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MEMPHIS

November 9, 2009

## VIA EMAIL AND HAND DELIVERY

Chairman Sara Kyle  
c/o Ms. Sharla Dillon  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, Tennessee 37243

filed electronically in docket office on 11/09/09

**Re: Petition of Piedmont Natural Gas, Inc. for Approval of Service Schedule  
No. 317 and Related Energy Efficiency Programs  
*Docket No. 09-00104***

Dear Chairman Kyle:

Enclosed please find an original and five (5) copies of Piedmont Natural Gas, Inc.'s Supplemental Responses to the Consumer Advocate and Protection Division's Discovery Requests for filing in Docket No. 09-00104. Please note that, because some Responses involve Excel spreadsheets containing Confidential Information, Piedmont has designated those Responses as Proprietary Information to be filed under seal. Accordingly, Piedmont is providing those Confidential, electronic files on a separate diskette labeled Proprietary Information.

Due to the confidential nature of the information provided, Piedmont and the Consumer Advocate are currently negotiating a Protective Order to submit in this Docket and would expect to submit a proposed Protective Order with the TRA in the near future. Accordingly, confidential information is being filed under seal pending entry of a Protective Order.

An electronic copy of the public filing has also been transmitted electronically to the Tennessee Regulatory Authority Docket Manager, Sharla Dillon. Please stamp one copy as "filed" and return to me by way of our courier. Should you have any questions concerning any of the enclosed, please do not hesitate to contact me.

Chairman Sara Kyle  
November 9, 2009  
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With kindest regards, I remain

Very truly yours,

A handwritten signature in black ink, appearing to read "R. Dale Grimes". The signature is written in a cursive, flowing style with a large initial "R".

R. Dale Grimes

Enclosures

cc: Hon. Mary Freeman (*w/o enclosure*)  
Hon. Eddie Roberson, Ph.D. (*w/o enclosure*)  
Hon. Kenneth C. Hill (*w/o enclosure*)  
James H. Jeffries, Esq.

**IN THE TENNESSEE REGULATORY AUTHORITY  
AT NASHVILLE, TENNESSEE**

|                                       |   |                     |
|---------------------------------------|---|---------------------|
| IN RE:                                | ) |                     |
|                                       | ) |                     |
| Petition of Piedmont Natural Gas      | ) | DOCKET NO. 09-00104 |
| Company, Inc. for Approval of Service | ) |                     |
| Schedule No. 317 and Related Energy   | ) |                     |
| Efficiency Programs                   | ) |                     |

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**PIEDMONT NATURAL GAS COMPANY, INC.'S  
FIRST SUPPLEMENT TO ITS OBJECTIONS AND RESPONSES TO THE  
CONSUMER ADVOCATE'S DISCOVERY REQUESTS**

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Piedmont Natural Gas, Inc., ("Piedmont" or "Company"), through counsel, hereby supplements its Objections and Responses to the Consumer Advocate's Discovery Requests pursuant to Rules 26, 33, 34 and 36 of the Tennessee Rules of Civil Procedure and Tenn. Comp. R. & Reg. 1220-1-2-.11.

**GENERAL OBJECTIONS**

1. Piedmont reiterates and incorporates by reference the same General Objections listed in Piedmont's original responses to the Consumer Advocate's Discovery Request.

**SUPPLEMENTAL RESPONSES**

17. Provide the cumulative percentage increase per residential customer for the Customer Utilization Tracker ("CUT") solely due to weather since inception through September 2009 in North Carolina. Provide all workpapers (in electronic spreadsheet format with all formulas and links intact) and supporting documents used to develop this response and explain all assumptions and calculations used.

**SUPPLEMENTAL RESPONSE:** The WNA in North Carolina was discontinued effective with the inception of the CUT on November 1, 2005. Therefore, the Customer Utilization Deferred Account Adjustment each month (and the Margin Decoupling Deferred Account Adjustment each month) accounted for variations in North Carolina customer usage due to weather and due to ongoing conservation and energy efficiency efforts. Piedmont has estimated that had the WNA been continued in North Carolina in conjunction with the CUT (and, subsequently, with the MDT), the WNA would have accounted for roughly half of the Adjustments under the CUT and MDT mechanisms.

Piedmont objects to producing the requested workpapers in Excel format, but see Attachment 1 to Piedmont's Supplemental Response to Discovery Request 17 for a PDF document that shows how Piedmont arrived at this estimate for FY 2006, 2007 and 2008. A calculation for FY 2009 has not yet been performed. The summary pages of the attachment show the results of the calculations for each fiscal year that support the estimate of 50% being weather related in North Carolina. "Normal" margin was calculated using the Normal Degree Days and 2005 Rate Case usage factors, as approved by the NCUC. "Theoretical Actual" margin was calculated using Actual Degree Days in North Carolina and 2005 North Carolina Rate Case usage factors. "Actual" margin was calculated using actual usage times margin rates. The difference between Normal margin and Theoretical Actual margin is considered to be the weather impact. The difference between Theoretical Actual margin and Actual margin is considered to be the conservation/energy efficiency impact.

33. Provide all empirical analyses, studies and other documentation which examine the cost of serving a new customer versus the cost of serving an existing customer. In your response please provide a detailed cost breakout (by primary USOA Account) that shows the cost of adding a new residential, commercial, and industrial customer versus the embedded (average) cost of serving existing residential, commercial, and industrial customers. Provide the requested information separately by customer group, i.e. residential, commercial, and industrial. Provide any associated documentation for the information provided in response to this request and explain all assumptions used. Provide workpapers in electronic spreadsheet form, with all links and formulas intact, source data used, and explain all assumptions and calculations used. To the extent the data does not exist in the exact format requested, please provide it in the format in which it is available and explain why it is not available in the format requested.

**SUPPLEMENTAL RESPONSE:** The Company does not currently perform such detailed analysis nor does it maintain records with the detail necessary to provide the analysis as requested. The Company does calculate the amount of investment in distribution plant each year in comparison to the number of customer additions. Attachment 1 to Piedmont's original Response to Discovery Request 33 shows a summary of the investment, the number of customers and the resulting costs per customer for 2004 through 2009. It also includes a look at embedded costs per customer for all existing customers as of December 2008. Attachment 2 to Piedmont's original response to Discovery Request 33 shows detail of these calculations, plus the plant balances as of December of 2008.

36. Provide the amount of inducements paid to developers, homebuilders, government agencies, etc. for the use of natural gas in Tennessee by year by NARUC account for the years ended 2004, 2005, 2006, 2007, 2008 and year to date 2009.

**SUPPLEMENTAL RESPONSE:** See Attachment 1 to Piedmont's Supplemental Response to Discovery Request 36 (Confidential). Note that effective November 1, 2005, Piedmont no longer offered or provided inducements to developers, homebuilders or government agencies for the use of natural gas in Tennessee.

37. State the amount of CIAC, and accumulated amortization of CIAC, by category, actually collected from each class of customer. If the Company does not have the requested information, please explain why it does not maintain records that would allow it to associate contributions collected from customers into their associated customer class. Provide the requested information for the years 2004 – 2008 and as projected by rate class for 2009.

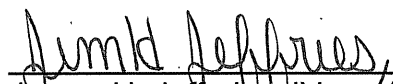
**SUPPLEMENTAL RESPONSE:** See Attachment 1 to Piedmont's Supplemental Response to Discovery Request 37 (Confidential).

38. Provide a detailed explanation of the Company's current CIAC policy and any allowances for plant categories for which the Company collects CIAC. Provide any associated documentation (policies, procedures, tariff pages, etc.) for the information provided in response to this request and explain all assumptions used.

**SUPPLEMENTAL RESPONSE:** Piedmont utilizes a standard project evaluation analysis tool to determine the economic feasibility of proposed system expansions. That tool analyzes the projected costs associated with a proposed expansion and compares those costs to the projected revenues that will be generated from the additional customer(s) that will be added as a result of the expansion. If the projected revenues exceed projected costs, then the project is deemed to be economically feasible (although sometimes certain minimum usage requirements are established if economic feasibility is marginal) and the expansion is constructed. If projected costs exceed projected revenues, the project is deemed to be economically infeasible and CIAC is required from the customers to be served in order to make the project economically feasible.

This 9th day of November, 2009.

