### WALLER LANSDEN DORTCH & DAVIS, LLP

Nashville City Center
511 Union Street, Suite 2700
Nashville, Tennessee 37219-8966
(615) 244-6380

FAX: (615) 244-6804 www.wallerlaw.com 1901 SIXTH AVENUE NORTH, SUITE 1400 BIRMINGHAM, ALABAMA 35203-2623 (205) 214-6380

520 SOUTH GRAND AVENUE, SUITE 800 Los Angeles, California 90071 (213) 362-3680

D. Billye Sanders (615) 850-8951 billye.sanders@wallerlaw.com

filed electronically in docket office on 01/25/08

January 25, 2008

### VIA HAND DELIVERY

Eddie Roberson, Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37219

Re: Atmos Energy Corporation's Tariff Filing to Modify and Add

Language Regarding Transportation Service

Docket No. 07-00020

### Dear Chairman Roberson:

Enclosed you will find the original and four copies of the pre-filed testimony of John M. Dosker, on behalf of Stand Energy Corporation in the above-referenced docket. This testimony has also been filed electronically.

Mr. Dosker has made references to the testimony of Hal Novak in TRA Docket No. 07-00105 and the testimony of Rob Ellis in TRA Docket No. 07-00225. Stand Energy respectively requests that the Authority take official notice of the referenced testimony in those dockets. Mr. Dosker has also indicated that some of the information that substantiates his testimony is in confidential responses to discovery requests. Mr. Dosker has not discussed the contents in his testimony, but requests/reserves the right to do so under circumstances where the information will remain protected. Therefore, Stand requests that Atmos' Responses and Confidential Responses to Stand 1-6 and Atmos' Confidential Response to Stand 1-10 be included in the record. Stand further requests/reserves the right to supplement its testimony upon receipt of a complete response to Interrogatory Stand-Atmos 1-19.

### WALLER LANSDEN DORTCH & DAVIS, LLP

January 25, 2008 Page 2

Sincerely,

D. Billye Sanders

Counsel for Stand Energy Corporation

D. Bellye Sanders

cc:

John M. Dosker Parties of Record

## BEFORE THE TENNESSEE REGULATORY AUTHORITY NASHVILLE, TENNESSEE

ATMOS ENERGY CORPORATION'S TARIFF FILING TO MODIFY AND ADD LANGUAGE REGARDING TRANSPORTATION SERVICE	) ) )	DOCKET NO. 07-00020
PRE-FILED TESTIMONY OF	JOHN	M. DOSKER

Q. Would you state your name, address and occupation for the record please?

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

- A. My name is John Marshall Dosker. My address is 2716 McKinley Avenue,

  Cincinnati, Ohio 45211. I am General Counsel for Stand Energy Corporation, a

  natural gas supplier and marketing company. Stand Energy Corporation's

  address is 1077 Celestial Street, Suite 110, Cincinnati, Ohio 45202-1629.
- Q. Please provide a summary of your educational background and professional legal experience?
- A. I have a Bachelors Degree in Political Science from the University of Kentucky and a Juris Doctor from Northern Kentucky University Salmon P. Chase College of Law.
- Q. Please provide a summary of your professional legal experience?
  - I have been licensed to practice law in Kentucky since 1987. I have served as a Staff Attorney to a Kentucky Court of Appeals Judge for two years; practiced law as a law clerk, associate and ultimately partner in a Martindale-Hubbell AV rated law firm in the field of litigation representing individuals and corporations for almost 10 years; and have been employed as In-House Counsel and ultimately General Counsel for Stand Energy Corporation for nine years. am admitted to practice before the Courts of the Commonwealth of Kentucky, United States District Court for the Eastern District of Kentucky and the United States Supreme Court. I have the following published appellate decisions Historic Licking Riverside Civic Assoc. v. City of Covington, et al. Ky., 774 S.W.2d 436 (1989); Huddleston v. Hughes, Ky.App., 843 S.W.2d 901 (1992). City of Covington v. Board of Trustees of Policemen's and Firefighters' Retirement Fund, Ky., 903 S.W.2d 517 (1995); Kenton County Public Parks Corp. v. Modlin, Ky.App., 901 S.W.2d 876 (1995). I also authored a law review article on Evidence: The New Kentucky Rules of Evidence, Trojan Horse or Improvement Over Common Law? 20 N.Ky.L.Rev. 701 (Spring, 1993). Since coming to Stand Energy, I have been involved in dozens of utility cases before the

1

Public Utility Commission of Ohio (PUCO); as well as the Kentucky Public Service Commission (KPSC); Virginia State Corporation Commission (Virginia SCC); and the Maryland Public Service Commission (MPSC). I have directed the activities of outside counsel in regulatory proceedings in these states and many others. I am also a former member of the North American Energy Standards Board (NAESB) Executive Committee, Gas Supplier Segment.

