BEFORE THE TENNESSEE REGULATORY AUTHORITY

| IN RE: |) | |
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| |) | |
| BELLSOUTH TELECOMMUNICATIONS, INC. |) | |
| D/B/A AT&T SOUTHEAST D/B/A AT&T |) | |
| TENNESSEE |) | |
| |) | DOCKET NO.: 10-00004 |
| v. |) | |
| |) | |
| BUDGET PREPAY, INC. DBA BUDGET PHONE | Ó | |
| FKA BUDGET PHONE, INC. |) | |

<u>DEFENSES AND ANSWER, AND</u> <u>COUNTER-CLAIM OF BUDGET PHONE</u>

Budget Prepay, Inc. d/b/a Budget Phone ("Budget Phone") files the following defenses and answer to the Complaint and Petition for Relief ("Complaint") filed by BellSouth Telecommunications, Inc. d/b/a AT&T Southeast d/b/a AT&T Tennessee ("AT&T"), and further asserts the following Counter-Claim.

DEFENSES

- 1. The Complaint fails to state a cause of action, in whole or in part, against Budget Phone.
- 2. The Tennessee Regulatory Authority ("TRA") should decline to hear this
 Complaint because this matter involves an interpretation of the Telecommunications Act of 1996
 and Federal Communications Commission ("FCC") regulations promulgated thereunder relating
 to AT&T's resale obligations and the prohibition against imposing unreasonable or
 discriminatory conditions or limitations on resale, which issues are currently pending before the

FCC, the most appropriate body to interpret its own regulations.¹ Therefore, the TRA should hold this matter in abeyance until such time as the FCC renders a decision.

- 3. The TRA should further decline to hear this Complaint because the issue that is the subject of the Complaint, AT&T's resale obligations under the Telecommunications Act of 1996 and FCC regulations, is currently pending in the United States District Court for the Western District of North Carolina, which previously issued a ruling finding that the Act and FCC regulations require AT&T to make available to Competitive Local Exchange Carrier ("CLEC") resellers the promotional discounts offered to AT&T's retail customers. Because the interpretation of the court's previous decision will be central to a resolution of the issue set forth in the Complaint, the TRA should hold this matter in abeyance until such time as the federal court renders a decision.
- 4. In addition, the TRA should decline to hear this Complaint because the United States Court of Appeals for the Fifth Circuit is currently considering an appeal by AT&T from a preliminary injunction issued by the United States District Court for the Northern District of Texas. That case involves whether AT&T's new methodology for calculating the resale promotion credits due to CLEC resellers is a restriction on resale requiring advanced state commission approval. AT&T has filed a Motion for Abeyance in Louisiana Public Service Commission Docket No. U-31202, *In re: BellSouth Telecommunications, Inc. d/b/a AT&T Louisiana, Petition for Review Concerning Resale Promotion Methodology Adjustment,* considering the new methodology, representing that the outcome of the appeal may provide

¹ In the Matter of Petition of Image Access, Inc. d/b/a NewPhone for Declaratory Ruling Regarding Incumbent Local Exchange Carrier Promotions Available for Resale Under the Communications Act of 1934, as Amended, and Sections 51.601 et seq. of the Commission's Rules, WC Docket No. 06-129.

² CGM, LLC v. BellSouth Telecommunications, Inc., Case No. 3:09-cv-00377 (W.D. N.C.)

³ Budget PrePay, Inc. v. AT&T Inc. f/k/a SBC Communications, Inc., Case No. 3:09-cv-1494-P (N.D. Tx).

guidance to the parties in that docket, and could be dispositive of some or all of the issues associated with that docket, and that administrative and judicial economy are well served and resources appropriately conserved by holding that docket in abeyance. The LPSC granted AT&T's Motion by Order dated February 18, 2010, holding those proceedings in abeyance pending a final decision in Budget PrePay v. AT&T Inc. f/n/a SBC Communications, Inc., No. 09-11188 c/w 09-11099 (5th Cir.). Likewise, the TRA should decline to hear this Complaint because similar issues are involved in this matter, to wit: the issue of whether AT&T has refused to provide CLEC resellers the proper promotional discounts and whether such refusal constitutes a restriction on resale requiring advanced state commission approval.

- 5. AT&T has violated 47 U.S.C. § 251(c)(4), 47 C.F.R. 51.605 and 47 C.F.R. 51.613(b) by failing to provide Budget Phone with the appropriate resale promotion credit, and by failing to obtain TRA approval before placing restrictions on resale.
- 6. AT&T's claims are barred and/or preempted, in whole or in part, by federal laws and regulations, including (without limitation) 47 U.S.C. § 251(c)(4), 47 C.F.R. 51.605 and 47 C.F.R. 51.613(b).
- 7. AT&T's claims are barred, in whole or in part, by the doctrine of unclean hands, laches, waiver and/or estoppel.
 - 8. The FCC has primary jurisdiction over all or part of AT&T's claims.
- 9. AT&T's claims are barred, in whole or in part, by its failure to mitigate any damages allegedly sustained, and/or to pursue, escalate, and preserve its claims under the Parties' Interconnection Agreements.
- 10. AT&T's claims are barred by the applicable statute of limitations and/or prescription or preemption.

