



**Piedmont  
Natural Gas**

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August 28, 2009

Ms. Sara Kyle, Chairman  
c/o Sharla Dillion – Docket Room  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, TN 37243-0505

09-00125

Re: Piedmont Natural Gas Company, Inc., Performance Incentive Plan Report

Dear Chairman Kyle:

In accordance with the reporting provisions of Service Schedule No. 316, Performance Incentive Plan, ("Plan"), Piedmont Natural Gas Company ("Company"), submits the accompanying annual report of shared gas cost savings for the period July 1, 2008, through June 30, 2009.

As the enclosed Gain/Loss Summary page indicates, the annual accumulated total gains and savings under the plan total \$6,345,216. Under the Plan's sharing formula, \$4,758,912 of these gains and savings is allocated to the Company's Tennessee ratepayers. The remaining \$1,586,304 of the gains and savings is reflected as the Company's share. Detailed calculations supporting the amounts shown on the Gain/Loss Summary page are provided in this filing. Please note that all enclosures provided in this filing, with the exception of the Gain/Loss Summary page itself, contain CONFIDENTIAL INFORMATION.

A copy of the Gain/Loss Summary page is enclosed. The Company requests that the Authority stamp this copy as "filed", and return it to me in the enclosed envelope.

Sincerely,

Lashyia Porter  
Regulatory Affairs

Enclosures

c: Cynthia Kinser

**Piedmont Natural Gas Company, Inc.**  
**GAIN/LOSS SUMMARY**  
**Report on Performance Incentive Plan**  
**July 2008 - June 2009**

| Month     | Year | Gas Procurement Incentive Mechanism |    | 25% Company GPI |    | 75% TN Ratepayer GPI |    | Capacity Management Incentive Mechanism |    | 25% Company CMI |    | 75% TN Ratepayer CMI |    | 25% Total Company |    | 75% Total TN Ratepayer |    |
|-----------|------|-------------------------------------|----|-----------------|----|----------------------|----|-----------------------------------------|----|-----------------|----|----------------------|----|-------------------|----|------------------------|----|
|           |      | Gain/(Loss) 1/                      |    | Gain/(Loss) 2/  |    | Gain/(Loss)          |    | Gain/(Loss)                             |    | Gain/(Loss)     |    | Gain/(Loss)          |    | Gain/(Loss) 3/    |    | Gain/(Loss) 3/         |    |
| July      | 2008 | \$ (4,616)                          | \$ | (1,154)         | \$ | (3,462)              | \$ | 610,066                                 | \$ | 152,517         | \$ | 457,550              | \$ | 605,450           | \$ | 151,362                | \$ |
| August    | 2008 | \$ 16,095                           | \$ | 4,024           | \$ | 12,071               | \$ | 635,382                                 | \$ | 158,845         | \$ | 476,536              | \$ | 651,476           | \$ | 162,869                | \$ |
| September | 2008 | \$ 873                              | \$ | 218             | \$ | 655                  | \$ | 737,730                                 | \$ | 184,432         | \$ | 553,297              | \$ | 738,603           | \$ | 184,651                | \$ |
| October   | 2008 | \$ (184,416)                        | \$ | (46,104)        | \$ | (138,312)            | \$ | 344,709                                 | \$ | 86,177          | \$ | 258,532              | \$ | 160,292           | \$ | 40,073                 | \$ |
| November  | 2008 | \$ 124,665                          | \$ | 31,166          | \$ | 93,499               | \$ | 2,254,360                               | \$ | 563,590         | \$ | 1,690,770            | \$ | 2,379,025         | \$ | 594,756                | \$ |
| December  | 2008 | \$ 65,309                           | \$ | 16,327          | \$ | 48,982               | \$ | 54,360                                  | \$ | 13,590          | \$ | 40,770               | \$ | 119,669           | \$ | 29,917                 | \$ |
| January   | 2009 | \$ 109,691                          | \$ | 27,423          | \$ | 82,268               | \$ | 54,360                                  | \$ | 13,590          | \$ | 40,770               | \$ | 164,051           | \$ | 41,013                 | \$ |
| February  | 2009 | \$ 530,112                          | \$ | 132,528         | \$ | 397,584              | \$ | 118,770                                 | \$ | 29,693          | \$ | 89,078               | \$ | 648,882           | \$ | 162,221                | \$ |
| March     | 2009 | \$ 205,630                          | \$ | 51,407          | \$ | 154,222              | \$ | 87,458                                  | \$ | 21,865          | \$ | 65,594               | \$ | 293,088           | \$ | 73,272                 | \$ |
| April     | 2009 | \$ 19,049                           | \$ | 4,762           | \$ | 14,287               | \$ | 145,951                                 | \$ | 36,488          | \$ | 109,464              | \$ | 165,000           | \$ | 41,250                 | \$ |
| May       | 2009 | \$ 64,686                           | \$ | 16,171          | \$ | 48,514               | \$ | 152,775                                 | \$ | 38,194          | \$ | 114,581              | \$ | 217,461           | \$ | 54,365                 | \$ |
| June      | 2009 | \$ 75,514                           | \$ | 18,879          | \$ | 56,636               | \$ | 126,704                                 | \$ | 31,676          | \$ | 95,028               | \$ | 202,218           | \$ | 50,555                 | \$ |
|           |      | \$ 1,022,590                        | \$ | 255,648         | \$ | 766,943              | \$ | 5,322,626                               | \$ | 1,330,656       | \$ | 3,991,969            | \$ | 6,345,216         | \$ | 1,586,304              | \$ |
|           |      |                                     |    |                 |    |                      |    |                                         |    |                 |    |                      |    |                   |    | 4,758,912              |    |

1/ The monthly gain or loss set forth in this column reflects total gains or losses calculated under the gas procurement mechanism.

2/ Company GPI sharing reflects 25% of gains or losses calculated under the gas procurement mechanism.

3/ The Company is subject to a cap on overall gains or losses of \$1.6 million annually. Any gains above this cap will be reflected in the Total TN Ratepayer Gain/(Loss) column.