### Q. What is the purpose of your testimony in this transportation docket?

A. The purpose of my testimony is to address issues related to the purchase and use of transportation assets in the Atmos Energy Corporation service territory in Tennessee and the use of those transportation assets by Atmos Energy Marketing in Tennessee and possibly other states. At the outset, I would like to admit that I am unclear as to the distinction between issues that should be addressed in this Transportation Docket and issues that should be addressed in the Asset Management Docket. The biggest ratepayer asset "managed" by AEM is interstate pipeline capacity and related storage contracts.

Q. What relief would Stand Energy request from the Tennessee Regulatory Authority

### in this case?

1891313.2

and 8,000 MCf per year annual usage;

2) Penalty revenue collected under Rate Schedule 260 should NOT be used to lower the PGA because an artificially lower PGA discourages competition. The

1) The most important relief that the Tennessee Regulatory Authority can require

to improve competition in the AEC service territory is to lower the volumetric

threshold required to transport gas under Rate Schedule 260 to between 3,000 MCf

penalty revenue should be paid pro-rata to those suppliers who are able to avoid penalties by properly managing their pools and keeping them balanced;

- 3) The Tennessee Regulatory Authority should require AEC to allow suppliers to aggregate customers into "pools". Pooling allows for group nominations as well as the sharing of over and under deliveries which only require a single adjustment by the supplier to "balance" the entire pool as opposed to an adjustment for every single customer in the aggregation;
- 4) The Tennessee Regulatory Authority should require Atmos to place additional language into Rate Schedule 260 to make it perfectly clear and unambiguous that non-discriminatory treatment of all Supplier/Marketers is a regulatory requirement and to require regular reporting by AEC on the imposition and collection of daily balancing penalties and accounting for all imbalance penalty revenues;
- 5) Any and all ambiguity should be removed from the Rate Schedule 260 for all penalties and charges of any kind so that any customer taking service under the Rate Schedule will be able to calculate and independently confirm any imbalance penalties that AEC may impose upon the customer or their supplier/marketer.

These simple changes will allow many more Atmos commercial and industrial customers the ability to transport gas and will remove the incentives that currently exist for AEC to favor its unregulated subsidiary AEM and to shift profits to AEM.

#### Q. What is "released capacity"?

A. "Released capacity" is the right to move a stated quantity of natural gas on the interstate pipeline that is "excess" or unneeded by the owner of the

capacity. The owner of the capacity has a "firm" or guaranteed right to use the capacity when it chooses (except when a force majeure event such as a hurricane or damage to the pipeline physically prevents the flow of gas). Released capacity is usually "recallable" or "interruptible" by the owner of the capacity. Released capacity is not a dependable method of transporting gas, especially during the winter heating season from November through March of each year. AEC has contractual rights to most of the firm interstate pipeline capacity into the AEC territory. AEC has "released" all of that capacity to AEM.

- Q. Are AEC and AEM under investigation by the Federal Energy Regulatory Commission for possible violations of FERC's posting and competitive bidding regulations for pre-arranged released firm capacity on interstate pipelines?
  - Yes. Atmos Energy Corporation filed the Form 8-K attached hereto as Exhibit 1
    with the United States Securities Exchange Commission on or about December 13,
    2007. The text of AEC's filing is reproduced here: "On December 13, 2007, Atmos
    Energy Corporation, our Mid-Tex Division, and our affiliate, Atmos Energy
    Marketing, LLC (together with is predecessor, Woodward Marketing, L.L.C.),
    received data requests from the Division of Investigations of the Office of
    Enforcement of the Federal Energy Regulatory Commission (the "Commission") in
    connection with its investigation into possible violations of the Commission's
    posting and competitive bidding regulations for pre-arranged released firm
    capacity on natural gas pipelines. The data requests include requests for
    information and documents concerning specified short-term capacity release
    transportation transactions involving these companies. We intend to respond to
    the data requests and fully cooperate with the Commission in its investigation."
- Q. Haven't AEC's and AEM's attorneys argued in formal proceedings before the TRA that their clients were not subject to the jurisdiction of FERC including the FERC Affiliate Rules?

- A. Yes. However, the SEC filing proves the contrary.
- Q. Does Stand Energy Corporation compete with Atmos Energy Corporation?
- A. Absolutely not. Stand Energy Corporation does not have any pipe in the ground in Tennessee and does not "deliver" natural gas to any customers within the Atmos Energy Corporation service Territory in Tennessee by virtue of a Stand Energy gas distribution system. Stand Energy is a gas marketer or supplier. Stand Energy takes title to gas and redelivers it to our customers in more than 10 states. Stand Energy has experience delivering gas to over thirty (30) local distribution companies (LDC's) like Atmos Energy Corporation.
- Q. Does Stand Energy Corporation compete with Atmos Energy Marketing?
- A. Yes. Stand Energy <u>does</u> compete with Atmos Energy Marketing (hereinafter "AEM"), a separate and distinct legal entity from Atmos Energy Corporation (hereinafter "AEC") a critical distinction in every other jurisdiction where Stand Energy is actively marketing natural gas. Stand Energy is similar to AEM except Stand Energy is privately owned and completely independent. AEM is an unregulated subsidiary of its corporate parent, AEC.
- Q. What prevents the unregulated marketing arm of a regulated utility, such as AEM, from sharing lawyers, employees, etc. of AEC, the regulated utility parent, in other states?
- A. Most of the other states where Stand Energy Corporation serves customers have a "Utility Code of Conduct" that has been adopted by the applicable State Utility Regulatory Commission and/or legal ethics rules which prevent that type of dual representation behavior whether at the legal level or the sales/operation level. Even information sharing is prohibited to prevent bestowing a competitive advantage upon the unregulated marketing subsidiary such as AEM.
- Q. What services are shared by AEC and AEM that affect this docket?

