Lance J.M. Steinhart, P.C.

Attorney At Law 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005

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July 25, 2008

VIA OVERNIGHT MAIL

Honorable Jones, Chairman Attn: Sharla Dillon, Dockets Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-9021 (615) 741-3939

Docket No. 08-00141

Re:

Swiftel, LLC

Dear Ms. Dillon:

Enclosed please find for filing an original and four (4) copies of Swiftel, LLC' Application for a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange Telecommunications Services in Tennessee. I have also enclosed a check in the amount of \$75.00 payable to the "Tennessee Regulatory Authority" for the filing fee and a CD-ROM containing an electronic copy of this filing.

APPLICANT HAS ALSO ENCLOSED ONE COPY OF ITS FINANCIAL INFORMATION IN A SEPARATE ENVELOPE AND HEREBY RESPECTFULLY REQUESTS CONFIDENTIAL TREATMENT OF THE ENCLOSED FINANCIAL INFORMATION THAT CONTAINS CONFIDENTIAL AND PROPRIETARY INFORMATION. APPLICANT EXPECTS THAT THIS INFORMATION WILL BE RESTRICTED TO COUNSEL, AGENTS AND EMPLOYEES WHO ARE SPECIFICALLY ASSIGNED TO THIS APPLICATION BY THE COMMISSION.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope. If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me. Thank you.

Respectfully submitted

Lance J.M. Steinhart

Attorney for Swiftel, LLC

Enclosures

cc: Angie M. Watson (w/enc)

SWIFTEL LLC Bank of America 1917	Seventy five dollars — Dollars — Dollars — Dollars (Mano kacilty) susseller	
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STATE OF TENNESSEE BEFORE THE TENNESSEE PUBLIC SERVICE COMMISSION

In re:)
Application of Swiftel, LLC)))
For a Certificate of Public Convenience and Necessity to Provide Competing Local Exchange Telecommunications Services)) DOCKET NO.))))

APPLICATION OF SWIFTEL, LLC FOR AUTHORITY TO PROVIDE COMPETING LOCAL EXCHANGE SERVICE

Swiftel, LLC ("Swiftel" or "Applicant"), pursuant to T.C.A. § § 65-2-103, 65-2-102 and 65-4-201; Section 253 of the Federal Telecommunications Act of 1996; and Section 1220-4-8-.04 of the Rules of the Tennessee Public Service Commission Division of Public Utilities, respectfully submits this Application for Authority to Provide Competing Local Exchange Telecommunications Services, including exchange access telecommunications services, within in the State of Tennessee.

Swiftel intends to offer local exchange service to residential customers throughout the state. Applicant intends to provide local exchange service to customers located in non-rural local exchange carriers' service areas of Tennessee. Should its Application be granted, Swiftel plans to commence offering service after the establishment of the appropriate and necessary resale and interconnection arrangements with the incumbent Local Exchange Carriers ("LECs"). Initially, Applicant will be negotiating an interconnection/resale agreement with AT&T/BellSouth to provide local service.

In support of its Application, Swiftel submits the following:

I. <u>Introduction</u>

 The full name and address of the Applicant are: Swiftel, LLC
 811 West Garden Street
 Pensacola, Florida 32501

The following is a list of applicant's corporate officers and directors:

Officers:

Angie M. Watson Lenny Solt President Vice-President

Directors:

None, Limited Liability Company

The above-named individuals can be reached at: Swiftel, LLC 811 West Garden Street, Pensacola, Florida 32501 Telephone: (813) 915-6201

Applicant is currently authorized to provide local exchange services in Alabama, Florida, Kentucky, Montana, Oregon and Washington. Applicant has not been denied authority for any of the services for which it seeks authority in this Application. The name, address and telephone number of a Tennessee contact person responsible for and knowledgeable about Applicant's operations are:

Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501 (813) 915-6201 The name, address and telephone number of a person responsible for repair and maintenance (customer service) are:

Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501 (813) 915-6201 (866) 744-0946 (toll-free customer service)

2. All correspondence, notices, inquiries and other communications regarding this Application should be directed to:

Lance J.M. Steinhart
Lance J.M Steinhart, PC
1720 Windward Concourse
Suite 115
Alpharetta, Georgia 30005
(770) 232-9200 (Phone)
(770) 232-9208 (Facsimile)
lsteinhart@telecomcounsel.com (E-mail)

- 3. In support of this Application, the following exhibits are attached hereto:
 - a. Exhibit A Swiftel's Articles of Organization filed with the Secretary of State for the State of Florida;
 - b. Exhibit B Swiftel's Certificate of Authority to Operate in Tennessee as a Foreign Corporation;
 - c. Exhibit C Swiftel's Balance Sheet as of May 28, 2008 and Profit and Loss Statement from January through March 2008, which are being filed in a separate sealed envelope as "Confidential"
 - d. Exhibit D Biographies of selected Swiftel management.
 - e. Exhibit E Corporate Organization Chart
 - f. Exhibit F IntraLATA Presubscription Implementation Plan
 - g. Exhibit G Small and Minority-Owned Telecommunications Business Participation Plan
 - h. Exhibit H Pre-Filed Testimony
 - i. Exhibit I Numbering Issues & Tennessee Specific Operational Issues
 - j. Exhibit J Bond or Letter of Credit
 - k. Exhibit K Tariffs

II. Description of the Applicant

1. General Information

Applicant is a Florida Limted Liability Company, which was formed on August 18, 2006. The company is headquartered at 811 West Garden Street, Pensacola, Florida 32501. The company is authorized to transact business in the State of Tennessee. There are no offices in Tennessee.

2. Customer Service

Applicant's customer service department may be contacted via a toll-free number, (866) 744-0946, or a local number. The Company will maintain a Customer Service Department exclusively for Customer's questions, requests for service, complaints and trouble handling. The Company's Customer Service address and toll free number(s) will be printed on the Customer's bill. The Customer Service Department will be located at 811 West Garden Street, Pensacola, Florida 32501.

Office Hours- Excluding holidays, Customer Service Representatives will be available 8:00 AM to 5:00 PM standard time Monday through Friday. After hours, and on holidays, Customers will be automatically forwarded to an answering service for messaging and paging.

Complaint Procedures-The Customer shall pose any inquiries or disputes directly to the Company for resolution. Written communications should be directed to the Company's Customer Service department. All undisputed portions of any outstanding balance due are to be paid while resolution of the inquiry or dispute is pending. The Company will investigate a Customer inquiry or dispute and report the findings to the Customer. If the Company finds its actions to be consistent with its Tariff, the Company will inform the Customer of its no fault

finding and require full payment of any outstanding balance due. If the Customer is not satisfied with the Company's resolution of an inquiry or dispute, the Customer may refer the matter to the Commission for determination.

III. Swiftel Possesses the Technical, Managerial and Financial Expertise Necessary to Provide Local Exchange Service

Swiftel possesses the requisite technical, financial and managerial capabilities to operate as a competitive telecommunications provider. These capabilities are explained in detail below.

1. Financial Qualifications

Swiftel is financially able to provide the services proposed in its tariff as evidenced by its Balance Sheet as of May 28, 2008 and Profit and Loss Statement from January through March 2008.

2. Managerial Qualifications

Swiftel's senior management team is highly skilled, and has had extensive experience in the telecommunications industry. Using this expertise, Swiftel's management team has developed innovative marketing and customer care programs, and provides its customers with high quality advanced services at competitive rates. Swiftel has extensive experience in the technical, managerial, and financial aspects of the telecommunications industry.

3. Technical Qualifications and Proposed Service Area

Applicant's key management personnel have significant business and telecommunications experience. Applicant is currently authorized to provide local exchange services in Alabama, Florida, Kentucky, Montana, Oregon and Washington. Applicant has not been denied authority for any of the services for which it seeks authority in this Application. Applicant is currently providing service in Alabama, Florida, Kentucky, Montana, Oregon and Washington. No formal complaints have been filed against Applicant or any of its affiliates by any state or federal agency.

Swiftel will initially resell services and provide service using unbundled network elements obtained through commercial and interconnection agreements, utilizing the facilities of the existing LECs or other competitive carriers that presently serve Tennessee. The company has no plans to install facilities in the State of Tennessee.

The Applicant proposes to offer its services throughout the State of Tennessee in non-rural areas, specifically targeting Nashville, Knoxville, Memphis and Chattanooga. These areas are currently being served by Bellsouth/AT&T and Embarq, which are designated open to competition.

As the foregoing illustrates, Swiftel possesses considerable telecommunications expertise. Applicant will also rely upon the technical expertise and telecommunications experience of its underlying carriers. Thus, Swiftel is technically qualified to provide local exchange telecommunications services in Tennessee. Applicant also is willing to adhere to all applicable Commission policies, rules and orders.

IV. Approval of Swiftel's Application is in the Public Interest

Granting Swiftel's Application is consistent with the public interest, and, in that regard Applicant makes the following representations to the Commission:

- a. Applicant possesses the technical, financial, and managerial resources sufficient to provide the services requested;
- b. Applicant's services will meet the service standards required by the Commission;
- c. The provision of services by Applicant will not adversely impact the availability of affordable local exchange service;
- d. Applicant, to the extent it is required to do so by the Commission, will participate in the support of universally available telephone service at affordable rates; and,
- e. The provision of local exchange services by Applicant will not adversely impact the public interest.

The demands of a competitive market are a better means to achieve affordability and quality of service than a monopoly environment. As competitors vie for market share, they will compete based upon price, innovation and customer service.

Those providers that offer consumers the most cost effective products will gain market share. In contrast, providers whose products do not meet the needs of consumers will lose market share and may ultimately, be eliminated from the industry.

Additionally, Swiftel's entry into the local exchange markets will not unreasonably prejudice or disadvantage any telephone service providers. Incumbent local exchange carriers presently serve a large majority of the local exchange customers in Tennessee. The major advantages of incumbency (i.e., ownership of the existing local network as well as access to, and long-standing relationships with, every local customer) constitute a substantial obstacle to new entrants. Moreover, exchange services competition will stimulate the demand for the services supplied by all local service carriers, including those of the incumbent LECs. Thus, in a competitive market, there will be increased potential for such LECs to generate higher revenues. Additionally, in a competitive market, incumbent providers will have market incentives to improve the efficiency of their operations, thereby reducing their costs and ultimately their profit margins.

In this regard, approval of this Application is clearly in the public interest.

V. <u>Description of Services Offered</u>

Swiftel expects to offer a full array of local exchange services to both business and residential customers, including the following:

Local Exchange:

- A. Local Exchange Services for residential customers that will enable customers to originate and terminate local calls in the local calling area served by other LECs, including local dial tone and custom calling features.
- B. Switched local exchange services, including basic service, trunks, carrier access, and any other switched local services that currently exist or will exist in the future.
- C. Non-switched local services (e.g., private line) that currently exist or will exist in the future.
- D. Centrex and/or Centrex-like services that currently exist or will exist in the future.
- E. Digital subscriber line, ISDN, and other high capacity services.

In addition to the services listed above, Swiftel, through interconnection with other carriers, will offer dual-party relay services, 9-1-1 Emergency Services, directory assistance and operator assisted calls, lifeline, and toll-free calling.

The Applicant's IntraLATA Presubscription Implementation Plan is attached hereto as Exhibit F. Applicant's proposed tariff is attached hereto as Exhibit K.

VI. Waivers and Regulatory Compliance

Swiftel requests that the Commission grant it a waiver of those regulatory requirements inapplicable to competitive local service resellers such as Financial Record-Keeping System pursuant to Tennessee Rules and Regulation 1220-4-1-.11(1). Such rules are not appropriate or necessary for competitive providers and constitute an economic barrier to entry into the local exchange market.

1. Financial Record-Keeping System

- a. Swiftel requests that it be exempt from any record-keeping rules or regulations that might require a carrier to maintain its financial records in conformance with the Uniform System of Accounts ("USOA"). The USOA was developed by the FCC as a means of regulating telecommunications companies subject to rate base regulation, and as a competitive carrier, Swiftel does not maintain its financial records in this manner.
- b. As a competitive carrier, Swiftel maintains its book of accounts in accordance with Generally Accepted Accounting Principles ("GAAP"). Thus, Swiftel does not possess the detailed cost data required by USOA, nor does it maintain detailed records on a state-specific basis. As a competitive provider, Swiftel's network operations are integrated to achieve maximum efficiency. Having to maintain records pertaining specifically to its Tennessee local service operations would place an extreme burden on Swiftel.
- c. Moreover, Swiftel asserts that because it utilizes GAAP, the Commission will have a reliable means by which to evaluate Swiftel's operations. Therefore, Swiftel hereby respectfully requests to be exempted from the any USOA requirements of the Commission.
- d. The Applicant does agree that it will provide wire line activity reports as required by Commission rules and regulations.

2. Local Exchange Directories

Swiftel requests that it not be required to publish local exchange directories. Swiftel will make arrangements with the incumbent LECs whereby the names of Swiftel's customers will be included in the directories published by the incumbent LECs. LEC directories will also be modified to include Swiftel's customer service number. These directories will be distributed to Swiftel's customers. This approach is entirely reasonable and will have a direct benefit to the customers of both Swiftel and the incumbent LEC since they need only refer to one directory for a universal listing of customer information. It would be an unnecessary burden on Swiftel to require that it publish and distribute its own directory to all customers located within each exchange area, particularly since nearly all of these customers will be customers of the incumbent LECs. It is more efficient for Swiftel to simply include its limited customer list in the existing directories of the incumbent LECs.

