

**BEFORE THE TENNESSEE REGULATORY AUTHORITY
NASHVILLE, TENNESSEE**

IN RE:

**IN THE MATTER OF THE
APPLICATION OF ADVANTAGE
CELLULAR SYSTEMS, INC. FOR A
CERTIFICATE TO PROVIDE COMPETING
LOCAL TELECOMMUNICATION SERVICES**

Docket No: 09-00046

**APPLICATION FOR CERTIFICATE TO PROVIDE COMPETING
LOCAL TELECOMMUNICATION SERVICES**

Advantage Cellular Systems, Inc. ("Advantage" or "Petitioner"), by its undersigned counsel, and pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), respectfully requests that the Tennessee Regulatory Authority ("TRA") grant to them authority to provide competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. Advantage is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services as required in T.C.A. § 65-4-201, and/or the Act.

I. Corporate Information of Advantage

In support of its Application, Advantage submits the following:

1. The full name and address of the Applicant is:

Advantage Cellular Systems, Inc.
111 High Street
Alexandria, Tennessee 37012
Telephone: 615-464-2355
Facsimile: 615-529-1500

Advantage Cellular Systems, Inc. is a wholly owned subsidiary of DeKalb Telephone Cooperative, Inc., d/b/a DTC Communications, and is a diversified telecommunications company that is duly certified to do business in the State of Tennessee by the TRA through a

grant of Certificate of Convenience and Necessity ("CCN"), by Order dated March 22, 2001 (Case No. 01-00173). **Exhibit A.**

2. The name and address of Advantage's counsel and the address of the primary contact person at Advantage to whom all correspondence and inquiries regarding this application should be directed are:

Designated Contacts:

Keith W. Blair, General Counsel
Taylor, Pigue, Marchetti & Mink, PLLC
2908 Poston Avenue
Nashville, Tennessee 37203
Telephone: (615) 320-3225
Facsimile: (615) 320-3244
Email: kblair@tpmmlaw.com

Leslie Greer, CEO
Advantage Cellular Systems, Inc.
111 High Street
Alexandria, Tennessee 37012
Telephone: 615-464-2303
Facsimile: 615-529-1500

3. Corporate Structure & Officers:

Advantage was organized as a corporate entity by the filing of a Charter with the Tennessee Secretary of State. (**Exhibit B**). Advantage was formed under the laws of the State of Tennessee and is in good standing. An organizational chart of the corporate organizational structure of Advantage is provided as **Exhibit C**.

II. Qualifications

Advantage possesses the managerial, technical and financial ability to provide local telecommunications services state wide as demonstrated below.

A. Managerial Qualifications:

Advantage is lead by Leslie Greer, CEO, and he is supported by dedicated employees and other highly qualified and competent persons who will all be available to assist in the proper management and operation of providing the proper telecommunications services in Tennessee. These persons are competent in switching, engineering, operations, and marketing.

Exhibit D provides a list of key management staff and organizational structure that will be utilized in Advantage's operation. **Exhibit E** provides background information on the

qualifications and experience of these individuals. These persons provide Advantage with decades of experience in the telecommunications industry and Advantage will clearly be able to use this experience and these qualifications to properly manage this operation in a legal, proper, and sound manner.

B. Technical Qualifications:

Advantage is certainly technically qualified to provide local exchange service in Tennessee as requested. They are a wholly owned subsidiary of a corporation which conducts local exchange telephone operations in rural areas in several counties of Middle Tennessee and are a long distance telecommunications provider (Reseller), in the Middle Tennessee area. Further, Advantage is a wireless telecommunication provider with license spectrum in several counties of Middle Tennessee, and has operated the same efficiently in the competitive wireless market since 1991.

It is herein certified that Advantage will satisfy the standards established by the TRA and will file and maintain tariffs in the manner prescribed by the TRA and will meet the minimum basic local standards, including quality of service and billing standards required of all LEC's regulated by the TRA. Advantage will not require customers to purchase CPE, which cannot be used with the Incumbent Local Exchange Carriers' Systems.

Advantage will adopt a network strategy which will utilize a combination of unbundled network elements to reach its customers and to construct lines and facilities in its authorized areas. Advantage plans to provide such facilities and service by way of poles of its own or by way of joint use of contracts in existence with Upper Cumberland Electric Membership Corporation, DeKalb Telephone Cooperative, Inc., and other similar entities.

Advantage has a professional licensed engineer on staff with their parent company that is, from experience and qualification, duly qualified to properly provide engineering services as required on this operation. Further, Advantage utilizes Ladd Engineering of Fort Payne, Alabama to provide professional engineering consulting services. The qualifications and credentials of James L. Hall and Ladd Engineering are included herewith in **Exhibit F**.

Further, Advantage will contract with DeKalb Telephone Cooperative, Inc., if needed, for technical and engineering services of its experienced employees in the field of engineering and plant operations, as well as other qualified persons that have experience in the engineering of the infrastructure required of this operation.

