

Judith A. Riley, J.D.

December 17, 2008

Overnight Delivery

Tennessee Regulatory Authority Telecommunications Division Attn: Lisa Foust 460 James Robertson Parkway Nashville, TN 37243-0505 (515) 741-2904

RE: Docket No. 08-00203

Application of Network Innovations, Inc. Application

Enclosed please find the information and additional documents requested in your letter of November 6, 2008.

Please acknowledge receipt of these documents by file stamping the duplicate letter of transmittal enclosed and returning it in the self-addressed stamped envelope included for this purpose.

Should there be any questions or additional information required, please do not hesitate to contact me at (405) 755-8177 ext. 25.

Sincerely,

Alicia G. McKay

Regulatory Agent

Enclosures

EXHIBIT – QUESTION #3 AFFIDAVIT

AFFIDAVIT

| STATE OF IL | LINOIS | § | |
|---------------|---|---------------------------|--|
| COUNTY OF | COOK | \$ \$ \$ | |
| I, Rick | A. Stern, being | g duly sworn, do hereb | y swear and affirm that; |
| 1. | | | licant, Network Innovations, Inc., and have on behalf of the Applicant. |
| 2. | will comply w | rith all applicable requi | Network Innovations, Inc. understands and rements of law, Rule, and Regulations of the Tennessee Regulatory Authority. |
| | | | fall Au Signature |
| | | | Rick Stern |
| SWORN TO A | AND SUBSCR | ABED before me on th | e 19th day of November 2008. |
| { NO | OFFICIAL SE DUISE JOY C TARY PUBLIC, STATE (COMMISSION EXPIRE | AVIRA SOFILLINOIS | Notary Public in and For the State of |
| My commission | on expires: | 4-16-2011 | |

EXHIBIT – QUESTION #4 BOND RIDER

TENNESSEE REGULATORY AUTHORITY

TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

| WHEREAS, Network Innovations | | |
|---|---|---|
| PREKEAS. | (the | "Principal"), luss |
| | or authority to provide telecommunications services in the State of Tenne | |
| required to lile this bond in order to obtain such | napter 4, Section 125(j) of the Tennessee Code Annotated, as amended, the authority and to secure the payment of any monetary sanction imposed in an see Code Annotated or the Consumer Telemarketing Act of 1990 by or out and | sy enforcement |
| WHEREAS, Washington Internat | ional Insurance Company | |
| (the "Surety"), a corporation licensed to do busing Insurance to engage in the surety business in thi | ness in the State of Tennessee and duly authorized by the Tennessee Con is state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated comply with the provisions of TiBe 65, Chapter 4, Section 125(j) of the Te | i, has agreed to |
| accordance with the provisions of Tennessee Codollars (\$20,000.00) lawful money of the United imposed against the Principal, its representative Tennessee Code Annotated or the Consumer Tourselves, our representatives, successors and a This bond shall become effective on the annual renewal period or portion thereof shall conthe liability of the Sorety shall not be cumulative bond shall not exceed Twenty Thousand Dolkars (| ne Principal and the Surety are held and firmly bound to the STATE OF TI de Annotated, Title 65. Chapter 4, Section 125(j), in the full amount of tw States of America to be used for the full and prompt payment of any montes, successors or assigns, in any enforcement proceeding brought under elemarketing. Act of 1990, by or on behalf of the TRA, for which oblig ssigns, each jointly and severally, firmly and unequivocally by these presents are day of Septembero 08 and shall be continuous; provided, howe stitute a new bond term. Regardless of the number of years this bond may rea, and the aggregate liability of the Surety for any and all claims, suits or act (\$20,000.00). The Surety may cancel this bond by giving thirty (30) days wertified mail, it being understood that the Surety shall not be relieved of his francellation. | renty thousand cetary sonction or Title 65 of gation we bind esents. ever, that each cemain in force, tions under this critten notice of |
| | | |
| PRINCIPAL | SURETY | |
| PRINCIPAL Network Innovations | SURETY | · Company |
| | | 2 Company |
| Network Innovations | SURETY Washington International Insurance Name of Surety | |
| Network Innovations | surery Washington International Insurance | |
| Network Innovations Name of Company authorized by the TRA | SURETY Washington International Insurance Name of Surety 1200 Arlington: Heights Rd., Ste. 4 | 400, Itasca, |

| State of Hlinois County of Cook | } | 883 |
|--|---|-----|
| On September therein, duly com | | |