VII. Regulatory Obligations

Applicant shall provide, either directly or indirectly or through arrangements with other carriers or companies, to the extent required by law or regulation:

- 1. Provide access to 911 and E 911 emergency service;
- 2. Provide white page directory listings and directory assistance;
- 3. Provide consumer access to and support for the Tennessee Relay Center in the same manner as incumbent local exchange telephone companies;
- 4. Provide free blocking service for 900, 976 type services in accordance with Commission policy;
- 5. Provide Lifeline and Link-up services to qualifying citizens of this state;
- 6. Provide educational discounts in existence as of June 6, 1995

Applicant shall also:

- 1. Provide support for universal service in a manner determined by the Commission. This requirement shall not be construed as prohibiting the granting of a certificate before the universal service issues are determined by the Commission;
- 2. Provide interconnection with other certificated carriers or Commission authorized carriers on a nondiscriminatory basis under reasonable terms and conditions;
- 3. Comply with Commission basic service standards as defined in any applicable rules and decisions of the Commission;
- 4. Provide equal access to authorized inter-and intraLATA long distance providers, unless otherwise exempted by the Commission.

VIII. Conclusion

This Application demonstrates that Swiftel, LLC, possesses the technical, financial and managerial resources to provide resold and facilities-based/UNE local exchange service in the State of Tennessee. Furthermore, granting this Application will promote the public interest by increasing the level of competition in the Tennessee telecommunications market. Ultimately, competition will compel all exchange telecommunications service providers to operate more efficiently and with resulting reduced prices for consumers. In addition, as a result of competition, the overall quality of local exchange service will improve. As stated above, Applicant does not intend to provide local service, by its own facilities or otherwise, to any customer located in a rural incumbent LEC's service area, until Applicant provides such LECs notice of intent at least 30 days prior to the date of the intended service, or as otherwise required by law.

Wherefore, Swiftel, LLC, respectfully petitions this Commission for a Certificate of Public Convenience and Necessity to Provide Competing local exchange telecommunications services in the State of Tennessee in accordance with this Application and for such other relief as it deems necessary and appropriate.

Respectfully submitted,

Swiftel, LLC

Lance J.M. Steinhart, Esq. Lance JM Steinhart, PC

1720 Windward Concourse, Suite 115

Alpharetta, Georgia 30005 Telephone: (770) 232-9200

Facsimile: (770) 232-9208

E-mail: lsteinhart@telecomcounsel.com

Attorney for Applicant

13

VERIFICATION OF APPLICANT

I, Angie M. Watson, President of Swiftel, LLC, a Florida Limted Liability Company, the applicant for a Certificate of Public Convenience and Necessity from the Public Service Commission of the State of Tennessee, verify that based on information and belief, I have knowledge of the statements in the foregoing Application, and I declare that they are true and correct.

Angie M. Watson

President Swiftel, LLC

Sworn to me, the undersigned Notary Public on this

April day of April, 2008.

State of <u>Florida</u>
County of <u>Escambia</u>

LAUREN MONIGAN

Notary Public, State of Florida

Commission# DD685561

My comm. expires June 14, 2011

Notary Public

EXHIBIT "A" ARTICLES OF ORGANIZATION

Electronic Articles of Organization For Florida Limited Liability Company

L06000082007 FILED 8:00 AM August 18, 2006 Sec. Of State gmcleod

Article I

The name of the Limited Liability Company is: SWIFTEL, LLC

Article II

The street address of the principal office of the Limited Liability Company is:

385 EAST DRIVE WEST MELBOURNE, FL. 32904

The mailing address of the Limited Liability Company is:

385 EAST DRIVE WEST MELBOURNE, FL. 32904

Article III

The purpose for which this Limited Liability Company is organized is: ANY AND ALL LAWFUL BUSINESS.

Article IV

The name and Florida street address of the registered agent is:

THOMAS BIDDIX 385 EAST DRIVE WEST MELBOURNE, FL. 32904

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: THOMAS BIDDIX

Article V

The name and address of managing members/managers are:

Title: MGR THOMAS BIDDIX 385 EAST DRIVE WEST MELBOURNE, FL. 32904 L06000082007 FILED 8:00 AM August 18, 2006 Sec. Of State gmcleod

Article VI

The effective date for this Limited Liability Company shall be: 08/15/2006

Signature of member or an authorized representative of a member Signature: ANGIE FRANCO

EXHIBIT "B" FOREIGN CORPORATION QUALIFICATION

Secretary of State **Division of Business Services** 312 Eighth Avenue North 6th Floor, William R. Snodgrass Tower Nashville, Tennessee 37243

DATE: 06/03/08 REQUEST NUMBER: 6323-0853 TELEPHONE CONTACT: (615) 741-2286
FILE DATE/TIME: 05/29/08 0900
EFFECTIVE DATE/TIME: 05/29/08 0900 CONTROL NUMBER: 0578306

TO: LANCE J.M. STEINHART PC 1720 WINDWARD CONCOURSE/STE 115 ALPHARETTA, GA 30005

RE: SWIFTEL, LLC APPLICATION FOR CERTIFICATE OF AUTHORITY -LIMITED LIABILITY COMPANY

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED LIMITED LIABILITY COMPANY CERTIFICATE OF AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A LIMITED LIABILITY COMPANY ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE ON OR BEFORE THE FIRST DAY OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE LIMITED LIABILITY COMPANY'S FISCAL YEAR. ONCE THE FISCAL YEAR HAS BEEN ESTABLISHED, PLEASE PROVIDE THIS OFFICE WITH WRITTEN NOTIFICATION. THIS OFFICE WILL MAIL THE REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE LIMITED LIABILITY COMPANY AT THE ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED AGENT AND OFFICE WILL SUBJECT THE LIMITED LIABILITY COMPANY TO ADMINISTRATIVE REVOCATION OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE LIMITED LIABILITY COMPANY CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY -LIMITED LIABILITY COMPANY

ON DATE: 06/03/08

RECEIVED:

\$300.00

\$0.00

FROM: SWIFTEL LLC 811 W GARDEN ST

TOTAL PAYMENT RECEIVED:

\$300.00

PENSACOLA, FL 32501-0000

RECEIPT NUMBER: 00004429585

ACCOUNT NUMBER: 00604164



RILEY C. DARNELL SECRETARY OF STATE

EXHIBIT "C" FINANCIAL INFORMATION

EXHIBIT "D" BIOGRAPHY INFORMATION

Angie M. Watson

3043 Concho Dr Pensacola Fl 32507 813-915-6201

OBJECTIVE: To obtain a position in Telecommunications industry that fully utilizes my skills and abilities, is intellectually challenging, and offers the opportunity for continuous professional growth.

EDUCATION

1994-1995 Brevard Community College 1995-1997 Kennesaw State University 1998-1999 Florida Atlantic University

EXPERIENCE

2006 - Present Swiftel, LLC

President / Manager

Responsibilities include: organization of new company, acquisition of capitol, and business—planning. Duties include shaping company structure to capitalize on current markets and promote expansion as outlined in current business plans; manage and oversee accounting, marketing, and sales departments to ensure efficient and effective use of resources; hold weekly meetings with department heads to strategize and develop new and effective means of gaining market share and increase profitability. Manage 25 CSR call center and continual growth in markets across the United states with multiple carriers. Develop consistent up to date connectivity, provisioning, and inner office phone system technology to Conform to our growing demands. Managing financials in every aspect of our company. Working with USAC and Individual PSC to obtain ETC designation in each state we offer service in to benefit the consumers that qualify.

2004-2007 Century 21 Spectrum

Realtor

Obtained a License in the state of Florida as an associate. Worked to obtain sales and listings of residential homes in Central Florida. Recognized as a member in Good Standing in Melbourne Association of realtors and Pensacola Association as well as National Association of Realtors. I have completed several continuing education courses, seminars and ethics classes over this time.

2002-Present Totty Construction, Inc.

Contracts Manager

Responsible for the management and administration of all Subcontractor contracts, payment, billing, AIA documents, lien waivers, insurance certificates/verification and all aspects of commercial construction account management. Worked in partnership with Project Managers during construction and bid process. Also responsible for company overhead and administration of front office.

2000-2002 Doug Hambel's Plumbing Inc.

Bookkeeper

Responsibilities included accounts payable, accounts receivable, payroll, new

construction and service billing. Overseeing all administrative aspects of inner office for the company.

REFERENCES

Available Upon Request

LENNY SOLT 3313 Russett Place Land O' Lakes, FL 34639 (813) 949-3468 (813) 388-3157

PROFILE

I am a highly effective Sales / Sales Manager and Entrepreneur minded individual with solid leadership and performance skills. I have been successful in the sales/marketing of products through distributor partnerships, trade shows and direct selling. I have developed systems and procedures to track all aspects of purchasing, scheduling, payroll, and profitability within a small business. I have a proven track record of significantly increasing sales and profits by developing territories as well as training and motivating sales teams. I am an expert at encouraging and maintaining a team-oriented environment to ensure overall sales production.

OBJECTIVE

Looking for a company with the desire and vision to grow and allow creativity. I am an accomplished salesperson with excellent sales management skills and a clear understanding of the entire sales process. I bring customer service skills, entrepreneurial creativity and the ability to ask for the order. I am coach-able and have a strong desire for success.

OUALIFICATIONS/ACCOMPLISHMENTS:

LEADERSHIP

- •Directed the national sales efforts that contribute to increasing sales volume 66% within two years.
- •Strong leadership and management of an existing territory led to 250% increase in sales from previous year.
- •Established sales and marketing procedures that significantly impacted product/company visibility and profitability as well as controlled costs.

SALES/MARKETING

- •Expand product visibility and sales through distributor partnerships.
- •Coordinated efforts with divisional and regional managers in the structuring of the West Coast sales organization. Generated substantial sales increase and developed top sales producers.
- Led sales team in penetrating new territories and increasing product sales throughout the Mid-Atlantic by 200%.

TRAINING AND DEVELOPMENT

- •Designed and conducted business development and sales training seminars to maximize sales representatives' professional growth and sales/marketing effectiveness.
- •Responsible for recruiting, training/developing and motivating five sales representatives who achieved "Rookie of the Year" status as well as sales representative who established a new record for "National Rookie of the Year."
- •Contributed to the training, development and grooming of sales representative promoted to key management positions and achieved "Million Dollar Manager" and "Division Director of the Year."

PROFESSIONAL EXPERIENCE

Responsibilities include: organization of new company, acquisition of capitol, and business planning. Duties include shaping company structure to capitalize on current markets and promote expansion as outlined in current business plans; manage and oversee accounting, marketing, and sales departments to ensure efficient and effective use of resources; hold weekly meetings with department heads to strategize and develop new and effective means of gaining market share and increase profitability. Manage 25 CSR call center and continual growth in markets across the United States with multiple carriers. Develop consistent up to date connectivity, provisioning, and inner office phone system technology to Conform to our growing demands. Managing financials in every aspect of our company. Working with USAC and Individual PSC to obtain ETC designation in each state we offer service in to benefit the consumers that qualify.

Image Painting of Florida, INC., Tampa, Florida

2004 - Present

Principle / Operator

Coordinated and managed company's commercial and residential painting projects. This included relationship building, sales/marketing, customer service, human resources and administrative activities. Created and developed relationships with a retail/service operation and national home builders that resulted in annual sales in excess of \$1,000,000 within the first 12 months of business with projected growth of 20% per year.

HEALTH CRAFT, INC., Tampa, Florida

1991 - Present

National Sales Director Regional Sales Manager Division Director Field Trainer Sales Representative

Manage the planning and implementation of a multi-million dollar annual operating budget —this included expenses involving sales recruitment, promotions and advertisement. Introduce and maximize product visibility and sales through territory development/expansion, distributor partnerships and industry trade shows. Participated in the planning and development of marketing strategies and procedures implemented nationally by company as member of Sales Advisory Board. Manage the recruiting, training and developing of sales teams (managers included) with focus on maximum sales performance. "Million Dollar Manager," second in company's history to achieve status. Excellent record of fast track growth based on significant sales and training contributions.

L. I. S. SERVICES, Annapolis, Maryland 1987 – 1991

Owner / Operator

Coordinated and managed company's construction and renovation projects. This included relationship building, sales/marketing, customer service, human resources and administrative

activities. Created a partnership with a retail/service operation that resulted in annual sales increasing 100% within two years.

EDUCATION

ANNE ARUNDEL COMMUNITY COLLEGE UNIVERSITY OF PHOENIX Concentration: Business

CONTINUING EDUCATION

Peter Lowe, Sales and Personal Development Tom Hopkins, Sales and Relationship Building Management and Sales Motivation (two months training)

COMPUTER SKILLS

IBM/Compatible, Microsoft Access, Word, Excel, PowerPoint

AWARDS

Multi/Million Dollar Manager (Led team to exceed \$1 million annually in sales) 2003, 2002, 2001, 2000, 1999, 1998, 1997, 1996, 1995, 1994, 1993

President's Club - Personal Sales Only (Achieved/exceeded sales quota) 2002, 2001, 2000, 1998, 1997, 1996, 1995, 1994, 1993, 1992, 1991

President's Cup - Personal Sales Only (Achieved percentage of quota, set company record) 2001, 2000, 1999, 1998, 1997, 1996, 1995, 1994, 1993, 1992

Field Trainer of the Year - 1993, 1992

Recruiter of the Year - 1992

Rookie Salesman of the Year - 1991

** References available upon request

EXHIBIT "E" CORPORATE ORGANIZATION CHART

Swiftel, LLC has no affiliates.

EXHIBIT "F" INTRALATA PRESUBSCRIPTION IMPLEMENTATION PLAN

SWIFTEL, LLC (Swiftel) IntraLATA Presubscription Implementation Plan

I. Purpose

The intent of this Plan is to provide a proposal that, upon implementation, would provide customers the ability to select the telecommunications carrier of their choice for routing their intraLATA toll calls. Swiftel proposes to implement intraLATA toll dialing parity from the date it receives authority to provide local exchange services in Tennessee and has entered into interconnection arrangements with the ILECs. Swiftel proposes to provide toll dialing parity to the Chattanooga, Knoxville, Memphis and Nashville LATAs. Attached hereto are the exchange areas that Swiftel proposes to provide intraLATA toll dialing parity.