1

3

5

7

8

10

12

11

13 14

15 16

17

18

19

20

22

24

25

26

27

1891313.2

Shared legal services and shared gas purchasing and supply services. Both of these functions are paramount to maintaining the shifting of profits from AEC to AEM. This is also conduct that will likely be examined by FERC enforcement.

Q. Does a utility code of conduct help prevent "regulatory evasion"?

- Yes. Regulatory evasion refers to the forms of direct and indirect harm to consumers caused by the exercise of market power by regulated utilities by the regulated utilities' evasion of economically appropriate cost-based rate regulation such as that advocated for AEC by Mr. Novak TRA Docket No. 07-00105. Regulatory evasion is accomplished through anticompetitive discrimination by regulated utilities in favor of their unregulated affiliates. Simply stated this discrimination can occur in three ways: 1) purchases from affiliates at inflated prices or; 2) sales to affiliates at below market prices or; 3) a combination of both. For example, if AEC is purchasing gas from AEM this practice is likely to increase AEC's costs (and rates) and discriminates against independent suppliers of natural gas that offer lower prices for equivalent or better service. If AEC is making preferential sales or provision of services to AEM not available to other marketers, this practice will increase the costs (and rates) of the utility while decreasing the costs and increasing the profits of the Affiliate - AEM. Practices such as these also discriminate against the competitors of AEM by charging them higher prices (for services supplied by AEC) than the prices paid by AEM.
- Q. Is Atmos any different than any other regulated utility in this respect?
  - No better and no worse. A rate-regulated parent company such as AEC with market power has incentives to engage in such transactions. By shifting profits to AEM, the affiliate, AEC evades rate regulation and exercises market power resulting in its captive customers paying higher regulated rates to cover inflated costs. This has been the documented experience of numerous other states.

- Will AEC be able to continue shifting profits to AEM if the Tennessee

  Regulatory Authority requires a level playing field between AEM and other

  suppliers with no affiliation to AEC?
- A. No. Competitors of AEM will quickly enter the market and begin acquiring customers.
- Q. How will the TRA be able to monitor whether AEC is treating AEM preferentially compared to other suppliers?
- A. The TRA should require changes to the tariff to make non-discriminatory treatment a regulatory requirement and by regular reporting by AEC on the imposition of any daily balancing penalties and accounting for all imbalance penalty revenues.
- Q. Are cost-based regulations alone sufficient to prevent abuses?
- A. No. A utility whose exercise of market power is constrained by cost-based rate regulation also may find it profitable to evade rate regulation by cross-subsidizing the costs of its unregulated affiliates. This often involves for example selling to an affiliate at below-market prices or providing better service to the affiliate than to competitors of the affiliate.
- Q. Can you give a specific example of cross-subsidization?
  - Yes. Stand Energy asked the following question in Interrogatory Stand-Atmos119 in this docket. "During the past 12 months, please identify each day when
    transportation customers provided a financial credit or system benefit to firm
    sales customers? The interrogatory was objected to and not answered. After
    Stand Energy filed a Motion To Compel, Atmos "voluntarily" agreed to provide a
    supplemental response: "In the short time available since Stand submitted its
    motion to compel revising this request, AEC has not yet been able to complete a
    review of the data needed to provide a definitive answer to this question.
    However, AEC believes it is probable that on each day of the past 12 months at
    least one of Atmos' nearly 100 transportation customers had over delivered when

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

the system was short or at least one customer had under-delivered when the system was long." This is not a complete answer to the question asked and AEC has not yet supplemented the response, I therefore request the right to supplement my testimony if and when a complete response to this interrogatory is ever received from AEC. Notwithstanding the lack of data in the response, the response provided by AEC is clearly an admission that transportation customers are benefiting the AEC distribution system "each day" of the year. This is an admission of cross-subsidization of other classes of customers by Atmos gas transporting customers which are primarily served by AEM.

