# BEFORE THE TENNESSEE REGULATORY AUTHORITY 2013 SEP -6 PM 3: 12

IN RE:	)	T.R.A. DOCKET ROOM
	)	ST. SOOKET KOOM
INVESTIGATION AS TO WHETHER A	)	The state of the s
SHOW CAUSE ORDER SHOULD BE	)	
ISSUED AGAINST BERRY'S CHAPEL	j	
UTILITY, INC. AND/OR LYNWOOD	Ś	DOCKET NO. 11-00065
UTILITY CORPORATION FOR	Ś	
VIOLATION OF TRA RULE AND	Ś	
TENNESSEE STATUTES, INCLUDING	Ś	
BUT NOT LIMITED TO,	Ś	
TENN. CODE ANN §§	Ś	
65-4-112, 65-4-113, 65-4-201, AND 65-5-101	Ś	

#### **MOTION IN LIMINE**

Comes now the Tennessee Regulatory Authority staff participating as a party ("Party Staff") who respectfully objects to the introduction as evidence or use for demonstrative purposes of either of the items attached to this Motion in Limine as Exhibits A and B. In support thereof Party Staff would show as follows:

- 1. Late in the afternoon of September 4, 2013, fourteen days after the Consumer Advocate filed their Reply Brief and more than thirty days after the Consumer Advocate filed their witness testimony they sent an email containing a document (Exhibit A) they proposed to introduce as evidence at the hearing on September 9, 2013.
- 2. On September 5, 2013, the Consumer Advocate sent a revised version (Exhibit B) to the Hearing Officer requesting that they be allowed to submit that version into evidence as well as utilize the original document (Exhibit A) as a demonstrative during the hearing.
- 3. Party Staff has two objections to these exhibits being used for any purpose.

#### I. The Documents are Untimely Filed

- 4. There is no witness testimony or other evidence in the record of this case which adopts either Exhibit A or B.
- 5. In fact the Consumer Advocate's witness is absolutely silent as to the contents of the document. While the Consumer Advocate may wish their witness had addressed these issues the fact is that he failed to do so.
- 6. The Consumer Advocate's eleventh hour request to use these documents is nothing more than an untimely effort to get around the Hearing Officer's July 18, 2013, Order Granting Joint Motion to Amend the Procedural Schedule and amend either their witness testimony or their brief.
  - II. The Documents Do Not Comport with Tennessee Rule of Evidence 1006
- 7. Don Payne's *Tennessee Law of Evidence* states that TRE 1006 requires that "[I]n order to be admissible, the summary must consist of and be limited to facts or data that the **testifying witness personally observed** from an examination of the records...."
- 8. There is no proffering witness for the Consumer Advocate. Instead it appears they intend to utilize Party Staff's witness in the hopes that she will agree to the assertions made by the Consumer Advocate on cross examination without quibble.
- 9. Exhibits A and B are nothing more than an interpretation of how sections of the Authority's prior orders should be understood. It is not a summary of the orders as much as it is one side's view of the meaning of the orders.
- 10. Had the Consumer Advocate's witness considered the documents then perhaps there would have been a competent witness willing to testify to the Consumer Advocate's

<sup>&</sup>lt;sup>1</sup> See Cohen, Neil, Tennessee Law of Evidence §1006[3](6<sup>th</sup> ed., 2011) emphasis added. A copy is attached as Exhibit C.

preferred view. However, their witness produced no such testimony and there is no competent witness willing to testify to the Consumer Advocate's exhibit.

#### III. Conclusion

11. Counsel for Party Staff shares a desire to conduct this hearing as efficiently as possible and to ensure that the evidence is submitted without unnecessary objection. However, in this instance the facts clearly show that this is nothing more than an eleventh hour attempt to insert new testimony or argument into the proceeding without sufficient foundation for its admissibility or competency.

WHEREFORE the Court should sustain Party Staff's Objection to the use of Exhibits A and B.

Respectfully submitted,

Shiva K. Bozarth, BPR No.22685

Legal Counsel

Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243

#### **CERTIFICATE OF SERVICE**

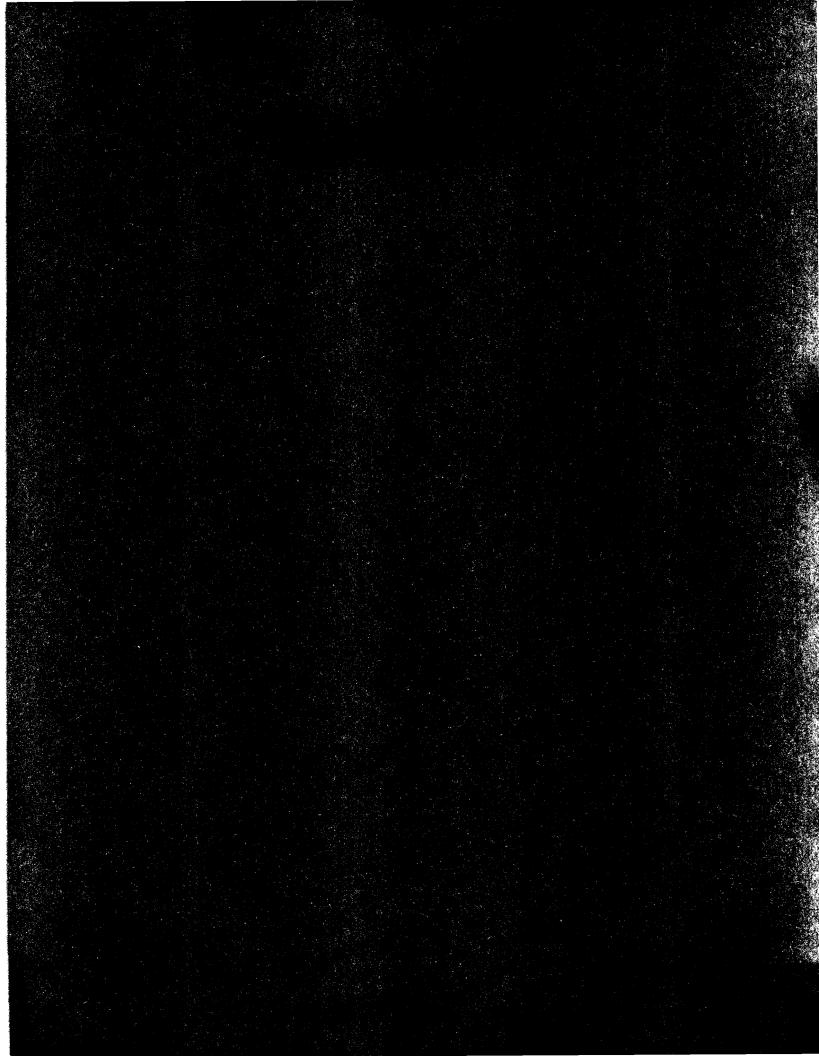
The undersigned hereby certifies that I have served a copy of the foregoing document on the following persons by U.S. Mail:

Henry M . Walker 1600 Division Street, Suite 700 P.O. Box 340025 Nashville, TN 37203

Charlena Aumiller
Vance L. Broemel
Assistant Attorney General
Office of Attorney General
Consumer Advocate and Protection Division
P.O. Box 20207
Nashville, TN 37202

This the  $9^{\prime}$  day of September, 2013.