II. Carrier Selection Procedures

Swiftel will implement the full 2-PIC (Primary Interexchange Carrier) carrier selection methodology. With the full 2-PIC methodology, customers will be able to presubscribe to one telecommunications carrier for interLATA toll calls and presubscribe to the same or a different participating telecommunications carrier, including their existing local exchange company, for all intraLATA toll calls. Orders for changes will be accepted and processed beginning on the implementation date.

Swiftel employees who communicate with the public, accept customer orders, and serve in customer service capacities will be trained to explain the process to customers for making PIC changes for intraLATA toll calls. Business Office personnel will be prepared to make changes in customer records based upon requests from customers or carriers and direct customers to their chosen intraLATA carriers. Processes will be in place to provide new customers with an opportunity to choose their intraLATA toll carrier from a list of available carriers. Swiftel will implement a PIC change charge waiver period of 90 days.

New Customers

Customers who contact Swiftel requesting new telephone exchange service will be provided a list of telecommunications carriers available to provide interLATA toll service. Upon implementation of intraLATA toll presubscription, the customer will be provided a second list of carriers, including Swiftel, that provides intraLATA toll service in their exchange. The list of intraLATA toll carriers will be presented in a competitively neutral manner. Customers who do not make a positive choice for an intraLATA toll carrier will be identified within Swiftel's system as a "no-PIC" and will not be automatically defaulted to a carrier. Customers identified as "no-PIC" within Swiftel's systems will be required to dial 101XXXXX to place intraLATA toll calls until they make an affirmative choice for an intraLATA toll carrier.

III. Customer Education/Notification

Customers will receive information explaining their opportunity to select an intraLATA carrier a minimum of 30 days in advance of the offering of intraLATA toll dialing parity via a bill message. In addition, during the 30 days following implementation of intraLATA Dialing Party, customers will receive a bill insert also explaining their opportunity to select an intraLATA carrier. Swiftel anticipates that promotional strategies by carriers will contribute to customer awareness of intraLATA toll dialing parity. Customer telephone directories will be updated as new editions are published to reflect the opportunity for customers to choose an intraLATA toll carrier.

IV. Carrier Notification

Current interexchange carriers will be notified of Swiftel's intraLATA toll dialing parity implementation via letter approximately 90 days in advance of the proposed implementation date. Carriers should provide a list of exchanges in which they plan to offer intraLATA toll service at least 60 days in advance of Swiftel's implementation date. Swiftel needs notification in advance to include the carrier on the list of participating carriers in each Swiftel exchange. Certified carriers who enter the market after implementation will be added to the list of participating carriers within 30 days of notifying Swiftel.

Swiftel will provide subscriber listing information to carriers in "readily accessible" tape or electronic formats in at timely manner as requested through the processes that currently exist for the interLATA market. The process includes subscriber listing updates to carriers for new customers who choose that carrier or of existing customers of a carrier who revise their subscriber listing information. In addition, carriers can obtain complete subscriber listings in several formats. The provision of this information is in compliance with FCC Order No. 96-333, Paragraph 389.

Swiftel will comply with Part 51, Sections, 305, 307, 325, 327, 329, 331, 333 and 335 of the FCC Order in providing the required information and notice to the public of network changes. Swiftel plans to file a public notice with the FCC, with possible migration of the notice to the Internet process as described in Section 329. The notice will include network information as outlined in Section 327. The notice will be provided within the timeframes described in Sections 331-333. Swiftel will comply with all rules of the FCC and the TRA.

V. Non-Discriminatory Access

Swiftel will provide:

non-discriminatory access to emergency services and services for the hearing and speech impaired;

non-discriminatory access to local and long distance directory assistance and provision of local telephone directories to end users;

non-discriminatory access to operator services;

non-discriminatory access using standard dialing patterns to all interLATA and intraLATA long distance carriers, including 1+ and 0+ access to the customer's carrier of choice for interLATA calls; and

non-discriminatory access to telephone numbers and number portability where technically and economically feasible.

VI. Slamming Policy

Verification of orders

Swiftel will not submit a change order for local exchange or intrastate toll service until the change order is confirmed in accordance with one of the following procedures:

- (a) Swiftel has obtained the customer's written authorization to submit the order which includes the following information from the customer:
- (1) The customer billing name, billing telephone number and billing address and each telephone number to be covered by the change order;
- (2) The decision to change; and
- (3) The customer's understanding of the change fee.
- (b) Swiftel has obtained the customer's authorization, as described in (a) of this subsection, electronically.

Calls to the number(s) shall connect a customer to a voice response unit, or similar, that records the required information regarding the change, including automatically recording the originating automatic number identification (ANI).

(c) An appropriately qualified and independent third party operating in a location physically separate from the telemarketing representative has obtained the customer's oral authorization to submit the change order that confirms and includes appropriate verification data in (a) of this subsection.

Implementing order changes

- (a) Telemarketing orders. Within three business days of any telemarketing order for a change, Swiftel will send each new customer an information package by first class mail containing at least the following information concerning the requested change:
- (1) The information is being sent to confirm a telemarketing order placed by the customer.
- (2) The name of the customer's current telecommunications company.
- (3) A description of any terms, conditions or charges that will be incurred.

- (4) The name of the newly requested telecommunications company.
- (5) The name of the person ordering the change.
- (6) The name, address and telephone number of both the customer and Swiftel.
- (7) A postpaid postcard which the customer can use to deny, cancel or confirm a service order.
- (8) A clear statement that if the customer does not return the postcard, the customer's service will be switched fourteen days after the date the information package was mailed. If customers have cancelled their orders during the waiting period, Swiftel cannot submit the customer's order.
- (9) The name, address and telephone number of a contact point for consumer complaints.
- (b) The documentation of the order shall be retained by Swiftel, at a minimum, for twelve months to serve as verification of the customer's authorization to change its telecommunications company. The documentation will be made available to the customer upon request.
- (c) Customer initiated orders. Swiftel when receiving the customer initiated request for a change of local exchange and/or intrastate toll shall keep an internal memorandum or record generated at the time of the request. Such internal record shall be maintained by Swiftel for a minimum of twelve months to serve as verification of the customer's authorization to change telecommunications companies. The internal record will be made available to the customer upon request. Within three business days of the order, Swiftel will send each new customer an information package by first class mail containing at least the following information concerning the request to change.

List of Exchanges

Athens Ashland City Adams-Cedar Hill Arlington Bent Creek Benton Bean Station Bells Big Sandy Blanche Bolivar Bethel Springs Brownsville Bulls Gap Camden Carthage Centerville Charleston Charlotte Cedar Grove Chattanooga Chestnut Hill Clarksville Cleveland Collierville Columbia Copper Basin Clinton Cumberland City Culleoka Covington Cross Plains Cumberland Gap Cunningham Dandridge Dayton Dyer Dover Dickson Decatur Elkton Dyersburg Eagleville East Sango Fayetteville Etowah Fairview Flintville Fredonia Gallatin Gatlinburg Franklin Goodlettsville Gibson Gleason Georgetown Greenbrier Greenfield **Grand Junction** Greenback Hampshire Harriman Hartsville Halls Hohenwald Hendersonville Henning Henderson Hornbeak Humboldt Huntington Huntland Jellico Jasper Jefferson City Jackson Kenton Kingston Kingston Springs Knoxville Lake City Lawrenceburg LaGrange LaFollette Lewisburg Lexington Lebanon Lenoir City Lynnville Loudon Lyles Lynchburg Mascot Manchester Maryville Madisonville McKenzie Medina Maynardville McEwen Middleton Milan Memphis Morristown Moscow Mt. Pleasant Murfreesboro Nashville Normandy Norris Newbern Newport N. Spring Hill Oak Ridge Old Hickory Oliver Springs Pleasant View Petersburg Palmyra Paris Ripley Portland Pulaski Ridgely Sango Santa Fe Rockwood Rogersville Sewanee Selmer Sevierville Savannah Soddy-Daisy Shelbyville Smyrna Sneedville S. Cunningham S. Fredonia Solway Somerville Spencer Mill Spring City Springfield S. Pittsburgh Surgoinsville Sweetwater Spring Hill Summertown Tiptonville Trenton Triune Troy Vanleer Wartrace Union City Tullahoma W. Whiteville Watertown Waverly W. Sweetwater Whiteville White House White Pine White Bluff Whitewell Williamsport Winchester

EXHIBIT "G" SMALL & MINORITY OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

SWIFTEL, LLC

SMALL & MINORITY OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

Pursuant to T.C.A. §65-5-212, as amended, Swiftel, LLC ("Swiftel") submits this small and minority-owned Telecommunications business participation plan (the "Plan") along with its Application for a Certificate of Public Convenience and Necessity to provide competing intrastate and local exchange services in Tennessee.

I. PURPOSE

The purpose of §65-5-212 is to provide opportunities for small and minority-owned businesses to provide goods and services to Telecommunications service providers. Swiftel is committed to the goals of §65-5-212 and to taking steps to support the participation of small and minority-owned Telecommunications businesses in the Telecommunications industry. Swiftel will endeavor to provide opportunities for small and minority-owned Telecommunications businesses to compete for contracts and subcontracts for goods and services. As part of its procurement process, Swiftel will make efforts to identify and inform minority-owned and small businesses that are qualified and capable of providing goods and services to Swiftel of such opportunities. Swiftel's representatives have already contacted the Department of Economic and Community Development, the administrator of the small and minority-owned

Telecommunications assistance program, to obtain a list of qualified vendors. Moreover, Swiftel will seek to increase awareness of such opportunities so that companies not otherwise identified will have sufficient information to participate in the procurement process.

II. DEFINITIONS

As defined in §65-5-212.

Minority-Owned Business. Minority-owned business shall mean a business which is solely owned, or at lease fifty-one percent (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000).

Small Business. Small Business shall mean a business with annual gross receipts of less than four million dollars (\$4,000,000).

III. ADMINISTRATION

Swiftel's Plan will be overseen and administered by the individual named below, hereinafter referred to as the Administrator, who will be responsible for carrying out and promoting Swiftel's full efforts to provide equal opportunities for small and minority-owned businesses. The Administrator of the Plan will be:

Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501 Telephone: (813) 915-6201 Facsimile: (850) 492-5085

The Administrator's responsibilities will include:

(1) Maintaining an updated Plan in full compliance with §65-5-212 and the rules and orders of the Tennessee Regulatory Authority.

- (2) Establishing and developing policies and procedures necessary for the successful implementation of the Plan.
- (3) Preparing and submitting such forms as may be required by the Tennessee Regulatory Authority, including the filing of required annual updates.
- (4) Serving as the primary liaison to and cooperate with the Tennessee Regulatory Authority, other agencies of the State of Tennessee, and small and minority-owned businesses to locate and use qualified small and minority-owned businesses as defined in §65-5-212.
- (5) Searching for and developing opportunities to use small and minority-owned businesses and encouraging such businesses to participate in and bid on contracts and subcontracts.
- (6) Providing records and reports and cooperate in any authorized surveys as required by the Tennessee Regulatory Authority.
- (7) Establishing a record-keeping system to track qualified small and minority-owned businesses and efforts to use such businesses.
- (8) Providing information and educational activities to persons within Swiftel and training such persons to seek out, encourage, and promote the use of small and minority-owned businesses.

 In performance of these duties, the Administrator will utilize a number of resources, including:

Chambers of Commerce
The Tennessee Department of Economic and Community Development
The United States Department of Commerce
Small Business Administration
Office of Minority Business
The National Minority Supplier Development Counsel
The National Association of Women Business Owners

The National Association of Minority Contractors Historically Black Colleges, Universities, and Minority Institutions

The efforts to promote and ensure equal opportunities for small and minority-

owned businesses are primarily spelled out in the Administrator's duties above.

Additional efforts to provide opportunities to small and minority-owned businesses will

include offering, where appropriate and feasible, small and minority-owned businesses

assistance with technical, insurance, bonding, licensing, production, and deadline

requirements.

IV. RECORDS AND COMPLIANCE REPORTS

Swiftel will maintain records of qualified small and minority-owned business and

efforts to use the goods and services of such businesses. In addition, Swiftel will maintain

records of educational and training activities conducted or attended and of the internal

procurement procedures adopted to support this plan.

Swiftel will submit records and reports required by the Tennessee Regulatory

Authority concerning the Plan. Moreover, Swiftel will cooperate fully with any surveys

and studies required by the Tennessee Regulatory Authority.

Swiftel, LLC

Angie M. Watson

President

Dated:

EXHIBIT "H" PRE-FILED TESTIMONY

PRE-FILED TESTIMONY OF ANGIE M. WATSON

I. Introduction

1	1.	Q.	Please state your name and business address.					
2		A.	My name is Angie M. Watson. My business address is 811 West Garden Street,					
3			Pensacola, Florida 32501.					
4	2.	Q.	By whom are you employed and in what capacity?					
5		A.	I am President for Swiftel, LLC ("Swiftel").					
6	3.	Q.	Please give a brief description of your background and experience in business and					
7			telecommunications.					
8		A.	My background and experience, as well as other members of the management team					
9			of Swiftel, are set forth in Exhibit D to our application.					

4. Q. What is the purpose of your testimony? 1 The purpose of my testimony is to describe the nature of Swiftel's proposed service 2 A. offering within the State of Tennessee, and to demonstrate its financial, managerial, 3 and technical ability to provide the telecommunications services for which authority 4 is sought herein. 5 6 5. Do you wish to incorporate by reference any documents into your testimony? Q. Yes. I wish to incorporate by reference the underlying Application filed in this 7 A. proceeding and its associated attachments. 8 II. The Business of Swiftel 9 Has Swiftel registered to do business in Tennessee? 10 6. Q. Yes. Swiftel is a Florida Limted Liability Company that has received authorization 11 A. to transact business within the State of Tennessee. A copy of Swiftel's Articles of 12 Organization is attached to the Application as Exhibit A and a copy of the document 13 of authorization from the State of Tennessee is attached to that Application as 14

Exhibit B.

