## BEFORE THE TENNESSEE REGULATORY AUTHORITY NASHVILLE, TENNESSEE

filed electronically 10/15/08

IN	

PETITION OF ATMOS ENERGY CORPORATION FOR APPROVAL OF	)	
ADJUSTMENT OF ITS RATES AND REFISED TARIFF	)	<b>DOCKET NO. 08-</b> 00197

## PETITION FOR RATE CHANGE

Pursuant to Tennessee Code Annotated § 65-5-203 and the Rules of the Tennessee Regulatory Authority ("TRA" or "Authority"), Atmos Energy Corporation, a Texas corporation, ("Atmos" or the "Company") respectfully requests that the TRA approve its Petition for an adjustment in its rates and charges for natural gas service for the purpose of obtaining a general increase in its rates and for authority to place into effect revised tariffs.

In support of this Petition, Atmos submits the following:

1. Full name and address of the principal place of business of the Company are:

Atmos Energy Corporation 5430 LBJ Frwy S1800 Dallas, TX 75240

2. All correspondence and communications with respect to this Petition should be sent to the following:

Patricia Childers
Vice President
Rates & Regulatory Affairs
Mid-States Division
Atmos Energy Corporation
810 Crescent Centre Drive, Ste. 600
Franklin, TN 37067-6226

William T. Ramsey, Esq. A. Scott Ross, Esq. Neal & Harwell, PLC 2000 One Nashville Place 150 Fourth Avenue North Nashville, TN 37219-2498

Douglas C. Walther Associate General Counsel Atmos Energy Corporation P.O. Box 650205 Dallas, TX 75265-0205

- 3. Atmos' Kentucky/Mid-States Division serves customers in Tennessee, Kentucky, Missouri, Virginia, Georgia, Illinois, and Iowa. This Division provides natural gas service to approximately 475,000 customers across those seven states. Atmos serves approximately 129,000 residential, commercial, and industrial customers in Tennessee. The Company has a Tennessee-based work force of over 200 employees including approximately 30 employees in the Mid-States division office in Cool Springs. The Atmos utility plant in Tennessee includes over 3,000 miles of transmission and distribution lines. A map of Atmos' Tennessee service territory is included as Schedule JKA-1 to the testimony of Division President Kevin Akers. Atmos is a public utility pursuant to the laws of the State of Tennessee, and its public utility operations are subject to the jurisdiction of this Authority.
- 4. The Company's current rates were established by the TRA in Docket No. 07-00105. That case was filed on May 4, 2007. The TRA ultimately approved a settlement in the case, and new rates became effective November 4, 2007. In accordance with the settlement agreement and the TRA's Order, the 2007 rates were designed to produce a revenue increase in the amount of \$3,990,000. Prior to the 2007 rate case, the Company's last increase in Tennessee was in 1995.

- 5. Atmos' existing rates for natural gas service are not adequate to permit it an opportunity to recover its reasonable operating costs and to earn a fair and reasonable rate of return on its investment. The Company has a revenue deficiency of \$6,288,571 at current rates. In order for Atmos to maintain its facilities and provide services in accordance with the reasonable requirements of its customers and the requirements of the TRA, attract capital on terms which are reasonable, attract and maintain investors, and to produce a reasonable rate of return for its stockholders, Atmos must be granted a general increase in its rates.
- 6. Although Atmos operates very efficiently, it is not achieving a fair return on its investments with the rates currently in effect. The Company's indicated return on equity, as of June 30, 2008, was 7.67%. Such a return is not fair and reasonable and is confiscatory. It falls substantially below the Company's allowed return on equity of 10.48%, as approved in Docket No. 07-00105.
- 7. Atmos seeks approval of an increase in revenues of approximately \$6.3 million. The increase to the bill of an average residential customer at current gas prices would be approximately \$2.40 per month.
- 8. The requested rate increase would provide a projected rate of return of 8.99% on a projected total rate base of \$191,039,508, and a rate of return on projected common equity of 11.7%.
- 9. Atmos makes every effort to provide services as efficiently as possible and is proud of its reputation as one of the lowest cost providers of natural gas in the United States. Nonetheless, changing market conditions and increasing costs have caused the existing rates to produce inadequate revenues. Historically, growth through the addition of new residential and commercial gas customers has been sufficient to overcome declining per-customer gas usage due

to energy conservation and more efficient homes and appliances. More recently, however, the Company has seen a significant decline in customer additions caused by the weakening economy, and a resulting loss in revenue.