C. Financial Qualifications:

Advantage provides as **Exhibit G, (FILED UNDER SEAL AS CONFIDENTIAL)** its balance sheet and/or unaudited financial statements for the years 2006-2008. This demonstrates that Advantage is financially qualified to provide local exchange service in the area set out in this Application. Since its existence, Advantage has remained profitable and maintained access to working capital necessary to fund its operations. The company has a number of financing vehicles in place to ensure adequate liquidity in meeting its anticipated funding needs of this

operation, including the financial strength and capabilities of its parent company. The balance sheet and/or unaudited financial statements of the parent company are provided as **Exhibit H. (FILED UNDER SEAL AS CONFIDENTIAL)**

Advantage has thoroughly examined and studied the feasibility to provide the requested services and has prepared a business plan to carry out its proposal once it is granted approval of this Application and any other legal requirements.

III. Proposed Services

Advantage proposes to offer its services throughout the State of Tennessee with switches located in Smithville, Tennessee. Initially, Advantage plans to offer services in areas contiguous to, and in close proximity with, the present services of its parent company in Smith and Wilson Counties.

Advantage intends to offer this broad range of telecommunications services through the use of its own facilities, resold facilities, and through a combination of these provisioning methods. Advantage intends to provide diversified telecommunications services including, but not limited to, toll, local exchange, access, private line, voicemail, broadband, and vertical features and intends to build its own facilities and lease facilities as appropriate in order to provide these services.

IV. Regulatory Obligations and Commitments

A. Advantage is familiar with and will adhere to all applicable TRA rules, policies and orders governing the provisions of local exchange communications services in the State of Tennessee, including those set forth in Rule 1220-4-8-.04(3).

B. Advantage submits a Small and Minority Owned Telecommunications Business Participation Plan annually with the TRA. Advantage will adhere to its most current Small and Minority Owned Telecommunications Business Participation Plan currently by on file with the TRA.

C. In compliance with the TRA's rules, Advantage shall either directly or through other arrangements, provide the directory, blocking, support, interconnection and other services mandated by the TRA as required and applicable.

D. Customers with service, billing and repair questions, and complaints may reach Advantage twenty-four (24) hours per day, seven (7) days per week using the following toll-free customer service number: 1-800-367-4274. Inquiries about customer service issues may be directed to Leslie Greer, CEO, Advantage Cellular Systems, Inc., 111 High Street, Alexandria, Tennessee 37012. Telephone: 615-464-2303, Facsimile: 615-529-1500.

F. Advantage will handle repair and maintenance in Tennessee as follows:

Advantage's customers may call the toll-free number above to report service problems requiring repair or maintenance. Advantage will respond to repair and maintenance calls promptly and, when necessary, dispatch a service technician or otherwise respond to the service ticket as soon as possible. All reasonable efforts will be made to address and resolve customer's concerns as quickly as possible with Advantage completely understanding the need of its customers to have efficient and operable telecommunications services.

G. To the extent that Advantage collects deposits from new customers, they will fully comply with the applicable rules and regulations of the TRA regarding the same.

H. Advantage will file Tariff Revisions, if necessary, following approval of its Application and before providing the services referenced herein.

I. Advantage will adhere and fully comply with all applicable Federal Communication Commission ("FCC") telemarketing and carrier change rules as pertains to local and long distance carriers, as well as any applicable Tennessee policies, rules and orders governing such carrier changes.

J. Advantage is aware and will adhere to the telemarketing statutes and regulations found in T.C.A. § 55-4-401 through § 65-4-408, and in Chapter 1220-4-11 of the TRA's rules and regulations.

K. A **Pre-filed Testimony** as required is provided as **Exhibit I**. Should any additional "testimony" or information be required in the consideration of this Application, the same will be timely provided upon request.

V. Conclusion

Advantage respectfully requests that the TRA enter an order granting it a Certificate of Convenience and Necessity to operate as a competing telecommunications service provider and authority to provide a full range of local exchange on a facilities-based and resale basis throughout the State of Tennessee in the service areas of AT & T, and any other ILEC that does not enjoy a rural exemption under Section 251(f) of the Telecommunications Act of 1996. For the reasons stated above, Advantage's provision of these services would promote the public interest by providing high-quality service at competitive prices and by creating greater economic incentives for the development and improvement for all competing providers.

Respectfully submitted,

TAYLOR, FIGUE, MARCHETTI & MINK

A handwritten signature in cursive script, reading "Keith W. Blair". The signature is written in dark ink and is positioned above a horizontal line.

Keith W. Blair, BPR # 15366

2908 Poston Avenue

Nashville, Tennessee 37203

(615) 320-3225

(615) 320-3244 Fax

Email: kblair@tpmmlaw.com

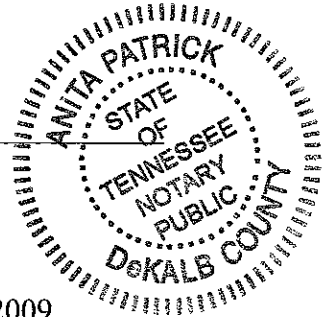
Counsel for Advantage Cellular Systems, Inc.