11. AT&T's right to recover, if any, is offset in whole or in part, for the reasons stated in Budget Phone's counter-claim.

Budget Phone reserves the right to amend this answer to add other affirmative defenses which are determined to be applicable upon discovery in this case.

ANSWER

Subject to and without waiving the above defenses, Budget Phone further responds in answer to AT&T's Complaint by denying each and every allegation contained therein, except those allegations which may be hereinafter specifically admitted. Budget Phone further answers the specific allegations contained in the numbered paragraphs of AT&T's Complaint as follows:

- 1. Budget Phone denies the allegations contained in the Paragraph 1 of the Complaint for lack of information sufficient to justify a belief therein.
- 2. Budget Phone accepts the designation of AT&T's representative in Paragraph 2 of the Complaint.
 - 3. Budget Phone admits the allegations contained in Paragraph 3 of the Complaint.
- 4. Budget Phone admits that it entered into an Interconnection Agreement with AT&T on June 24, 2008, effective July 24, 2008. Budget Phone further answers that the provisions of the Parties' June 2008 Interconnection Agreement speak for themselves. Budget Phone denies any remaining allegations in Paragraph 4 of the Complaint.
- 5. Budget Phone admits that it entered into an Interconnection Agreement with AT&T in on October 16, 2008, effective November 15, 2008. Budget Phone further answers that the November 2008 Interconnection Agreement superseded the July 2008 Interconnection Agreement. Budget Phone further answers that the provisions of the parties' Interconnection

Agreement speak for themselves. Budget Phone denies any remaining allegations in Paragraph 5 of the Complaint.

- 6. Budget Phone denies the allegations contained in the first sentence of Paragraph 6 of the Complaint. Budget Phone is without knowledge or information sufficient to form a belief as to the truth of the allegations in the second sentence of Paragraph 6 concerning AT&T's determinations and beliefs and therefore denies such allegations.
- 7. Budget Phone denies the allegations contained in Paragraph 7 of the Complaint for lack of information sufficient to justify a belief therein.
- 8. Budget Phone denies the allegations contained in Paragraph 8 of the Complaint for lack of information sufficient to justify a belief therein.
 - 9. Budget Phone denies the allegations contained in Paragraph 9 of the Complaint.
- 10. Budget Phone is without knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 10 concerning AT&T's determinations and beliefs and therefore denies such allegations.
- 11. Budget Phone denies the allegations contained in Paragraph 11 of the Complaint as written and, further answers that AT&T has violated 47 U.S.C. § 251(c)(4), 47 C.F.R. 51.605 and 47 C.F.R. 51.613(b) and breached the Parties' Interconnection Agreement by (a) failing to provide Budget Phone with the appropriate resale promotion credit, (b) imposing unreasonable and discriminatory restrictions on resale, and (c) failing to obtain necessary and prior approval from the TRA, pursuant to 47 C.F.R. 51.613(b), prior to imposing a restriction on resale.
- 12. Budget Phone denies the allegations contained in Paragraph 12 of the Complaint.

 Budget Phone further answers that AT&T's resale restriction denies Budget Phone the proper

promotional discount and may result in a <u>wholesale</u> price to Budget Phone that <u>exceeds</u> the retail price for AT&T's customers.⁴

- 13. Budget Phone denies the allegations contained in Paragraph 13 of the Complaint and, further answers that the provisions of the Telecommunications Act of 1996 and TRA orders speak for themselves.
- 14. Budget Phone denies the allegations contained in Paragraph 14 of the Complaint and, further answers that it has not sought any credits from AT&T in connection with its customer referral marketing promotions such as the "word-of-mouth" promotion such that AT&T has no cause of action against Budget Phone.
- 15. Budget Phone denies the allegations contained in Paragraph 15 of the Complaint and, further answers that the provisions of the Telecommunications Act of 1996 speak for themselves, and that Budget Phone has not sought any credits from AT&T in connection with its customer referral marketing promotions such as the "word-of-mouth" promotion such that AT&T has no cause of action against Budget Phone.
- 16. Budget Phone denies the allegations contained in Paragraph 15 of the Complaint and, further answers that the provisions of the Telecommunications Act of 1996 speak for themselves, and that Budget Phone has not sought any credits from AT&T in connection with its customer referral marketing promotions such as the "word-of-mouth" promotion such that AT&T has no cause of action against Budget Phone.
- 17. Budget Phone denies the allegations contained in Paragraph 17 of the Complaint as written and, answers that the provisions of the Telecommunications Act of 1996 and

⁴ When the retail price of the AT&T service is \$20, and the cash back promotion provided by AT&T to the retail customer is \$50, the customer's effective retail rate is -\$30. Under AT&T's formula, it would apply the wholesale discount of 16% to the \$20 rate and the \$50 promotion to arrive at a wholesale rate of -\$25.20. Thus, the wholesale rate would exceed the effective retail rate by \$4.80.

decisions of the federal courts speak for themselves. Budget Phone further answers that the Complaint should be held in abeyance on the grounds of primary jurisdiction pending a decision by the FCC in WC Docket No. 06-129.

