

TENNESSEE REGULATORY AUTHORITY



2011 SEP 16 11:03:03

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

T.R.A. DOCKET # 11-00117

September 14, 2011

Ms. Sharon Thomas
Consultant to G3 Telecom USA, Inc.
Technologies Management, Inc.
2600 Maitland Center Parkway, Suite 300
Maitland, Florida 32751

RE: Docket No. 11-00117, *Application of G3 Telecom USA, Inc. for Certificate to Resell Interexchange Telecommunications Services in Tennessee*

Dear Ms. Thomas:

The Tennessee Regulatory Authority is in receipt of the above application for authority to provide resold long distance telecommunications services in Tennessee. In order to process the application, please provide the following:

- 1) Pursuant to Tenn. Code Ann. § 65-4-125(j) please provide a \$20,000 corporate surety bond or irrevocable letter of credit to secure the payment of any monetary sanction imposed in any enforcement proceeding by or on behalf of the authority. This bond or letter of credit will be verified by the Authority prior to consideration for reseller authority.
- 2) In response to Question P. in page 6 of the application, the company responds that, "Customers do not presubscribed to the Company's services. Accordingly, slamming is not possible for this type of service." Please clarify how G3 Telecom USA, Inc. will be providing resold interexchange telecommunications services in Tennessee? Will these services be on a pre-paid basis only? If so, by what means will the consumer purchase the long distance services, whether by pre-paid calling card, or by dialing G3 Telecom USA, Inc.'s 1010xxx number prior to each long distance call?
- 3) Appendix II of the Application indicates that G3 Telecom USA, Inc. proposes to operate pursuant to market regulation, in accordance amended Tenn. Code Ann. § 65-5-109 enacted May 21, 2009. However, the company must first gain certification prior to requesting market regulation. Therefore, please provide an informational tariff that sets forth the rates, terms and conditions of the services to be offered in Tennessee by G3 Telecom USA, Inc. Also, even after Market Regulation is obtained, all Lifeline program information must remain in the tariff, if offered.
- 4) Provide an answer to Question U. on page 7 of the application regarding how the company will comply with Tenn. Code Ann. § 65-21-114 (which insures that any telephone call made between two points in the same county in Tennessee shall be classified as toll-free and not billed to any customer pursuant to statute).

- 5) Provide additional information for the individuals listed in Exhibit 3, specifically more detailed telecommunications education and/or experience and descriptions of their day-to-day duties and responsibilities with G3 Telecom USA, Inc. Are there other officers or management personnel? If so, provide information for those individuals including duties and responsibilities and information regarding relevant telecommunications education and experience.
- 6) Provide information regarding the technical capability of G3 Telecom USA, Inc. Include information regarding telecommunications education and experience for the person or persons responsible for technical operations of the company.
- 7) Who is the "related company" referenced in the Liabilities section of the financial information provided with the application?
- 8) What were the "purchases" listed as Expenses on the 2008 and 2009 Statement of Earnings and Deficit?
- 9) If the services to be provided are on a pre-paid basis, why are "customer deposits" listed in the company's financials? How are those funds held? Please state the interest rate that the deposits will earn and the conditions that must be met by consumers in order to obtain their deposits after service is discontinued. Provide a copy of the deposit terms and conditions.
- 10) Are there other sources of funding available to the company to finance its operations? If so, provide proof of funding and the related terms and conditions upon which the funding will be available.
- 11) Provide the company's Balance Sheet and Statement of Earnings and Deficit for the previous five (5) years.
- 12) Does the company propose paying dividends in the future absent earnings?
- 13) Please state all reasons why you contend that your company will continue as a going concern in the future given your current financial condition.

It is requested that this information be provided no later than 2:00 pm on September 28, 2011 and that you reference Docket Number 11-00117 on the response. In accordance with TRA rules submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version. Should you have questions regarding this request, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,



David Foster
Utilities Division Chief