#### Q. Can you give a specific example of other possible abuses?

Yes. An employee of Stand Energy recently had a conversation with a customer of AEM in the Commonwealth of Virginia, specifically Bristol, Virginia. This customer is receiving service under Atmos Virginia Rate Schedule 640. Part of that service allows the host utility to release capacity to the customer at a "demand charge/cost" of \$12.00 times the amount of daily capacity released. In this case the amount of capacity released is 400 MCf/Day to this customer off the East Tennessee Pipeline for a monthly demand charge of \$4,800.00 paid to However, a visit to the East Tennessee website does not show a AEM. corresponding 400 MCf capacity release. In fact, ALL Atmos Energy Corporation pipeline capacity on East Tennessee Pipeline appears to be released to AEM This raises the possibility that AEM is serving customers in exclusively. Virginia with pipeline capacity paid for by Tennessee ratepayers unless there is an appropriate corresponding credit back to either AEC or the PGA from this and probably other Bristol, Virginia Atmos customers. If there is no credit, then one or more Virginia customers are receiving "zero cost capacity" paid for Comparing the 25 month History of the Virginia Atmos by Tennessee ratepayers. PGA, the Tennessee Atmos PGA and the NYMEX for each month, it appears Atmos is selling gas below cost in Virginia. (Attached as Exhibit 2).

### Q. Can you give another example of facts that raise more questions?

A. Yes. A comparison of Atmos' distribution rates charged to businesses in Bristol, TN versus distribution rates charges to similar businesses in Bristol, VA. An AEC (TN) customer under Rate Schedule 250 pays about 80 cents/MCf to transport gas to its facility in Bristol, TN. An AEC (VA) customer with approximately the same amount of usage only pays 35 cents/MCf to transport the same volume of gas to his facility in Bristol, VA. While this large disparity may be due to differences in regulation by the respective State utility regulatory bodies, it is significant enough to warrant further investigation considering the city is essentially one physical distribution system served by the same interstate pipeline. There is also a very large disparity in commodity gas costs between Atmos TN and Atmos VA in the City of Bristol.

### Q. Has AEC's regulatory evasion increased AEM's market share?

- I believe that AEC is cross-subsidizing AEM which has allowed AEM to increase its market share by profitably taking sales from equally efficient or more efficient independent suppliers such as Stand Energy which are not affiliated with any utility in any way. Mr. Rob Ellis testified under oath before Hearing Officer Ron Jones on January 23, 2008 in TRA Docket No. 07-00225 that he did not know AEM's market share in Tennessee. When pressed, Atmos Vice-President Rob Ellis testified AEM's market share was approximately 25%. One of the provisions of the United Cities Code of Conduct allegedly adopted by Atmos requires candor in all communications with regulators.
- Q. Has Stand Energy experienced behavior by AEC and AEM employees in Tennessee that would be a violation of the Utility Code of Conduct in other states?

1	Α
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	

Yes, Stand Energy Corporation has observed predatory behavior in Tennessee by both AEC and AEM employees. Within the last year, Stand Energy Corporation approached several large industrial users of natural gas in Tennessee to discuss purchasing their gas from Stand Energy Corporation. were very interested in the pricing that Stand Energy was able to quote them. These same customers then contacted AEC (the utility) to confirm that AEC would transport Stand Energy's gas to the appropriate delivery point on AEC's system for the customer. These customers reported back to Stand Energy they were told by AEC employees that AEC could not guarantee deliveries of Stand Energy's gas - implying Stand Energy might not be a reliable supplier to the unknowing customer. In another case, a potential customer was almost immediately contacted by a representative of the unregulated marketing arm, AEM, stating that AEM could match Stand Energy's pricing offer. The customer had never spoken with AEM. Therefore, Stand Energy's price offer was shared by AEC with There is only one way that AEM became aware of Stand Energy's price offering to this customer. This sort of predatory behavior is extremely anticompetitive and a violation of federal anti trust laws.

- Q. Does Stand Energy believe that AEM's predatory pricing behavior, made possible by improper communication of information between AEC and AEM, is a violation of Tennessee anti-trust laws?
- A. Yes. Tenn. Code Ann. Section 47-25-101 Trusts, etc., lessening competition or controlling prices unlawful and void. --

23

24

25

26

2.7

28

18

19

20

21

22

All arrangements, contracts, agreements, trusts, or combinations between persons or corporations made with a view to lessen, or which tend to lessen, full and free competition in the importation or sale of articles imported into this state, or in the manufacture or sale of articles of domestic growth or of domestic raw material, and all arrangements, contracts, agreements, trusts, or

of any such product or article, are declared to be against public policy, unlawful and void.

advance, reduce, or control the price of the cost to the producer or consumer

combinations between persons or corporations designed, of which tend, to

Does Tennessee Law provide a remedy for violations of that statute?

A. Yes. Tenn. Code Ann. Section 47-25-104 Charter forfeiture, or exclusion of foreign corporations, for violations.--

- (a) Any corporation chartered under the laws of the state which violates any of the provisions of either Section 47-25-101 or 47-25-102 shall thereby forfeit its charter and its franchise, and its corporate existence shall thereupon cease.
- (b) Every foreign corporation which commits such a violation is denied the right to do, and is prohibited from doing business in this state.
- (c) It is the duty of the attorney general and reporter to enforce these provisions.

(emphasis added).