15

1	7.	Q.	Please describe the services Swiftel intends to provide within the State of
2			Tennessee.
3		A.	Swiftel expects to offer a full array of local exchange services to residential
4 5 6			customers, including the following:
7			Local Exchange:
8			A. Local Exchange Services for residential customers that will enable
9			customers to originate and terminate local calls in the local calling area served by
10			other LECs, including local dial tone and custom calling features.
11			B. Switched local exchange services, including basic service, trunks, carrier
12			access, and any other switched local services that currently exist or will exist in the
13			future.
14			C. Non-switched local services (e.g., private line) that currently exist or will
15			exist in the future.
16			D. Centrex and/or Centrex-like services that currently exist or will exist in the
17			future.
18			E. Digital subscriber line, ISDN, and other high capacity services.
19			In addition to the services listed above, Swiftel, through interconnection with other
20			carriers, will offer dual-party relay services, 9-1-1 Emergency Services, directory
21			assistance and operator assisted calls, lifeline, and toll-free calling.

How does Swiftel intend to provide service in the State of Tennessee? Q. 8. 1

5

Swiftel will initially resell services and provide service using unbundled network A. 2 elements utilizing the facilities of the existing LECs or other competitive carriers 3 that presently serve Tennessee. Swiftel has no plans at this time to install 4 facilities to provide local exchange services in Tennessee.

1 2 Does Swiftel have authorization to provide intrastate telecommunications services Q. 9. 3 in any other state? 4 Yes. Applicant is currently authorized to provide local exchange services in 5 A. Alabama, Florida, Kentucky, Montana, Oregon and Washington. Applicant is 6 currently providing service in Alabama, Florida, Kentucky, Montana, Oregon and 7 Washington. 8 Has Swiftel ever had an application for a certificate of public convenience and 10. Q. 9 necessity denied? 10 No. 11 A.

- 11. Q. Does Swiftel intend to file a tariff with the Commission?
 - A. Yes. Swiftel has filed proposed tariffs with its application.
- 12. Q. Is Applicant is willing and able to adhere to all applicable TRA policies, rules and orders?
 - A. Yes. Applicant is willing and able to adhere to all applicable TRA policies, rules and orders. In addition, Swiftel at all times will provide interstate services in compliance with all FCC rules and regulations. Swiftel will at all times provide and market services in accordance with current Commission policies and will attempt to comply with the terms of that order in every respect possible.

- 13. Q. Has Swiftel provided any intrastate telecommunications services within the State of Tennessee?
 - A. No it has not.
- 14. Q. What rates will Swiftel charge upon receipt of certification?
 - A. Swiftel will charge the tariffed rates approved by the Commission.
- 15. Q. How will Swiftel market services in Tennessee?
 - A. Swiftel intends to market its services via direct sales by Swiftel's employees.

III. Managerial, Technical and Financial Qualifications

- 16. Q. Does Swiftel have sufficient managerial, technical, and financial resources and ability to provide the telecommunications services proposed in its Application?
 - A. Yes. Swiftel has sufficient technical, financial, and managerial resources and ability to provide the telecommunications services for which authority is sought herein. Swiftel's personnel represent a broad spectrum of business and technical disciplines, possessing many years of individual and aggregate telecommunications experience. My qualifications and experience, as well as members of Swiftel's current management team, are discussed on Exhibit D which is attached to our Application in support of Applicant's managerial and technical ability to provide the services for which authority is sought herein.

- 17. Q. How does Swiftel handle customer service requests?
 - A. Applicant's customer service department may be contacted nationwide via a local or toll-free number. The Company will maintain a Customer Service Department exclusively for Customer's questions, requests for service, complaints and trouble handling. The Company's Customer Service address and applicable local or toll free number(s) will be printed on the Customer's bill. The Customer Service Department will be located at 811 West Garden Street, Pensacola, Florida 32501.

Office Hours- Excluding holidays, Customer Service Representatives will be available 8:00 AM to 5:00 PM standard time Monday through Friday. After hours, Sundays and on holidays, Customers will automatically forwarded to an answering service for messaging and paging.

Complaint Procedures- The Customer shall pose any inquiries or disputes directly to the Company for resolution. Written communications should be directed to the Company's Customer Service department. All undisputed portions of any outstanding balance due are to be paid while resolution of the inquiry or dispute is pending. The Company will investigate a Customer inquiry or dispute and report the findings to the Customer. If the Company finds its actions to be consistent with its Tariff, the Company will inform the Customer of its no fault finding and require full payment of any outstanding balance due.

If the Customer is not satisfied with the Company's resolution of an inquiry or dispute, the Customer may refer the matter to the Commission for final determination.

- 18. Q. Please describe the financial condition of Swiftel.
 - A. In support of Swiftel's financial ability to provide the services sought herein, a copy of Swiftel's Balance Sheet as of May 28, 2008 and Profit and Loss Statement from January through March 2008, was submitted as Exhibit C to its Application.

IV. Public Interest

19. Q. How will residents of Tennessee benefit from Swiftel's services and presence in Tennessee?

The Commission's grant of this certificate is in the public interest because residential and business consumers of telecommunications services within Swiftel's service territory will receive increased choice, improved quality of service, and heightened opportunities to obtain improved technology in the homes and businesses. Market incentives for new and old telecommunications providers in Tennessee will be improved greatly through an increase in the diversity of suppliers and competition within the local exchange telecommunications market. Consistent with the Commission's intent to aid in the development of a competitive telecommunications environment in Tennessee, the granting of a certificate of authority to provide local exchange service will offer increased efficiency to the State's telecommunications infrastructure through greater reliability of services and an increase in competitive choices.

- 20. Q. Does this conclude your testimony?
 - A. Yes. I would like to thank the Commission for this opportunity to provide information relevant to Swiftel's Application and am ready to provide any additional information that the Commission may need in making its decision.

VERIFICATION OF APPLICANT

I, Angie M. Watson, President of Swiftel, LLC, a Florida Limted Liability Company, the applicant for a Certificate of Public Convenience and Necessity from the Public Service Commission of the State of Tennessee, verify that based on information and belief, I have knowledge of the statements in the foregoing Pre–Filed Testimony, and I declare that they are true and correct.

Angie M. Watson

President Swiftel, LLC

Sworn to me, the undersigned

Notary Public on this day of April, 2008.

State of <u>Florida</u>
County of <u>Escambia</u>

LAUREN MONIGAN

Notary Public, State of Florida
Commission# DD685561
My comm. expires June 14, 2011

Notary Public

EXHIBIT "I" NUMBERING ISSUES & TENNESSEE SPECIFIC OPERATION ISSUES

Numbering Issues

- 1. Applicant's expected demand for NXXs within a year of approval of our application is 60 to 80 NXXs per NPA.
- 2. Applicant estimates it will request 60 NXXs from NANPA when we establish our service footprint.
- 3. We expect to establish our initial service footprint in the 615 and 931 NPAs within 6 months of certification.
- 4. The company will sequentially assign numbers within NXXs if it is required by Commission rules and regulations. In other jurisdictions customer requirements have dictated the non-sequential assignment of telephone numbers.
- 5. The company will follow NANPA guidelines and Commission regulations and assign numbers accordingly.
- 6. When ordering NXXs for growth, we follow the forecasting guidelines set by NANPA and the state regulatory body. In the California jurisdiction we currently apply a 6 or 12 month forecast, depending on the jeopardy situation in a given NXX.

Tennessee Specific Operation Issues

- 1. Our current billing system will allow us to bill the calling plan in compliance with TCA Section 65-21-114.
- 2. At this time, the company is not aware of the Tennessee County Wide Calling database maintained by BellSouth/AT&T and the procedures to enter your telephone numbers on the database. The company intends to address all interconnection requirements and procedures with Bell South/AT&T during the negotiation process and prior to the provision of local exchange service.
- 3. The company initially intends to provide service in Nashville, Memphis, Knoxville and Chattanooga. It is the Company's usual practice to mirror the calling pattern on the incumbent LEC, therefore this is how the company will provide metro area toll-free calling around Memphis, Nashville, Knoxville & Chattanooga.

- 4. At this time, the company is not aware of the MAC database maintained by BellSouth and the procedures to enter your telephone number on the database. The company intends to address all interconnection requirements and procedures with Bell South during the negotiation process and prior to the provision of local exchange service.
- 5. Employee responsible to work with the TRA on resolving customer complaints:

Regulatory contact:

Angie M. Watson

(813) 915-6201

Customer Service contact:

President

(866) 744-0946

6. The company intends to use telesales by its own employees. The company is aware of the telemarketing statutes and limitations found in TCA Section 65-4-401 and Chapter 1220-4-11 and will make every effort to comply with these regulations.

EXHIBIT "J" BOND OR LETTER OF CREDIT

TENNESSEE REGULATORY AUTHORITY

TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

Bond #: FS2716926	
WHEREAS, SWIFTEL, LLC.	(the "Principal"), has
applied to the Tennessee Regulatory Authority for authority	ority to provide telecommunications services in the State of Tennessee; and
required to file this bond in order to obtain such authori	4, Section 125(j) of the Tennessee Code Annotated, as amended, the Principal is ity and to secure the payment of any monetary sanction imposed in any enforcement de Annotated or the Consumer Telemarketing Act of 1990 by or on behalf of the
WHEREAS, GREAT AMERICAN INSURAN	CE COMPANY
(the "Surety"), a corporation licensed to do business in Insurance to engage in the surety business in this state	the State of Tennessee and duly authorized by the Tennessee Commissioner of pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, has agreed to y with the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code
accordance with the provisions of Tennessee Code Ann dollars (\$20,000.00) lawful money of the United States imposed against the Principal, its representatives, suc Tennessee Code Annotated or the Consumer Telemar	cipal and the Surety are held and firmly bound to the STATE OF TENNESSEE, in otated, Title 65, Chapter 4, Section 125(j), in the full amount of twenty thousand of America to be used for the full and prompt payment of any monetary sanction excessors or assigns, in any enforcement proceeding brought under Title 65 of keting Act of 1990, by or on behalf of the TRA, for which obligation we bind each jointly and severally, firmly and unequivocally by these presents.
annual renewal period or portion thereof shall constitute at the liability of the Surety shall not be cumulative, and the bond shall not exceed Twenty Thousand Dollars (\$20,00	day of <u>JULY</u> , 2008 and shall be continuous; provided, however, that each a new bond term. Regardless of the number of years this bond may remain in force, ne aggregate liability of the Surety for any and all claims, suits or actions under this 0.00). The Surety may cancel this bond by giving thirty (30) days written notice of mail, it being understood that the Surety shall not be relieved of liability that may ellation.
PRINCIPAL	SURETY
SWIFTEL, LLC.	GREAT AMERICAN INSURANCE COMPANY
Name of Company authorized by the TRA	Name of Surety
	580 WALNUT STREET CINCINNATI, OH 45202
Company ID # as assigned by TRA	Address of Surety
Company to # as assigned by TRA	Add 655 of Survey
SIGNATURE OF PRINCIPAL	SIGNATURE OF SURETY AGENT
he hates	Valeu Aber
Name: Angle Watson	Name: VALERIE ABER
Title: President	Title: ATTORNEY-IN-FACT
	Address of Surety Agent: 2424 W. MISSOURI AVE
	PHOENIX, ARIZONA 85015

THIS BOND IS ISSUED IN ACCORDANCE WITH THE PROVISIONS OF SECTION 125, CHAPTER 4, TITLE 65 OF THE TENNESSEE CODE ANNOTATED AS AMENDED BY CHAPTER NO. 586, 2000 PUBLIC ACTS. SHOULD THERE BE ANY CONFLICT WITH THE TERMS HEREOF AND THE STATUTE OR REGULATIONS PROMULGATED THEREUNDER, THE STATUTE OR REGULATIONS SHALL PREVAIL. (POWER OF ATTORNEY FROM AN APPROVED INSURANCE COMPANY MUST BE ATTACHED.)

ACKNOWLEDGMENT OF PRINCIPAL

STATE OFCOUNTY OF	
Before me, a Notary Public of the State and Count with whom I am personally acquainted and who, upon oath, a bond on behalf of	acknowledged himself to be the individual who executed the foregoing
WITNESS my hand and seal this day of	, 20
My Commission Expires:	
	Notary Public
A CYZNIONYM EPDCRATEN	T AE CUDETV
ACKNOWLEDGMEN	I OF SUREIT
STATE OF ARIZONA COUNTY OF MARICOPA	
foregoing bond on behalf of Great American Insurance Compar State of Tennessee and duly authorized by the Tennessee C	
My Commission Expires:	
March 16, 2012 ×2082: OFFICIAL SEAL DALE BOELE NOTARY PUBLIC - State of Arizona MARICOPA COUNTY My Comm. Expires March 16, 2012	Notary Public
APPROVAL AND IN	DORSEMENT
This is to certify that I have examined the foregoing bond sureties on the same are good and worth the penalty there Authority, State of Tennessee, this day of	and found the same to be sufficient and in conformity to law, that the eof, and that the same has been filed with the Tennessee Regulatory, 20
	Name: Title:

GREAT AMERICAN INSURANCE COMPANY®

Administrative Office: 580 WALNUT STREET CINCINNATI, OHIO 45202 513-369-5000 FAX 513-723-2740

The number of persons authorized by this power of attorney is not more than FIVE

No. 0 18415-B

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below its true and lawful attorney-infact, for it and in its name, place and stead to execute in behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed

under this authority shall not exceed the limit stated below. Limit of Power Address Name ALL ANITTA VALDEZ ALL OF WAYNE GUTCHES \$10,000,000. PHOENIX, ARIZONA VALERIE ABER MELANIE DAVIS **BRIAN CARNEY** This Power of Attorney revokes all previous powers issued in behalf of the attorney(s)-in-fact named above. IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate DECEMBER 2007 officers and its corporate seal hereunto affixed this 21ST day of GREAT AMERICAN INSURANCE COMPANY DAVID C. KITCHIN (513-412-4602) STATE OF OHIO, COUNTY OF HAMILTON - ss: 2007 , before me personally appeared DAVID C. KITCHIN, to me known, day of DECEMBER 21ST On this being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is the Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated March 1, 1993.