  
R. Dale Grimes (#6223) / *EMC w/ permission*  
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*Attorneys for Piedmont Natural Gas, Inc.*

## CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing Discovery Request was served via U.S. Mail or electronic mail upon:

---

Ryan L. McGehee  
Assistant Attorney General  
Office of the Attorney General  
Consumer Advocate and Protection Division  
PO Box 20207  
Nashville, Tennessee 37202-0207

C. Scott Jackson  
Senior Counsel  
Office of the Attorney General  
Consumer Advocate and Protection Division  
PO Box 20207  
Nashville, Tennessee 37202-0207

This 9th day of November, 2009.

  
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**Supplemental Response  
to CAPD Discovery Request No. 17,  
Attachment 1**

## Attachment 1 - Response to CAD Data Request , Item #1-17

Piedmont Natural Gas Company, Inc.

NC Margin Impact (\$ million)

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|      |    | <u>Weather</u> |    | <u>Conservation &amp;<br/>Energy Efficiency</u> |    | <u>Total</u> |
|------|----|----------------|----|-------------------------------------------------|----|--------------|
| 2006 | \$ | 8.3            | \$ | 15.3                                            | \$ | 23.6         |
| 2007 | \$ | 12.2           | \$ | 9.8                                             | \$ | 22.0         |
| 2008 | \$ | 13.6           | \$ | 10.5                                            | \$ | 24.1         |
|      | \$ | 34.1           | \$ | 35.6                                            | \$ | 69.7         |
|      |    | 48.9%          |    | 51.1%                                           |    |              |

**North Carolina  
Fiscal 2006**

**15-15**

Using 15-15 Degree Days (Normal & Actual)

|               | <u>Normal</u> | <u>Theoretical</u> |               |
|---------------|---------------|--------------------|---------------|
|               |               | <u>Actual</u>      | <u>Actual</u> |
| <u>Margin</u> |               |                    |               |
| Nov           | \$ 17.0       | \$ 15.5            | \$ 12.5       |
| Dec           | \$ 24.8       | \$ 29.0            | \$ 23.6       |
| Jan           | \$ 32.3       | \$ 28.0            | \$ 27.9       |
| Feb           | \$ 32.5       | \$ 28.5            | \$ 24.1       |
| Mar           | \$ 23.7       | \$ 20.3            | \$ 21.6       |
| Apr           | \$ 16.9       | \$ 17.4            | \$ 15.4       |
| May           | \$ 10.7       | \$ 11.2            | \$ 9.4        |
| Jun           | \$ 7.9        | \$ 7.3             | \$ 8.4        |
| Jul           | \$ 7.3        | \$ 7.2             | \$ 7.7        |
| Aug           | \$ 7.2        | \$ 7.2             | \$ 7.4        |
| Sep           | \$ 7.3        | \$ 7.3             | \$ 7.6        |
| Oct           | \$ 10.1       | \$ 10.5            | \$ 8.6        |
| Total         | \$ 197.7      | \$ 189.4           | \$ 174.1      |
| Difference    | \$            | \$ 8.3             | \$ 15.3       |
|               |               | Weather            | Conservation  |

# November 2005

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Actual** 263,678 283,980

## Actual Degree Days

Normal Degree Days

Base Load (th/month) 264.9 264.9  
Heat Sensitivity Factor (th/HDD) 314.8 314.8  
R Factor (\$/th) 16.33290 2.78882  
Fixed Monthly Charge (\$10.00) 0.19144 0.15746

## Normal

Usage 20,197,263 14,868,406 35,065,669  
Usage Margin \$ 6,665,097 \$ 4,906,574 \$ 11,571,671  
Fixed Margin \$ 2,636,780 \$ 2,839,800 \$ 5,476,580  
Total Margin \$ 9,301,877 \$ 7,746,374 \$ 17,048,251

## Theoretical Actual

Usage 17,678,365 12,637,103 30,315,468  
Usage Margin \$ 5,833,867 \$ 4,170,244 \$ 10,004,111  
Fixed Margin \$ 2,636,780 \$ 2,839,800 \$ 5,476,580  
Total Margin \$ 8,470,647 \$ 7,010,044 \$ 15,480,691

## Actual

**No. of Customers - Actual**

Usage 263,678 283,980 21,345,019  
Usage Margin \$ 12,101,016 9,244,003 \$ 7,043,856  
Fixed Margin \$ 3,993,335 \$ 3,050,521 \$ 5,476,580  
Total Margin \$ 2,636,780 \$ 2,839,800 \$ 12,520,436

# December 2005

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Actual

266,432 291,585

## Actual Degree Days

Normal Degree Days 679.3 679.3  
549.1 549.1

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 32,358,860 26,023,992 58,382,852  
Usage Margin \$ 10,678,424 \$ 8,587,917 \$ 19,266,341  
Fixed Margin \$ 2,664,320 \$ 2,915,850 \$ 5,580,170  
Total Margin \$ 13,342,744 \$ 11,503,767 \$ 24,846,511

## Theoretical Actual

Usage 38,999,808 32,001,861 \$ 71,001,669  
Usage Margin \$ 12,869,937 \$ 10,560,614 \$ 23,430,551  
Fixed Margin \$ 2,664,320 \$ 2,915,850 \$ 5,580,170  
Total Margin \$ 15,534,257 \$ 13,476,464 \$ 29,010,721

## Actual

### No. of Customers - Actual

266,432 291,585

Usage 30,052,772 24,659,041 54,711,813  
Usage Margin \$ 9,917,415 \$ 8,137,484 \$ 18,054,898  
Fixed Margin \$ 2,664,320 \$ 2,915,850 \$ 5,580,170  
Total Margin \$ 12,581,735 \$ 11,053,334 \$ 23,635,068

# January 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Actual

269,074 296,444

## Actual Degree Days

634.9 634.9  
769.9 769.9

Base Load (1h/month)  
Heat Sensitivity Factor (1h/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/lh)  
Fixed Monthly Charge

\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 44,053,483 36,764,177 80,817,660  
Usage Margin \$ 14,537,649 \$ 12,132,178 \$ 26,669,828  
Fixed Margin \$ 2,690,740 \$ 2,964,440 \$ 5,655,180  
Total Margin \$ 17,228,389 \$ 15,096,618 \$ 32,325,008

## Theoretical Actual

Usage 37,099,427 30,462,637 \$ 67,562,064  
Usage Margin \$ 12,242,811 \$ 10,052,670 \$ 22,295,481  
Fixed Margin \$ 2,690,740 \$ 2,964,440 \$ 5,655,180  
Total Margin \$ 14,933,551 \$ 13,017,110 \$ 27,950,661

## Actual

## No. of Customers - Actual

269,074 296,444

Usage 37,641,899 29,874,011 67,515,910  
Usage Margin \$ 12,421,827 \$ 9,858,424 \$ 22,280,250  
Fixed Margin \$ 2,690,740 \$ 2,964,440 \$ 5,655,180

Total Margin

\$ 15,112,567 \$ 12,822,864 \$ 27,935,430

## February 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

### No. of Customers - Budget

271,227      298,816

### Actual Degree Days

Normal Degree Days

645.8      645.8  
766.0      766.0

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290      2.78882  
0.19144      0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.33000      \$0.33000  
\$10.00      \$10.00

### Normal

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 44,203,409    | 36,874,789    | 81,078,198    |
| Usage Margin | \$ 14,587,125 | \$ 12,168,680 | \$ 26,755,805 |
| Fixed Margin | \$ 2,712,266  | \$ 2,988,156  | \$ 5,700,421  |
| Total Margin | \$ 17,299,391 | \$ 15,156,836 | \$ 32,456,227 |

### Theoretical Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 37,962,190    | 31,219,199    | 69,181,389    |
| Usage Margin | \$ 12,527,523 | \$ 10,302,336 | \$ 22,829,858 |
| Fixed Margin | \$ 2,712,266  | \$ 2,988,156  | \$ 5,700,421  |
| Total Margin | \$ 15,239,789 | \$ 13,290,491 | \$ 28,530,280 |

### Actual

### No. of Customers - Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 270,919       | 297,784       | 55,698,827    |
| Usage Margin | \$ 30,631,352 | \$ 25,067,475 | \$ 55,698,827 |
| Fixed Margin | \$ 10,108,346 | \$ 8,272,267  | \$ 18,380,613 |
| Total Margin | \$ 2,709,190  | \$ 2,977,840  | \$ 5,687,030  |
|              | \$ 12,817,536 | \$ 11,250,107 | \$ 24,067,643 |

# March 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

272,723 298,608

**Actual Degree Days**

391.5 391.5

Normal Degree Days

495.3 495.3

Base Load (th/month)

16.33290 2.78882

Heat Sensitivity Factor (th/HDD)

0.19144 0.15746

R Factor (\$/th)

