## TENNESSEE REGULATORY AUTHORITY



460 James Robertson Parkway Nashville, Tennessee 37243-0505

April 16, 2009

Lance J.M. Steinhart, P.C. 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005

RE: Docket No. 09-00049, Application of America Internet Sales Group, Inc. for Certificate to Provide Resold Interexchange Telecommunications Services in Tennessee

Dear Mr. Steinhart:

The Tennessee Regulatory Authority is in receipt of the above application. It is requested that you provide the following items for further review of the application.

- 1. The application contained a printout from the Tennessee Secretary of State's Office regarding the status of America Internet Sales Group, Inc. Please provide a copy of the actual certification letter sent to the company by the Secretary of State's Office.
- 2. The application states that America Internet Sales Group, Inc. is not providing service in Tennessee or any other state at this time; however, the Profit and Loss Statement for the period January through December 2008 indicates Sales, Cost of Goods Sold, Gross Profit and Net Income. From what source were these funds derived?
- 3. Provide a current Balance Sheet for America Internet Sales Group.
- 4. The management information section of the application contains information on only one officer of the company. Are there other officers or staff? If so, provide background information, including education and relevant telecommunications experience, for each officer.
- 5. Does the company have a Chief Financial Officer? If so, provide detailed background information for this individual.
- 6. Who will the company rely on for technical support?
- 7. Mr. Raymer's resume indicates he is also President and Owner of Integrated Communications Consulting Services, Inc., which has a "sales force of 3 telecommunications agents." Will these agents be selling America Internet Sales Group, Inc.'s long distance services? What sales methods will be used? Will these agents conduct telemarketing sales? If so, is the company familiar and does the company agree to comply with Tenn. Code Ann. § 65-4-401, et seq.?

8. The Surety Bond provided with the application is in the name AISG, Inc. The application to resell interexchange telecommunications services is in the name America Internet Sales Group, Inc. Is AISG, Inc. a d/b/a of America Internet Sales Group, Inc.? Provide a bond issued to the legal name of the applicant. The original bond submitted with the application is enclosed.

It is requested that this information be provided no later than 2:00 pm on April 30, 2009 and that you reference Docket Number 09-00049 on the response. In accordance with TRA rules submit either (1) thirteen written copies of your response or (2) four written copies and an electronic version. Should you have questions regarding this request, please contact Lisa Foust at 615-741-2904 extension 220.

Sincerely,

Darlene Standley

Utilities Division Chief

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