8, before me, a Notary Public in and for said County and State, residing and sworn, personally appeared J. Spencer Miller

Washington International Insurance Company known to me to be Attorney-in-Fact of the corporation described in and that executed the within and foregoing instrument, and known to me to be the person who executed the said instrument in behalf of the said corporation, and he duly acknowledged to me that such corporation executed the same.

My Commission Expires Notary Public State of Illinois Ny Commission Expires Notary Public State of Illinois Ny Commission Expires 02/27/11

360212-6-66

NAS SURETY GROUP

NORTH AMERICAN SPECIALTY INSURANCE COMPANY WASHINTON INTERNATIONAL INSURANCE COMPANY

| By this rider to: | |
|---|--|
| Broker's Surety Bond Number: S-905 9567, by Network Innovations as principal change(2008: | • |
| Name: Change/Correction/Clarification: Net | work Innovations, Inc. |
| | |
| | Network Innovations, Inc. (Seal) (Principal Lub Um |
| | By: |
| | Name: Title: |
| | Title. |
| | The lates to the second of the |
| ACCEPTED: | Washington International Insurance Company |
| (Obligee) | (Seal) |
| Name: Title: | By: Marion In Nachus |
| Date: Nothing contained in this rider shall vary, alt provisions, agreements and limitations of the as stated above. | |
| | *************************************** |
| State of Illinois County of Cook ss: | |
| On November 21, 2008, before me, a Notary Puttherein, duly commissioned and sworn, personally appeared | blic in and for said County and State, residing Marion F. Narkus |
| known to me to be Attorney-in-Fact of Washington In | ternational Insurance Company |
| the corporation described in and that executed the within and | foregoing instrument, and known to me to be the person who executed |
| the said instrument in behalf of the said corporation, and he di | aly acknowledged to me that such corporation executed the same. |

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year stated in this certificate above.

"OFFICIAL SEAL

NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES 12/29/2010

My Commission Expires

360212-6-66

NAS SURETY GROUP

NORTH AMERICAN SPECIALTY INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY

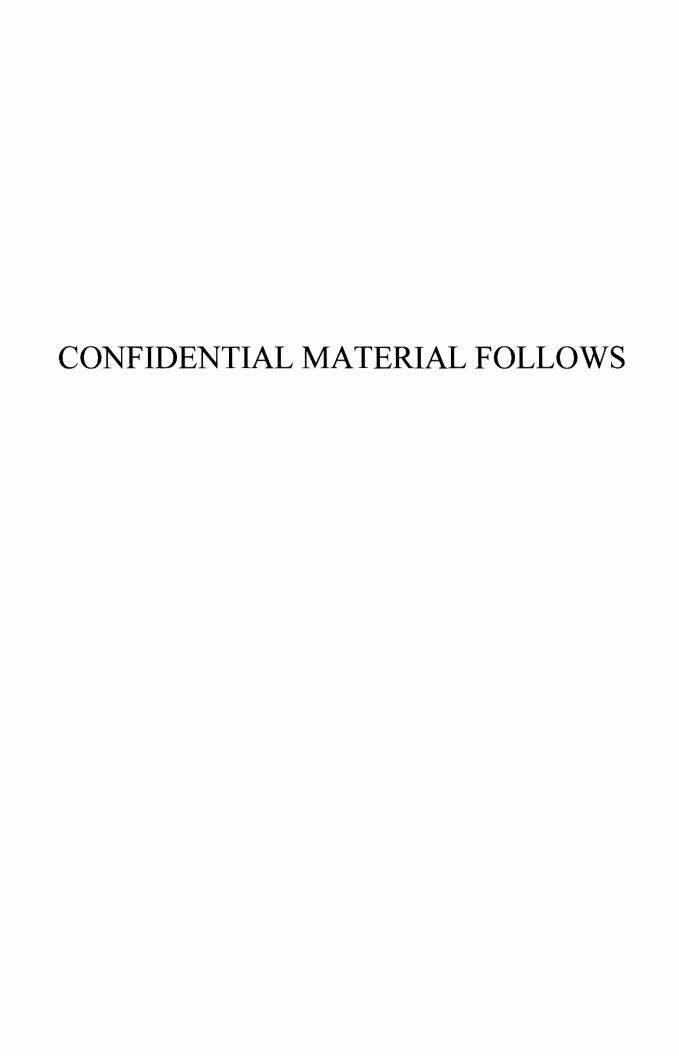
GENERAL POWER OF ATTORNEY

| KNOW ALL MEN BY THESE PRESENTS, THAT North American Specialty Insurance Company, a corporation duly organized and existing under laws of the State of New Hampshire, and having its principal office in the City of Manchester, New Hampshire, and Washington International Insurance Company, a corporation organized and existing under the laws of the State of New Hampshire and having its principal office in the City of Itasca, Illinois, each does hereby make, constitute and appoint: J. SPENCER MILLER, MARION F. NARKUS and MARK PHILLIP NAHN |
|--|
| JOINTLY OR SEVERALLY |
| Its true and lawful Attorney(s)-in-Fact, to make, execute, seal and deliver, for and on its behalf and as its act and deed, bonds or other writings obligatory in the nature of a bond on behalf of each of said Companies, as surety, on contracts of suretyship as are or may be required or permitted by law, regulation, contract or otherwise, provided that no bond or undertaking or contract or suretyship executed under this authority shall exceed the amount of: TWENTY-FIVE MILLION (\$25,000,000.00) DOLLARS |
| This Power of Attorney is granted and is signed by facsimile under and by the authority of the following Resolutions adopted by the Boards of Directors of both North American Specialty Insurance Company and Washington International Insurance Company at meetings duly called and held on the 24th of March, 2000: |
| "RESOLVED, that any two of the Presidents, any Managing Director, any Senior Vice President, any Vice President, any Assistant Vice President, the Secretary or any Assistant Secretary be, and each or any of them hereby is authorized to execute a Power of Attorney qualifying the attorney named in the given Power of Attorney to execute on behalf of the Company bonds, undertakings and all contracts of surety, and that each or any of them hereby is authorized to attest to the execution of any such Power of Attorney and to attach therein the seal of the Company; and it is |
| FURTHER RESOLVED, that the signature of such officers and the seal of the Company may be affixed to any such Power of Attorney or to any certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be binding upon the Company when so affixed and in the future with regard to any bond, undertaking or contract of surety to which it is attached." |
| By Steven P. Anderson, President & Chief Executive Officer of Washington International Insurance Company & Senior Vice President of North American Specialty Insurance Company By David M. Layman, Senior Vice President of North American Specialty Insurance Company & Vice President of North American Specialty Insurance Company |
| IN WITNESS WHEREOF, North American Specialty Insurance Company and Washington International Insurance Company have caused their official seals to be hereunto affixed, and these presents to be signed by their authorized officers this 30th day of September, 2008. |
| North American Specialty Insurance Company Washington International Insurance Company |
| State of Illinois County of Du Page ss: |
| On this 30th day of September, 2008, before me, a Notary Public personally appeared Steven P. Anderson, President and CEO of Washington International Insurance Company and Senior Vice President of North American Specialty Insurance Company and David M. Layman, Senior Vice President of Washington International Insurance Company and Vice President of North American Specialty Insurance Company, personally known to me, who being by me duly sworn, acknowledged that they signed the above Power of Attorney as officers of and acknowledged said instrument to be the voluntary act and deed of their respective companies. |
| OFFICIAL SEAL" DONNA D. SKLENS Notary Public, State of Illinois My Commission Expires 10/06/2011 Donna D. Sklens, Notary Public |
| I, <u>James A. Carpenter</u> , the duly elected <u>Assistant Secretary</u> of North American Specialty Insurance Company and Washington International Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney given by said North American Specialty Insurance Company and Washington International Insurance Company, which is still in full force and effect. |
| IN WITNESS WHEREOF, I have set my hand and affixed the seals of the Companies this $21st$ day of November, 20 08 |
| James A. Cupenter |