Shiva K. Bozarth



	This	s Settlem	ent		Select Authorized Costs Approved in Tariffs									
						Odor Control		2007 Rate Case Tariff				Rate Case & Flood		
	Odor	1	Flood		Rate Case	Surcharge		with		Rate Case		Damage		
Select Costs	Control	/A D	amage	/B	07-00007 /	C 08-00060	/D	Surcharge /	Æ	09-00034	/F	11-00198	/G	
Sludge removal	25,516.67				20,000.00	13,604.97		33,604.97		34,617.00		39,691.00		
Chemicals					20,870.00	7,166.74		28,036.74		42,450.00		44,093.00		
Accounting (excluding Tax Accounting)	3,490.00				-	1,125.00		1,125.00		29,684.00		24,944.00		
Legal Expenses	11,068.25	19	,781.25		-	4,784.75		4,784.75		8,899.00		12,695.00		
Rate Case Expense					26,400.00	-		26,400.00		36,000.00		64,000.00		
Regulatory Expense (legal fees portion)				_						-		6,000.00		
Total of Select Costs	40,074.92	19	,781.25	_	67,270.00	26,681.46	_	93,951.46		151,650.00		191,423.00	-	

/A: Per Ms. Underwood's Testimony, Schedule 1E. Per the invoices in Ms. Underwood's testimony, the period of costs range from 2008 to 2012.

/B: Per Ms. Underwood's Testimony, Schedule 1F. Per invoices in Ms. Underwood's testimony, the period of costs range from August 2011 to February 2013.

/C: Per Order Approving Settlement Agreement, Docket No. 07-00007, Ex. Schedules 2 and 2-9 (Dec. 11, 2007). According to Petition, Sch. 2.7 (Jan. 4, 2007), accounting and legal expenses were a component of "Contractual Services", which had an authorized recovery of \$196,147. Per Petition, Sch. 2.8 (Jan. 4, 2007), \$16,800 was requested for accounting expenses, and \$12,000 was requested for legal expenses. The precise amount of accounting and legal expenses included in "Contractual Services" is not provided in the order.

/D: Per Order Approving Settlement Agreement, Docket No. 08-00060, pg. 5 (Apr. 29, 2009).

/E: This is a sum of the authorized rates for select costs under the columns of Rate Case 07-00007 (/C) and the Odor Control Surcharge 08-00060 (/D).

/F: Per Final Order, Docket No. 09-00034, pgs. 5, 7 (Nov. 3, 2009). Footnote 6 references approval of undisputed expenses shown in Supplemental Direct Testimony of Dave Peters, Sch. 2 (Aug. 14, 2009).

/G: Per Final Order, Docket No. 11-00198, pgs. 8, 11-12 (Aug. 21, 2012). Footnote 56 references the detail of the regulatory expenses shown in Rebuttal Testimony of James B. Ford, Secretary-Treasurer to Berry's Chapel Utility. Inc., pg. 10 (May 22, 2012). Docket No. 11-00198, the petition for a rate increase, was consolidated with Docket No. 11-00180, the petition requesting cost recovery related to flood damage. The Final Order includes authorized cost recovery under both Docket No. 11-00198 and 11-00180.



BCUI Docket No. 11-00065 Show Cause Odor Expenses

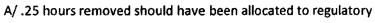
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	BCUI	Staff [	Differences	1 accements
2008 Legal Fees	1,940.00	4	(1,940.00)	A/
2008 Consulting Fees	1,125.00	125.00(2)	(1,000.00)	D/
2009 Legal Fees	5,520.91	5,105.00	(415.91)	F/
2009 Consulting Fees	2,125.00	2,125.00(2)		Dec 08 Invoice
2010 Consulting fees Jan 10 to June 10	625.00	500.00(Ž	) (125.00)	G/
Waste Management July 09 to June 10	29,254.71	18,430.71	(10,824.00)	H/ 10 05 511.127
2010 Consulting fees July 10 to Aug. 10	250.00	250.00②	-	±0=25,516.67
Consulting fees Sept. 10 to June 11	875.00	-	(875.00)	V 50 = 3,490
Waste Management July 10 to Aug. 10	7,085.96	7,085.96🛈	-	269 3,411
Waste Management Sept. 10 to June 11	12,761.42	•	(12,761.42)	c/ 50=11,068.25
Visions Inc.	1,190.00	490.00	(700.00)	B/ 200 11/10 08:010
Additional Legal Fees Odor	6,378.75	5,963.25( క్ర	(415.50)	E/
Total Additional Expenses	69,131.75	40,074.92	(29,056.83)	

- A/ Check Nos. 1096, 1231, 1252, 1381 and 1404 considered in Docket No. 0800060
- B/ Check Nos. 7415 was Def. Flood Cost according to invoice and financials
- C/ Check Nos. 7142 and 7220 considered in Docket No. 11-00198. Check Nos. 7029 and 7048 were classified as sludge.
- D/Check No. 1282 and 1366 were recovered in Docket No. 0800060. Check No. 1468 does not appear to have been charged to the odor account.
- E/ Invoice No. 758932 appears to have only 3 hours worth of odor work at \$405 per hour.
- F/ Invoice 1681 included \$10.91 for reimbursement for lunch and \$405 associated with a general matter instead of odorization.
- G/ JV Entry no support.
- H/ Check No. 2315 for \$140 was for flood work according to check stub and \$10,684 of sludge was built into rates.
- I/ Invoices provided were not charged to odor.

