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Docket No. 11-00026

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Via Overnight Delivery & Electronic Mail

Chairman Mary W. Freeman c/o Sharla Dillon, Dockets and Records Manager Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-0505 Sharla.Dillon@tn.gov

Re: Petition of Primus Telecommunications, Inc. for Approval to Participate in a Financing Arrangement

Dear Chairman Freeman:

On behalf of Primus Telecommunications, Inc. ("Petitioner"), enclosed for filing with the TRA are an original and four (4) copies of the above-referenced Petition. Also enclosed is a check in the amount of \$25.00 to cover the filing fee. A copy of this filing in Portable Document Format (PDF) is also being submitted via electronic mail.

Please date-stamp the enclosed extra copy of this filing and return it in the envelope provided. Should you have any questions, please do not hesitate to contact Danielle Burt at (202) 373-6039.

Respectfully submitted,

Catherine Wang

Danielle Burt

Counsel for Petitioner

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BEFORE THE TENNESSEE REGULATORY AUTHORITY

In the Matter of the Petition of		
Primus Telecommunications, Inc.))	
for Approval to Participate in a) Docket No	
Financing Arrangement)	
)	

PETITION

I. <u>INTRODUCTION</u>

Primus Telecommunications, Inc. ("PTI or "Petitioner"), by its undersigned counsel and pursuant to Section 65-4-109 of the Tennessee Code and other regulations deemed applicable, requests approval, to the extent that such is necessary, from the Tennessee Regulatory Authority ("TRA") to participate in a financing arrangement in an aggregate principal amount up to \$240 million. Petitioner respectfully requests that the TRA approve this Petition expeditiously in order to grant the authority requested herein prior to, but no later than, March 23, 2011.

Specifically, Primus Telecommunications Holdings, Inc. ("PTHI"), the immediate corporate parent of Petitioner, proposes to complete a transaction whereby it will issue new secured notes ("Exchange Notes") that will be exchanged for its existing secured notes. Petitioner will participate in this debt arrangement as a guarantor of the Exchange Notes. In addition, the Exchange Notes will be secured by liens on Petitioner's assets and a pledge of the capital stock of Petitioner held by its corporate parent.

In support Petitioner states:

II. PETITIONER

PTI is a corporation organized pursuant to the laws of the State of Delaware. PTI maintains its principal offices at 7901 Jones Branch Drive, Suite 900, McLean, Virginia 22102.

PTI is authorized to provide telecommunications services in 49 states and the District of Columbia pursuant to certification, registration or tariff requirements, or on a deregulated basis.

PTI is also authorized by the Federal Communications Commission ("FCC") to provide interstate and international services as a non-dominant carrier.

In Tennessee, PTI is authorized to provide interexchange telecommunications services pursuant to Case No. 95-03981, issued on February 20, 1996. Information regarding PTI's legal, technical, managerial and financial qualifications have previously been submitted to the TRA and is therefore a matter of public record, and the Petitioner requests that it be incorporated herein by reference.¹

III. <u>DESIGNATED CONTACTS</u>

Inquiries or copies of any correspondence, orders, or other materials pertaining to this Petition should be directed to:

Catherine Wang Danielle C. Burt

Bingham McCutchen LLP

2020 K Street, NW

Washington, DC 20006

Tel: (202) 373-6000 Fax: (202) 373-6001

Email: catherine.wang@bingham.com

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With copies to:

Thomas D. Hickey General Counsel

Primus Telecommunications, Inc. 7901 Jones Branch Drive, Suite 900

McLean, Virginia 22102 Tel: (703) 902-2800

IV. <u>DESCRIPTION OF TRANSACTION</u>

Petitioner requests TRA approval to participate in a financing arrangement whereby Petitioner will act as guarantor for a new issue of secured notes in an aggregate principal amount up to \$240 million. In addition, the debt will be secured by liens on Petitioner's assets and a

¹ PTI notified the TRA in early 2010 that it completed the *pro forma* intracorporate merger with its affiliate, Least Cost Routing, Inc., as approved by the TRA. As a result of the merger, Least Cost Routing, Inc., which previously held a certificate of public convenience and necessity from the TRA, no longer exists.

pledge of the capital stock of Petitioner held by its corporate parent. PTI's parent company will offer the new notes in exchange for outstanding existing notes. The Exchange Notes will have a term of approximately 8 years. The funds from the Exchange Notes will be used to replace and/or retire existing debt arrangements and for other general corporate purposes. For various important business and financial reasons, PTHI and Petitioner plan to complete the exchange as quickly as possible and therefore approval is requested, to the extent required, by no later than March 23, 2011.

V. <u>PUBLIC INTEREST CONSIDERATIONS</u>

The proposed financing arrangement described herein is consistent with the public interest and will not impair the ability of Petitioner to perform services to the public. Petitioner's participation in the financing arrangement will not result in a change in management or in its day-to-day business; nor will it adversely affect Petitioner's operations in Tennessee. The financing arrangement will be entirely transparent to consumers and will not alter the rates, terms and conditions under which Petitioner provides service in Tennessee. Further, the financing arrangement will not cause a change in the control of Petitioner.

The financing arrangement will enable PTHI and Petitioner to lower the interest rate and extend the maturity date of the companies' indebtedness and will provide Petitioner with greater operational and financial flexibility. As a result, the financing transaction will strengthen Petitioner's ability to provide competitive services and allow more consumers to benefit from such competitive services more quickly and efficiently.

Approval of Petitioner's participation in the proposed financing arrangement will serve the public interest in promoting competition among telecommunications carriers by providing Petitioner with the opportunity to strengthen its financial position. Petitioner believes that the financial arrangement described herein provides important financial benefits to the company by reducing expenses from existing indebtedness that was previously secured by Petitioner. As a

result, the proposed transaction is expected to yield financial benefits that ultimately inure to the

benefit of Petitioner's customers, including Tennessee consumers. In sum, greater access to

capital on favorable terms strengthens Petitioner's ability to bring competitive

telecommunications services to consumers in the State of Tennessee and is, therefore, in the

public interest.

VI. CONCLUSION

For the reasons stated above, Petitioner submits that the public interest, convenience and

necessity will be furthered by expeditious TRA approval of its participation in the financing

arrangement described herein.

Respectfully submitted,

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Dated: February 8, 2011

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VERIFICATION

COMMONWEALTH OF VIRGINIA §
COUNTY OF FAIRFAX §

I, Thomas D. Hickey, state that I am General Counsel of Primus Telecommunications

Group, Incorporated, the parent of Primus Telecommunications, Inc.; that I am authorized to
make this Verification on behalf of Primus Telecommunications Group, Incorporated and its
subsidiaries; that the foregoing filing was prepared under my direction and supervision; and that
the statements in the foregoing document are true and correct to the best of my knowledge,
information, and belief.

Name: Thomas D. Hickey Title: General Counsel

Primus Telecommunications Group, Incorporated

SWORN TO AND SUBSCRIBED before me on the day of February, 2011.

Notary Public

My commission expires: 12 28 2014