VERIFICATION

I, Leslie Greer, Chief Executive Officer of Advantage Cellular Systems, Inc., am authorized to represent it and to make this verification on its behalf. The statements in the Petition filed in this matter relating to Advantage, except as otherwise specifically attributed, are true and correct to the best of my knowledge and belief.

I declare under penalty of perjury that the foregoing is true and correct.

Leslie Greer
Leslie Greer



Sworn to and subscribed before me this the 31st day of March, 2009.

Anita Patrick
Notary Public

My Commission Expires: 5-25-2011

CERTIFICATE OF SERVICE

The undersigned hereby certifies that on the 2nd day of April, 2009, a true and correct copy of the foregoing has been forwarded via First Class U.S. Mail to the following:

Ardmore Telephone Company
P.O. Box 549
Ardmore, TN 38449

BellSouth Telecommunications, Inc.
333 Commerce Street
Nashville, TN 37201-3300

CenturyTel of Adamsville
P.O. Box 4065
Monroe, LA 71211

CenturyTel of Claiborne
P.O. Box 4065
Monroe, LA 71211

CenturyTel of Ootlewah-Collegedale
P.O. Box 4065
Monroe, LA 71211

Concord Telephone Exchange, Inc.
P.O. Box 22995
Knoxville, TN 37933-0995

Crockett Telephone Company
c/o TSI Payment Processing Center
Jackson, MS 39225

Frontier Communications of Tennessee
300 Bland Street
Bluefield, WV 24701-3020

Frontier Communications of the Volunteer State
300 Bland Street
Bluefield, WV 24701-3020

Humphreys County Telephone Company
P.O. Box 22995
Knoxville, Tennessee 37933-0995

Loretto Telephone Company
P.O. Box 130
Loretto, TN 38469

Millington Telephone Company, Inc.
4880 Navy Road
Millington, TN 38053

Peoples Telephone Company
c/o TSI Payment Processing Center
Jackson, MS 39225

Tellico Telephone Company
P.O. Box 22995
Knoxville, TN 37933-0995

Tennessee Telephone Company
P.O. Box 22995
Knoxville, TN 37933-0995

United Telephone Company
P.O. Box 38
Chapel Hill, TN 37034

United Telephone Southeast, LLC
400 W. 15th Street
Austin, TX 78701

West Tennessee Telephone Co.
c/o TSI Payment Processing Center
Jackson, MS 39225

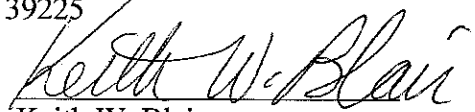

Keith W. Blair

EXHIBIT A

March 22, 2001

Company ID: 128698
Advantage Cellular Systems, Inc.
P. O. Box 457
Alexandria, Tennessee 37012

BEFORE THE TENNESSEE REGULATORY AUTHORITY
Nashville, TN April 3, 2001

IN RE: CASE NUMBER: 01-00173

Application for Authority to Provide Operator Services and/or Resell
Telecommunications Services in Tennessee Pursuant to Rule 1220-4-2-.57.

---ORDER---

This matter is before the Tennessee Regulatory Authority upon the application of the above-mentioned company for certification as a reseller or telecommunication operator service provider in Tennessee. The TRA considered this application at a Conference held on April 3, 2001 and concluded that the applicant has met all the requirements for certification and should be authorized to provide operator services and/or resell telecommunications services on an intrastate basis.

IT IS THEREFORE ORDERED:

1. That the above-mentioned company is issued a Certificate of Convenience and Necessity as an operator service provider and/or reseller of telecommunications services for state-wide service in Tennessee as specified in its application on file with the Authority.
2. That said company shall comply with all applicable state laws and TRA rules and regulations.
3. That this order shall be retained as proof of certification with this Authority, and may be used to obtain appropriately tariffed service and billing arrangements from Authority authorized telecommunications service providers.


Chairman


Director

ATTEST:


Executive Secretary


Director

EXHIBIT B

Secretary of State
Division of Business Services
312 Rosa L. Parks Avenue
6th Floor, William R. Snodgrass Tower
Nashville, Tennessee 37243

ISSUANCE DATE: 03/17/2009
REQUEST NUMBER: 09076596

CHARTER/QUALIFICATION DATE: 12/20/1990
STATUS: ACTIVE
CORPORATE EXPIRATION DATE: PERPETUAL
CONTROL NUMBER: 0235609
JURISDICTION: TENNESSEE

TO:
TAYLOR PIGUE MARCHETTI & MINK PLLC
%KEITH BLAIR
406 W PUBLIC SQ
SMITHVILLE, TN 37166-1421

REQUESTED BY:
TAYLOR PIGUE MARCHETTI & MINK PLLC
%KEITH BLAIR
406 W PUBLIC SQ
SMITHVILLE, TN 37166-1421

I, TRE HARGETT, SECRETARY OF STATE OF THE STATE OF TENNESSEE DO HEREBY CERTIFY THAT

"ADVANTAGE CELLULAR SYSTEMS, INC."