\$0.33000 \$0.33000

Fixed Monthly Charge

\$10.00 \$10.00

**Normal**

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 30,314,016    | 24,121,183    | 54,435,199    |
| Usage Margin | \$ 10,003,625 | \$ 7,959,991  | \$ 17,963,616 |
| Fixed Margin | \$ 2,727,230  | \$ 2,986,080  | \$ 5,713,310  |
| Total Margin | \$ 12,730,855 | \$ 10,946,071 | \$ 23,676,926 |

**Theoretical Actual**

|              |               |              |               |
|--------------|---------------|--------------|---------------|
| Usage        | 24,894,608    | 19,240,630   | 44,135,238    |
| Usage Margin | \$ 8,215,221  | \$ 6,349,408 | \$ 14,564,629 |
| Fixed Margin | \$ 2,727,230  | \$ 2,986,080 | \$ 5,713,310  |
| Total Margin | \$ 10,942,451 | \$ 9,335,488 | \$ 20,277,939 |

**Actual**

**No. of Customers - Actual**

272,723 298,608

Usage

26,760,360 21,339,990 48,100,350

Usage Margin

\$ 8,830,919 \$ 7,042,197 \$ 15,873,116

Fixed Margin

\$ 2,727,230 \$ 2,986,080 \$ 5,713,310

Total Margin

\$ 11,558,149 \$ 10,028,277 \$ 21,586,426

# April 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

273,590 297,661

**Actual Degree Days**

Normal Degree Days 325.6 325.6  
306.7 306.7

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## **Normal**

Usage 20,532,259 15,205,060 35,737,319  
Usage Margin \$ 6,404,011 \$ 4,742,458 \$ 11,146,470  
Fixed Margin \$ 2,735,900 \$ 2,976,610 \$ 5,712,510  
Total Margin \$ 9,139,911 \$ 7,719,068 \$ 16,858,980

## **Theoretical Actual**

Usage 21,522,166 16,090,898 37,613,064  
Usage Margin \$ 6,712,764 \$ 5,018,751 \$ 11,731,515  
Fixed Margin \$ 2,735,900 \$ 2,976,610 \$ 5,712,510  
Total Margin \$ 9,448,664 \$ 7,995,361 \$ 17,444,025

## **Actual**

**No. of Customers - Actual**

273,590 297,661

Usage 18,213,929 12,942,284 31,156,213  
Usage Margin \$ 5,680,924 \$ 4,036,698 \$ 9,717,623  
Fixed Margin \$ 2,735,900 \$ 2,976,610 \$ 5,712,510  
Total Margin \$ 8,416,824 \$ 7,013,308 \$ 15,430,133

# May 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

274,196 295,183

## Actual Degree Days

Normal Degree Days 124.8 124.8  
108.9 108.9

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## Normal

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 10,194,804   | 5,884,831    | 16,079,635    |
| Usage Margin | \$ 3,179,759 | \$ 1,835,479 | \$ 5,015,238  |
| Fixed Margin | \$ 2,741,960 | \$ 2,951,830 | \$ 5,693,790  |
| Total Margin | \$ 5,921,719 | \$ 4,787,309 | \$ 10,709,028 |

## Theoretical Actual

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 11,029,428   | 6,623,856    | 17,653,283    |
| Usage Margin | \$ 3,440,079 | \$ 2,065,981 | \$ 5,506,059  |
| Fixed Margin | \$ 2,741,960 | \$ 2,951,830 | \$ 5,693,790  |
| Total Margin | \$ 6,182,039 | \$ 5,017,811 | \$ 11,199,849 |

## Actual

### No. of Customers - Actual

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 274,196      | 295,183      | 11,815,739   |
| Usage Margin | \$ 7,817,665 | \$ 3,998,074 | \$ 3,685,329 |
| Fixed Margin | \$ 2,438,330 | \$ 1,246,999 | \$ 5,693,790 |
| Total Margin | \$ 5,180,290 | \$ 4,198,829 | \$ 9,379,119 |

# June 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

274,300 289,737

**Actual Degree Days**  
Normal Degree Days

1.2 1.2  
20.3 20.3

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## Normal

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 5,546,108    | 1,734,151    | 7,280,259    |
| Usage Margin | \$ 1,729,831 | \$ 540,882   | \$ 2,270,713 |
| Fixed Margin | \$ 2,743,000 | \$ 2,897,370 | \$ 5,640,370 |
| Total Margin | \$ 4,472,831 | \$ 3,438,252 | \$ 7,911,083 |

## Theoretical Actual

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,543,129    | 862,771      | 5,405,900    |
| Usage Margin | \$ 1,417,002 | \$ 269,098   | \$ 1,686,100 |
| Fixed Margin | \$ 2,743,000 | \$ 2,897,370 | \$ 5,640,370 |
| Total Margin | \$ 4,160,002 | \$ 3,166,468 | \$ 7,326,470 |

## Actual

**No. of Customers - Actual**

274,300 289,737

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 6,429,472    | 2,342,536    | 8,772,008    |
| Usage Margin | \$ 2,005,352 | \$ 730,637   | \$ 2,735,989 |
| Fixed Margin | \$ 2,743,000 | \$ 2,897,370 | \$ 5,640,370 |
| Total Margin | \$ 4,748,352 | \$ 3,628,007 | \$ 8,376,359 |

# July 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

274,189 285,294

**Actual Degree Days**

Normal Degree Days

0.0 0.0  
0.9 0.9

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

**Normal**

Usage \$ 4,525,543 836,064 5,361,607  
Usage Margin \$ 1,411,517 \$ 260,768 \$ 1,672,285  
Fixed Margin \$ 2,741,890 \$ 2,852,940 \$ 5,594,830  
Total Margin \$ 4,153,407 \$ 3,113,708 \$ 7,267,115

**Theoretical Actual**

Usage \$ 4,478,302 795,634 5,273,935  
Usage Margin \$ 1,396,782 \$ 248,158 \$ 1,644,940  
Fixed Margin \$ 2,741,890 \$ 2,852,940 \$ 5,594,830  
Total Margin \$ 4,138,672 \$ 3,101,098 \$ 7,239,770

**Actual**

**No. of Customers - Actual**

Usage \$ 5,245,615 285,294 6,815,018  
Usage Margin \$ 1,636,107 \$ 489,497 \$ 2,125,604  
Fixed Margin \$ 2,741,890 \$ 2,852,940 \$ 5,594,830  
Total Margin \$ 4,377,997 \$ 3,342,437 \$ 7,720,434

# August 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

|                                  |         |         |
|----------------------------------|---------|---------|
| <b>No. of Customers - Budget</b> | 274,559 | 282,323 |
|----------------------------------|---------|---------|

|                           |     |     |
|---------------------------|-----|-----|
| <b>Actual Degree Days</b> | 0.0 | 0.0 |
| Normal Degree Days        | 0.1 | 0.1 |

|                         |            |           |           |
|-------------------------|------------|-----------|-----------|
| Base Load               | (th/month) | 16.33290  | 2.78882   |
| Heat Sensitivity Factor | (th/HDD)   | 0.19144   | 0.15746   |
| R Factor                | (\$/th)    | \$0.31190 | \$0.31190 |
| Fixed Monthly Charge    |            | \$10.00   | \$10.00   |

|               |              |              |              |
|---------------|--------------|--------------|--------------|
| <b>Normal</b> |              |              |              |
| Usage         | 4,489,601    | 791,793      | 5,281,394    |
| Usage Margin  | \$ 1,400,307 | \$ 246,960   | \$ 1,647,267 |
| Fixed Margin  | \$ 2,745,590 | \$ 2,823,230 | \$ 5,568,820 |
| Total Margin  | \$ 4,145,897 | \$ 3,070,190 | \$ 7,216,087 |

|                           |              |              |              |
|---------------------------|--------------|--------------|--------------|
| <b>Theoretical Actual</b> |              |              |              |
| Usage                     | 4,484,345    | 787,348      | 5,271,693    |
| Usage Margin              | \$ 1,398,667 | \$ 245,574   | \$ 1,644,241 |
| Fixed Margin              | \$ 2,745,590 | \$ 2,823,230 | \$ 5,568,820 |
| Total Margin              | \$ 4,144,257 | \$ 3,068,804 | \$ 7,213,061 |

|                                  |              |              |              |
|----------------------------------|--------------|--------------|--------------|
| <b>Actual</b>                    |              |              |              |
| <b>No. of Customers - Actual</b> | 274,559      | 282,323      |              |
| Usage                            | 4,408,342    | 1,329,445    | 5,737,787    |
| Usage Margin                     | \$ 1,374,962 | \$ 414,654   | \$ 1,789,616 |
| Fixed Margin                     | \$ 2,745,590 | \$ 2,823,230 | \$ 5,568,820 |
| Total Margin                     | \$ 4,120,552 | \$ 3,237,884 | \$ 7,358,436 |