BCUI Docket No. 11-00065 Show Cause Flood Expenses

Check No.		Invoice No.	Co. Amt	Staff Amt	Difference
	8298	738044	708.75	708.75	-
	8333	753664	-	-	-
	8298	775411	405.00	405.00	-
	8298	780543	708.75	605.00	(103.75)
	8333	785766	4,357.50	3,527.50	(830.00)
	1029	790885	7,366.25	7,158.75	(207.50)
	1283	795169	4,565.00	4,565.00	-
	1283	801590	933.75	933.75	-
	1283	807363	1,037.50	1,037.50	-
	1283	813125	415.00	415.00	-
	1283	835463	425.00	425.00	-
					-
Total			20,922.50	19,781.25	(1,141.25)



B/ 2.0 hours removed should have been allocated to regulatory



C/ 0.5 hours removed should have been allocated to regulatory



# /C

## Lynwood Utility Corporation 2006 Rate Case Pro-forma Income for the year ended December 31, 2006

				2006	
Revenues					
Sewer Fees	464,813			464,813	
Inspection Fees	4,500			4,500	
Late charges	6,717			6,717	
	476,030			476,030	
Espenses:					
Operating & Maintenance					
Salaries & Wages/ benefits				-	
Purchased Sewage Treatment	5,685			5,685	
Sludge Removal Treatment	17,592	2.408	A/	20,000	
Purchased Power	51,815			51,815	
Chemicals	20,870			20,870	
Material & Supplies	4,816				و مسلم د و
Contractual Services	291,421	(95,274)	A/	196,147 -	o includes regulations experixs as Sch 27.
Rents	16,667	(11,667)		5,000	Marie Sand Carl
Utilities	1,224	(918)	A/	306	Chiperias &
Insurance Expense	9,554	•		9,554	V L 27.
Testing	25,933			25,933	
Customer Accounting	42,118	2,438	B/	44,556	Not listed
Property Taxes and Other	30,510	(3,435)	C/	27,075	o cour
Miscellaneous Expense	2,410			2,410	X Lana de la
	520,615			414,167	and an Inc
					parties for
Depreciation Expense	138,300	(1,960)	D/	136,340	and the second
Amort of Cont. in Aid	(66,520)			(66,520)	- inspusies (1)
Amort of Rate Case Cost		8,800	E/_	8,800	1 4 4 4 15
Total Evanges	592,395	(00,000)		492,787	aspentes to
Total Expenses	J32,35J	(99,608)		432,707	Not listed Separation since portion for megulatery expense is not provided.
Income (Loss)	(116,365)	99,608		(16,757)	•

A/ Agreed upon adjustment with Consumer Advocates

B/ Schedule 2.1

C/ Schedule 2.11

D/ Schedule 4

E/ Schedule 2.9

Order/Settlement



## Lynwood Utility Corporation 2006 Rate Case

#### Line No.

#### Rate Case Expense

1	Prior Balance	\$ -
2	Legal Expenses	14,000 A/
3	Accounting (\$600 per Month)	 12.400 B/
5	Proforma Balance	\$ 26,400

- A/ Estimated expense Branstetter, Kilgore, Stranch & Jennings
- B/ Estimated expense Vision, Inc.
- C/ Amortization over 3 years at \$8,800 per year

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#### BRANSTETTER, STRANCH & JENNINGS, PLLC, ...

### ATTORNEYS AT LAW 227 SECOND AVENUE NORTH

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FOURTH FLOOR
NASHVILLE, TENNESSEE 37201-1631

(615) 254-8801

FACSIMILE (615) 250-3937

Via Hand Delivery

January 4, 2007

TERESA W. CHAN
JOE P. LENISKI, IR
MARK A. MAYHEW
J. GERARD STRANCH, IV
MICHAEL J. WALL

\*ALSO ADMITTED IN CA

Sara Kyle, Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-0505

Attention: Sharla Dillon

Petition of Lynwood Utility Corporation To Change and Increase Rates and

Charges

Docket No. ()7-/0007

Dear Chairman Kyle:

Re:

Pursuant to T.C.A. § 65-5-103, I am enclosing an original and fourteen copies of a Petition of Lynwood Utility Corporation To Change and Increase Rates and Charges and a revised tariff effective February 3, 2007. In support of the Petition, I am enclosing an original and fourteen copies the direct testimony of Tyler Ring, President of Lynwood Utility Corporation.

I have enclosed a check for \$25.00 for the filing fee. Please return the additional copy of each document stamp filed. Thank you for your assistance.

445

Sincerely yours,

DONALD L. SCHOLES

c: Tyler Ring Jim Ford

Cynthia Kinser, Consumer Advocate

Petition

Company Exhibit Schedule 2-7

## Lynwood Utility Corporation 2006 Rate Case

#### Contractual Services

Prior Balance		\$ 243,762
Adjustments:		
Accounting Services	(45,000)	
Transportation Exp	(9,000)	
Outside Contractor Cost	(69,440)	
Regulatory Expense	(25,000)	
3% Cost Increase	2,860	
Total adjustments		(145,580)
		\$ 98,182

Petition

Company Exhibit Schedule 2-8

## Lynwood Utility Corporation 2006 Rate Case

#### Line No.

#### Regulatory Expenses

1	Prior Balance	\$	-
2	Legal Expenses	12,0	000 A/
3	Accounting (\$600 per Month)	7,2	200 B/
4	Consulting Expenses (\$800 per Month)	9,6	<u>500</u> C/
5	Proforma Balance	\$ 28,8	300_

- A/ Estimated expense
- B/ Estimated expense Bookkeeping
- C/ Estimated expense Vision, Inc.



monthly bill insert explaining the surcharge for three consecutive months. Lynwood will arrange for monthly bill inserts for three consecutive months or a line item on each bill explaining the surcharge to go to the Lynwood customers billed through HB&TS Utility District to the extent possible. In the event the City of Franklin or HB&TS Utility District ceases to provide billing on behalf of Lynwood, the Company will furnish such agreed notice in any successive billing service. The parties do not envision additional costs will be incurred as a result. Acceptable language for the line item on each bill and the bill insert are attached herewith as Exhibit 2.

- 18. Lynwood will provide an explanation of the surcharge in response to customer inquiries regarding the surcharge, in accordance with the acceptable notice language attached as Exhibit 2.
- 19. The breakdown of the costs that Lynwood will be authorized to recover is limited to only those set forth as follows.
  - Chemical costs billed from ADC associated with odor control \$6,501.35, () 50 7166 74 a.

- Chemical costs billed from Brenntag Mid South, Inc. \$665.39, (1) b.
- Labor Associated with Odor Control Measures Performed by Tennessee C. Contractors, Inc. - \$4,292.56,
- d. Sludge Removal Performed by Waste Management of Nashville Hauling -\$6,542.37.

- 13,604.97

- Sludge Removal Performed by First Response, Inc. \$7,062.60() e.
- Legal service fees associated with odor control \$4,784.75, and f.
- Accounting service fees associated with odor control \$1,125.00 g.