EXHIBIT – QUESTION #5 NOTARIZED ACKNOWLEDGEMENT

ACKNOWLEDGMENT OF PRINCIPAL

| STATE OF ILLINOIS COUNTY OF COOK | Movember analysis | | |
|--|--|--|--|
| Before me, a Notary Public of the Stat with whom I am personally acquainted and who bond on behalf ofNetwork Innovations, Inc. | , upon oath, acknow | ledged himself to be the ind | ividual who executed the foregoing |
| WITNESS my hand and seal this 19- | th day of Nove | mber . 20 <u>08</u> . | OFFICIAL SEAL LOUISE JOY CAVIRA |
| My Commission Expires: | | | NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES 4-16-2011 |
| April 16 , 20 11 | | Notary Public | 2 |
| ACKNOW | LEDGMENT OF S | SURETY | |
| STATE OF TENNESSEE COUNTY OF | | | |
| Before me, a Notary Public of the State with whom I am personally acquainted foregoing bond on behalf of State of Tennessee and duly authorized by the I pursuant to Title 56, Chapter 2 of the Tenness executed the foregoing bond, by signing the national state of the I can be seen to be significant to Title 56. | I and who, upon oat the w rennessee Commissee Code Annotated | h, acknowledged himself to ithin named Surety, a corpo- sioner of Insurance to engage, and that he as such an ind | be the individual who executed the ration licensed to do business in the ge in the surety business in this state dividual being authorized to do so, |
| WITNESS my hand and seal this | day of | , 20 | |
| My Commission Expires: | | | |
| , 2000 | | | |
| | | Notary Public | |
| | AL AND INDORS | | A and in a section of the section of |
| This is to certify that I have examined the fore sureties on the same are good and worth the pauthority, State of Tennessee, this | penalty thereof, and | I that the same has been fil | |
| | Name | : | |



Network Innovations, Inc. Balance Sheet (1) As of the Year Ending December 31, 2005

| | 2005 |
|----------------------------|-----------|
| Cash | 591,229 |
| Accounts Receivable | 247,533 |
| Current Assets | 838,762 |
| Net Fixed Assets | 50,232 |
| Total Assets | 888,994 |
| Accounts Payable | 206,392 |
| Accrued Payables | 21,463 |
| Revolving Credit | 193,135 |
| Taxes Payable | 111,879 |
| Deferred Revenue | 12,753 |
| Current Liabilities | 545,623 |
| Long-Term Debt | 19,652 |
| Total Liabilities | 565,274 |
| Partners' Equity | (569,763) |
| Retained Earnings | 893,482 |
| Total Equity | 323,720 |
| Total Liabilities & Equity | 888,994 |

⁽¹⁾ Results were produced based on Modified Cash Accounting

Network Innovations, Inc. Income Statement (1) For the Year Ending December 31, 2005

| | 2005 |
|-----------------------|-----------|
| Revenues | 3,402,576 |
| Cost of Goods Sold | 2,021,026 |
| Gross Profit | 1,381,550 |
| Compensation | 380,413 |
| Professional Services | 51,799 |
| Travel & Expenses | 35,265 |
| Occupancy | 31,089 |
| Sales & Marketing | 25,071 |
| Fees & Services | 81,460 |
| Depreciation | 5,166 |
| Operating Expenses | 610,262 |
| Operating Income | 771,288 |
| Other Income | 9,975 |
| Interest Expense | 1,156 |
| Net Other Income | 8,818 |
| Pre-Tax Income | 780,106 |