# Sept 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

275,391      280,188

**Actual Degree Days**

Normal Degree Days      2.7      2.7  
4.0      4.0

Base Load      (th/month)  
Heat Sensitivity Factor      (th/HDD)

16.33290      2.78882  
0.19144      0.15746

R Factor      (\$/th)  
Fixed Monthly Charge

\$0.31190      \$0.31190  
\$10.00      \$10.00

## Normal

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,708,817    | 957,868      | 5,666,685    |
| Usage Margin | \$ 1,468,680 | \$ 298,759   | \$ 1,767,439 |
| Fixed Margin | \$ 2,753,910 | \$ 2,801,880 | \$ 5,555,790 |
| Total Margin | \$ 4,222,590 | \$ 3,100,639 | \$ 7,323,229 |

## Theoretical Actual

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,640,280    | 900,514      | 5,540,794    |
| Usage Margin | \$ 1,447,303 | \$ 280,870   | \$ 1,728,174 |
| Fixed Margin | \$ 2,753,910 | \$ 2,801,880 | \$ 5,555,790 |
| Total Margin | \$ 4,201,213 | \$ 3,082,750 | \$ 7,283,964 |

## Actual

**No. of Customers - Actual**

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 275,391      | 280,188      | 6,406,551    |
| Usage Margin | 4,937,658    | 1,468,893    | 1,998,203    |
| Fixed Margin | \$ 1,540,056 | \$ 458,148   | \$ 5,555,790 |
| Total Margin | \$ 2,753,910 | \$ 2,801,880 | \$ 7,553,993 |

# Oct 2006

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

276,652      280,679

## Actual Degree Days

Normal Degree Days

107.4      107.4  
94.4      94.4

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290      2.78882  
0.19144      0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190      \$0.31190  
\$10.00      \$10.00

## Normal

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 9,518,167    | 4,954,839    | 14,473,005    |
| Usage Margin | \$ 2,968,716 | \$ 1,545,414 | \$ 4,514,130  |
| Fixed Margin | \$ 2,766,520 | \$ 2,806,790 | \$ 5,573,310  |
| Total Margin | \$ 5,735,236 | \$ 4,352,204 | \$ 10,087,440 |

## Theoretical Actual

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 10,206,676   | 5,529,383    | 15,736,059    |
| Usage Margin | \$ 3,183,462 | \$ 1,724,615 | \$ 4,908,077  |
| Fixed Margin | \$ 2,766,520 | \$ 2,806,790 | \$ 5,573,310  |
| Total Margin | \$ 5,949,982 | \$ 4,531,405 | \$ 10,481,387 |

## Actual

No. of Customers - Actual

276,652      280,679

Usage

6,611,964      3,031,083

Usage Margin

\$ 2,062,272      \$ 945,395

Fixed Margin

\$ 2,766,520      \$ 2,806,790

Total Margin

\$ 4,828,792      \$ 3,752,185

9,643,047  
3,007,666  
5,573,310  
8,580,976

**North Carolina  
Fiscal 2007**

**15-15**

Using 15-15 Degree Days (Normal & Actual)

| <u>Margin</u> | <u>Theoretical</u> |    | <u>Actual</u> |               |
|---------------|--------------------|----|---------------|---------------|
|               | <u>Normal</u>      |    | <u>Actual</u> | <u>Actual</u> |
| Nov           | \$ 17.6            | \$ | 18.3          | 15.0          |
| Dec           | \$ 25.6            | \$ | 25.4          | 21.4          |
| Jan           | \$ 33.1            | \$ | 22.4          | 24.3          |
| Feb           | \$ 33.3            | \$ | 36.9          | 30.6          |
| Mar           | \$ 24.3            | \$ | 22.1          | 24.8          |
| Apr           | \$ 17.2            | \$ | 17.1          | 14.4          |
| May           | \$ 10.9            | \$ | 10.3          | 11.0          |
| Jun           | \$ 8.0             | \$ | 7.5           | 8.4           |
| Jul           | \$ 7.4             | \$ | 7.4           | 7.8           |
| Aug           | \$ 7.4             | \$ | 7.4           | 7.6           |
| Sep           | \$ 7.5             | \$ | 7.4           | 7.7           |
| Oct           | \$ 10.3            | \$ | 8.4           | 7.7           |
| Total         | \$ 202.6           | \$ | 190.4         | \$ 180.6      |
| Difference    |                    | \$ | 12.2          | \$ 9.8        |

Weather Conservation

# November

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

|                                  |         |         |  |
|----------------------------------|---------|---------|--|
| <b>No. of Customers - Actual</b> | 265,006 | 302,722 |  |
|----------------------------------|---------|---------|--|

|                           |       |       |  |
|---------------------------|-------|-------|--|
| <b>Actual Degree Days</b> |       |       |  |
| Normal Degree Days        | 335.0 | 335.0 |  |
|                           | 314.8 | 314.8 |  |

|                         |            |           |           |  |
|-------------------------|------------|-----------|-----------|--|
| Base Load               | (th/month) | 16.33290  | 2.78882   |  |
| Heat Sensitivity Factor | (th/HDD)   | 0.19144   | 0.15746   |  |
| R Factor                | (\$/th)    | \$0.33000 | \$0.33000 |  |
| Fixed Monthly Charge    |            | \$10.00   | \$10.00   |  |

|               |    |            |              |               |
|---------------|----|------------|--------------|---------------|
| <b>Normal</b> |    |            |              |               |
| Usage         |    | 20,298,986 | 15,849,685   | 36,148,671    |
| Usage Margin  | \$ | 6,698,665  | \$ 5,230,396 | \$ 11,929,061 |
| Fixed Margin  | \$ | 2,650,060  | \$ 3,027,220 | \$ 5,677,280  |
| Total Margin  | \$ | 9,348,725  | \$ 8,257,616 | \$ 17,606,341 |

|                           |    |            |              |               |
|---------------------------|----|------------|--------------|---------------|
| <b>Theoretical Actual</b> |    |            |              |               |
| Usage                     |    | 21,323,787 | 16,812,550   | 38,136,338    |
| Usage Margin              | \$ | 7,036,850  | \$ 5,548,142 | \$ 12,584,991 |
| Fixed Margin              | \$ | 2,650,060  | \$ 3,027,220 | \$ 5,677,280  |
| Total Margin              | \$ | 9,686,910  | \$ 8,575,362 | \$ 18,262,271 |

|                                  |    |            |              |               |
|----------------------------------|----|------------|--------------|---------------|
| <b>Actual</b>                    |    |            |              |               |
| <b>No. of Customers - Actual</b> |    | 265,006    | 302,722      |               |
| Usage                            |    | 15,936,887 | 12,390,410   | 28,327,297    |
| Usage Margin                     | \$ | 5,259,173  | \$ 4,088,835 | \$ 9,348,008  |
| Fixed Margin                     | \$ | 2,650,060  | \$ 3,027,220 | \$ 5,677,280  |
| Total Margin                     | \$ | 7,909,233  | \$ 7,116,055 | \$ 15,025,288 |

# December

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Actual

268,036 307,967

## Actual Degree Days

Normal Degree Days 542.9 542.9  
549.1 549.1

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 32,553,670 27,486,087 60,039,758  
Usage Margin \$ 10,742,711 \$ 9,070,409 \$ 19,813,120  
Fixed Margin \$ 2,680,360 \$ 3,079,670 \$ 5,760,030  
Total Margin \$ 13,423,071 \$ 12,150,079 \$ 25,573,150

## Theoretical Actual

Usage 32,235,531 27,185,434 \$ 59,420,965  
Usage Margin \$ 10,637,725 \$ 8,971,193 \$ 19,608,918  
Fixed Margin \$ 2,680,360 \$ 3,079,670 \$ 5,760,030  
Total Margin \$ 13,318,085 \$ 12,050,863 \$ 25,368,948

## Actual

## No. of Customers - Actual

268,036 307,967

Usage  
Usage Margin  
Fixed Margin

25,684,036 21,589,796 47,273,832  
\$ 8,475,732 \$ 7,124,633 \$ 15,600,365  
\$ 2,680,360 \$ 3,079,670 \$ 5,760,030  
\$ 11,156,092 \$ 10,204,303 \$ 21,360,395