RESOLVED: That the Divisional President, the Divisional Senior Vice President, the several Divisional Vice Presidents and Divisonal Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.

RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract or suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

CERTIFICATION

I, RONALD C. HAYES. Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Att	torney and the
Resolutions of the Board of Directors of March 1, 1993 have not been revoked and are now in full force and effect.	

Signed and sealed this

day of July 2008

EXHIBIT "K" PROPOSED TARIFF

RULES, REGULATIONS, AND SCHEDULE OF RATES AND CHARGES APPLICABLE TO END USERS

LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES

FURNISHED BY SWIFTEL, LLC WITHIN THE STATE OF TENNESSEE

Issued: July 31, 2008

Issued by:

Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501

TABLE OF CONTENTS

Description

TABLE OF CONTENTS	1
CHECK SHEET	
EXPLANATION OF SYMBOLS	4
APPLICATION OF TARIFF	
1.0 - DEFINITIONS	6
2.0 - RULES AND REGULATIONS	10
3.0 - SERVICE AREAS	41
4.0 -LOCAL EXCHANGE SERVICE	43
5 A I IREI INE AND I INKLI IP PROGRAMS	40

CHECK SHEET

The Title Page and pages listed below are inclusive and effective as of the date shown. Original and revised pages as named below contain all changes from the original tariff that are in effect on the date shown on each page.

Page									
Number	Revision								
1	Original	26	Original						
2	Original	27	Original						
3	Original	28	Original						
4	Original	29	Original						
5	Original	30	Original						
6	Original	31	Original						
7	Original	32	Original						
8	Original	33	Original						
9	Original	34	Original						
10	Original	35	Original						
11	Original	36	Original						
12	Original	37	Original						
13	Original	38	Original						
14	Original	39	Original						
15	Original	40	Original						
16	Original	41	Original						
17	Original	42	Original						
18	Original	43	Original						
19	Original	44	Original						
20	Original	45	Original						
21	Original	46	Original						
22	Original	47	Original						
23	Original	48	Original						
24	Original	49	Original						
25	Original								

Issued: July 31, 2008

Issued by:

Effective: August 30, 2008

EXPLANATION OF SYMBOLS

The following symbols shall be used in this tariff for the purpose indicated below:

- (C) To signify changed regulation.
- (D) To signify discontinued rate and regulation.
- (I) To signify increased rate.
- (M) To signify a move in the location of text.
- (N) To signify new rate or regulation.
- (R) To signify reduced rate.
- (S) To signify reissued matter.
- (T) To signify a change in text but no change in rate or regulation.

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APPLICATION OF TARIFF

This tariff sets forth the service offerings, rates, terms and conditions applicable to the local exchange telecommunications services provided by Swiftel, LLC, to customers within the state of Tennessee.

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Issued by:

Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501

SECTION 1.0 - DEFINITIONS

For the purpose of this tariff, the following definitions will apply:

Access Line - An arrangement which connects the Customer's location to a switching center or point of presence.

Account Codes - Optional, Customer-defined digits that allow the Customer to identify the individual user, department or client associated with a call. Account Codes appear on the Customer bill.

Advance Payment - Part or all of a payment required before the start of service.

Authorized User - A person, firm, corporation, or any other entity authorized by the Customer to communicate utilizing the Company's service.

Business - A class of service provided to individuals engaged in business, firms, partnerships, corporations, agencies, shops, works, tenants of office buildings, and individuals practicing a profession or operating a business who have no offices other than their residences and where the use of the service is primarily or substantially of a business, professional or occupational nature.

Commission - Tennessee Regulatory Authority.

Company or Carrier - Swiftel, LLC, unless otherwise clearly indicated by the context.

Customer - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the Company's tariff.

Deposit - Refers to a cash or equivalent of cash security held as a guarantee for payment of the charges.

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DID Trunk - A form of local switched access that provides the ability for an outside party to call an internal extension directly without the intervention of the Company operator.

Dial Pulse (or "DP") - The pulse type employed by rotary dial station sets.

Dual Tone Multi-Frequency (or "DTMF") - The pulse type employed by tone dial station sets.

End User - Any person, firm, corporation, partnership or other entity which uses the services of the Company under the provisions and regulations of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid for by another Customer.

End Office - With respect to each NPA-NXX code prefix assigned to the Company, the location of the Company's "end office" for purposes of this tariff shall be the point of interconnection associated with that NPA-NXX code in the Local Exchange Routing Guide ("LERG"), issued by Bellcore.

Hearing Impaired - Those persons with communication impairments, including those hearing impaired, deaf, deaf/blind, and speech impaired persons who have an impairment that prevents them from communicating over the telephone without the aid of a telecommunications device for the deaf.

Hunting - Routes a call to an idle station line in a prearranged group when the called station line is busy.

In-Only - A service attribute that restricts outward dial access and routes incoming calls to a designated answer point.

IXC or Interexchange Carrier - A long distance telecommunications services provider.

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LATA - A Local Access and Transport Area established pursuant to the Modification of Final Judgment entered by the United States District Court for the District of Columbia in Civil Action No. 82-0192; or any other geographic area designated as a LATA in the National Exchange Carrier Association, Inc. Tariff F.C.C. No. 4.

LEC - Local Exchange Company

Minimum Point of Presence ("MPOP") - The main telephone closet in the Customer's building.

Monthly Recurring Charges - The monthly charges to the Customer for services, facilities and equipment, which continue for the agreed upon duration of the service.

Multi-Frequency or ("MF") - An inter-machine pulse type used for signaling between telephone switches, or between telephone switches and PBX/key systems.

Non-Recurring Charge ("NRC") - The initial charge, usually assessed on a one-time basis, to initiate and establish service.

Other Telephone Company - An Exchange Telephone Company, other than the Company.

PBX - Private Branch Exchange

Premises - A building or buildings on contiguous property.

Recurring Charges - The monthly charges to the Customer for services, facilities and equipment which continue for the agreed upon duration of the service.

Residence or Residential - A class of service furnished to a Customer at a place of dwelling where the actual or obvious use is for domestic purposes.

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Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501 Service Commencement Date - The first day following the date on which the Company notifies the Customer that the requested service is available for use, unless extended by the Customer's refusal to accept service which does not conform to standards set forth in the Service Order and this tariff, in which case the Service Commencement Date is the date of the Customer's acceptance. The Company and Customer may mutually agree on a substitute Service Commencement Date.

Service Order - The written request for services executed by the Customer and the Company in the format devised by the Company. The signing of an Order by the Customer and acceptance by the Company initiates the respective obligations of the parties as set forth therein and pursuant to this tariff, but the duration of the service is calculated from the Service Commencement Date.

Telephone Company - Used throughout this tariff to mean Swiftel, LLC, unless clearly indicated otherwise by the text.

Two Way - A service attribute that includes outward dial capabilities for outbound calls and can also be used to carry inbound calls to a central point for further processing.

Usage Based Charges - Charges for minutes or messages traversing over local exchange facilities.

User or End User - A Customer, Joint User, or any other person authorized by a Customer to use service provider under this tariff.

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SECTION 2.0 - RULES AND REGULATIONS

2.1 Undertaking of the Company

2.1.1 Scope

The Company undertakes to furnish communications service pursuant to the terms of this tariff in connection with one-way and/or two-way information transmission originating from points within the State of Tennessee, and terminating within a local calling area as defined herein.

The Company is responsible under this tariff only for the services and facilities provided hereunder, and it assumes no responsibility for any service provided by any other entity that purchases access to the Company network in order to originate or terminate its own services, or to communicate with its own Customers.

2.1.2 Shortage of Equipment or Facilities

- (A) The Company reserves the right to limit or to allocate the use of existing facilities, or of additional facilities offered by the Company, when necessary because of lack of facilities, or due to some other cause beyond the Company's control.
- (B) The furnishing of service under this tariff is subject to the availability on a continuing basis of all the necessary facilities and is limited to the capacity of the Company's facilities as well as facilities the Company may obtain from other carriers to furnish service from time to time as required at the sole discretion of the Company.

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SECTION 2.0 - RULES AND REGULATIONS (CONT'D)

2.1 Undertaking of the Company, (Cont'd.)

2.1.3 Terms and Conditions

- (A) Service is provided on the basis of a minimum period of at least one month, 24 hours per day. For the purpose of computing charges in this tariff, a month is considered to have thirty (30) days.
- (B) Customers may be required to enter into written service orders which shall contain or reference a specific description of the service ordered, the rates to be charged, the duration of the services, and the terms and conditions in this tariff. Customers will also be required to execute any other documents as may be reasonably requested by the Company.
- (C) Except as otherwise stated in the tariff, at the expiration of the initial term specified in each Service Order, or in any extension thereof, service shall continue on a month to month basis at the then current rates unless terminated by either party upon thirty (30) days written notice. Any termination shall not relieve the Customer of its obligation to pay any charges incurred under the service order and this tariff prior to termination. The rights and obligations which by their nature extend beyond the termination of the term of the service order shall survive such termination.
- (D) Service may be terminated upon written notice to the Customer if:
 - (1) the Customer is using the service in violation of this tariff; or
 - (2) the Customer is using the service in violation of the law.
- (E) This tariff shall be interpreted and governed by the laws of the State of Tennessee without regard for its choice of laws provision.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.3 Terms and Conditions, (cont'd.)

- (F) Any Other Telephone Company may not interfere with the right of any person or entity to obtain service directly from the Company. No person or entity shall be required to make any payment, incur any penalty, monetary or otherwise, or purchase any services in order to have the right to obtain service directly from the Company.
- (G) To the extent that either the Company or any Other Telephone Company exercises control over available cable pairs, conduit, duct space, raceways, or other facilities needed by the other to reach a person or entity, the party exercising such control shall make them available to the other on terms equivalent to those under which the Company makes similar facilities under its control available to its Customers. At the reasonable request of either party, the Company and the Other Telephone Company shall jointly attempt to obtain from the owner of the property access for the other party to serve a person or entity.
- (H) The Company hereby reserves its rights to establish service packages specific to a particular Customer. These contracts may or may not be associated with volume and/or term discounts.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.4 Limitations on Liability

- (A) Except as otherwise stated in this section, the liability of the Company for damages arising out of either: (1) the furnishing of its services, including but not limited to mistakes, omissions, interruptions, delays, or errors, or other defects, representations, or use of these services or (2) the failure to furnish its service, whether caused by acts or omission, shall be limited to the extension of allowances to the Customer for interruptions in service as set forth in Section 2.7.
- (B) Except for the extension of allowances to the Customer for interruptions in service as set forth in Section 2.7, the Company shall not be liable to a Customer or third party for any direct, indirect, special, incidental, reliance, consequential, exemplary or punitive damages, including, but not limited to, loss of revenue or profits, for any reason whatsoever, including, but not limited to, any act or omission, failure to perform, delay, interruption, failure to provide any service or any failure in or breakdown of facilities associated with the service.
- (C) The liability of the Company for errors in billing that result in overpayment by the Customer shall be limited to a credit equal to the dollar amount erroneously billed or, in the event that payment has been made and service has been discontinued, to a refund of the amount erroneously billed.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.4 Limitations on Liability (Cont'd.)

- (D) The Company shall be indemnified and saved harmless by the Customer from and against all loss, liability, damage and expense, including reasonable counsel fees, due to:
 - (1) Any act or omission of: (a) the Customer, (b) any other entity furnishing service, equipment or facilities for use in conjunction with services or facilities provided by the Company; or (c) common carriers or warehousemen, except as contracted by the Company;
 - (2) Any delay or failure of performance or equipment due to causes beyond the Company's control, including but not limited to, acts of God, fires, floods, earthquakes, hurricanes, or other catastrophes; national emergencies, insurrections, riots, wars or other civil commotions; strikes, lockouts, work stoppages or other labor difficulties; criminal actions taken against the Company; unavailability, failure or malfunction of equipment or facilities provided by the Customer or third parties; and any law, order, regulation or other action of any governing authority or agency thereof;
 - (3) Any unlawful or unauthorized use of the Company's facilities and services;
 - (4) Libel, slander, invasion of privacy or infringement of patents, trade secrets, or copyrights arising from or in connection with the material transmitted by means of Company-provided facilities or services; or by means of the combination of company-provided facilities or services;
 - (5) Breach in the privacy or security of communications transmitted over the Company's facilities;

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2.1 Undertaking of the Company, (Cont'd.)

2.1.4 Limitations on Liability (Cont'd.)

(D) (cont'd)

- (6) Changes in any of the facilities, operations or procedures of the Company that render any equipment, facilities or services provided by the Customer obsolete, or require modification or alteration of such equipment, facilities or services, or otherwise affect their use or performance, except where reasonable notice is required by the Company and is not provided to the Customer, in which event the Company's liability is limited as set forth in paragraph (A) of this Subsection 2.1.4.
- (7) Defacement of or damage to Customer premises resulting from the furnishing of services or equipment on such premises or the installation or removal thereof;
- (8) Injury to property or injury or death to persons, including claims for payments made under Workers' Compensation law or under any plan for employee disability or death benefits, arising out of, or caused by, any act or omission of the Customer, or the construction, installation, maintenance, presence, use or removal of the Customer's facilities or equipment connected, or to be connected to the Company's facilities;
- (9) Any non-completion of calls due to network busy conditions;
- (10) Any calls not actually attempted to be completed during any period that service is unavailable;
- (11) And any other claim resulting from any act or omission of the Customer or patron(s) of the Customer relating to the use of the Company's services or facilities.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.4 Limitations on Liability (Cont'd.)

