

TENNESSEE REGULATORY AUTHORITY



July 23, 2010

460 James Robertson Parkway
Nashville, Tennessee 37243-0505

Lance J.M. Steinhart, PC
1720 Windward Concourse
Suite 115
Alpharetta, GA 30005

RE: Docket No. 10-00128, *Application of Smart Connections, Inc. for a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange and Interexchange Telecommunications Services in Tennessee*

Dear Mr. Steinhart:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Smart Connections, Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1) When did Smart Connections, Inc. obtain its certification to provide service in Kentucky?
- 2) Provide projected financials for 2011, 2012 and 2013.
- 3) What sources of funding are available to Smart Connections, Inc. and what are the terms of those sources of funding?
- 4) Will Ms. Brannon remain in her position with Lost Key Telecom, Inc., in addition to her position with Smart Connections, Inc.? Detail Ms. Brannon's daily responsibilities with Smart Connections, Inc. in regard to Tennessee operations.
- 5) How will the company market its services in Tennessee? Is the company aware of and willing to abide by Tenn. Code Ann. § 65-4-405?
- 6) How will Smart Connections, Inc. comply with Tenn. Code Ann. § 65-21-114?

Please provide the above information by July 31, 2010. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 10-00128 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Foster", is written over the word "Sincerely,".

David Foster
Utilities Division Chief