# January

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Actual

270,273 310,949

## Actual Degree Days

Normal Degree Days

446.8 446.8  
769.9 769.9

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)

\$0.33000 \$0.33000  
\$10.00 \$10.00

Fixed Monthly Charge

## Normal

Usage 44,249,786 38,563,047 82,812,834  
Usage Margin \$ 14,602,430 \$ 12,725,806 \$ 27,328,235  
Fixed Margin \$ 2,702,730 \$ 3,109,490 \$ 5,812,220  
Total Margin \$ 17,305,160 \$ 15,835,296 \$ 33,140,455

## Theoretical Actual

Usage 27,532,249 22,743,416 \$ 50,275,664  
Usage Margin \$ 9,085,642 \$ 7,505,327 \$ 16,590,969  
Fixed Margin \$ 2,702,730 \$ 3,109,490 \$ 5,812,220  
Total Margin \$ 11,788,372 \$ 10,614,817 \$ 22,403,189

## Actual

## No. of Customers - Actual

270,273 310,949

Usage

30,619,679 25,454,214 56,073,893

Usage Margin

\$ 10,104,494 \$ 8,399,891 \$ 18,504,385

Fixed Margin

\$ 2,702,730 \$ 3,109,490 \$ 5,812,220

Total Margin

\$ 12,807,224 \$ 11,509,381 \$ 24,316,605

## February

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

### No. of Customers - Budget

272,223 313,228

### Actual Degree Days

Normal Degree Days 876.5 876.5

Base Load (th/month) 16.33290 2.78882

Heat Sensitivity Factor (th/HDD) 0.19144 0.15746

R Factor (\$/th) \$0.33000 \$0.33000

Fixed Monthly Charge \$10.00 \$10.00

### Normal

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 44,365,799    | 38,653,331    | 83,019,131    |
| Usage Margin | \$ 14,640,714 | \$ 12,755,599 | \$ 27,396,313 |
| Fixed Margin | \$ 2,722,230  | \$ 3,132,280  | \$ 5,854,510  |
| Total Margin | \$ 17,362,944 | \$ 15,887,879 | \$ 33,250,823 |

### Theoretical Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 50,124,437    | 44,103,289    | 94,227,726    |
| Usage Margin | \$ 16,541,064 | \$ 14,554,085 | \$ 31,095,150 |
| Fixed Margin | \$ 2,722,230  | \$ 3,132,280  | \$ 5,854,510  |
| Total Margin | \$ 19,263,294 | \$ 17,686,365 | \$ 36,949,660 |

### Actual

### No. of Customers - Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 272,223       | 313,228       | 74,967,200    |
| Usage Margin | \$ 39,906,564 | \$ 35,060,636 | \$ 24,739,176 |
| Fixed Margin | \$ 13,169,166 | \$ 11,570,010 | \$ 5,854,510  |
| Total Margin | \$ 2,722,230  | \$ 3,132,280  | \$ 30,593,686 |

# March

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

273,489 313,996

## Actual Degree Days

Normal Degree Days

429.1 429.1  
495.3 495.3

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 30,399,159 25,364,207 55,763,366  
Usage Margin \$ 10,031,722 \$ 8,370,188 \$ 18,401,911  
Fixed Margin \$ 2,734,890 \$ 3,139,960 \$ 5,874,850  
Total Margin \$ 12,766,612 \$ 11,510,148 \$ 24,276,761

## Theoretical Actual

Usage 26,933,143 22,091,159 49,024,302  
Usage Margin \$ 8,887,937 \$ 7,290,082 \$ 16,178,020  
Fixed Margin \$ 2,734,890 \$ 3,139,960 \$ 5,874,850  
Total Margin \$ 11,622,827 \$ 10,430,042 \$ 22,052,870

## Actual

### No. of Customers - Actual

273,489 313,996

Usage 31,221,318 26,128,686 57,350,004  
Usage Margin \$ 10,303,035 \$ 8,622,466 \$ 18,925,501  
Fixed Margin \$ 2,734,890 \$ 3,139,960 \$ 5,874,850  
Total Margin \$ 13,037,925 \$ 11,762,426 \$ 24,800,351

# April

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

273,844 311,178

## Actual Degree Days

Normal Degree Days

303.3 303.3  
306.7 306.7

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## Normal

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 20,551,321   | 15,895,533   | 36,446,854    |
| Usage Margin | \$ 6,409,957 | \$ 4,957,817 | \$ 11,367,774 |
| Fixed Margin | \$ 2,738,440 | \$ 3,111,780 | \$ 5,850,220  |
| Total Margin | \$ 9,148,397 | \$ 8,069,597 | \$ 17,217,994 |

## Theoretical Actual

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 20,373,077   | 15,728,939   | 36,102,016    |
| Usage Margin | \$ 6,354,363 | \$ 4,905,856 | \$ 11,260,219 |
| Fixed Margin | \$ 2,738,440 | \$ 3,111,780 | \$ 5,850,220  |
| Total Margin | \$ 9,092,803 | \$ 8,017,636 | \$ 17,110,439 |

## Actual

## No. of Customers - Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 273,844       | 311,178       | 27,306,142    |
| Usage Margin | \$ 15,658,624 | \$ 11,647,518 | \$ 8,516,786  |
| Fixed Margin | \$ 4,883,925  | \$ 3,632,861  | \$ 5,850,220  |
| Total Margin | \$ 2,738,440  | \$ 3,111,780  | \$ 14,367,006 |

# May

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

274,018 307,314

## Actual Degree Days

Normal Degree Days

88.8 88.8  
108.9 108.9

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## Normal

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 10,188,185   | 6,126,678    | 16,314,863    |
| Usage Margin | \$ 3,177,695 | \$ 1,910,911 | \$ 5,088,606  |
| Fixed Margin | \$ 2,740,180 | \$ 3,073,140 | \$ 5,813,320  |
| Total Margin | \$ 5,917,875 | \$ 4,984,051 | \$ 10,901,926 |

## Theoretical Actual

|              |              |              |               |
|--------------|--------------|--------------|---------------|
| Usage        | 9,133,780    | 5,154,045    | 14,287,825    |
| Usage Margin | \$ 2,848,826 | \$ 1,607,547 | \$ 4,456,373  |
| Fixed Margin | \$ 2,740,180 | \$ 3,073,140 | \$ 5,813,320  |
| Total Margin | \$ 5,589,006 | \$ 4,680,687 | \$ 10,269,693 |

## Actual

### No. of Customers - Actual

|              |               |              |               |
|--------------|---------------|--------------|---------------|
| Usage        | 274,018       | 307,314      | 16,613,221    |
| Usage Margin | \$ 10,352,729 | \$ 6,260,492 | \$ 5,181,664  |
| Fixed Margin | \$ 3,229,016  | \$ 1,952,647 | \$ 5,181,664  |
| Total Margin | \$ 2,740,180  | \$ 3,073,140 | \$ 5,813,320  |
|              | \$ 5,969,196  | \$ 5,025,787 | \$ 10,994,984 |

# June

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

273,871 301,818

**Actual Degree Days**

Normal Degree Days 1.2 1.2  
20.3 20.3

Base Load (th/month)

16.33290

2.78882

Heat Sensitivity Factor (th/HDD)

0.19144

0.15746

R Factor (\$/th)

\$0.31190

\$0.31190

Fixed Monthly Charge

\$10.00

\$10.00

**Normal**

Usage 5,537,434 1,806,459 7,343,892  
Usage Margin \$ 1,727,126 \$ 563,434 \$ 2,290,560  
Fixed Margin \$ 2,738,710 \$ 3,018,180 \$ 5,756,890  
Total Margin \$ 4,465,836 \$ 3,581,614 \$ 8,047,450

**Theoretical Actual**

Usage 4,536,023 898,745 5,434,769  
Usage Margin \$ 1,414,786 \$ 280,319 \$ 1,695,104  
Fixed Margin \$ 2,738,710 \$ 3,018,180 \$ 5,756,890  
Total Margin \$ 4,153,496 \$ 3,298,499 \$ 7,451,994

**Actual**

**No. of Customers - Actual**

273,871 301,818

Usage

6,142,720

2,193,516

Usage Margin

\$ 1,915,914

\$ 684,158

Fixed Margin

\$ 2,738,710

\$ 3,018,180

Total Margin

\$ 4,654,624

\$ 3,702,338

\$ 8,356,962

# July

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

274,118 297,635

**Actual Degree Days**

Normal Degree Days 0.0 0.0  
0.9 0.9

Base Load (th/month) 16.33290 2.78882  
Heat Sensitivity Factor (th/HDD) 0.19144 0.15746  
R Factor (\$/th) \$0.31190 \$0.31190  
Fixed Monthly Charge \$10.00 \$10.00