(002789\07346\00147810.DOC / Ver.1) 105845-001



#### V(b). Expenses<sup>6</sup>

#### V(b)1. SLUDGE REMOVAL EXPENSE

The Company increased its 2008 test year Sludge Removal Expense of \$31,470 by 10% (\$3,147) based upon information from Waste Management, Inc., resulting in attrition period Sludge Removal of \$34,617.7 The Consumer Advocate forecasts Sludge Removal Expense at \$31,470 which is the Company's 2008 test year amount, citing that the test year contained nonrecurring expenses which are being addressed in Docket 08-00060.8 In rebuttal, the Company stated that the Consumer Advocate's forecasted Sludge Removal Expense is based upon the misunderstanding that a portion of the expense in the test year is being recovered via the sewer surcharge approved in Docket 08-00060.9 The Company stated that it removed all charges funded by the sewer surcharge from the test period expense.10

The panel found that the Company provided sufficient evidence that the test year expense is normalized and contains no expense that is being recovered in the current surcharge. Therefore, the panel voted unanimously to adopt the Company's forecast of \$34,617 as the proper attrition period Sludge Removal Expense.

#### V(b)2. PURCHASED POWER EXPENSE

The Company increased its 2008 test year Purchased Power Expense by \$10,466 to reflect the anticipated 20% rate increase from the Tennessee Valley Authority and Middle Tennessee Electric Membership Corporation resulting in attrition period Purchased Power Expense of \$62,794.<sup>11</sup> The Consumer Advocate forecasted Purchased Power Expense at the

The panel voted unanimously to accept the undisputed expense amounts projected by the parties for Purchased Wastewater, Chemicals, Materials and Supplies, Engineering Inspections, Testing, Repairs and Maintenance, Billing and Collection Fees, Bad Debt, Accounting and Bookkeeping, Tax Accounting, Accounting-Other, Legal, Management, Rent, Insurance, and Other Miscellaneous Expenses totaling \$332,127.

<sup>&</sup>lt;sup>7</sup> James B. Ford, Pre-filed Direct Testimony, p. 4 (March 5, 2009).

<sup>8</sup> Post-Hearing Brief of the Consumer Advocate, p. 8 (September 11, 2009).

<sup>&</sup>lt;sup>9</sup> James B. Ford, Rebuttal Testimony, p. 3 (July 31, 2009).

James B. Ford, Pre-filed Direct Testimony, p. 4 (March 5, 2009).

#### Lynwood Utilities Corp. TRA Docket #09-00034 Comparison of Rate Making Components Company vs. Consumer Advocate For 12 Months Ending December 31, 2008

Line#		Company 2008 Actual	ADJUSTMENTS	Consumer Advocate	
1	Sewer Revenue - Usage Based	\$521,605 A/	\$0	\$521,605	
2	Tap Fees	\$17,500 B/	(\$45,500) C/	\$63,000	
3	Penalty Fees	\$8,163 0/	<b>\$0</b>	\$8,163	
4	Inspection Fees	\$1,000 E/	\$0	\$0	
5	Total Revenues	\$548,268	(\$45,500)	\$592,768	
6	Purchased Wastewater	\$2,551 F/	\$0	\$2,551	
7	Sludge Removal	\$34,617 G/	\$3,147	\$31,470	
8	Purchased Power	\$62,794 HV	\$10,466 V	\$52,328	
9_	Chemicals	\$42,450 J	\$0	\$42,450	
10	Materials & Supplies	\$20,502 K/	\$0	\$20,502	
11	Engineering Inspections	\$2,701 U	\$0	\$2,701	
12	Testing	\$31,488 W	\$0	\$31,488	
13	Repairs & Maintenance	\$89,030 N	\$0	\$89,030	
14	Operations Management	\$28,800 0/	\$1,000	\$27,800	
15	Billing and Collection Fees	\$44,966 P/	\$0	\$44,956	
16	Bad Debt Expenses	\$10,334 0/	\$0	\$10,334	
17	Accounting and Bookkeeping-	\$16,635 R/	\$0	\$16 635	
18	Tax Accounting	\$2,850 s/	\$0	\$2,850 > 20 - 29,684	
19	Accounting - Other	\$13,049 T/	\$0	\$13,049	
20	Legal	\$8,899 W	\$0	\$8,899	
21 -	Management	\$16,000 V/	\$0	\$16,000	
22	Rent	\$10,344 W/	\$0	\$10,344	
23	Insurance	\$18,699 x/	\$0	\$18,699	
24	Other Misc. Expenses	\$1,629 Y/	\$0	\$1,629	
25	Taxes Other Than Income Taxes	\$20,716 Z/	(\$845)	\$21,561	
26	Regulatory Expenses	\$33,524 AA		\$25,153	
27	Depreciation & Amortization, Net	\$121,569 CC		\$128,335	
28	Total Operating Expense	\$ 634,147	\$ 15,373	\$ 618,775	
29	Net Operating Income ("NOI")	\$ (85,879)	\$ (60,873)	\$ (26,007)	
	Rate Base				
30	Plant In Service	\$3,122,341 EE	\$ 211,089 FF/	2,911,252	
31	Deferred Debits and Deposits	143,618 GG		143,618	
32	Cash Working Capital	52,574_HH	12,729 IV	39,845	
33	Total Less Deductions:	\$3,318,533	\$ 223,818	\$ 3,094,715	
34	Accumulated Depreciation	1,602,052 JV	38,248 KK/	1,563,804	
35	Contributions in Ald of Construction	687,524 LL/	(280,578) MM/	968,102	
36	Total Deductions	2,289,576	(242,330)	2,531,906	
37	Rate Base (line 38- Line 44)	1,028,957	466,148	562,809	

The panel found that the amount paid to Mr. Ring is reasonable and should not be based on the amount paid to other managers of much smaller companies. Therefore, the panel voted to adopt the Company's forecast for the Operations Management Expense of \$28,800.

#### V(b)4. REGULATORY EXPENSE

The Company forecasted Regulatory Expense of \$33,524 which included an annual amortization of the rate case expense resulting from this proceeding of \$12,000 (\$36,000 over three years). 19 The Consumer Advocate forecasts Regulatory Expense of \$25,153 which is \$8,371 less than the Company projection. The difference is comprised of \$6,000 in current rate case expense amortization and \$2,371 described as a non-recurring expense.<sup>20</sup>

The panel found that the Company's documentation showed that the regulatory costs are actual expenses and that the expenses incurred are reasonable. Therefore, the panel did not find sufficient evidence to reduce the Company forecasted Regulatory Expense by one-half. The panel further found that there was not sufficient evidence to explain why \$2,371 of the Company's forecasted regulatory expense should be considered non-recurring. Therefore, the panel voted unanimously to adopt the Company's forecast of \$33,524 Regulatory Expense to be the proper attrition period amount for this expense.

#### V(b)5. COLLECTION SYSTEMS EXPENSE

The Company projected \$121,569 for depreciation and amortization expense.<sup>21</sup> amount consists of the 2008 test year net depreciation and amortization, inclusive of expense related to the Collection Systems Plant. The Consumer Advocate's original forecast was \$107,727, exclusive of the Collection Systems Plant.<sup>22</sup> In its supplemental testimony, however, the Consumer Advocate agreed with the Company that the Tennessee Department of

James B. Ford, Pre-filed Direct Testimony, p. 5, Schedule E-5 and E-5/1 (March 5, 2009).
 Dave Peters, Direct Testimony, p. 4 and Schedule 6 (June 19, 2009).
 James B. Ford, Pre-filed Direct Testimony, Schedule R/E (March 5, 2009).

