TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway Nashville, Tennessee 37243-0505

March 1, 2010

Lance J.M. Steinhart Lance J.M. Steinhart, PC 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005

RE: Docket No. 10-00023, Application of Four Star Marketing, LLC d/b/a Midsouth Home Phone for Certificate of Public Convenience and Necessity to Provide Competing Local Exchange and Interexchange Telecommunication Services in Tennessee

Dear Mr. Steinhart:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Four Star Marketing, LLC d/b/a Midsouth Home Phone's application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1. Provide the company's authorization letter from the Tennessee Secretary of State's Office.
- 2. Provide proof of the funding amounts indicated in the company's financial information.
- 3. Provide projected financials for the next three years of operations.
- 4. Provide proof of availability of future funding for Tennessee operations.
- 5. Provide a Small and Minority-Owned Business Participation Plan in compliance with Tenn. Code Ann. § 65-5-112. The application indicated this plan was attached at exhibit G, however no plan was included.

Please provide the above information by March 8, 2010. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 10-00023 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

David Foster

Utilities Division Deputy Chief