at September 30, 2011 of \$12,903.48 as reported by Counce. See Section III of the report for a Summary of the ACA Account showing a comparison of the Company's filing and Staff's audit results.

⁶ The audit goal is not to guarantee that the Company's results are 100% correct. Where it is appropriate, Staff utilizes sampling techniques to determine whether the Company's calculations are materially correct. Material discrepancies would dictate a broadening of the scope of Staff's review.

IX. CONCLUSIONS AND RECOMMENDATIONS

The balance in the ACA account as of September 30, 2011 is a \$12,903.48 in under-recovered (under-collected) gas costs. Staff's calculation of this balance is shown in the Summary of the ACA Account in Section III. Spreading the positive \$12,903.48 balance over the 12 month-to-date September 2011 sales of 18,206 MCF produces an ACA adjustment factor of a \$0.7087 (surcharge) per MCF. In order to begin collecting the under-recovered gas costs at the correct rate as soon as possible, Counce has agreed to apply the new ACA rate in its October 2012 customer billings, and continue until the completion of the Staff's next audit.

Staff's audit noted that Counce continues to purchase gas from Horton Enterprises (its affiliate). To ensure the gas was being purchased at a reasonable price, Staff asked for the contracts between Counce and its Horton Enterprises. Staff also requested a copy of the contract between the affiliate and Atmos Energy (its source of gas). The Company's bank statements and general ledger were also requested, to ensure gas costs were actually owed to affiliate. Staff found that the gas costs appear to be reasonable. Staff Recommends that the Company file copies of their general ledger, bank statements and any updated special contracts with the Company's 2011-2012 audit filing.

⁷ Company is directed to use this corrected balance as the beginning balance for the October 2011-September 2012 filing.

See Attachment 1 for detail of calculation of the ACA factor.

APPENDIX A

PGA FORMULA

The computation of the GCA can be broken down into the following formulas:

$$Firm GCA = \begin{array}{c} D + DACA & P + T + SR + CACA \\ \hline SF & ST & ST \end{array}$$

Non-Firm GCA =
$$\frac{P + T + SR CACA}{ST}$$
 - CB

where

GCA = The Gas Charge Adjustment in dollars per Ccf/Therm, rounded to no more than five decimal places.

D = The sum of all fixed Gas Costs.

DACA = The demand portion of the ACA.

P = The sum of all commodity/gas charges.

T = The sum of all transportation charges.

SR = The sum of all FERC approved surcharges.

CACA = The commodity portion of the ACA.

DB = The per unit rate of demand costs or other fixed charges included in base rates in the most recently completed general rate case (which may be zero if the Company so elects and the Commission so approves).

CB = The per unit rate of variable gas costs included in base rates in the most recently completed general rate case (which may be zero if the Company so elects and the Commission so approves).

SF = Firm Sales.

ST = Total Sales.

The computation of the RA can be computed using the following formulas:

$$Firm RA = \frac{DR1 - DR2}{SFR} + \frac{CR1 - CR2 + CR3 + i}{STR}$$

Non-Firm RA =
$$\frac{CR1 - CR2 + CR3 + i}{STR}$$

where

RA = The Refund Adjustment in dollars per Ccf/Therm, rounded to no more than five decimal places.

DR1 = Demand refund not included in a currently effective Refund Adjustment, and received from suppliers by check, wire transfer, or credit memo.

DR2 = A demand surcharge from a supplier not includable in the GCA, and not included in a currently effective Refund Adjustment.

CR1 = Commodity refund not included in a currently effective Refund Adjustment, and received from suppliers by check, wire transfer, or credit memo.

CR2 = A commodity surcharge from a supplier not includable in the GCA, and not included in a currently effective Refund Adjustment.

CR3 = The residual balance of an expired Refund Adjustment.

- Interest on the "Refund Due Customers" account, using the average monthly balances based on the beginning and ending monthly balances. The interest rates for each calendar quarter used to compute such interest shall be the arithmetic mean (to the nearest one-hundredth of one percent) of the prime rate value published in the "Federal Reserve Bulletin" or in the Federal Reserve's "Selected Interest Rates" for the 4th, 3rd, and 2nd months preceding the 1st month of the calendar quarter.
 - SFR = Firm sales as defined in the GCA computation, less sales under a transportation or negotiated rate schedule.
 - STR = Total sales as defined in the GCA computation, less sales under a transportation or negotiated rate schedule.

ATTACHMENT 1

Counce Natural Gas Company

Calculation of the ACA Factor

Line No.	Factor to be applied to residential, commercial and industrial customers:			
1	Cost of Gas purchased (10/1/10 - 9/30/11)	\$	124,177.14	
2	Cost of Gas recovered from customers through PGA rates	_	110,874.54	
3	Under/(Over) Collection (Line 1 - Line 2)	\$	13,302.60	
4	ACA surcharges/(refunds) (10/1/10 - 9/30/11)		8,237.97	
5	Interest calculated on average monthly balance in account		390.69	
6	Beginning balance at 9/30/10	_	7,448.16	
7	Balance in ACA account at 9/30/11 (Line 3 - Line 4 + Line 5 + Line 6)	\$_	12,903.48	
8	Sales Volumes **		18,206	MCF
9	ACA Factor - surcharge/(refund) (Line 7 divided by Line 8)	\$_	0.7087	Per MCF

^{**} Historical sales volumes for 12 months ending 9/30/2011.