Budget Phone denies all allegations made in any unnumbered paragraphs of the Complaint and denies that AT&T is entitled to the relief requested.

COUNTER-CLAIM

And now, acting as Plaintiff in its Counter-Claim against AT&T, Budget Phone alleges and claims as follows:

1.

Budget Phone and AT&T executed an Interconnection Agreement on August 18, 2005, effective September 17, 2005 ("2005 Interconnection Agreement"). Budget Phone and AT&T executed a subsequent Interconnection Agreement on June 24, 2008, effective July 24, 2008 ("July 2008 Interconnection Agreement"). Finally, Budget Phone and AT&T executed an Interconnection Agreement on October 16, 2008, effective November 15, 2008 ("November 2008 Interconnection Agreement") (collectively, "Interconnection Agreements").

2.

Pursuant to the Interconnection Agreement, AT&T agreed to charge Budget Phone a SOMEC rate of \$3.50.

3.

From the effective date through the filing of this counter-claim, AT&T has breached the Interconnection Agreement by charging Budget Phone a SOMEC rate of \$10.80.

4.

In communications between the parties, AT&T has admitted to charging Budget Phone a SOMEC rate in excess of that required under the Interconnection Agreement.

5.

As of January 28, 2010, AT&T owes Budget Phone approximately \$784,173 as a result of charging Budget Phone a SOMEC rate in excess of that required under the Interconnection Agreement.⁵

6.

Despite AT&T's knowledge and admission, it continues to charge Budget Phone a SOMEC rate in excess of that required under the Interconnection Agreement. AT&T's actions and behavior constitute a bad faith breach of the Interconnection Agreement.

7.

AT&T's repeated and continued practice of knowingly overcharging Budget Phone and withholding refunds, and knowingly denying and withholding credits due to Budget Phone, is anticompetitive and caused financial harm to Budget Phone.

8.

AT&T has violated 47 U.S.C. § 251(c)(4), 47 C.F.R. 51.605 and 47 C.F.R. 51.613(b) and breached the Parties' Interconnection Agreement by (a) failing to provide Budget Phone with the appropriate resale promotion credit, (b) imposing unreasonable and discriminatory restrictions on resale, and (c) failing to obtain necessary and prior approval from the TRA, pursuant to 47 C.F.R. 51.613(b), prior to imposing a restriction on resale. AT&T's actions are anticompetitive and caused financial harm to Budget Phone. AT&T owes Budget Phone for all amounts wrongfully withheld.

⁵ As of January 28, 2010, AT&T owes Budget Phone over \$1.15 million across the former BellSouth nine-state region.

WHEREFORE, Defendant Budget Phone requests:

(1) that its answer be deemed good and sufficient and, after due proceedings are had, that

the Complaint of AT&T be dismissed with prejudice at its sole cost;

(2) that AT&T's Complaint be held in abeyance pending decisions by the FCC in WC

Docket No. 06-129, the United States District Court of the Western District of North Carolina in

Case No. 3:09-cv-00377, and the United States Court of Appeals for the Fifth Circuit, Case Nos.

09-11188 and 09-11099, on the appeal of the decision of the United States District Court for the

Northern District of Texas, Case No. 3:09-cv-1494-P; and

(3) that there be judgment in Budget Phone's favor on its Counter-Claim, finding and

declaring that AT&T has breached its Interconnection Agreements with Budget Phone by

wrongfully overcharging Budget Phone and wrongfully withholding credits due and payable to

Budget Phone, finding and declaring that Budget Phone has been financially harmed as a result

of AT&T's breach, finding and declaring that AT&T is liable to, and required to pay, Budget

Phone for all amounts wrongfully charged and withheld by it, including late payment charges

and interest, costs and any other appropriate damages; and

(4) for all general and equitable relief deemed appropriate by the Authority.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that I have this 25th day of February, 2010 served a true and exact copy of the within and foregoing Answer to Complaint of BellSouth Telecommunications, Inc. dba AT&T Southeast dba AT&T and Counter-Claim of Budget PrePay, Inc. dba Budget Phone fka Budget Phone, Inc. via United States First Class Mail, postage paid and properly addressed, overnight delivery, or electronic transmission to the following:

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By:

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