<sup>&</sup>lt;sup>22</sup> Dave Peters, Direct Testimony, p. 5 (June 19, 2009).

#### BRANSTETTER, STRANCH & JENNINGS, PLLC

#### ATTORNEYS AT LAW 227 SECOND AVENUE NORTH FOURTH FLOOR

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NASHVILLE, TENNESSEE 37201-1631 TELEPHONE (615) 254-8801 FACSIMILE (615) 255-5419

March 5, 2009

ASSOCIATES: B. DENARD MICKENS STEVEN ), SIMERLEIN \*\*\* J. D. STUART MICHAEL J. WALL

OF COUNSEL. ROBERT J. RICHARDSON, JR. \*\*

\*\* ONLY ADMITTED IN OH \*\*\*ONLY ADMITTED IN CA

Eddie Roberson, Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-0505

Via Hand Delivery

filed electronically in docket office on 03/05/09

Attention: Sharla Dillon

Re: Petition of Lynwood Utility Corporation To Change and Increase Rates and

Docket No. 09- 00034

#### Dear Chairman Roberson:

Enclosed please find the original and thirteen copies of a Petition to be filed on behalf of our client, Lynwood Utility Corporation (the Company), pursuant to T.C.A. § 65-5-203. I am simultaneously, with the filing of this Petition, filing with Ms. Pat Murphy certain tariffs for Company, which are explained and discussed in the Petition and which tariffs have an issue date of March 5, 2009, and an effective date of April 4, 2009.

I am enclosing the original and thirteen copies of the pre-filed testimony and exhibits of Tyler Ring and James B. Ford who will testify on behalf of the Company.

The entire contents of this filing in PDF format are also contained on a compact disc filed herewith. Also, I have emailed to Ms. Sharla Dillon an electronic version in PDF format of the Petition, the testimony, their exhibits, and the tariff filings.

Also enclosed is our check in the amount of \$25.00, payable to the Tennessee Regulatory Authority for the filing fee.

Please return one copy of the Petition and sworn testimony and exhibits, which I would appreciate your stamping "filed," and returning to me.



LYNWOOD UTILITY CORPORATION REGULATORY EXPENSES			SCHEDULE E-5							
12/31/20			,	,	notbroke	now	-			
		F	Per Book	Adj	justment	As	Adjusted	······································		
67	REGULATORY EXPENSES	\$	17,371	\$	12,000 (1	\$	29,371			
408.1	UTILITY REGULATORY ASSESSMENT FEE		4,153				4,153			
	TOTAL REGULATORY EXPENSES	\$	21,524	\$	12,000	\$	33,524			
(1	2009 Rate Case Expense \$36,000 ÷ 3 years	) Fra	n Schedu	ule	E-5/1					
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LYNWOOD UTILITY CORPORATION 2009 RATE CASE EXPENSES 12/31/2008	SCHEDULE E-5/1
ACCOUNTING	\$ 16,000
LEGAL	18,000
EXPENSES, FEES, COPIES ETC.	 2,000
	\$ 36,000
	\$ <del>÷3</del>

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the City of Franklin's tariff are not known and those terms are subject to change in the future.

Therefore, there is no way to craft a comparable and/or fair late payment assessment for those customers billed directly by Berry's Chapel.

#### **OPERATING EXPENSES**

Generally, the Consumer Advocate's methodology for forecasting operating expenses consists of starting with actual test period expense, normalizing for non-recurring items, out-of-period expense and accruals, eliminating non-documented and/or inappropriate expenses and adjusting for known changes during the attrition period. For those expenses that are driven primarily by inflation, the Consumer Advocate then applied its inflation factor. The panel finds that this is the correct approach to use and adopts the inflation factor used by the Consumer Advocate, as noted previously.

After reviewing the Company information, along with the Consumer Advocate's adjustments, the panel adopts the Consumer Advocate's forecasts for the following operating expenses: Purchased Water of \$7,462, Sludge Removal of \$39,691) Purchased Power of \$62,171, Chemicals of \$44,093, Engineering Inspections of \$4,027, Testing of \$14,326, Repairs & Maintenance of \$49,404, Operations Management of \$56,001, Billing & Collection Fees of \$35,559, Bad Debt Expenses of \$6,868, Accounting & Bookkeeping of \$16,274, Tax Accounting of \$857, Accounting-Other of \$8,670, Legal of \$12,695) Taxes Other Than Income of \$41,040, and Depreciation Expense of \$145,116.

For five of the expense categories, however, the panel finds that the Company made compelling rebuttal arguments to some of the expense amounts eliminated by the Consumer Advocate. Accordingly, the panel adopts amounts different than the Consumer Advocate's forecast for the following expense categories: Materials and Supplies, Rent, Insurance, Other Miscellaneous Expense, and Regulatory Expense.

\$48,613 in the original filing. In his Rebuttal Testimony, Mr. Ford increases the total to \$71,780.<sup>47</sup> The Consumer Advocate started with 2011 actual expense, normalized and made adjustments for unsupported items, non-recurring expense, duplications, and inappropriate expense and then grew this amount by 2% for inflation to arrive at the forecasted attrition period amount of \$18,409.<sup>48</sup>

It was discovered that a missing invoice for office supplies in the amount of \$261 was inadvertently deducted twice in the Consumer Advocate's normalizing process.<sup>49</sup> With this correction, the calculation of the normalized test period is \$18,309. When grown by 2% inflation, the corrected Consumer Advocate attrition period expense is \$18,675.<sup>50</sup> At the Hearing on May 31, 2012, Mr. Ford clarified that the invoices for gas that the Consumer Advocate disallowed (totaling \$3,931) were for the truck used for utility business.<sup>51</sup> The panel adopts the corrected Consumer Advocate amount of \$18,675 plus \$4,010<sup>52</sup> for gas to arrive at an attrition period expense of \$22,685 for Other Miscellaneous Expense.

Regulatory Expense - Mr. Ford's testimony indicates that he grew the \$48,898 test period amount by \$21,500<sup>53</sup> to arrive at his forecasted amount of \$70,398 for the attrition period.<sup>54</sup> In Rebuttal Testimony, Mr. Ford adjusted this expense downward to \$51,937 to include, in addition to rate case expense, the actual 2011 booked regulatory expenses of \$19,937.<sup>55</sup> The regulatory expense of \$19,937 includes TRA Inspection Fee, Tennessee Department of Environment and Conservation ("TDEC") permit fee, the cost of TRA reporting, the cost of Comptroller's assessment reporting, the cost of monthly reporting to TDEC, and other

<sup>&</sup>lt;sup>47</sup> James B. Ford, Pre-Filed Rebuttal Testimony, Schedules JBF-5/3 and JBF-5/4 (May 22, 2012).