**Normal**

Usage \$ 4,524,371 872,229 5,396,601  
Usage Margin \$ 1,411,151 \$ 272,048 \$ 1,683,200  
Fixed Margin \$ 2,741,180 \$ 2,976,350 \$ 5,717,530  
Total Margin \$ 4,152,331 \$ 3,248,398 \$ 7,400,730

**Theoretical Actual**

Usage 4,477,142 830,050 5,307,192  
Usage Margin \$ 1,396,421 \$ 258,893 \$ 1,655,313  
Fixed Margin \$ 2,741,180 \$ 2,976,350 \$ 5,717,530  
Total Margin \$ 4,137,601 \$ 3,235,243 \$ 7,372,843

**Actual**

**No. of Customers - Actual**

Usage 274,118 297,635 6,527,245  
Usage Margin \$ 4,956,625 1,570,620 \$ 2,035,848  
Fixed Margin \$ 1,545,971 \$ 489,876 \$ 5,717,530  
Total Margin \$ 2,741,180 \$ 2,976,350 \$ 7,753,378

# August

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |
|             | 275,260                              | 295,525                                 |       |

## No. of Customers - Budget

## Actual Degree Days

Normal Degree Days

|                         |            |           |           |  |
|-------------------------|------------|-----------|-----------|--|
| Base Load               | (th/month) | 16.33290  | 2.78882   |  |
| Heat Sensitivity Factor | (th/HDD)   | 0.19144   | 0.15746   |  |
| R Factor                | (\$/th)    | \$0.31190 | \$0.31190 |  |
| Fixed Monthly Charge    |            | \$10.00   | \$10.00   |  |

## Normal

|              |    |           |              |              |
|--------------|----|-----------|--------------|--------------|
| Usage        |    | 4,501,064 | 828,819      | 5,329,883    |
| Usage Margin | \$ | 1,403,882 | \$ 258,509   | \$ 1,662,391 |
| Fixed Margin | \$ | 2,752,600 | \$ 2,955,250 | \$ 5,707,850 |
| Total Margin | \$ | 4,156,482 | \$ 3,213,759 | \$ 7,370,241 |

## Theoretical Actual

|              |    |           |              |              |
|--------------|----|-----------|--------------|--------------|
| Usage        |    | 4,495,794 | 824,166      | 5,319,960    |
| Usage Margin | \$ | 1,402,238 | \$ 257,057   | \$ 1,659,296 |
| Fixed Margin | \$ | 2,752,600 | \$ 2,955,250 | \$ 5,707,850 |
| Total Margin | \$ | 4,154,838 | \$ 3,212,307 | \$ 7,367,146 |

## Actual

## No. of Customers - Actual

|              |    |           |              |              |
|--------------|----|-----------|--------------|--------------|
| Usage        |    | 275,260   | 295,525      | 6,161,861    |
| Usage Margin | \$ | 4,667,154 | \$ 1,494,707 | \$ 1,921,884 |
| Fixed Margin | \$ | 1,455,685 | \$ 466,199   | \$ 5,707,850 |
| Total Margin | \$ | 4,208,285 | \$ 3,421,449 | \$ 7,629,734 |

Sept

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget** 275,954 293,856

**Actual Degree Days**  
Normal Degree Days 0.2 0.2  
4.0 4.0

Base Load (th/month) 16.33290 2.78882  
Heat Sensitivity Factor (th/HDD) 0.19144 0.15746  
R Factor (\$/th) \$0.31190 \$0.31190  
Fixed Monthly Charge \$10.00 \$10.00

**Normal**  
Usage 4,718,444 1,004,594 5,723,037  
Usage Margin \$ 1,471,683 \$ 313,333 \$ 1,785,015  
Fixed Margin \$ 2,759,540 \$ 2,938,560 \$ 5,698,100  
Total Margin \$ 4,231,223 \$ 3,251,893 \$ 7,483,115

**Theoretical Actual**  
Usage 4,517,695 828,766 5,346,460  
Usage Margin \$ 1,409,069 \$ 288,492 \$ 1,697,561  
Fixed Margin \$ 2,759,540 \$ 2,938,560 \$ 5,698,100  
Total Margin \$ 4,168,609 \$ 3,197,052 \$ 7,365,661

**Actual**  
**No. of Customers - Actual** 275,954 293,856  
Usage 4,760,474 1,505,744 6,266,218  
Usage Margin \$ 1,484,792 \$ 469,642 \$ 1,954,433  
Fixed Margin \$ 2,759,540 \$ 2,938,560 \$ 5,698,100  
Total Margin \$ 4,244,332 \$ 3,408,202 \$ 7,652,533

Oct

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

277,293 294,239

**Actual Degree Days**

Normal Degree Days

32.4 32.4  
94.4 94.4

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

**Normal**

Usage 9,540,220 5,194,214 14,734,434  
Usage Margin \$ 2,975,595 \$ 1,620,075 \$ 4,595,670  
Fixed Margin \$ 2,772,930 \$ 2,942,390 \$ 5,715,320  
Total Margin \$ 5,748,525 \$ 4,562,465 \$ 10,310,990

**Theoretical Actual**

Usage 6,248,952 2,321,700 8,570,652  
Usage Margin \$ 1,949,048 \$ 724,138 \$ 2,673,186  
Fixed Margin \$ 2,772,930 \$ 2,942,390 \$ 5,715,320  
Total Margin \$ 4,721,978 \$ 3,666,528 \$ 8,388,506

**Actual**

**No. of Customers - Actual**

Usage 277,293 294,239 6,409,474  
Usage Margin \$ 4,745,204 \$ 1,664,270 \$ 1,999,115  
Fixed Margin \$ 1,480,029 \$ 519,086 \$ 5,715,320  
Total Margin \$ 2,772,930 \$ 2,942,390 \$ 7,714,435

# North Carolina

15-15

Using 15-15 Degree Days (Normal & Actual)

## Fiscal 2008

|               | Theoretical |       |    | Actual  |    |              |
|---------------|-------------|-------|----|---------|----|--------------|
|               | Normal      |       |    |         |    |              |
| <u>Margin</u> |             |       |    |         |    |              |
| Nov           | \$          | 17.8  | \$ | 16.9    | \$ | 12.5         |
| Dec           | \$          | 25.9  | \$ | 22.5    | \$ | 21.6         |
| Jan           | \$          | 33.6  | \$ | 29.2    | \$ | 27.4         |
| Feb           | \$          | 33.7  | \$ | 31.6    | \$ | 29.0         |
| Mar           | \$          | 24.6  | \$ | 23.6    | \$ | 22.7         |
| Apr           | \$          | 17.4  | \$ | 18.7    | \$ | 16.5         |
| May           | \$          | 11.0  | \$ | 10.5    | \$ | 11.0         |
| Jun           | \$          | 8.1   | \$ | 7.5     | \$ | 8.5          |
| Jul           | \$          | 7.5   | \$ | 7.4     | \$ | 7.8          |
| Aug           | \$          | 7.4   | \$ | 7.4     | \$ | 7.7          |
| Sep           | \$          | 7.5   | \$ | 7.4     | \$ | 7.7          |
| Oct           | \$          | 10.3  | \$ | 8.6     | \$ | 8.5          |
| Total         | \$          | 205.0 | \$ | 191.4   | \$ | -180.8       |
| Difference    |             |       | \$ | 13.6    | \$ | 10.5         |
|               |             |       |    | Weather |    | Conservation |

# November

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Actual** 248,955 329,577

## Actual Degree Days

Normal Degree Days 287.0 314.8

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78852  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 19,069,508 17,255,738 36,325,246  
Usage Margin \$ 6,292,938 \$ 5,694,394 \$ 11,987,331  
Fixed Margin \$ 2,489,550 \$ 3,295,770 \$ 5,785,320  
Total Margin \$ 8,782,488 \$ 8,990,164 \$ 17,772,651

## Theoretical Actual

Usage 17,744,561 15,813,052 33,557,613  
Usage Margin \$ 5,855,705 \$ 5,218,307 \$ 11,074,012  
Fixed Margin \$ 2,489,550 \$ 3,295,770 \$ 5,785,320  
Total Margin \$ 8,345,255 \$ 8,514,077 \$ 16,859,332