WAS INCORPORATED OR QUALIFIED TO DO BUSINESS IN THE STATE OF TENNESSEE ON THE
ABOVE DATE, AND THAT THE ATTACHED DOCUMENT(S) WAS/WERE FILED IN OFFICE ON THE
DATE(S) AS BELOW INDICATED:

REFERENCE NUMBER	DATE FILED	FILING TYPE	FILING ACTION								
			NAM	DUR	STK	PRN	OFC	AGT	INC	MAL	FYC
2017-1631	12/20/1990	CHART-PROFIT									
3495-1899	04/13/1998	AMEND-CHARTER			X						
3521-2681	06/17/1998	AMEND-CHARTER									
3605-0554	01/05/1999	AN RPT/AGENT						X	X		
3681-1640	05/10/1999	AMEND-CHARTER			X						
4926-1571	10/03/2003	AMEND-CHARTER			X						
5405-2376	03/29/2005	AN RPT/AGENT						X			

FOR: REQUEST FOR COPIES

ON DATE: 03/17/09

FEES

FROM:
TAYLOR PIGUE MARCHETTI & MINK PLLC
2908 POSTON AVE
NASHVILLE, TN 37203-0000

RECEIVED: \$20.00 \$0.00
TOTAL PAYMENT RECEIVED: \$20.00

RECEIPT NUMBER: 00004550824
ACCOUNT NUMBER: 00615260



Tre Hargett

TRE HARGETT
SECRETARY OF STATE

9903122 PM 4:03

CHARTER
OF
ADVANTAGE CELLULAR SYSTEMS, INC.

The undersigned, being qualified to act as incorporators under the Tennessee Business Corporation Act, adopt the following charter for the purpose of organizing a corporation under the Act:

1. The name of the corporation is ADVANTAGE CELLULAR SYSTEMS, INC.
2. The maximum number of shares that the corporation is authorized to issue is 10,000 shares of common stock with no par value.
3. The initial registered office of the corporation is 200 South Third Street, Smithville, Tennessee 37166, which is located in DeKalb County, Tennessee. The name and address of the initial registered agent address of the corporation are: W. Michael Corley, 200 South Third Street, Smithville, Tennessee 37166.
4. The name and address of each incorporator of the corporation is as follows:

Dr. Joe Crosby
Sparta Highway
Smithville, TN 37166

Ms. Viva Vickers
West Main Street
Liberty, Tennessee 37095

Mr. Royce Martin
Route 2, Box 200
Liberty, TN 37095

Mr. Eddie Thomas
Route 1, Box 6
Hickman, TN 38567

Mr. Roy Nelson Pugh
Route 1
Auburntown, TN 37016

Mr. James Hale
Lower Helton Road
P. O. Box 343
Route 1
Alexandria, TN 37012

Mr. Billy Chumbley
Route 2, Box 80
Woodbury, TN 37190

Mr. David Parker
Ivy Bluff Road
Route 1
Bradyville, TN 37026

Mr. Dwight Vinson
Route 1, Box 119
Milton, TN 37118

Mr. Bobby Parton
Route 6, Box 430
Lebanon, TN 37087

5. The street address of the principal office of the corporation is
111 High Street, Alexandria, Tennessee 37012.

6. The corporation shall have one class of common stock with unlimited voting rights that is entitled to receive the net assets of the corporation upon dissolution.

7. The corporation is for profit.

8. The initial directors for the corporation shall be as follows:

Dr. Joe Crosby
Sparta Highway
Smithville, TN 37166

Ms. Viva Vickers
West Main Street
Liberty, Tennessee 37095

Mr. Royce Martin
Route 2, Box 200
Liberty, TN 37095

Mr. Eddie Thomas
Route 1, Box 6
Hickman, TN 38567

Mr. Roy Nelson Pugh
Route 1
Auburntown, TN 37016

Mr. James Hale
Lower Helton Road
P. O. Box 343
Route 1
Alexandria, TN 37012

Mr. Billy Chumbley
Route 2, Box 80
Woodbury, TN 37190

Mr. David Parker
Ivy Bluff Road
Route 1
Bradyville, TN 37026

Mr. Dwight Vinson
Route 1, Box 119
Milton, TN 37118

Mr. Bobby Parton
Route 6, Box 430
Lebanon, TN 37087

9. The corporation is organized for the purpose of operating and managing a cellular telephone service in the area designated by the Federal Communications Commission as Tennessee RSA-2.

10. The board of directors for the company shall coincide with the board of directors for DeKalb Telephone Cooperative, Inc., and shall serve without additional compensation.

11. The corporate shares shall have no par value.

12. A board member shall have no liability to the corporation or its shareholders for monetary damages for breach of fiduciary duties as a director; however, the liability is not eliminated for breach of the duty of loyalty to the corporation, or its shareholders, or acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of the law or for unlawful distributions described in Tennessee Code Annotated, § 48-18-304.