- Does Stand Energy support Mr. Novak's suggestion in TRA Docket No. 07-00105 for a Transportation Storage Option?
- A. Yes. Placing gas in storage is one of the few ways to "physically hedge" against natural gas price volatility. AEC has excess storage capacity available and that asset should be maximized to benefit the ratepayers who pay for it via a reduction of the Purchased Gas Adjustment (PGA). Storage gas availability would also help all gas marketers mitigate the disastrous affects of daily balancing penalties and operational flow order (OFO) penalties proposed by AEC. Many Stand Energy Corporation customers purchase storage

10

13

14 15

16

17 18

19

20

22

2324

25

26

2728

1891313.2

services so Stand Energy can manage their daily and monthly gas usage and avoid daily and monthly imbalance penalties.

- Could the existing interstate pipeline and storage asset contracts held by AEC accommodate a Transportation Storage Option?
- Yes. Atmos' Tennessee Territory is divided into 4 distinct geographic areas and these four systems are not "physically connected to each other" as testified to by Rob Ellis at page 7 Line 11 of his pre-filed testimony.

  However, the pipelines serving the four systems ARE physically interconnected and these assets would accommodate the storage injections and withdrawals that would accompany a Transportation Storage Option. East Tennessee's FERC Gas Tariff, Third Revised Volume No. 1 with an effective date of January 1, 2008, describes the following system characteristics:

"East Tennessee's system begins in central Tennessee and extends through Virginia into North Carolina and south to Georgia. East Tennessee has historically been composed of three (3) mainline segments referred to as Line 3100, Line 3200 and Line 3300. Lines 3100 and 3200 receive gas from Tennessee Gas Pipeline Company ("Tennessee"), Texas Eastern Transmission, LP ("Texas Eastern"), Columbia Gulf Transmission Company ("Columbia Gulf") and Southern Natural Gas Company ("Sonat") and converge at a point near Knoxville, Tennessee, know as "Topside Junction". From this location line 3300 transports gas in a Northeast direction to Roanoke, Virginia, with the Patriot Extension of the mainline extending south into North Carolina, where East Tennessee interconnects with Transcontinental Gas Pipe Line Corporation ("Transco"). East Tennessee owns and operates an LNG storage tank near Kingsport, Tennessee where gas is liquefied during the summer months and then re-gasified during the winter peak days. East Tennessee connects to underground storage fields owned and operated by Saltville Gas Storage Company, L.L.C. ("Saltville"), Spectra Energy Early Grove Company ("Early Grove") and

12

1891313.2

Spectra Energy Virginia Pipeline Company. The East Tennessee System is bidirectional from a location near Chattanooga, Tennessee, on line 3200 up to a location near the intersection of Line 3400 and Line 3300 in Virginia. This is due to receipts on both sides of the system, including local production along this bidirectional section. "So although the 4 distinct systems are not physically interconnected, the pipelines serving the 4 distinct systems are physically interconnected.

- Q. Is Mr. Rob Ellis correct when he states at page 10 line 5 of his pre-filed testimony that transportation customers are being subsidized by the Company's firms sales customers?
- A. He should know, and the key fact to remember is that AEM is serving the majority of transportation customers on the AEC system at the present time.

  Only after the CAPD and AIG suggested there were problems with the way Atmos was conducting business were changes proposed to Rate Schedule 260.

  Interestingly -- the tariff changes proposed by AEC do not prevent AEC from continuing to show preferential treatment to AEM and discriminate against other unaffiliated suppliers/marketers. Atmos can promise (See, Rob Ellis pre-filed Testimony page 11, line17) that AEC will enforce Rate Schedule 260 in a non-discriminatory manner. Stand Energy would prefer that the legal requirement to do so is written into and becomes part of the tariff itself.
- Q. Should AEC be allowed to impose balancing penalties on gas marketers and their Tennessee customers when AEC is not penalized by the relevant interstate pipeline for that same conduct?
  - No. In many states we have described the appropriate policy as "No Harm No Foul". When penalties are incurred, they should be based upon, and related to, actual costs incurred by AEC. If no additional costs are incurred by AEC, no penalties should result. Any penalties imposed should be based only on the costs incurred by AEC.

- A. No. The most recent example we are aware of is in Ohio with Vectren the utility and ProLiance the unregulated affiliate and asset manager. ProLiance simply could not stop helping itself to assets paid for by the Vectren ratepayers. Now, only several years removed from the discovery of that bad conduct, ProLiance is no longer managing Vectren's assets and Vectren is now completely "exiting the merchant function" in Ohio.
- Q. What affect would be realized by unbundling Atmos' interstate pipeline capacity assets?
- A. One affect should be the reduction in the volume of natural gas required to be used on a daily or annual basis in order to purchase the gas commodity from a competing supplier and transport it to their facility. If Atmos would reduce volumetric requirements, many more Tennessee commercial and industrial customers would be able to transport gas and benefit from increased competition in the supply of gas. Smaller non-transporting customers would also benefit if the revenues from gas marketers were used to reduce interstate pipeline demand costs for the smaller non-transporting customers as suggested by Mr. Novak in his testimony in TRA Docket No.07-00105.
- Q. Should Atmos consider allowing suppliers to aggregate customers and customer deliveries?
- A. Absolutely. It is incredibly inefficient to treat every single transportation customer individually. Nevertheless, this appears to be the method currently utilized by Atmos. Suppliers should be allowed to aggregate their customers into "pools". Pools allow for group nominations as well as the sharing of over and under-deliveries and require a single adjustment by the supplier to

13 14

15

16

17

18 19

20

22

23

2425

26

27

28

1891313.2

"balance" the entire pool as opposed to an adjustment for every single customer in the aggregation.

