

# TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

August 27, 2010

Lance J.M. Steinhart, PC  
1720 Windward Concourse  
Suite 115  
Alpharetta, GA 30005

RE: Docket No. 10-00128, *Application of Smart Connections, Inc. for a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange and Interexchange Telecommunications Services in Tennessee*

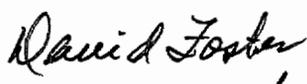
Dear Mr. Steinhart:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To further assist the Authority in its review of Smart Connections, Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1) The application states that the Company is authorized to provide competing local telecommunications services in Kentucky. Has the applicant begun operations in Kentucky? If so, how many customers are being served and by what manner, i.e. via resale, UNE, or a combination of both?
- 2) Provide evidence of the sources of funding available to Smart Connections, Inc. to provide telecommunications services in Tennessee. Provide more details and specifics in reference to the sources mentioned in the response to Staff Data Request #1, dated July 23, 2010.
- 3) Provide a current balance sheet, income statement and statement of cash flows for the Company. If those are not available, provide proof of the company's current financial situation, as opposed to projections.

Please provide the above information by September 6, 2010. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 10-00128 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

  
David Foster  
Utilities Division Chief

*by Pat Murphy with permission*