- (E) The Company does not guarantee nor make any warranty with respect to installations provided for use in an explosive atmosphere.
- (F) The Company makes no warranties or representations, EXPRESS OR IMPLIED, either in fact or by operation of law, statutory or otherwise, including warranties of merchantability or fitness for a particular use, except those expressly set forth herein.
- (G) Failure by the Company to assert its rights pursuant to one provision of this tariff does not preclude the Company from asserting its rights under other provisions.

2.1.5 Notification of Service-Affecting Activities

The Company will provide the Customer reasonable notification of service-affecting activities that may occur in normal operation of its business. Such activities may include, but are not limited to, equipment or facilities additions, removals or rearrangements and routine preventative maintenance. Generally, such activities are not specific to an individual Customer but affect may Customers' services. No specific advance notification period is applicable to all service activities. The Company will work cooperatively with the Customer to determine the reasonable notification requirements. With some emergency or unplanned service-affecting conditions, such as an outage resulting from cable damage, notification to the Customer may not be possible.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.6 Provision of Equipment and Facilities

- (A) The Company shall use reasonable efforts to maintain only the facilities and equipment that it furnishes to the Customer. The Customer may not nor may the Customer permit others to rearrange, disconnect, remove, attempt to repair, or otherwise interfere with any of the facilities or equipment installed by the Company, except upon the written consent of the Company.
- (B) The Company may substitute, change or rearrange any equipment or facility at any time and from time to time, but shall not thereby alter the technical parameters of the service provided by the Customer.
- (C) Equipment the Company provides or installs at the Customer Premises for use in connection with the services the Company offers shall not be used for any purpose other than that for which the equipment is provided.
- (D) Except as otherwise indicated, Customer provided station equipment at the Customer's premises for use in connection with the service shall be so constructed, maintained and operated as to work satisfactorily with the facilities of the Company.
- (E) The Company shall not be responsible for the installation, operation, or maintenance of any Customer provided communications equipment. Where such equipment is connected to the facilities furnished pursuant to this tariff, the responsibility of the Company shall be limited to the furnishing of facilities offered under this tariff and to the maintenance and operation of such facilities. Subject to this responsibility, the Company shall not be responsible for:
 - (1) the through transmission of signals by Customer provided equipment or for the quality of, or defects in, such transmission; or
 - (2) the reception of signals by Customer-provided equipment; or
 - (3) network control signaling where such signaling is performed by Customer-provided network control signaling equipment.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.7 Non-Routine Installation

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours or in hazardous locations. In such cases, charges based on cost of the actual labor, material, or other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

2.1.8 Special Construction

Subject to the agreement of the Company and to all of the regulations contained in this tariff, special construction or facilities may be undertaken on a reasonable efforts basis at the request of the Customer. Special construction is construction undertaken:

- (A) where facilities are not presently available, and there is no other requirement for the facilities so constructed;
- **(B)** of a type other than that which the Company would normally utilize in the furnishing of its services:
- (C) over a route other than that which the Company would normally utilize in the furnishing of its services;
- (D) in a quantity greater than that which the company would normally construct;
- (E) on an expedited basis;
- (F) on a temporary basis until permanent facilities are available;
- (G) involving abnormal costs; or
- (H) in advance of its normal construction.

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2.1 Undertaking of the Company, (Cont'd.)

2.1.9 Ownership of Facilities

Title to all facilities provided in accordance with this tariff remains in the Company, its partners, agents, contractors or suppliers.

2.2 Prohibited Uses

- 2.2.1 The services the Company offers shall not be used for any unlawful purpose or for any use as to which the Customer has not obtained all required governmental approvals, authorizations, licenses, consents and permits.
- 2.2.2 The Company may require applicants for service who intend to use the Company's offerings for resale and/or for shared use to file a letter with the Company confirming that their use of the Company's offerings complies with relevant laws and the Tennessee Regulatory Authority's regulations, policies, orders, and decisions.
- 2.2.3 The Company may block any signals being transmitted over its Network by Customers which cause interference to the Company or other users. Customer shall be relieved of all obligations to make payments for charges relating to any blocked Service and shall indemnify the Company for any claim, judgment or liability resulting from such blockage.
- 2.2.4 A Customer, joint user, or authorized user may not assign, or transfer in any manner, the service or any rights associated with the service without the written consent of the Company. The Company will permit a Customer to transfer its existing service to another entity if the existing Customer has paid all charges owed to the Company for regulated communications services. Such a transfer will be treated as a disconnection of existing service and installation of new service, and non-recurring installation charges as stated in this tariff will apply.

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2.3 Obligations of the Customer

2.3.1 General

The Customer shall be responsible for:

- (A) the payment of all applicable charges pursuant to this tariff;
- (B) damage to or loss of the Company's facilities or equipment caused by the acts or omissions of the Customer; or the noncompliance by the Customer, with these regulations; or by fire or theft or other casualty on the Customer Premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company;
- (C) providing at no charge, as specified from time to time by the Company, any needed equipment, space and power to operate Company facilities and equipment installed on the premises of the Customer, and the level of heating and air conditioning necessary to maintain the proper operating environment on such premises;
- obtaining, maintaining, and otherwise having full responsibility for all rights-of-way and conduit necessary for installation of fiber optic cable and associated equipment used to provide Communications Services to the Customer from the cable building entrance or property line to the location of the equipment space described in Section 2.3.1(C). Any and all costs associated with the obtaining and maintaining the rights-of-way described herein, including the costs of altering the structure to permit installation of the Company provided facilities, shall be borne entirely by, or may be charged by the Company, to the Customer. The Company may require the Customer to demonstrate its compliance with this section prior to accepting an order for service.

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2.3 **Obligations of the Customer**

General (cont'd.) 2.3.1

- **(E)** providing a safe place to work and complying with all laws and regulations regarding the working conditions on the premises at which Company employees and agents shall be installing or maintaining the Company's facilities and equipment. The Customer may be required to install and maintain Company facilities and equipment within a hazardous area if, in the Company's opinion, injury or damage to the Company employees or property might result from installation or maintenance by the Company. The Customer shall be responsible for identifying, monitoring, removing and disposing of any hazardous material (e.g., friable asbestos) prior to any construction or installation work;
- complying with all laws and regulations applicable to, and obtaining all consents, approvals, **(F)** licenses and permits as may be required with respect to, the location of Company facilities and equipment in an Customer premises or the rights-of-way for which Customer is responsible under Section 2.3.1(D); and granting or obtaining permission for Company agents or employees to enter the premises of the Customer at any time for the purpose of installing, inspecting, maintaining, repairing, or upon termination of service as stated herein, removing the facilities or equipment of the Company;
- not creating or allowing to be placed any liens or other encumbrances on the Company's (G) equipment or facilities; and
- **(H)** making Company facilities and equipment available periodically for maintenance purposes at a time agreeable to both the Company and the Customer. No allowance will be made for the period during which service is interrupted for such purposes.

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2.3 Obligations of the Customer (Cont'd.)

2.3.2 Liability of the Customer

- (A) The Customer will be liable for damages to the facilities of the Company and for all incidental and consequential damages caused by the negligent or intentional acts or omissions of the Customer, its officers, employees, agents, invites, or contractors where such acts or omissions are not the direct result of the Company's negligence or intentional misconduct.
- (B) To the extent caused by any negligent or intentional act of the Customer as described in (A), preceding, the Customer shall indemnify, defend and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, including reasonable attorneys' fees, for (1) any loss, destruction or damage to property of any third party, and (2) any liability incurred by the Company to any third party pursuant to this or any other tariff of the Company, or otherwise, for any interruption of, interference to, or other defect in any service provided by the Company to such third party.
- (C) The Customer shall not assert any claim against any other Customer or user of the Company's services for damages resulting in whole or in party from or arising in connection with the furnishing of service under this tariff including but not limited to mistakes, omissions, interruptions, delays, errors or other defects or misrepresentations, whether or not such other Customer or user contributed in any way to the occurrence of the damages, unless such damages were caused solely by the negligent to intentional act or omission of the other Customer or user and not by any act or omission of the Company. Nothing in this tariff is intended either to limit or to expand Customer's right to assert any claims against third parties for damages of any nature other than those described in the preceding sentence.

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2.4 Customer Equipment and Channels

2.4.1 General

A user may transmit or receive information or signals via the facilities of the Company. The Company's services are designated primarily for the transmission of voice-grade telephonic signals, except as otherwise stated in this tariff. A user may transmit any form of signal that is compatible with the Company's equipment, but the Company does not guarantee that its services will be suitable for purposes other than voice-grade telephonic communication except as specifically stated in this tariff.

2.4.2 Station Equipment

- (A) Terminal equipment of the user's premises and the electric power consumed by such equipment shall be provided by and maintained at the expense of the user. The user is responsible for the provision of wiring or cable to connect its terminal equipment to the Company MPOP.
- (B) The Customer is responsible for ensuring that Customer-provided equipment connected to Company equipment and facilities is compatible with such equipment and facilities. The magnitude and character of the voltages and currents impressed on Company-provided equipment and wiring by connection, operation, or maintenance of such equipment and wiring shall be such as not to cause damage to the Company-provided equipment and wiring or injury to the Company's employees or to other persons. Any additional protective equipment required to prevent such damage or injury shall be provided by the Company at the Customer's expense, subject to prior Customer approval of the equipment expense.

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2.4 Customer Equipment and Channels (Cont'd.)

2.4.3 Interconnection of Facilities

- (A) Local Traffic Exchange provides the ability for another local exchange provider to terminate local traffic on the Company's network. In order to qualify for Local Traffic Exchange the call must: (a) be originated by an end user of a company that is authorized by the Tennessee Regulatory Authority to provide local exchange service; (b) originate and terminate within a local calling area of the Company.
- (B) Any special interface equipment necessary to achieve compatibility between the facilities and equipment of the Company used for furnishing Communications Services and the channels, facilities, or equipment of others shall be provided at the Customer's expense.
- (C) Communications Services may be connected to the services or facilities of other communications carriers only when authorized by, and in accordance with, the terms and conditions of the tariffs of the other communications carriers which are applicable to such connections.
- (D) Facilities furnished under this tariff may be connected to Customer provided terminal equipment in accordance with the provisions of this tariff. All such terminal equipment shall be registered by the Federal Communications Commission pursuant to Part 68 of Title 47, Code of Federal Regulations; and all user-provided wiring shall be installed and maintained in compliance with those regulations.

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2.4 Customer Equipment and Channels (Cont'd.)

2.4.4 Inspections

- (A) Upon suitable notification to the Customer, and at a reasonable time, the Company may make such tests and inspections as may be necessary to determine that the Customer is complying with the requirements set forth in Section 2.4.2(B) for the installation, operation, and maintenance of Customer-provided facilities, equipment, and wiring in the connection of Customer-provided facilities and equipment to Company-owned facilities and equipment.
- (B) If the protective requirements for Customer-provided equipment are not being complied with, the Company may take such action as it deems necessary to protect its facilities, equipment, and personnel. The Company will notify the Customer promptly if there is any need for further corrective action. Within ten days of receiving this notice, the Customer must take this corrective action and notify the Company of the action taken. If the Customer fails to do this, the Company may take whatever additional action is deemed necessary, including the suspension of service, to protect its facilities, equipment and personnel from harm.
- (C) If harm to the Company's network, personnel or services is imminent, the Company reserves the right to shut down Customer's service immediately, with no prior notice required.

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2.5 Customer Deposits and Advance Payments

2.5.1 Advance Payments

To safeguard its interests, the Company may require a Customer to make an advance payment before services and facilities are furnished, where special construction is involved. The advance payment will not exceed an amount equal to the nonrecurring charge(s) and one (1) month's charges for the service or facilities. In addition, the advance payment may also include an amount equal to the estimated non-recurring charges for the special construction and recurring charges (if any) for a period to be set between the Company and the Customer. The advance payment will be credited to the Customer's initial bill. Advance payments do not accrue interest. An advance payment may be required in addition to a deposit.

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2.5 Customer Deposits and Advance Payments (Cont'd.)

2.5.2 Deposits

- (A) To safeguard its interests, the Company may require the Customer to make a deposit to be held as a guarantee for the payment of charges in accordance with Tennessee Regulatory Authority Rules. A deposit may be required if the Customer's financial condition is not acceptable to the Company or is not a matter of general knowledge. A deposit does not relieve the Customer of the responsibility for the prompt payment of bills on presentation. The deposit will not exceed an amount equal to two and one-half twelfths of the estimated charge for the service for the ensuing twelve months. A deposit may be required in addition to an advance payment.
- (B) Upon discontinuance of service, the Company shall promptly and automatically refund the Customer's deposit plus accrued interest, or the balance, if any, in excess of the unpaid bills including any penalties assessed for service furnished by the Company.
- (C) Deposits will accrue interest annually at the rate per annum in accordance with Tennessee Regulatory Authority Rules. Upon request of the Customer, accrued interest shall be annually credited to the Customer by deducting such interest from the amount of the next bill for service following the accrual date.
- (D) The Company shall annually and automatically refund the deposits of Customers who have paid bills for twelve consecutive months without having had service discontinued for nonpayment or had more than one occasion on which a bill was not paid within the period prescribed and are not then delinquent in payment.