- Q. How important is telemetry for gas transportation customers?
  - Stand Energy's experience is that the utility, the customer and the gas marketer/supplier can much better manage gas supply issues, especially on systems with daily balancing requirements, with real-time gas measurement (telemetry) from the customer's meter set. There are numerous types of telemetry equipment available on the market. Basically it's a modem attached to the gas meter with a phone line which sends a signal via the phone line or internet to the gas supplier. The gas supplier then uses that data to adjust gas deliveries, in real time, either up or down to avoid utility imbalance Stand Energy believes that AEC should only be allowed to charge customers the actual cost of the least expensive telemetry equipment capable of The amount and term of customer telemetry performing the needed task. payments should be reasonable and not restrictive. Operational Flow Order and banking and balancing penalties should not be imposed until the large transporting customers have telemetry installed and operational.
- Q. Do you have any final comments?
  - Yes, the Tennessee Regulatory Authority should hold Mr. Ellis to his commitment contained in his pre-filed testimony at page 12, line 8, where he says the company "will not and cannot allow the activities of any transportation customer or marketer to interfere with the Company's paramount firm service obligations." I submit that is an accurate description of AEM's behavior and which behavior did not require Rate Schedule 260 in order to be stopped. There is additional substantiation for my belief that there is crosssubsidization of AEM by AEC, that regulatory evasion is increasing AEM market share and that a transportation storage option is viable contained in AEC's Responses and Confidential Responses to Stand 1-6 and Atmos' Confidential

Response to Stand 1-10. Due to the confidential nature of these responses, I will not discuss them in my public testimony, but request that this information be included in the record and reserve the right to discuss it under circumstances where the information will remain protected.

- Q. Does this conclude your testimony?
- A. Yes.

1891313.2

### **VERIFICATION**

I, John M. Dosker, declare that I am authorized by Stand Energy Corporation to testify on its behalf, that I have prepared the foregoing written testimony and that the statements contained therein are true and correct to the best of my knowledge, information and belief.

John M. Dosker General Counsel Stand Energy Corporation

STATE OF OHIO	)
COUNTY OF HAMILTON	)

Sworn to and subscribed before me this <u>25</u> day of <u>January</u>, 2008.

Notary Public

My Commission Expires:\_

KATHY L. KELLEMS Notary Public, State of Ohio My Commission Expires February 7, 2011

## **EXHIBIT 1**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### Form 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

December 13, 2007
Date of Report (Date of earliest event reported)

### **ATMOS ENERGY CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

TEXAS AND VIRGINIA (State or Other Jurisdiction of Incorporation)

1-10042 (Commission File Number) 75-1743247 (LR.S. Employer Identification No.)

1800 THREE LINCOLN CENTRE, 5430 LBJ FREEWAY, DALLAS, TEXAS (Address of Principal Executive Offices)

75240 (Zip Code)

(972) 934-9227 (Registrant's Telephone Number, Including Area Code)

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

Chec the fo	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of ollowing provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 8.01. Other Events.

On December 13, 2007, Atmos Energy Corporation, our Mid-Tex Division, and our affiliate, Atmos Energy Marketing, LLC (together with its predecessor, Woodward Marketing, L.L.C.), received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the "Commission") in connection with its investigation into possible violations of the Commission's posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines. The data requests include requests for information and documents concerning specified short-term capacity release transportation transactions involving these companies. We intend to respond to the data requests and fully cooperate with the Commission in its investigation.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ATMOS ENERGY CORPORATION (Registrant)

DATE: December 19, 2007

By: /s/ LOUIS P. GREGORY
Louis P. Gregory
Senior Vice President and General Counsel

