

TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway
Nashville, Tennessee 37243-0505

May 28, 2009

Catherine M. Hannan
Helein & Marshlian, LLC
The CommLaw Group
1483 Chain Bridge Road
Suite 301
McLean, Virginia 22101

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T.R.A. DOCKET ROOM

RE: Docket No. 09-00050, *Application of Broadview Networks, Inc. for Certificate to Provide Competing Local and Long Distance Telecommunications Services in Tennessee*

Dear Ms. Hannan:

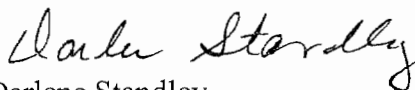
CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. To assist the Authority in its review of Broadview Networks, Inc.'s application for Certificate of Convenience and Necessity to provide competing local exchange and interexchange telecommunications services in Tennessee, you are requested to provide the following information:

1. Will Broadview Networks, Inc. provide its customers with white page directory listing, access to 911 and E911 emergency services, free blocking for 900/976 calls, access to the telecommunications relay service, Lifeline and Link-up and educational discounts existing on June 6, 1995?
2. Provide a sworn statement from an authorized representative of the company that it will abide by all state and federal laws and TRA rules.
3. What sources of funding are available to Broadview Networks, Inc. now and for future use? How will the company fund operations in Tennessee?
4. On what assumptions are the revenue projections, expense projections and tentative operating balance sheet for the first three (3) years of Tennessee operations based?
5. The petition as originally submitted requested long distance authority only. The pre-filed testimony of Mr. Hunter addresses only long distance operations. The petition has since been amended to include authority to provide local service. Provide revised testimony that addresses the provision of local service by Broadview Networks, Inc.
6. Provide a signed and dated certificate of service regarding notice to the eighteen (18) incumbent carriers in Tennessee and explanation of the method of service.
7. Exhibit J to the application regarding number issues indicates "not applicable." If the company will be providing local service in Tennessee, provide answers to the following concerning numbering within your proposed service areas:

- What is your company's expected demand for NXXs per NPA within a year of approval of your application?
 - How many NXXs do you estimate that you will request from NANPA when you establish your service footprint?
 - When and in what NPA do you expect to establish your service footprint?
 - Will the company sequentially assign telephone numbers within NXXs?
 - What measures does the company intend to take to conserve Tennessee numbering resources?
 - When ordering new NXXs for growth, what percentage fill of an existing NXX does the company use to determine when a request for a new NXX will be initiated?
8. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro calling areas.
 9. Does the company plan to offer services in areas served by any incumbent local exchange telephone company with fewer than 100,000 total access lines?
 10. Provide a tariff that sets forth the rates, terms and conditions of local service for customers with Broadview Networks, Inc.
 11. Is Broadview Networks, Inc. affiliated with A.R.C Networks, Inc. or ATX Licensing, Inc.? The address for the regulatory contact to address inquiries regarding Broadview Networks, Inc. is the same address listed for these companies; however, the organizational chart of the corporate structure indicates that the parent company of Broadview Networks, Inc. owns, directly or indirectly, a number of entities authorized to provide telecommunications services in various jurisdictions. None of these other entities is authorized to provide telecommunications services in Tennessee.
 12. Provide a sample bill.
 13. What methods will be used to market Broadview Networks, Inc.'s services in Tennessee?
 14. Will the company require signed LOAs or use an independent Third Party Verification company? Provide a sample LOA and a copy of the script to be used by the Third Party Verification company. Also provide the name, address, phone number and contact person for the Third Party Verification company to be used.

Please provide the above information by June 12, 2009. In accordance with TRA Rules, please submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version and reference Docket No. 09-00050 on the correspondence. If you have questions concerning this request or need additional information, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,


Darlene Standley
Utilities Division Chief