

# TENNESSEE REGULATORY AUTHORITY



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460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

February 1, 2010

Charles B. Welch, Jr.  
Farris, Matthews, Bobango, PLC  
618 Church Street, Suite 300  
Nashville, Tennessee 37219

RE: Docket No. 09-00201, *Application of IntelPeer, Inc. for a Certificate of Convenience and Necessity to Provide Facilities-Based and Resold Competing Local Telecommunications Services and Facilities-Based and Resold Interexchange Telecommunications Services in Tennessee*

Dear Mr. Welch:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of IntelPeer Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

- 1) Will IntelPeer, Inc. provide local and long distance services to residential customers or only to business and enterprise customers?
- 2) In compliance with Tenn. Code Ann. § 65-4-125(j), provide either a irrevocable letter of credit or corporate surety bond in the amount of \$20,000.
- 3) Is the company providing telecommunications services in any other states? If so, list the states in which IntelPeer, Inc. is doing business.
- 4) Provide a sample bill.
- 5) Provide proof of sources of funding available to IntelPeer, Inc., other than revenue from operations, to provide telecommunications services in Tennessee. Provide copies of any documents endorsing the funding or any additional resources available to the company.
- 6) Provide financial statements through the period ended December 31, 2009.
- 7) Have the companies projected financials been adjusted in accordance with its financials through the period ended December 31, 2009? If so, provide updated projected financials for the next three (3) years.

Please provide the above information by February 12, 2010. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 09-00201 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

David Foster  
Utilities Division Deputy Chief