13. The corporation shall have all corporate powers allowed by law.

D A T E D: December 17, 1990.

James C. Hale

Bobby F. Frazier

Harold H. Frazier

Roy N. Frazier

Willie Vickens

Billy Chambers

Royce W. Frazier

Eddie Thomas

Charles H. Vinson

INCORPORATORS

EXHIBIT C

Corporate Structure

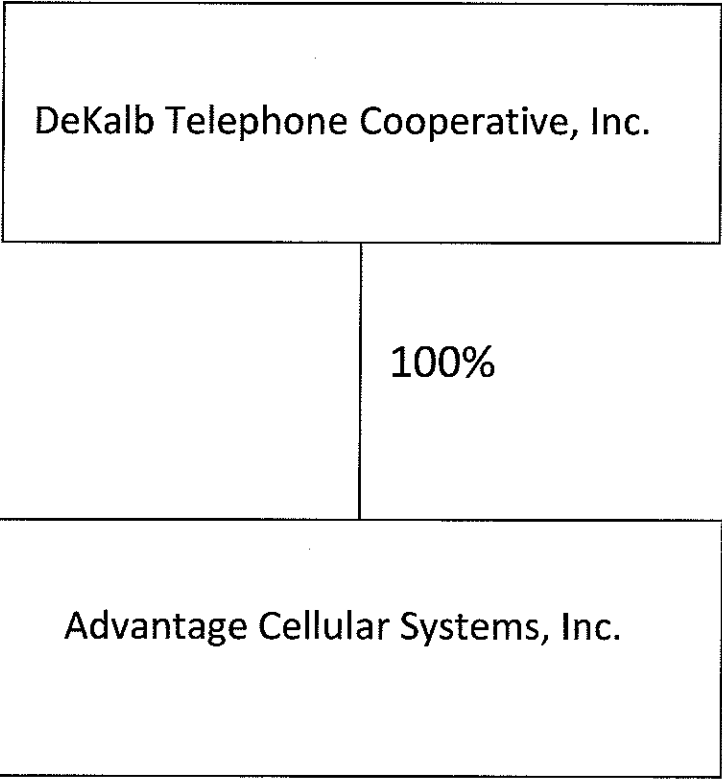


EXHIBIT D

ORGANIZATIONAL STRUCTURE

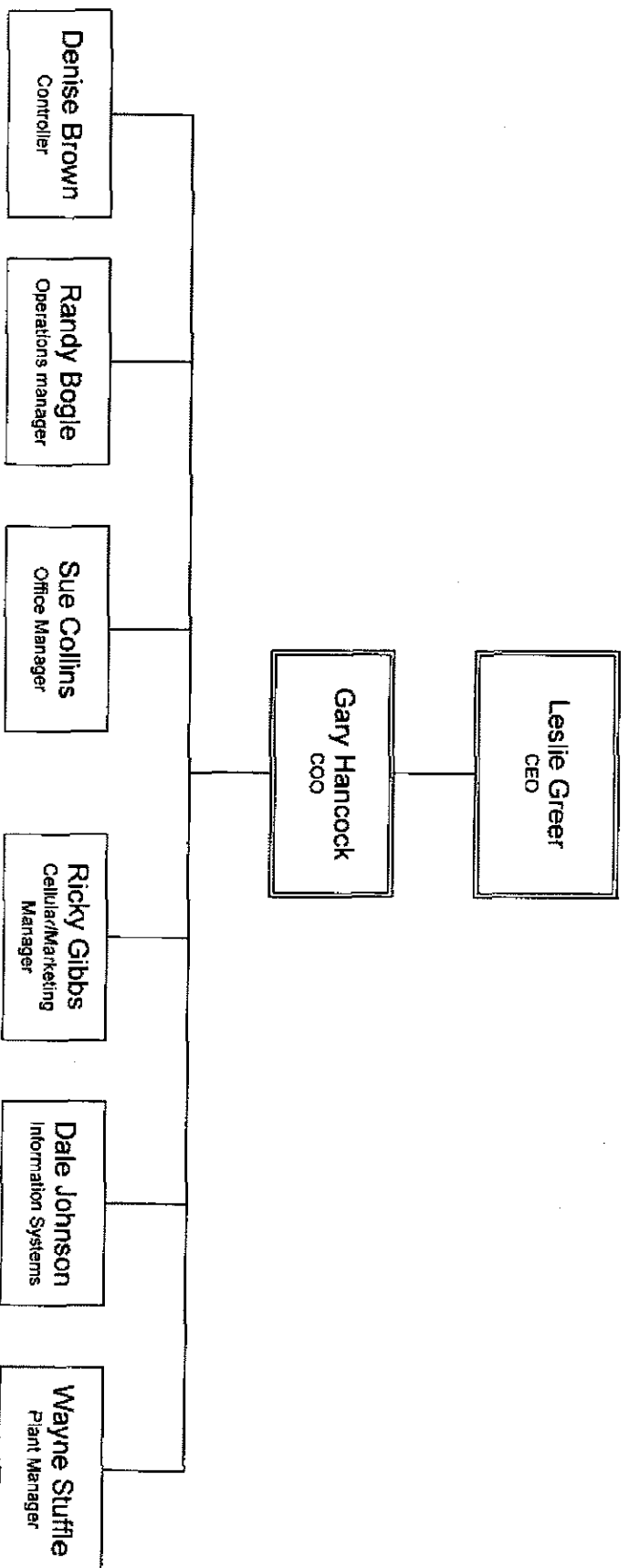


EXHIBIT E

DeKalb Telephone Cooperative/Advantage Cellular Systems, Inc Management Biographies

