

# TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

May 5, 2011

Lance J.M. Steinhart, Counsel  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 115  
Alpharetta, GA 30005

RE: Docket 11-00033: Joint Application for Approval for Vanco Direct USA, LLC to Transfer Assets to GC Pivotal, LLC and to Transfer Certificate of Public Convenience and Necessity Issued to Vanco Direct USA, LLC to GC Pivotal, LLC

Dear Mr. Steinhart:

In order to review the above-referenced *Joint Application*, the Tennessee Regulatory Authority ("TRA" or "Authority") requires additional information. Please provide the information requested below by May 12, 2011, and refer to this correspondence as Data Request No. 2 in the response.

1. Pursuant to §65-5-112, provide a Small and Minority Owned Telecommunications Business Participation Plan for GC Pivotal, LLC ("Pivotal").
2. Does Pivotal plan to adopt the IntraLATA Toll Dialing Parity Plan of Vanco Direct USA, LLC ("Vanco")? If not, provide a IntraLATA Toll Dialing Parity Plan for Pivotal.
3. Does Pivotal agree to abide by all TRA rules and regulations?
4. Will Pivotal adopt the tariff of Vanco? If not, provide a tariff for Pivotal.

If you have any questions or need further assistance, please call Carlos Black at 615-741-2904, ext. 196 or e-mail him at [Carlos.Black@tn.gov](mailto:Carlos.Black@tn.gov). Please respond by sending the original and 13 copies either by U.S. Mail or express mail. Alternatively, you may send the original and four (4) copies along with an electronic file to:

Ms. Sharla Dillon, Docket Room Manager  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, TN 37243-0505  
Email: [Sharla.Dillon@tn.gov](mailto:Sharla.Dillon@tn.gov)

Sincerely,

Jerry Kettles, Chief  
Economic Analysis & Policy Division