## Actual

### No. of Customers - Actual

Usage 248,955 329,577 20,257,239  
Usage Margin \$ 11,068,158 \$ 9,189,081 \$ 6,684,889  
Fixed Margin \$ 3,652,492 \$ 3,032,397 \$ 5,785,320  
Total Margin \$ 2,489,550 \$ 3,295,770 \$ 12,470,209

# December

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Actual** 251,463 338,477

**Actual Degree Days**  
Normal Degree Days 446.0 446.0  
549.1 549.1

Base Load (th/month) 16.33290 2.78882  
Heat Sensitivity Factor (th/HDD) 0.19144 0.15746  
R Factor (\$/th) \$0.33000 \$0.33000  
Fixed Monthly Charge \$10.00 \$10.00

**Normal**  
Usage 30,540,836 30,209,108 60,749,944  
Usage Margin \$ 10,078,476 \$ 9,969,006 \$ 20,047,482  
Fixed Margin \$ 2,514,630 \$ 3,384,770 \$ 5,899,400  
Total Margin \$ 12,593,106 \$ 13,353,776 \$ 25,946,882

**Theoretical Actual**  
Usage 25,577,594 24,714,230 \$ 50,291,824  
Usage Margin \$ 8,440,606 \$ 8,155,696 \$ 16,596,302  
Fixed Margin \$ 2,514,630 \$ 3,384,770 \$ 5,899,400  
Total Margin \$ 10,955,236 \$ 11,540,466 \$ 22,495,702

**Actual**  
**No. of Customers - Actual** 251,463 338,477  
Usage 24,105,391 23,376,213 47,481,604  
Usage Margin \$ 7,954,779 \$ 7,714,150 \$ 15,668,929  
Fixed Margin \$ 2,514,630 \$ 3,384,770 \$ 5,899,400  
Total Margin \$ 10,469,409 \$ 11,098,920 \$ 21,568,329

# January

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Actual

253,214 342,392

## Actual Degree Days

Normal Degree Days

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

R Factor (\$/th)

Fixed Monthly Charge

## Normal

Usage \$ 41,456,843 42,462,522 83,919,366  
Usage Margin \$ 13,680,758 \$ 14,012,632 \$ 27,693,391  
Fixed Margin \$ 2,532,140 \$ 3,423,920 \$ 5,956,060  
Total Margin \$ 16,212,898 \$ 17,436,552 \$ 33,649,451

## Theoretical Actual

Usage \$ 35,130,818 35,426,870 \$ 70,557,688  
Usage Margin \$ 11,593,170 \$ 11,690,867 \$ 23,284,037  
Fixed Margin \$ 2,532,140 \$ 3,423,920 \$ 5,956,060  
Total Margin \$ 14,125,310 \$ 15,114,787 \$ 29,240,097

## Actual

No. of Customers - Actual

Usage \$ 32,578,187 32,368,931 64,947,118  
Usage Margin \$ 10,750,802 \$ 10,681,747 \$ 21,432,549  
Fixed Margin \$ 2,532,140 \$ 3,423,920 \$ 5,956,060  
Total Margin \$ 13,282,942 \$ 14,105,667 \$ 27,388,609

## February

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

### No. of Customers - Budget

254,576 344,831

### Actual Degree Days

Normal Degree Days 703.2 703.2

Base Load (th/month) 16.33290 2.78882

Heat Sensitivity Factor (th/HDD) 0.19144 0.15746

R Factor (\$/th) \$0.33000 \$0.33000

Fixed Monthly Charge \$10.00 \$10.00

### Normal

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 41,489,763    | 42,553,242    | 84,043,005    |
| Usage Margin | \$ 13,691,622 | \$ 14,042,570 | \$ 27,734,192 |
| Fixed Margin | \$ 2,545,760  | \$ 3,448,310  | \$ 5,994,070  |
| Total Margin | \$ 16,237,382 | \$ 17,490,880 | \$ 33,728,262 |

### Theoretical Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 38,429,140    | 39,143,385    | 77,572,525    |
| Usage Margin | \$ 12,681,616 | \$ 12,917,317 | \$ 25,598,933 |
| Fixed Margin | \$ 2,545,760  | \$ 3,448,310  | \$ 5,994,070  |
| Total Margin | \$ 15,227,376 | \$ 16,365,627 | \$ 31,593,003 |

### Actual

#### No. of Customers - Actual

|              |               |               |               |
|--------------|---------------|---------------|---------------|
| Usage        | 254,576       | 344,831       | 69,666,264    |
| Usage Margin | \$ 34,587,245 | \$ 35,079,019 | \$ 22,989,867 |
| Fixed Margin | \$ 2,545,760  | \$ 3,448,310  | \$ 5,994,070  |
| Total Margin | \$ 13,959,551 | \$ 15,024,386 | \$ 28,983,937 |

# March

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

255,263 344,998

## Actual Degree Days

Normal Degree Days

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)  
R Factor (\$/th)  
Fixed Monthly Charge \$10.00

468.4 468.4  
495.3 495.3  
16,33290 2,78882  
0.19144 0.15746  
\$0.33000 \$0.33000  
\$10.00 \$10.00

## Normal

Usage 28,373,282 27,868,510 56,241,792  
Usage Margin \$ 9,363,183 \$ 9,196,608 \$ 18,559,791  
Fixed Margin \$ 2,552,630 \$ 3,449,980 \$ 6,002,610  
Total Margin \$ 11,915,813 \$ 12,646,588 \$ 24,562,401

## Theoretical Actual

Usage 27,058,745 26,407,211 53,465,956  
Usage Margin \$ 8,929,386 \$ 8,714,380 \$ 17,643,765  
Fixed Margin \$ 2,552,630 \$ 3,449,980 \$ 6,002,610  
Total Margin \$ 11,482,016 \$ 12,164,360 \$ 23,646,375

## Actual

### No. of Customers - Actual

Usage 25,423,184 25,280,244 50,703,428  
Usage Margin \$ 8,389,651 \$ 8,342,481 \$ 16,732,131  
Fixed Margin \$ 2,552,630 \$ 3,449,980 \$ 6,002,610  
Total Margin \$ 10,942,281 \$ 11,792,461 \$ 22,734,741

# April

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

255,567 343,605

## Actual Degree Days

Normal Degree Days 346.8 346.8  
306.7 306.7

Base Load (th/month) 16.33290 2.78882  
Heat Sensitivity Factor (th/HDD) 0.19144 0.15746

R Factor (\$/th) \$0.31190 \$0.31190  
Fixed Monthly Charge \$10.00 \$10.00

**Normal**  
Usage 19,179,677 17,551,963 36,731,639  
Usage Margin \$ 5,982,141 \$ 5,474,457 \$ 11,456,598  
Fixed Margin \$ 2,555,670 \$ 3,436,050 \$ 5,991,720  
Total Margin \$ 8,537,811 \$ 8,910,507 \$ 17,448,318

## Theoretical Actual

Usage 21,141,599 19,721,535 40,863,134  
Usage Margin \$ 6,594,065 \$ 6,151,147 \$ 12,745,211  
Fixed Margin \$ 2,555,670 \$ 3,436,050 \$ 5,991,720  
Total Margin \$ 9,149,735 \$ 9,587,197 \$ 18,736,931

## Actual No. of Customers - Actual

Usage 255,567 343,605 33,850,016  
Usage Margin \$ 17,612,013 \$ 16,238,003 \$ 10,557,820  
Fixed Margin \$ 5,493,187 \$ 5,064,533 \$ 5,991,720  
Total Margin \$ 2,555,670 \$ 3,436,050 \$ 16,549,540

# May

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |
|             | 255,443                              | 340,536                                 |       |

## No. of Customers - Budget

## Actual Degree Days

Normal Degree Days

Base Load (th/month)

Heat Sensitivity Factor (th/HDD)

R Factor (\$/th)