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2.6 Payment Arrangements

2.6.1 Payment for Services

The Customer is responsible for the payment of all charges for facilities and services furnished by the Company to the Customer.

The Customer is responsible for the payment of federal excise taxes, state and local sales and use taxes and similar taxes imposed by governmental jurisdictions, all of which shall be separately designated on the Company's invoices. The Company will not separately charge for the Tennessee gross receipts tax on the Company's invoice for local services. Any taxes imposed by a local jurisdiction (e.g., county and municipal) will only be recovered from those Customers residing in the affected jurisdictions.

Certain telecommunications services, as defined in the Tennessee Revised Code, are subject to state sales tax at the prevailing tax rates, if the services originate, or terminate in Tennessee, or both, and are charged to a subscriber's telephone number or account in Tennessee.

2.6.2 Billing and Collection of Charges

The Customer is responsible for payment of all charges incurred by the Customer or other users for services and facilities furnished to the Customer by the Company.

- (A) Non-recurring charges are due and payable within thirty (30) days after the date the invoice is mailed to the Customer by the Company.
- (B) The Company shall present invoices for recurring charges monthly to the Customer, in advance of the month in which service is provided, and recurring charges shall be due and payable within thirty (30) days after the date the invoice is mailed to the Customer by the Company. When billing is based upon Customer usage, usage charges will be billed monthly for the preceding billing period.
- (C) When service does not begin on the first day of the month, or end of the last day of the month, the charge for the fraction of the month in which service was furnished will be calculated on a pro rata basis. For this purpose, every month is considered to have thirty (30) days.

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2.6 Payment Arrangements (Cont'd.)

2.6.2 Billing and Collection of Charges (Cont'd.)

- (D) Billing of the Customer by the Company will begin on the Service Commencement Date, which is the day on which the Company notifies the Customer that the service or facility is available for use, except that the Service Commencement Date may be postponed by mutual agreement of the parties, or if the service or facility does not conform to standards set forth in this tariff or the Service Order. Billing accrues through and includes the day that the service, circuit, arrangement or component is discontinued.
- (E) If any portion of the payment is not received by the Company within 30 days of receipt of this bill, or if any portion of the payment is received by the Company in funds which are not immediately available upon presentment, then a late payment charge of 1.5% per month shall be due to the Company. A late payment charge is not applicable to subsequent rebilling of any amount to which a late payment charge has already been applied. Late payment charges are to be applied without discrimination.
- (F) the Customer should notify the Company of any disputed items on an invoice within thirty (30) days of receipt of the invoice. If the Customer and the Company are unable to resolve the dispute to their mutual satisfaction, the Customer may file a complaint with the Tennessee Regulatory Authority in accordance with the Commission's rules and procedure. The address of the Commission is as follows:

Tennessee Regulatory Authority 460 Robertson Parkway Nashville, Tennessee 37243

(G) If service is disconnected by the Company (in accordance with Section 2.6.3 following) and later re-installed, re-installation of service will be subject to all applicable installation charges. If service is suspended by the Company (in accordance with Section 2.6.3 following) and later restored, restoration of service will be subject to the rates in Section 4.3.

Issued: July 31, 2008

2.6 Payment Arrangements (Cont'd.)

2.6.3 Discontinuance of Service for Cause

The Company may discontinue service for the following reasons provided in this Section 2.6.3. Customers will be provided five (5) days written notice prior to discontinuance unless otherwise indicated.

Upon the Company's discontinuance of service to the Customer under Section 2.6.3(A) or 2.6.3(B), the Company, in addition to all other remedies that may be available to the Company at law or in equity or under any other provision of this tariff, may declare all future monthly and other charges which would have been payable by the Customer during the remainder of the term for which such services would have otherwise been provided to the Customer to be immediately due and payable (discounted to present value at six percent).

- (A) Upon nonpayment of any amounts owing to the Company, the Company may discontinue or suspend service without incurring any liability. No basic residential service shall be disconnected for nonpayment until at lease 29 days from the date of the bill and only following proper written notification.
- (B) Upon violation of any of the other material terms or conditions for furnishing service the Company may, discontinue or suspend service without incurring any liability if such violation continues during that period.
- (C) Upon condemnation of any material portion of the facilities used by the Company to provide service to a Customer or if a casualty renders all or any material portion of such facilities inoperable beyond feasible repair, the Company, by notice to the Customer, may discontinue or suspend service without incurring any liability.
- (D) Upon the Customer's insolvency, assignment for the benefit of creditors, filing for bankruptcy or reorganization, or failing to discharge an involuntary petition within the time permitted by law, the Company may immediately discontinue or suspend service without incurring any liability.
- (E) Upon any governmental prohibition or governmental required alteration of the services to be provided or any violation of an applicable law or regulation, the Company may immediately discontinue service without incurring any liability.

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2.6 Payment Arrangements, (Continued)

2.6.3 Discontinuance of Service for Cause

- **(F)** Without notice in the event of fraudulent use of the Company's network. The Customer will be liable for all related costs. The Customer will also be responsible for payment of any reconnection charges.
- (G) Without notice in the event of Customer use of equipment or services in such a manner as to adversely affect the Company's service to others.
- (H) Without notice in the event of tampering with the equipment or services furnished by the Company.

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Effective: August 30, 2008

2.6 Payment Arrangements, (Continued)

2.6.4 Notice to Company for Cancellation of Service

Customers desiring to terminate service shall provide the Company thirty (30) days notice of desire to terminate service. If special construction is involved, the required notice shall be written.

2.6.5 Cancellation of Application for Service

- (A) Where the Company permits the Customer to cancel an application for service prior to the start of service or prior to any special construction, no charges will be imposed except for those specified below.
- (B) Where, prior to cancellation by the Customer, the Company incurs any expenses in installing the service or in preparing to install the service that it otherwise would not have incurred, a charge equal to the costs the Company incurred, less net salvage, shall apply, but in no case shall this charge exceed the sum of the charge for the minimum period of services ordered, including installation charges, and all charges others levy against the Company that would have been chargeable to the Customer had service begun.
- (C) Where the Company incurs any expense in connection with special construction, or where special arrangements of facilities or equipment have begun, before the Company receives a cancellation notice, a charge equal to the costs incurred, less net salvage, may apply. In such cases, the charge will be based on such elements as the cost of the equipment, facilities, and material, the cost of installation, engineering, labor, and supervision, general and administrative expense, other disbursements, depreciation, maintenance, taxes, provision for return on investment, and any other costs associated with the special construction or arrangements.
- (D) The special charges described in 2.6.5(A) through 2.6.5(C) will be calculated and applied on a case-by-case basis.

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Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501

2.6 Payment Arrangements, (Continued)

2.6.6 Changes in Services Requested

If the Customer makes or requests material changes in circuit engineering, equipment specifications, service parameters, premises locations, or otherwise materially modifies any provision of the application for service, the Customer's installation fee shall be adjusted accordingly.

2.6.7 Bad Check Charge

A service charge equal to \$20.00 will be assessed for all checks returned by a bank or other financial institution for: Insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or any other insufficiency or discrepancy necessitating return of the instrument at the discretion of the drawee bank or other financial institution.

2.7 Allowances for Interruptions in Service

2.7.1 General

- (A) A credit allowance will be given when service is interrupted, except as specified in Section 2.7.2 following. A service is interrupted when it becomes inoperative to the Customer, e.g., the Customer is unable to transmit or receive, because of a failure of a component furnished by the Company under this tariff.
- (B) An interruption period begins when the Customer reports a service, facility or circuit to be inoperative and, if necessary, releases it for testing and repair. An interruption period ends when the service, facility or circuit is operative.

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2.7 Allowances for Interruptions in Service, (Continued)

2.7.1 General (Continued)

- (C) If the Customer reports a service, facility or circuit to be interrupted but declines to release it for testing and repair, or refuses access to its premises for test and repair by the Company, the service, facility or circuit is considered to be impaired but not interrupted. No credit allowances will be made for a service, facility or circuit considered by the Company to be impaired.
- (D) The Customer shall be responsible for the payment of service charges as set forth herein for visits by the Company's agents or employees to the premises of the Customer when the service difficulty or trouble report results from the use of equipment or facilities provided by any party other than the Company, including but not limited to the Customer.

2.7.2 Limitations of Allowances

No credit allowance will be made for any interruption in service:

- (A) Due to the negligence of or noncompliance with the provisions of this tariff by any person or entity other than the Company, including but not limited to the Customer;
- (B) Due to the failure of power, equipment, systems, connections or services not provided by the Company;
- (C) Due to circumstances or causes beyond the reasonable control of the Company;
- (D) During any period in which the Company is not given full and free access to its facilities and equipment for the purposes of investigating and correcting interruptions;

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2.7 Allowances for Interruptions in Service, (Continued)

2.7.2 Limitations of Allowances

- (E) A service will not be deemed to be interrupted if a Customer continues voluntarily make use of the service. If the service is interrupted, the Customer can get a service credit, use another means of communications provided by the Company (pursuant to Section 2.7.3), or utilize another service provider:
- (F) During any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;
- (G) That occurs or continues due to the Customer's failure to authorize replacement of any element of special construction; and
- (H) That was not reported to the Company within thirty (30) days of the date that service was affected.

2.7.3 Use of Another Means of Communications

If the Customer elects to use another means of communications during the period of interruption, the Customer must pay the charges for the alternative service used.

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Issued by:

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2.7 Allowances for Interruption in Service, (Continued)

2.7.4 Application of Credits for Interruptions in Service

- (A) Credits for interruptions in service that is provided and billed on a flat rate basis for a minimum period of at least one month, beginning on the date that billing becomes effective, shall in no event exceed an amount equivalent to the proportionate charge to the Customer for the period of service during which the event that gave rise to the claim for a credit occurred. A credit allowance is applied on a pro rata basis against the rates specified hereunder and is dependent upon the length of the interruption. Only those facilities on the interrupted portion of the circuit will receive a credit.
- (B) For calculating credit allowances, every month is considered to have thirty (30) days.
- (C) A credit allowance will be given for interruption of thirty (30) minutes or more. Two or more interruptions of fifteen (15) minutes or more during any one 24-hour period shall be combined into one cumulative interruption.

Issued: July 31, 2008

2.7 Allowances for Interruption in Service, (Continued)

2.7.4 Application of Credits for Interruptions in Service, (Continued)

(D) Interruptions of 24 Hours or Less

Length of Interruption	Amount of Service to be Credited
Less than 30 minutes	None
30 minutes up to but not	1/10 Day
including 3 hours	
3 hours up to but not	1/5 Day
including 6 hours	
6 hours up to but not	2/5 Day
including 9 hours	
9 hours up to but not	3/5 Day
including 12 hours	
12 hours up to but not	4/5 Day
including 15 hours	
15 hours up to but not	One Day
including 24 hours	

(E) Interruptions Over 24 Hours and Less Than 72 Hours

Interruptions over 24 hours and less than 72 hours will be credited 1/5 day for each 3-hour period or fraction thereof. No more than one full day's credit will be allowed for any period of 24 hours.

(F) Interruptions Over 72 Hours

Interruptions over 72 hours will be credited 2 days for each full 24-hour period. No more than thirty (30) days credit will be allowed for any one-month period.

Issued: July 31, 2008

2.7 Allowances for Interruption in Service, (Continued)

2.7.5 Limitations on Allowances

No credit allowance will be made for:

- (A) interruptions due to the negligence of or noncompliance with the provisions of this tariff by the Customer, authorized user or joint user;
- (B) interruptions due to the negligence of any person other than the Company, including but not limited to the Customer;
- (C) interruptions of service during any period in which the Company is not given full access to its facilities and equipment for the purpose of investigating and correcting interruptions;
- (D) interruptions of service during a period in which the Customer continues to use the service on an impaired basis;
- (E) interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;
- (F) interruption of service due to circumstances or causes beyond the reasonable control of Company; and
- (G) that occur or continue due to the Customer's failure to authorize replacement of any element of special construction.

2.7.6 Cancellation For Service Interruption

Cancellation or termination for service interruption is permitted only if any circuit experiences a single continuous outage of eight (8) hours or more or cumulative service credits equaling sixteen(16) hours in a continuous twelve (12) month period. The right to cancel service under this provision applies only to the single circuit which has been subject to the outage or cumulative service credits.

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2.8 Cancellation of Service/Termination Liability

If a Customer cancels a service order or terminates services before the completion of the term for any reason other than a service interruption (as defined in Section 2.7.1) or where the Company breaches the terms in the service contract, Customer may be requested by the Company to pay to Company termination liability charges, which are defined below. These charges shall become due and owing as of the effective date of the cancellation or termination and be payable within the period set forth in Section 2.6.2.

2.8.1 Termination Liability

Customer's termination liability for cancellation of service shall be equal to:

- (A) all unpaid non-recurring charges reasonably expended by Company to establish service to Customer, plus;
- (B) any disconnection, early cancellation or termination charges reasonably incurred and paid to third parties by Company on behalf of Customer, plus;
- (C) all recurring charges specified in the applicable Service Order for the balance of the then current term discounted at the prime rate announced in the *Wall Street Journal* on the third business day following the date of cancellation;
- (D) minus a reasonable allowance for costs avoided by the Company as a direct result of Customer's cancellation.

Issued: July 31, 2008

2.9 Lifeline Program

The lifeline program provides assistance for eligible Residential customers. The Federal Lifeline Program reduces the subscriber's monthly telephone bill by \$13.50.

2.9.1 Eligibility

Customers are eligible if they participate in at least one of the following programs:

Medicaid, Food Stamps, Federal Public Housing, Supplemental Security Income, Low Income Home Energy Assistance Program, Temporary Assistance to Needy Families (TANF), or National School Lunch's fee lunch program (NSL). Additionally, a customer with total gross annual income that does not exceed 125% of the federal poverty income guidelines may apply directly to the Tennessee Regulatory Authority (TRA) for Lifeline eligibility certification.