<sup>&</sup>lt;sup>48</sup> Dave Peters, Pre-Filed Direct Testimony, p.12 and attached workpaper Schedule 2 (April 23, 2012).

<sup>&</sup>lt;sup>49</sup> Transcript of Proceedings, pp. 10-11 (June 8, 2012).

<sup>50</sup> Id. at 11.

<sup>&</sup>lt;sup>51</sup> Transcript of Proceedings, pp. 97-99 (May 31, 2012).

<sup>&</sup>lt;sup>52</sup> This amount is \$3,931 increased by 2% inflation factor.

<sup>53</sup> This amount is derived from current rate case expense of \$43,000 amortized over 2 years.

<sup>&</sup>lt;sup>54</sup> James B. Ford, Pre-Filed Direct Testimony, Schedule R/E (November 15, 2011).

<sup>55</sup> James B. Ford, Pre-Filed Rebuttal Testimony, Schedule JBF-5/6 (May 22, 2012).

miscellaneous expenses related to regulatory reporting. Mr. Peters' testimony outlines the significant differences between the Consumer Advocate and the Company in Regulatory Expense for the attrition period. Further, Mr. Peters states that the Company's amount of \$70,398 is more than a 100% increase over the amount awarded for regulatory expenses in the Company's last rate case. The 2011 actual amount is \$57,037. The Consumer Advocate, therefore, included only the current rate case expense of \$43,000, amortized over three years or \$14,333.

In its Rebuttal Testimony, the Company adjusted attrition period expense to include actual booked regulatory expenses for 2011, as noted above, and a forecasted amount of \$64,000 for this rate case, amortized over two years. At the hearing on May 31, 2012, Mr. Ford enumerated the regulatory expenses that made up the \$14,000 excluded by the Consumer Advocate. Additionally, during Cross Examination by the Consumer Advocate, Mr. Ford testified that the \$41,000 for legal expense was low, since he already had bills totaling \$55,000 - \$60,000.

Based on Mr. Ford's testimony at the Hearing, the panel adopts the Company position on rebuttal of \$51,937 for Regulatory Expense as it compares favorably to the actual 2011 expense discussed in the Consumer Advocate's Direct Testimony. This amount includes a total of \$64,000 in rate case expense amortized over two years.

fames B. Ford, Pre-Filed Rebuttal Testimony, p. 10 (May 22, 2012).
To Dave Peters, Pre-Filed Direct Testimony, p. 14 (April 23, 2012).

<sup>38</sup> Id.

<sup>59 1.1</sup> 

James B. Ford, Pre-Filed Rebuttal Testimony, Schedule JBF-5/6-1 (May 22, 2012).
 Transcript of Proceedings, p. 22 (lines 22-25) through p. 23 (lines 1-9) (May 31, 2012).

<sup>62</sup> Transcript of Proceedings, p. 71 (lines 14-22) (May 31, 2012).

#### BEFORE THE TENNESSEE REGULATORY AUTHORITY

Nashville, Tennessee

IN RE:	PETITION OF BERRY'S CHAPEL	)	
,	UTILITY, INC. TO CHANGE AND	)	DOCKET NO. 11-00198
	<b>INCREASE RATES AND CHARGES</b>	Ĵ	

REBUTTAL TESTIMONY OF JAMES B. FORD, SECRETARY-TREASURER TO BERRY'S CHAPEL UTILITY, INC.

Dated: May 15, 2012

d. Dye, Van Mol & Lawrence (DVL) aids BCUI \$2,945.00 in customer communications that have been of large customers and TRA concern. Meetings with the customers and Homeowners Associations revealed many customer concerns and a poor level of trust of the company. DVL was retained to assist the company in providing better customer knowledge of the problem BCUI was facing. The level of distrust was increased when the CAPD attorneys wrote directly to 75 customers (without BCUI knowledge) requesting that the customer dispute their bill and complain to the TRA. This increased expenses related to Regulatory costs (both internal and legal) and at December 31, 2011, past due accounts have increased to approximately \$25,000 with several customers having past due balances between \$600 and \$1,000. The CAPD implied that if BCUI tried to collect these balances a civil action would be taken against BCUI by the Attorney General Office. As a result, no further collection actions were taken on these accounts.

e. Gas – fuel for BCUI F150 truck

\$3,931.00

Total Misc Expenses that CAPD should not deduct:

\$10,441.00

#### 11) Regulatory Expenses

- a. Rate Case expense see JBF 5/6 for Rate Case Expenses of \$64,000 (\$32,000 for 2 years) which is low considering all of the detail and problems that CAPD has had. Legal costs will increase by additional \$20,000 over the \$41,000 and expenses will be \$4,000 over the estimate due to very large amounts of detail requested by CAPD (4 times prior case) (\$32,000). BCUI last rate case expenses were amortized over 2 years.
- b. Ongoing regulatory expense that the CAPD does not consider is TRA inspection fee of \$3,000, TDEC permit fee of \$2,000.
  Cost of TRA reporting (Qrt & Annual reports) \$4,000,
  Comptroller Assessment reporting \$2,000, Monthly Testing Reporting to TDEC \$3,000 and other misc filing
  Requirements by TRA (Financial Security filings, Surcharge Tracking filings) \$6,000 along with other miscellaneous items.
  The estimate of \$24,000 makes BCUI annual amount reasonable and CAPD deductions should not be made for: \$14,000

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	Select Authorized Costs Approved in Tariffs							
	Odor Control Rate Case Surcharge		Rate Case		Rate Case 11-00198 & Flood Damage			
Select Costs	07-00007	/A	08-00060	/B	09-00034	/C	11-00180	/D
Sludge removal	20,000.00		13,604.97		34,617.00		39,691.00	
Chemicals	20,870.00		7,166.74		42,450.00		44,093.00	
Accounting (excluding Tax Accounting)	-		1,125.00		29,684.00		24,944.00	
Legal Expenses	-		4,784.75		8,899.00		12,695.00	
Rate Case Expense	26,400.00		-		36,000.00		64,000.00	
Regulatory Expense (legal fees portion)	-		_		-		6,000.00	
Total of Select Costs	67,270.00	•	26,681.46	•	151,650.00	•	191,423.00	-

/A: Per Order Approving Settlement Agreement, Docket No. 07-00007, Ex. Schedules 2 and 2-9 (Dec. 11, 2007). The order does not provide the precise amount of accounting and legal expenses included in "Contractual Services", which had an authorized recovery of \$196,147.