3

### EXHIBIT 2

# TENNESSEE EXCLUDING UNION CITY PURCHASE GAS ADJUSTMENT (PGA) TWENTY-FIVE MONTH HISTORY (All rates are in Ccf)

Rates Applicable to Firm customers				
MONTH	GCA	SAM	TOTAL PGA	
January-06	1.6938	0.0008	1.6946	
February-06	1.2659	0.0008	1.2667	
March-06	1.1065	0.0008	1.1073	
April-06	0.9350	(0.0026)	0.9324	
May-06	0.9868	(0.0026)	0.9842	
June-06	0.8797	(0.0026)	0.8771	
July-06	0.8797	(0.0026)	0.8771	
August-06	0.8797	(0.0026)	0.8771	
September-06	0.8797	(0.0026)	0.8771	
October-06	0.9809	(0.0026)	0.9783	
November-06	0.9809	(0.0026)	0.9783	
December-06	0.9809	(0.0026)	0.9783	
January-07	0.9809	(0.0026)	0.9783	
February-07	0.9809	(0.0026)	0.9783	
March-07	0.8818	(0.0026)	0.8792	
April-07	0.9393	(0.0043)	0.9350	
May-07	0.9393	(0.0043)	0.9350	
June-07	0.9393	(0.0043)	0.9350	
July-07	0.9393	(0.0043)	0.9350	
August-07	0.8699	(0.0043)	0.8656	
September-07	0.7826	(0.0043)	0.7783	
October-07	0.8678	(0.0043)	0.8635	
November-07	0.8678	(0.0043)	0.8635	
December-07	0.8678	(0.0043)	0.8635	
January-08	0.8678	(0.0043)	0.8635	

	Rates Applicable to Non Firm customers				
MONTH	GCA	SAM	TOTAL PGA		
January-06	1.5386	0.0008	1.5394		
February-06	1.1100	0.0008	1.1108		
March-06	0.9287	0.0008	0.9295		
April-06	0.7750	(0.0026)	0.7724		
May-06	0.8341	(0.0026)	0.8315		
June-06	0.7538	(0.0026)	0.7512		
July-06	0.7538	(0.0026)	0.7512		
August-06	0.7538	(0.0026)	0.7512		
September-06	0.7538	(0.0026)	0.7512		
October-06	0.8382	(0.0026)	0.8356		
November-06	0.8382	(0.0026)	0.8356		
December-06	0.8382	(0.0026)	0.8356		
January-07	0.8382	(0.0026)	0.8356		
February-07	0.8382	(0.0026)	0.8356		
March-07	0.7436	(0.0026)	0.7410		
April-07	0.7951	(0.0043)	0.7908		
May-07	0.7951	(0.0043)	0.7908		
June-07	0.7951	(0.0043)	0.7908		
July-07	0.7951	(0.0043)	0.7908		
August-07	0.7287	(0.0043)	0.7244		
September-07	0.6432	(0.0043)	0.6389		
October-07	0.7219	(0.0043)	0.7176		
November-07	0.7219	(0.0043)	0.7176		
December-07	0.7219	(0.0043)	0.7176		
January-08	0.7219	(0.0043)	0.7176		

Rates	Applicable to 211	Heating and	Cooling
MONTH	GCA	SAM	TOTAL PGA
_			
January-06	1.5524	0.0008	1.5532
February-06		0.0008	1.1247
March-06	0.9419	0.0008	0.9427
April-06	0.7880	(0.0026)	0.7854
May-06	0.8472	(0.0026)	0.8446
June-06	0.7663	(0.0026)	0.7637
July-06	0.7663	(0.0026)	0.7637
August-06	0.7663	(0.0026)	0.7637
September-06	0.7663	(0.0026)	0.7637
October-06	0.8511	(0.0026)	0.8485
November-06	0.8511	(0.0026)	0.8485
December-06	0.8511	(0.0026)	0.8485
January-07	0.8511	(0.0026)	0.8485
February-07	0.8511	(0.0026)	0.8485
March-07	0.7562	(0.0026)	0.7536
April-07	0.8080	(0.0043)	0.8037
May-07	0.8080	(0.0043)	0.8037
June-07	0.8080	(0.0043)	0.8037
July-07	0.8080	(0.0043)	0.8037
August-07	0.7414	(0.0043)	0.7371
September-07	0.6558	(0.0043)	0.6515
October-07	0.7345	(0.0043)	0.7302
November-07	0.7345	(0.0043)	0.7302
December-07	0.7345	(0.0043)	0.7302
January-08	0.7345	(0.0043)	0.7302
		(0.0040)	5.7002

Rates Applicable to Rate Schedule 240			
MONTH	Demand	Commodity	
January-06	1.5553	1.5394	
February-06	1.5553	1.1108	
March-06	1.9186	0.9295	
April-06	1.7710	0.7724	
May-06	1.6702	0.8315	
June-06	1.4665	0.7512	
July-06	1.4665	0.7512	
August-06	1.4665	0.7512	
September-06	1.4665	0.7512	
October-06	1.5803	0.8356	
November-06	1.5803	0.8356	
December-06	1.5803	0.8356	
January-07	1.5803	0.8356	
February-07	1.5803	0.8356	
March-07	1.5692	0.7410	
April-07	1.5618	0.7908	
May-07	1.5618	0.7908	
June-07	1.5618	0.7908	
July-07	1.5618	0.7908	
August-07	1.5885	0.7244	
September-07	1.5885	0.6389	
October-07	1.6581	0.7176	
November-07	1.6581	0.7176	
December-07	1.6581	0.7176	
January-08	1.6581	0.7176	

