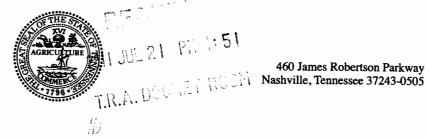
TENNESSEE REGULATORY AUTHORITY



July 21, 2011

Lance J. M. Steinhart Lance J. M. Steinhart, P.C. 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005

RE: RE: Docket No. 10-00198, Application of Capital Communications Consultants, Inc. for a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange and Interexchange Telecommunications Services in Tennessee

Dear Mr. Steinhart:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Capital Communications Consultants, Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- Provide further information regarding Smart Telephone Concepts, to include number of personnel, qualifications of personnel, financial information and number of clients being served by the company.
- 2) Have any members of the management team of Capital Communications Consultants been affiliated with any CLEC which has been involved in any regulatory action brought by a state or federal agency? If so, provide details.

Please provide the above information by July 29, 2011. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 10-00198 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

David Foster

Utilities Division Chief