

TENNESSEE REGULATORY AUTHORITY

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460 James Robertson Parkway
Nashville, Tennessee 37243-0505

November 29, 2010

Lance J.M. Steinhart
Lance J.M. Steinhart, P.C.
1720 Windward Concourse
Suite 115
Alpharetta, Georgia 30005

RE: Docket No. 10-00198, *Application of Capital Communications Consultants, Inc. for a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange and Interexchange Telecommunications Services in Tennessee*

Dear Mr. Steinhart:

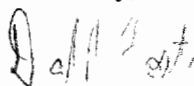
CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Capital Communications Consultants, Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1) When did Capital Communications Consultants, Inc. become certificated in Georgia and Kentucky? If the company is authorized to provide services in Georgia and Kentucky, why has applicant not begun offering services in those states?
- 2) Have any filings been made in either Georgia or Kentucky that would transfer control of Capital Communications Consultants to another company? If so, provide complete details of the transfer.
- 3) The application for CLEC authority contained a copy of the application submitted to the Tennessee Secretary of State's Office; however, it did not contain the approval letter from the Tennessee Secretary of State's Office granting Capital Communications Consultants the authority to transact business in Tennessee. Please provide the approval letter from the Tennessee Secretary of State's Office.
- 4) Identify by name and address all entities with which Capital Communications Consultants, Inc. is affiliated, shares common ownership, or operates under a pseudo or assumed name, including but not limited to any parent, subsidiary, affiliate or associate, sister or holding company, and all d/b/a or f/k/a designations.
- 5) Identify the address, contact information, name and title of all company owners, operators, principals, officers, directors, members, shareholders, or stakeholders, and others holding management or executive positions in relation to all entities identified in your responses to question 5 above.

- 6) Have any of the entities and/or persons identified in your responses to questions 5 and 6 above been investigated, audited or had their authority to operate revoked by any state or federal agency? If so, explain and provide the following additional information:
- a. Identify the name of the agency, state or federal, and the docket or identification number of the case or controversy and the name of the entity or persons involved.
 - b. For each entity and/or person, state specifically the allegations, complaint, or basis for the investigation or review, and any provide response, answer or defenses raised thereto.
 - c. State the status of the investigations, reviews, audits, cases or controversies identified in your above responses to this question.
- 7) The Tennessee Regulatory Authority must have enough financial information to ensure that Capital Communications Consultants, Inc. has a reasonable expectation of being a "going concern" financially. The Balance Sheet included with the application does not provide sufficient financial information for Staff to conclude that the company meets the financial qualifications of certification. Therefore, please provide proof of funding sources for Capital Communications Consultants, Inc.'s Tennessee operations such as loan commitments, lines of credit or any other sources of funding. Also provide the terms under which this financial assistance will be granted.
- 8) Is Mr. Michael the only officer of the company? Are there employees of the company who will be responsible for billing, technical issues and customer service? If so, provide biographical information for those individuals.
- 9) Provide a sworn statement from an authorized officer of the company that all applicable state and federal laws and TRA rules will be adhered to.

Please provide the above information by December 10, 2010. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 10-00198 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,



David Foster
Utilities Division Chief