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March 24, 2009

VIA ELECTRONIC FILING AND OVERNIGHT DELIVERY

filed electronically on 03/24/09

Ms. Darlene Standley Utility Division Chief Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-0505 (615) 741-3939

Re:

BLC Management LLC d/b/a Angles Communication Solutions

Docket No. 08-00040

Dear Ms. Standley:

Enclosed please find for filing an original and four (4) copies of **follow-up** responses to Data Request No. 1 for BLC Management LLC d/b/a Angles Communication Solutions. This filing has been electronically submitted on March 24, 2009.

APPLICANT HAS ALSO ENCLOSED ONE COPY OF ITS RATE CENTERS IN A SEPARATE ENVELOPE AND HEREBY RESPECTFULLY REQUESTS CONFIDENTIAL TREATMENT OF THE ENCLOSED RATE CENTERS THAT CONTAINS CONFIDENTIAL AND PROPRIETARY INFORMATION. APPLICANT EXPECTS THAT THIS INFORMATION WILL BE RESTRICTED TO COUNSEL, AGENTS AND EMPLOYEES WHO ARE SPECIFICALLY ASSIGNED TO THIS APPLICATION BY THE COMMISSION.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

Lance M. Steinhart

Attorney for BLC Management LLC db/a Angles Communication Solutions

Enclosures

Tennessee Regulatory Authority March 24, 2009 Page 2

Question No. 1

Pursuant to Authority Rule 1220-4-8-.04(3)(b)(5), provide a cite in BLC's tariff describing BLC's Lifeline offering. In the absence of such cite, BLC must submit its Lifeline tariff for Authority approval.

RESPONSE: BLC will be amending its tariff to add Lifeline provisions.

Follow-up Request:

Please provide a tariff for Lifeline and Link Up.

RESPONSE: Under separate cover, BLC has submitted its tariff revision pages for approval on March 24, 2009. Attached as Exhibit A, please find a copy of the cover letter reflecting submission to the Tennessee Regulatory Authority.

Question No. 3

Identify, by rate center, where in Tennessee BLC is providing local residential and business telecommunications services.

RESPONSE: BLC's residential service is available throughout the AT&T service territory, and is being provided in numerous rate centers

Follow-up Request:

BLC's response needs clarification by identifying the rate centers where it is providing service. Additionally, BLC needs to identify by each rate center whether services are provided by resale or by leased UNEs.

RESPONSE: BLC is currently providing service throughout Rate Centers covered by the AT&T and a small number of Embarq ILEC footprints attached as Exhibit B which is being filed in a separate sealed envelope as "Confid ential". Services are provided via resale.

Question No. 4 Provide copies, or instruction on where to locate BLC's current advertising of its services to Tennessee consumers.

RESPONSE: BLC currently advertises in merchant retail locations in Tennessee

Follow-up Request:

Provide additional detail where BLC advertises, by what means and provide copies of BLC's advertisements with the response.

RESPONSE: BLC is currently advertising via in-store merchant marketing materials per attached examples as well as through local newspaper and direct mail advertisement per attached example as Exhibit C.

Question No. 5

Does the company offer services to customers other than Lifeline customers? If so, provide the connection charge and the monthly recurring charges for these customers.

RESPONSE: All BLC customers pay the same fees and charges

Follow-up Request:

Lifeline customers receive a reduction from basic service rates via credits from federal and state funding. Identify BLC's basic service recurring and non-recurring rates and charges and indicate the amount of BLC's Lifeline credits and Link Up service rate reductions.

RESPONSE: BLC customers whom do not qualify for lifeline are provided base service rates without the lifeline discount deduction. We currently charge no connection cost for lifeline and non-lifeline customers as we are engaged in a "First Month Free" promotion whereby no connection fee is accessed. Rate sheet as Exhibit D attached.

Question No. 6

Is BLC planning to offer Lifeline customers the option of either subscriber services or monthly pre-paid services as both are described in BLC's tariffs.

RESPONSE: Yes

Follow-up Request:

If the rates and charges are different depending on whether a customer elects to subscribe to regular basic service or opt for month-by-month prepaid services, identify the charges for each.

RESPONSE: BLC will only be offering month by month prepaid services.

Question No. 10

Provide a specific description of how the company will use federal universal service support it would receive as a designated ETC.

RESPONSE: Since the company is requesting only Lifeline and Link-Up support, all support will be directly applied to a customer's bill

Follow-up Request:

Provide specific information regarding benefits and/or services Tennessee consumers may realize by subscribing to BLC's services that are not provided by existing carriers. Further does BLC plan to provide its services by reselling services of other facility based providers.