/B: Per Order Approving Settlement Agreement, Docket No. 08-00060, pg. 5 (Apr. 29, 2009).

/C: Per Final Order, Docket No. 09-00034, pgs. 5, 7 (Nov. 3, 2009). Footnote 6 cites approval of undisputed expenses, which are shown in Supplemental Direct Testimony of Dave Peters, Sch. 2 (Aug. 14, 2009).

/D: Per Final Order, Docket No. 11-00198, pgs. 8, 11-12 (Aug. 21, 2012). Footnote 56 cites the detail of the regulatory expenses shown in Rebuttal Testimony of James B. Ford, Secretary-Treasurer to Berry's Chapel Utility, Inc., pg. 10 (May 22, 2012). The Final Order includes authorized cost recovery under both Docket No. 11-00198 and 11-00180, which were consolidated in Order Consolidating Dockets and Amending Procedural Schedule, Docket Nos. 11-00180 and 11-00198 (May 7, 2012).



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evidence would be admissible if no other copy of a record were Rule 1005 expresses no preference for the type of secondary evidence that can then be used

Compliance with Rule 1005, of course, does not mean that the copy of the public record is admissible in evidence. Even if Rule 1005 is satisfied, the proponent of the evidence must still comply with all other relevant evidence rules and laws. A frequent issue is whether the record, though properly authenticated under Rules 902 and 1005, also satisfies the public records hearsay exception, Rule 803(8).75

#### § 10.06 Rule 1006. Summaries

#### [1] Text of Rule

#### Rule 1006 Summaries

The contents of voluminous writings, recordings, or photographs which cannot conveniently be examined in court may be presented in the form of a chart, summary, or calculation. The originals or duplicates shall be made available for examination or copying, or both, by other parties at reasonable times and places. The court may order that they be produced in court.

#### **Advisory Commission Comment:**

Summaries of the contents of voluminous documents have long been admissible in Lennessee, State cx rci. Stewart v. Follis, 140 Tenn. 513, 521, 205 S.W. 444 (1918).

#### [2] Admission of Summaries: In General

Counsel will often present a judge or jury with a summary of evidence presented in the case. This summary is designed to make it easier for the trier of fact to understand voluminous or complex proof. The summary can be in the form of a written<sup>76</sup> or oral<sup>77</sup> conclusion, chart, table, map, videotape.<sup>78</sup> photograph, or calculation. The summary itself may be used in two ways. First, it can be offered as substantive evidence.

Second, the summary may be used as a pedagogical tool or demonstrative evidence that assists the jury in understanding and organizing other

<sup>76</sup> Source of the States of Lond Reves, 2011 3d Storoghouse Development of the statement of the transfer of the statement of t

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evidence, but is not substantive evidence itself.<sup>79</sup> Frequently, the second use of a summary occurs during closing argument when counsel attempts to provide a structure for the jury to use in analyzing the evidence.

The normal rules of relevance, Rules 401 and 403, limit the second use of summaries.<sup>80</sup> The jury may be instructed on the proper, limited use of summaries presented for this second purpose.<sup>81</sup> Rule 1006 regulates the first use of a summary, when the summary itself is offered as substantive evidence.

#### [3] Summaries of Writings

10-21

Tennessee Courts have long recognized the difficulty inherent in the presentation of voluminous written proof, such as all of the books and records of a business.<sup>82</sup> As noted in the Tennessee Advisory Commission Comment to Rule 1006, the case of *State ex rel. Stewart v. Follis*,<sup>83</sup> stands for the proposition that summaries of the contents of voluminous records are admissible as substantive evidence because the underlying records themselves would be difficult and time consuming to interpret. This case, and a number of others, established certain criteria that must be met in order for such a summary to be admissible as substantive evidence.<sup>84</sup>

Rule 1006 follows these precedents and admits, as substantive evidence, summaries of certain voluminous writings. The trial court is given much discretion in determining whether the evidence is sufficiently voluminous to justify a summary. The court may admit such summaries even if the original documents do not contain complex calculations.<sup>85</sup> Since summaries are

<sup>79</sup> See above §§ 4.01[20].

<sup>80</sup> See helm § 10.06[6].

**<sup>81</sup>** Cf. United States v. Bray. 139 F.3d 1104 (6th Cir. 1998) (trial court should not give limiting instruction when summaries are substantive evidence rather than pedagogical device).

<sup>&</sup>lt;sup>82</sup> It should be noted that a summary of a business record may itself be a business record if it satisfies Rule 803(6). If so, Rule 1006 is inapplicable

<sup>83 [40</sup> Tenn. 513, 521, 205 S.W 444, 445-46 (1918).

See, e.g., State v. Purkey, 689 S.W.2d 196, 200 (Tenn, Crim. App. 1984) (charts and graphs of voluminous bank records admissible). Evans v. Boggs, 35 Tenn. App. 354, 245 S.W.2d 641 (1951) (summaries or audits of voluminous corporate records of accounts of business transactions were admissible), International Union, United Auto., Aircraft and Agr. Implement Workers of Am., AFL-CIO v. American Metal Prods. Co., 56 Tenn. App. 526, 408 S.W.2d 682 (1964) (comptroller was properly permitted to testify regarding financial matters from summaries he had prepared from voluminous company accounting records previously made available to adverse parties): Alexander v. Inman, 903 S.W.2d 686, 702 (Tenn. Ct. App. 1995) (summary of two law firms) business records recording number of hours devoted to particular case were admissible in suit to assess whether lawyers) bills were reasonable).

<sup>85</sup> Sec United States v. Robinson, 774 F.2d 261, 276 (8th Cir. 1985) (summary permitted because there were eight documents for each of 105 applicants)

often prepared for the purpose of litigation, their admissibility is not denied because they were compiled with litigation in mind.<sup>86</sup>

In order to be admissible, the summary must consist of and be limited to facts or data that the testifying witness personally observed from an examination of the records, Rule 602. Unless the witness is an expert, ordinarily the testimony must be factual testimony rather than opinion testimony.<sup>87</sup> The foundation witness will need to establish that (1) the original evidence is voluminous, and (2) the summary is sufficiently accurate in representing the original evidence.

In order to permit verification of the accuracy of the summary, Rule 1006 states that the underlying records must be made available to the adverse party.<sup>88</sup> In addition, the court may require that the underlying records be produced in court.<sup>89</sup>

Additionally, the chart, summary, or calculations can be properly excluded from evidence if the underlying original documents would themselves be inadmissible. For example, if the underlying documents are hearsay that are not made admissible by virtue of an exception, such as the business records exception, or not otherwise made admissible to support expert testimony pursuant to Rule 703, 1 the chart, summary, or calculation will be excluded. This principle does not mean, however, that the underlying data actually must be admitted into evidence. Often the voluminous underlying data could be admitted but the parties elect not to do so and to rely solely on a summary, which is admitted into evidence.