# VIRGINIA PURCHASE GAS ADJUSTMENT (PGA) TWENTY\_FIVE MONTH HISTORY (All rates are in Ccf)

Rates Applicable to Firm customers				
MONTH	PGA	ACA	TOTAL PGA	
January-06	1.7008	(0.0218)	1.6790	
February-06	1.1750	(0.0218)	1.1532	
March-06	0.9823	(0.0218)		
April-06	0.8247	(0.0218)		
May-06	0.8954	(0.0218)		
June-06	0.7326	(0.0218)		
July-06	0.7420	(0.0218)	0.7202	
August-06	0.7197	(0.0218)	0.6979	
September-06	0.8320	(0.0218)	0.8102	
October-06	0.7356	(0.0218)	0.7138	
November-06	0.8833	(0.0218)	0.8615	
December-06	1.0752	(0.0218)	1.0534	
January-07	1.0249	(0.1090)	0.9159	
February-07	0.9309	(0.1090)	0.8219	
March-07	0.9887	(0.1090)	0.8797	
April-07	0.9423	(0.1090)	0.8333	
May-07	1.0073	(0.1090)	0.8983	
June-07	1.0321	(0.1090)	0.9231	
July-07	1.0436	(0.1090)	0.9346	
August-07	0.8946	(0.1090)	0.7856	
September-07	0.8776	(0.1090)	0.7686	
October-07	0.8731	(0.0976)	0.7755	
November-07	0.9970	(0.0976)	0.8994	
December-07	1.0622	(0.0976)	0.9646	
January-08	0.9781	(0.0976)	0.8805	

Rates Applicable to Non Firm customers				
			TOTAL	
MONTH	PGA	ACA	PGA	
January-06	1.5280	(0.0470)	4 5400	
February-06	1.0046	(0.0172)	1.5108	
March-06	0.8152	(0.0172)	0.9874	
April-06	0.6663	(0.0172)	0.7980	
May-06	0.7337	(0.0172)	0.6491	
June-06	0.7337	(0.0172) (0.0172)	0.7165	
July-06	0.5738	, ,	0.5509	
August-06	0.5736	(0.0172)	0.5566	
September-06	0.6254	(0.0172) (0.0172)	0.4962	
October-06	0.5254	(0.0172)	0.6082	
November-06	0.5264	(0.0172)	0.5092 0.6578	
December-06	0.8668	(0.0172)	0.8496	
January-07	0.8188	(0.0172)	0.7096	
February-07	0.7312	(0.1092)	0.7090	
March-07	0.7834	(0.1092)	0.6742	
April-07	0.7302	(0.1092)	0.6210	
May-07	0.8026	(0.1092)	0.6934	
June-07	0.8267	(0.1092)	0.7175	
July-07	0.8402	(0.1092)	0.7173	
August-07	0.6912	(0.1092)	0.7310	
September-07	0.6731	(0.1092)	0.5639	
October-07	0.6695	(0.0697)	0.5039	
November-07	0.7929	(0.0697)	0.7232	
December-07	0.8568	(0.0697)	0.7871	
January-08	0.7695	(0.0697)	0.6998	

Rates Applicable to Schedule 640 Demand		
MONTH		DEMAND
January-06		1.1717
February-06		1.1717
March-06		1.1717
April-06		1.1636
May-06		1.1636
June-06		1.1636
July-06		1.1636
August-06		1.2839
September-06		1.2839
October-06		1.3379
November-06		1.3379
December-06		1.3394
January-07		1.3943
February-07		1.2004
March-07		1.2004
April-07		1.2004
May-07		1.2004
June-07		1.2004
July-07		1.2004
August-07		1.2004
September-07		1.2004
October-07		1.1186
November-07		1.1186
December-07		1,1186
January-08		1.1186
L		

### **CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing pre-filed testimony were served upon the following parties of record or as a courtesy, via U.S. Mail postage prepaid, express mail, hand delivery, or electronic transmission, on January 25, 2008.

William T. Ramsey, Esq. A. Scott Ross, Esq. Neal & Harwell, PLC 2000 One Nashville Place 150 Fourth Avenue North Nashville, TN 37219-2498

Vance L. Broemel Joe Shirley Stephen Butler Robert E. Cooper, Jr. Office of the Attorney General Consumer Advocate and Protection Division PO Box 20207 Nashville, TN 37202

Henry Walker Boult Cummings Conners & Berry, PLLC 1600 Division Street, Ste. 700 P.O. Box 340025 Nashville, TN 37203

John Paris, President Kentucky/Mid-States Division Atmos Energy Corporation 2401 New Hartford Road Owensboro, KY 42303

Douglas C. Walther Associate General Counsel Atmos Energy Corporation Post Office Box 650205 Dallas, TX 75265-0205

Pat Childers VP-Regulatory Affairs Atmos/United Cities Gas Corp. 810 Crescent Centre Drive, Ste 600 Franklin, TN 37064-5393

Bellye Sandais