Leslie Greer, Chief Executive Officer

Leslie Greer, Chief Executive Officer (CEO) of DeKalb Telephone Cooperative, Inc. Mr. Greer was selected to serve as CEO of DTC in November of 2003. Prior to joining DTC, Mr. Greer was employed by Blackfoot Telephone Cooperative in Missoula, Montana from 1991 to 2003. He served in Information Systems and Commercial departments before eventually attaining the position of Vice President of Customer Operations. Mr. Greer began his telecommunications career in 1979, with Millington Telephone Company in Millington Tennessee. He performed Installer/Repairman, Cable Splicing and Construction job functions before being promoted into the business office in 1984, where he assumed computer operations/programming and accounting tasks.

In addition to his duties at DTC, Mr. Greer serves as Chairman of the Board for Associated Network Partners Incorporated (ANPI), Current Board member and Past-President of the Tennessee Telecommunications Association and Chairman pro-tem for the Board of Governors for IRIS Networks. Mr. Greer also serves on the DeKalb county Chamber Board and on the DeKalb County Economic Development board.

He has a Bachelor's of Science degree in Business Administration from Christian Brothers University in Memphis Tennessee. Additionally, Mr. Greer holds a Associate of Science degree in Computer Accounting Technology from State Technical Institute in Memphis, TN.

Gary Hancock, Chief Operating Officer

Gary Hancock, Chief Operating Officer, has been with DeKalb Telephone Cooperative, Inc. for twenty-two years. His career started with DeKalb Telephone in the Outside Plant Department in positions including, Installer/Repairman, Cable Splicer/Repairman, and Team Leader. He was promoted to Business Development/ Marketing where he served as Business Representative with duties of installation/sales of key systems, PBX systems, cellular service, and related marketing plans. Mr. Hancock became Customer Service Supervisor in 2000 being in charge of operations of retail locations in the Cooperative service area. He has occupied his current Chief Operating Officer position since 2005 where he works with all departments on daily operations of the Cooperative and its subsidiary Advantage Cellular Systems, Inc.

Additionally, Mr. Hancock served on the Cannon County Chamber Board of Directors from 2005-2007, including being the President in 2007.

Denise Brown, Controller

Denise Brown, Controller, has been employed with DeKalb Telephone Cooperative since 1988. Mrs. Brown started as an Accounting clerk and also Accounting Supervisor position before becoming the Controller, a position she has held since 1991. Prior to her employment at DTC, Mrs. Brown worked in the banking sector and also was a co-owner of an accounting and data processing firm.

Mrs. Brown is a graduate of Middle Tennessee State University with a Bachelor's of Science in Business Administration. She earned her CPA certificate and is a member of the Tennessee Society of CPA's and Upper Cumberland chapter of CPA's.

Ricky Gibbs, Cellular & Marketing Manager

Ricky Gibbs, Cellular & Marketing Manager has been employed with DeKalb Telephone Cooperatives for twenty years. Mr. Gibbs has served in various positions in the accounting department before becoming the Cellular & Marketing manager in 2004. Previously, Mr. Gibbs was an internal auditor for the James River Corporation.

Mr. Gibbs is a graduate of Tennessee Technological University in Cookeville, TN with a Bachelor of Science in Business Administration.

Sue Collins, Office Manager

Sue Collins, Office Manager, has been employed with DeKalb Telephone Cooperative since 1997. Ms Collins served as a assistant to the Office Manager and the Customer Service Supervisor before being promoted to Office Manager in 2009. Previously, Ms. Collins retired from Tennessee Department of Education with over thirty years experience.

Ms. Collins has served on the advisory Committee for Quintrex Data systems, is currently on the board for the Youth Leadership Opportunity Smith County and is a member of the Smith County Education committee.

Dale Johnson, Information Systems Manager

Dale Johnson, Information Systems Manager, has been employed with DeKalb Telephone Cooperative since 1994. Mr. Johnson was hired into the company as the Assistant Data Processing Manager. In 2006, Mr. Johnson was promoted to Information Systems Manager. Mr. Johnson started his telephony career in 1981 as a programmer trainee for Bledsoe Telephone Cooperative. Subsequently, he was promoted to Programmer/Analyst and then to acting Data Processing Manager.

Mr. Johnson holds a Bachelor's of Science degree in Computer Science from the University of Alabama. He also holds an Associates of Science degree from Chattanooga State Technical Community College.