2.9.2 Regulations

- 1. Regulations specified elsewhere in the Company's tariffs apply to the Lifeline Service.
- 2. Lifeline Service is available only with residence services. Lifeline Service is limited to one line per household at the customer's primary residence.
- 3. A non-recurring service charge does not apply when Lifeline Service is added or discontinued to existing service when that is the only work being done.
- 4. The Lifeline plan will apply after receipt and processing of a completed Lifeline application, including documentation providing eligibility.
- 5. Customers of Lifeline Service must notify the Company of any changes that would affect qualification. Reverification of eligibility will take place on an ongoing basis. When the customer is no longer eligible for Lifeline service, the Lifeline discount will be discontinued and regular tariffed rates and charges will apply.
- 6. As a participant in Lifeline Service, customers are eligible to receive toll blocking service at no charge. This service will only be provided at the customer's request.

Toll blocking service is defined as a central office service that restricts access to the network. Toll blocking is provided where facilities permit and will not allow 1+, 0+, 0-, 101XXXX, 900, or interzone calls to be completed. Toll blocking does not restrict local calls, calls to intraNPA directory assistance, telephone repair service, 911, or calls to 800 or 950 numbers.

2.9.3 Link-Up

Link up is offered to Customers who meet the eligibility requirements for Lifeline. A federal credit amount of fifty percent (50%) of the non-recurring charges for connection of service, up to a maximum of thirty dollars (\$30.00), is available to be passed through to the subscriber.

2.10 Transfers and Assignments

Neither the Company nor the Customer may assign or transfer its rights or duties in connection with the services and facilities provided by the Company without the written consent of the other party, except that the Company may assign its rights an duties to a) any subsidiary, parent company or affiliate of the Company; b) pursuant to any sale or transfer of substantially all the assets of the Company; or c) pursuant to any financing, merger or reorganization of the Company.

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Angie M. Watson, President Swiftel, LLC 811 West Garden Street Pensacola, Florida 32501

2.12 **Notices and Communications**

- The Customer shall designate on the service order an address to which the Company shall mail or 2.12.2 deliver all notices and other communications, except that Customer may also designate a separate address to which the Company's bills for service shall be mailed.
- The Company shall designate on the service order an address to which the Customer shall mail or 2.12.3 deliver all notices and other communications, except that Company may designate a separate address on each bill for service to which the Customer shall mail payment on that bill.
- Except as otherwise stated in this tariff, all notices or other communications required to be given 2.12.4 pursuant to this tariff will be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following placement of the notice, communication or bill with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when actually received or refused by the addressee, whichever occurs first.
- The Company or the Customer shall advise the other party of any changes to the addresses 2.12.5 designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

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811 West Garden Street Pensacola, Florida 32501

SECTION 3.0 – SERVICE AREAS

3.1 Exchange Service Areas

Local exchange services are provided, subject to availability of facilities and equipment, in areas currently served by the following Incumbent LECs: 1) AT&T

3.2 Rate Classes

Charges for local services provided by the Company may be based, in part, on the Rate Class associated with the Customers End Office. The Rate Class is determined by the total access lines and PBX trunks in the local calling area which can be reached from each End Office.

In the event that an Incumbent LEC or the Tennessee Regulatory Authority reclassifies an exchange from one Rate Class to another, the reclassification will also apply to customers who purchase services under this tariff. Local calling areas and Rate Class assignments are equivalent to those areas and groups specified in AT&T's Tennessee General Local Exchange Service Tariff.

3.3 Reserved for Future Use

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SECTION 4.0 - LOCAL EXCHANGE SERVICE

The Company's local telephone service provides a Customer with the ability to connect to the underlying carrier's switching network which enables the Customer to:

- place or receive calls to any calling Station in the local calling area, as defined herein;
- access enhanced 911 Emergency Service (where available through the underlying carrier);
- access operator services (as specified in Section 3.3);
- place call to toll free 8XX telephone numbers.

The Company's service cannot be used to access interexchange carriers for interLATA, intraLATA, interstate, or international calling or access caller-paid information services (e.g., 900,976). All 1+, 0+, 0-, and other numbers used for caller-paid services will be blocked by the Company through the underlying carrier's switch.

Service Area

The Company's service area incorporates all geographic regions-and exchanges currently served by the following underlying carrier:

Throughout the ILEC service areas within the State of Tennessee.

Issued: July 31, 2008

4.1 Local Exchange Service (Continued)

4.1.1 Service Area (Continued)

<u>Local calling Areas</u>: Exchanges and zones included in the local calling area for the Customer's exchange or zone may be found in the telephone directory published by the underlying carrier in the Customer's exchange area.

4.1.2 Local Line

- A. <u>Standard Features</u>: Local Line provides the Customer with a single, voice-grade communications channel. Each Local Line will include a telephone number.
- B. <u>Optional Features</u>: A Local Line may order the following optional features, at the rate specified in Section 3.1.3

Custom Calling Package
Call Waiting
Call Forwarding
Three Way Calling
Calling Number ID
Non-Published Number

4.1.3 Local Line Rates and Charges

A Local Line Customer will be charged applicable Non-Recurring and Monthly Recurring Charges. Local Line charges will vary based on the underlying carrier providing facilities to the Company in the Customer's exchange.

Issued: July 31, 2008

4.1 Local Exchange Service (Continued)

4.1.3 Local Line Rates and Charges (Continued)

Non-Recurring Charges

Set-Up Charge (local line)	\$89.99 for lines with
features Attached.	\$69.99 for line
connection without features.	
(per line)	
Custom Calling Package	\$17.99
(per line)	
Call Waiting	\$8.00
(per line)	
Call Forwarding	\$8.00
(per line)	
3 Way Calling	\$8.00
(per line)	
Calling Number ID	\$10.00
(per line)	

Recurring Charges - Monthly

Local Line - Line Charge \$29.99 with out features (with \$89.99 setup, per line)		
Local Line - Line Charge \$36.99 with features		
(with \$69.99 setup, per line)		
Custom Calling Package	\$17.99	
(per line)		
Call Waiting	\$ 5.00	
(per line)		
Call Forwarding	\$ 5.00	
(per line)		
3 Way Calling	\$ 5.00	
(per line)		
Calling Number ID	\$10.00	
(per line)		

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4.2 Directory Assistance

Customers will not have access to Directory Assistance.

4.3 Operator Assistance

Customers will have access to local operator services only within the limitations imposed by the presence of the underlying carrier's toll restriction and billed number screening services.

4.4 Directory Listings

The Company shall provide for a single directory listing in the telephone directory published by the underlying carrier in the Customer's exchange area.

- 4.4.1 In order for listings to appear in an upcoming directory, the Customer must subscribe to service from the Company in time to meet the directory-publishing schedule.
- 4.4.2 Directory listings are provided in connection with each Customer's service as specified herein:
 - A. <u>Primary Listing</u>: The listing shall include the first and last name of the Customer. The listing will also include the Customer's address.
 - B. <u>Non-published Listings</u>: A Non-published telephone number will be furnished at the Customer's request providing for the omission or deletion of the Customer's telephone listing from the telephone directory and the directory assistance records.

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4.4 Directory Listings (Continued)

C. <u>Non-Recurring Charges:</u> Non-Recurring charges associated with Directory Listings are as follows:

Non-published number \$17.99 (per line no charge if included in Customer's original service order)

D. <u>Recurring Charges:</u> Monthly Recurring charges associated with Directory Listings are as follows:

Non-published number

\$2.99

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4.5 Miscellaneous Fixed Non-Recurring Charges:

Change Telephone Number	\$25.00	
(per line)		
Transfer Account to New Address	\$55.00	
per line)		
Reconnect Previous Customer	\$89.99	
(per line)		
Late Charge	1.5%	
(of the balance due)		
Service Order Charge	\$15.00	
(each time changes are made to a telephone number)		

4.6 Miscellaneous Variable Non-Recurring Charges

For any incidental charges which appear on the Company's billing from the underlying carrier (e.g., directory assistance, call tracing, etc.), the charges are passed through to the Customer.

4.7 Emergency Services (Enhanced 911)

Allows Customers to reach appropriate emergency services including police, fire and hospital. Enhanced 911 has the ability to selectively route an emergency call to the primary E911 provider so that it reaches the correct emergency service located closest to the caller. In addition, the Customer's address and telephone information will be provided to the primary E91I provider for display at the Public Service Answering Point (PSAP).

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Effective: August 30, 2008

SECTION 5.0 - LIFELINE AND LINK-UP PROGRAM

5.0 Lifeline Program

The lifeline program provides assistance for eligible Residential customers. The Federal Lifeline Program reduces the subscriber's monthly telephone bill by \$13.50.

5.1.1 Eligibility

Customers are eligible if they participate in at least one of the following programs: Medicaid, Food Stamps, Federal Public Housing, Supplemental Security Income, Low Income Home Energy Assistance Program, Temporary Assistance to Needy Families (TANF), or National School Lunch's fee lunch program (NSL). Additionally, a customer with total gross annual income that does not exceed 125% of the federal poverty income guidelines may apply directly to the Tennessee Regulatory Authority (TRA) for Lifeline eligibility certification.

5.1.2 Regulations

- 1. Regulations specified elsewhere in the Company's tariffs apply to the Lifeline Service.
- 2. Lifeline Service is available only with residence services. Lifeline Service is limited to one line per household at the customer's primary residence.
- 3. A non-recurring service charge does not apply when Lifeline Service is added or discontinued to existing service when that is the only work being done.
- 4. The Lifeline plan will apply after receipt and processing of a completed Lifeline application, including documentation providing eligibility.
- 5. Customers of Lifeline Service must notify the Company of any changes that would affect qualification. Reverification of eligibility will take place on an ongoing basis. When the customer is no longer eligible for Lifeline service, the Lifeline discount will be discontinued and regular tariffed rates and charges will apply.
- 6. As a participant in Lifeline Service, customers are eligible to receive toll blocking service at no charge. This service will only be provided at the customer's request.

Toll blocking service is defined as a central office service that restricts access to the network. Toll blocking is provided where facilities permit and will not allow 1+, 0+, 0-, 101XXXX, 900, or interzone calls to be completed. Toll blocking does not restrict local calls, calls to intraNPA directory assistance, telephone repair service, 911, or calls to 800 or 950 numbers.

5.1.3 Link-Up

Link up is offered to Customers who meet the eligibility requirements for Lifeline. A federal credit amount of fifty percent (50%) of the non-recurring charges for connection of service, up to a maximum of thirty dollars (\$30.00), is available to be passed through to the subscriber.

Issued: July 31, 2008

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the attached APPLICATION OF SWIFTEL, LLC FOR A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY was served upon the following parties of record by depositing a copy of same in the United States Mail, First Class, Postage Prepaid, to their last known address as follows:

Ardmore Telephone Company, Inc.

P.O. Box 549 517 Ardmore Avenue Ardmore, TN 38449 (205) 423-2131 (205) 423-2208 (Fax)

BellSouth

333 Commerce Street Nashville, TN 37201-3300 (615) 214-3800 (615) 214-8820 (Fax)

Century Telephone of Adamsville

P.O. Box 405 116 N. Oak Street Adamsville, TN 38310 (901) 632-3311 (901) 632-0232 (Fax)

Century Telephone of Claiborne

P.O. Box 100 507 Main Street New Tazewell, TN 37825 (423) 626-4242 (423) 626-5224 (Fax)

Century Telephone of Ooltewah-Collegedale, Inc.

P.O. Box 782 5616 Main Street Ooltewah, TN 37363 (423) 238-4102 (423) 238-5699 (Fax)

<u>Citizens Communications</u> <u>Company of Tennessee</u>

P.O. Box 770 300 Bland Street Bluefield, WV 24701

Citizens Communications Company Of The Volunteer State

P.O. Box 770 300 Bland Street Bluefield, WV 24701

Loretto Telephone Company, Inc.

P.O. Box 130 Loretto, TN 38469 (931) 853-4351 (931) 853-4329 (Fax)

Millington Telephone Company, Inc.

4880 Navy Road Millington, TN 38053 (901) 872-3311 (901) 873-0022 (Fax)

Sprint-United

112 Sixth Street Bristol, TN 37620 (423) 968-8161 (423) 968-3148 (Fax)

TDS Telecom-Concord Telephone Exchange, Inc.

P.O. Box 22610 701 Concord Road Knoxville, TN 37933-0610 (423) 966-5828 (423) 966-9000 (Fax)

TDS Telecom-Humphreys County Telephone Company

P.O. Box 552 203 Long Street New Johnsonville, TN 37134-0552

(931) 535-2200 (931) 535-3309 (Fax)

TDS Telecom-Tellico Telephone Company, Inc.

P.O. Box 9 102 Spence Street Tellico Plains, TN 37385-0009

(423) 671-4600

TDS Telecom-Tennessee Telephone Company

11505 Kingston Pike Knoxville, TN 37922 (865) 671-2100 (865) 966-9000 (Fax)

TEC-Crockett Telephone Company, Inc.

P.O. Box 7 Friendship, TN 38034

(901) 677-8181

TEC-People's Telephone Company, Inc.

P.O. Box 310 Erin, TN 37061

(931) 289-4221 (931) 289-4220 (Fax)

<u>TEC-West Tennessee</u> <u>Telephone Company, Inc.</u>

P.O. Box 10 244 E. Main Street Bradford, TN 38316

(901) 742-2211 (901) 742-2212 (Fax)

United Telephone Company

P.O. Box 38 120 Taylor Street Chapel Hill, TN 37034

(931) 364-2289 (931) 364-7202 (Fax)

This the day of ______, 2008

Lance J.M. Steinhart, Esq. Lance J.M. Steinhart, P.C.

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