⁽¹⁾ Results were produced based on Modified Cash Accounting

Network Innovations, Inc. Statement of Cash Flows For the Year Ending December 31, 2005

| | For the Year Ended December 31, 2005 | |
|---|---|-----------|
| OPERATING ACTIVITIES | | |
| Net Incom | \$ | 780,106 |
| Depreciation | | 5,166 |
| | | 785,272 |
| Adjustments to reconcile Net Income to net cash provided by operations: | | |
| Accounts Receivable | | (247,533) |
| Accounts Payable | | 198,448 |
| Accrued Payables | | 19,407 |
| Revolving Credit | | 193,135 |
| Carrier Taxes Payable | | 103,431 |
| Deferred Revenue | | 12,753 |
| Net cash provided by Operating Activities | | 1,064,913 |
| INVESTING ACTIVITIES | | |
| Net cash provided by Investing Activities | | (44,944) |
| FINANCING ACTIVITIES | | |
| Long-Term Debt | | (6,138) |
| Partners' Equity | | (529,276) |
| Net cash provided by Financing Activities | | (535,413) |
| NET CASH INCREASE FOR THE PERIOD | - | 484,556 |
| Cash at beginning of period | | 106,673 |
| Cash at end of period | <u> </u> | 591,229 |
| Cash at end of period | <u>Ψ</u> | |

Network Innovations, Inc. Balance Sheet

As of the Fiscal Year Ended December 31, 2006

| | | 2006 |
|----------------------------|----|--------------|
| ASSETS | | |
| Current Assets | | |
| Cash | \$ | 633,608 |
| Accounts Receivable | | 581,509 |
| Accrued Receivables | | 98,962 |
| Prepaid Expense | | 10,124 |
| Tepara Expense | | 1,324,202 |
| Total Current Assets | | 79,935 |
| Fixed Assets | | 131300 |
| Fixed Assets | | \$ 1,404,137 |
| TOTAL ASSETS | _ | |
| LIABILITIES & EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | \$ | 524,290 |
| Accrued Liabilities | | 73,547 |
| Dispute Reserve | | 64,668 |
| Payroll Liabilities | | 24,493 |
| Customer Deposits | | 1,168 |
| Telecom Taxes Payable | | 458,835 |
| Carrier Taxes Payable | | (86,394) |
| Agent Commissions Payable | | 114,405 |
| Revolving Credit | | 150,317 |
| Current Portion of LT Debt | | 6,174 |
| Total Current Liabilities | | 1,331,503 |
| Long Term Liabilities | | |
| Long-Term Liabilities | | 6,603 |
| Total Liabilities | | 1,338,106 |
| Equity | | |
| Equity | | (1,350,373) |
| Retained Earnings | | 843,084 |
| Net Income | | 573,320 |
| Total Equity | | 66,031 |
| TOTAL LIABILITIES & EQUITY | | \$ 1,404,137 |

Network Innovations, Inc.

Income Statement For the Fiscal Year Ending December 31, 2006

| | 2006 |
|-----------------------|-----------|
| Revenues | 8,661,164 |
| Cost of Goods Sold | 6,101,187 |
| Gross Profit | 2,559,977 |
| Expense | |
| Compensation | 1,333,288 |
| Professional Services | 129,307 |
| Travel & Expense | 44,755 |
| Occupancy | 134,553 |
| Sales & Marketing | 65,791 |
| Fees & Services | 207,697 |
| Bad debt | 90,718 |
| Depreciation | 17,325 |
| Total Expense | 2,023,434 |
| Operating Income | 536,543 |
| Other Income/Expense | |
| Other Income | |
| Other Income | 13,888 |
| Dividend Income | 36,296 |
| Interest Income | 1,027 |
| Total Other Income | 51,211 |
| Other Expense | |
| Interest Expense | 14,433 |
| Total Other Expense | 14,433 |
| Net Other Income | 36,778 |
| Net Income | 573,321 |

Network Innovations, Inc.