Randy Bogle, Operations Manager

Randy Bogle Operations Manager, has been employed with DeKalb Telephone Cooperative since 1976. During his tenure Mr. Bogle has held the following positions: Lineman, Installer/Repairman, Combination Technician, Staking Engineer, Quality Assurance/Safety Coordinator. Mr. Bogle has been the Operations Manager since 1996.

Wayne Stuffie, Plant Manager

Wayne Stuffie, Plant Manager has been employed with DeKalb Telephone Cooperative since 2007. Mr Stuffie began his telecommunications career 27 years ago at an engineering technician with the Telecommunications branch at the Naval Surface Warfare Center in Crane, Indiana. Mr Stuffie was involved with switching and networking facilities and held top secret clearance. In 1999, Mr. Stuffie accepted a Network Design Engineer position with SBC/Ameritech(not AT&T). He subsequently assumed management of AT&T's Midwest DSL center. In April of 2007, Mr. Stuffie accepted his current position with DeKalb Telephone Cooperative.

Mr. Stuffie holds an Associate of Science degree in Electronics for IVTC in Evansville, Indiana. Additionally, Mr. Stuffie holds numerous technical certifications from the following companies: Tellabs, Alcatel, Octel, Data General, General Instrument, Sytek, Fujitsu, Northern Telecom and Tie Communications

EXHIBIT F

James L. Hall, Engineer

James L. Hall, joined DeKalb Telephone Cooperative in March 2009. Mr Hall accumulated extensive experience during his 16 year tenure as an outside plant engineer for Ladd Engineering Associates. In this capacity, Mr. Hall staked cable lines, designed cable schematics, gained knowledge producing and administering RUC Contracts, oversaw contractor installation of equipment at remote sites, and obtained federal, state and local permits for the installation of outside plant telecommunications equipment. Mr. Hall secured his Professional Engineering (PE) license in 1999.

Mr. Hall holds an Associate of Science degree in Electronics Engineering Technology from Nashville State Technical Institute. Additionally, Mr Hall holds a Bachelor of Science in Electrical Engineering from Tennessee Technological University.

TECHNICAL CAPABILITIES

LADD ENGINEERING ASSOCIATES, INC.

BACKGROUND:

The Ladd Companies began in the late 1920's as a land surveying operation. In 1938, E. J. Ladd and F. H. Landstreet formed a partnership, under the name of Ladd Engineering Company, providing engineering services for the WPA projects for municipalities and county governments, and entered the REA Electrical Program prior to World War II. During the War, Ladd's efforts were directed toward wartime engineering for housing programs and other public utilities development oriented toward support for the military. In the late 1940's the primary Ladd direction was toward Federal housing, municipal public works projects and the REA Electrical Program. With the inception of the REA Telephone Program in the early 1950's, Ladd grew toward two specific fields; Civil engineering and Telecommunications engineering.

PROFESSIONAL STAFF:

Ladd Engineering Associates, Inc. presently has a staff of approximately eighty (80) people. We have on our staff three (4) licensed Professional Engineers, one (1) licensed Land Surveyor, and two (2) Computer/Analysts, complimented by experienced Computer Aided Drafting (CAD) operators, office technicians, and field engineers, many of whom have experience in excess of twenty (20) years.

FACILITIES:

The main Ladd office is in Fort Payne, Alabama. Ladd owns two office buildings and several shops and warehouses in Fort Payne. The location is central to the Ladd service area (the Southeastern United States) and is convenient to a variety of interstate highways and airports. Ladd has field offices located in Alabama, Tennessee, and Georgia, and a branch office in Kentucky.

Ladd has an extensive investment in its vehicle fleet, computers, test equipment, and general office and field equipment, with no long-term debt.

ORGANIZATION:

Ladd Engineering Associates, Inc. was incorporated in Delaware in 1964. At the present time, Ladd is licensed in the states of Alabama, Florida, Georgia, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, and Virginia.

The Officers of the Corporation are as follows:

President: Charles M. Landstreet, Sr.

Vice President: B.G. Ashley

Secretary-Treasurer: Amelia J. Landstreet

SERVICES:

Ladd acts as an extension of the staff of a client utility, performing all, or some, of the following services:

Preliminary Investigations - Mapping, master planning, cost comparisons, feasibility studies, environmental reports, PSC data, assistance in securing funding

Design - Detailed design analysis, field staking, plans and specifications, contract documents for OSP, COE, LWT, DLC, etc.

Contractor and Vendor Selection - Contract qualification services, bid opening, or negotiations, proposal analysis, processing of contract documents.

Services During Construction and Installation - Conferences, coordination, on-site surveillance of work, quality monitoring, measurement for payment to contractor or vendor, P&S interpretation, testing, as-constructed markup, cut-over assistance

Plant Records - CAD or hand drafted maps, diagrams, schematics, interactive graphic-data, continuing property records

Continuing Service - General consulting, testing, operation analysis, regulatory agency assistance, etc.