RESPONSE: BLC was one of the first companies to provide prepaid customers the option of trying prepaid residential services for free for the first 30 days with no connection fee and no commitment. We also are one of the few that provide 24/7 customer support. Most competitors have limited service support hours typically ending at 5 or 6 pm and then an afterhours service that only takes information for call back. In addition to paper invoices, BLC provides courtesy calls monthly to our customers reminding them a bill is due/past due and a final notice prior to disconnecting service to ensure

we have made every effort to keep our customers informed to avoid service interruptions and reconnection fees. We also are one of the few providers that offer convenient flat rate pricing to help our customer base better manage their expected monthly payment.

Question No. 11

Describe BLC's plans for demonstrating to the Authority that for those Lifeline customers served via resale of another carrier's services, BLC is not receiving the federal universal service Lifeline credit from the serving company and filing for credit with the Universal Service Administration Company.

RESPONSE: BLC has hired a Third Party Vendor who specializes in the area of tracking and auditing Lifeline assistance program information. The Third Party Vendor will maintain BLC's records and remit the required documentation on both State and Federal levels. BLC will maintain a copy of its records at its corporate offices.

Follow-up Request:

Identify and provide current contact information for BLC's contracted Third Party Vendor.

RESPONSE: CGM, LLC / 101 Vickery St Roswell GA 30075 Ph: 678-296-7505

Additional Information Requirements:

During the ongoing review it is noted that BLC does not have any Wireline Activity Reports on file with the Authority. In accordance with the requirements established in Authority Docket No. 97-00309, BLC is required to file a Wireline Activity Report monthly. Submit a copy of BLC's most recent report with BLC's response.

> RESPONSE: Please find a copy of the recent Wireline Activity Report submission attached as Exhibit E. BLC Management, LLC since inception within the state of Tennessee was not familiar with the Wireline Activity Report. Upon now learning that it is due monthly we are submitting the most recent months wireline activity and upon request we will be more then happy to go back and get any previous wireline activity data requested.

EXHIBIT A

Coverletter submitted under separate cover for approval of tariff revisions to include Lifeline and Link Up language

Lance J.M. Steinhart, P.C.

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Also Admitted in New York and Maryland

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Facsimile: (770) 232-9208

Email: lsteinhart@telecomcounsel.com

March 24, 2009

VIA OVERNIGHT MAIL

Honorable Jones, Chairman Attn: Sharla Dillon, Dockets Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243-9021 (615) 741-3939

Re: BLC Management LLC d/b/a Angles Communication Solutions

Dear Ms. Dillon:

Enclosed please find for filing an original and four (4) copies of tariff revisions to BLC Management LLC d/b/a Angles Communication Solutions Tariff No. 1 with an effective date of April 27, 2009. This filing has also been sent via e-mail to sharla.dillon@state.tn.us on March 24, 2009.

These tariff changes reflect the incorporation of Lifeline and Link Up language.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope. If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me via phone (678.775.2253) or email (ajanssen@telecomcounsel.com).

Respectfully submitted,

Angela Janssen

Legal Assistant to Lance J.M. Steinhart Attorney for BLC Management LLC d/b/a Angles Communication Solutions

Enclosures

cc: Mr. Brian Cox

EXHIBIT B

Rate Centers

EXHIBIT C

Advertisements



10" x 10" Styrene English Gas Pump w/ Tape



10" x 10" Styrene Wireless Gas Pump w/ Tape English



18" x 24" UV Poster



8.5" x11" Trifold Flyer on 100# Gloss Text



5" x 4" Counter Card English with stand





- Call Wailing Deluxe

Caller ID Deluxe

3.5" x 8.5" Flyer on 100# Gloss Text





M® Contract MO Credit Check **Deposit** NO ID

Your FREE Month Package Includes

Unlimited tocal Galling • Gall Waiting Deluxe • Calter 10 Deluxe 911 Access • Sã in Octilla Long Distance Galling

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Sample Newspaper and Advo Ad



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EXHIBIT D

Rate Sheet

Service Application for FREE Month of Home Phone Service

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Home Phone Agent Id Must Be Placed On Form For Application To Be Processed. To Request Your Agent ID, Please Call 877.277.8899

No Credit Check - No ID - No Deposit - No Up Front Payment - 1 Month Totally FREE!

FREE	PLANS	Please i	ax application t	o 877-75	1-8209			
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	Gold Plan	\$65 permonth	\$55 perm	nonth		a new installation	n, then your service will	
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EXHIBIT E

Wireline Activity Report



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Counties H - N

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Counties O - W

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