Statement of Cash Flows
For the Fiscal Year Ending December 31, 2006

| OPERATING ACTIVITIES | |
|---|------------|
| Net Income | \$ |
| Depreciation | 17,325 |
| | 590,646 |
| Adjustments to reconcile Net Income to net cash provided by operations: | |
| Accounts Receivable | (357,678) |
| Accrued Receivables | 5,883 |
| Prepaid Expense | (10,124) |
| Accounts Payable | 307,950 |
| Accrued Liabilities | (18,899) |
| Dispute Reserve | 62,269 |
| Payroll Liabilities | 24,493 |
| Customer Deposits | (11,585) |
| Telecom Taxes Payable | 328,568 |
| Carrier Taxes Payable | (67,884) |
| Agent Commissions Payable | 63,227 |
| Revolving Credit | (5,817) |
| Current Portion of LT Debt | 306 |
| Net cash provided by Operating Activities | 911,356 |
| INVESTING ACTIVITIES | |
| Net cash provided by Investing Activities | (44,439) |
| FINANCING ACTIVITIES | |
| Long-Term Liabilities | (6,703) |
| Equity | (797,672) |
| Net cash provided by Financing Activities | (804,375) |
| NET CASH INCREASE FOR THE PERIOD | 62,542 |
| Cash at beginning of period | 571,066 |
| Cash at end of period | \$ 633,608 |

NETWORK INNOVATIONS Balance Sheet For the Year Ending December 31, 2007

| Cash | \$ 1,531,549 |
|----------------------------|---------------------|
| Accounts Receivable | 698,709 |
| Vendor Deposits | 182,945 |
| Other Current Assets | 127,705 |
| Current Assets | 2,540,907 |
| Net Fixed Assets | 214,463 |
| Total Assets | 2,755,370 |
| Accounts Payable | 1,201,843 |
| Accrued Payables | 527,174 |
| Revolving Credit | 390,761 |
| Taxes Payable | (13,768) |
| Unearned Revenue | · • |
| Customer Deposits | 275,884 |
| Current Portion of LT Debt | - |
| Current Liabilities | 2,381,893 |
| Long-Term Debt | |
| Total Liabilities | 2,381,893 |
| Owners' Equity | (324,907) |
| Retained Earnings | `698,38 5 |
| Total Equity | 373,477 |
| Total Liabilities & Equity | \$ 2,755,370 |

NETWORK INNOVATIONS Income Statement For the Year Ending December 31, 2007

2007

| Revenues Cost of Goods Sold Gross Profit | \$ 16,966,629 12,691,057 4,275,572 |
|--|--|
| Compensation Professional Services | 2,946,946 235,539 |
| Travel & Expenses | 52,943 |
| Occupancy | 179,175 |
| Sales & Marketing | 117,763 |
| Fees & Services | 278,850 |
| Bad Debt | 201,900 |
| Depreciation | 22,918 |
| Operating Expenses | 4,036,033 |
| Operating income | 239,538 |
| Other Income | 60,050 |
| Interest Expense | 410 |
| Net Other Income | 59,640 |
| Net Income | \$ 299,178 |

NETWORK INNOVATIONS Statement of Cash Flows For the Year Ending December 31, 2007

| | 2007 |
|---|-----------------|
| OPERATING ACTIVITIES | |
| Net Incom | \$ 299,178 |
| Depreciation | 22,918 |
| | 322,096 |
| Adjustments to reconcile Net income to net cash provided by operations: | |
| Accounts Receivable | (121,709) |
| Vendor Deposits | (112,091) |
| Other Current Assets | (113,072) |
| Accounts Payable | 677,553 |
| Accrued Payables | 402,667 |
| Revolving Credit | 240,444 |
| Taxes Payable | (383,998) |
| Current Portion of LT Debt | 0 |
| Unearned Revenue | (66,703) |
| Customer Deposits | 157,395 |
| Net cash provided by Operating Activities | 1,002,580 |
| INVESTING ACTIVITIES Net cash provided by investing Activities | (157,295) |
| FINANCING ACTIVITIES | |
| Long-Term Debt | (12,777) |
| Owners' Equity | 65,433 |
| Net cash provided by Financing Activities | 52,656 |
| NET CASH INCREASE FOR THE PERIOD | 897,941 |
| Cash at beginning of period | 633,608 |
| Cash at end of period | \$ 1,531,549 |