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<sup>86</sup> Fusner's Coop Constr. Co., LLC, 211 S W.3d 686, 693 (Tenn. 2007).

<sup>87</sup> See, e.g., United States v. Wood, 943 F.2d 1048 (9th Cir. 1991) (chart inadmissible because not supported by proof)

<sup>88</sup> Evans v. Boggs, 35 Tenn. App. 354, 245 S.W.2d 641 (1951); International Union, United Auto., Aircraft and Agr. Implement Workers of Am., AFL-ClO v. American Metal Prods. Co., 56 Tenn. App. 526, 569-70, 408 S.W.2d 682, 702 (1964). See below § 10.06[5]

<sup>89</sup> TENS. R. EVID 1006

Alexander v. Inman, 903. S.W.2d 686, 702 (Tenn. Ct. App. 1995) (accountant's summary of business records, separately admissible under business records hearsay exception should have been admitted). See also United States v. Oros, 5.78.1.3d 703 (7th Cir. 2009) (summaries of (elephone and bank records madmissible because proponent did not lay foundation that the records themselves were admissible business records under Rule 803 (fr).

<sup>91</sup> Rule 303 clearly allows an expert to base his or her testimony on certain robable information not usely idmissible. This means that the expert's opinion testimony may, in actuality involve a summary of data not itself admissible. Rule 705 authorizes the court to require the expert to disclose the underlying data on cross examination. If the expert uses a chart or other forms covered by Rule 1006, then Rule 1006's disclosure requirements must be satisfied.

<sup>92</sup> Sec. e.g. Linted States v. Pelulio, 964 F.2d 193 (3d Cir. 1992) (summary of maximissible bank document)

<sup>93</sup> No. of America States v. Bakker 123 J. 20 (28) 4th Ch. 1991, och confusite

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#### [4] Summaries of Other Evidence

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Rule 1006 expands Tennessee common law by permitting summaries not only of writings, but also of recordings and photographs, to be admissible as substantive evidence. Although the circumstances in which this expansion will be useful are probably somewhat limited, when applicable this can be an effective trial technique and may be the only practical way to present important proof. For example, in a case in which the issue involved the contents of tape recordings of 3,000 telephone calls, a summary of the contents of the calls was admissible when the recordings themselves were made available to the adverse party.<sup>94</sup> A transcript of a tape recording has also been found to satisfy the best evidence rule.<sup>95</sup>

#### [5] Examination of Originals by Other Parties; Notice

Rule 1006 uses the adversary system to ensure that summaries are accurate and the trier of fact is not mislead. The rule states that if summaries are used, the other parties are entitled to examine and copy the originals or duplicates at reasonable times and places. The obligation to provide access to the underlying data is a prerequisite to using a summary under Rule 1006 and is independent of ordinary discovery practice. The summary is not admissible under Rule 1006 if the underlying data are not available for this inspection.<sup>96</sup>

Although Rule 1006 does not specifically mandate pretrial notice, the proponent of a summary under this rule may have to provide it anyway if the summary is based on voluminous items that will take considerable time to sort through. The reason is that Rule 1006 mandates that when a summary is to be used, the originals or duplicates providing the underlying information "shall be made available for examination or copying . . , at reasonable times and places."

Absent pretrial notice of a party's intent to use a summary, the court may have to suspend proceedings to allow the adverse party to go over the

videotapes taken from 200 hours of broadcasts)

<sup>94</sup> United States v. Clements, 588 F.2d 1030, 1039 (5th Cir.), cert. denied, 440 U.S. 982 (1979). See also United States v. Bakker. 925 F.2d 728 (4th Cir. 1991) (admitting 11 composite tapes of television evangelist's efforts to raise funds; the original tapes would have taken 200 hours to be heard).

<sup>95</sup> State v. Coker. 746 S.W.2d 167, 172 (Tenn. 1987) (pre-rules decision, admitting transcript of poorly recorded tape recording after judge compared original tape recording with transcript to ensure accuracy). See also State v. Mosher, 755 S.W.2d 464, 469 (Tenn. Crim. App. 1988) (jurors were given a transcript of a tape recording to read while listening to the actual recordings, and were instructed that the tape recordings are the real evidence if there is a conflict between the tapes and the transcript, no best evidence violation)

<sup>&</sup>lt;sup>96</sup> See, e.g., United States v. Modena, 302 F.3d 626 (6th Cir. 2002) (summanes of financial transactions madmissible because the underlying records were not made available by the party offering the summaries).

underlying data so that the summary can be assessed and challenged. A good model is to discuss the issue at a pretrial conference and perhaps schedule access to both the summary and the underlying data, well in advance of trial. Notice would be especially helpful if it clearly identified the charts or other evidence to be introduced as summaries covered by Rule 1006, listed the documents underlying the summary, and indicated when and where the underlying items can be examined and copied. Delaying such notice until the summary is to be introduced could lead to exclusion of the summary because of the failure to provide "reasonable" access to the information being summarized.

Counsel opposing admission of a summary under Rule 1006 should make efforts to demand access to the underlying data. Failure to do so can be viewed unfavorably by an appellate court.<sup>98</sup>

#### [6] Applicability of Rules 401 and 403

Although Rule 1006 provides that a summary of writings, recordings, or photographs may be admitted, this proof may still be excluded by Rules 401 and 403. If the summary is incomplete or inaccurate, it may be excluded as irrelevant under Rule 401. Similarly, if the summary has little probative value, the trial court can exclude it under Rule 403 if the probative value is substantially outweighed by the danger of unfair prejudice, confusion or misleading the jury. Another option is for the summary to be altered to remove the objectionable features.<sup>99</sup>

#### § 10.07 Rule 1007. Testimony or Written Admission of Party

#### [1] Text of Rule

Rule 1007 Testimony or Written Admission of Party Contents of writings, recordings, or photographs may be proved by the testimony, deposition, or written admission of the party against whom offered, without accounting for nonproduction of the original.

#### **Advisory Commission Comment:**

This rule dispenses with the original document requirement in the circumstances described. Note that the proposed rule requires an unsworn statement of the contents of a document to be in writing.

#### [2] Admissibility of Testimony or Written Admission

#### lal In General

Rule 1007, an exception to Rule 1002, dispenses with the original writing

<sup>97</sup> See Air Safety v. Roman Catholic Archbishop of Boston, 94 F. 3d. 1, 8 (1st Cir. 1996).

<sup>98</sup> See R & R Associates. Inc. v. Visual Scene, Inc., 726 L.2d 36 (1st Cit. 1984).

<sup>99</sup> Sec. e.g., United States v. Drougas, 748 F.2d 8, 26 (4st Cir. 1984) (charts of telephone calls modified to remove argumentative inferences)