Fixed Monthly Charge

## Normal

Usage

Usage Margin

Fixed Margin

Total Margin

## Theoretical Actual

Usage

Usage Margin

Fixed Margin

Total Margin

## Actual

No. of Customers - Actual

Usage

Usage Margin

Fixed Margin

Total Margin

255,443

340,536

91.5

91.5

108.9

108.9

16.33290

2.78882

0.19144

0.15746

\$0.31190

\$0.31190

\$10.00

\$10.00

9,497,554

6,788,999

\$ 2,962,287

\$ 2,117,489

\$ 2,554,430

\$ 3,405,360

\$ 5,516,717

\$ 5,522,849

16,286,552

11,039,566

\$ 5,079,776

\$ 5,959,790

\$ 5,959,790

\$ 11,039,566

8,646,659

5,855,997

\$ 2,696,893

\$ 1,826,485

\$ 2,554,430

\$ 3,405,360

\$ 5,251,323

\$ 5,231,845

14,502,655

10,483,168

\$ 4,523,378

\$ 5,959,790

\$ 5,959,790

\$ 10,483,168

255,443

340,536

9,385,077

6,639,725

\$ 2,927,206

\$ 2,070,930

\$ 2,554,430

\$ 3,405,360

\$ 5,481,636

\$ 5,476,290

16,024,802

10,957,926

\$ 4,998,136

\$ 5,959,790

\$ 5,959,790

\$ 10,957,926

# June

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

|         |         |
|---------|---------|
| 254,807 | 335,746 |
| 254,807 | 335,746 |

## Actual Degree Days

|                    |      |      |
|--------------------|------|------|
| Normal Degree Days | 0.0  | 0.0  |
|                    | 20.3 | 20.3 |

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

|          |         |
|----------|---------|
| 16.33290 | 2.78882 |
| 0.19144  | 0.15746 |

R Factor (\$/th)  
Fixed Monthly Charge

|           |           |
|-----------|-----------|
| \$0.31190 | \$0.31190 |
| \$10.00   | \$10.00   |

## Normal

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 5,151,976    | 2,009,526    | 7,161,503    |
| Usage Margin | \$ 1,606,901 | \$ 626,771   | \$ 2,233,673 |
| Fixed Margin | \$ 2,548,070 | \$ 3,357,460 | \$ 5,905,530 |
| Total Margin | \$ 4,154,971 | \$ 3,984,231 | \$ 8,139,203 |

## Theoretical Actual

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,161,737    | 936,335      | 5,098,072    |
| Usage Margin | \$ 1,298,046 | \$ 292,043   | \$ 1,590,089 |
| Fixed Margin | \$ 2,548,070 | \$ 3,357,460 | \$ 5,905,530 |
| Total Margin | \$ 3,846,116 | \$ 3,649,503 | \$ 7,495,619 |

## Actual

### No. of Customers - Actual

|           |           |
|-----------|-----------|
| 254,807   | 335,746   |
| 5,705,135 | 2,554,241 |

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        |              |              | 8,259,376    |
| Usage Margin | \$ 1,779,432 | \$ 796,668   | \$ 2,576,099 |
| Fixed Margin | \$ 2,548,070 | \$ 3,357,460 | \$ 5,905,530 |
| Total Margin | \$ 4,327,502 | \$ 4,154,128 | \$ 8,481,629 |

# July

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

## No. of Customers - Budget

254,101 331,596

## Actual Degree Days

Normal Degree Days

0.0 0.0  
0.9 0.9

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

## Normal

Usage 4,193,987 971,753 5,165,740  
Usage Margin \$ 1,308,104 \$ 303,090 \$ 1,611,194  
Fixed Margin \$ 2,541,010 \$ 3,315,960 \$ 5,856,970  
Total Margin \$ 3,849,114 \$ 3,619,050 \$ 7,468,164

## Theoretical Actual

Usage 4,150,206 924,762 5,074,968  
Usage Margin \$ 1,294,449 \$ 288,433 \$ 1,582,882  
Fixed Margin \$ 2,541,010 \$ 3,315,960 \$ 5,856,970  
Total Margin \$ 3,835,459 \$ 3,604,393 \$ 7,439,852

## Actual

No. of Customers - Actual

254,101 331,596

Usage

4,527,327 1,784,963 6,312,290

Usage Margin

\$ 1,412,073 \$ 556,730 \$ 1,968,803

Fixed Margin

\$ 2,541,010 \$ 3,315,960 \$ 5,856,970

Total Margin

\$ 3,953,083 \$ 3,872,690 \$ 7,825,773

# August

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

253,819 328,246

**Actual Degree Days**

Normal Degree Days 0.0 0.0  
0.1 0.1

Base Load (tn/month)  
Heat Sensitivity Factor (tn/HDD)

16,332,90 2,788,82  
0.19144 0.15746

R Factor (\$/tn)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

**Normal**

Usage 4,150,459 920,588 5,071,047  
Usage Margin \$ 1,294,528 \$ 287,131 \$ 1,581,660  
Fixed Margin \$ 2,538,190 \$ 3,282,460 \$ 5,820,650  
Total Margin \$ 3,832,718 \$ 3,569,591 \$ 7,402,310

**Theoretical Actual**

Usage 4,145,600 915,419 5,061,019  
Usage Margin \$ 1,293,013 \$ 285,519 \$ 1,578,532  
Fixed Margin \$ 2,538,190 \$ 3,282,460 \$ 5,820,650  
Total Margin \$ 3,831,203 \$ 3,567,979 \$ 7,399,182

**Actual**

**No. of Customers - Actual**

Usage 253,819 328,246 5,964,843  
Usage Margin \$ 4,297,166 \$ 1,667,677 \$ 5,964,843  
Fixed Margin \$ 1,340,286 \$ 520,148 \$ 1,860,435  
Total Margin \$ 2,538,190 \$ 3,282,460 \$ 5,820,650  
Total Margin \$ 3,878,476 \$ 3,802,608 \$ 7,681,085

Sept

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

253,966 325,994

**Actual Degree Days**

Normal Degree Days

0.1 0.1  
4.0 4.0

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

**Normal**

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,342,478    | 1,114,463    | 5,456,941    |
| Usage Margin | \$ 1,354,419 | \$ 347,601   | \$ 1,702,020 |
| Fixed Margin | \$ 2,539,660 | \$ 3,259,940 | \$ 5,799,600 |
| Total Margin | \$ 3,894,079 | \$ 3,607,541 | \$ 7,501,620 |

**Theoretical Actual**

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,152,863    | 914,272      | 5,067,135    |
| Usage Margin | \$ 1,295,278 | \$ 285,161   | \$ 1,580,439 |
| Fixed Margin | \$ 2,539,660 | \$ 3,259,940 | \$ 5,799,600 |
| Total Margin | \$ 3,834,938 | \$ 3,545,101 | \$ 7,380,039 |

**Actual**

No. of Customers - Actual

253,966 325,994

|              |              |              |              |
|--------------|--------------|--------------|--------------|
| Usage        | 4,415,620    | 1,747,961    | 6,163,581    |
| Usage Margin | \$ 1,377,232 | \$ 545,189   | \$ 1,922,421 |
| Fixed Margin | \$ 2,539,660 | \$ 3,259,940 | \$ 5,799,600 |
| Total Margin | \$ 3,916,892 | \$ 3,805,129 | \$ 7,722,021 |

Oct

| Description | Residential                          |                                         | Total |
|-------------|--------------------------------------|-----------------------------------------|-------|
|             | Value<br>Rate<br>Schedule No.<br>101 | Standard<br>Rate<br>Schedule No.<br>121 |       |

**No. of Customers - Budget**

254,609 326,410

**Actual Degree Days**

38.7 38.7  
94.4 94.4

Normal Degree Days

Base Load (th/month)  
Heat Sensitivity Factor (th/HDD)

16.33290 2.78882  
0.19144 0.15746

R Factor (\$/th)  
Fixed Monthly Charge

\$0.31190 \$0.31190  
\$10.00 \$10.00

**Normal**

Usage 8,759,781 5,762,130 14,521,911  
Usage Margin \$ 2,732,176 \$ 1,797,208 \$ 4,529,384  
Fixed Margin \$ 2,546,090 \$ 3,264,100 \$ 5,810,190  
Total Margin \$ 5,278,266 \$ 5,061,308 \$ 10,339,574

**Theoretical Actual**

Usage 6,044,832 2,899,344 8,944,176  
Usage Margin \$ 1,886,383 \$ 904,305 \$ 2,789,689  
Fixed Margin \$ 2,546,090 \$ 3,264,100 \$ 5,810,190  
Total Margin \$ 4,431,473 \$ 4,168,405 \$ 8,599,879

**Actual**

**No. of Customers - Actual**

254,609 326,410  
5,604,240 2,919,260

Usage

Usage Margin \$ 1,747,962 \$ 910,517 \$ 2,658,480  
Fixed Margin \$ 2,546,090 \$ 3,264,100 \$ 5,810,190  
Total Margin \$ 4,294,052 \$ 4,174,617 \$ 8,468,670

**CONFIDENTIAL**  
**Supplemental Responses**  
**to CAPD Discovery Request**  
**Nos. 36 & 37**

**(see enclosed diskette)**