10. In keeping with the approach approved in Docket No. 07-00105, the Company proposes to spread the rate increase among the various customer classes proportionately based on the attrition period revenues of each rate schedule. The rate increase should be divided between fixed customer charge and the volumetric rate components as more specifically set forth in the testimony submitted herewith.

11. In support of this Petition, Atmos has submitted the following testimony and exhibits:

Witness Name	Exhibit No.	Description	
Akers, John K.	JKA-1	Map of Atmos' Tennessee service territory	
Childers, Patricia J.	PJC -1	Test Period Margin	
	PJC - 2	Attrition Period Margin	
	PJC - 3	Present vs Proposed Rates	
	PJC - 4	Proposed Tariff(red-lined version)	
Meziere, Daniel M.	DMM-1	2008 Cost Allocation Manual	
Napier, Earnest B.	None		
Petersen, Thomas H.	THP-1	Cost of Service and Revenue Deficiency	
	THP-2	Summary of Revenue at Present Rates	
	THP-3	Cost of Gas	
	THP-4	O&M Expense for Attrition Period	
	THP-5	Taxes other than income taxes for Attrition Period	
	THP-6	Depreciation and Amortization Expense	
	THP-7	Rate Base and Return 13 month average for Attrition Period	
	THP-8	State excise and federal income taxes for Attrition Period	
	THP-9	Overall Cost of Capital	
	THP-10	Rate of Return for Attrition Period	
	THP-CWC1 A	Cash working capital lead/lag analysis for Attrition Period	
	THP-CWC1 B	Cash working capital lead/lag analysis for Test Period	
	THP-CWC2	Revenue Lag Study for Test Period	
	THP-CWC3	Lag relating to purchased gas cost	
	THP-CWC4	Payroll expense lag	

	THP-CWC5	Other O&M expense payment lag	
	THP-CWC6	Lag relating to taxes other than income taxes	
	THP-CWC7	Lag relating to federal income taxes	
	THP-CWC8	Lag relating to state excise taxes	
	THP-CWC9	Lag relating to interest payments on long term debt	
	Mid-States GO Depr study	General office Depreciation Study	
Sherwood, Laurie M.	LMS-1	Weighted average cost of long term debt for Test Period.	
	LMS-2	Projected cost of long term debt for the Attrition Period	
	LMS-3	Projected cost of short term debt for the Attrition Period	
Vander Weide, James H.	JVW-1, Schedule 1	Summary of Discounted Cash Flow Analysis for Natural Gas Companies	
	JVW-1, Schedule 2	Comparison of the DCF Expected Return on an Investment in Natural Gas Companies to the Interest Rate on Moody's A-Rated Utility Bonds	
	JVW-1, Schedule 3	Comparative Returns on S&P 500 Stock Index and Moody's A-Rated Bonds 1937—2008	
	JVW-1, Schedule 4	Comparative Returns on S&P Utility Stock Index and Moody's A-Rated Bonds 1937—2008	
	JVW-1, Schedule 5	Using the Arithmetic Mean to Estimate the Cost of Equity Capital	
	JVW-1, Schedule 6	Calculation of Capital Asset Pricing Model Cost of Equity Using the Ibbotson® SBBI® 7.1 Percent Risk Premium	
	JVW-1, Schedule 7	Calculation of Capital Asset Pricing Model Cost of Equity Using DCF Estimate of the Expected Rate of Return on the Market Portfolio	
	Appendix 1	Qualifications of James H. Vander Weide	
	Appendix 2	Derivation of the Quarterly DCF Model	
	Appendix 3	Adjusting for Flotation Costs in Determining a Public Utility's Allowed Rate of Return on Equity	
	Appendix 4	Ex Ante Risk Premium Method	
	Appendix 5	Ex Post Risk Premium Method	
		Summary of total operating expenses - Test Period and	
Waller, Gregory K.	GKW-1	Attrition Period	
	GKW-2	O&M expense by cost element	
	GKW-3	Summary of taxes other than income taxes	
	GKW-4	Depreciation summary	

## WHEREFORE, Atmos Prays:

- 1. That Notice be issued and a hearing be set regarding the Petition;
- 2. That the Authority find that the existing rates of Atmos Energy are inadequate and that the rates proposed by the Company are fair, just and reasonable and in the public interest;
- 3. That the Authority approve Atmos' revised tariff implementing the proposed rates, filed as PJC-4, to become effective on April 15, 2009.
  - 4. That Atmos be granted such other and/or further relief as may be warranted.

Respectfully submitted,

Atmos Energy Corporation

By:

William T. Ramsey, #9245

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