TENNESSEE OPERATION:

Engineer-in-charge: B. G. (Jerry) Ashley, Vice-President
Tenn. Reg. Engineer #8275

Field Office: Smithville, TN

Tennessee Clients: Seven (7) telephone cooperatives
Four (4) telephone companies
One (1) CLEC
One (1) BellSouth Contracting Engineer

CONFIDENTIAL
FILED UNDER
SEAL

EXHIBIT
G

CONFIDENTIAL
FILED UNDER
SEAL

EXHIBIT
H

EXHIBIT

I

BEFORE THE TENNESSEE REGULATORY AUTHORITY
NASHVILLE, TENNESSEE

IN RE:

Petition of Advantage Cellular Systems,
Inc. for a
Certificate of Convenience and
Necessity

)
)
)
)
)

Docket No. _____

PRE-FILED TESTIMONY OF LESLIE GREER

I, Leslie Greer, do hereby testify as follows in support of the Petition of Advantage Cellular Systems, Inc. ("ACSI") To apply for a Certificate of Convenience and Necessity.

Q: Please state your full name, business address, and position.

A: My name is Leslie Greer. I am ACSI's Chief Executive Officer. My business address is Advantage Cellular Systems, Inc. 111 High Street, Alexandria, Tennessee 37012.

Q: Please briefly describe your duties.

A: As Chief Executive Officer, I am responsible for the oversight of the day to day operations of ACSI. This includes business development, budgeting, and approval and oversight of network upgrades.

Q: Please describe your business experience and educational background.

A: I am a 1990 Graduate of Christian Brothers University, in Memphis Tennessee. I started my telecommunications career as an Installer/Repairman at Millington Telephone in 1979. I served in several technical positions until moving into the business office in 1984. I was hired at Blackfoot Telephone in Missoula, Montana in 1991 as a computer programmer. I received several promotions and subsequently attained the position of Vice President – Customer Operations. I accepted the position of Assistant manager for Dekalb Telephone in May of 2003. In November of 2003, I became the CEO of DeKalb Telephone and its subsidiary, ACSI. Additionally, I have leadership experience in various industry groups: Past President – Tennessee Telecommunications Association, Current Board Chairman, Associated Network Partners Incorporated, Current Chairman Pro Tem, IRIS networks, Executive Committee Member – NTCA Government Affairs committee.

Q: Are all statements in ACSI's Petition true and correct to the best of your knowledge, information and belief?

A: Yes.

Q: Please describe the current corporate structure of ACSI.

A: ACSI is a wholly owned subsidiary of DeKalb Telephone Cooperative. The organization structure is depicted in Exhibit C of the petition.

Q: Does ACSI possess the requisite managerial, financial, and technical abilities to provide the services for which it has applied for authority?

A: Yes. ACSI possesses the requisite managerial, financial, and technical abilities to provide the services for which it has applied for authority. Together, ACSI's senior management group (Exhibit C) have decades of experience in the telecommunications industry which provides the necessary technical expertise to execute the company's business plan, to provide its proposed telecommunications services, and to operate and maintain ACSI's facilities.

Q: Please describe ACSI's financial qualifications.

A: ACSI has access to the financing and capital necessary to conduct its telecommunications operations as specified in its Petition. ACSI is profitable and maintains access to working capital necessary to fund its in-state operations. Financial information relating to ACSI is provided in Exhibit D of the petition which is CONFIDENTIAL AND PROPRIETARY.

Q: What services will ACSI offer?

A: ACSI will continue to offer all services presently provided by ACSI, including services not presently offered in the proposed service area, such as broadband.

Q: What is the proposed additional service area?

A: ACSI is requesting statewide service. However, initially ACSI will offer services contiguous to, and compatible with, its present service area of DeKalb, Smith and Wilson counties.

Q: Will ACSI offer service to all consumers within its service area?

A: Yes.

Q: Will the granting of a certificate of convenience and necessity to ACSI serve the public interest?

A: Yes. The granting of a certificate of convenience and necessity will serve the public interest because it will increase competition in the market for telecommunications services in the Tennessee, leading to competitive prices and more innovative service offerings. ACSI's proposed service offerings are based on the concept of bringing technologically advanced services to a broader base of Tennessee customers.

Q: Has ACSI or one of its affiliates ever been investigated or sanctioned by any regulatory authority for service or billing irregularities?

A: No.

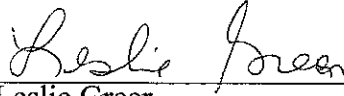
Q: Who is knowledgeable about ACSI's operations and will serve as ACSI's regulatory and customer service contact?

A: I will serve as such contact.

Q: Does this conclude your testimony?

A: Yes


I swear that the foregoing testimony is true and correct to the best of my knowledge.



Leslie Greer
CEO
Advantage Cellular Systems, Inc.

State of Tennessee
County of DeKalb

Subscribed and sworn to me this 1st day of April, 2009



Notary Public

My commission expires 5-25-2011

